

Siemens Energy India

CMP: INR3,163 TP: INR3,800 (+20%) Buy

Strong FY25 performance

Siemens Energy India (ENRIN) reported a strong set of financials for full year FY25, with an outperformance in revenue and EBITDA. Lower-than-expected other income to some extent offset the strong performance in revenue, resulting in almost in-line PAT performance. 4QFY25 performance was impacted by lower-than-expected margin and other income. Order inflows for the full year stood strong at INR131b vs. our estimate of INR101b, providing strong visibility for both power transmission and power generation segments. We broadly maintain our estimates and TP of INR3,800, based on 60x two-year forward earnings. We maintain our positive bias for ENRIN as we expect the company to benefit from a strong opportunity in power transmission segment, margin improvement, and ongoing capex going forward. We will revisit our estimates after the analyst meet of the company.

Revenue beat; miss on PAT due to lower other income

ENRIN delivered a strong revenue and EBITDA beat in 4QFY25, though lower-than-expected other income resulted in a PAT miss. Revenue stood at INR26b (+27% YoY), driven by strong growth in the power transmission segment and a healthy order backlog. Gross margin expanded 100bp YoY to 35.6%. EBITDA came in at INR4.8b, up 25% YoY/41% QoQ, with margins at 18.1%. PAT grew 31% YoY to INR3.6b, with margins expanding 40bp YoY to 13.6%. Order inflow during the quarter was broadly flat YoY at INR23.5b, while FY25 order inflow stood at INR131b. For FY25, revenue/EBITDA/PAT stood at INR78b/INR15b/INR11b, while EBITDA margin was 19.3% (margin of 20% after adjusting the provision for stamp duty and related charges of INR546m). For FY25, OCF/FCF stood at INR36.7b/INR34.5b. The company declared a dividend of INR4 per share.

Segmental performance

The power transmission segment's 4Q revenue increased 48% YoY to INR14b, while EBIT stood at INR2.5b, leading to 200bp YoY margin expansion to 18.1%. For FY25, the power transmission segment's revenue/EBIT stood at INR42b/INR8b, while EBIT margin was 19.2%. The power generation segment's revenue rose 11% YoY to INR13b and EBIT declined 8% YoY to INR2b, leading to 320bp YoY contraction in EBIT margin to 15.6%. For FY25, the power generation segment's revenue/EBIT stood at INR36b/INR6b, and EBIT margin was 16.7%.

Working capital improving, capex on track

Net working capital days improved to 5 vs. our estimate of 30, driven by better receivable and liability positions than anticipated. Capex incurred for FY25 was INR2.2b, slightly below our estimate of INR2.5b; however, the ongoing capex of INR7.4b (INR4.6b for power transformers in Kalwa and INR2.8b for capacity expansion of high-voltage switchgear products) will enable the company to meet the growing demand for power transmission equipment, both in India and global markets.

Estimate changes TP change Rating change



| Bloomberg | ENRIN IN |
|-----------------------|---------------|
| Equity Shares (m) | 356 |
| M.Cap.(INRb)/(USDb) | 1126.4 / 12.6 |
| 52-Week Range (INR) | 3625 / 2509 |
| 1, 6, 12 Rel. Per (%) | 0/-/- |
| 12M Avg Val (INR M) | 2497 |

Financials Snapshot (INR b)

| Y/E Sep | FY25 | FY26E | FY27E |
|---------------|-------|-------|-------|
| Net Sales | 78.3 | 95.0 | 133.2 |
| EBITDA | 15.1 | 20.0 | 29.1 |
| PAT | 11.0 | 14.9 | 21.9 |
| EPS (INR) | 30.9 | 41.9 | 61.6 |
| GR. (%) | 57.7 | 35.6 | 46.9 |
| BV/Sh (INR) | 123.1 | 165.0 | 226.5 |
| Ratios | | | |
| ROE (%) | 25.1 | 25.4 | 27.2 |
| RoCE (%) | 26.9 | 26.7 | 28.2 |
| Valuations | | | |
| P/E (X) | 102.2 | 75.4 | 51.3 |
| P/BV (X) | 25.7 | 19.2 | 13.9 |
| EV/EBITDA (X) | 72.0 | 53.8 | 36.3 |
| | | | |

