

20 November 2025

India | Equity Research | Quarterly Results Review

Oil & Gas

Q2FY26 review: RIL/OMCs drive overall YoY strength; gas companies see lower margins

Q2FY26 EBITDA/PAT improved 33%/36% YoY and 3%/9% QoQ, respectively, for our oil & gas coverage universe. The rise in EBITDA was driven by strong YoY growth seen in the OMCs, RIL and GOLI, with gas companies/upstream reporting weaker earnings. Strong refining margins, decline in LPG under-recovery and improvement in RIL's consumer segments drove the YoY operational improvement, even as retail fuel margins saw some YoY softness for the OMCs. A further decline in APM allocation raised gas costs and dragged margins for CGDs. Lower crude realisations impacted upstream earnings, with one-off factors impacting Oil India (OIL)'s production as well. We remain positive on downstream names and selective on the gas space; but upstream may remain under pressure in the near term.

OMCs: Resilient GRMs, lower LPG losses drive YoY strength

OMCs reported EBITDA/PAT of INR 312.5bn/INR 178.8bn for Q2FY26 – up 2.8x/8.9x YoY (+5%/11% QoQ). Lower LPG under-recovery of ~INR 44.7bn for the quarter (Q2FY25 loss was at INR 78.8bn) and higher GRMs drove the YoY momentum. Q3 prospects appear strong, with higher GRMs, even lower LPG losses and stronger fuel retail margins supporting earnings. We continue to see potential for a sustained EPS uptick over FY26–28E, which, coupled with attractive valuations and reducing leverage, underpins our strong positive stance on OMCs.

CGDs: YoY volume growth continues (ex-GUJGA); margins hit

The three CGDs – Indraprastha Gas (IGL), Gujarat Gas (GUJGA) and Mahanagar Gas (MGL) – delivered weaker earnings in Q2FY26. IGL/MGL delivered strong volume growth of ~3%/14% YoY while GUJGA's volume were muted (down 1% YoY) due to weaker performance at Morbi. Reduction in APM gas allocation and subsequent higher LNG intake (without pass through to customers) drove a sharp dip in margins YoY. Thus, EBITDA/PAT declined by 15%/17% YoY (-13%/-8% QoQ). That said, with the softness in spot LNG prices and fall in crude prices (long-term LNG prices linked to oil prices), margins may recover over H2FY26. Also, strong demand momentum from newer segments such as commercial vehicles, long-haul buses and inorganic areas are likely growth drivers, with CNG conversion sustaining at strong levels.

Reliance: Broad-based YoY growth

Reliance Industries (Reliance) saw 17%/10% YoY (+7%/+1% QoQ) expansion in its EBITDA/PAT to INR 458.9bn/INR 181.7bn in Q2FY26. This was driven by strong performance by retail and digital segments. Retail EBITDA grew 16% YoY and digital services' EBITDA grew 17% YoY. Going forward, we see better momentum in Reliance's earnings, owing to resilient OTC margins and better growth momentum in retail/digital segment. With improvement expected in FCF yields and return ratios, we continue to be positive on RIL's prospects in the next 12–18 months.

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Upstream – oil realisations, a big worry; production performance, a mixed bag

ONGC/OIL saw net realisation at USD 67.3/USD 68.2 per bbl (-10%/-8% YoY). Operationally, ONGC's oil+gas production was flat YoY/ QoQ, with newer fields slowly starting to help offset declines from older fields. OIL's oil+gas production was down 1.3/1.7% YoY /QoQ, impacted by some localised political developments. ONGC's EBITDA was down 3% each YoY while PAT was down 18% driven by higher depreciation costs and lower other income. OIL's EBITDA/PAT slipped 18%/54% YoY, with a write-off for Andaman asset to the extent of INR 7.2bn, driving the higher decline. Prospects for both companies should, however, improve – with volume growth, stronger gas realisations and delta from refining/downstream subsidiaries likely aiding its consolidated earnings momentum over FY26–28E; even as crude realisations take a hit due to moderation in Brent (which has driven EPS downgrades over FY26–28E).

Gas utilities – a muted quarter

The three gas utilities – GAIL, PLNG and GSPL – together delivered 14%/15% YoY decline in EBITDA/PAT. GAIL reported adj. trading EBIT of INR 13bn, down 2% YoY while petchem reported loss of INR 3bn vs. profit of INR 1.6bn in Q2FY26 and LPG profitability has reduced due to lower volume/priority gas allocation. This has driven GAIL's EBITDA/PAT down 15%/17% YoY. PLNG saw a YoY decline in volumes (-5%), shrinking EBITDA/PAT by 12%/13%. GSPL saw a 10%/2% YoY decline in EBITDA/PAT with volume slipping 4% YoY.

Gulf Oil

Gulf Oil's (GOLI) EBITDA/PAT grew 11%/3% YoY in Q2FY26 despite a 20bps YoY dip in EBITDA margin to 12.4% for the quarter due to higher A&P expenses. During the quarter, core lubricant volume grew strongly at 9.5% YoY, while AdBlue volumes grew 24.1% YoY. Prospects for FY26–28E look robust given above-industry volume growth and steady improvement in EBITDA margin. We remain strongly positive on the name, with its superior than industry volume growth, improving margins and attractive valuations underpinning our stance.

Godrej agrovet (our agri-chem coverage)

Godrej Agrovet's (GOAGRO) EBITDA/PAT declined by 4%/10% YoY (down 21/42% YoY) driven by sharply weaker performance in both standalone crop protection and Astec Lifesciences, offsetting the resilience seen in animal feed and strong performance in vegetable oil segment. During the quarter, the share of value-added products/branded products in the segments of dairy/food increased to 36%/86% vs. 32%/77% in Q2FY25 respectively, supporting its margin improvement roadmap, as guided by management. H2 is likely to see improved trends, with continued strength in animal feed/vegetable oil, the recovery seen in Astec and relatively better application window seen for crop protection, post the tail end of the extended monsoon season.

