

Samvardhana Motherson (MOTHERSO)

Resilient 1H set stage for growth acceleration

Building on base business while emerging businesses set for growth

We reiterate BUY on SAMIL ([Refer our Aug'25 update - Navigating tough times](#)) with revised TP of Rs139 (25x Mar'28 EPS). SAMIL's recent stock outperformance, despite a volatile global macro backdrop, is led by resilient 1HFY26 marked by stable booked business and limited tariff impact as US pass-through discussions underway. The outlook remains robust, supported by new program ramp-ups, increasing content, greenfield additions and accelerating non-auto contributions. Margin momentum should improve further with operating leverage and a continuing turnaround in EUR operations. Non-auto segments, especially consumer electronics (CE) and aerospace—are scaling rapidly, backed by heavy capex, new plant ramp-ups. Diversification across high-growth geographies such as India, Mexico, Japan, China, and broader Asia (now >50% of revenues) adds resilience, while core businesses across wiring harnesses, vision systems, and modules/polymers retain meaningful whitespace, aided by recent acquisitions including Dr. Schneider, Bolta US, Saddles, and Yachiyo. We expect growth to accelerate in 2HFY26/FY27 as key levers such as diversification, acquisition, scale-up in CE and aerospace and deeper integration into Japanese OEMs ployout. We build revenue/EBITDA/PAT CAGR of 9.5–14%. with the stock trading at 23.8x/21.1x FY27/FY28 consolidated EPS.

Outlook resilient with stable booked business and fading tariff impact – Despite uncertain global conditions, SAMIL's growth to be healthy led by new program ramp-ups, content increase, green-fields and non-auto segments. Margins are set to improve further with operating leverage, better product mix, and the turnaround of European plants with transformative already showing up in improved modules verticals. SAMIL's booked business remained stable at USD87.2b in Sep'25 (vs USD88.1b in Mar'25 and USD87.7b in Sep'24) of which ~USD3b for non-auto (vs USD2.7b in Mar'25). This is despite uncertain macro conditions especially the US and EUR. Co reiterated no major impact of the US tariffs as engagement with customers on tariffs pass underway.

Non-Auto – preparing to lap up both global and local opportunities – Within consumer electronics (CE), co is preparing for both global and local opportunities with 2 plants operationalized and largest plant SOP in 3QFY27. CE revenues grew +36% QoQ in 2Q and expected to accelerate in 2H. Heavy capex in place to cater to both global/local opportunities and competency development. CE is currently exempt from the US tariff with no change in schedules. Within Aerospace (+37% YoY in 1H), SAMIL is developing ~6k unique parts and is already a Tier-1 to Airbus, Boeing, and Tier-2 to Embraer. As the only Indian firm exporting aircraft components to Japan, it focuses on complex, large components and MRO parts, with finally platform level opportunities.

Prudent diversification underway – SAMIL aims to maintain a balanced global footprint with >50% of revenues from emerging markets achieved in FY25. Further, presence in high-growth areas like India, Mexico, and parts of Asia is deepening, and non-automotive businesses are also gaining traction. In line with the growing importance of Chinese OEMs globally, SAMIL has established presence in China besides localizing for these OEMs in Europe, Mexico and SE Asia.

Base business has enough whitespace for secular growth – **1) Wiring harness** – Large harness for applications like Rolling Stock/ Aerospace (cockpit) is still done in house (50-70%) which is healthy opportunity to tap in to. **2) Vision systems** – Beyond mirror, the division is vertically integrated for components such as actuator, reflector-glass modules, lighting systems, camera modules, and control electronics. SAMIL has launched CMS for EV SUV, illuminated emblems and ambient interior lighting and advanced mirror for premium motorcycles. **3) Modules & polymers** – Portfolio has been expanded to include exterior/interior polymer-based systems, incl. sunroof, fuel tanks and aesthetic parts. Acquired assets will complement growth 1) Dr. Schneider (air vents and decorative interiors), 2) Bolta US (chrome components), 3) Saddles (premium upholstery), 4) Yachiyo (sunroof systems, plastic fuel tanks) and others.

Recommendation : **BUY**

Current Price : Rs 119

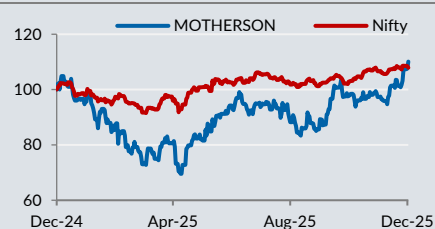
Target Price : Rs 139

Potential Return : +16%

Stock data (as on Dec 03, 2025)

Nifty	26,032
52 Week h/l (Rs)	12 / 72
Market cap (Rs/USD mn)	1,230,120 / 13,687
Outstanding Shares (mn)	10,554
6m Avg t/o (Rs mn):	1,857
Div yield (%):	0.5
Bloomberg code:	MOTHERSO IN
NSE code:	MOTHERSON

Stock performance



	1M	3M	1Y
Absolute return	+13.0%	+23.5%	+7.6%

Shareholding pattern (As of Sep'25)

