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Vandana Seth

CHAMPIONING CIRCULAR ECONOMY AND LIFECYCLE
MANAGEMENT TO REVOLUTIONISE TECHNOLOGY SERVICES
AND ENTERPRISE OPERATIONS

Shweta Singh | The CEO Magazine

As rightly said by W.E.B. Dubois, “There is no force more powerful than a woman determined to rise.”

This determination is evident in the story of women in India’s business landscape, who continue to rise despite persistent obstacles. Under-representation, societal expectations, and work-life pressures remain, yet they are reimagining leadership, driving innovation, and setting new standards of success.

Vandana Seth represents this new paradigm. Her career began in environments where technical capability and credibility had to be earned daily. Early challenges, from establishing trust in male-dominated boards to building repeatable service delivery models, instilled in her the values of operational discipline, transparent governance, and customer focus.

As the CEO and Founder of RV Solutions and Mandala Solutions, she has not only built businesses of scale and impact but also championed values-driven leadership that inspires the next generation of women professionals and entrepreneurs. Her journey is one of resilience, innovation, and purpose, a reflection of how women leaders are redefining business in 2025 and beyond.



Vandana Seth
CEO & Founder - RV Solutions and Mandala Solutions

Building Future-Ready Enterprises

In 2008, Vandana Seth founded RV Solutions Private Limited to deliver technology services of global standards while championing the ‘Made in India’ ethos. In a sector where circularity is important but often secondary, she emerged as a pioneer, transforming it into a strategic business driver that created value for customers, employees, and the environment. Formalising repair and circularity programmes as a core business strategy, she enabled RV Solutions to reduce waste, open new revenue streams, and establish India’s first sustainable technology services model.

Guided by its vision “to become the most reliable and innovative global partner for managed services and the preferred provider of technology solutions in the services sector”, RV Solutions has grown into a trusted partner with a pan-India presence through 650 employees and a network of service centres and partners, serving marquee clients including Airtel, Jio, Indus Tower, BSNL, BSF, Railways, and Delhi Metro. Expanding this legacy, Vandana also founded Mandala Solutions, a women-led start-up focused on industrial automation, helping Indian MSMEs and manufacturers stay competitive while adopting sustainable practices. Together, these enterprises reflect her vision of building future-ready, responsible, and globally relevant organisations.

End-to-End Lifecycle Management

Over the years, RV Solutions has expanded its presence across Telecom, ICT, Consumer Electronics, Software Development and Industrial Automation domains, delivering end-to-end managed services, advanced software applications, and lifecycle extension solutions to enterprises and operators worldwide. Its mission is “To deliver reliable, secure, and smart managed services that empower organisations to achieve agility, resilience, and sustainable growth by helping clients deploy, repair, maintain, and reuse technology.”

The company’s strength lies in its dual focus on repair and managed services. Its repair and reuse ecosystem extends product lifecycles, reduces e-waste, and proves that sustainability can be commercially viable. Its managed services framework ensures reliable, secure, and scalable technology operations, integrating circularity with continuity to help businesses maximise the value of their technology. Vandana’s leadership transformed repair from a secondary function into a core strategic capability. With a Global Capability Centre in India and

a Repair Excellence Centre in Malaysia, RV Solutions continues to bridge gaps in affordable, scalable, and sustainable technology services, reinforcing India’s potential as a global hub for repair, managed services, and lifecycle extension.

People-First Leadership

Vandana’s inspiration to become a businesswoman stems from a deep belief in self-reliance, innovation, and empowerment. She often says, “Businesses grow when people grow,” a philosophy that shapes both her leadership and organisational culture.

Balancing strategic foresight with people-first values, she has created a workplace that thrives on trust, collaboration, and inclusivity. While driving scale and innovation, she invests in building strong teams, empowering women professionals, and nurturing diversity across roles.

Initiatives like the War on Waste campaign, promoting reducing, reusing, and recycling, highlight how she integrates environmental responsibility into business strategy. Under her guidance, RV Solutions embeds Diversity, Equity, and Inclusion (DEI) as a core principle, creating leadership opportunities for women and skill development programs that enhance employability for young professionals.