Exhibit 1: Summary of revenue, operating profit and net earnings

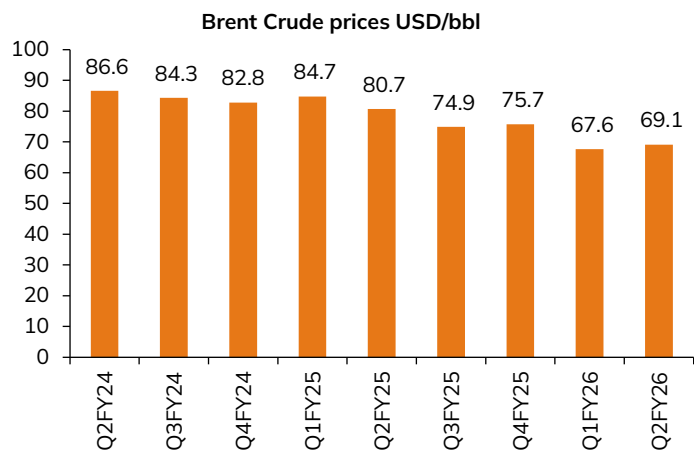
INR bn	Revenue					EBITDA					PAT				
	Q2FY26	Q2FY25	Q1FY26	YoY%	QoQ%	Q2FY26	Q2FY25	Q1FY26	YoY%	QoQ%	Q2FY26	Q2FY25	Q1FY26	YoY%	QoQ%
Reliance Industries	2,546.2	2,315.4	2,436.3	10%	5%	458.9	390.6	429.1	17%	7%	181.7	165.6	180.7	10%	1%
IOCL	1,788.8	1,700.8	1,929.7	5%	-7%	145.8	37.7	126.1	287%	16%	76.1	-10.3	56.9	NA	34%
BPCL	1,049.1	1,027.9	1,125.1	2%	-7%	97.8	45.5	96.6	115%	1%	64.4	24.0	61.2	169%	5%
HPCL	1,007.8	999.3	1,107.7	1%	-9%	68.9	27.2	76.0	153%	-9%	38.3	6.3	43.7	507%	-12%
ONGC	330.3	327.5	320.0	1%	3%	175.0	179.8	181.2	-3%	-3%	98.5	119.8	80.2	-18%	23%
OIL	51.8	52.5	50.1	-1%	3%	20.3	24.8	20.6	-18%	-1%	8.4	18.3	9.9	-54%	-15%
GAIL	350.1	329.1	346.4	6%	1%	31.9	37.4	32.0	-15%	0%	22.2	26.7	17.9	-17%	24%
PLNG	110.1	130.2	118.8	-15%	-7%	11.2	12.7	11.6	-12%	-4%	8.0	9.2	8.5	-13%	-6%
GSPL	2.7	2.6	2.8	6%	-3%	1.7	1.9	2.0	-10%	-14%	3.8	3.9	1.4	-2%	168%
IGL	40.2	37.0	39.1	9%	3%	4.4	5.4	5.1	-17%	-13%	3.7	4.3	3.6	-14%	5%
GGL	37.8	37.8	38.7	0%	-2%	4.5	5.1	5.2	-13%	-14%	2.8	3.1	3.3	-8%	-14%
MGL	20.4	17.1	19.6	20%	4%	3.4	4.0	3.9	-15%	-13%	1.9	2.8	2.4	-32%	-18%
GOLI	9.6	8.5	10.0	13%	-4%	1.2	1.1	1.3	11%	-6%	0.9	0.8	1.0	3%	-10%
Total	7,345.0	6,985.5	7,544.4	5%	-3%	1,024.9	773.2	990.7	33%	3%	510.7	374.7	470.6	36%	9%
OMCs	3,845.7	3,727.9	4,162.5	3%	-8%	312.5	110.4	298.7	183%	5%	178.8	20.0	161.8	793%	11%
Upstream	382.1	380.0	370.2	1%	3%	195.3	204.6	201.9	-5%	-3%	106.9	138.2	90.1	-23%	19%
CGDs	98.4	91.9	97.4	7%	1%	12.3	14.5	14.2	-15%	-13%	8.5	10.2	9.2	-17%	-8%
Gas Utilities	462.9	461.9	468.0	0%	-1%	44.8	52.1	45.6	-14%	-2%	34.0	39.8	27.8	-15%	22%
GOAGRO	25.7	24.5	26.1	5%	-2%	2.1	2.2	2.7	-4%	-21%	0.9	1.0	1.6	-10%	-42%

Source: Company data, I-Sec research

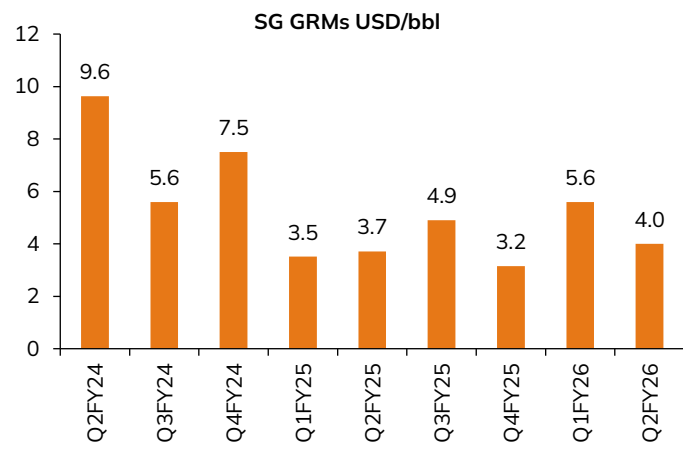
Exhibit 2: Change in earnings and ratings post Q2FY26 results

	Revenue			EBITDA			PAT			Target Price	Reco	Old Reco
	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E			
Reliance Industries	0.0%	0.0%	0.0%	0.1%	0.5%	0.9%	0.2%	0.9%	1.5%	1,735	BUY	BUY
IOCL	-5.5%	-9.3%	-11.9%	49.6%	13.3%	2.8%	12.1%	24.5%	8.8%	194	BUY	BUY
BPCL	-1.6%	-4.4%	-9.1%	40.3%	24.6%	9.6%	11.0%	30.0%	10.1%	440	BUY	BUY
HPCL	-1.6%	-4.9%	-10.1%	35.2%	13.8%	7.3%	-1.1%	30.6%	12.5%	620	BUY	BUY
ONGC	-3.3%	-6.2%	-10.3%	1.7%	-4.3%	-7.6%	-7.5%	-7.8%	-11.4%	320	BUY	BUY
OIL	9.5%	8.3%	5.5%	-8.8%	-3.4%	-4.3%	-12.1%	-5.3%	-7.0%	515	BUY	BUY
GAIL	-3.2%	-4.2%	-4.5%	-0.7%	-2.3%	0.2%	-2.8%	-4.3%	-1.8%	215	BUY	BUY
PLNG	-3.0%	-0.9%	-0.2%	-8.9%	-4.2%	-3.4%	-9.4%	-4.6%	-3.8%	310	ADD	ADD
GSPL	-13.1%	-17.0%	-17.5%	-28.1%	-18.0%	-17.0%	-14.4%	-22.3%	-19.0%	320	ADD	ADD
IGL	-1.4%	-3.0%	-2.9%	-6.4%	-1.5%	-1.3%	-7.3%	-1.7%	-1.6%	270	BUY	BUY
GGL	-4.0%	-9.1%	-9.8%	-3.1%	-9.2%	-9.6%	-3.9%	-11.3%	-11.9%	464	ADD	ADD
MGL	4.4%	4.5%	4.7%	-5.8%	-7.6%	-5.1%	-14.5%	-15.2%	-11.4%	1,525	BUY	BUY
GOLI	-1.4%	-1.5%	-1.7%	-4.6%	-2.4%	-2.5%	-4.1%	-2.1%	-2.2%	1,640	BUY	BUY
GOAGRO	-4.7%	-2.7%	-3.4%	1.2%	-2.4%	-4.7%	2.5%	-2.3%	-5.3%	935	BUY	BUY