Promoter	48.6%
FII+DII	33.0%
Others	18.4%

Δ in stance

(1-Yr)	New	Old
Rating	BUY	BUY
Target Price	118	133

Δ in earnings estimates

	FY27E	FY28E
EPS (New)	4.9	5.5
EPS (Old)	4.9	5.5
% change	+0.7%	+0.8%

Financial Summary

INR bn	FY26E	FY27E	FY28E
Sales	1,235	1,387	1,510
EBITDA	117	133	147
Adj. PAT	42	52	59
EPS (Rs)	3.9	4.9	5.5
EPS Growth (%)	6.8	25.3	12.8
BV/Share (Rs)	17.6	19.2	21.1
RoE (%)	11.6	13.4	13.8
RoCE (%)	10.4	11.8	12.3
Payout (%)	7.2	7.3	7.5
P/E (x)	30.4	24.3	21.5
P/BV (x)	6.8	6.2	5.7
EV/EBITDA (x)	11.7	10.3	9.2
EV/Sales (x)	1.1	1.0	0.9

DEEP SHAH

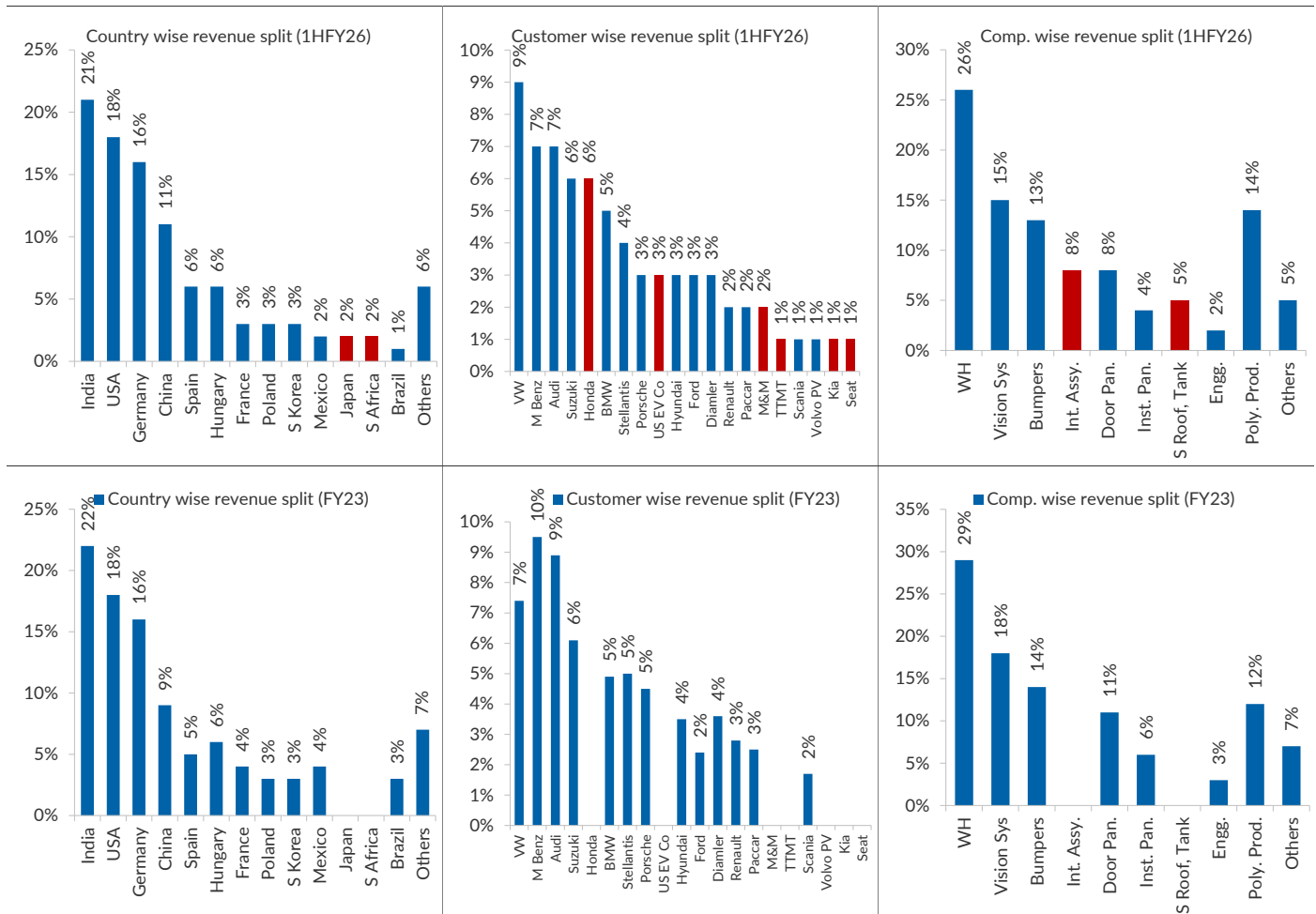
Lead Analyst

deep.shah@ysil.in



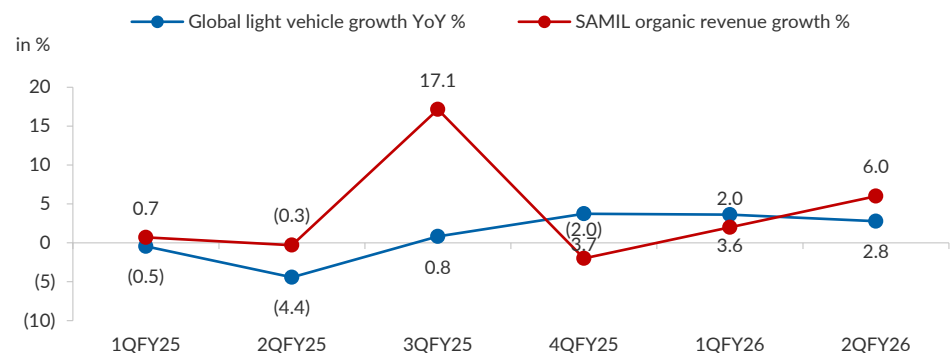
MEGHNA GUNDU, Associate

