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HOW BPC BLEEDS **BILLIONS**

THE INTERIM CEO OF THE EMBATTLED BOTSWANA POWER CORPORATION, EDWARD RUGOYI, FOUND HIMSELF BACKED AGAINST THE WALL AS HE STRUGGLED TO EXPLAIN WHY THE CORPORATION SHOULD BE GIVEN PERMISSION TO INCREASE ELECTRICITY TARIFFS WHEN IT HAS BEEN BLEEDING MONEY THROUGH MORUPULE-B POWER PLANT, THE MULTI-BILLION PULA PROJECT THAT IS NOWHERE CLOSE TO COMPLETION SEVEN YEARS AFTER SCHEDULE.

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The interim CEO of Botswana Power Corporation, Edward Rugoyi,

BANCABC PROFIT SOARS AGAINST LOOMING RECESSION

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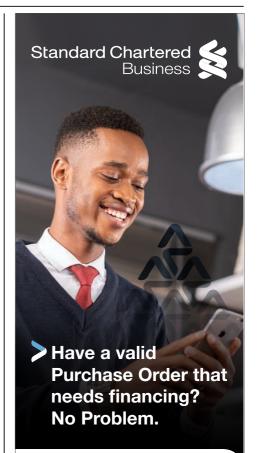
Efforts are underway to rationalise the struggling LEA which is said to be squandering its cash on staff salaries, The Business Weekly &....PAGE 02

ELEPHANT KILLS SANCTUARY OWNER

Owner of the Living with Elephants Foundation in Botswana, Douglas Groves, was killed by a wild elephant in the Okavango Delta on Friday....PAGE 14

LETSHEGO BANKS ON **DIGITALISATION TO REMAIN RESILIENT**

Although Letshego has experienced a measured downside impact as a result of slowed transaction volumes in pandemic conditions...PAGE 17



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TEAM

SUB EDITOR

Douglas Motheo douglasmotheo@gmail.com

SALES & MARKETING

Mosetsanagape Chifana mosschifana@gmail.com

GRAPHICS GUY

Taelo Maphorisa taelobw@gmail.com

CONTRIBUTORS

Jonathan Hore Vimal Kumar

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Post: Post Net Kgale View 449 ADD, Gaborone, Botswana TEL: (+267) 3170 615 Unit 16, Gaborone International Finance Park, Gaborone, Botswana

info@businessweekly.co.bw www.businessweekly.co.bw

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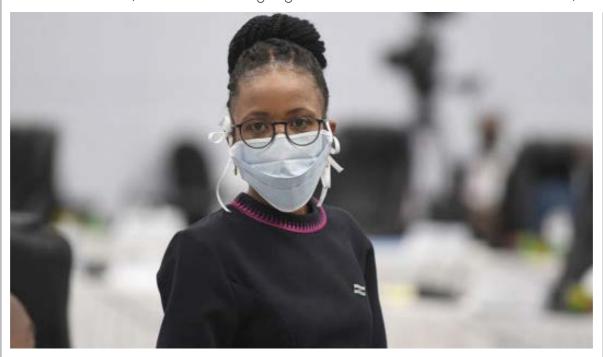


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SERAME ANNOUNCES END DAYS FOR LEA

According to international audit firm KPMG, material uncertainty exists that may cast significant doubt on the LEA's ability to continue as a going concern. Staff Writer KABO RAMASIA reports



Efforts are underway to rationalise the struggling Local Enterprise Authority (LEA) which is said to be squandering its cash on staff salaries, The Business Weekly & Review can reveal.

In the aftermath, this State Owned Entity (SoE) is to be dissolved and will most likely be absorbed into CEDA in a move that will result in more job losses at the troubled enterprise.

The Minister of Investment, Trade and Industry (MITI), Peggy Serame, made these remarks on Wednesday this week in response to an enquiry by the MP for Ngami, Carter Hikuama, who had specifically asked why LEA could not be merged with the Citizen Entrepreneurial Development Agency (CEDA) since they duplicate each other's mandates.

Serame noted that under rationalisation of parastatals, LEA is one of the many that will be affected, adding that jobs will be lost due in the process. "In the rationalisation, LEA is one agency that will be affected for it to be more effective," Minister Serame said. It turned out that in the minister's estimation, much waste happens at LEA where "94 percent of the subvention was

consumed by the wage bill" in one particular instance.

"We can't keep workers when there is no value for money," she said. With only 6 percent of the budget remaining, Serame said the organisation had struggled for four years to meet its mandate.

A peak into the enterprise 2018/19 annual report depicts a gloomy trend of an entity in financial crisis in which liabilities far exceed assets. International audit firm KPMG noted this state of affairs.

"We draw attention to Note 13 of the financial statements, which

indicates that the Authority incurred a net deficit of P75 442 079 during the year ended 31 March 2019 and, as of that date, the Authority's current liabilities exceeded its current assets by P88 614 482 and had an accumulated deficit of P77 183 358," KPMG noted in the report.

"As stated in Note 13, these events or conditions, along with other matters as set forth in Note 13, indicate that a material uncertainty exists that may cast significant doubt on the Authority's ability to continue as a going concern. Our opinion is not modified in respect of this matter."

KPMG concluded that LEA incurred more expenses in the discharge of its mandate, which involves training, mentoring, research and development project expenses, operating lease rentals and maintenance of various incubators to empower Batswana with entrepreneurship skills.

"The total expenses incurred during the financial reporting year amounted to P285 118 998," noted the report. "Due to the magnitude of the expenses balance in the financial statements, the volume of expense transactions and the resulting significant work effort by the audit team, the recognition of expenses was considered a key audit matter."

In 2018, government pumped P141.6 million into LEA, increasing this to P183.8million in 2019.

GOVT IN PURSUIT OF DECENT JOBS

Balopi says the government will review a raft of labour laws in order to align to Botswana with international labour standards under Decent Work Country Programme promises

TSHEPI GABOTLHOMOLWE Staff Writer

In pursuit of the government's priority of transiting from a resource-based economy to a knowledge-based one, and in the spirit of addressing skills demand by industry, the Ministry of Employment, Labour Productivity and Skills Development says vocational training will be transformed with a view to delivering entrepreneurship, industry-relevant and indigenous skills.

Minister Mpho Balopi told Parliament recently that investment will be made in new technology equipment and brigades and technical colleges rehabilitated in order to position the country to compete globally in the advent of the Fourth Industrial Revolution

Balopi said successful implementation of the Botswana

Work Country Programme (BDWCP) 2020-24 aims to deliver decent jobs for the young Batswana, sustainable businesses, a National Occupational Health and Safety Policy, a National Employment Policy, Labour Migration Policy, a Labour Inspection Policy, functional tripartite social dialogue structures, as well as improved working conditions and labour relations in the country.

He characterised the Decent Work Country Programme as the main vehicle for delivery of International Labour Organisation (ILO) support to member countries whose main objective is to promote decent work as a key component of national development strategies. Balopi said BDWCP is anchored on three pillars of Creation of Sustainable and Decent Employment, Enhanced Social

Protection and Conditions of Work and Strong, and Labour Market Governance Institutions. He told Parliament that the programme was signed by the tripartite parties and the ILO on 18 February 2020.

For the Mid-Term Review of the National Development Plan (NDP), the labour ministry has proposed strategies, programmes and projects "to drive my ministry's mandate of facilitating employment, providing labour administration services, industry focused skills, promoting health and safety at work, as well as productivity and work ethic in the economy". This mandate cuts across two thematic areas of Economy and Employment and Governance, Peace and Security.

Balopi said the world of work is rapidly evolving as a result of technological advancement and other factors that necessitate reflection with a view to increasing investment in people's capabilities, strengthening and revitalising institutions of work and promoting decent and sustainable work.

Balopi said reviewing labour laws in order to address gaps in them, facilitating doing business, incorporating various decisions of the courts into labour laws, and aligning the laws with international labour standards were among his goals. The review covers Employment Act, the Trade Disputes Act, the Trade Unions and Employer Organisations Act and Public Service Act while the Workers' Compensation Act will be amended to encompass emerging occupational diseases and ill health arising from workplace exposure. "The Factories Act will also be reviewed to broaden its scope to include other workplaces which are currently not covered by the Act," Balopi said.

HOWBPC BLEEDS BILLIONS The interim CEO of the embattled Botswana Power Corporation, Edward

The interim CEO of the embattled Botswana Power Corporation, Edward Rugoyi, found himself backed against the wall as he struggled to explain why the Corporation should be given permission to increase electricity tariffs when it has been bleeding money through Morupule-B power plant, the multi-billion pula project that is nowhere close to completion seven years after schedule. Staff Writer **KABO RAMASIA** reports

ike the Minister of Minerals, Green Technology and Energy Resources Lefoko Moagi who engaged this publication about two months ago, the interim CEO of Botswana Power Corporation, Edward Rugoyi, is clueless about when will Morupule B become fully operational.

On Tuesday last week, Rugoyi sought permission from the Botswana Energy Regulatory Authority (BERA) to increase tariffs by 5 percent in 2021 and four percent in 2022. He argued that the increment was necessary to close the under-recovery gap between Total Cost of Electricity Supply and Total Sales Revenue.

"BPC continues to accumulate losses due to low availability of Morupule B and the increasing cost of importing power," he said. "This precarious financial position will continue if BPC tariffs are not cost-reflective. While it has cushioned against non-cost reflective tariffs, the government subsidy has been

decreasing over the last five years, resulting in a revenue mismatch."

But he found himself faced with a hostile panel that demanded answers as to why Morupule B was not operating at full capacity years after government has poured billions into the project. The panel also asked what Rugoyi was doing to minimise costs at BPC. The Corporation spent P861 million on power purchases in 2019 largely due to the non-performance of Morupule B, which has resulted in Botswana importing 52 percent of its power from the Southern African Power Pool (SAPP). In response,

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SEGOKGO DISCLOSES **AMBITIOUS AIR AND** RAIL PLANS

Servicing Qatar Airways to improve Air Botswana earnings • Rail link between Mosetse and Kazungula envisaged

TSHEPI GABOTLHOMOLWE Staff Writer

The second half of the National Development plan (NDP) will focus on transformational and disruptive ways of developing and improving the lives of Batswana, the Minister of Transport and Communications, Thulaganyo Segokgo, has said.

Speaking in Parliament this week, Segokgo said focus will be on low hanging fruits with the highest impact on the economy. The minister noted shortage of specialist skills, even as the greatest needs are in areas of project planning, contract management, hydrology, claims and dispute resolution.

"In order to address these challenges, we intend to embark on a transformative and change management agenda," he said.

As part of the plan, Air Botswana has embarked on a restructuring project following a benchmarking for best practice in the industry. The idea, the minister said, is to optimise the level of resources being deployed against the fleet in operation to a level where the business remains sustainable and operationally efficient. "The industry averages 50 personnel per aircraft and at current levels," Segokgo noted.

However, Air Botswana is over-indexed at 150 employees per aircraft. The project costs are estimated at P15 million following the acquisition of two

ATR72-600, the new generation turbo-propelled, aircraft and an Embraer E170 jet.

Minister According to Segokgo, plans are at an advanced stage to secure a second jet on a lease basis, which will enable route expansion. With the integration of new aircraft completed, the airline plans to include Harare and Lusaka from Gaborone in its route network. "As part of its readiness to secure Qatar Airways, Air Botswana has invested an estimated P20 million on procurement of equipment and personnel related expenses," he added.

"The servicing of Qatar Airways bolsters Air Botswana's revenue base and helps the airline diversify its portfolio. My ministry, through the Civil Aviation Authority of Botswana, has embarked on large-scale refurbishment of existing Maun Airport terminal building, to cater for the surge which we have observed in the number of passengers utilising this airport. This surge resulted in passenger overcrowding and congestion during peak periods."

This is Phase 1 of the Maun Airport expansion. It is anticipated that after completion of the refurbishment project, passenger facilitation circulation will be improved by over 50 percent. The terminal building refurbishment project commenced on 26 April 2019 and was anticipated to be completed by July 2020 at a cost of P121 million.

According to the minister, as a long-term plan, Botswana Railways (BR) has developed a growth strategy for the period 2019/2020- 2023/2024. strategy contains a balance between short-term actions to address immediate priorities and longer-term actions. This will ensure sustained creation of value for Botswana Railways and its customers, amongst the key focus areas identified from the growth strategy. The strategy is expected to turn around Botswana Railways into profitability in terms of tonnage and revenue growth.

As part of the plan, Air Botswana has embarked on a restructuring project following a benchmarking for best practice in the industry.

Segokgo disclosed Botswana Railways is about to award a tender for a feasibility study for a Mosetse-Kazungula rail link. "Another project which has been proposed under the 'Public Private Partnership (PPP) flagship is the Mmamabula-Lephalale rail link to ferry coal from the coal fields within the Mmamabula coal rich area to markets in South Africa and beyond," said the minister. "The rail link is estimated at around 120 kilometres of which 56 kms will stretch from the Botswana side whilst the remaining 67km will traverse South Africa, inclusive of the bridge."

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INTEREST RATES FOR SEPTEMBER 2020

TYPE OF DEPOSIT ACCOUNT	NOMINAL INTEREST RATES P.A.	ACTUAL INTEREST RATES (EFFECTIVE P.A.)	MINIMUM BALANCE (BWP)
Deposits			
CURRENT	0.00%	0.00%	1,000
CALL DEPOSIT	0.50% - 1.50%	0.50% - 1.51%	1,000
SAVINGS	0% - 0.50%	0% - 0.5%	500
91 Days Fixed Deposit	2.00%	2.02%	1,000
6 Months	2.05%	2.07%	1,000
12 Months	2.15% - 2.20%	2.17% - 2.22%	1,000
24 Months	2.25%	2.27%	1,000
Over 24 Months	2.25% - 2.3%	2.27% - 2.32%	1,000

THE ABOVE INTREST RATES ARE APPLICABLE W.E.F 01 FEB 2020

Prime Rate	5.75%

[#] Deposit interest rates shown above are indicative only.

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FROM PAGE 03 HOW BPC **BILLIONS**

Rugoyi said BPC was forced to take over Morupule B in 2014 after the contractor threatened to shut it down. Following the takeover, BPC undertook a comprehensive technical study to determine the scope of work needed to deliver a fully compliant plant.

works included The redesigning and replacing the fluidized bed heat exchangers, replacing the boiler and reconstructing the refractory works to allow for proper insulation inside the boiler. The persistent problem of boiler thermal expansion also has to be addressed. BPC also has to attenuate the noise generated by the plant as it is above design standards, Rugoyi said. He promised the panel that BPC will do all it can to improve Morupule B's reliability, availability and maintainability.

The national electricity demand stands at 739 Megawatts, according to Minister Lefoko Moagi, who engaged this publication two months ago. On Tuesday last week, Rugoyi said only two units are functional at Morupule B at the moment, producing 230MW. "Remedial works at Unit 4 were delayed by Covid-19 lockdowns while Unit 1 is expected to be finished by 2023," the interim CEO of BPC said.

Morupule B was supposed to have an output of 600MW. But because, BPC imports over 580MW of electricity, mainly from South Africa, SAPP and Nampower in Namibia. According to Minister Moagi, the power import bill piles up to a staggering P250 million every month, which amounts to approximately P3 billion being blown on power imports in 12 months.

The taxpayer foots this colossal sum of money at Morupule B. At his presentation last week, Rugovi said the COVID-19 pandemic will only make situation for Batswana. Chinese contractor, China National Engineering Electric Company (CNEEC), has been doing remedial works at Morupule B. Minister Moagi previously said the works were initially scheduled for completion in June 2023. The first unit was to have been completed in September 2020, but

TO PAGE 07

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WELCOME to our monthly feature. **HOW TO THINK ABOUT**

(AND PLAN FOR) RISK No one could have predicted pandemic Covid-19 impacting the entire globe in 2020. This is notwithstanding that there have been previous warnings about the potential for such a global crisis. The world has seen other more deadly viruses, such as Ebola, but these are perhaps too deadly to spread as fast and as far as this coronavirus (known as SARS-CoV-2). The events of this year will have prompted many to think more

about the concept of risk. We live with risk every day. Some small and insignificant like missing a meeting due to heavy traffic, but some far more serious such a being involved in a serious or deadly vehicle accident. It is the very big serious ones which we probably don't think enough about. Nor do we plan sufficiently for them. Probably because we think they are very unlikely to happen to us. It is true that many big risks are pretty rare, but they are devastating when they happen. This is why life and medical insurance are so important, but grudge purchases, nonetheless.

The impact of Covid-19 on economies and stock markets is the materialisation of one of these big risks. It has us thinking, much more than usual, about the risks to our health and also to our hard-earned savings, such as our retirement fund.

The relationship between risk and return in investing is widely acknowledged - but do we really give enough thought to the risks we take when we invest our money? Probably not. This is because risk is difficult to conceptualise and it is most often not portrayed in ways that are very clear, nor apply directly to us. However, the Covid-19 virus has made the concept of risk very real. Real in that money has been lost; real in that jobs have been lost; real in that lives have been lost

For even the most diligent of us it is impossible to think about and plan for every eventuality, especially when our daily lives are so busy and filled with responsibilities. But 2020 may have changed all that. How then do we ensure some aspects such as our savings are protected from these big risks?

Here are some ways to protect your savings so you can meet

ECONOMIC PERFORMANCE AROUND THE WORLD

REGION	GDP	INFLATION	INTEREST RATES
BOTSWANA	-0.9% (MAR-20)	0.9% (JUN-20)	4.25% (JUN-20)
USA	-32.9% (JUN-20)	0.6% (JUN-20)	0.25% (JUN-20)
EUROZONE	-12.1% (JUN-20)	0.4% (JUN-20)	0% (JUN-20)
UNITED KINGDOM	-2.2% (MAR-20)	0.6% (JUN-20)	0.1% (JUN-20)
CHINA	11.5% (JUN-20)	2.5% (JUN-20)	3.85% (JUN-20)

HOW HAVE INVESTMENTS PERFORMED OVER THE LAST 12 MONTHS TO JUNE 2020?

E L S	l Year Botswana Local shares Price)	1 Year Botswana Local Bond Performance (Fleming Bond Index)	1 Year money market (BWP) (Overnight Call rate +2%)	1 Year MSCI ACWI (BWP)	1 Year MSCI Emerging Markets	1 Year change Botswana Pula vs US\$
	-5.15%	5.76%	5.06%	12.85%	-5.67%	10.86%

your goals:

Have a dedicated strategy:

The old saying "If you don't know where you are going, you may go anywhere" applies to investing. Unless you plan and set your own strategy, the results you achieve may be extremely far from what you may expect. If your strategy involves savings for a short-term goal - we define short-term as anything up to 3 years, then you are best served by taking as little risk as possible and investing into something like a money market fund or cash fund. Alternatively, if you are saving for the longerterm like retirement, then you will have to take some risk in the markets to get the kind of returns that will really grow your money. Diversification: Diversification is the concept of not having all your eggs in one basket. Diversification is achieved by ensuring that your money is invested in many different investment instruments within one asset class, such as shares; then invest across different asset classes, for example have exposure to shares and bonds and cash; and also invest across different regions and countries, such as within Botswana and also

Time: Give yourself enough time for your investment plan to work out. Investing for the long-term such as your retirement requires patience and not worrying too

much about the short-term if you have set a solid plan.

Save enough: Over time, a big part of your investment results, is the investment returns you earn on your money, but also significant is how much you invest. The more you invest each month, the more you will have at the end of the investment period. Save regularly: If you save on a regular basis, even if just small amounts, it will build up over time and compound into a decent amount. Saving regularly also means that when your investments have fallen in value such as this year, you can buy more at a cheaper price, which will benefit you in the long run.

Seek good advice: If you are not a professional investor or advisor, it is wise to seek out good advice. Remember though good advice is not someone telling you they can forecast the future. No one has a crystal ball. Good advice is helping you set the plan, understand your needs and goals and most importantly helping you to stay the course over time.

Tune out the noise: There is a lot of "noise" in the markets on a daily basis. With so much exposure to local global news it is easy to get panicked about a fall in your savings value. But remember, if you have set your plan and follow as much as you can the ideas mentioned above you should be able to sleep at

night knowing that any fall in your value is temporary and will recover, and more importantly that you will stay on track to meet your goals

COMPETITION

Covid 19 continues to interfere with running our competition, which has been put back under lockdown. We will resume as soon as we can.

STRATEGIC WEALTH

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FORTHCOMING ATTRACTIONS

Our Trustee Training Conference Workshops and remain suspended till further notice.

LOGISTICS COMPANY **BRANCHES**

ogistics services supplier Mixcorp is including renewable-energy technology, that is suited to the mining industry, in the scope of its research and development (R&D) department to add renewables-related logistical services to its offering. The company is active in several SADC countries, including Mozambique, Botswana, Namibia and Zimbabwe.

Mixcorp special scientific adviser Dr Godfrey Gandawa states that this will "enable the company to provide its clients with the latest and most appropriate energy solutions as and when these solutions become available to the market".

Mixcorp provides logistical services for the mining industry, specialising in bulk handling, loading and shipping, warehousing, containerising and ocean freight management. Its services include road, rail and sea transport solutions.

