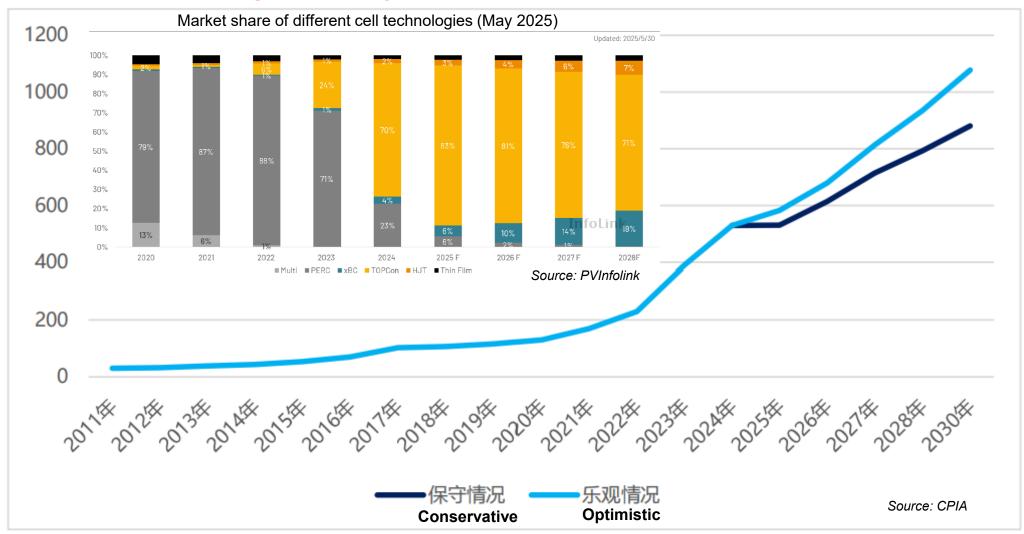


# Metallization: Cost Reduction and Performance Optimization for the Key Consumable of Solar Cell Production

Solamet Electronic Materials
Dr. QJ Guo, CTO
2025-09-08

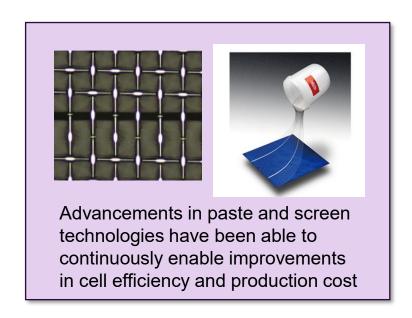
## Overview of the PV market and solar cell technologies

#### High efficiency n-TOPCon solar cells is mainstream



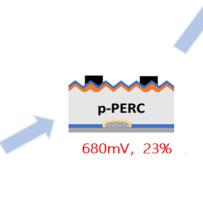


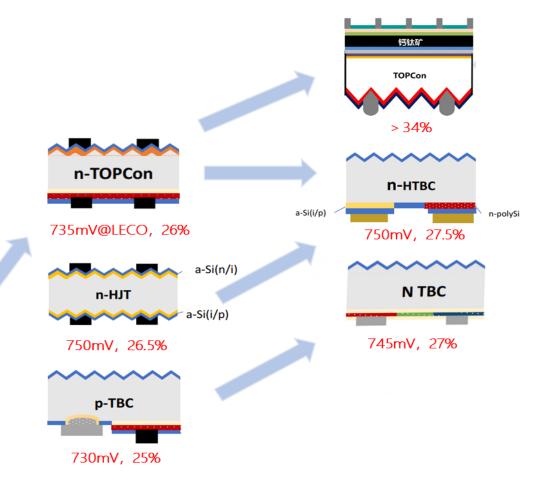
## Metallization is key to industrialization of higher efficiency solar cells



p-BSF

650mV, 21%



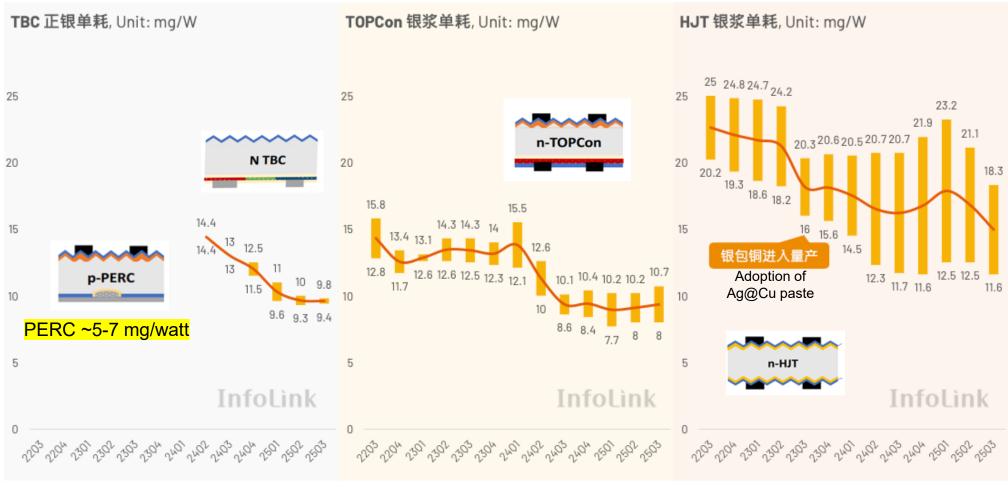




A Richter et al, Nature Energy, 2021, 6: 429-438 R Peibst, et al. Prog Photovolt Res Appl. 2022: 1–14 F Haase et al. Sol. Energy Mater. Sol. Cells, 2018, 186: 184-193