Exhibit 1: Revenue diversification from emerging markets, new customers and components inching up



Source: Company, YES Sec

Exhibit 2: Organic revenues outpacing global LV production consistently



Source: Company, YES Sec

Samvardhana Motherson (SAMIL)

Exhibit 3: SAMIL's performance superior vs global peers

Company	Half yearly growth (YoY %)		
	Revenue	EBITDA	PAT
Motherson (SAMIL)-	2.8	(6.2)	(31.1)
Bharat Forge	(1.5)	(2.7)	26.2
Denso	7.8	(1.1)	(21.9)
Magna International	(5.6)	(7.6)	42.8
Valeo	(3.0)	7.7	(25.0)
Lear Corp	(3.5)	(3.9)	(8.7)
Borgwarner	(0.6)	9.5	(20.2)
Dana	(10.4)	(1.7)	(168.1)
Plastic Omnium	(0.4)	9.0	(9.3)

Source: Industry, YES Sec

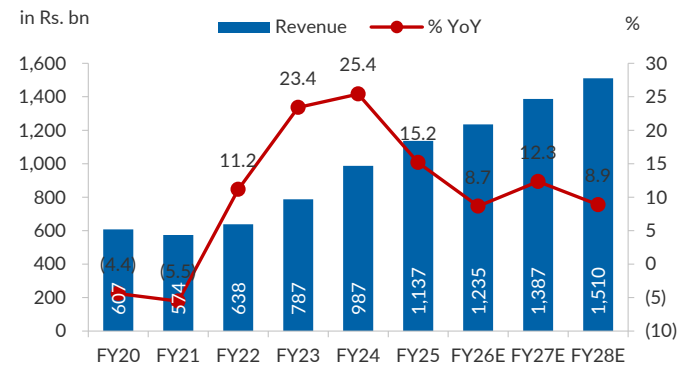
Exhibit 4: Base business offers enough whitespaces for secular growth opportunities