The company has bulk storage holding facilities and warehouses that are strategically located alongside a high-security metals depository. The company also offers bonded and nonbonded facilities, general cargo handling, customised unpacking and repacking, specialised cargo handling, cross-dock operations, bulk mining materials handling and barcoded tracking and reporting.

Mixcorp specialises in local and cross-border transport throughout the Southern African Development Community (SADC) region.

However, the company is now looking to offer a variety of energy-related services to the mining sector in the SADC region, including solutions that "go beyond" energy distribution, and the transportation of fuel by road or rail, Gandawa states.

"We're constantly enhancing our capacity and are on course to be among the most innovative research and consultancy firms with the necessary capacity to help mines move efficiently from conventional energy sources to renewable-energy sources."

To achieve this, the company has made progress in adding training, research and consultancy services to its offering with regard to the engineering, installation and management of power systems and energy projects.

Gandawa adds that, while the mining industry in the SADC region has been slow in adopting the use of renewable-energy technologies, Mixcorp is aiming to develop by assisting miners in integrating renewable energies into their operations.

OW BPC BLEEDS BILLIONS

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that timeline will be missed apparently because of Covid-19. "We know that completion of the remedial works will be delayed by Covid-19, but we do not know for sure when the works will be completed now," Moagi said.

According to the minister, CNEEC is unable to mobilise its engineers from China because of travel bans. The Covid-19 outbreak started in China in November last year and has brought the whole world to a near standstill. CNEEC also imports most of the critical components needed for the remedial works from China. "Morupule B will be heavily affected," Rugoyi said last Tuesday. "There will be prolonged

But while Covid-19 will play a part in delaying completion of the power plant, it is the contractor cannot blame the pandemic that began less than a year ago when Morupule B should have come on stream seven years ago. It has emerged that CNEEC made and used wrong and inferior equipment at Morupule B power plant. The design of the plant was also wrong. CNEEC also flouted quality assurance procedures and took shortcuts, so much that Botswana Power Corporation (BPC) was forced to order for the plant to be rebuilt from scratch, which would take an extra four years.

CNEEC is unable to mobilise its engineers from China because of travel bans. The Covid-19 outbreak started in China in November last year and has brought the whole world to a near standstill.

On Tuesday last week, Rugoyi admitted that Morupule B's biggest problem is the Fluidized Bed Heat Exchangers (FBHEs), which have to be redesigned and re-installed in all the four units at Morupule B. Rugoyi was repeating what Minister Moagi had previously said. FBHE is an advanced process enhancement exchanger. It utilises proven technology to provide effective and timely solution to severe heat exchanger fouling problems. A fluidized bed heat exchanger can solve fouling problems in shell and tube heat exchangers. According to Rugoyi, a faulty FBHE reduces heat transfer and can even lead to reduced production capacity. He said the heat exchangers at Morupule B could not stand the heat inside the boilers, which reaches highs of 800 degrees Celsius. The FBHEs have to be remanufactured and imported from China, work and processes that will be impacted by the Covid-19 pandemic, consequently affecting completion of Morupule B. The contractor is the process of reinstalling the first exchanger. The first unit was supposed to be completed in September 2020 but this timeline will no longer be achieved.

Things fell apart at Morupule B when the exchange heaters started malfunctioning in 2018. Around March 2018, Morupule B's performance dropped to record lows, leaving only two units functioning. Rugoyi said investigations completed in 2016 by a German company called STEAG found that designs of the heat exchangers were wrong.

Temporary measures. according to the interim CEO of BPC, were put in place since Morupule B was the primary power supplier in Botswana, but they did not last long. According to Rugoyi, BPC also has to fix the Boiler Furnace Expansion,

the Boiler Abrasion Resistant and Insulating Refectory at Morupule B. These were violated and could not stand the excessive heat inside the boilers. In simple

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7



Security over assets finance Security will be mandatory for

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except special sectors

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Security over assets financed







Security over assets financed

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Additional security requirements may

b) Economic diversification

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FROM PAGE 07 HOWBPC

BILLIONS BILLIONS

terms, water naturally expands and contracts as it heats and cools, and air within the system provides a cushion that allows for expansion without damaging pipes or allowing the pressure relief valve (PRV) to expel water from the system, which Rugoyi said was putting lives of people at risk since it could explode.

Further, a very high level of abrasion resistance is required for the wall lining of the boilers where a high level of corrosion resistance is required. The way the boilers were designed was such that the wall lining was wearing off, which could be disastrous, according to Rugoyi.

BPC will also have to replace Cold Air Ducts, which Rugoyi said are leaking. These are the structures used to take hot air in and out of the boiler. The boiler fans also have to be redesigned. The installation of noise attenuation devices will also be done since the noise output was higher than what is recommended.

Only 45MW is currently produced from Morupule B. BPC has engaged Fichtner GmbH & KG Co as Owner's Engineer. Their role is to have oversight over the contractor, CNEEC. The General Manager of BPC, Zwelithini Witbooi, said unlike before Fichtner has now been empowered. "Previously, they had no authority over the contractor, which meant that even when faults were identified, they could not demand or authorise the contractor to stop," he said at the hearing on Tuesday last week, adding that previously, CNEEC was unsupervised and did as they pleased, including taking shortcuts. CNEEC- SBW Consortium - EPC Contractor is the main contractor.

Minister Moagi has said all costs of the remedial works will be paid for by CNEEC. Initially, the Morupule B project was worth over P11 billion. The costs of the remedial works are estimated at somewhere around P1.2 billion. Further Anhui No.2 is the Subcontractor for Construction.

Shanghai Power Supervision and Consultancy Co. Ltd is the for supervision subcontractor of testing of refractory during Global manufacturing. Energy Interconnection Research Institute Co. Ltd is the subcontractor for supervision of refractory during installation. Wuxi City Yigang Refractories Co. Ltd is subcontractor for refractory. Edwaleni Holdings (Pty) Ltd is the subcontractor for scaffolding while NDT Services Africa has been subcontracted for Non-Destructive Testing.

Other subcontractors yet to come to site include manufacturers' representatives, commissioning and performance test teams, a trial operation team and China Design Institute representatives. Remedial works are expected to be complete by 2023. These are all foreign players contracted by a key parastatal whose top executives are also almost exclusively foreign nationals.

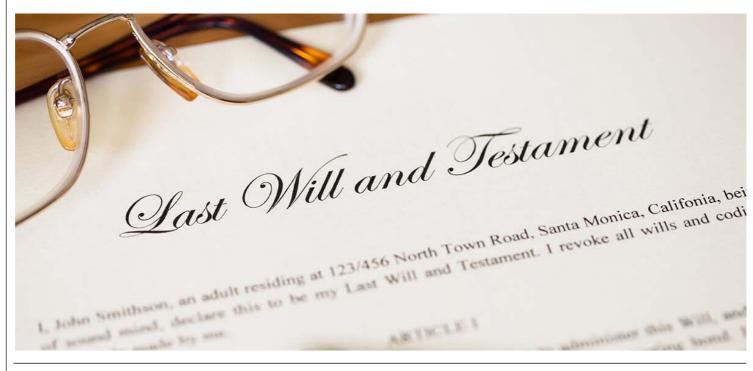
Tax Column

Commentaries, letters and columns present here are the views of the authors and not necessarily those of The Business Weekly & Review



WILLS NOW THE BEST ESTATE/TAX PLANNING TOOL

JONATHAN HORE Managing Consultant Aupracon Tax Specialists



will never used to be the best estate planning tool as it resulted in heirs suffering huge donations & inheritance taxes at the time of inheriting property from late parents. This has however completely changed due to the changes which were made to both the Transfer Duty Act as well as the Capital Transfer Tax Act, the latter which levies tax on among others, inherited goods. In this article, words importing the masculine shall be deemed to include the feminine.

The old regime

Contrary to what I stated above, private trusts used to be one of the best ways of planning for the smooth transfer of, in particular, immovable property from late parents to heirs. Most wealthy parents used to make use of this vehicle, as an estate planning mechanism and it would legally suppress Capital Gains Tax & Inheritance Tax on inheritances. Private trusts are vehicles which are created mainly to house property on behalf of heirs with the predominant benefit of facilitating smooth and tax-free transfers to heirs.

What changed?

The recent changes to the Transfer Duty Act and Capital Transfer Tax Act effective 1 March 2020 snatched away the sparkle that private trusts used to have, especially where immovable property constituted the main assets to devolve from estates to beneficiaries. Transfer Duty is a tax payable when immovable assets are transferred to a purchaser or heir of such property. On the other hand, Capital Gains Tax is payable on the capital appreciation of taxable assets such as shares and immovable property whilst Donations & Inheritance Tax (or Capital Transfer Tax) is a tax that is levied on donees or heirs when they inherit or receive property for free.

The previous sparkle

Trusts used to allow parents to pay

Donations & Inheritance Tax, Capital Gains Tax and Transfer Duty, where applicable, when they moved immovable property from their names to a trust during their lifetime. The property would then be owned by a trust and registered in the name of an appointed trustee, until transfer to the beneficiaries, usually on the passing on of parents. No tax would arise upon inheritance by heirs as the subsequent transfer would simply be on paper since the ownership moves to the beneficiaries upon the initial transfer by the parents to the trust. The greatest advantage of private trusts was that the heirs would inherit the property without paying a thebe in taxes, since parents would already have paid the same. This is where private trusts derived their sparkle from.

On the other hand, if a parent did not have a trust, their children would struggle to inherit property after their demise, mainly due to heavy Donations & Inheritance Tax bills.

The will takes over

The Transfer Duty Act has always exempted the transfer of immovable property to heirs and it never was a headache for inheritances. On the other hand, BURS accepts, more as a concession, that there is no Capital Gains Tax on inheritances, which leaves Donations & Inheritance Tax as the sole menace heirs face on inheritances. The Donations & Inheritance Tax bills would sometimes be so heavy such that some heirs would not be able to inherit, especially, immovable property.

The above is no longer the case as the Capital Transfer Tax Act was amended to take away Donations & Inheritance Tax when heirs inherit immovable property, effective I March 2020. This therefore means that whether or not there is a trust, heirs taking over immovable property will not suffer Donations & Inheritance Tax, Capi-

tal Gains Tax and Transfer Duty. By extension, the amendments make private trusts to lose the mentioned tax sparkle that private trusts previously had. Therefore, a will is good enough to allow for the smooth devolution of immovable property from parents to children or any other late person to their heir.

Conclusion

Even though heirs no longer pay any tax when they inherit immovable property, trusts still suppress Donations and Inheritance Tax in cases where the property being inherited is not immovable property. As an example, if a parent's main assets consist of livestock, shares or any other movable property, they can still use a private trust to pay the Donations & Inheritance Tax whilst they are alive, a move which makes the heirs not subject to that tax upon inheriting the property. The amendments to the above-mentioned Tax Acts mean that parents may need to consider other vehicles for estate planning other than trusts, especially if they own immovable property. Wills are now a hassle-free alternative to private trusts.

Well folks, I hope that was insightful. As Yours Truly says goodbye, remember to pay to Caesar what belongs to him. If you want to join our Tax Whatsapp group, send me a text on the cell number below.

Jonathan Hore is a Managing Tax Consultant at Aupracon Tax Specialists and feedback on this article can be relayed to jhore@ aupracontax.co.bw or 71815836.





BWR Companies & Markets

MARKET HIGHLIGHTS

MAJOR MARKET MOVERS (Thebe)			
09/07/2020			
Counter	Share price	Change (%)	

Source: BSE

DUMESTIC EXCHANGE RATES	
09/07/2020	
	Rate
CNH/BWP	0.05964
EURO/BWP	0.0756
GBP/BWP	0.0679
USD /BWP	0.0853
ZAR/BWP	1.4643
YEN/BWP	9.1700
Sauran ROB	



WORLD MARKETS

As at 09/07/2020		
INDEX	VALUE	% CHANGE
AMERICAS INDEXES		
Dow Jones Industrial Average	26067.28	+0.68

S&P 500 3169,94 NASDAQ 10492.50

EUROPE, MIDDLE EAST & AFRICA INDEXES			
EURO STOXX 50 Price EUR	3305.92	-0.60	
FTSE 100 Index	6144.24	-0.19	
DAX	12637.10	+1.14	
ASIA DACIEIC INDEVES			

ASIA-PACIFIC INDEXES		
22529.29	+0.40	
26210.16	-0.31	
1557.24	+0.00	
	22529.29 26210.16	

WRITE TO US AT

P.O Box Post Net Kgale View 449 ADD, Gaborone

> **TEL:** (+267) 3170 615 **FAX:** (+267) 3170 618









Friday 04 September 2020 - 10 September 2020

Standard Chartered Bank Botswana Limited

Unaudited Abridged Consolidated Financial Results for the Half Year ended 30 June 2020

The directors have pleasure in announcing the Group (Standard Chartered Bank Botswana and its subsidiaries*) unaudited abridged financial results for the period ended 30 June 2020 together with comparative figures for 2019.



Economic Review

The global economy is battling to emerge from what is set to be the worst recession since World War II as the Corona Virus pandemic continues to disrupt economies into the second half of 2020. Economic risks persist amid rising geopolitical uncertainty. Policy makers have provided massive emergency support, but now need to turn to post-COVID-19 reconstruction, against a backdrop of significantly expanded Government and Central Bank financial position. However, there is a glimpse of hope as early signs of economic activity recovery are beginning to emerge albeit amid a resurgence of COVID-19 infection rates, particularly in the US.

Global growth is expected to improve in Q3, at best. Output gaps are likely to keep unemployment relatively high and inflation low; weak energy prices will also likely cap inflation. Global growth forecast for 2020 has been revised to -3.3% (from -2.6%) to reflect further downgrades for most regions, apart from Asia. Global GDP is forecast to recover to a 5.5% expansion in 2021, followed by a slower growth of 3.5% in 2022, falling below the 25-year average pace of 3.7%.

Regional Economy

Sub-Saharan Africa is expected to contract by 3.2% in 2020, with contraction in Nigeria and South Africa expected at 4.3% and 8.0%, respectively. The IMF estimates that per-capita GDP in Sub-Saharan Africa (SSA) could fall back to 2010 levels as a result of the COVID-19 pandemic, reversing gains from almost a decade growth. Africa should see a technical bounce back in real GDP in 2021 from this year's low base as containment measures are eased. However, the outlook beyond 2021 is less certain, given rising public debt profiles and the risk that this constrains

In South Africa; GDP is unlikely to return to the end-2019 level until 2023. South Africa was already in a recession before the COVID-19 scourge, having experienced three consecutive quarters of negative growth. COVID-19 cases have been on the rise in South Africa and now accounting for over 50% of all reported cases in Africa. A new lockdown in the economically important province of Gauteng is a risk and likely to further impact trade.

Local Economy

Real Gross Domestic Product for the first quarter increased by 2.6%. The increase was attributed to the significant growth in real value added in Water & Electricity, Finance & Business Services and Trade, Hotels & Restaurants industries.

The outbreak of the coronavirus has resulted in slowdown in trade and subsequently business activity. The IMF initially forecasted GDP to fall by 5.4% in 2020, and now revised it to 9%, and anticipates a rebound to 6.8% in 2021. Government predicts a much more accelerated contraction of between 9% and 13.1% and a recovery to a 3.9% growth in 2021. The Government's views are informed by expected contractions in major sectors in 2020, these being mining (-33.6%); Trade, Hotels & Restaurants (-32.2%); Manufacturing (-10.0%); Social & Personal Services (-4.8%); Transport & Communications (-4.1%).

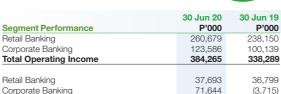
The Central Bank Monetary Policy Committee maintained the Bank Rate at 4.25% following a 50 basis points cut in April 2020. Annual inflation eased to a historic 0.9% in June from 2.2% recorded in March following a significant decrease in fuel prices.

Business Review

Statements of Profit or Loss	30 Jun 20 P'000	30 Jun 19 P'000
Net interest income	250,795	200,692
Other Income	133,470	137,597
Operating income	384,265	338,289
Operating Expenses	(308,408)	(293,815)
Profit before Impairment and Taxation	75,857	44,474
Impairment Charges		
Charge during the period	(14,569)	(11,390)
Reversal during the period	48,049	-
Profit before Taxation	109,337	33,084
Taxation	(19,286)	(6,041)
Profit for the period	90,051	27,043

The Bank opened 2020 with a good income run, posting a 14% YoY growth on account of improved momentum on sales of primary services and products, supported by an optimised financial position. The margin improvement plans across certain product classes also contributed to the overall income growth. Operating costs reflect a 5% growth over prior year, primarily because of once off items recorded in the prior year, whereas current year costs are normalised. However, the strong performance on top line saw a 7% reduction in the cost to income ratio. Impairment charges for the year remain at lower thresholds as a result of continuing discipline on credit origination. The P48 million Impairment reversal relates to a cancelled related party loan to the SCB Education Trust, consolidated into the Group's results.

Net Interest Income NII up at P251 million



109,337

Retail Segment

Operating Profit Before Tax

Retail banking posted an impressive performance during the half, with income edging up 10% to close at P261 million while profits were 3% higher. Loans and advances to households and small businesses went up 9% for the period, closing at P6.8 billion and delivering a 23% growth in Net interest Income. The strong performance signifies payoffs from the strategy that launched in early 2019. At the core of the strategy is digitisation; the SC mobile platform has digitised banking for SCB clients, including starting new relationships, giving access to over 70 banking services and having a conversation with the Bank. Progressive and transformative improvements have been implemented on the e-banking platform, and up to 93% of H1 retain (mass and priority) transactions were on digital platforms. Invariably, this means that a progressive transformation of primary delivery channels will

Commercial, Corporate and Institutional Banking

The segment is gradually restoring its historically good performance posting a 23% YoY growth in revenues to close the period at P124 million. The growth in income is broad based; Net Interest income and Non-Interest Income were up at 34% and 12% respectively. The segment delivered an impressive 39% YoY growth in loans and advances to Corporates, which ended the period at P1.6 billion. Segment underlying profits were at P24 million, up from a loss of P4 million in the prior year, however total segment profits closed the period at P72 million after a P48 million Impairment reversal resulting from a related party transaction. Driving the solid performance is the client centric strategy rolled out in the prior year, which entailed portfolio risk adjustment measures, a sharper focus on capital lite business and enhanced client product mix, among others.

Net Interest Income and margins	30 Jun 20 P'000	30 Jun 19 P'000
Net Interest Income	250,795	200,692
Average Interest-earning Assets	13,629,069	13,710,578
Average Interest-bearing Liabilities	19,347,523	20,263,549
Gross Yield (%)	5.7	5.4
Rate Paid (%)	1.4	1.7
Net Yield	4.3	3.7
NI=+ Maurice (O/)	0.7	0.0

Overall Net Interest Income ('NII') went up 25% despite a 1% drop in the average interest earning book base, reflecting improving margins, i.e. NII is on an upward trend and the cost of funds is declining. Overall gross yield is 30 bps higher against a corresponding 30 bps drop in rate paid. Driving improved margins were a range of strategic portfolio return management measures across certain classes of assets, built on a more supportive, lower cost stable liquidity profile.

	30 Jun 20	30 Jun 19
Credit Quality	P'000	P'000
Gross loans and Advances to customers	8,550,039	7,539,574
Of which Stage 1 and 2	8,363,712	7,255,307
Of which Stage 3	186,327	251,097
Expected Credit loss provisions	187,404	182,196
Of which Stage 1 and 2	91,637	107,648
Of which Stage 3	95,767	74,548
Net loans and Advances to customers	8,362,636	7,357,379
Of which Stage 1 and 2	8,272,076	7,147,659
Of which Stage 3	90,560	176,549
Collateral	4,659,638	4,061,842
Stage 1 and stage 2 exposures	4,193,832	3,581,800
Stage 3 exposures	465,806	480,042

Overall credit growth remained concentrated in the good book, with a 15% overall growth in stage 1 and 2 advances against a 26% drop in stage 3 loans. This corresponds to a 15% drop in overall ECL provisions on stage 1 and 2 advances, albeit a 28% acceleration on ECL against stage 3 loans, as expected. The Bank maintains adequate collateral cover over significant exposures, and the entire portfolio is reviewed and stress tested regularly to foresee impact of likely horizon risks and manage them accordingly. This has been particularly the case in the era of COVID-19 pandemic.

Operating Profit Underlying PBT at P76 million, Total PBT at P109 million



Statement of Financial Position and Liquidit	y P'000	P'000
Assets		
Loans and advances to banks	2,995,488	2,191,439
Loans and advances to customers	8,362,636	7,357,379
Other Assets	3,619,481	4,952,345
Total assets	14,977,605	14,501,163
Liabilities		
Deposits from other banks	757,168	849,643
Deposits from customers	11,603,514	11,807,039
Other Liabilities	1,488,773	732,750
Total liabilities	13,849,455	13,389,432
Equity	1,128,150	1,111,731
Advances-to-deposits Ratio (%)	72%	62%

Overall financial position growth is at 3%, led in particular by a 14% growth in the high yielding assets (loans and advances to customers), against a deliberate 27% reduction in low to nonyielding assets (non-statutory). Liabilities remained relatively flat, notably customer deposits which saw a marginal 2% dip. Key financial position matrices remained stable throughout the period, with the asset deposit ratio climbing to 72% on the back of a strong and stable liquidity base. Liquid Asset Ratio (LAR) averaged 19%, reflecting efficiency

Risk Weighted Assets (RWA)	30 Jun 20 P'000	30 Jun 19 P'000
By Risk Type		
Credit	6,419,463	7,020,880
Market	42,819	46,445
Operational	745,329	781,828
Total RWAs	7,207,611	7,849,153

Despite a substantial increase in credit exposures (loans and advances to customers), Credit RWA was 9% lower as at the end of the period, thus leading an 8% reduction in overall RWA. This comes as a result of a RWA efficiency exercise that has been embedded into the core principles of managing capital.