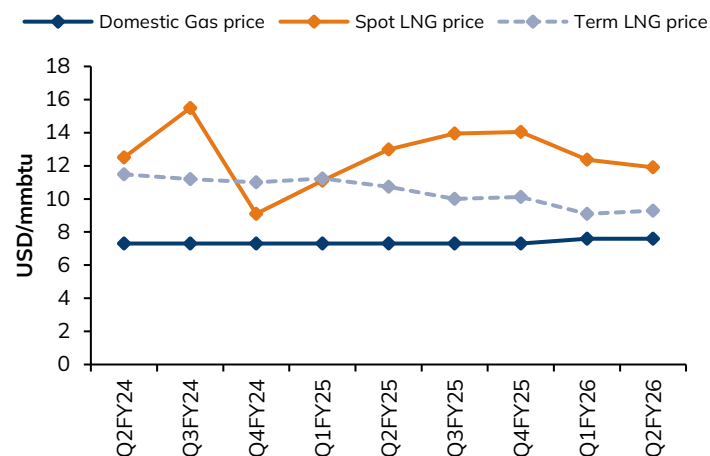
Source: I-Sec research, Company data

Exhibit 3: Q2FY26 Brent crude price declined YoY

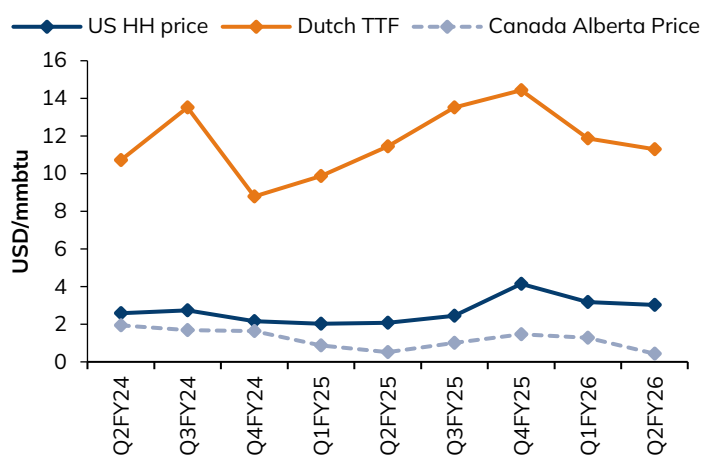
Source: Bloomberg, I-Sec research

Exhibit 4: Singapore GRMs decreased QoQ

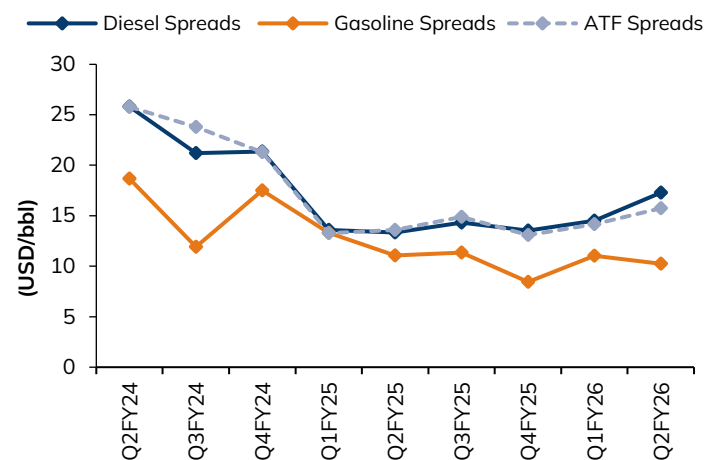
Source: Bloomberg, Reuters, I-Sec research

Exhibit 5: Spot LNG price decreased QoQ in Q2FY26

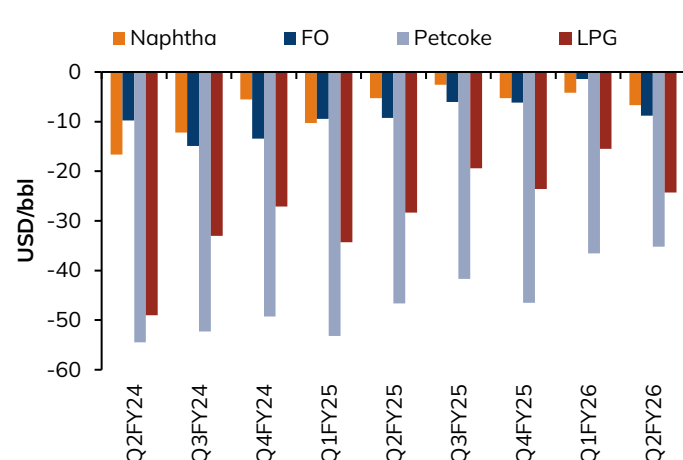
Source: Bloomberg, I-Sec research

Exhibit 6: International gas prices trend

Source: Bloomberg, I-Sec research

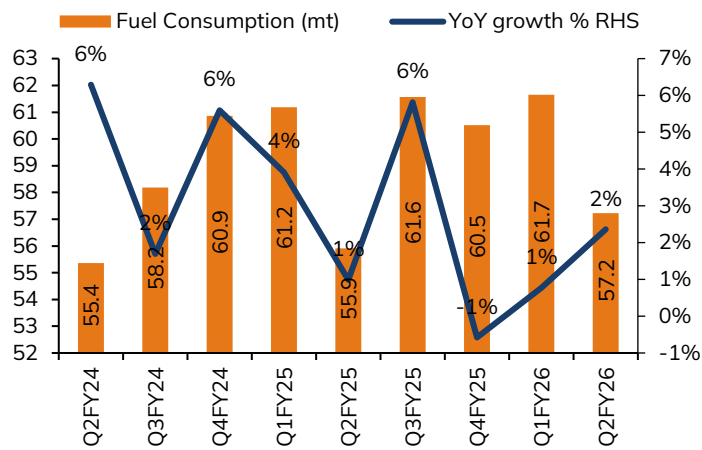
Exhibit 7: In Q2FY26, diesel and gasoline spreads improved QoQ

Source: Bloomberg, Reuters, I-Sec research

Exhibit 8: Other products' spreads declined QoQ

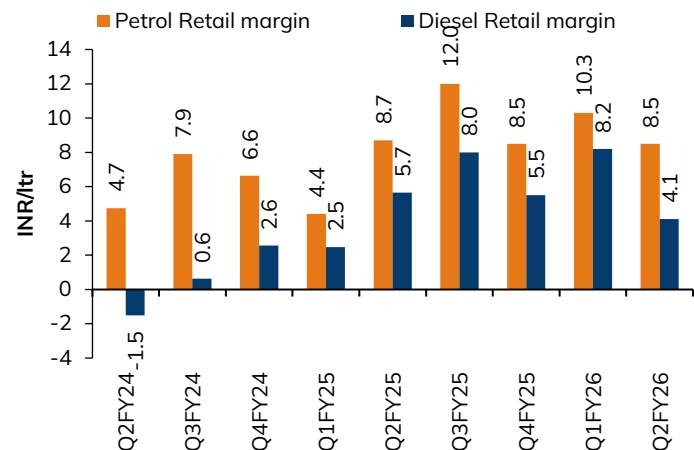
Source: Bloomberg, Reuters, I-Sec research