Source: Company, YES Sec

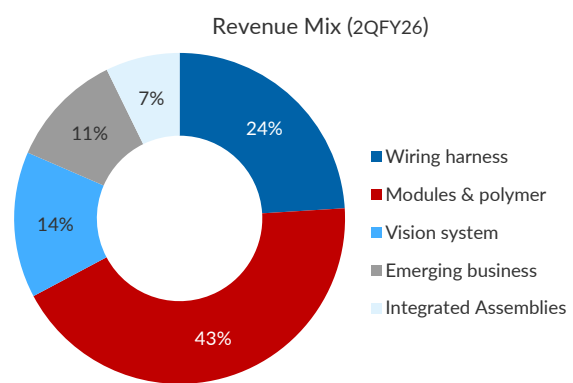
CHARTS

Exhibit 1: Cons. revenue to grow 10% CAGR in FY25-28E



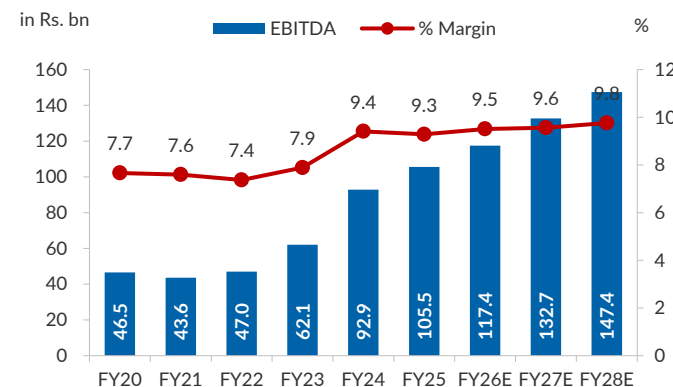
Source: Company, YES Sec

Exhibit 2: Revenue contribution for 2QFY26



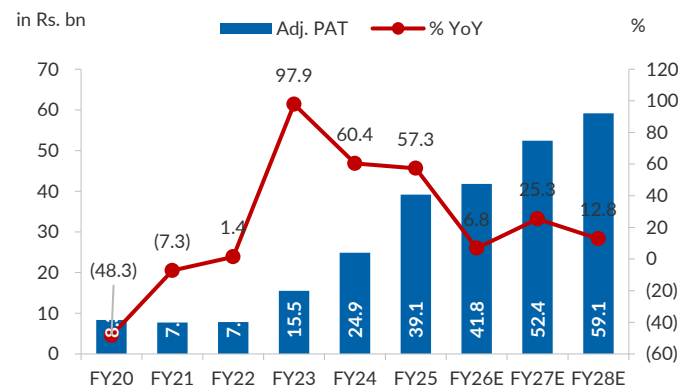
Source: Company, YES Sec

Exhibit 3: EBITDAM to expand ~50bps in next 3yrs



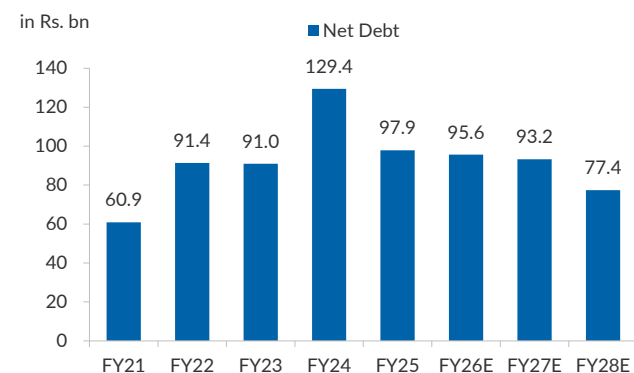
Source: Company, YES Sec

Exhibit 4: Adj.PAT to grow ~15% CAGR over FY25-28E



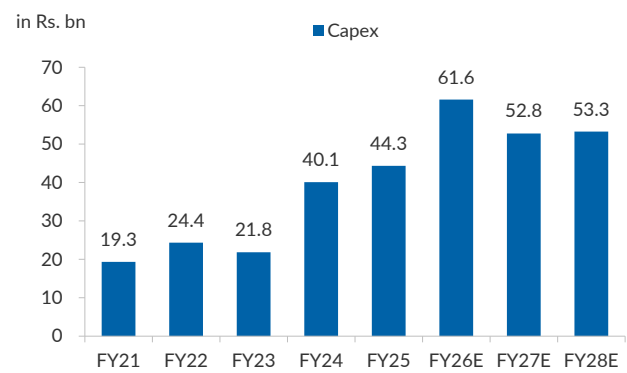
Source: Company, YES Sec

Exhibit 5: Net debt expected to decline



Source: Company, YES Sec

Exhibit 6: Capex likely to remain elevated but off peak



Source: Company, YES Sec

CONSOLIDATED FINANCIALS

Exhibit 7: Balance Sheet

Y/E March	FY23	FY24	FY25	FY26E	FY27E	FY28E
Equity Share Capital	6,776	6,776	6,776	10,673	10,673	10,673
Eq. Share Warrants & App. Money	26,303	26,303	26,303	26,303	26,303	26,303
Preference Capital	-	-	-	-	-	-
Total Reserves	191,436	228,470	315,464	337,867	372,249	412,427
Net Worth	224,515	261,549	348,543	374,843	409,225	449,403
Minority Interest	19,254	20,606	22,482	34,077	49,309	67,063
Total Loans	137,923	199,218	172,218	166,218	160,218	154,218
Deferred Tax Liabilities	(12,265)	(15,668)	(19,317)	(19,317)	(19,317)	(19,317)
Capital Employed	369,427	465,706	523,926	555,820	599,434	651,367
Gross Block	377,528	534,951	643,563	704,487	756,599	809,202
Less: Accum. Deprn.	188,778	297,074	384,205	430,658	479,526	531,513
Net Fixed Assets	188,750	237,877	259,358	273,829	277,073	277,690
Goodwill	37,726	57,501	65,540	66,195	66,857	67,526
Capital WIP	14,779	24,978	26,457	26,457	26,457	26,457
Total Investments	1,811	2,153	3,720	3,832	3,947	4,065
Curr. Assets, Loans&Adv.	227,640	350,435	381,294	395,998	432,525	487,205
Inventory	78,228	91,386	107,873	108,253	121,606	144,826
Account Receivables	85,135	156,371	174,307	179,650	201,810	219,700
Cash and Bank Balance	46,987	69,858	62,888	70,583	66,970	76,805
Loans and Advances	17,291	32,821	36,226	37,511	42,139	45,874
Curr. Liability & Prov.	236,825	368,844	385,230	383,277	380,212	384,362
Account Payables	141,363	226,172	236,692	265,095	296,906	332,535
Other Current Liabilities	89,992	131,036	136,981	105,582	69,151	36,418
Provisions	5,471	11,636	11,557	12,600	14,155	15,409
Net Current Assets	(9,185)	(18,409)	(3,935)	12,721	52,314	102,842
Misc Expenditure	135,546	161,606	172,786	172,786	172,786	172,786
Appl. of Funds	369,427	465,706	523,926	555,820	599,434	651,367