Milestones and Recognitions

For Vandana, success is measured not just by financial growth but by the lasting impact of sustainability, empowerment, and innovation. This is reflected in RV Solutions’ efforts to reduce e-waste, extend product lifecycles, and embed circular practices across technology operations.

Her leadership has earned national and international recognition. **The Mahila Vishisht Ratna Samman 2022** marked a milestone and inspiration for aspiring women leaders. She was later honoured as **Mobility Industry Woman Leader 2024** and **Women Entrepreneur 2024**, alongside RV Solutions’ repeated recognition as “India’s Best After-Sales Service” provider.

MOST RECENTLY, AT THE INDIA MOBILE CONGRESS 2025, RV SOLUTIONS WAS AWARDED THE “SUSTAINABLE GROWTH IN TELECOM ECOSYSTEM” AWARD, RECOGNISING THE COMPANY’S EFFORTS IN PROMOTING SUSTAINABILITY, REDUCING CARBON EMISSIONS, AND MANAGING E-WASTE IN THE TELECOM SECTOR.

On the global stage, Vandana represented India at the **Mobile World Congress 2025** in Barcelona, joining PwC and The Female Quotient’s panel, “**Innovating Across the Global Tech Ecosystem**”, speaking on diversity, leadership, and reimagining power dynamics in technology. Yet, she values most the trust of her customers, the growth of her employees, and the tangible impact of her organisations.

Future Outlook

Looking ahead, Vandana envisions RV Solutions and Mandala Solutions as global leaders in sustainable technology and automation, championing India's role in the digital and circular economy. Building on her pioneering work in repair and sustainability, she aims to scale RV Solutions' managed services to global standards and position India as a trusted hub for repair, managed services, and lifecycle extension.

OVER THE NEXT FEW YEARS, SHE AIMS TO:

- Scale the Repair Excellence model to serve larger enterprise and operator contracts.
- Make India the repair hub of the world.
- Extend the repair capabilities beyond telecom.
- Strengthen Managed Services offerings for telecom, ICT, and enterprise clients.
- Deepen Mandala's market footprint by enabling MSMEs to adopt affordable automation.
- Operationalise international expansion into Europe, Asia, and the Middle East.

Vandana strongly believes that women leaders will play a pivotal role in shaping a more inclusive, sustainable, and purpose-driven business landscape.

Leading with Purpose

Vandana's edge comes from a rare mix of technical expertise, service-delivery discipline, and a focus on building inclusive teams. She cultivates a culture where diversity is operationalised, women take on technology and leadership roles, and performance systems reward collaboration and innovation.

RV Solutions invests in reskilling and apprenticeships to build a skilled talent pipeline. Vandana stays ahead of trends in telecom, automation, managed services, and sustainability, ensuring her organisations evolve with the industry. Her values of sustainability, transparency, and employee growth, guide strategy and operations, strengthening client trust and attracting purpose-driven talent.

Words of Wisdom

Advising the next generation of women entrepreneurs, Vandana shares. *"Believe in your vision, stay resilient in the face of challenges, and lead with values. Embrace risk, challenge stereotypes, and always see collaboration as a strength."*

Reflecting on her own journey, Vandana acknowledges that the most difficult moments were often the most transformative.

"BREAKING THROUGH CREDIBILITY BARRIERS, NAVIGATING EXPANSION, OR STEERING BUSINESSES THROUGH UNCERTAINTIES TAUGHT ME THAT COLLECTIVE RESILIENCE, STRONG TEAMS, AND PURPOSE-DRIVEN LEADERSHIP ARE KEY TO SUCCESS." - VANDANA SETH

She represents a new archetype of business leader: technically grounded, sustainability-oriented, and deeply committed to creating organisations that deliver commercial results while expanding opportunity and preserving resources for the next generation.

As she looks ahead, Vandana remains committed to building businesses that serve as role models for sustainability, inclusivity, and global competitiveness. Her story is not just one of entrepreneurial success but of empowering people, creating impact, and redefining the role of women in leadership. ■