	30 Jun 20	30 Jun 19
Capital Base and ratios	P'000	P'000
Common Equity Tier 1(CET 1) Capital	569,994	640,263
Additional Tier 1 Capital (AT1)	400,000	400,000
Tier 1 Capital	969,994	1,040,263
Tier 2 Capital	505,498	500,385
Total Capital	1,475,492	1,540,648
Capital adequacy ratio (%)	20.5%	19.6%
Regulatory Threshold (%)	12.5	15

The Bank remained well within regulatory capital thresholds. CET1 moved 11% down mainly driven by dividend pay-out and Additional Tier 1 capital distributions during the period, but this was partially offset by positive performance during the period. Regulatory adjustments were higher in 2019 as day 1 IFRS 9 impact amortisation continues to taper down.

Outlook

The business started the year on a positive note, sustaining good momentum throughout the first quarter before facing a noticeable disruption in the second quarter of the year. However, the overall H1 results portray a broadly positive picture. Significant uncertainties arising from the COVID-19 pandemic remain. It is widely expected that the second half of the year will be punctuated by intermittent lockdowns of localities while the disruptions on global supply chains will likely persist, albeit with some level of reprieve. There is a consensus on a pronounced contraction in the global and regional economies, and the domestic market is no exception.

The Bank continues to upscale its COVID-19 response measures nent to the ideals postu and this include robust business continuity plans and apt health and safety protocols for clients, staff and communities. Credit extension will continue, but in the full context of realities imposed by the corona virus pandemic. Protection of, and vigilance around the extant book remains paramount and ongoing client engagements are symbolic of the bank's belief in proactive and transparent approach to risk management.

All in all, performance outlook is positive, but significant uncertainties

The Board of Standard Chartered Bank extends its appreciation to Management and staff for all the good work, and to shareholders and investors for the continued support.

By order of the Board

Mhour Doreen Khama

Chairperson 12 August 2020



Here for good sc.com/bw

BANCABC PROFIT SOARS AGAINST LOOMING RECESSION

* Trading revenue increases by P7m * Profit after tax at P55.7m

TSHEPI GABOTLHOMOLWE Staff Writer

Companies & Markets

Por Botswana, the pre-Covid-19 first quarter of 2020 saw domestic economic growth already slowing down to 2.6 percent compared to a growth of 4.5 percent recorded in the same period of 2019.

The drop in economic growth was led by contractions in Agriculture and Mining, which weakened by 0.6 percent and 6.1 percent respectively. The banking sector, whilst less impacted than other sectors, saw reduced activity as a result of lockdowns and extreme social distancing measures enacted from April.

As for BankABC, the first half of 2020 ended June 31 shows that total bank income increased by 8 percent year-on-year driven by a strong performance on net interest income (NII) despite two rate cuts of 50bps in August 2019 and April 2020 impacting the review period. The growth in NII was supported by growth in the loan book of 4 percent largely achieved in the first quarter and the successful reduction in interest expense of 15 percent year-on-year.

Improvement in interest expense was achieved through more efficient use of technology such as the platform rolled out for corporate clients, BancOnline, and concerted effort to reduce the pricing of term deposits. Amongst the recoveries registered by the bank, trading revenue had significantly recovered from P2 million in 2019 to almost P9 million in the same period in 2020, further showing progress in the bank's quest to rebuild markets in business given prior challenges in the business line.

The results show that noninterest income was impacted significantly due to reduction in activity volumes and discount measures put in place to support customers during the lockdown period, reducing by 33 percent year-on-year. The reduction in volumes shows that it was on both transactional banking and personal loans. Whilst signup on digital channels during this period rose significantly and should auger well for conversion of clients to electronic channels. the reductions in volumes have been substantial.

The bank worries that as economic growth projections continue to evolve and the duration and impact of the pandemic remain uncertain, there is a lot that may need to be done to curb any business downfalls. The looming recession is expected to affect almost all sectors of the economy with the more severely impacted to include minerals, tourism and transportation.

The banks says annual inflation hit record lows in June of 0.9 percent possibly providing room for further interest rate reductions in the year ahead. "The June inflation, which remained flat as at July, is the lowest rate of inflation since available records began in January 1997, driven by a significant drop in fuel prices and a slowdown of tobacco and alcoholic beverages prices," said the Managing Director, Kgotso Bannabotlhe.

According to the MD, inflation

remains below the central bank's medium-term objective range of 3- percent and is expected to be within the objective range by end of Quarter Three 2021.

Bannabotlhe states that revenue traction was maintained as expected up to end of March 2020. He notes that

the significant slowdown in performance occurred during the second quarter when the country commenced its Covid-19 containment measures of a State of Emergency and a nationwide lockdown. During this period, says the MD, branch network, loan and payments activity

reduced substantially for both individual clients and corporate and small to medium enterprises (SMEs). Overall, the profit after tax for the business stood at P55.7 million, representing a 9 percent increase on the same period in 2019 buoyed by a strong first quarter.

TELEPHONE: (+267) 3617100/3617199 FAX NO: (+267) 36166368/3900434

Varsha House Lot 54357, CBD

Website: www.oag.org.bw



Email: oag@gov.bw Office of the Auditor General Private Bag 0010 Gaborone Botswana

OFFICE OF THE AUDITOR GENERAL

REF: AUD 1/17/1 I 9 04 September 2020

TO: All Media Houses

Editor

PRESS RELEASE-REBUTTAL

In the weekly edition of the August 23-29, 2020 the Sunday Standard newspaper carried a front-page story headlined "BoB still unable to account for missing large amounts-Auditor General, with highlight subtitles reading "BoB Governor insists no money has been stolen", "Auditor General says the Bank of Botswana Governor cannot account for "large amounts", etc, and the story is supported by a captioned photo of the Governor of the Bank of Botswana.

The article about the alleged stolen billions of Pula's is **misleading and has caused unnecessary panic to the public**. The article further states that Auditor General has indicated that the Governor of the Bank of Botswana has failed to account for the missing "large amounts".

The essence of the story is that the Auditor General had reported in her report to the National Assembly for the financial year ended 31 March 2019 that large sums of money had been stolen or otherwise missing from Bank of Botswana in which the Governor was unable to account. The reporter had gone on to state that the controversial account [of the missing large amounts] was currently at the centre of a money laundering investigation by the Directorate of Intelligence and Security (DIS). While the so-called controversial account may be under investigation by whoever, this has absolutely no connection to the paragraph in the report of the Auditor General on which the story in the newspaper report is based. The paragraph under comment by the Auditor General is primarily and simply concerned with the reconciliation by Government officers of the accounts of Government including the Government-held bank account at Bank of Botswana, and has no implication or reflection on the staff or the Bank.

With the newspaper claim to excellence as their standard procedure and all the efforts made to give maintenance to the story as aforesaid, the reporter has shown a singular lack of understanding of the subject matter that he was reporting on, which resulted in the distortion of the terms and concepts embedded in the paragraph in the report of the Auditor General, such as accounts reconciliations, Accounting Officer in the context of the paragraph under issue, examinations of public officers by Public Accounts Committee, public officers who come under purview of the Public Accounts.

In the spirit of fair reporting, had the reporter sought clarifications and explanations on content of the paragraph which was supposedly the source of the story, he would undoubtedly have come up with meaningful and informative story in the discharge of his remit as a newspaper reporter.

The factual information is as follows:

- The various matters commented on under (a) to (i) of paragraph 26 of the report of the Auditor General on year-end Govern ment cash and bank balances relate to responsibilities of public officers who are assigned the tasks as indicated, and have notably to do with Bank of Botswana as Government banker.
- The Auditor General does not audit the accounts of the Bank of Botswana nor does she oversee its activities.
- The Governor of Bank of Botswana is not the Accounting Officer referred to in the paragraph in the Auditor General's report. The term refers to, the Permanent Secretary who was being examined by the Public Accounts Committee on the accounts of the year under review at that time.
- The Public Accounts Committee does not examine Chief Executive Officers of Parastatals, including Bank of Botswana. In terms of Standing Orders, these are examined by Statutory Bodies and State Enterprises Committee.

In summation, the Office of the Auditor General is not aware if any money that has been stolen or missing at Bank of Botswana, and could therefore not have made any reference to such incidents, least of all in a published report, for which she is answerable to the National Assembly.

The Office of the Auditor General remains fully committed to discharging its mandate of promoting accountability through quality audits and assure the nation that public resources are applied to obtain value for money.

For further information, please contact, Ms Chandapiwa Maele, Principal Public Relations Officer, on chthebe@gov.bw or telephone at 3617252.

C. Maele Principal Public Relations Officer

For/Auditor General

Friday 04 September 2020 - 10 September 2020

LETSHEGO HOLDINGS LIMITED GROUP

REVIEWED HALF YEAR GROUP FINANCIAL RESULTS



Profit After Tax (P'M) Dividends per Share (Thebe)

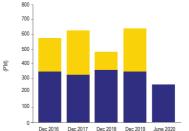
The Board of Directors of Letshego Holdings Limited ("the Group") herewith presents an extract of the reviewed consolidated interim financial results for the period ended 30 June 2020.







Interim dividend per share





COMMENTARY

OVERVIEW Following the outbreak of COVID-19 in sub Saharan Africa in Following the outpreak of LOVIII-19 III SUD Satisfier IMILE IN February 2020 and resulting challenging economic conditions, Letshego was swift to prioritise the health and wellbeing of our people and customers, and remains firmly committed to the effective implemention of strategies to support the continuity and resilience of

In the second quarter, Letshego accelerated the enhancement and deployment of digital and alternative access channels, already part of our existing 6-2-5 strategic plan. This enabled our employees, customers and commercial partners to stay safe by complying with national health guidelines and practicing social distancing. Digitised channels have assured business continuity throughout varing levels of lockdowns, allowed us to continue the delivery of customer support and value, as well as enabled us to maintain alignment with our longer term ambition and vision to create a 'future organisation'.

The resilience of our business in the face of the COVID-19 outbreak

Letshego's sales volumes were affected from April onwards for both our Deduction at Source (DAS) and Micro and Small Entrepreneur (MSE) segments. May and June showed measured improvement following the implementation and enhancement of our digital access channel strategy. Our MSE segment, that makes up 9% of the Group's total loan book, was impacted in the education, travel & tourism, manufacturing and trade sectors, with approximately 60% of our customers accepting the offer of a repayment holiday. Continuous customer engagement throughout the repayment holiday period, along with our heightened collection and recovery stratery. period, along with our heightened collection and recovery strategy, assisted in reducing flows into Non-Performing Loans (NPLs).

- PROFIT BEFORE TAX P483 million, a 20% decrease from the prior year (H1 2019: P600 million; FY2019:
- P1,130 million)

 2. EFFECTIVE TAX rate 42% (H1 2019: 39%; FY2019: 39%)

 3. PROFIT AFTER TAX P278 million, a 24% decrease year-on-year (H1 2019: P364 million; FY 2019: P692 million)

 4. GROSS ADVANCES to customers recorded a small increase of 0.35% year-on-year, but increased by 2% from FY2019

 5. NET ADVANCES to customers increased by 2% with a credit loss rate of 1.4% (H1 2019: 25%; FY 2019: 1.7%)

 6. CUSTOMER DEPOSITS have increased by 63% year-on-year, up 1.7% (emp. FY2010)

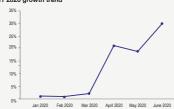
- 6. CUSTOMER DEPOSITS have increased by 60% year-on-year, 64, 71% from FY2019
 7. CAPITAL: The Group remains well capitalised with a Capital Adequacy Ratio of 37% (H 1 2019; 30%; FY2019; 30%) and a Debt to Equity ratio of 106% (H 2019; 17%; FY2019; 16%)
 8. RETURN ON EQUITY 13% (H1 2019; 17%; FY2019; 16%)
 9. RETURN ON A SSETS 5% (H1 2019; 7%; FY2019; 16%)
 10. EARNINGS PER SHARE 12.3 thebe (H1 2019; 15.4 thebe; FY2019; 29.2 thebe), a decrease of 20%

- NON-FINANCIAL HIGHLIGHTS:

 11. DIGITAL TRANSFORMATION: Loan transactions via digital channels increased by an average of 9% for the six month period. In June 2020 alone, loan transactions via digital channels increased by the 100°C.

increased to 30%. 12. BORROWING CUSTOMERS: Number of borrowing customers decreased to 334,552 (Ht 2019: 386 578; FY2019: 343,000). 13. SAVINGS: Number of savings increased by 134% to 585,769 year-on-year (Ht 2019: 249 930; FY2019: 402,296;) enabled by the mobile savings wallet in Tanzania and Community Commerce pilot concept in Mozambique.

Loan Customers: Adoption of alternative digital channels H1 2020 growth trend



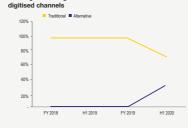
CUSTOMER ACCESS: ACCELERATING OUR 'PHYGITAL' CHANNEL STRATEGY Letshego's commitment to extending the reach of its financial solutions, is premised on digitising customer access channels and maintaining a complimentary network of physical outlets. The migration of customers to Letshego's digital channels was spurred by the Group's 'Digital Eagle' ongoing campaign where existing sales teams and Direct Sales Agents (DSAs) were trained and empowered to better support and educate our customers on the merits of transitioning to alternative channels.

The migration of customers from branches to alternate channels has been gradual but positive, with 30% of loan customers shifting to the benefits of digital access in the final month of our reporting period, June 2020. Overall, an average of 9% of savings customers have switched to using digital channels during the first six months of this year.

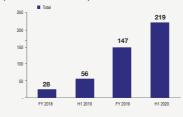
Number of customers:	H1 2020	aggregate 6 month period	FY2019	H1 2019	Dec 2018 FY
USSD	39 767	15%	34 453	27 350	15 806
Cards	23 540	51%	15 579	9 851	6 223
Agency	23 276	14%	20 500	18 134	10 473
Web forms	5 401	+1000%	-		-
WhatsApp	7 587	+1000%	-	-	

Digital channels are not only intended to increase access, but also facilitate new loans and other value-adding applications. These new service applications have been facilitated with the introduction of secured online platforms such as "Web Forms' (online platform) and WhatsAnn.

H1 2020: Traditional and Alternative Loan Sales volumes converge following the enhancement and launch of



Alternative Channels not only support access and new applications, but also facilitate and increase efficiencies in transaction volumes (Transaction Values BWP'm)



FINANCIAL PERFORMANCE OVERVIEW

FINANCIAL PERFORMANCE OVERVIEW
Pandemic conditions and lockdown scenarios across Letshego's regional footprint had a direct impact on transaction volumes, as forecasted in our COVID-19 Update made available to all stakeholders on 5 May 2020. Profit before tax decreased by 20% from the prior period, while Profit after tax decreased by 20% from the prior period, while Profit after tax decreased by 24%.

NET INTEREST INCOME
Year on year Net Interest Income (NII) saw a single digit decline of 6% to 9973 million, from P1,037million in the same period last year. With almost two months of trading lost to pandemic lockdowns, as well as the longer term impact of Letshego's adjustment in affordability criteria (implemented at the end of 2019), the Group considers the single digit decline to be above expectations. A measured recovery of business momentum was experienced in the second quarter, however margin compression remains a reality in most of our markets.

Borrowing costs decreased by 20% year on year, as the Group continued its focus on retiring expensive borrowings and diversifying funding sources. Had the notional IFRS adjustment for mobile loans of P79 million (H1 2019: P137 million) been excluded from borrowings, the year-on-year decrease would have been 11%. The Group remains committed to diversifying its funding base and reducing foreign currency risk by securing improved rates in local funding across its operations.

Non-Funded Income (NFI)

Non-funded income (NFI)

Non-funded income saw a steep decline of 51% year on year due to tougher economic conditions as a result of the pandemic, as well as adjustments to regulatory policy in Namibia. The impact was especially visible on income from insurance arrangements, which makes up 46% of other operating income (H1 2019: 62%). This came down by 63% year on year as a result of a change in legislation in Namibia which resulted in the existing insurance arrangements being revised in October 2019 to meet new statutory requirements. The Namibian subsidiary has since reviewed and adapted its loan structures to accommodate the regulatory adjustments, and continues to implement strategies to support longer term volume growth and volumes, despite narrowed loan margins.

Overall costs increased by 1% from prior year, with employee costs increasing 12% year-on-year and reflecting one-off exit costs.

Other Operating Costs decreased by 6% as cost management efforts continued, coupled with reduced spend on historic expense lines due to support COVID-19 lockdowns. As expected, Letshego's effective execution of our panderinc jleaning saw COVID-19 related expenses at P.5 million, this includes donations to national COVID-19 relate forts to talling P3.4 million, and COVID-19 Operating Expenses of P4.1m. The Group's Cost to Income ratio was 49%, up from 41% in the prior period. This increase is primarily due to lowered operating income in the pandemic.

- Effective Tax Rate (ETR)
 The reported effective tax rate for H1 2020 was 42% (H1 2019: 39%) and driven by the following:

 Lower operating income due Covid impact
 Higher extraction on dividends from the subsidiaries to the Hold Co
 We expect to normalise over a two to three year period

In the first half of 2020 expected credit losses, as a percentage of provisions, increased by 7% compared to Full Year figures for 2019, cross bars and advances increased slightly by 0.4% as a result of prioritised improvement in asset quality, and the impact of COVID-19 on borrowers and associated sectors on the MSE portfolio.

The Group provided relief to customers in the form of repayment holidays, amounting to P683.6million as at 30 June, making up 7% of the Group's total loan portfolio. Lest-bego also assisted customers by restructuring loans to accommodate individual changes in affordability, 90% of customers who were offered relief were Micro and Small Entrepreneurs (MSE customers) with a significant proportion of these customers from our Kenya subsidiary. The remaining 10% comprised Deduction at Source (DAS) Non-Government portfolios. Measures applied for smooth recovery of this book include enhanced collection and recovery strategies to cover potential impairment uplift up to and including December 2020.

Load signature of the state of holiday qualified as "Stage 1", thus qualified as performing loans at the time of being granted repayment relief.

For the Deduction at Source (DAS) segment, that comprises 88% of the Group's gross Ioan book, less than 10% of gross balances have experienced a deterioration in their risk profile. Letshego's three largest markets - Botswana, Namibia and Mozambique - showed resilience in performance with a year-on-year net growth of 4%, 7% and 2%, respectively.