Source: Company, YES Sec

Exhibit 8: Income statement

Y/E March	FY23	FY24	FY25	FY26E	FY27E	FY28E
Revenues	787,007	986,917	1,136,626	1,235,009	1,387,349	1,510,331
Change (%)	23.4	25.4	15.2	8.7	12.3	8.9
Raw Materials	453,174	544,147	610,522	645,830	710,567	736,740
Employees Cost	179,314	235,385	283,870	329,289	381,975	443,091
Other Expenses	92,442	114,519	136,715	142,449	162,116	183,084
Total Expenditure	724,929	894,051	1,031,107	1,117,568	1,254,659	1,362,914
% of Sales	92.1	90.6	90.7	90.5	90.4	90.2
EBITDA	62,077	92,866	105,519	117,441	132,691	147,416
Margin (%)	7.9	9.4	9.3	9.5	9.6	9.8
Depreciation	31,358	38,105	44,934	46,453	48,868	51,987

Y/E March	FY23	FY24	FY25	FY26E	FY27E	FY28E
EBIT	30,719	54,761	60,585	70,988	83,823	95,430
Intrest Charges	7,809	18,112	18,824	11,897	9,848	9,451
Other Income	2,570	1,876	5,577	6,135	6,748	6,883
PBT bef. EO Exp.	25,480	38,525	47,338	65,226	80,723	92,862
EO Items	(1,432)	(123)	5,275	(1,365)	-	-
PBT after EO Exp.	24,048	38,402	52,613	63,861	80,723	92,862
Total Tax	7,352	8,206	11,156	17,242	20,181	23,215
Tax Rate (%)	30.6	21.4	21.2	27.0	25.0	25.0
Minority Interest	2,178	5,409	(1,848)	5,792	8,124	10,504
Reported PAT	14,518	24,786	43,305	40,826	52,419	59,143
Adjusted PAT	15,513	24,883	39,149	41,823	52,419	59,143
Change (%)	97.9	60.4	57.3	6.8	25.3	12.8
Margin (%)	2.0	2.5	3.4	3.4	3.8	3.9

Source: Company, YES Sec

Exhibit 9: Cash Flow Statement

Y/E March	FY23	FY24	FY25	FY26E	FY27E	FY28E
OP/(Loss) before Tax	24,048	38,402	52,613	63,861	80,723	92,862
Depreciation	31,358	38,105	44,934	46,453	48,868	51,987
Interest & Finance Charges	7,106	16,629	16,519	11,897	9,848	9,451
Direct Taxes Paid	(8,535)	(14,353)	(18,198)	(17,242)	(20,181)	(23,215)
(Inc)/Dec in WC	(6,846)	(674)	(20,783)	(8,961)	(43,206)	(40,694)
CF from Operations	47,132	78,109	75,085	96,007	76,052	90,390
Others	(701)	(2,419)	(12,223)	(5,803)	(7,108)	(7,250)
CF from Operating incl EO	46,431	75,689	62,862	90,205	68,944	83,140
(Inc)/Dec in FA	(21,829)	(40,101)	(44,330)	(61,579)	(52,774)	(53,272)
Free Cash Flow	24,602	35,589	18,532	28,626	16,170	29,868
(Pur)/Sale of Investments	(279)	(1,958)	(1,869)	(112)	(115)	(118)
Others	(341)	(24,559)	(2,417)	-	-	-
CF from Investments	(22,449)	(66,618)	(48,616)	(61,691)	(52,889)	(53,390)
Issue of Shares	-	-	-	(0)	-	-
Inc/(Dec) in Debt	(10,561)	40,377	7,193	(6,000)	(6,000)	(6,000)
Interest Paid	(8,083)	(15,096)	(18,311)	(11,897)	(9,848)	(9,451)
Dividend Paid	(3,308)	(6,751)	(7,463)	(2,922)	(3,820)	(4,464)
Others	(5,389)	(5,722)	(6,927)	-	-	-
CF from Fin. Activity	(27,341)	12,807	(25,507)	(20,819)	(19,668)	(19,915)
Inc/Dec of Cash	(3,360)	21,879	(11,261)	7,695	(3,613)	9,835
Opening Balance	49,994	46,987	69,858	62,888	70,583	66,970
Closing Balance	46,635	68,865	58,597	70,583	66,970	76,805