Exhibit 9: Fuel consumption declined QoQ



Source: PPAC, I-Sec research

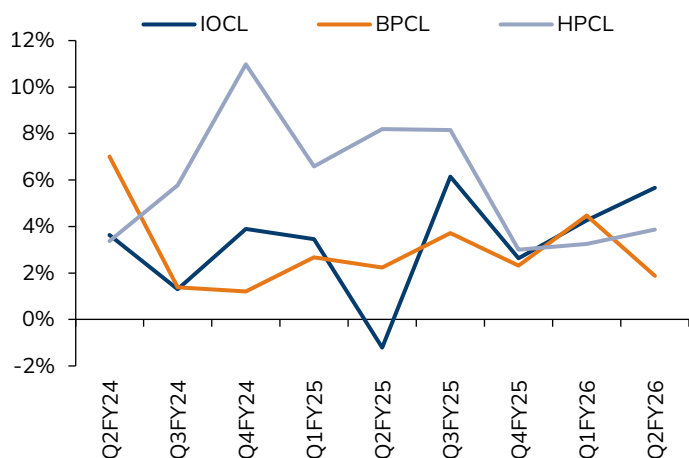
Exhibit 10: Q2FY26 petrol and diesel retail margins declined QoQ



Source: Bloomberg, Reuters, I-Sec research

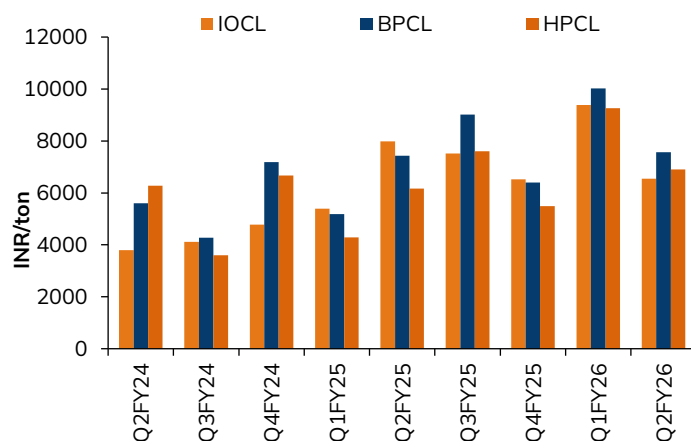
Key focus charts (company-wise)