Shareholding pattern (%)

| As On | Sep-25 | Jun-25 |
|----------|--------|--------|
| Promoter | 75.0 | 75.0 |
| DII | 8.0 | 9.1 |
| FII | 6.2 | 4.8 |
| Others | 10.8 | 11.1 |

FII Includes depository receipts

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Outlook remains strong across segments

We expect ENRIN's power transmission segment to grow significantly faster, supported by planned T&D investments of INR3t over FY25-30, largely concentrated in 400kV and 765kV HV lines that form the backbone of inter-state transmission. Siemens, being one of the few players with capabilities of up to 765kV, is well positioned to benefit from this capex cycle. State-level ISTS strengthening initiatives, with an estimated investment opportunity of INR120b, add further visibility. ENRIN also aims to deepen its presence in HVDC, with a focus on VSC-based systems. Meanwhile, the power generation segment, which is centered on industrial gas turbines, is expected to track trends in private-sector capex.

Financial outlook

We broadly maintain our FY26/FY27 estimates. We expect revenue/EBITDA/PAT CAGR of 30%/39%/41% over FY25-27E, led by strong growth across power transmission (43% CAGR) and power generation (15% CAGR). We expect EBITDA margins of 21.1%/21.8% for FY26/FY27. We will revisit our estimates after the analyst meet of the company.

Valuation and view

ENRIN is currently trading at 75.4x/51.3x P/E on FY26E/27E EPS. We broadly maintain our estimates and TP of INR3,800, based on 60x two year forward earnings.

Key risks and concerns

Key risks to our thesis can come from a slowdown in ordering and supply chain issues, thus impacting margin.

| Quarterly performance (Co | nsol) | | | | | | | | | (INR m) |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|
| Income Statement | | FY24 | | | FY2 | 25 | | FY25 | 4QFY25E | Var % |
| Y/E September | 2Q(2M) | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | | | |
| Net Sales | 11,966 | 14,842 | 20,788 | 15,169 | 18,795 | 17,846 | 26,457 | 78,267 | 20,412 | 30 |
| Change (%) | | | | NA | NA | 20.2 | 27.3 | NA | (2) | |
| Expenses | 9,271 | 12,708 | 16,939 | 11,816 | 15,210 | 14,443 | 21,664 | 63,133 | 16,122 | 34 |
| EBITDA | 2,695 | 2,134 | 3,849 | 3,353 | 3,585 | 3,403 | 4,793 | 15,134 | 4,290 | 12 |
| Change (%) | | | | NA | NA | 59.5 | 24.5 | NA | 11 | |
| As of % Sales | 22.5 | 14.4 | 18.5 | 22.1 | 19.1 | 19.1 | 18.1 | 19.3 | 21 | |
| Depreciation | 103 | 160 | 191 | 207 | 243 | 266 | 314 | 1,030 | 223 | 41 |
| Interest | 150 | 13 | 21 | 44 | 33 | 142 | 63 | 282 | 141 | (55) |
| Other Income | 2 | 0 | 20 | 16 | 144 | 525 | 368 | 1,053 | 1,399 | (74) |
| PBT pre EO items | 2,444 | 1,961 | 3,657 | 3,118 | 3,453 | 3,520 | 4,784 | 14,875 | 5,325 | (10) |
| Extra-ordinary Items | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| PBT | 2,444 | 1,961 | 3,657 | 3,118 | 3,453 | 3,520 | 4,784 | 14,875 | 5,325 | (10) |
| Tax | 639 | 503 | 920 | 801 | 992 | 893 | 1,188 | 3,874 | 1,199 | (1) |
| Effective Tax Rate (%) | 26.1 | 25.7 | 25.2 | 25.7 | 28.7 | 25.4 | 24.8 | 26.0 | 23 | |
| Reported PAT | 1,805 | 1,458 | 2,737 | 2,317 | 2,461 | 2,627 | 3,596 | 11,001 | 4,126 | (13) |
| Adj PAT | 1,805 | 1,458 | 2,737 | 2,317 | 2,461 | 2,627 | 3,596 | 11,001 | 4,126 | (13) |
| Margin (%) | 15.1 | 9.8 | 13.2 | 15.3 | 13.1 | 14.7 | 13.6 | 14.1 | 20 | |
| Change (%) | NA | NA | NA | NA | NA | 80.2 | 31.4 | NA | 51 | |