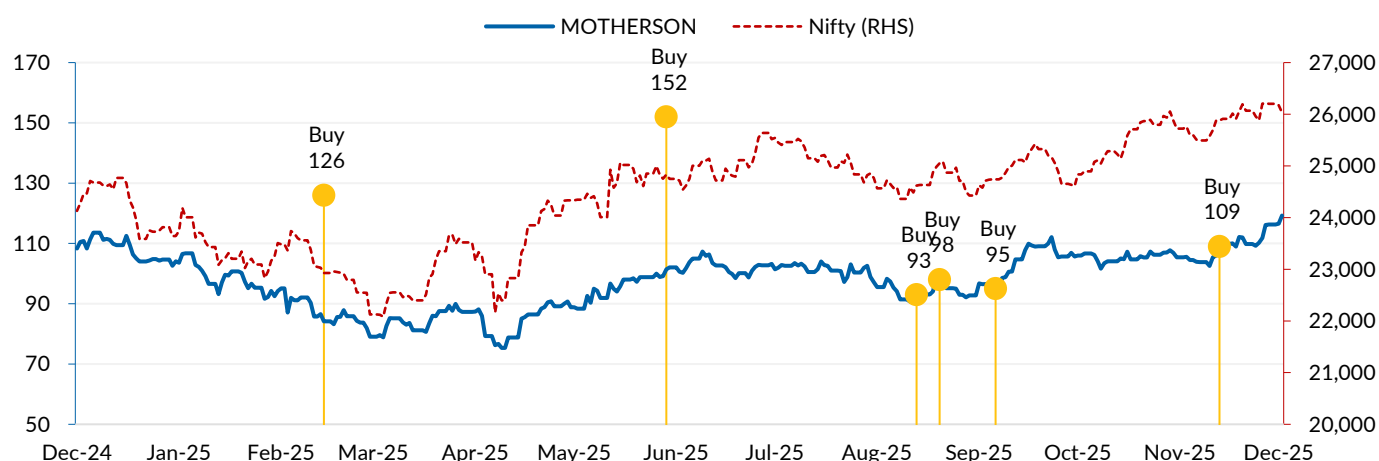
Source- Company, YES Sec

Exhibit 10: Growth and Ratio matrix

Y/E March	FY23	FY24	FY25	FY26E	FY27E	FY28E
Basic (INR)						
EPS	1.5	2.3	3.7	3.9	4.9	5.5
Cash EPS	2.4	3.5	5.3	3.4	4.0	4.4
BV/Share	16.6	19.3	25.7	17.6	19.2	21.1
DPS	0.3	0.4	0.4	0.3	0.4	0.4
Payout (%)	14.1	10.2	6.2	7.2	7.3	7.5
Valuation (x)						
P/E	82.1	51.2	32.5	30.4	24.3	21.5
P/BV	7.2	6.2	4.6	6.8	6.2	5.7
EV/Sales	1.1	1.0	0.8	1.1	1.0	0.9
EV/EBITDA	14.5	10.1	8.7	11.7	10.3	9.2
Dividend Yield (%)	0.3	0.3	0.3	0.2	0.3	0.4
FCF per share	3.6	5.3	2.7	2.7	1.5	2.8
Return Ratios (%)						
RoE	7.2	10.2	12.8	11.6	13.4	13.8
RoCE (post-tax)	6.4	10.7	10.5	10.4	11.8	12.3
RoIC	7.2	12.8	11.9	11.7	13.1	13.7
Working Capital Ratios						
Fixed Asset Turnover (x)	2.1	1.8	1.8	1.8	1.8	1.9
Asset Turnover (x)	2.1	2.1	2.2	2.2	2.3	2.3
Inventory (Days)	36.3	33.8	34.6	32.0	32.0	35.0
Debtor (Days)	39.5	57.8	56.0	53.1	53.1	53.1
Creditor (Days)	65.6	83.6	76.0	78.3	78.1	80.4
Leverage Ratio (x)						
Current Ratio	1.0	1.0	1.0	1.0	1.1	1.3
Interest Cover Ratio	3.9	3.0	3.2	6.0	8.5	10.1
Net Debt/Equity	0.4	0.5	0.3	0.2	0.2	0.2

Source- Company, YES Sec

Recommendation Tracker



Source - YES Sec

STANDARD DISCLAIMER:

YES Securities (India) Limited, Registered Address: 2nd Floor, North Side, YES BANK House, Off Western Express Highway, Santacruz East, Mumbai - 400055. Maharashtra, India | Correspondence Add: 7th Floor, Urmi Estate Tower A, Ganpatrao Kadam Marg, Opp. Peninsula Business Park, Lower Parel (West), Mumbai - 400 013, Maharashtra, India. | Website: www.yesinvest.in | Email: customer.service@ysil.in

Registration Nos.: CIN: U74992MH2013PLC240971 | SEBI Registration No.: NSE, BSE, MCX & NCDEX : INZ000185632 | Member Code: BSE - 6538, NSE - 14914, MCX - 56355 & NCDEX - 1289 | CDSL & NSDL: IN-DP-653-2021 | RESEARCH ANALYST: INH000002376 | INVESTMENT ADVISER: INA000007331 | Sponsor and Investment Manager to YSL Alternates Alpha Plus Fund (Cat III AIF) and YES Wealth Maximiser AIF (Cat III AIF) SEBI Registration No.: IN/AIF3/20- 21/0818 | AMFI ARN Code - 94338

Details of Compliance Officer: Aditya Goenka | Email: compliance@ysil.in / Contact No.: 022-65078127 | Grievances Redressal Cell: customer.service@ysil.in / igc@ysil.in

Standard Disclaimer: Investment in securities market are subject to market risks; read all the related documents carefully before investing. Above representation provides an overview related to our past performance neither does it provide any guarantee of future performance, nor we are ensuring any guaranteed returns. Actual Client returns may vary depending upon time premium, volatility Index, intrinsic value of the script, open interest, other geopolitical conditions and choice of the customer to execute the recommendation in full or part. All recommendations are published under Research Analyst License of YES Securities (India) Limited (YSIL); execution of the recommendation is at complete discretion of customer without any intervention by the research publisher.