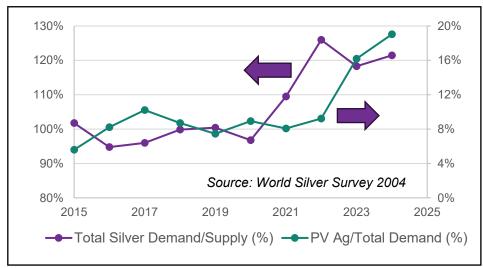
## Ag consumption nearly doubles with high efficiency cell technologies

#### Trends in metallization silver consumption

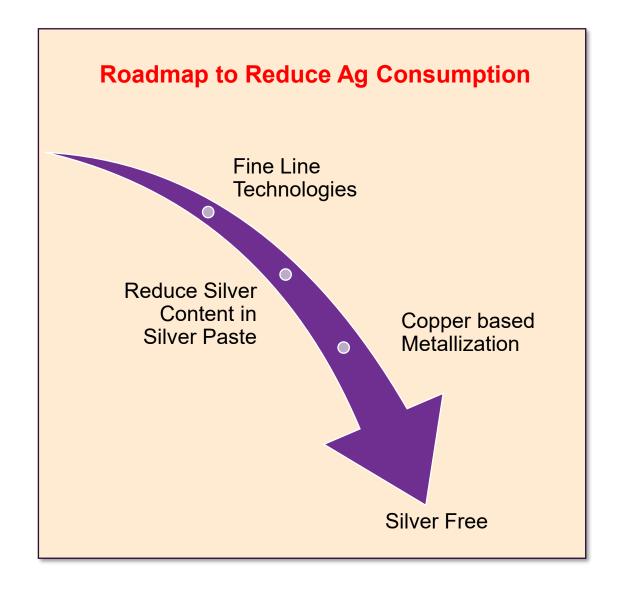




## Reducing silver consumption is key to sustainability and growth



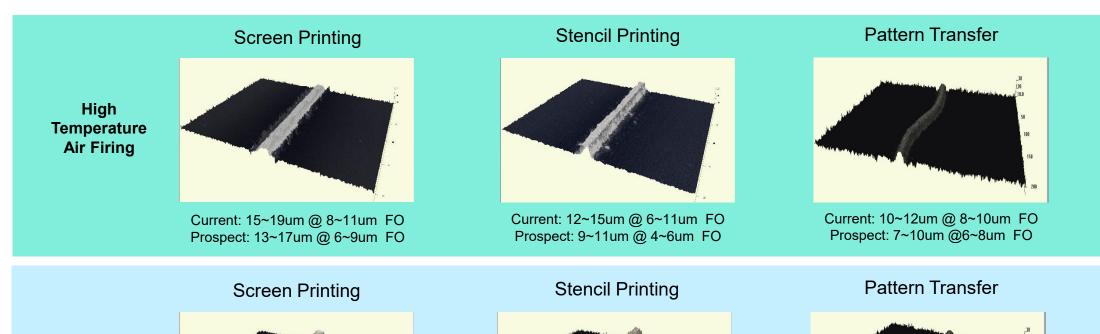






## Fine line is the mainstream solution to high efficiency and lower cost

### Fine line = Reduce Shading Loss + Lower Silver Paste Laydown



Low Temperature Curing

Current: 28~34um @ 16~17um FO Prospect: 24~30um @ 14~17um FO



Current: 22~28um @ 12~14um FO Prospect: 18~24um @ 10~12um FO

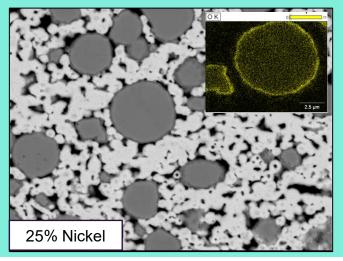


Current: 17~19um @ 15~17um FO Prospect: 13~17um @ 12~15um FO



## Reduce silver content using base metals

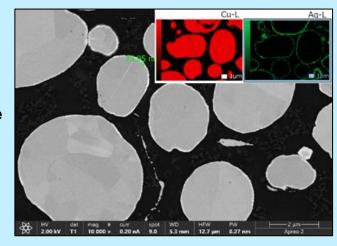
High Temperature Air Firing



Customer Trials vs Silver Paste on TOPCon Rear Side						
Sample	ΔVoc (mV)	ΔFF (%)	Δlsc (mA)	ΔEff (%)	Laydown (mg)	
Customer A 5% Ni	+0.1	+0.1	-6	+0.02%	=	
Customer B 10% Ni	-0.6	+0.14	-10	+0.01%	=	