Note: FY24 figures are derived by subtracting Siemens Ltd FY24 data with Non-Energy segment data



| Segmental split | | FY24 | • | | FY2 | 5 | | FY25 | 4QFY25E | Var % |
|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|-------|
| INR m | 2Q(2M) | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | | | |
| Segmental revenue | | | | | | | | | | |
| Power Transmission | 6,049 | 7,209 | 9,197 | 8,394 | 10,138 | 9,764 | 13,600 | 41,896 | 12,123 | 12 |
| Power Generation | 5,917 | 7,633 | 11,591 | 6,775 | 8,657 | 8,082 | 12,857 | 36,371 | 8,289 | 55 |
| Total revenue | 11,966 | 14,842 | 20,788 | 15,169 | 18,795 | 17,846 | 26,457 | 78,267 | 20,412 | 30 |
| YoY% | NA | NA | NA | NA | NA | 20.2 | 27.3 | NA | NA | |
| Segmental EBIT | | | | | | | | | | |
| Power Transmission | 1,274 | 731 | 1,480 | 1,699 | 2,054 | 1,825 | 2,468 | 8,046 | 2,708 | (9) |
| Margin % | 21.1 | 10.1 | 16.1 | 20.2 | 20.3 | 18.7 | 18.1 | 19.2 | 22.3 | |
| Power Generation | 1,318 | 1,243 | 2,178 | 1,447 | 1,288 | 1,312 | 2,011 | 6,058 | 1,360 | 48 |
| Margin % | 22.3 | 16.3 | 18.8 | 21.4 | 14.9 | 16.2 | 15.6 | 16.7 | 16.4 | |
| Total EBIT | 2,592 | 1,974 | 3,658 | 3,146 | 3,342 | 3,137 | 4,479 | 14,104 | 4,067 | 10 |
| Margin % | 21.7 | 13.3 | 17.6 | 20.7 | 17.8 | 17.6 | 16.9 | 18.0 | 19.9 | |



Key Exhibits

Exhibit 1: Positioning of ENRIN vs. peers in terms of product offerings

| | Siemens Energy India Limited | BHEL (Power Segment) | GE Vernova T&D India Ltd | Hitachi Energy India | Crompton Greaves Power & Industrial Solutions Ltd. |
|--|---------------------------------|-------------------------|-----------------------------|-------------------------|--|
| Industrial Steam Turbines | ✓ | ✓ | | | |
| Industrial Generators | ✓ | ✓ | | | √ |
| Turbine/Generator Service Program and Maintenance Solution | ✓ | √ | | | ✓ |
| Digital Control Solutions and Services | ✓ | ✓ | ✓ | ✓ | |
| Flexible AC Transmission Systems (FACTS) | ✓ | ✓ | ✓ | ✓ | |
| High-Voltage Direct Current (HVDC) | ✓ | ✓ | ✓ | ✓ | |
| High-Voltage Refurbishment Solutions | ✓ | ✓ | ✓ | ✓ | √ |
| High-Voltage Substations | √ | ✓ | ✓ | ✓ | √ |
| Power Transformers & Reactors | √ | ✓ | ✓ | ✓ | √ |
| Traction Transformers | √ | ✓ | ✓ | ✓ | √ |
| Gas Insulated Switchgear (GIS) | √ | ✓ | ✓ | ✓ | √ |
| Air Insulated Switchgear (AIS) | √ | ✓ | ✓ | ✓ | √ |
| Instrument Transformers | ✓ | √ | √ | √ | ✓ |
| Grid Services | √ | √ | √ | √ | √ |
| Decarbonization & Energy Efficiency Solutions | ✓ | ✓ | √ | ✓ | |