Contents which are exclusively for Non-Broking Products/Services e.g. Mutual Fund, Mutual Fund-SIP, Research reports, Insurance, etc. where the YSIL is just a distributor. These are not Exchange traded product and the YSIL is just acting as distributor. Kindly note that all disputes with respect to the distribution activity, would not have access to Exchange investor redressal forum or Arbitration mechanism.

YSIL is a subsidiary of YES Bank Limited ('YBL'). Savings, Current, PIS and Demat Account are offered by YES Bank Limited. Please note Brokerage would not exceed the SEBI prescribed limit. YSIL also acts in the capacity of distributor for Products such as IPOs, Mutual Funds, Mutual Fund-SIPs, NCD/Bonds, etc., All disputes with respect to the distribution activity, would not have access to Exchange investor redressal forum or Arbitration mechanism.

Margin Trading Funding (MTF) is an exchange approved product offered to YSIL trading account holders, as per the regulation and guideline of SEBI Circular: CIR/MRD/DP/54/2017 dated June 13, 2017. For product specification, T&C, rights and obligations statement issued by the YSIL visit https://yesinvest.in/standard_documents_policies

DISCLAIMER

Investments in securities market are subject to market risks, read all the related documents carefully before investing.

The information and opinions in this report have been prepared by YSIL and are subject to change without any notice. The report and information contained herein are strictly confidential and meant solely for the intended recipient and may not be altered in any way, transmitted to, copied or redistributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of YSIL.

The information and opinions contained in the research report have been compiled or arrived at from sources believed to be reliable and have not been independently verified and no guarantee, representation of warranty, express or implied, is made as to their accuracy, completeness, authenticity or validity. No information or opinions expressed constitute an offer, or an invitation to make an offer, to buy or sell any securities or any derivative instruments related to such securities. Investments in securities are subject to market risk. The value and return on investment may vary because of changes in interest rates, foreign exchange rates or any other reason. Investors should note that Price of each of the securities or value may rise or fall and, accordingly, investors may even receive amounts which are less than originally invested. The investor is advised to take into consideration all risk factors including their own financial condition, suitability to risk return profile and the like, and take independent professional and/or tax advice before investing. Opinions expressed are our current opinions as of the date appearing on this report. Investor should understand that statements regarding future prospects may not materialize and are of general nature which may not be specifically suitable to any particular investor. Past performance may not necessarily be an indicator of future performance. Actual results may differ materially from those set forth in projections. Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors. YES Securities (India) Limited conforms with the rules and regulations enumerated in the Securities and Exchange Board of India (Research Analysts) Regulations, 2014 as amended from time to time.

Technical analysis reports focus on studying the price movement and trading turnover charts of securities or its derivatives, as opposed to focussing on a company's fundamentals and opinions, as such, may not match with reports published on a company's fundamentals.

YSIL, its research analysts, directors, officers, employees and associates accept no liabilities for any loss or damage of any kind arising out of the use of this report. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject YSIL and associates to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction.

YES Securities (India) Limited distributes research and engages in other approved or allowable activities with respect to U.S. Institutional Investors through Rule 15a-6 under the Securities Exchange Act of 1934 (the "Exchange Act")^[1] and regulations under an exclusive chaperone arrangement with Brasil Plural Securities LLC. The views and sentiments expressed in this research report and any findings thereof accurately reflect YES Securities (India) Limited analyst's truthful views about the subject securities and or issuers discussed herein. YES Securities (India) Limited is not registered as a broker-dealer under the Securities Exchange Act of 1934, as amended (the "Exchange Act") and is not a member of the Securities Investor Protection Corporation ("SIPC"). Brasil Plural Securities LLC is registered as a broker-dealer under the Exchange Act and is a member of SIPC. For questions or additional information, please contact Gil Aikins (gil.aikins@brasilplural.com) or call +1 212 388 5600.

This research report is the product of YES Securities (India) Limited. YES Securities (India) Limited is the employer of the research analyst(s), the authors of this research report. YES Securities (India) Limited is the concerned representatives (employees) of YES Securities (India) Limited, are responsible for the content of this research report including but not limited to any material conflict of interest of YES Securities (India) Limited in relation the issuer(s) or securities as listed in this research report. This YES Securities (India) Limited research report is distributed in the United States through Brasil Plural Securities LLC (BPS). The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and is/ are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account. As per SEC Rule 15a-6, the U.S. broker-dealer must accompany any third party research report it distributes with, or provide a web address that directs a recipient to, disclosure of any material conflict of interest that can reasonably be expected to have influenced the choice of a third-party research report provider or the subject company of a third-party research.

FINRA Rules 2241 and 2242, which govern the conduct of research analysts and the content of equity and debt research reports, respectively, apply to all research distributed by a FINRA member firm, including research prepared by a foreign broker-dealer under Rule 15a-6.