Combining nickel powder with customized glass frit design able to demonstrate competitive performance with significant silver saving

Low Temperature Curing

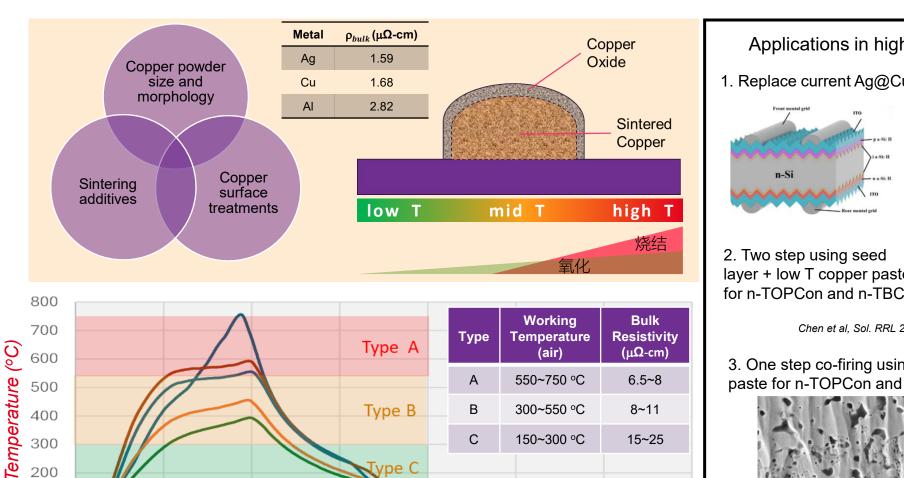


#### Solamet® PV43A Volume Resistivity with Different Ag Content

Product	Ag content	Resistivity μΩ·cm
PV43A-T6	40-50% Ag	5.5 – 6.0
PV43A-T7	30-40% Ag	6.0 - 6.5
PV43A-T8	20-30% Ag	6.5 - 8.0
PV43A-T9	10-20% Ag	8.0 – 13.0
PV43A-T9+	< 10% Ag	12.0-25.0



## Feasibility of silver-free copper metallization solutions



С

00:40.0

Time (mins)

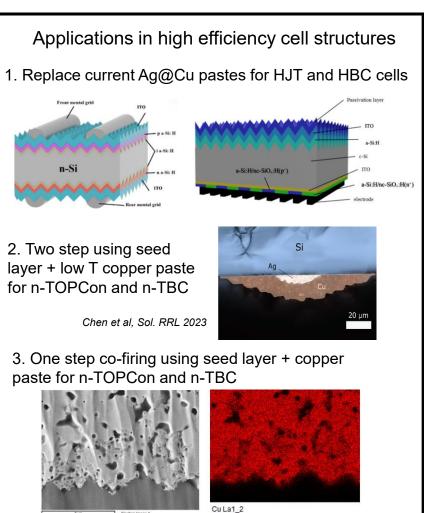
150~300 °C

00:50.0

15~25

01:00.0

01:10.0





300

200

100

0

0.00:00

00:10.0

00:20.0

00:30.0

### **Solamet Electronic Materials**



- July 1, 2021, Jiangsu Solamet Electronic Materials Co., Ltd. acquired DuPont Solamet® metallization business, including all products, personnel, intellectual property, and assets worldwide
- Solamet is the industry innovation leader and holds the broadest portfolio and access to metallization paste intellectual properties
- Headquarters:
  - Huzhou-Zhejiang (CN)
  - Shanghai (CN)
- R&D and Technology Centers:
  - Shanghai (CN)
  - > Taoyuan (TW)
- Manufacturing Sites:
  - Dongguan (CN) t/yr
  - ➤ Taoyuan (TW) → support customers with Taiwan made certification for US end market since 2023



•PV145 the world's first commercial fire-through PV metallization paste



- •Revolutionary PV17x silver paste products based on patented Pb-Te-O frit Technology
- •Launched PV3N1 world's first commercial Ag-Al paste for N-type Solar Cell



•PV3Nx/PV6Nx/PVD2x world's earliest commercial complete n-TOPCon metallization package



 Established Solamet as an independent operating business, opened a new chapter



•PV41x new low-temperature conductive paste for thin film PV

 Launched first photovoltaic conductive paste product



•PV76x/PV56x/PV36x complete commercial metallization solution for PREC



2015

•ACS Heroes of Chemistry Award for the enormous contribution of Pb-Te-O frit technology to the PV industry



Pb-Te-O frit chemistry

2023

•Launched revolutionary **PV3NL TOPCon LECO** metallization solution

## **Closing Remarks**

- High efficiency n-type solar cells have become mainstream in the market, however demand for silver paste already surpasses supply
- Reduction in mg Ag/watt is critical for sustainability and growth, requiring new breakthroughs in metallization technology
  - Ultra fine line technology for improving efficiency and reducing silver paste laydown
  - Reduced silver content metallization paste delivering at least comparable performances
  - Pure copper paste metallization paste towards a "silver free" future
- Solamet is committed to continue to invest and deliver innovations in metallization technology to drive higher efficiency and lower cost