Source: Industry, MOFSL

Exhibit 2: Key manufacturing facilities of ENRIN

| Product Name | Location | | |
|---|-----------------------------------|--|--|
| Air Insulated Switchgear (AIS) | | | |
| Gas Insulated switchgear (GIS) | Aurangabad (3 factories) | | |
| Instrument Transformer (CT and VT) | | | |
| Power Transformers (PT) & Reactors | Value (2 feateries) | | |
| Traction Transformer | Kalwa (2 factories) | | |
| Thyristor Valves, Rack, IGBT Converter, Transportation Unit (TU), and Repair Centre | Goa (1 factory) | | |
| Digital Control Systems and Test Bed | Gurugram (1 factory) | | |
| Industrial Steam Turbines | Vadodara (1 factory) | | |
| Industrial Steam Turbines Service/Repair Centre | Raipur (Service/Repair Centre) | | |
| Gas Services Service/Repair Centre | Bengaluru (Service/Repair Centre) | | |
| | Courses Company M | | |

Source: Company, MOFSL

Exhibit 3: We broadly maintain our FY26/FY27 estimates. We will revisit our estimates post the analyst meet of the company.

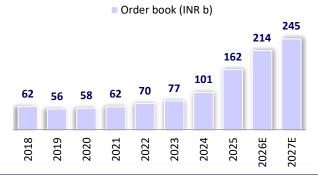
| (INR m) | | FY26E | | | FY27E | |
|------------|--------|--------|---------|----------|----------|---------|
| | Rev | Old | Chg (%) | Rev | Old | Chg (%) |
| Net Sales | 95,035 | 87,906 | 8.1 | 1,33,233 | 1,24,191 | 7.3 |
| EBITDA | 20,006 | 18,765 | 6.6 | 29,081 | 27,471 | 5.9 |
| EBITDA (%) | 21.1 | 21.3 | -20 bp | 21.8 | 22.1 | -30 bp |
| Adj. PAT | 14,917 | 14,780 | 0.9 | 21,914 | 21,849 | 0.3 |
| EPS (INR) | 42 | 42 | 0.9 | 62 | 61 | 0.3 |

Source: MOFSL



Financial outlook

Exhibit 4: We expect the order book to grow at a healthy pace over the next few years (INR b)



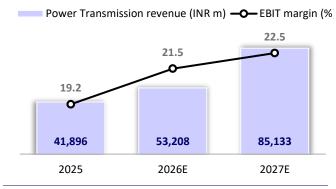
Source: Company, MOFSL

Exhibit 5: We expect revenue to clock a CAGR of 30% over FY25-27 (INR b)



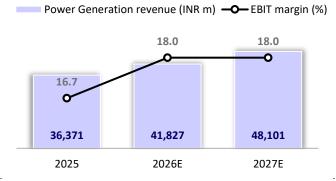
Source: Company, MOFSL

Exhibit 6: Power Transmission to clock a CAGR of 43% over FY25-27, while margin is likely to be in the 22-23% range



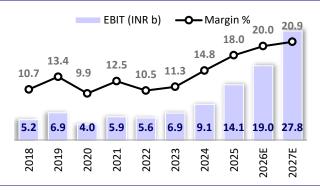
Source: Company, MOFSL

Exhibit 7: Power Generation to clock a CAGR of 15% over FY25-27, while margin is expected to be ~18%