- Research reports prepared by a foreign broker-dealer and distributed by a U.S. broker-dealer are deemed to be third party research reports, as reports produced by a person other than a FINRA member.
- Prior to distributing any third party research, a U.S. broker-dealer must assure that such report contains the required disclosures under FINRA Rule 2241(h) or 2242(g)(3), as applicable.

This report is intended for distribution by YES Securities (India) Limited only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a-6(a)(2). As per Rule 15a-6(b)(4) of the Exchange Act, 1934, "Major U.S. institutional investor" means a U.S. institutional investor with assets, or assets under management, in excess of US\$100 million, or a registered investment adviser with assets under management in excess of US\$100 million. If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person or entity. Transactions in securities discussed in this research report should be effected through Brasil Plural Securities LLC (BPS) or another U.S. registered broker dealer/Entity as informed by YES Securities (India) Limited from time to time.

^[1] Rule 15a-6 under the Securities Exchange Act of 1934 provides conditional exemptions from broker-dealer registration for foreign broker-dealers that engage in certain specified activities involving U.S. investors. These activities include:

- (a) Effecting unsolicited securities transactions;
- (b) Providing research reports to major U.S. institutional investors, and effecting transactions in the subject securities with or for those investors;
- (c) Soliciting and effecting transactions with or for U.S. institutional investors or major U.S. institutional investors through a "chaperoning broker-dealer"; and
- (d) Soliciting and effecting transactions with or for registered broker-dealers, banks acting in a broker or dealer capacity, certain international organizations, foreign persons temporarily present in the U.S., U.S. citizens resident abroad, and foreign branches and agencies of U.S. persons.

In adopting Rule 15a-6, the SEC sought "to facilitate access to foreign markets by U.S. institutional investors through foreign broker-dealers and the research that they provide, consistent with maintaining the safeguards afforded by broker-dealer registration." [Rule 15a-6 Adopting Release at 54 FR 30013; see also Registration Requirements for Foreign Broker-Dealers, Exchange Act Release No. 25801 (June 14, 1988), 53 FR 23645 (June 23, 1988)].

DISCLOSURE OF INTEREST

Name of the Research Analyst: Deep Shah, Meghna Gundu

The analyst hereby certifies that opinion expressed in this research report accurately reflect his or her personal opinion about the subject securities and no part of his or her compensation was, is or will be directly or indirectly related to the specific recommendation and opinion expressed in this research report.

Sr. No.	Particulars	Yes/No
1	Research Analyst or his/her relative's or YSIL's financial interest in the subject company(ies)	No
2	Research Analyst or his/her relative or YSIL's actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of the research report	No
3	Research Analyst or his/her relative or YSIL has any other material conflict of interest at the time of publication of the research report	No
4	Research Analyst has served as an officer, director or employee of the subject company(ies)	No
5	YSIL has received any compensation from the subject company in the past twelve months	No
6	YSIL has received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months	No
7	YSIL has received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months	No
8	YSIL has received any compensation or other benefits from the subject company or third party in connection with the research report	No
9	YSIL has managed or co-managed public offering of securities for the subject company in the past twelve months	No
10	Research Analyst or YSIL has been engaged in market making activity for the subject company(ies)	No

Since YSIL and its associates are engaged in various businesses in the financial services industry, they may have financial interest or may have received compensation for investment banking or merchant banking or brokerage services or for any other product or services of whatsoever nature from the subject company(ies) in the past twelve months or associates of YSIL may have managed or co-managed public offering of securities in the past twelve months of the subject company(ies) whose securities are discussed herein.

Associates of YSIL may have actual/beneficial ownership of 1% or more and/or other material conflict of interest in the securities discussed herein.

RECOMMENDATION PARAMETERS FOR FUNDAMENTAL REPORTS

Analysts assign ratings to the stocks according to the expected upside/downside relative to the current market price and the estimated target price. Depending on the expected returns, the recommendations are categorized as mentioned below. The performance horizon is 12 to 18 months unless specified and the target price is defined as the analysts' valuation for a stock. No benchmark is applicable to the ratings mentioned in this report.

BUY: Upside greater than 20% over 12 months

ADD: Upside between 10% to 20% over 12 months

NEUTRAL: Upside between 0% to 10% over 12 months

REDUCE: Downside between 0% to -10% over 12 months

SELL: Downside greater than -10% over 12 months

NOT RATED / UNDER REVIEW

Analyst signature

Analyst signature

ABOUT YES SECURITIES (INDIA) LIMITED

YES Securities (India) Limited ('YSIL') is a subsidiary of YES Bank Limited ('YBL'). YSIL is a Securities and Exchange Board of India (SEBI) registered Stock broker holding membership of National Stock Exchange (NSE), Bombay Stock Exchange (BSE), Multi Commodity Exchange (MCX) & National Commodity & Derivatives Exchange (NCDEX). YSIL is also a SEBI-registered Investment Adviser and Research Analyst. YSIL is also a Sponsor and Investment Manager of Alternate Investment Fund - Category III (YSL Alternates) and AMFI registered Mutual Fund Distributor. The Company is also a registered Depository Participant with CDSL and NSDL.