Exhibit 11: Marketing volume improved in Q2FY26 YoY



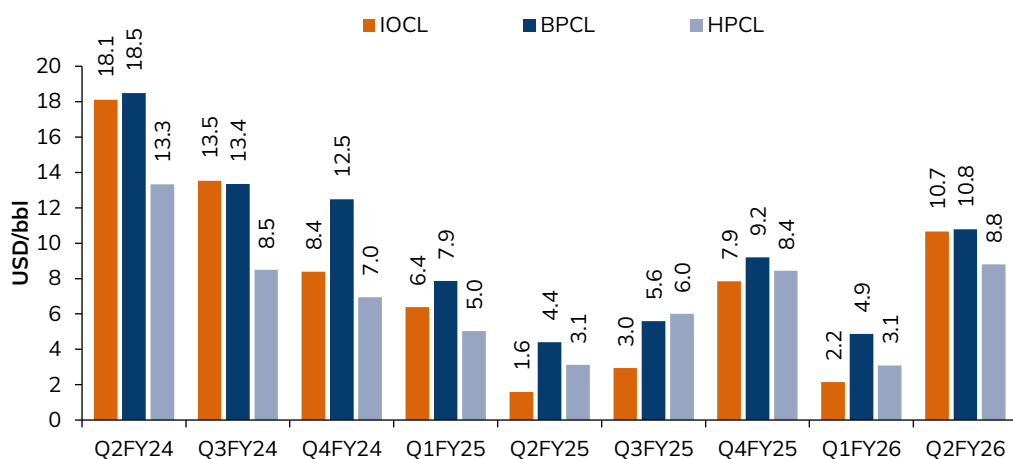
Source: Company data, I-Sec research

Exhibit 12: Overall marketing margins declined QoQ in Q2FY26



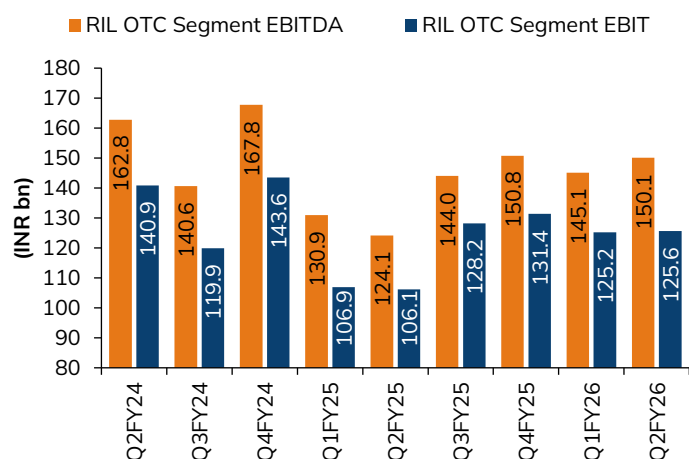
Source: Company data, I-Sec research

Exhibit 13: GRMs improved sharply in Q2FY26 QoQ



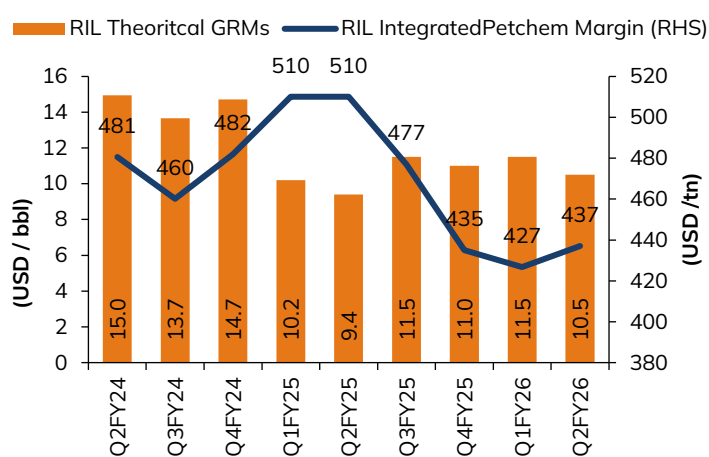
Source: Company data, I-Sec research

Exhibit 14: Reliance – OTC segment improved YoY

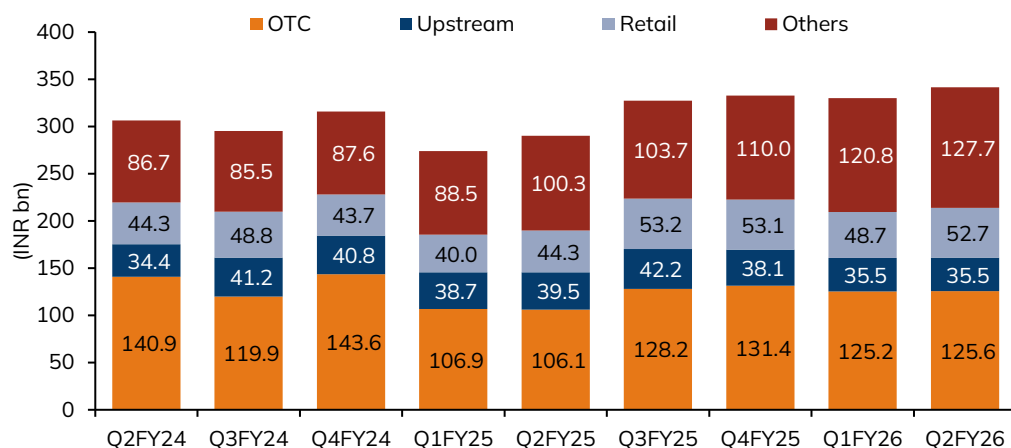


Source: Company data, I-Sec research

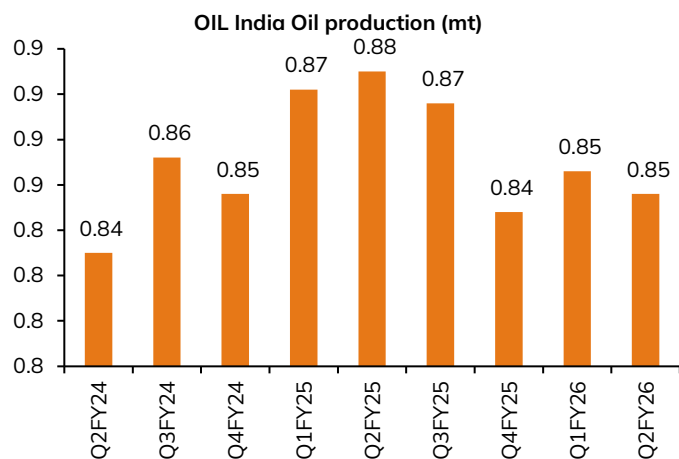
Exhibit 15: GRMs improved YOY while petchem margins declined YoY



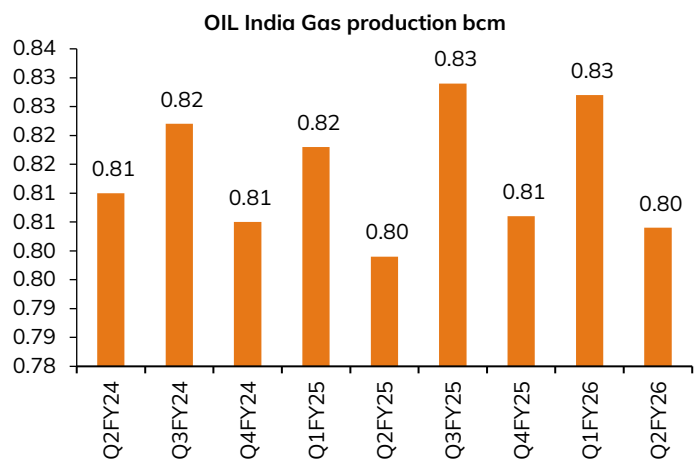
Source: Company data, I-Sec research

Exhibit 16: Reliance – (EBIT) strong YoY performance across segments except upstream