Letshego is progressing the application of IFRS 9, moving from simple to advanced implemenation. The Total Impairment Coverage ratio has remained filter at 8% 6H 12 019: 9%; preflecting the Group's asset quality and mitigation measures initiated during

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Note	(Reviewed) P'000	(Reviewed) P'000	Change %	(Audited) P'000
ASSETS					
Cash and cash equivalents	1	624,400	460,523		1,035,513
Advances to customers	2	9,256,212		2	
Other receivables	3	185,835	239,849		247,996
Financial assets at fair value through OCI		53,591	53,591		53,591
Income tax receivable		42,310	24,956		39,499
Property, plant and equipment	4	97,726	93,701		99,671
Right of use assets	5	62,320	71,436		61,436
Intangible assets	6	45,649	47,874		45,221
Goodwill	7	68,860	95,632		68,233
Deferred tax assets		160,987	190,575		144,699
Total assets		10,597,890	10,394,278	2	10,867,343
LIABILITIES AND EQUITY					
Liabilities					
Customer deposits	8	499,002	305,877	63	426,673
Cash collateral	9	21,438	25,268	03	21,721
Trade and other payables	10	589,193	601,007		552,849
Lease liabilities	11	57,786	77,020		64,760
Income tax payable	- 11	98,173	242,053		239,743
Borrowings	12	4,809,385	4,795,550		4,982,175
Deferred tax liabilities	12	4,000,000	3,107		805
Total liabilities		6,074,977			6,288,726
Total habilities		0,074,077	0,040,002		0,200,720
Shareholders' equity					
Stated capital	13	872,170	862,621		862,621
Foreign currency translation reserve		(826, 436)			(713,418)
Legal reserve		199,248	83,111		195,793
Share based payment reserve		22,012			24,304
Retained earnings		3.931.030			3,836,578
Total equity attributable to equity holders of the parent		.,,			
company		4,198,024	4,006,818		4,205,878
Non-controlling interests		324.889	337.578		372,739
Total shareholders' equity		4,522,913	4,344,396		4,578,617
			, , ,		
Total liabilities and equity		10,597,890	10,394,278	2	10,867,343

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER **COMPREHENSIVE INCOME**

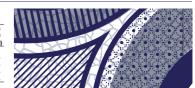
		ended 30 June 2020 (Reviewed)	ended 30 June 2019 (Reviewed)	Change	ended 31 Dec 2019 (Audited)
	Note	P'000	P'000	%	P'000
Effective interest income	14	1,351,187	1,511,668	(11)	2,974,839
Effective interest expense	15	(378,300)		(20)	(931,164)
Net interest income		972,887		(6)	2,043,675
Fee and commission income		27,233	33,914	(20)	59,451
Other operating income	16	63,259	149,388	(58)	273,018
Operating income		1,063,379	1,220,166	(13)	2,376,144
Employee costs	17	(238,369)	(213,345)	12	(454,023)
Other operating expenses	18	(271,565)		(6)	(622,737)
Net income before impairment and taxation		553,445		(23)	1,299,384
Expected credit losses	19	(70,868)		(39)	(169,101)
Profit before taxation		482,577		(20)	1,130,283
Taxation		(204,520)			(438,781)
Profit for the period		278,057	363,693	(24)	691,502
Attributable to :					
Equity holders of the parent company		261,531	328,051		620,034
Non-controlling interests		16,526	35,642		71.468
Profit for the period		278,057	363,693	(24)	691,502
Tolk for the period		210,001	000,030	(24)	200,100
Other comprehensive income, net of tax					
Items that may be subsequently reclassified to profit or loss:					
Foreign currency translation differences arising from foreign					
operations		(159,872)	(6,090)		(11,284)
Total comprehensive income for the period		118,185	357,603		680,218
Attributable to :		4 40 540	045 400		000 000
Equity holders of the parent company		148,513	315,438		602,892
Non-controlling interests		(30,328)	42,165		77,326
Total comprehensive income for the period		118,185	357,603		680,218
Weighted average number of shares in issue during the period (millions)		2,129	2,124		2,125
Dilution effect - number of shares (millions)		99	40		40
Number of shares in issue at the end of the period (millions)		2,144	2,144		2,144
Basic earnings per share (thebe)		12.3	15.4	(20)	29.2
Fully diluted earnings per share (thebe)		11.7	15.4	(20)	29.2
, , ,					
NOTE: The diluted EPS has been calculated based on the total numb	er of sha	res that may	vest in terms of	f the Group's	long term

6 months 6 months

12 months

RATIOS

	30 June 2020	30 June 2019	31 Dec 2019
	(Reviewed)	(Reviewed)	(Audited)
Return on average assets (%)	5%	7%	6%
Return on average equity (%)	13%	17%	16%
Cost to income ratio (%)	49%	41%	45%
Debt to equity ratio (%)	106%	110%	109%



CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

Note	6 months ended 30 June 2020 (Reviewed) P'000	6 months ended 30 June 2019 (Reviewed) P'000	Year ended 31 Dec 2019 (Audited) P'000
Operating activities			
Profit before taxation	482,577	600,107	1,130,283
Adjustments for:			
: Net interest income	(972,887)	(1,036,864)	(2,043,675)
: Amortisation, depreciation and right of use assets	40,393	40,193	84,972
: Impairment and write off charge	176,157	191,793	352,868
: Impairment of goodwill	-	12,000	38,737
Movement in working capital and other changes	(309,382)	(646,330)	(764,195)
Cash used in operations	(583,142)	(839,101)	(1,201,010)
Interest received	1,351,187	1,511,668	2,974,839
Interest paid	(375,078)	(468,712)	(920,748)
Income tax paid	(365,998)	(211,330)	(387,043)
Net cash flows generated from / (used in) operating activities	26,969	(10,525)	466,038
Investing activities Proceeds on disposal of plant and equipment	-	-	54
Purchase of property, plant and equipment and intangible assets	(26,474)	(36,550)	(69,960)
Net cash flows used in investing activities	(26,474)	(36,550)	(69,906)
Financing activities			
Dividends paid to equity holders and non-controlling interest	(181,146)	(91,104)	(182,478)
Conditional subsequent payment relating to the investment in AFB Ghana	-	(2,577)	(2,577)
Lease payments	(27,074)	(12,955)	(42,565)
Finance obtained from third parties	167,351	654,106	1,135,522
Repayment of borrowings	(371,303)	(1,183,181)	(1,415,529)
Net cash flows used in financing activities	(412,172)	(635,711)	(507,627)
Net movement in cash and cash equivalents	(411,677)	(682,786)	(111,495)
Cash and cash equivalents at the beginning of the period	972,123	1,100,342	1,100,342
Effect of exchange rate changes on cash and cash equivalents	6,654	(8,864)	(16,724)
Cash and cash equivalents at the end of the period 1	567,100	408,692	972,123

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

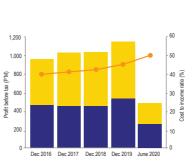
	Foreign currency							
		Retained	Share based	translation		Non-controlling		
	Stated capital		ayment reserve	reserve	Legal reserve	interest	Tota	
	P'000	P'000	P'000	P'000	P'000	P'000	P'000	
Balance at 31 December 2018 - Audited	862,621	3,500,317	18,089	(696,276)	73,519	316,392	4,074,662	
Total comprehensive income for the period								
Profit for the period	-	328,051	-	-	-	35,642	363,693	
Other comprehensive income, net of income tax								
Foreign currency translation reserve	-	-	-	(12,613)	-	6,523	(6,090	
Transactions with owners, recorded directly in equity								
Allocation to legal reserve	-	(9,592)	-	-	9,592	-		
Recognition of share based payment reserve movement	-	-	3,235	-	-	-	3,235	
Dividends paid by subsidiary to minority interests	-	-	-	-	-	(20,979)	(20,979	
Dividends paid to equity holders	-	(70,125)	-	-	-	-	(70,125	
Balance at 30 June 2019 - Reviewed	862,621	3,748,651	21,324	(708,889)	83,111	337,578	4,344,396	
Total comprehensive income for the period								
Profit for the period	-	291,983	-	-	-	35,826	327,809	
Other comprehensive income, net of income tax								
Foreign currency translation reserve	-	-	-	(4,529)	-	(665)	(5,194	
Transactions with owners, recorded directly in equity								
Allocation to legal reserve	-	(112,682)	-	-	112,682	-		
Recognition of share based payment reserve movement	-	-	2,980	-	-	-	2,980	
Dividends paid to equity holders	-	(91,374)	-	-	-	-	(91,374	
Balance at 31 December 2019 - Audited	862,621	3,836,578	24,304	(713,418)	195,793	372,739	4,578,617	
Total comprehensive income for the period								
Profit for the period	-	261,531	-	-	-	16,526	278,057	
Other comprehensive income, net of income tax								
Foreign currency translation reserve	-	-	-	(113,018)	-	(46,854)	(159,872	
Transactions with owners, recorded directly in equity								
Allocation to legal reserve	-	(3,455)	-	-	3,455	-		
Recognition of share based payment reserve movement	-	-	7,257	-	-	-	7,257	
New shares issued from long term incentive scheme	9,549	-	(9,549)	-	-	-		
Dividends paid by subsidiary to minority interests	-	-	-	-	-	(17,522)	(17,522	
Dividends paid to equity holders	-	(163,624)	-	-	-	-	(163,624	
Balance at 30 June 2020 - Reviewed	872 170	3 931 030	22.012	(826.436)	100 248	324 880	4 522 013	



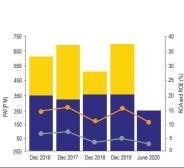




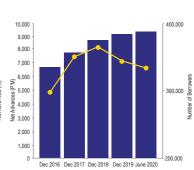
Geographic Diversification and PBT to Cost to Income ratio ■Botswana ■ Rest of Africa ● Cost to Income Ratio



ROA vs ROE vs PAT ■ First half ■ Second half ● ROA ● ROE







COMMENTARY (CONTINUED)

the pandemic. NPL coverage ratio, the ratio representing provisions that the Group holds against loans outside of a 90 day arear period, remained at an acceptable 103%. This half year ratio was lower than the same period last year (H1 2019: 109%) reflecting stability in the quality of the Group's overall loan portfolio.

The informal (mobile loan) portfolio exposure in Ghana was deliberately reduced to mitigate portfolio risk. This portfolio is now P310 million (FY2019: P339 million; FY2018: P507 million).

The below table indicates asset quality over sequential reporting periods. The Group has strengthened credit risk assessments and adjusted lending restrictions at a sector level over time.

Asset quality	HY2020	FY2019	HY2019	FY2018	FY2017
Portfolio at risk - 90 days	7.9%	6.9%	7.3%	7.1%	6.8%
Portfolio at risk - 30 days	11.2%	10.0%	10.6%	10.4%	9.9%
Non-Performing Loan (NPL) coverage ratio	103%	112%	109%	115%	70%
Loan Loss Rate - actual	1.4%	1.7%	2.5%	4.1%	3.1%

Deposit mobilisation - Letshego remains committed to boosting its Deposit mobilisation – Letshego remains committed to boosting its deposit mobilisation strategy in line with the commitment to diversitying the Group's product offering and reducing the concentration risk of large institutional deposits. The total value of deposits increased 17% to P499million (FY2015: P 427million) and by 63% compared to the same period last year (H1 2019: P306million). This first half's growth in deposits were attributable to retail deposits increasing by 26% to P273 million since December 2019 (FY 2019: P 215million) and 162% year-on-year (H1: P104million).

Deposit customer volumed increased by 46% to 585,769 in the reporting period (FV2019: 402,298), and increased by 134% compared to the first half of last year (H1 2019: 249,390). In the first half of this year, deposit increases were supported by Letshego's mobile savings wallet in Tanzania and Letshego's Community Commerce pilot concept for micro saving customers in Mozambique.

Alternative Channels not only support access and new applications, but also facilitate and increase efficiencie in transaction volumes (Transaction Values BWP'm)



The Group remains well capitalised with a capital adequacy ratio of 37% (FY2019: 36%), well above the regulatory minimum in all presence markets, and further supported by the Group's Debt to Equity ratio of 106% (FY2019: 110%). To date, the Group has managed to mitigate the extreme downside impact of COVID-19 on liquidity with limited adverse effects on operations during the reporting period.

Significant progress continues to be made in the diversification of the Significant progress continues to be made in the oversification of the Group's funding base, and in the extention of the duration of liabilities to mitigate liquidity risk. Borrowing at a subsidiary level is also being increased across the Group to take advantage of local liquidity pools and effectively reduce exposures on cross-border transactions. Ratings agency Moody's kept Letshego Holdings Limited credit rating unchanged at Ba3 with a stable outlook - a valued third party accreditation for the Group given current economic conditions as a result of the pandemic.

Management changes
In the first quarter, the Letshego Group Board announced four strategic appointments to its executive team: Andrew Fening Okai (Group Chief Executive); Aupa Monyatsi (Group Chief Operating Office); Gwen Mutelewa, (Group Chief Financial Officer) and Bella Dihutso (Group Credit Risk Officer).

Group Board

During the period under review Andrew Fening Okai (Group Chief Executive) and Gwen Muteiwa (Group Chief Financial Officer), were appointed to the Group Board as Executive Directors.

Strategic Review
As announced at the Group's Full Year Results in March 2020, As announced at the Groups Full Year Hesults in March 2020, Letshego has successfully concluded its infull review of the Group's strategy, operations, structure and future vision. The outcome and decisions arising from this strategic review will be shared during the Group's Interim Results announcement on 1 September 2020, with collateral and presentations available for our stakeholder's further reflection post our Interim Results announcement.

Outlook

Although Letshego has experienced a measured downside impact as a result of slowed transaction volumes in pandemic conditions, the Group's business remains resilient. The Board expects that while a W-curve response to the pandemic will persist, with potential en awring stages of lockdowns continuing as governments and national health departmets seek to reduce spiking rates of infection in local

In the second half of 2020, Letshego's progression in implementing the Group's transformational strategy, alongside the concurrent execution of effective pandemic plans, the Group is confident in the business' ability to maintain resilience throughout ongoing pandemic conditions, managing risk and supporting the potential upside of new business flows via its digitised channels.

information set out in this announcement has been reviewed, but

not audited, by Ernst & Young, Letshego Group's officially appointed external auditors. Ernst & Young's unqualified review report is available for inspection at the Group's registered office.

Dividend Notice
Notice Notice is hereby given that the Board has declared a final dividend of 3.9 thebe per share for the period ended 30 June 2020. In terms of the Botswana Income Tax Act (Cap 50:01) as amended, withholding tax at the rate of 7.5% or any other currently enacted tax rate will



Enos Banda Group Chairman 1 September 2020

SEGMENTAL REPORTING

The Group's geographical operating segments are reported below:

												Holding company or	
Reportable segments	Botswana	Namibia	Mozambique	Lesotho	Swaziland	Kenva	Rwanda	Uganda	Tanzania	Nigeria		eliminations	Total
30 June 2020	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000
Operating income	311,501	206,101	151,885	42,990	35,037	72,910	2,212	70,802	76,175	29,214	99,154	(34,602)	1,063,379
Profit / (loss) before taxation	270,909	137,895	81.933	37.784	(23,141)	13,434	(3.118)	7.860	35,677	4.046	48.018	(128,720)	482,577
Taxation - consolidated	270,909	137,033	01,500	37,704	(23,141)	10,404	(0,110)	7,000	33,077	4,040	40,010	(120,720)	(204,520)
Profit - consolidated													278,057
Gross advances to customers	2,831,137	2,185,152	1,385,584	365,606	460,128	781,365	41,372	433,296	479,673	139,285	971,206	- 1	10,073,804
Impairment provisions	(138,616)	(26,797)	(34,461)	(28,663)	(50,151)	(181,247)	(5,598)	(64,462)	(88,110)	(22,179)	(177,308)		(817,592)
Net advances	2,692,521	2,158,355	1,351,123	336,943	409,977	600,118	35,774	368,834	391,563	117,106	793,898		9,256,212
Total assets	2,766,000	2,369,567	1,555,166	353,676	470,341	767,970	62,292	396,833	605,285	171,057	941,731	137,972 1	0,597,890
Borrowings	1.097.183	322.010	241,107	206,784	313.320	397.788	15,509	227,233	6.713	1.750	525,169	1,454,819	4 900 205
Borrowings	1,097,103	322,010	241,107	200,704	313,320	391,100	10,009	221,200	0,713	1,700	323,109	1,404,015	4,005,303
Total liabilities	1.176.631	454.009	618.982	217,669	325.027	538,498	42.873	240,792	94.095	57,668	795,223	1,530,010	6.074.977
													-,,-
30 June 2019	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000
30 June 2019	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000	P '000
30 June 2019 Operating income	P '000 327,743	P '000 291,673	P '000 157,939	P '000 44,635	P '000 31,499	P '000 81,896	P '000 4,571	P '000 69,171	P '000 86,304	P '000 26,363	P '000 170,699	P '000	
Operating income Profit before taxation													1,220,166
Operating income Profit before taxation Taxation - consolidated	327,743	291,673	157,939	44,635	31,499	81,896	4,571	69,171	86,304	26,363	170,699	(72,327)	1,220,166 600,107 (236,414)
Operating income Profit before taxation	327,743	291,673	157,939	44,635	31,499	81,896	4,571	69,171	86,304	26,363	170,699	(72,327)	1,220,166
Operating income Profit before taxation Taxation - consolidated Profit - consolidated	327,743 259,012	291,673 220,308	157,939 95,905	44,635 16,554	31,499 15,583	81,896 26,364	4,571 501	69,171 25,670	86,304 55,551	26,363	170,699 15,266	(72,327) 1 (133,978)	1,220,166 600,107 (236,414) 363,693
Operating income Profit before taxation Taxation - consolidated Profit - consolidated Gross advances to customers	327,743 259,012 2,818,648	291,673 220,308 2,036,911	157,939 95,905 1,351,345	44,635 16,554 407,320	31,499 15,583 501,997	81,896 26,364 730,463	4,571 501 49,973	69,171 25,670 382,580	86,304 55,551	26,363 3,371	170,699 15,266 1,102,737	(72,327) 1 (133,978)	1,220,166 600,107 (236,414) 363,693 0,038,464
Operating income Profit before taxation Taxation - consolidated Profit - consolidated Gross advances to customers Impairment provisions	327,743 259,012 2,818,648 (222,030)	291,673 220,308 2,036,911 (26,205)	157,939 95,905 1,351,345 (23,298)	44,635 16,554 407,320 (33,626)	31,499 15,583 501,997 (9,177)	81,896 26,364 730,463 (142,448)	4,571 501 49,973 (7,303)	69,171 25,670 382,580 (49,117)	86,304 55,551 526,222 (136,453)	26,363 3,371 130,268 (21,089)	170,699 15,266 1,102,737 (251,577)	(72,327) 1 (133,978)	1,220,166 600,107 (236,414) 363,693 0,038,464 (922,323)
Operating income Profit before taxation Taxation - consolidated Profit - consolidated Gross advances to customers	327,743 259,012 2,818,648 (222,030)	291,673 220,308 2,036,911	157,939 95,905 1,351,345	44,635 16,554 407,320	31,499 15,583 501,997	81,896 26,364 730,463	4,571 501 49,973	69,171 25,670 382,580	86,304 55,551	26,363 3,371	170,699 15,266 1,102,737	(72,327) 1 (133,978)	1,220,166 600,107 (236,414) 363,693 0,038,464
Operating income Profit before taxation Taxation - consolidated Profit - consolidated Gross advances to customers Impairment provisions	327,743 259,012 2,818,648 (222,030) 2,596,618	291,673 220,308 2,036,911 (26,205)	157,939 95,905 1,351,345 (23,298)	44,635 16,554 407,320 (33,626)	31,499 15,583 501,997 (9,177)	81,896 26,364 730,463 (142,448)	4,571 501 49,973 (7,303)	69,171 25,670 382,580 (49,117)	86,304 55,551 526,222 (136,453)	26,363 3,371 130,268 (21,089)	170,699 15,266 1,102,737 (251,577)	(72,327) 1 (133,978)	1,220,166 600,107 (236,414) 363,693 0,038,464 (922,323) 9,116,141
Operating income Profit before taxation Taxation - consolidated Profit - consolidated Gross advances to customers Impairment provisions Net advances	327,743 259,012 2,818,648 (222,030) 2,596,618 2,696,203	291,673 220,308 2,036,911 (26,205) 2,010,706 2,324,665	157,939 95,905 1,351,345 (23,298) 1,328,047 1,453,933	44,635 16,554 407,320 (33,626) 373,694 400,203	31,499 15,583 501,997 (9,177) 492,820 526,309	81,896 26,364 730,463 (142,448) 588,015 687,024	4,571 501 49,973 (7,303) 42,670 81,113	69,171 25,670 382,580 (49,117) 333,463 362,504	86,304 55,551 526,222 (136,453) 389,769 528,642	26,363 3,371 130,268 (21,089) 109,179 132,273	170,699 15,266 1,102,737 (251,577) 851,160 970,108	(72,327) 1 (133,978) - 1 5 231,301 1	1,220,166 600,107 (236,414) 363,693 0,038,464 (922,323) 9,116,141 0,394,278
Operating income Profit before taxation Taxation - consolidated Profit - consolidated Gross advances to customers Impairment provisions Net advances	327,743 259,012 2,818,648 (222,030) 2,596,618	291,673 220,308 2,036,911 (26,205) 2,010,706	157,939 95,905 1,351,345 (23,298) 1,328,047	44,635 16,554 407,320 (33,626) 373,694	31,499 15,583 501,997 (9,177) 492,820	81,896 26,364 730,463 (142,448) 588,015	4,571 501 49,973 (7,303) 42,670	69,171 25,670 382,580 (49,117) 333,463	86,304 55,551 526,222 (136,453) 389,769	26,363 3,371 130,268 (21,089) 109,179	170,699 15,266 1,102,737 (251,577) 851,160	(72,327) 1 (133,978) - 11 - 9	1,220,166 600,107 (236,414) 363,693 0,038,464 (922,323) 9,116,141 0,394,278
Operating income Profit before taxation Taxation - consolidated Profit - consolidated Gross advances to customers impairment provisions Net advances Total assets	327,743 259,012 2,818,648 (222,030) 2,596,618 2,696,203	291,673 220,308 2,036,911 (26,205) 2,010,706 2,324,665	157,939 95,905 1,351,345 (23,298) 1,328,047 1,453,933	44,635 16,554 407,320 (33,626) 373,694 400,203	31,499 15,583 501,997 (9,177) 492,820 526,309	81,896 26,364 730,463 (142,448) 588,015 687,024	4,571 501 49,973 (7,303) 42,670 81,113	69,171 25,670 382,580 (49,117) 333,463 362,504	86,304 55,551 526,222 (136,453) 389,769 528,642	26,363 3,371 130,268 (21,089) 109,179 132,273	170,699 15,266 1,102,737 (251,577) 851,160 970,108	(72,327) 1 (133,978) - 1 5 231,301 1	1,220,166 600,107 (236,414) 363,693 0,038,464 (922,323) 9,116,141 0,394,278 4,795,550

NOTES TO THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION AND STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

Goodwill

Goodwill arose on the acquisition of:

Cash collateral on loans and advances

16 Other operating income

Sundry income

Income from insurance arrangements

_			At 30 June	At 31 Dec
		2020	2019	2019
		(Reviewed)	(Reviewed) P'000	(Audited)
-	Cash and cash equivalents	P-000	P-000	P'000
٠	Cash at bank and in hand	530,377	313,514	944.882
	Statutory cash reserve	57.300	51.831	63,390
	Short term investments	36,723	95,178	27,241
-	Short term investments	30,723	90,170	21,241
		624,400	460,523	1,035,513
	Cash and cash equivalents for the purpose of cashflow			
	statements	567,100	408,692	972.123
2	Advances to customers			
	Gross advances to customers	10,073,804	10,038,464	9,832,888
	Less : Expected credit losses			
	- Stage 1	(232,096)	(220,662)	(148,664
	- Stage 2	(75,689)	(98,070)	(92,123
	- Stage 3	(509,807)	(603,591)	(520,617
		0.050.040	0.440.444	0.074.404
_		9,256,212	9,116,141	9,071,484
3	Other receivables			
	Deposits and prepayments	57,032	46,130	33,744
	Receivable from insurance arrangements	85,055	151,991	160,084
	Withholding tax and value added tax	204	443	405
	Deferred arrangement fees	11,810	11,538	14,593
	Clearing and other receivables	31,734	29,747	39,170
		185,835	239,849	247,996

4 Property plant and equipment

	Carrying amount at 01 Jan				Depreciation charge		Carrying amount a 30 June
			_ ,	and		Forex	
	2020	Additions	Transfers w	ritten off	ti	ranslation	202
Motor vehicles	5,772	2,672	-	-	(1,134)	(480)	6,830
Computer							
eauipment	42,111	8.071	(5,332)	(3)	(9,981)	(2,293)	32,57
Office furniture			,		,	,	
and equipment	25,949	6,099	1,320	(69)	(5,699)	1,202	28,80
Land and building	18,739		(1,320)	-		(1,598)	15,82
Work in progress	7,100	7,568	(82)	-	-	(886)	13,70
	99 671	24 410	(5.414)	(72)	(16.814)	(4.055)	97 72

5 Right of use asset

	Carrying amount at 01 Jan			Disposal and	Depreciation	Forex	Carrying amount a 30 June
	2020	Additions	Transfers	written off	charge	translation	2020
Property	61,436	15,952	-	-	(15,994)	926	62,320
	61,436	15,952	-	-	(15,994)	926	62,320
	- ,	,			(,)		02,0

	Carrying amount at						Carrying amount at
	01 Jan				Amortisation	Forex	30 June
	2020	Additions T	ransfers	Disposal	charge	translation	2020
Computer soft-							
ware	40,848	2,064	5,414	-	(6,653)	(73)	41,600
Brand value	1,618	-	-	-	(431)	359	1,546
Core deposit	2,755	-	-	-	(429)	177	2,503

	45,221	2,064	5,414	-	(7,513)	463	45,649
		////					
			$X \setminus X$				
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			4				
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		No.		XD. Y		4	
	-	$X \setminus X$	Clin			MM	
			/4/				Ш
\$V.):\!\!\!\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\							

	Cash collateral									
		499,002	305,877	426,673						
	odi dia terri deposite	000,211	100,402	202,107						
	Call and term deposits	338,277	160,402	292,137						
	Savings accounts	89,716	108,564	67,381						
	Customer deposits Demand accounts	71,009	36,911	67.155						
Goodwill was translated using reporting date exchange rates to reflect the changes in foreign currencies. The Group assesses the recoverable amount of goodwill in respect of all cash generating units to determine indications of impairment. An assessment was done for the period under review and there were no indications of impairment for the above cash generating units.										
		68,860	95,632	68,233						
	AFB Ghana Plc	10,928	10,540	10,010						
	Letshego Microfinance Bank Nigeria Limited	-	20,141	-						
	Letshego Bank (T) Limited	-	7.012	-						
	Letshego Kenya Limited	35,069	32,957	33,238						
	Letshego Tanzania Limited	2,063	1,876	1,874						
	Letsnego Holdings Namibia Limited	20,800	23,106	23,111						

At 30 June At 31 Dec (Reviewed) (Reviewed) (Audited)

21,438 25,268 21,721

P'000

P'000

P'000

Cash collateral represents payments made by customers as security for loans taken. The amounts are refundable upon the successful repayment of loans by customers or are utilised to cover loans in the event

	ndable upon the successful repayment of loans by customers or a efault.	are utilised to	cover loans ir	i the event
10	Trade and other payables Insurance premium payable Payroll related accruals Staff incentive accrual Other provisions Guarantee funds Trade and other payables Value added tax / withholding tax payable	85,847 22,293 42,447 59,061 255,970 103,032 20,543	102,753 23,561 54,431 89,139 203,969 114,287 12,327	36,184 37,201 66,732 59,573 194,582 119,677 38,900
_		589,193	601,007	552,849
11	Lease liabilities Lease Liability	57,786	77,020	64,760
12	Borrowings Commercial banks Note programmes DFI's Pension Funds	1,761,141 1,786,412 1,103,459 158,373		1,920,085 1,729,542 1,118,927 213,621
	Total borrowings	4,809,385	4,795,550	4,982,175
13	Stated capital Issued: 2,144,045,175 ordinary shares of no par value (2019: 2,144,045,175) of which 14,571,140 shares (2019: 19,054,190) are held as treasury shares	872,170	862,621	862,621
14	Effective interest income Advances to customers Interest income on risk informal / mobile loans Interest income on non-risk informal / mobile loans Deposits with banks	1,215,783 42,237 78,819 14,348	1,238,349 120,625 137,467 15,227	2,504,158 193,786 250,414 26,481
		1,351,187	1,511,668	2,974,839
15	Effective interest expense Overdraft facilities and term loans Interest expense on non-risk informal / mobile loans Interest expense on leases Market to market adjustment on hedge contracts Foreign exchange (gain) / loss	348,019 78,819 3,222 (22,544) (29,216)	317,085 137,467 3,042 11,246 5,964	663,495 250,414 10,416 1,488 5,351
_		378,300	474,804	931,164

41,518 5,294

113,058

16,055

149,388

195,026 25,365

273,018

		6 months ended 30 June 2020 (Reviewed) P'000	6 months ended 30 June 2019 (Reviewed) P'000	12 months ended 31 Dec 2019 (Audited) P'000
17	Employee costs			
17	Salaries and wages	173,626	169,979	364,146
	Staff incentive	37,738	26,316	40,280
	Staff recruitment costs	33	1,291	8,152
	Staff pension fund contribution	14,178	9,201	27,106
	Directors' remuneration – for management services			
	(executive)	5,537	3,323	8,124
	Long term incentive plan	7,257	3,235	6,215
		238,369	213,345	454,023
18	Other operating expenses			
	Accounting and secretarial fees	385	350	687
	Advertising	6,909	4,930	15,941
	Audit fees	3,823	2,633	5,565
	- Audit services	3,745	2,561	5,265
	- Covenant compliance fees	78	72	237
	- Tax advisory services	4,389	4,257	63
	Bank charges			7,208
	Computer expenses Consultancy fees	7,153 16,124	2,207 21,448	12,317 50,308
	Corporate social responsibility	4,049	1,672	3,266
	Collection commission	29,961	26,497	50,636
	Direct costs	25,021	18,659	39,844
	Direct costs - informal loans	12,260	28,380	44,370
	Data centre decommissioning	-	(5,000)	-
	Depreciation and amortisation	24,327	21,438	49,463
	Depreciation - right of use assets	15,994	18,538	35,473
	Directors' fees - non executive	4,321	3,607	6,474
	Directors' fees – subsidiary boards	3,195	2,132	5,832
	Government levies	13,788	11,531	26,789
	Insurance	5,883	5,179	9,359
	Impairment of goodwill	-	12,000	38,737
	Impairment of cash accounts			6,039
	Office expenses	10,776	12,893	22,043
	Short term leases and low value assets	4,045	8,439	15,909
	Other operating expenses - Entertainment	42,821	43,169 174	86,098 576
	- Entertainment	85 656	2,600	5,222
	- Loss on disposal of fixed assets	000	2,000	36
	- Motor vehicle expenses	3,285	3,018	6,196
	- Printing and Stationery	2,791	2,599	8,145
	- Repairs and Maintenance	1.884	3,122	6,111
	- Storage costs	804	855	1,940
	- Subscriptions and licenses	2,820	2,024	5,282
	- Other expenses	30,496	28,777	52,590
	Payroll administration costs	1,010	898	2,234
	Professional fees	7,434	15,613	27,465
	Telephone and postage	16,647	14,225	29,261
	Travel	11,250	14,238	31,419
		271,565	289,933	622,737
19	Expected credit losses			
-	Amounts written off	119,969	112,605	434,599
	Recoveries during the period	(105,289)	(75,012)	(183,767
	Expected credit losses raised / (reversed) during the period	56,188	79,188	(81,731
		70,868	116,781	169,101

NON EXECUTIVE DIRECTORS
E.N. Banda (Chairman) (RSA), R.N. Alam (USA), H. Karuhanga (Uganda), C.Lesetedi (Botswana), S.D. Price (UK), Dr. G. Somolekae (Botswana), G.L. van Heerde (RSA), Ronald Hoekman (Holland), Philip Odera (Kenya), Abiodur

EXECUTIVE DIRECTORSA.F Okai (Group CEO) Ghana; G. Muteiwa (Group CFO) Zimbabwe

COMPANY SECRETARY

Botswana

CERTIFIED AUDITORS Ernst and Young, 2nd Floor, Plot 22, Khama Crescent, Gaborone,

Park, Gaborone, Botswana

TRANSFER SECRETARIES REGISTERED OFFICE
PricewaterhouseCoopers (Pty) Plot 50371, Fairground Office Gaborone, Botswana www.letshego.com

Friday 04 September 2020 - 10 September 2020

ELEPHANT KILLS SANCTUARY OWNER • Wife says her husband had dedicated his live to caring for rescued elephants

wner of the Living with Elephants Foundation in Botswana, Douglas Groves, was killed by a wild elephant in the Okavango Delta on Friday 28 August.

"While Doug was out in the bush it appears that he was killed by a wild elephant," his wife, Sandi Groves wrote on her Facebook page. "I would like to express my deep gratitude to everyone who is helping and giving support during this very difficult time."

The Regional Office of the Department of Wildlife and National Parks in the Okavango referred this publication to the Director in Gaborone where the Projwct Coordinator Maipelo Mojalemotho, said she knew nothing about such an incident.

Reports say Groves was born in the United States where he worked with animals in wildlife parks for 15 years before he moved to South Africa in 1987. "Doug has since been involved in numerous research, educational, film and eco-tourism projects involving African elephants," the organisation's website reads.

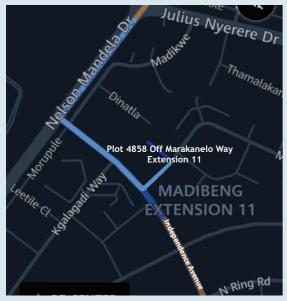
He and Sandi dedicated their

lives to caring for elephants in need and promoting conservation through educating people about the emotional, physical, intellectual and nutritional wellbeing of these gentle giants.

The Living with Elephants Foundation is a non-profit organisation dedicated to caring for rescued African elephants in the Okavango Delta in Botswana. Currently in the sanctuary are Jabu and Morula, two elephants who were orphaned during a culling in South Africa's Kruger National Park.



COLLINS CHILISA CONSULTANTS HAS A NEW ADDRESS EFFECTIVE 14TH SEPTEMBER, 2020





We hope to see you at our new office soon.

HILTON ANNOUNCES NEW GENERAL MANAGER

ilton Garden Inn Gaborone announced welcomed Thabani Ndlovu as its new General Manager. With an unwavering passion for hospitality and aspirations to work among the world's leading companies, Thabani's longstanding and influential career at Hilton began in a restaurant at the Hilton London Metropole in 2004, where she continued to add value and insight to the business through the various roles in Operations and Corporate since then. The hotel announced that her drive and determination led her to becoming an esteemed and highly experienced member of the tourism & hospitality sector, having received a number of honourable awards and recognitions, including being ranked among the top 100 women in tourism in Africa by ATQnews. She was elected to sit among the South African Global Business Travel Association Board of Directors and worked with other industry bodies such as African Business Travel Association and Zambian Tourism Authority. Thabani is involved in mentorship of aspiring Travel and Tourism students and is working to develop Batswana talent during her time in Botswana."At Hilton Garden Inn Gaborone, the safety and security of our guests and Team Members remains our highest priority. Hilton CleanStay and

EventReady with CleanStay will allow us to continue delivering Hilton Garden Inn's renowned brighthearted hospitality while providing guests with reassurance,' Thabani said. She further said they are committed to working with key clients to achieve their business objectives by delivering event experiences that provide meeting and event planners, and their attendees, with peace of mind from start to finish." Adding to the positive developments for the property, Hilton Garden Inn Gaborone was also recently recognised with the 2020 Traveler's Choice Award, making it among the top 10 percent of hotels globally on Trip Advisor. The coveted award is based on the quality and quantity of reviews and opinions submitted on Trip Advisor by travelers from all over the world.

The hotel announced that her drive and determination led her to becoming an esteemed and highly experienced member of the tourism & hospitality sector, having received a number of honourable awards and recognitions, including being ranked among the top 100 women in tourism in Africa by ATQnews.

STANBIC SUPPORTS **LOCAL AUTHOR**

T tanbic Bank Botswana continues to show its commitment towards changing the Youth Employability and Entrepreneurship narrative in Botswana, through the AcceleR8. The co-working space will host a virtual book launch through Facebook Live on the 8th of September 2020, with a third offering from local author, Kagiso Madibana, titled Queen of Mayhem. Madibana is a part of the platform's acceleration programme, with investment and support being made towards her entrepreneurial potential. Stanbic Bank Botswana Head of AcceleR8, Larona Makgoeng, said "Stanbic Bank Botswana AcceleR8 offers coaching, mentorship and advisory on access to markets and funding. Through the acceleration programme, which Kagiso is a part of, we are assisting existing business in realising their true growth potential. Furthermore,

we provide business counsel and other relevant business support interventions for their growth and expansion. "We are very proud of the work which Kagiso has been doing over the years and we want to play our part in nurturing her dreams and turning them into reality." "As a Bank, we remain committed to driving Botswana's growth and supporting young entrepreneurs through their growth journeys. We firmly believe our youth are our future, and we must invest in and work with them to create an ecosystem that changes the youth unemployment narrative in Botswana. This benefits all in the long-term, and only sustainable, collaborative, and co-created platforms will make a true impact and create tangible growth for Botswana. We are truly committed to improving lives and making a meaningful difference in our communities," concluded Makgoeng.











www.businessweekly.co.bw

Unaudited	Unaudited	
30 Jun 19	30 Jun 20	
(P'000s)	(P'000s)	
372,880	388,194	Interest income
) (172,188	(137,399)	Interest expense
200,692	250,795	Net interest income
126,688	99,725	Fee and commission income
37,430	49,586	Other income
(26,521	(15,841)	Less: commission expense
137,597	133,470	Net fee income
338,289	384,265	Operating income
		Operating expenses
(106,042	(113,075)	Staff expenses
	(195,333)	Other expenses
	(308,408)	Total operating expenses
44,474	75,857	Profit before Impairment losses
9) (11,390	(14,569)	Net Impairment loss on financial assets
	61,288	Profit before loan Impairment
-	48,049	Other Impairment
33,084	109,337	Profit before income tax
6,041	(19,286)	Income tax charge
27,043	90,051	Total comprehensive income for the period
		Number of ordinary shares in issue during the
298.350.611	298.350.611	
	30.18	Headline EPS
	30.18	Basic and diluted earnings per share (thebe)
7.99	10 20	
	30.18 18.38	Dividend per share (thebe) declared and paid in

	Unaudited	Unaudite
	As at	As a
	30 Jun 20 (P'000s)	
Assets	, ,	
Cash and balances with central bank	311,554	
Loans and advances to banks	2,995,488	
Investment securities	2,930,144	3,421,05
Loans and advances to customers	8,362,636	
Other assets	159,844	
Tax refundable	10,198	20,12
Property and equipment	118,363	127,07
Intangible assets and goodwill	41,481	
Deferred taxation	47,897	
Total assets	14,977,605	14,501,16
Liabilities		
Deposits from other banks	757,168	849.64
Deposits from customers	11.603.514	
Unsettled treasury bills	799.643	
Other liabilities	243,552	
Provisions	243,002	1.74
Taxation payable	6.578	11.93
Senior and subordinated debt	439.000	
Total liabilities	13.849.455	
	. 2,310,100	. 2,300) 10
Equity		
Stated capital	179,273	
Capital contribution	428,213	
Reserves	520,664	504,24
Total equity	1,128,150	1,111,73
	14,977,605	

CONSOLIDATED STATEMENTS OF CASH FLOWS		
	Unaudited	Unaudited
	30 Jun 20	30 Jun 19
	(P'000s)	(P'000s)
Cash flows from operating activities		
Profit for the period	90,051	27,043
Adjustments for:		
- Interest income	(388, 194)	(372,880)
- Interest expense	137,399	172,188
- Taxation	19,286	6,041
- Depreciation	6,432	3,552
 Amortisation on intangibles 	8,903	4,258
 Profit on disposal of assets 	5,420	(140)
Impairment loss on loans and advances	(55,361)	11,341
Movement in operating lease accrual	-	2,554
Movement in restructuring provision	-	10,723
provision	(176,064)	(135,320)
Change in investment securities	143,954	624,487
Change in loans and advances to customers	(388,048)	33,766
Change in other assets	22,668	114,591
Change in deposits from other banks	(263,760)	95,214
Change in amounts due from customers	(1,272,291)	(533,622)
Unsettled treasury bills	799,643	
Change in other liabilities	(34,558)	(1,444,571)
·	(1,168,456)	(1,245,455)
Taxation refunded	-	-
Taxation paid	(8,533)	(4,415)
Interest income	388,194	(304,050)
Interest expense	(125,146)	663,972
Net cash (used in) / from operating activities	(913,944)	(889,948)

CONSOLIDATED STATEMENTS OF CASH FLOWS	Unaudited 30 Jun 20	Unaudited 30 Jun 19
	(P'000s)	(P'000s)
Cash flow from investing activities		
Acquisition of property and equipment	(10,437)	(134,092
Acquisition of intangibles	(14,889)	(813
Proceeds from sale of assets		140
Net cash used in investing activities	(25,326)	(134,765)
Cash flow from financing activities		
Redemption of subordinated debt	-	(247,260
nterest paid on subordinated debt	(12,253)	(19,667
Dividends paid	(54,845)	-
Cash lease payments	-	(1,469
Subordinated capital securities distribution	(15,402)	(15,318)
Net cash used in financing activities	(82,500)	(283,714
	4	
Decrease in cash and cash equivalents	(1,021,767)	(1,308,427)
Cash and cash equivalents:		
Cash and cash equivalents at 1 January	4,328,809	4,650,686
Cash and cash equivalents at 30 June	3,307,042	3.342,259

- The financial statements of SCB Insurance Agency and Botswana Education Trust have been consolidated using uniform accounting policies for like transactions and other events in simila circumstances.
- Cash and cash equivalent are cash balances and balances held with Central Bank and other

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY	Share capital (P'000)	Revaluation reserve (P'000)	Statutory credit risk reserve (P'000)	Retained earnings (P'000)	Capital contribution (P'000)	Treasury share reserve (P'000)	Fair value reserve (P'000)	Total (P'000)
Balance at 01 January 2019	179,273	23,691	19,152	483,734	428,213	(31,566)	6,282	1,108,779
Total comprehensive income								
Profit for the year	-	-	-	54,845	-	-	-	54,845
Other Movements*** Other comprehensive income	-	-	-	(1,675)	-	-	-	(1,675)
Fair value adjustment: items measured at fair value through other comprehensive income	-	2,005	-	-	-	-	(1,374)	631
Transactions with owners of the bank				(00.044)				(00.044)
Dividends to equity holders - paid	-	-	-	(23,844)	-	-	-	(23,844)
Distributions to holders of subordinated capital securities	470.070	-	- 40.450	(30,889)	400.040	(04 500)	4.000	(30,889)
Balance at 31 December 2019	179,273	25,696	19,152	482,171	428,213	(31,566)	4,908	1,107,847
Balance at 01 January 2020 Total comprehensive income	179,273	25,696	19,152	482,171	428,213	(31,566)	4,908	1,107,847
Profit for the period Other comprehensive income	-	-	-	90,051	-	-	-	90,051
Fair value adjustment: items measured at fair value through other comprehensive income Transactions with owners of the bank	-	-	-	-	-	-	499	499
Dividends to equity holders - paid	_	_	_	(54,845)	-	_	-	(54,845)
Distributions to holders of subordinated capital securities	-	-	-	(15,402)	-	-	-	(15,402)
Balance at 30 June 2020	179,273	25,696	19,152	501,975	428,213	(31,566)	5,407	1,128,150

***Other movements relates to adjustments to two of the subsidiaries Standard Chartered Bank Botswana Insurance Agency and Standard Chartered Bank Botswana Education Trust retained earnings balance.