Source: Company, MOFSL

Exhibit 8: We expect EBIT margin to be in 20-21% range



Source: Company, MOFSL

Exhibit 9: We expect a PAT CAGR of 41% over FY25-27



Source: Company, MOFSL



Financials and Valuation

| Consolidated Income Statement | | | | (INR M) |
|-------------------------------|--------|--------|--------|----------|
| Y/E September | 2024 | 2025 | 2026E | 2027E |
| Net Sales | 61,580 | 78,267 | 95,035 | 1,33,233 |
| Change (%) | NA | 27.1 | 21.4 | 40.2 |
| Gross Profit | 24,545 | 32,646 | 39,640 | 55,573 |
| Total Expenditure | 51,742 | 63,133 | 75,029 | 1,04,152 |
| % of Net Sales | 84.0 | 80.7 | 78.9 | 78.2 |
| EBITDA | 9,838 | 15,134 | 20,006 | 29,081 |
| Margin (%) | 16.0 | 19.3 | 21.1 | 21.8 |
| Depreciation | 740 | 1,030 | 1,037 | 1,268 |
| EBIT | 9,098 | 14,104 | 18,968 | 27,813 |
| Interest | 165 | 282 | 282 | 282 |
| Other Income | 482 | 1,053 | 1,256 | 1,765 |
| PBT Before EO Exp | 9,415 | 14,875 | 19,943 | 29,296 |
| EO Items | 0 | 0 | 0 | 0 |
| PBT After EO Exp | 9,415 | 14,875 | 19,943 | 29,296 |
| Tax | 2,438 | 3,874 | 5,026 | 7,383 |
| Rate (%) | 25.9 | 26.0 | 25.2 | 25.2 |
| MI & P/L of Asso. Cos | 0 | 0 | 0 | 0 |
| Reported PAT | 6,977 | 11,001 | 14,917 | 21,914 |
| Change (%) | NA | 57.7 | 35.6 | 46.9 |
| Adjusted PAT | 6,977 | 11,001 | 14,917 | 21,914 |
| Change (%) | NA | 57.7 | 35.6 | 46.9 |
| Margin (%) | 11.3 | 14.1 | 15.7 | 16.4 |

Note: FY24 figures are derived by subtracting Siemens Ltd FY24 data with Non-Energy segment data

| Consolidated Balance Sheet | | | | (INR M) |
|----------------------------|--------|--------|----------|----------|
| Y/E September | 2024 | 2025 | 2026E | 2027E |
| Share Capital | 712 | 712 | 712 | 712 |
| Reserves | 31,456 | 43,101 | 58,018 | 79,932 |
| Net Worth | 32,168 | 43,813 | 58,730 | 80,644 |
| Minority Interest | 0 | 0 | 0 | 0 |
| Loans | 0 | 0 | 0 | 0 |
| Deferred Tax Liability | -1,597 | -2,104 | -2,104 | -2,104 |
| Capital Employed | 30,571 | 41,709 | 56,626 | 78,540 |
| Net Fixed Assets | 4,293 | 5,361 | 6,700 | 8,045 |
| Capital WIP | 521 | 759 | 759 | 759 |
| Investments | 0 | 0 | 0 | 0 |
| Curr. Assets | 64,066 | 87,228 | 1,11,869 | 1,57,640 |
| Inventory | 7,736 | 7,603 | 9,232 | 12,943 |
| Debtors | 18,775 | 19,205 | 23,319 | 32,693 |
| Cash & Bank Balance | 0 | 34,620 | 47,991 | 68,086 |
| Loans & Advances | 6 | 1 | 1 | 2 |
| Other Current Assets | 37,549 | 25,799 | 31,326 | 43,917 |
| Current Liab. & Prov. | 38,309 | 51,639 | 62,702 | 87,905 |
| Creditors | 17,474 | 23,390 | 28,401 | 39,817 |
| Other Liabilities | 12,328 | 19,273 | 23,402 | 32,808 |
| Provisions | 8,507 | 8,976 | 10,899 | 15,280 |
| Net Current Assets | 25,757 | 35,589 | 49,167 | 69,736 |
| Application of Funds | 30,571 | 41,709 | 56,626 | 78,540 |