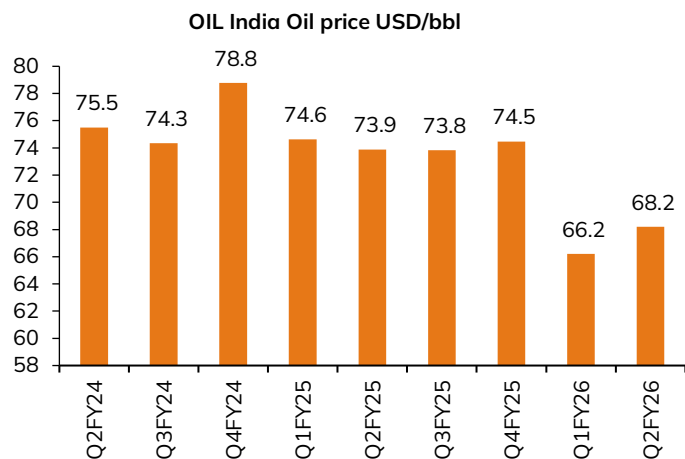
Source: Company data, I-Sec research

Exhibit 17: OIL – crude oil production declined QoQ


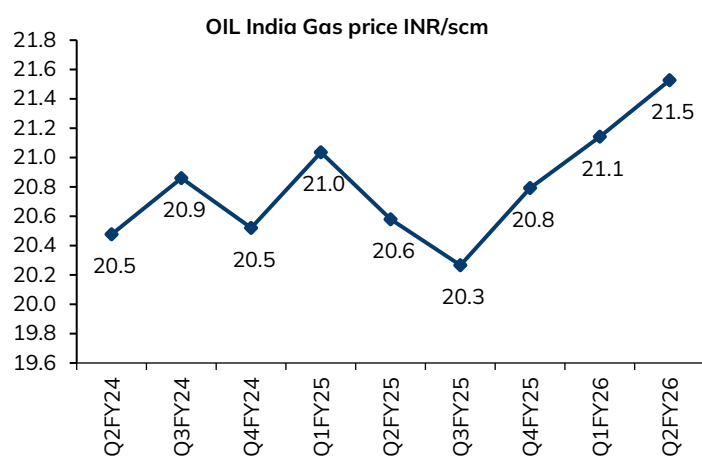
Source: Company data, I-Sec research

Exhibit 18: OIL – gas production also declined QoQ


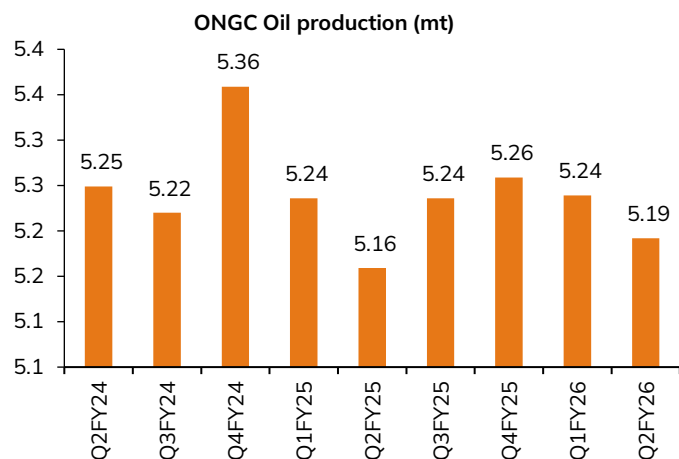
Source: Company data, I-Sec research

Exhibit 19: OIL – realisation impacted YoY due to decline in crude prices


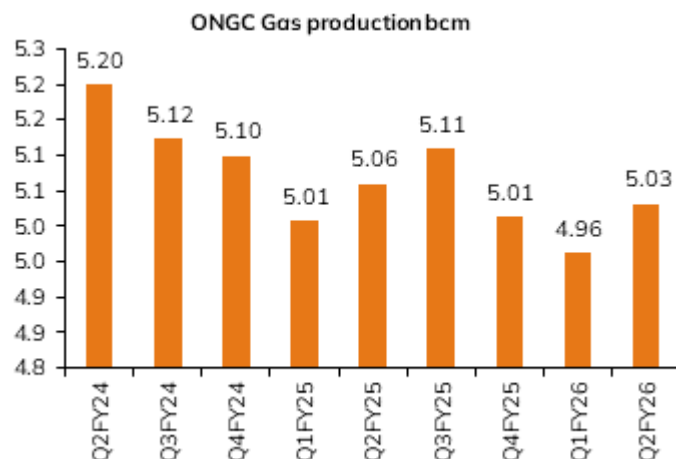
Source: Company data, I-Sec research

Exhibit 20: OIL – gas realisation improved QoQ


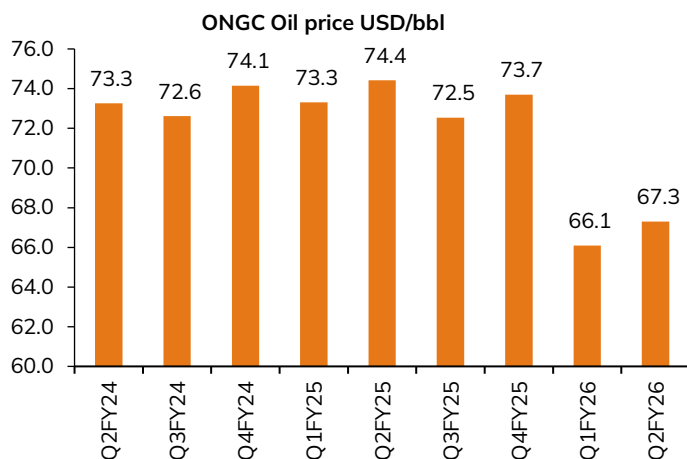
Source: Company data, I-Sec research

Exhibit 21: ONGC – volume remain muted QoQ

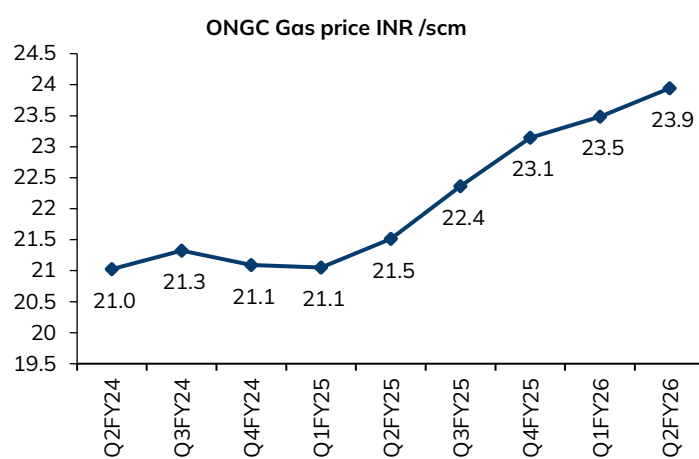
Source: Company data, I-Sec research

Exhibit 22: ONGC – gas production improved QoQ

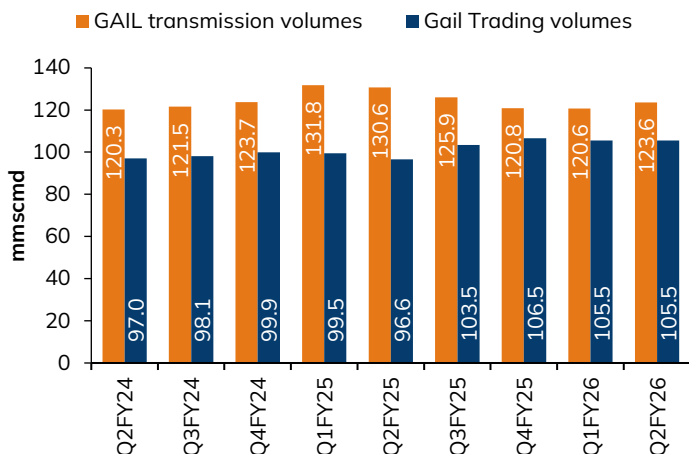
Source: Company data, I-Sec research

Exhibit 23: ONGC – realisation impacted YoY due to decline in crude prices

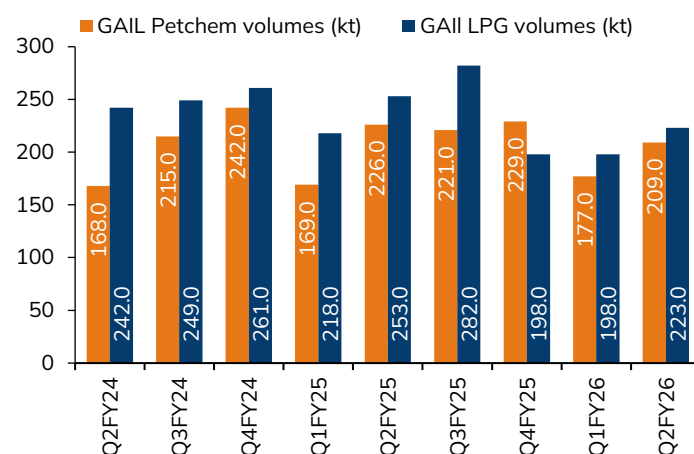
Source: Company data, I-Sec research

Exhibit 24: ONGC – gas realisation improved QoQ

Source: Company data, I-Sec research

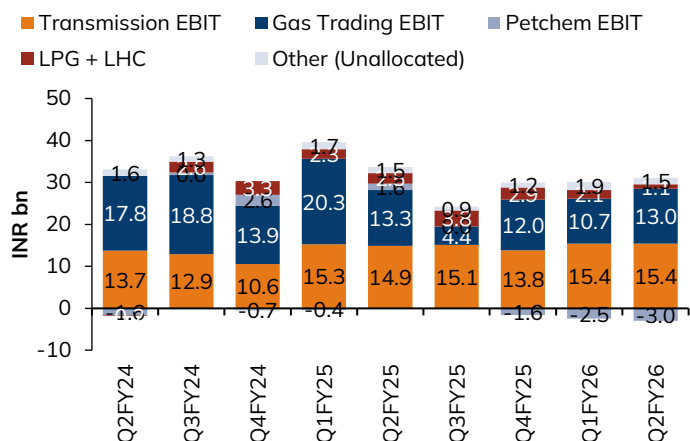
Exhibit 25: GAIL – transmission volumes declined YoY while trading volumes saw improvement