Consolidated Segmental Reporting	Retail Banking	Commercial Corporate and Institutional Banking (P'000)	Total (P'000)
	(P'000)	(F 000)	(F 000)
2020			
Profit and Loss			
Net Interest Income	183,018	70,363	253,381
Non Funded Income	77,661	53,223	130,884
Revenue - external sources	260,679	123,586	384,265
Operating expenditure	(222,196)	(86,212)	(308,408)
5 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7		,	, , , ,
Profit before Impairment losses	38,483	37,374	75,857
Net Impairment loss on financial assets	(790)	(13,778)	(14,569)
Profit before loan Impairment	37,693	23,596	61,289
Other Impairment	-	48,049	48,049
Profit before taxation	37,693	71,644	109,337
Statement of financial Position			
Investment securities	-	2,930,144	2,930,144
Loans and advances to customers	6,748,154	1,614,482	8,362,636
Other assets for reportable segments	118,374	3,566,451	3,684,825
Total assets for reportable segments	6,866,528	8,111,077	14,977,605
Deposits from non bank customers	4.084.715	7.518.799	11.603.514
Other liabilities for reportable segments	(54,783)	2,300,724	2,245,941
Total liabilities for reportable segments	4,029,932	9,819,523	13,849,455

Consolidated Segmental Reporting	Retail Banking (P'000)	Corporate and Institutional Banking (P'000)	Commercial Banking (P'000)	Total (P'000)
2019				
Profit and Loss Net Interest Income Non Funded Income	148,266 89,884	37,845 31,800	14,581 15,913	200,692 137,597
Revenue - external sources	238,150	69,645	30,494	338,289
Net Impairment loss on financial assets	(9,023)	(3,559)	1,192	(11,390)
Net Interest Income after Impairment	229,127	66,086	31,686	326,899
Operating expenditure	(192,328)	(70,785)	(30,702)	(293,815)
Profit / (loss) before taxation	36,799	(4,699)	984	33,084
Statement of financial Position				
Investment Securities Loans and advances to customers Other assets for reportable segments Total assets for reportable segments	6,195,055 109,275 6,304,330	3,421,052 926,466 3,610,269 7,957,787	235,858 3,188 239,046	3,421,052 7,357,379 3,722,732 14,501,163
Deposits from non bank customers Other liabilities for reportable segments Total liabilities for reportable segments	3,780,755 (41,965) 3,738,790	7,123,035 1,683,125 8,806,160	903,249 (58,767) 844,482	11,807,039 1,582,393 13,389,432

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STRATEGIC DIGITAL TRANSFORMATION IN AFRICA IN THE TIME OF COVID-19

VIMAL KUMAR - Chief Executive: Retail and Business Banking, Digital and Customer Experience, Absa Regional Operations



he social re-order brought about by the COVID-19 pandemic have generated many learnings, but also still hold a great number of unknowns.

What is clear, is that in terms of digital innovation and progress, we have had to compress several years of evolution into a very short space of time as everyone has been forced to adapt to managing businesses remotely and the deployment of new low contact transactional capabilities.

Austrian economist, Joseph Schumpeter, coined the phrase creative destruction, which speaks to the need to constantly destroy what you have created to build a new order— exactly what we are experiencing now.

Business models will begin to alter significantly and become smarter and leaner in order to survive and emerge stronger postlockdown. For most institutions, this will entail the rethink of distribution structures with a focus on reskilling colleagues to support sales and advisory, while automating backend processes. There will be a fundamental shift to digitally delivered, remote and contactless banking.

What will a post-COVID-19 landscape look like?

The banking and financial services ecosystem, of which Absa forms a major part, is demonstrably part of the solution during and post this pandemic.

During the last global crisis when international financial markets crashed, global financial institutions had been at the heart of the problem, but now banks are seen by regulators and governments as key to providing financial relief and driving economic recovery programmes.

On the transactional front, customers now expect a fully immersive experience and COVID-19 is driving everyone towards a low contact, low touch economy.

Banks that remain within the traditional domain will be pushed to the margins by other competitors, intermediaries and Fintechs who previously may not have had a strong appeal with customers, but who now offer convenient solutions, seamless efficiency and a service experience that is channel agnostic.

The African banking arena will see more non-traditional competitors in financial services such as global e-commerce and tech companies such as Facebook, Alibaba, Tencent etc who will expand their footprint on the continent by deploying their global capabilities and knowhow. Mobile Network Operators (MNOs) such as MTN, Vodacom and Airtel are also increasing their appetite to participate in financial services and have the capability to quickly scale up, given their significantly larger customer bases and distribution

We are moving towards a marketplace environment where various players will be forced to bring their unique solutions to the market- while sourcing other capabilities from elsewhere on behalf of customers. At this point, ownership of the customer will not be the dominant consideration but rather building an ecosystem that puts the customer at the centre.

The ability to exploit big data and digitisation are mere enablers in the new economy; the real differentiator, increasingly, is the ability to hyper personalise the customer experience and provide convenience.

Enhanced customer experience is going to be imperative and the choice of bank for customers will be based purely on maximum convenience – the ability to bank when they want, where they want, and how they want.

How has Absa been able to respond to this fastchanging landscape?

The Separation Programme from Barclays presented Absa with the opportunity to reexamine its technology stacks and architecture. Investment, over the last two to three years, has largely been allocated to technology upgrades, front-end solutions and organisation-wide automation. Our investments, amongst others, include stateof-the art cards and payments platforms, front end teller system and a new look Mobile Banking app with world class UI/UX .built on the Xamarin framework.

Separation prepared Absa to be in a better space today than many others who may have been caught unaware by this global pandemic.

Absa boasts a heritage of global best practice risk management protocols and standards and is now focusing on aligning this with building stronger remote and videobanking capabilities.

Absa's digital journey will fundamentally create a distinct position for the bank amongst African peers.

How is this achieved?

Absa's transition to digital came about as a result of the separation from Barclays which, in itself, held tremendous risks because what we managed to successfully complete in 36 months had never

been done before, and the scale of it was unprecedented.

But at the same time, it also created new opportunities for Absa, particularly around the use of big data to build our customer intelligence and ultimately our customer experience offering.

Simply put, utilising data to make informed decisions and do more for customers. Absa has, and will continue to invest heavily in its big data capabilities.

The bank's digital C360 analytics platform has won significant praise internationally, including two recent awards for the Absa Regional Operations' (ARO) Data Analytics team, for the 2019 Best Technology Initiative – Rest of the World award at the Financial Innovation Awards, and the 2020 Best use of Analytics in Financial Services at the Retail Banking International

These investments will allow Absa to hyper-personalise experiences for each customer, using data, so that each individual customer becomes unique and a segment of one for us as a bank.

Our direction of travel is very clear in a landscape with hundreds of competitors. We are building on our capabilities and solutions - even through partnerships and other service providers - and digitising journeys to deliver extraordinary customer experiences.

Ultimately, demanding loyalty is a thing of the past. In the future, banks that are customer service organisations first and foremost, will succeed.

So, will that be the end of bank branches and people?

Moving to a leaner model means less back office and more

focus on sales and advisory, and branches will transform but will not disappear entirely.

The future is not physical or digital, rather the future is bionic or Phygital as the new catch word these days

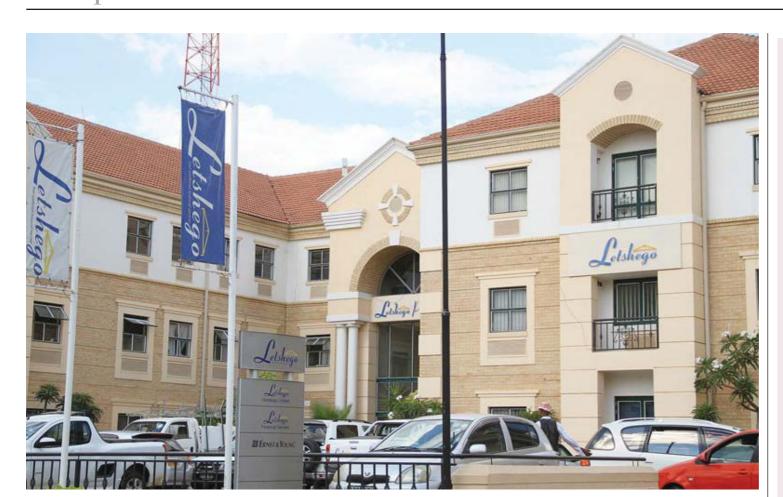
An ecosystem will emerge that will see digital experiences completely mimic what a customer would do in a branch. The ultimate aim? A single customer experience that is absolutely uniform and channel agnostic.

Business models
will begin to alter
significantly and
become smarter
and leaner in order
to survive and emerge
stronger postlockdown. For most
institutions, this will
entail the rethink of
distribution structures
with a focus on
reskilling colleagues
to support sales
and advisory

A large part of our success lies in taking our colleagues along with us on this journey.

Most organisations fail on digital transformation because they do not include people as part of the process, so as we transitioned from Barclays into Absa, we started a cultural change where staff today are as much part of this as anybody else.

Friday 04 September 2020 - 10 September 2020



LETSHEGO BANKS ON DIGITALISATION TO REMAIN RESILIENT

• Ratings agency Moody's has affirmed Letshego's resilience by keeping the group's credit rating unchanged at Ba3 with a stable outlook

STAFF WRITER

Although Letshego has experienced a measured downside impact as a result of slowed transaction volumes in pandemic conditions, the group's CEO, Andrew Okai, says the business remains resilient.

The board expects that a W-curve response to the COVID 19 pandemic will persist, with potential and varying stages of lockdowns continuing as governments and national health departments seek to reduce spiking rates of infection in local populations.

In the second half of 2020, Okai says because Letshego is making progress in implementing the group's transformational strategy alongside the concurrent execution of effective pandemic plans, the Group is confident of the business' ability to maintain resilience throughout ongoing pandemic conditions, managing risk and supporting the potential upside of new business flows via its digitised channels.

Even so, pandemic conditions and lockdown scenarios across Letshego Holdings' regional footprint had a direct impact on transaction volumes, as forecast in the group's COVID-19 Update made available to all stakeholders on 5 May 2020.

In the six months ending June 2020, proft before tax decreased by 20 percent from the prior period, while profit after tax decreased by 24 percent. Year-on-year, net interest income (NII) saw a single digit decline of 6 percent to P973 million, from PI, 037million in the same period last year.

With almost two months of trading lost to pandemic lockdowns, as well as the longer term impact of Letshego's adjustment in affordability criteria (implemented at the end of 2019), the group's chief executive Okai says they consider the single digit decline to be above expectations. "A measured recovery of business momentum was experienced in the second quarter," he notes. "However, margin compression remains a reality in most of our markets."

Borrowing costs decreased by 20 percent year-on-year as the group continued its focus on retiring expensive borrowings and diversifying funding sources. Had the notional IFRS adjustment for mobile loans of P79 million (H1 2019: P137 million) been excluded from borrowings, Okai says the year-on-year decrease would have been 11 percent. "The group remains committed to diversifying its funding base and reducing foreign currency risk by securing improved rates in local funding across its operations," he says.

Non-funded income saw a steep decline of 51 percent year on-year-due to tougher economic conditions as a result of the pandemic, as well as adjustments to regulatory policy in Namibia. According to the group, the impact was especially visible on income from insurance arrangements, which makes up 46 percent of other operating income (H1 2019: 62 percent). Okai says this came down by 63 percent year-on-year as a result of a change in legislation in Namibia which resulted in the existing insurance arrangements being revised in October 2019 to meet new statutory requirements.

"The Namibian subsidiary has since reviewed and adapted its loan structures to accommodate the regulatory adjustments, and continues to implement strategies to support longer term volume growth and volumes, despite narrowed loan margins," the CEO notes.

Overall costs increased by 1 percent from prior year, with employee costs increasing

12 percent year-on-year, reflecting one-off exit costs. Other operating costs decreased by 6 percent as cost management efforts continued, coupled with reduced spending on historic expense lines due to support for COVID-19 lockdowns. "As expected, Letshego's effective execution of our pandemic planning saw Covid-19 related expenses at P7.5 million," says Okai. "This includes donations to national Covid-19 relief efforts totalling P3.4 million, and C-19 operating expenses of P4.1m."

The group's cost to income ratio was 49 percent, up from 41 percent in the prior period. This increase is primarily due to lowered operating income in the pandemic. Okai says the group remains well capitalised with a capital adequacy ratio of 37 percent (FY2019: 36 percent), well above the regulatory minimum in all presence markets and further supported by the group's debt to equity ratio of 106 percent (FY2019: 110 percent). To-date the group says it has managed to mitigate the extreme downside impact of Covid-19 on liquidity with limited adverse effects on operations during the reporting period.

"Significant progress continues to be made in the diversification of the group's funding base, and in the extension of the duration of liabilities to mitigate liquidity risk." Okai says.

According to the CEO, borrowing at a subsidiary level is also being increased across the group to take advantage of local liquidity pools and effectively reduce exposures on cross-border transactions.

Meanwhile, ratings agency Moody's has kept Letshego Holdings Limited credit rating unchanged at Ba3 with a stable outlook. This is a valued third party accreditation for the group, given current economic conditions as a result of the pandemic.

CA SALES FORECASTS PROFIT DECLINE OF UP TO 36%

 Says alcohol and tobacco are the hardest hit on its extensive product lines

STAFF WRITER

The Board of CA Sales announced that the Company's profit before tax for the six months ended 30 June 2020 is

For the year ended 30 June 2020, CA Sales has forecast a profit decline of between R75.8 million and R81.7 million compared to profit before tax for the previous corresponding period in the prior year of R117.6 million.

This represents a decrease of between 31 percent and 36 percent.

The company says headline earnings per share (HEPS) for the six months ended 30 June 2020 has been negatively affected by the global economic fallout of the Covid-19 pandemic. Accordingly, HEPS is expected to decrease by between 3.72 cents and 4.54 cents per share, a decrease of between 23 percent and 28 percent in comparison to the HEPS of 16.33 cents reported in the previous corresponding period.

The company's earnings per share (EPS) is expected to decrease by between 7.64 cents and 8.46 cents per share, a decrease of between 47 percent and 52 percent in comparison to the EPS of 16.36 cents in the previous corresponding period.

The group says the majority of its products and services are classified as essential, ensuring continued trading during the COVID-19 pandemic, albeit challenged under the circumstances. Further, the board says restrictions in certain sectors and challenges in crossborder distribution hampered the expected growth.

"The businesses that were significantly impacted by the trade restrictions in Quarter Two were the distributors of alcohol and tobacco products, as well as the promotions operations," the board notes, adding that trading bans on the products have since been lifted in South Africa but are still in force in Botswana and Swaziland.

"The group's diversified portfolio should enable it to deliver sustainable results for the remainder of the year," the company says.

Preparation of results for the six months ended 30 June 2020 has started and is expected to continue until on or about 30 September 2020 when the unreviewed condensed interim financial results are expected to be released.

The CA Sales Group specialises in the fast-moving consumer goods and delivers on shelf availability to manufacturers or owners of some of the world's leading consumer brands. The service offering includes warehousing, distribution, selling, merchandising, shopper marketing, training and debtor's administration.

The group has a varied geographical presence across southern Africa, operating in Botswana, Lesotho, Mozambique, Namibia, South Africa, Swaziland, Zambia and Zimbabwe.

IN THE HIGH COURT OF BOTSWANA HELD AT GABORONE

CASE NO: CVHGB-000441-20 In the matter between

BBS LIMITED

NKISANG MOETI 1st Defendant **GOABAONE IVAN MOET** 2nd Defendant

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE that pursuant to a Judgment of the above Honourable Court, the following property of the 2^{nd} Defendant will be sold by public auction to the highest bidder by Deputy Sheriff **UYAPO MAFIKA** as follows:

: 13th OCTOBER 2020 DATE OF SALE : Tribal Lot 332, Tlokweng; : 10:30 hours PLACE TIME

: 2nd Defendant's right, title and interest on a Certain Piece of Land being Tribal Lot 332, Tlokweng, Measuring 540m2 with developments being a PROPERTY TO BE SOLD

CONDITIONS OF SALE : May be inspected at the office of the Deputy Sheriff

DATED AT GABORONE THIS 26th DAY OF AUGUST 2020

Moribame Matthews

DEPUTY SHERIFF UYAPO MAFIKA c/o MORIBAME MATTHEWS

Plaintiff's Attorneys Unit 6, Mowana Mews, Plot 74769 Western Commercial Road, CBD P O Box 46271 GABORONE (Ref:KPM .mdl.003795) Cell: 73220555 / 71696997

Attorneys Notaries Conveyancers

CASE NO: CVHGB-000204-14 CASE NO: CVHGB-003045-15 In the matter between

BOTSWANA BUILDING SOCIETY Plaintiff

IN THE HIGH COURT OF BOTSWANA HELD AT GABORONE

KEDIRETSE SEJEWE Defendant

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE that pursuant to a Judgment of the above Honourable Court, the following property of the Defendant will be sold by public auction to the highest bidder by Deputy Sheriff **IKAGENG SELOI** as follows:

DATE OF SALE : 9th OCTOBER 2020:

: Tribal Lot 1351, Mmankgodi; : 10:30 hours;

PROPERTY TO BE SOLD

: Defendant's right, title and interest on a Certain Piece of Land being Tribal Lot 1351, Mmankgodi, Measuring 886m² with developments thereon being a 3 bedroomed house, sitting room and kitchen;

CONDITIONS OF SALE : May be inspected at the office of the Deputy Sheriff.

DATED AT GABORONE THIS 26TH DAY OF AUGUST 2020.

Moribame Matthews

DEPUTY SHERIFF IKAGENG SELOI c/o MORIBAME MATTHEWS
Plaintiff's Attorneys

Unit 6. Mowana Mews Plot 74769 Western Commercial Road, CBD P O Box 46271,

GABORONE (Ref:KPM .mdl.000843) Cell: 71472478

IN THE HIGH COURT OF BOTSWANA HELD AT LOBATSE

CASE NO: CVHGB-000211-19 In the matter between

BBS LIMITED

Defendant **ESTHER PHUTI**

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE that pursuant to a Judgment of the above Honourable Court, the following property of the Defendant will be sold by public auction to the highest bidder by Deputy Sheriff **UYAPO**MAFIKA as follows:

DATE OF SALE : 5th OCTOBER 2020 **PLACE** : Lot 55492. GABORONE

TIME : 10:30 hours

PROPERTY TO BE SOLD : Defendant's right, title and interest on a Certain Piece of Land being Lot 55492, Gaborone, Measuring 1021m² with developments thereon being a 3 bedroomed house, Sitting Room, 3 Toilets, Fitted Kitchen, Prayer Side Room and Electrical Screenwall.

CONDITIONS OF SALE : May be inspected at the office of the Deputy Sheriff.

DATED AT GABORONE THIS 26th DAY OF AUGUST 2020.

Moribame Matthews

DEPUTY SHERIFF UYAPO MAFIKA

Plaintiff's Attorneys Unit 6. Mowana Mews. Plot 74769 Western Commercial Road, CBD **GABORONE**

(Ref:KPM mdl 003796) Cell: 73220555 / 71696997 IN THE HIGH COURT OF BOTSWANA HELD AT GABORONE

CASE NO: CVHGB-000830-16 In the matter between

BARCLAYS BANK OF BOTSWANA LIMITED

Plaintiff

1st Defendant SASCOM ENTERPRISES (PTY) LTD VIOLET MATLHODI MOSES FRED GABOYO BAKWENA 2nd Defendant 3rd Defendant

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE that pursuant to a Judgment of the above Honourable Court, the following property of the Defendant will be sold by public auction to the highest bidder by Deputy Sheriff **IKAGENG SELOI** as follows:

DATE OF SALE

: 15th OCTOBER 2020 : TRIBAL LOT 11975, MOGODITSHANE PLACE TIME : 12:00 hours

PROPERTY TO BE SOLD : 1st Defendant's right, title and interest on a Certain Piece of Land being Tribal Lot 11976, Mogoditshane, Measuring 1986m² being an industrial plot

CONDITIONS OF SALE : May be inspected at the office of the Deputy Sheriff.

DATED AT GABORONE THIS 26TH DAY OF AUGUST 2020.

Moribame Matthews

LOTSHWAO KABELO PULE

PROPERTY TO BE SOLD

Moribame

Matthews

DEPUTY SHERIFF IKAGENG SELOI c/o MORIBAME MATTHEWS Plaintiff's Attornevs

Defendant

Unit 6, Mowana Mews, Plot 74769 Western Commercial Road, CBD P O Box 46271. GABORONE Ref:KPM.mdl.002217) Cell: 71472478

IN THE HIGH COURT OF BOTSWANA HELD AT GABORONE

In the matter between

BARCLAYS BANK OF BOTSWANA LIMITED Plaintiff

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE that pursuant to a Judgment of the above Honourable Court, the following property of the Defendant will be sold by public auction to the highest bidder by Deputy Sheriff **IKAGENG SELOI** as follows:

: 8[™] OCTOBER 2020 : TRIBAL LOT 775, KANYE DATE OF SALE

: 11:30 hours

: Defendant's right, title and interest on a Certain Piece of Land being Tribal

Lot 775, Kanye, Measuring 3107 $\rm m^2$ with developments thereon being a 3 bedroomed house, master en-suite, sitting room and kitchen.

CONDITIONS OF SALE : May be inspected at the office of the Deputy Sheriff.

DATED AT GABORONE THIS 26th DAY OF AUGUST 2020.