Financials and Valuation

| Ratios | | | | |
|----------------------------------|-------|---------|--------|---------|
| Y/E September | 2024 | 2025 | 2026E | 2027E |
| Basic (INR) | 19.6 | 30.9 | 41.9 | 61.6 |
| Adjusted EPS | 19.6 | 30.9 | 41.9 | 61.6 |
| Growth (%) | NA | 57.7 | 35.6 | 46.9 |
| Cash EPS | 21.7 | 33.8 | 44.8 | 65.1 |
| Book Value | 90.4 | 123.1 | 165.0 | 226.5 |
| Valuation (x) | | | | |
| P/Sales | 18.3 | 14.4 | 11.8 | 8.4 |
| P/E | 161.2 | 102.2 | 75.4 | 51.3 |
| Cash P/E | 145.7 | 93.5 | 70.5 | 48.5 |
| EV/EBITDA | 114.3 | 72.0 | 53.8 | 36.3 |
| EV/Sales | 18.3 | 13.9 | 11.3 | 7.9 |
| Price/Book Value | 35.0 | 25.7 | 19.2 | 13.9 |
| Profitability Ratios (%) | | | | |
| RoE | 21.7 | 25.1 | 25.4 | 27.2 |
| RoCE | 23.2 | 26.9 | 26.7 | 28.2 |
| RoIC | 22.1 | 147.1 | 164.3 | 199.0 |
| Turnover Ratios | | | | |
| Debtors (Days) | 111 | 90 | 90 | 90 |
| Inventory (Days) | 46 | 35 | 35 | 35 |
| Creditors. (Days) | 104 | 109 | 109 | 109 |
| Asset Turnover (x) | 2.0 | 1.9 | 1.7 | 1.7 |
| Gross Asset Turnover (x) | 6.6 | 6.8 | 6.9 | 8.1 |
| Leverage Ratio | 0.0 | 0.0 | 0.5 | 0.1 |
| Net Debt/Equity (x) | 0.0 | -0.8 | -0.8 | -0.8 |
| | 0.0 | 0.0 | 0.0 | |
| Consolidated Cash Flow Statement | | | | (INR M) |
| Y/E September | | 2025 | 2026E | 2027E |
| PBT before EO Items | | 14,875 | 19,943 | 29,296 |
| Add : Depreciation | | 1,030 | 1,037 | 1,268 |
| Interest | | 282 | 282 | 282 |
| Less : Direct Taxes Paid | | 2,280 | 5,026 | 7,383 |
| (Inc)/Dec in WC | | -23,444 | 208 | 473 |
| Others | | -650 | -1,256 | -1,765 |
| CF from Operations | | 36,701 | 14,773 | 21,225 |
| (Inc)/Dec in FA | | -2,160 | -2,376 | -2,614 |
| Free Cash Flow | | 34,541 | 12,397 | 18,612 |
| (Pur)/Sale of Investments | | 0 | 0 | 0 |
| Others | | -32,666 | 1,256 | 1,765 |
| CF from Investments | | -34,826 | -1,120 | -848 |
| (Inc)/Dec in Net Worth | | 0 | 0 | 0 |
| (Inc)/Dec in Debt | | 0 | 0 | 0 |
| Less : Interest Paid | | 0 | 282 | 282 |
| Dividend Paid | | 0 | 0 | 0 |
| Others | | -553 | 0 | 0 |
| CF from Fin. Activity | | -553 | -282 | -282 |
| Inc/Dec of Cash | | 1,322 | 13,371 | 20,095 |
| Add: Beginning Balance | | 0 | 34,620 | 47,991 |
| Other Bank Balances | | 33,298 | 0 | 0 |
| Closing Balance | | 34,620 | 47,991 | 68,086 |

Please note that historical cash flow statements are not yet provided by the company. We will make further changes as and when we receive any additional data from the company.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing



NOTES



| Explanation of Investment Rating | |
|----------------------------------|--|
| Investment Rating | Expected return (over 12-month) |
| BUY | >=15% |
| SELL | < - 10% |
| NEUTRAL | < - 10 % to 15% |
| UNDER REVIEW | Rating may undergo a change |
| NOT RATED | We have forward looking estimates for the stock but we refrain from assigning recommendation |

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