Source: Company data, I-Sec research

Exhibit 26: GAIL – petchem/LPG volumes declined YoY

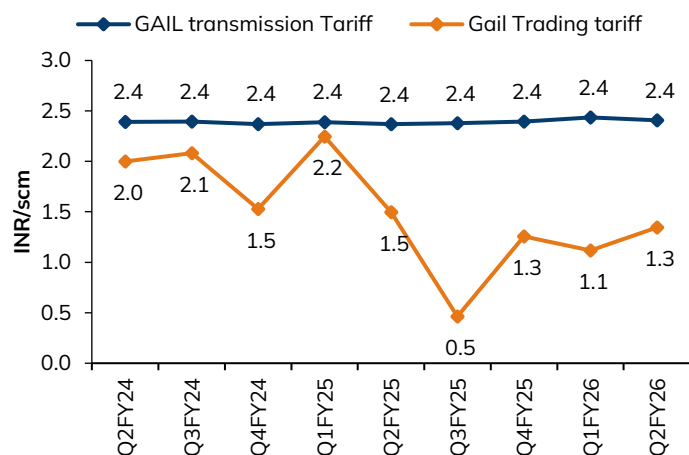
Source: Company data, I-Sec research

Exhibit 27: GAIL – segmental EBIT trends



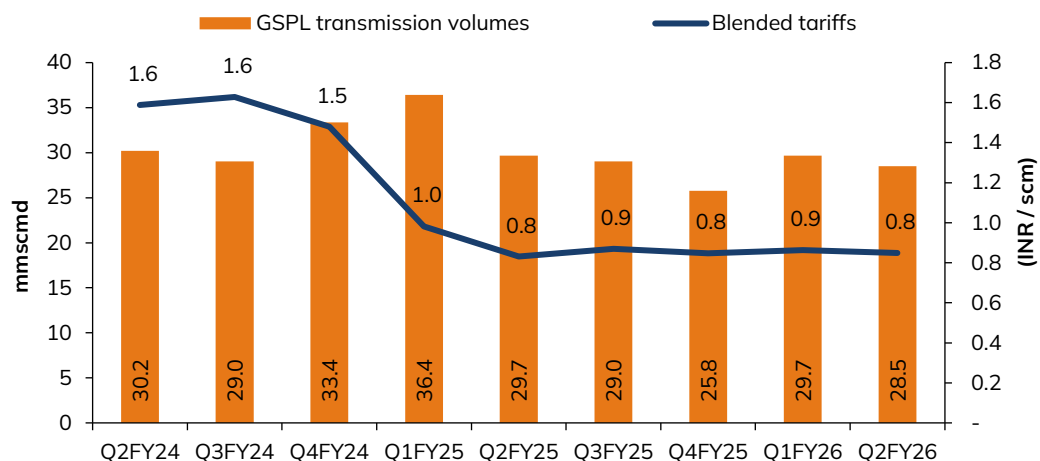
Source: Company data, I-Sec research

Exhibit 28: GAIL – blended trading tariffs decreased in Q2FY26 YoY



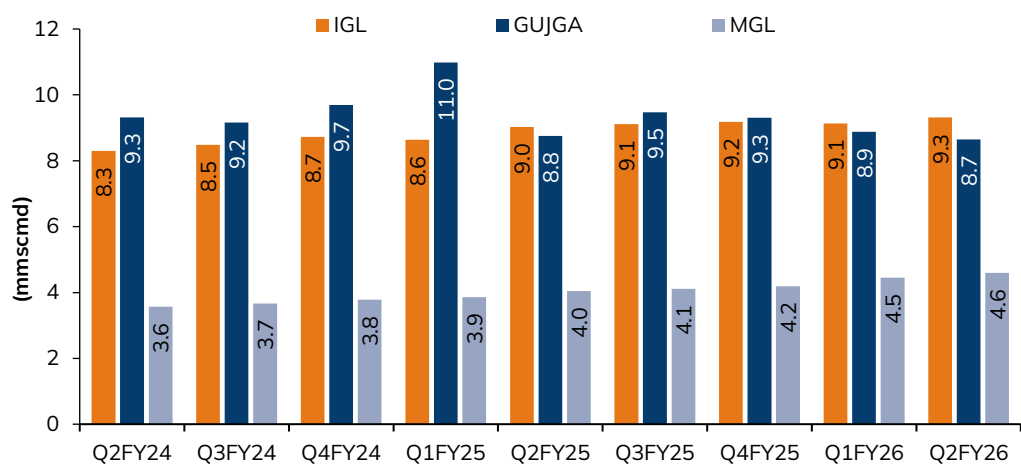
Source: Company data, I-Sec research

Exhibit 29: GSPL – volume declined QoQ/YoY in Q2FY26

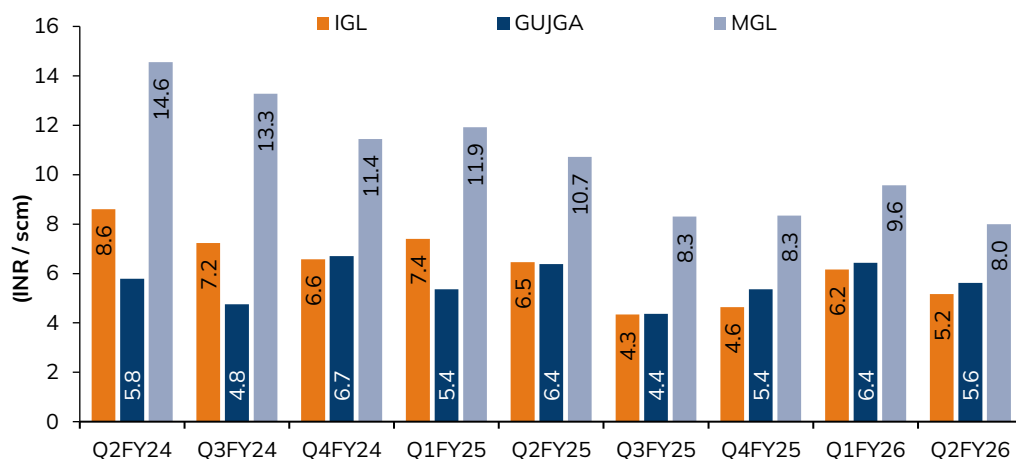


Source: Company data, I-Sec research

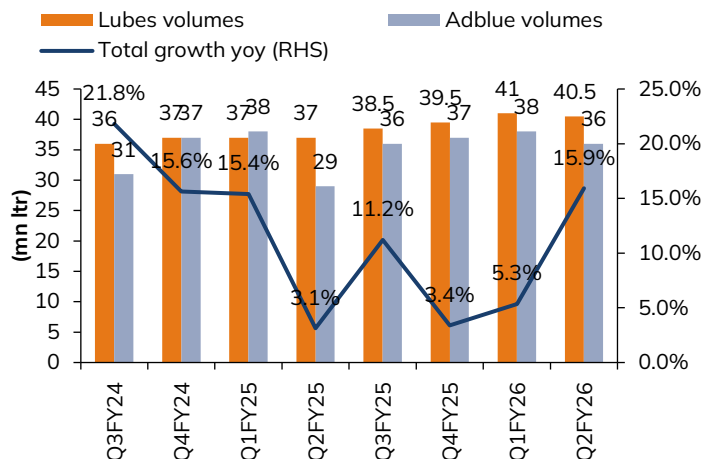
Exhibit 30: CGDs – YoY volumes improved for IGL and MGL; muted performance by GUJGA