DEPUTY SHERIFF IKAGENG SELOI c/o MORIBAME MATTHEWS Plaintiff's Attornevs Unit 6, Mowana Mews

Plot 74769 Western Commercial Road, CBD P O Box 46271 GABORONE (Ref:KPM.mdl.001805)

Cell: 71472478

IN THE HIGH COURT OF BOTSWANAHELD AT GABORONE

CASE NO: CVHGB-003963-18 In the matter between

BBS LIMITED Plaintiff

KEDIBONYE LEKGETHO

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE that pursuant to a Judgment of the above Honourable Court, the following property of the Defendant will be sold by public auction to the highest bidder by Deputy Sheriff **UYAPO MAFIKA** as follows:

DATE OF SALE : 12 OCTOBER 2020 PLACE : Tribal Lot 1428, Ramotswa TIME : 14:30 hours

PROPERTY TO BE SOLD

: Defendant's right, title and interest on a Certain Piece of Land being Tribal Lot 1428, Ramotswa, Measuring $900m^2$ with developments thereon being a 4 bedroomed house, sitting room, kitchen, bathroom and boundry wall;

CONDITIONS OF SALE : May be inspected at the office of the Deputy Sheriff.

DATED AT GABORONE THIS 26th DAY OF AUGUST 2020.

Moribame Matthews

Attorneys Notaries Conveyancers

DEPUTY SHERIFF UYAPO MAFIKA c/o MORIBAME MATTHEWS Unit 6, Mowana Mews, Plot 74769 Western Commercial Road, CBD P O Box 46271 GABORONE (Ref:KPM .mdl.003717) Cell: 73220555 / 71696997



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ZAMBIA'S WEAK CURRENCY OFFSETS BIFM'S LOCAL BUSINESS GAINS

But Covid-19 hold back new business everywhere

STAFF WRITER

n the first half of 2020. BIFM's Botswana business performed well, recording an 87 percent increase in operating profit before tax driven by higher management fees and lower administration expenses, the asset manager's mother company, Botswana Insurance Limited Holdings (BIHL), has disclosed.

According to BIHL's financial results ending June 2020, the higher management fees are largely as a result of higher assets under management (AUM), which stood at a total of P30.5 billion, including P4.2 billion managed by the Zambia group.

However, the Zambia business had a poor first half due to a combination of depreciation the kwacha and lower investment management fee rates in that country. As a result, overall operating profit for Botswana Insurance Fund Management in the first half year showed a decline of 12 percent-year-on

BIFM Unit Trust continued with a resilient performance under difficult circumstances, posting a 15 percent growth in operating profit compared to prior year.

At Botswana Life, net premium income for the first half of 2020 declined by 5 percent from P1.28 billion in 2019 to P1.21 billion. According to BIHL's CEO, Catherine Lesetedi, the decline is due to low new business volumes on single premium income lines while recurring premium income grew by 10 percent from P712 million in June 2019 to P781 million in June 2020 underpinned by growth in group lines. Recurring premium income line represents a sustainable source of profits in the long term.

Lesetedi says the effects of

the Covid-19 pandemic have been felt on new business as a result of travel restrictions and lockdowns. Total new business written declined by 12 percent on both individual life recurring and single premium income. However, this was compensated for by a good product mix with the proportion of risk products increasing compared to prior periods.

The value of new business, which represents the present value of future profits from new business premiums written during the period, was flat compared to prior year despite challenging operating environment.

Operating profit increased by 17 percent from P166 million in June 2019 to P195 million in June 2020. Lesetedi says the growth is mainly as a result of good business volumes on group schemes, low claims experience and low new business strain on our retail products.

As a result of Covid-19 impact, Lesetedi says the business accelerated its digitisation projects. These will enable digital and remote selling by agents and brokers, enhance customer experience by giving customers online capability to access policy information, as well as several options, including payment of premiums.

"The economic performance is expected to decline significantly this year due to the Covid-19 pandemic," Lesetedi notes. "Strict social distancing measures and travel restrictions are expected to negatively impact private consumption, and this is likely to continue to be felt in our operations and new business."

BIHL says share of profits of associates and ioint ventures increased by 397 percent compared to prior year because in June 2019 there was a P106 million impairment due to a drop in fair value of Letshego Holdings Limited which did not recur this year. "The other associates, Funeral Services Group, Botswana Insurance Company Limited and NICO reported significantly better results compared to last year," it

The value of new business, which represents the present value of future profits from new business premiums written during the period, was flat compared to prior year despite the challenging operating environment.

IN THE HIGH COURT OF BOTSWANA HELD AT GABORONE CASE NO: CVHGB-002605-19 In the matter between **BBS LIMITED** Plaintiff **CAROLINE TSHIRE KEKANA** NOTICE OF SALE IN EXECUTION **BE PLEASED TO TAKE NOTICE** that pursuant to a Judgment of the above Honourable Court, the following property of the Defendant will be sold by public auction to the highest bidder by Deputy Sheriff **UYAPO MAFIKA** as follows: DATE OF SALE : 6th OCTOBER 2020 : Defendant's right, title and interest on a Certain Piece of Land being Lot 50277, Gaborone, Measuring 540m² with developments thereon being a 3 PROPERTY TO BE SOLD bedroomed house, sitting room, kitchen, 2 bathrooms and toilets, servant's CONDITIONS OF SALE : May be inspected at the office of the Deputy Sheriff DATED AT GABORONE THIS 26th DAY OF AUGUST 2020.

Moribame Matthews

MOREETSI KEBOTSAMANG

DEPUTY SHERIFF UYAPO MAFIKA c/o MORIBAME MATTHEWS Plaintiff's Attorneys Unit 6, Mowana Mews, Plot 74769 Western Commercial Road, CBD

P O Box 46271 GABORONE (Ref:KPM .mdl.004073) Cell: 73220555 / 71696997

Attorneys Notaries Conveyancers

1st Defendant

IN THE HIGH COURT OF BOTSWANAHELD AT LOBATSE CASE NO: CVHGB-002843-16 ABSA BANK BOTSWANA LIMITED (formerly Plaintiff CHAMATI MANGORI Defendant BE PLEASED TO TAKE NOTICE that pursuant to a Judgment of the above Honourable Court, the following property of the Defendant will be sold by public auction to the highest bidder by Deputy Sheriff UYAPO MAFIKA as follows: DATE OF SALE : 30th OCTOBER 2020 TRIBAL LOT 10176, LETLHAKANE PROPERTY TO BE SOLD : Defendant's right, title and interest on a Certain Piece of Land being Tribal Lot 10176, Letlhakane, Measuring 1073m2 with developments thereon being a 3 bedroo house, sitting room, kitchen, toilet and bathroom : May be inspected at the office of the Deputy Sheriff CONDITIONS OF SALE DATED AT GABORONE THIS 26TH DAY OF AUGUST 2020 **DEPUTY SHERIFF UYAPO MAFIKA** Moribame Plaintiff's Attorneys Unit 6, Mowana Mews, Plot 74769, **Matthews** P O Box 46271

IN THE HIGH COURT OF BOTSWANA HELD AT GABORONE CASE NO: CVHGB-000319-18 In the matter between

BARCLAYS BANK OF BOTSWANA LIMITED Plaintiff

and

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE that pursuant to a Judgment of the above Honourable Court, the following property of the Defendant will be sold by public auction to the highest bidder by Deputy Sheriff **UYAPO** MAFIKA as follows:

DATE OF SALE : TRIBAL LOT 2163, THAMAGA PLACE

PROPERTY TO BE SOLD

: 2nd Defendant's right, title and interest on a Certain Piece of Land being Tribal Lot 2163, Thamaga, Measuring 891m² with developments thereon being a 2 bedroomed house, sitting room, kitchen, toilet and bathroom, with

CONDITIONS OF SALE : May be inspected at the office of the Deputy Sheriff.

DATED AT GABORONE THIS 26th DAY OF AUGUST 2020.

Moribame Matthews

DEPUTY SHERIFF UYAPO MAFIKA c/o MORIBAME MATTHEWS Plaintiff's Attorneys Unit 6 Mowana Mews Plot 74769 Western Commercial Road, CBD P O Box 46271, GABORONE (Ref:KPM.mdl.003213) Cell: 73220555/71696997

IN THE HIGH COURT OF BOTSWANA HELD AT LOBATSE

CASE NO: CVHGB-002679-13

Cell: 73220555/71696997

STANBIC BANK BOTSWANA LIMITED Plaintiff

Defendant CHANIO RAPHEL MARWA HOROMBE-KOPI

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE that pursuant to a Judgment of the above Hopourable Court, the following property of the Defendant will be sold by public auction to the highest bidder by Deputy Sheriff **STANLEY SIKALESELE MBOLAI** as follows:

: 06[™] OCTOBER 2019 : Lot 3276, Francistown; DATE OF SALE PLACE TIME : 09:30 am:

PROPERTY TO BE SOLD : Defendant's right, title and interest on a Certain Piece of Land being Lot

3276, Francistown, Measuring 474m² with developments thereon being (i) a three bedroomed house, master ensuite, fitted kitchen, dining and sitting room, single garage (ii) Servant's quarters and Security Wall;

CONDITIONS OF SALE : May be inspected at the office of the Deputy Sheriff.

DATED AT GABORONE THIS 26TH DAY OF AUGUST 2020.

Moribame Matthews

SIKALESELE MBOLAI c/o MORIBAME MATTHEWS
Plaintiff's Attorneys Unit 6. Mowana Mews. Plot 74769. Western Commercial Road, CBD P O Box 46271, GABORONE (Ref:KPM mdl 000697) Cell: 71635200



IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA CVHGB - 000469 - 17 HELD AT GABORONE

BANK OF BARODA BOTSWANA LIMITED

KAGO PHEPA (PTY) LIMITED VALENTINE STATIONERS GIFT SHOP (PTY) LIMITED JEEVA RATHNA KUMAR GADAPAKA MAMATHA KUMAR GADAPAKA

First Defendant Second Defendant Third Defendant Fourth Defendant

Plaintiff

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE that pursuant to a Judgment granted by the above. Honourable Court, the following immovable property will be sold by public auction by **DEPUTY SHERIFF DEBRAIN JAMES MOYO** to the highest bidder as follows:-

DATE OF SALE : 13th OCTOBER 2020 11:30 AN VENUE : Lot 6435, MAHALAPYE

PROPERTY TO BE SOLD: Certain piece of land being LOT 6435 MAHALAPYE, in BAMANGWATO TRIBAL TERRITORY, measuring 1273m² held under Notorial Deed of transfer No. FT MA 67/2008 dated 13th day of JUNE 2008 made in favour of JEEVA RATHNA KUMAR GADAPAKA together with some developments, thereon being a ThreeBed-roomed house, sitting room, kitchen,double garage, security wall with electric fence.

TERMS OF SALE: Subject to Conditions of Sale. Only cash or bank guaranteed cheques will be accepted

DATED AT GABORONE ON THIS THE 13th DAY OF AUGUST 2020.

OSEI-OFEI SWABI & CO.

Plaintiff's Attorneys First Floor, Unit 18 Kgale Mews Gaborone International Finance Park P O Box 403506 GABORONE (Ref: DS.ab.011789)

Deputy Sheriff Debrain James Moyo) Cell no: 72192666



IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA CVHGB - 000469 - 17 HELD AT GABORONE

BANK OF BARODA BOTSWANA LIMITED Plaintiff

AND WALENTINE STATIONERS First Defendant Second Defendant GIFT SHOP (PTY) LIMITED JEEVA RATHNA KUMAR GADAPAKA MAMATHA KUMAR GADAPAKA

Third Defendant Fourth Defendant

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE that pursuant to a Judgment granted by the above. Honourable Court, the following immovable property will be sold by public auction by **DEPUTY SHERIFF DEBRAIN JAMES MOYO** to the highest bidder as follows:-

DATE OF SALE : 13th OCTOBER 2020 12:30 HRS VENUE : Lot 7000, MAHALAPYE

PROPERTY TO BE SOLD: Certain piece of land being LOT 7000 MAHALAPYE, in BAMANGWATO TRIBAL TERRITORY, measuring 2675 m² held under Deed of transfer No. FT MA 266/2005 dated 23rd day of JUNE 2005 made in favour of JEEVA RATHNA KUMAR GADAPAKA together with some developments, thereon being a ThreeBed-roomed house, sitting room, kitchen,double garage, security wall with electric fence.

TERMS OF SALE: Subject to Conditions of Sale. Only cash or bank guaranteed cheques will be accepted

DATED AT GABORONE ON THIS THE 26th DAY OF AUGUST 2020.

OSEI-OFEI SWABI & CO.

Plaintiff's Attorneys First Floor, Unit 18 Kgale Mews Gaborone International Finance Park GABORONE

OSEI-OFEI SWABI & CO. (Ref: DS.ab.011789) Deputy Sheriff Debrain James Moyo) Cell no: 72192666

IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA

BANK OF BARODA BOTSWANA LIMITED KAGO PHEPA (PTY) LIMITED VALENTINE STATIONERS GIFT SHOP (PTY) LIMITED
JEEVA RATHNA KUMAR GADAPAKA

MAMATHA KUMAR GADAPAKA

First Defendant Second Defendant

Plaintiff

CVHGB - 000469 - 17

Fourth Defendant

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE that pursuant to a Judgment granted by the above. Honourable Court, the following immovable property will be sold by public auction by **DEPUTY SHERIFF DEBRAIN JAMES MOYO** to the highest bidder as follows:-

DATE OF SALE : 13th OCTOBER 2020

: U9:00 AW : TRIBAL GRANT 181- LP, MAHALAPYE VENUE

PROPERTY TO BE SOLD: Certain piece of land being TRIBAL GRANT 181 LP MAHALAPYE, in BAMANGWATO TRIBAL TERRITORY, measuring 50083 HA held under Deed of transfer No. FT TG22/2009 dated 19TH day of FEBRUARY 2009 made in favour of KAGO PHEPA (PTY) LIMITED together with some developments, thereon being a plant of Cement Manufacturing Equipment and a wall build up structures with security wall and electricity fence

TERMS OF SALE: Subject to Conditions of Sale. Only cash or bank guaranteed cheques will be accepted

DATED AT GABORONE ON THIS THE 26TH DAY OF AUGUST 2020.

OSEI-OFEI SWABI & CO. Plaintiff's Attorneys

First Floor, Unit 18 Kgale Mews, Gaborone International Finance Park P O Box 403506 **GABORONE**

(Ref: DS. gno.011789)
Deputy Sheriff Debrain James Moyo) Cell no: 72192666

OSEI-OFEI SWABI & CO.

IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA HELD AT GABORONE

In the matter between:

BANK OF BARODA BOTSWANA LIMITED

MAMATHA KUMAR GADAPAKA

CVHGB - 000469 - 17

First Defendant

Third Defendant

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE that pursuant to a Judgment granted by the above. Honourable Court, the following immovable property will be sold by public auction by **DEPUTY SHERIFF DEBRAIN JAMES MOYO** to the highest bidder as follows:

: 13th OCTOBER 2020 : 10:30 AM DATE OF SALE : LOT 53. MAHALAPYE VENUE

PROPERTY TO BE SOLD: Certain piece of land being LOT 53 MAHALAPYE, in BAMANGWATO TRIBAL TERRITORY, measuring 3101.8 m² held under Memorandum of Agreement of Lease No. FTTL61/2003 dated 20™ day of MARCH 2003 made in favour of VALANTINE STATIONERS & GIFT SHOP (PTY) LIMITED together with some developments, thereon being Four (4)warehouses & small room & security wall electric fence.

TERMS OF SALE: Subject to Conditions of Sale. Only cash or bank guaranteed cheques will be accepted

DATED AT GABORONE ON THIS THE 26TH DAY OF AUGUST 2020.

Plaintiff's Attorneys First Floor, Unit 18 Kgale Mews Gaborone International Finance Park P O Box 403506 GABORONE

(Ref: DS.ab.010634) Deputy Sheriff Debrain James Moyo) Cell no: 72192666



IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA

BANK OF BARODA BOTSWANA LIMITED

KAGO PHEPA (PTY) LIMITED VALENTINE STATIONERS

JEEVA RATHNA KUMAR GADAPAKA MAMATHA KUMAR GADAPAKA

Fourth Defendant NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE that pursuant to a Judgment granted by the above. Honourable Court, the following immovable property will be sold by public auction by **DEPUTY SHERIFF DEBRAIN JAMES MOY**O to the highest bidder as follows:-

: 13th OCTOBER 2020 DATE OF SALE : 10:30 AM VENUE : LOT 54, MAHALAPYE

PROPERTY TO BE SOLD: Certain piece of land being LOT 54 MAHALAPYE, in BAMANGWATO TRIBAL TERRITORY, measuring 3455 m^2 held under Memorandum of Agreement of Lease No. FT TL62/2003 dated 20^{TH} day of MARCH 2003 made in favour of VALANTINE STATIONERS & GIFT SHOP (PTY) dated 20^{11} day of MARCH 2003 made in rayour or valuations. Consider the same developments, thereon being Four (4) warehouses & small room & security.

TERMS OF SALE: Subject to Conditions of Sale. Only cash or bank guaranteed cheques will be accepted

DATED AT GABORONE ON THIS THE 26TH DAY OF AUGUST 2020.

OSEI-OFEI SWABI & CO.

Plaintiff's Attorneys First Floor, Unit 18 Kgale Mews Gaborone International Finance Park P O Box 403506 GABORONE

(Ref: DS.ab.010634) Deputy Sheriff Debrain James Moyo) Cell no: 72192666



CVHGB - 000469 - 17

First Defendant

Second Defendant

Plaintiff

IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA

HELD AT GABORONE

CASE NO: CVHGB-003412-17 In the matter between

BOTSWANA BUILDING SOCIETY Plaintiff **CHARITY MUHAMMED** Defendant

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE pursuant to a Judgment and Writ of Execution of this Honourable Court, the following property of the above named Defendant will be sold in execution by **Deputy Sheriff Meshack Moshabi** to the highest bidder in the manner set out:

DATE OF SALE : 08th October 2020

: Lot 62503, Tsholofelo East, Gaborone : 10:30 hours VENUE

TIME OF SALE TERMS OF SALE: Cash or bank guaranteed cheques.

PROPERTY TO BE SOLD: Defendant's rights, title and interest in respect of a certain piece of land being Lot 62503, Gaborone, in the Gaborone Administrative District Held Under Deed of Transfer No. 1253/2016 dated 4th day of May 2016 made in favour of Charity Muhammed and measuring 300m² together with developments thereon being Sitting Room, Kitchen, Two bedrooms, bathroom with Toilet, Screen wall, Electric fence and paved

CONDITIONS OF SALE: Strictly Cash or Bank guaranteed cheques otherwise details and conditions of sale may be inspected at the Plaintiff's Attorney's

DATED AT GABORONE ON THIS 21st DAY OF AUGUST 2020

Kebabonye | Mwiya Attorneys Plot 74343, Unit 24, Mowana Park, Phakalane P. O. Box 46770, GABORONE [YTK/mk/8026]

Tel: - 3163572 Deputy Sheriff Meshack Moshabi Cell No.: 71623026/73301311





TO ADVERTISE CONTACT **TEL:** (+267) 3170 615





IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA HELD AT LOBATSE

CASE NO. CVHGB - 002296 - 15

STANBIC BANK BOTSWANA LIMITED Plaintiff PHATSIMO NONOFO GOMBALUME Defendant

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE THAT pursuant to a Judgment granted by the above Honourable Court on the 04th January 2016 the following immovable property of the abovementioned Defendant will be sold by means of public auction to the highest bidder by **Deputy Sheriff N. Ookame** as follows:

DATE OF SALE : Monday 05 October 2020. Plot 6697, Broadhurst Ex. 16A, Gaborone VENUE:

TIME OF SALE : 1430 hours

TERMS OF SALE : All participating bidders are required to make an upfront payment of BWP 10 000.00 directly to the undersigned Attorneys, refundable only to those who did not succeed in the sale. Only cash or bank guaranteed cheques will be accepted. The detailed conditions of sale are available for inspection at the undersigned

Attorneys' offices.

PROPERTY TO BE SOLD: The Defendant's title rights and interest in a certain piece of land being Lot 6697, (Portion of Lot 6653, Gaborone) situate in the Gaborone Administrative District, measuring 667m² (Six Hundred and Sixty Seven Square Metres) which property is held under Deed of Transfer Number No. 1070/2006 dated the 12th May 2006 together with all the improvements thereon being a 2 bedroomed house with master – ensuite, sitting room, kitchen, common bathroom with toilet, screen wall with electric fence. Servant's Quarter with a bedroom, kitchen and shower with toilet,

DATED AT GABORONE ON THIS 18TH DAY OF AUGUST 2020.



COLLINS CHILISA CONSULTANTS Plot 21064, Next to Nanogang CJSS P O Box 45136 **GABORONE** Deputy Sheriff N Ookame

[Cell No. 72879169 / 77435503]

HELD AT LOBATSE CASE NO. CVHGB - 001420 -16

MALCOM STEEL & SHEETS MANUFACTURERS (PTY) LTD

STANBIC BANK BOTSWANA LIMITED

IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA

1ST Defendant LORATO TAPOLOGO TSHWENE 2ND Defendant

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE THAT pursuant to a Judgment granted by the above Honourable Court on the 21st September 2016 the following immovable property of the abovementioned 2nd Defendant will be sold by means of public auction to the highest bidder by Deputy Sheriff M B Marumolwa as follows:

: Thursday 15 October 2020 : Plot 2512, Metlhabeng, Tlokweng DATE OF SALE

VENUE TIME OF SALE : 1030 hours

TERMS OF SALE

: All participating bidders are required to make an upfront payment of BWP 10 000.00 directly to the undersigned Attorneys, refundable only to those who did not succeed in the sale. Only cash or bank guaranteed cheques will be accepted. The detailed conditions of sale are available for inspection at the undersigned Attorneys' offices.

PROPERTY TO BE SOLD: The 2nd Defendant's rights, title and interest in a certain piece of land being Tribal Lot 2512, Tlokweng, situate in the Batlokwa Tribal Territory measuring 936 m² (Nine Hundred and Thirty Six Square Metres) which property is held under Memorandum of Agreement of Lease No. Tt. 270/2003 dated 25th June 2003 made in favour of Lorato Tapologo Tshwene together with all the improvements thereon being a 4 bedroomed house, master ensuite, dining room, kitchen, garage, sitting room with air condition, screen wall, sliding gate and electrified wall.

DATED AT GABORONE ON THIS 18TH DAY OF AUGUST 2020



COLLINS CHILISA CONSULTANTS Plaintiff's Attorneys The Village Chambers Plot 21064, Next to Nanogang CJSS P O Box 45136 GABORONE [Cell No. 73354391/75365073]

IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA HELD AT LOBATSE

CASE NO. CVHGB - 001675 -16

STANBIC BANK BOTSWANA LIMITED

FRONT PIECE (PTY) LTD LANDFALL (PTY) LTD 2nd Defendant JOHANNES MTTHYS PRETORIOUS MOHAMMED KWANYA MAYANJA 3rd Defendant

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE THAT pursuant to a Judgment granted by the above Honourable Court on the 29th March 2017 the following immovable property of the abovementioned 2nd Defendant will be sold by means of public auction to the highest bidder by **Deputy Sheriff M B Marumolwa** as follows:

DATE OF SALE : Monday 05 October 2020 VENUE : Plot 4563, Mochudi TIME OF SALE : 1400 hours

TERMS OF SALE : All participating bidders are required to make an upfront payment of BWP 10 000.00 directly to the undersigned Attorneys, refundable only to those who did not succeed in the sale. Only cash or bank guaranteed cheques will be accepted. The detailed conditions of sale are available for inspection at the undersigned Attorneys' offices.

PROPERTY TO BE SOLD: The 2nd Defendant's rights, title and interest in a certain piece of land being Tribal Lot 4563, Mochudi, situate in the Bakgatla Tribal Territory measuring 947 m² (Nine Hundred and Forty Seven Square Metres) which property is held under Notarial Deed of Cession No. MA 435/2015 dated 27th May 2015 together with all the improvements thereon being a shop, store room, office, stock delivery room, electrified and pit latrine.

DATED AT GABORONE ON THIS 18TH DAY OF AUGUST 2020.



COLLINS CHILISA CONSULTANTS. The Village Chambers Plot 21064, Next to Nanogang CJSS GABORONE

Deputy Sheriff M B Marumolwa [Cell No. 73354391/75365073]

IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA HELD AT LOBATSE

CASE NO. CVHGB - 000690 -16

STANBIC BANK BOTSWANA LIMITED THANDIE LEBOTSE-ZULU Defendant

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE THAT pursuant to a Judgment granted by the above Honourable Court on the 12th August 2016 the following immovable property of the abovementioned Defendant will be sold by means of public auction to the highest bidder by Deputy Sheriff M B Marumolwa as follows:

Tribal Lot 349, Oodi TIME OF SALE :

All participating bidders are required to make an upfront payment of BWP 10 000.00 directly TERMS OF SALE: to the undersigned Attorneys, refundable only to those who did not succeed in the sale. Only cash or bank guaranteed cheques will be accepted. The detailed conditions of sale are available for inspection at the undersigned Attorneys' offi

PROPERTY TO BE SOLD: The Defendant's rights, title and interest in a certain piece of land being Tribal Lot 349, Oodi, situate in the Bakgatla Tribal Territory measuring 2342 m² (Two Thousand Three Hundred and Forty Two Square Metres) which property is held under Memorandum of Agreement of Lease Number. 37/2010 dated 13th January 2010 together with all the improvements thereon being bedroomed thatched house, Dining room, toilet, bathroom, 1 bedroomed thatched house, sitting room combined with kitchen, screen wall, swimming pool, Poultry area, paved drive-in.

DATED AT GABORONE ON THIS 18^{TH} DAY OF AUGUST 2020.



COLLINS CHILISA CONSULTANTS Plaintiff's Attorneys
The Village Chambers Plot 21064, Next to Nanogang CJSS P O Box 45136 GABORONE

Deputy Sheriff M B Marumolwa [Cell No. 73354391/75365073]

APPLICATION FOR A CERTIFIED COPY OF LOST TITLE DEED

NOTICE is hereby given that the undersigned intends to apply for a certified copy of lost TITTLE DEED No. TG 99/22 dated 27 day of APRIL 2014 in favour of MR. MOETAPELE LEKENE in respect of:

CERTAIN: piece of land Tribal Grant No. 5211-KO

SITUATED: at Tlokweng in the Batlokwa Tribal Territory;

MEASURING: 8.9463 (eight hectors, nine thousand, four hundred and sixty three)

All persons having objection to the use of such copy are hereby required to lodge the same in writing with the Registrar of Deeds within (3) weeks from the last publication of this notice.

DATED AT GABORONE ON THIS 25TH DAY OF AUGUST 2020

Ontiretse Kennedy Kerapeletswe (Mr.) Managing Director [IN-DESIGN+INTERIORS (PTY) LTD] MOBILE: (+267)74176115 kerapeletswek@yahoo.com





TO ADVERTISE CONTACT **TEL:** (+267) 3170 615









CASE NO. CVHGB-004082-17

CASE NO. CVHGB - 000765 - 17

IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA HELD AT GABORONE

Friday 04 September 2020 - 10 September 2020

In the matter between: BARCLAYS BANK OF BOTSWANA LIMITED **PLAINTIFF**

ALEC TLHAKOLE DEFENDANT

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE that pursuant to the judgment of the above Honourable Court, the immovable ndant shall be publicly sold in execution by the Deputy Sheriff as follows

DATE OF SALE : 5th Otober 2020 : Lot 875, Otse : 10:00 am TIME

PROPERTY TO BE SOLD: Certain piece of land being Lot 875, Otse, situated in the Bamalete Tribal Territory, measuring 1043m² (One thounsand and Forty Three Square Metres) which is held under Memorandum of Agreement of Lease No: TL1119/2013 dated 1st day of August 2013, made in favour of ALEC TLHAKOLE together with the decelopments thereon being a 2 (Two) bedroomed house, sitting room, toilet with bathroom and fenced.

CONDITIONS OF SALE: Details and conditions of sale may be inspected at the Plaintiff's Attorneys offices or the Deputy Sheriff's office

: Cash or bank guaranteed cheques

DATED AT GABORONE THIS 25TH DAY OF AUGUST 2020

DEPUTY SHERIFF QUEEN KHAME (CELL: 72670000) C/O BOGOPA, MANEWE, TOBEDZA & CO

Plaintiff's Attorne Plot 54368, New CBD iTowers North Unit 16 CD, 16th Floor GABORONE Tel: 3905466 Fax: 3905451

TERMS OF SALE

&Co. Notaries, & Conve

Bogopa, Manewe, Tobedza & Co.

IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA HELD AT GABORONE

In the matter between

BARCLAYS BANK OF BOTSWANA LIMITED PI AINTIFF And ISAIAH OLEBILE DEFENDANT

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE that pursuant to the judgment of the above Honourable Court, the immovable property of the above named Defendant shall be publicly sold in execution by the Deputy Sheriff as follows

DATE OF SALE : 26th September 2020 : Tribal Lot 3518, Serowe

TIME : 10:30 am

PROPERTY TO BE SOLD : The Defendant's rights, title and interest in Tribal Lot 3518, Serowe, measuring 962m² (Nine Hundred and Sixty Two Square Metres) which is held under Memorandum of Agreement dated 26th day of July, 2013, made in favour of ISAIAH OLEBILE together with the developments thereon being a 3 (Three) bedroomed house, sitting room, kitchen, toilet with bathing room, garage and Fenced.

CONDITIONS OF SALE : Details and conditions of sale may be inspected at the Plaintiff's Attorneys offices or the

Deputy Sheriff's office

TERMS OF SALE : Cash or bank guaranteed cheques.

DATED AT GABORONE THIS 24th DAY OF AUGUST 2020

DEPUTY SHERIFF URGENT CHILISA: Cell: 71594008/71263198 C/O BOGOPA, MANEWE, TOBEDZA & CO

Plot 54368, New CBD iTowers North Unit 16 CD, 16th Floor P. O. Box 26465 GABORONE

Tel: 3905466 Fax: 3905451

&Co. Bogopa, Manewe, Tobedza & Co. s. Notaries, & Conv

CASE NO. CVHGB-000470-19

IN THE INDUSTRIAL COURT OF THE REPUBLIC OF BOTSWANA HELD AT GABORONE

BEFORE H/W THEDI

CASE NO: IC EX 194-2019

Defendant

In the matter between **BOTSHELO KGOBOKO** Plaintiff

SILENT TOUCH INVESTMENT (PTY) LTD t/a

BOTSHABELO BUTCHERY

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE THAT pursuant to a Judgment of the above Honourable Court the following movable property of the Defendant will be sold by public auction by **DEPUTY SHERIFF, ERNEST C.** BECHANG RAMODISA to the highest bidder as follows:

DATE OF SALE: Friday 28th August 2020 TIME OF : 10:30 am VENUE: **Broadhurst Police Station**

PROPERTY TO BE SOLD: x2 Display Fridges, Electric meat scale, Deep Freezer, Cold Room, Steel Table, x2 Band saws (meat cutting machines), Samsung microwave and Carcuss meat

TERMS OF SALE: Cash, EFT or Bank Guaranteed Cheque

DATED AT GABORONE THIS 22ND DAY OF JULY 2020

DEPUTY SHERIFF ERNEST C. BECHANG RAMODISA C/o BOTSHELO KGOBOKO PLOT NO: 19410. PHASE 2 **NEAR MASA PRIMARY SCHOOL** P. O. BOX 70697, UB

GABORONE

CONTACTS: 72296140/73818663

IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA

HELD AT GABORONE

In the matter between STANDARD CHARTERED BANK (PTY) LIMITED 1ST PLAINTIFF

And LUCY SHOKO 2ND DEFENDANT

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE that pursuant to the judgment of the above Honourable Court, the immovable property of the above named Defendant shall be publicly sold in execution by the Deputy Sheriff as follows:

: 25th September 2020 : Lot 3873, Jwaneng DATE OF SALE VENUE TIME : 10:30 am

PROPERTY TO BE SOLD: Certain piece of land being Lot 3873, Jwaneng, situated in the Jwaneng Extension 10 measuring 437m² (Four Hundred and Thirty SevenMetres) which is held under Deed of Fixed Period State Grant No: 1756/2014 dated 10th day of September 2014 registered in favour of LUCY SHOKO together with the developments thereon being a 3 (Three) bedroomed house comprising of master en-suite, two berooms, fitted kitchen, dining room, sitting room, common bathroom, bathrom, separate two and half house and screen wall.

CONDITIONS OF SALE : Details and conditions of sale may be inspected at the Plaintiff's Attorneys offices or the

TERMS OF SALE : Cash or bank guaranteed cheques

DATED AT GABORONE THIS 25TH DAY OF AUGUST 2020

DEPUTY SHERIFF AGENT JAY CHILISA (CELL: 71594008/74931240) C/O BOGOPA, MANEWE, TOBEDZA & CO Plaintiff's Attorneys

Plot 54368, New CBD iTowers North Unit 16 CD, 16th Floor

GABORONE Tel: 3905466 Fax: 3905451

&Co. Bogopa, Manewe, Tobedza & Co.

s. Notaries, & Cor

IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA HELD AT GABORONE

CASE NO: CVHGB-000214-20

In the matter between: BBS LIMITED (formerly BOTSWANA BUILDING SOCIETY) Plaintiff and HILDA SETUKE Defendant

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE pursuant to the Judgment granted by the Honourable Court the following immovable property of the Defendant will be sold by public auction by Deputy Sheriff Ikageng Seloi of 71472478 to the highest hidder as follows:-

28TH SEPTEMBER 2020 DATE OF SALE: TIME OF SALE: 1200HOURS **LOT 36082, GABORONE** PLACE OF SALE:

PROPERTY TO BE SOLD: Defendant's rights, title and interest on a certain piece of Land being Lot 36082, Gaborone measuring 411m² together with developments thereon comprising entrance veranda, lounge, open plan dining, kitchen fitted, passage, common fitted bathroom, two bedrooms, each fitted with built in cupboards, master bedroom fitted, having ensuite bathroom and staff quarters comprises entrance veranda, a bedroom, kitchen fitted, fitted bathroom and a boundary wall

TERMS AND CONDITIONS: Cash or Bank guaranteed cheque otherwise details and conditions of sale may be inspected at the Plaintiff's Attorneys offices or Deputy Sheriff's Office situated at Plot 387, Independence Avenue,

DATED AT GABORONE THIS 18TH DAY OF AUGUST 2020

DEPUTY SHERIFF IKAGENG SELOI c/o



Plaintiff's Attorneys Plot 387. Independence Avenue Private Bag Bo 177 GABORONE (TS/mm/13296)





IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA HELD AT GABORONE

CASE NO: CVHGB 002518-15

In the matter between **BOTSWANA BUILDING SOCIETY** Plaintiff and SHADRACK MAEMO Defendant

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE THAT pursuant to the Judgment granted by the Honourable Court the following immovable property of the Defendant will be sold by public auction by Deputy Sheriff Ikageng Seloi of 71472478 to the highest bidder as follows:-

DATE OF SALE: 28th SEPTEMBER 2020 TIME OF SALE: 1030hours PLACE OF SALE: LOT 27930, GABORONE

PROPERTY TO BE SOLD: Defendant's rights, title and interest on a certain piece of Land being Lot 27930, Gaborone measuring 405m2 together with developments thereon being a two bedroom house, veranda, lounge, sitting room, open plan kitchen, bathroom and a boundary wall.

TERMS AND CONDITIONS: Cash or Bank guaranteed cheque otherwise details and conditions of sale may be inspected at the Plaintiff's Attorneys offices or Deputy Sheriff's Office situated at Plot 387, Independence Avenue, Gaborone.

DATED AT GABORONE THIS 18TH DAY OF AUGUST 2020

DEPUTY SHERIFF IKAGENG SELOI c/o



Plaintiff's Attorneys Plot 387, Independence Avenue Private Bag Bo 177 **GABORONE** (TS/mm/10248)





IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA HELD AT LOBATSE

CASE NO: CVHGB 001182-18

In the matter between: **BOTSWANA BUILDING SOCIETY**

Plaintiff

VICTORIA GAOTSOFALE QUEEN DIKGOBO Defendant

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE THAT pursuant to the Judgment granted by the Honourable Court the following immovable property of the Defendant will be sold by public auction by Deputy Sheriff Ikageng Seloi of 71472478 to the highest bidder as follows:-

6TH OCTOBER 2020 DATE OF SALE: TIME OF SALE: 1000hours TRIBAL LOT 4781, TLOKWENG PLACE OF SALE:

PROPERTY TO BE SOLD: Defendant's rights, title and interest on a certain piece of Land being Tribal Lot 4781, Tlokweng measuring 868m² together with developments thereon being main house comprising of 4 bedrooms with 3 ensuites, dining room, fitted kitchen, common bathroom and an outbuilding comprising of 1 bedroom, fitted

TERMS AND CONDITIONS: Cash or Bank guaranteed cheque otherwise details and conditions of sale may be inspected at the Plaintiff's Attorneys offices or Deputy Sheriff's Office situated at Plot 387, Independence Avenue,

DATED IN GABORONE ON THE 18TH DAY OF AUGUST 2020.

DEPUTY SHERIFF IKAGENG SELOI c/o



Plaintiff's Attorneys Plot 387. Independence Avenue Private Bag Bo 177 **GABORONE** (TS/mm/10154)





Plaintiff

1st Defendant

IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA HELD AT LOBATSE

Case No. CVHGB-001715-19

In the matter between: BBS LIMITED (formerly BOTSWANA BUILDING SOCIETY

Plaintiff

Defendant

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE pursuant to the Judgment granted by the Honourable Court the following immovable property of the Defendant will be sold by public auction by Deputy Sheriff Ikageng Seloi of Cell No: 71472478 to the highest bidder as follows:-

DATE OF SALE: 28[™] SEPTEMBER 2020 TIME OF SALE: 1400 Hours

THABA RIDGE (PROPRIETARY) LIMITED

Lot No: 64517, Gaborone in the Gaborone Administrative District; PLACE OF SALE:

PROPERTY TO BE SOLD: Defendant's rights, title and interest on a certain piece of Land being Lot No: 64517, Gaborone in the Gaborone Administrative District; measuring 38m² consisting of Section No: 46 with developments thereon being an open office and shared facilities such as reception and waiting area, boardrooms and meeting rooms, kitchen area and ablutions facilities with gents and ladies water closest with washbasins.

TERMS AND CONDITIONS: Cash or Bank guaranteed cheque otherwise details and conditions of sale may be inspected at the Plaintiff's Attorneys offices or Deputy Sheriff's Office situated at Plot 387, Independence Avenue,

DATED AT GABORONE THIS 18TH DAY OF AUGUST 2020

DEPUTY SHERIFF IKAGENG SELOI c/o



Plaintiff's Attorneys Plot 387, Independence Avenue Private Bag Bo 177 GABORONE





CASE NO: CVHLB-001394-12

IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA HELD AT LOBATSE

CASE NO: CVHGB-003368-16

BOTSWANA BUILDING SOCIETY MATLAKANA HOLDINGS (PTY) LTD ABDUL KADER HUSSAIN

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE pursuant to the Judgment granted by the Honourable Court the following immovable property of the Defendant will be sold by public auction by Deputy Sheriff Ikageng Seloi of Cell No: 71472478 to the highest bidder as follows:

15TH OCTOBER 2020 TIME OF SALE: 1000Hours TRIBAL LOT 105, TLOKWENG PLACE OF SALE:

PROPERTY TO BE SOLD: 2nd Defendant's rights, title and interest on a certain piece of Land being Tribal Lot 105, Tlokweng in the Batlokwa Tribal Territory; measuring 6096m2 together with developments thereon comprising of building 1, Ground Floor-Unit 1-offices, shop space, warehouse, Unit 2-a workshop with a shower, First floorentrance hall, fitted kitchen and four offices, Building 2, Ground Floor: Unit 1- a warehouse with two offices, five showers. Unit 2 – a workshop, three offices, two showers. Unit 3 – a showroom space. Unit 4 – a showroom space. storeroom, two water closets, Unit 5 - Reception area, an office and a shower, Unit 6 - a warehouse with a shower and two water closets, first floor an office, kitchenette fitted, and four water closets

TERMS AND CONDITIONS: Cash or Bank guaranteed cheque otherwise details and conditions of sale may be inspected at the Plaintiff's Attorneys offices or Deputy Sheriff's office situated at Plot 387, Independence Avenue, Extension 4. Gaborone.

DATED AT GABORONE THIS 18TH DAY OF AUGUST 2020

DEPUTY SHERIFF IKAGENG SELOI c/o



Plaintiff's Attorneys Plot 387. Independence Avenue Private Bag Bo 177 GABORONE (TS/mm/11052)





IN THE HIGH COURT OF THE REPUBLIC OF BOTSWANA HELD AT LOBATSE

In the matter between **BOTSWANA BUILDING SOCIETY** Plaintiff M.A.D MOTORS (PTY) LTD Defendant

NOTICE OF SALE IN EXECUTION

BE PLEASED TO TAKE NOTICE pursuant to the Judgment granted by the Honourable Court the following immovable property of the Defendant will be sold by public auction by Deputy Sheriff Ikageng Seloi of 71472478 to the highest bidder as follows:-

DATE OF SALE: 28[™] SEPTEMBER 2020 TIME OF SALE: 0900 Hours LOT 9953, GABORONE PLACE OF SALE:

PROPERTY TO BE SOLD: Defendant's rights, title and interest on a certain piece of Land being Lot 9953, Gaborone measuring 465m² together with developments thereon being a 3 bed roomed house with sitting room, kitchen plus 4 bedroom back house

TERMS AND CONDITIONS: Cash or Bank guaranteed cheque otherwise details and conditions of sale may be inspected at the Plaintiff's Attorneys offices or Deputy Sheriff's Office situated at Plot 387, Independence Avenue,

DATED AT GABORONE THIS 18TH DAY OF AUGUST 2020

DEPUTY SHERIFF IKAGENG SELOI c/o



Plaintiff's Attorneys Plot 387. Independence Avenue Private Bag Bo 177 **GABORONE**





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