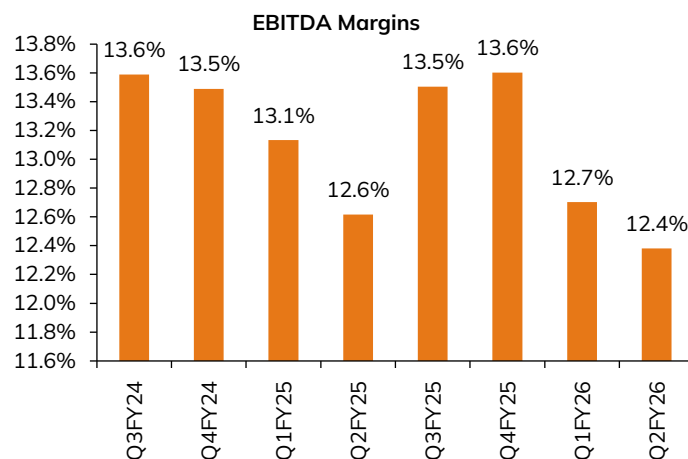
Source: Company data, I-Sec research

Exhibit 31: CGDs – EBITDA/scm for IGL, MGL and GUJGA declined sharply YoY

Source: Company data, I-Sec research

Exhibit 32: GOLI – core volume continued to grow at healthy rate in Q2FY26 YoY

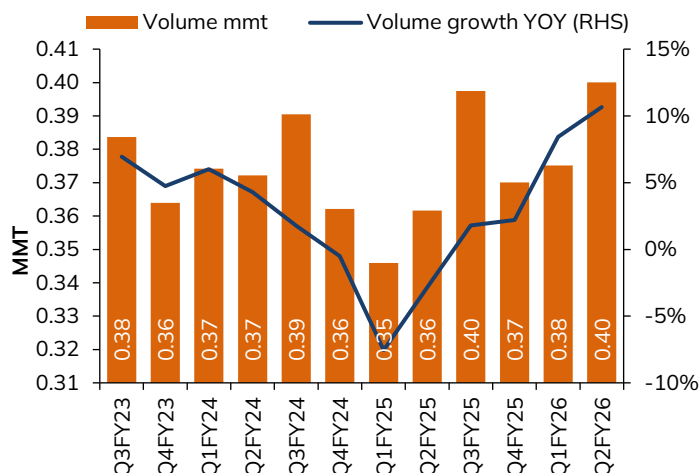
Source: Company data, I-Sec research

Exhibit 33: GOLI – EBITDA margin declined QoQ

Source: Company data, I-Sec research

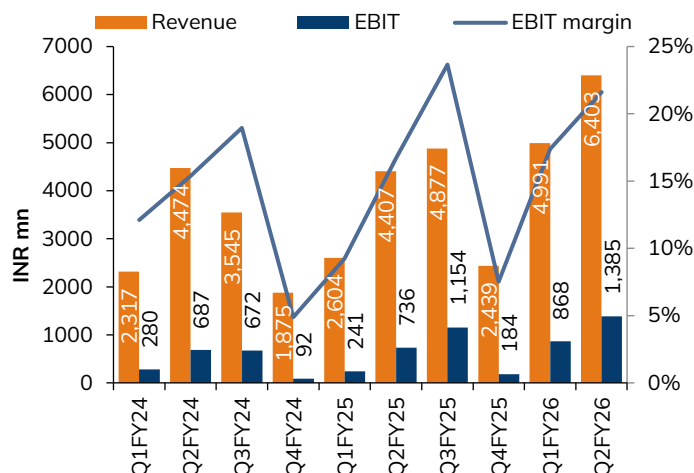
GOAGRO – Q2 key charts

Exhibit 34: GOAGRO – animal feed – strong volume growth QoQ/YoY in Q2FY26



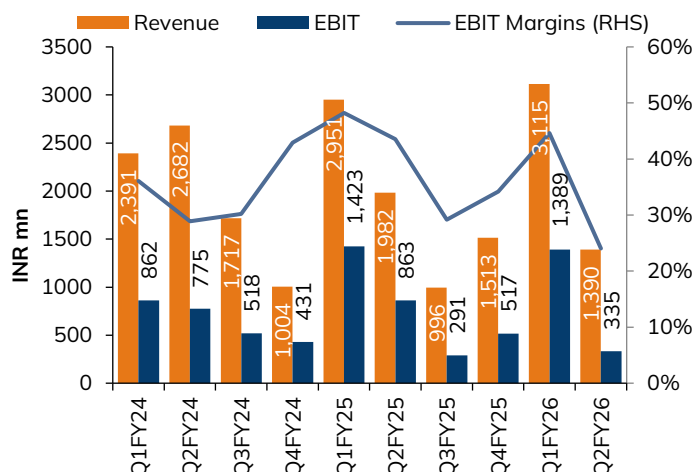
Source: I-Sec research, Company data

Exhibit 35: Vegetable oil – strong YoY/QoQ performance



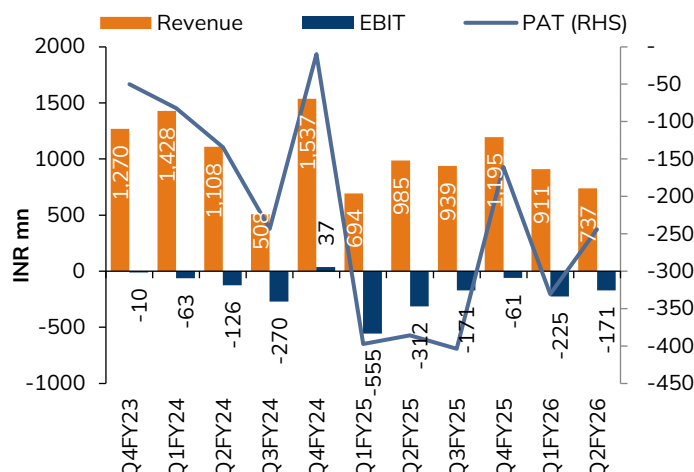
Source: I-Sec research, Company data

Exhibit 36: Standalone crop protection business declined sharply QoQ/YoY



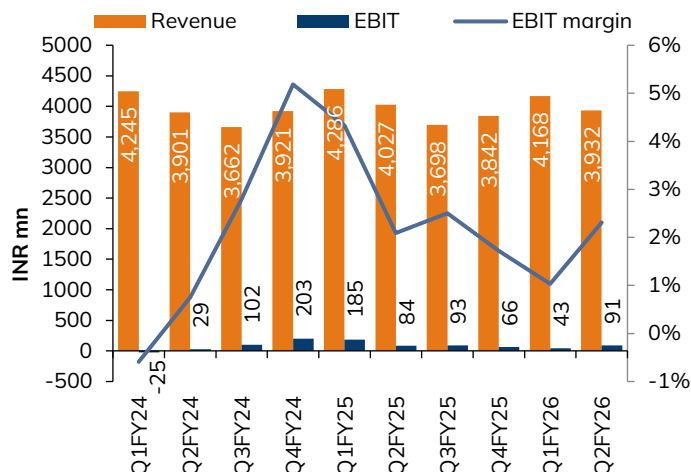
Source: I-Sec research, Company data

Exhibit 37: Astec revenue declined in Q2FY26



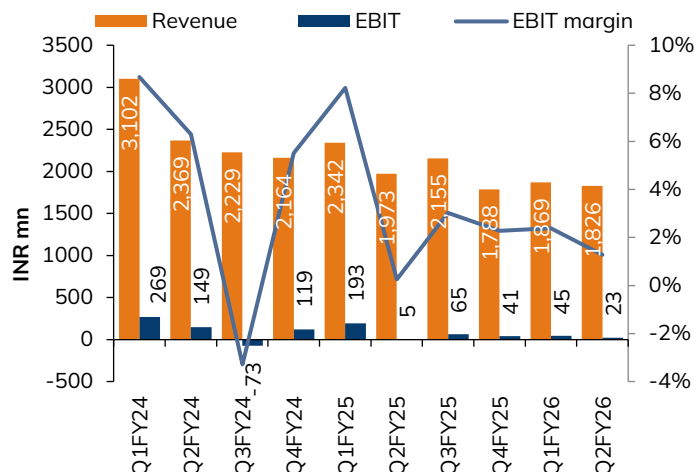
Source: I-Sec research, Company data

Exhibit 38: Dairy business – improvement in margins in Q2FY26

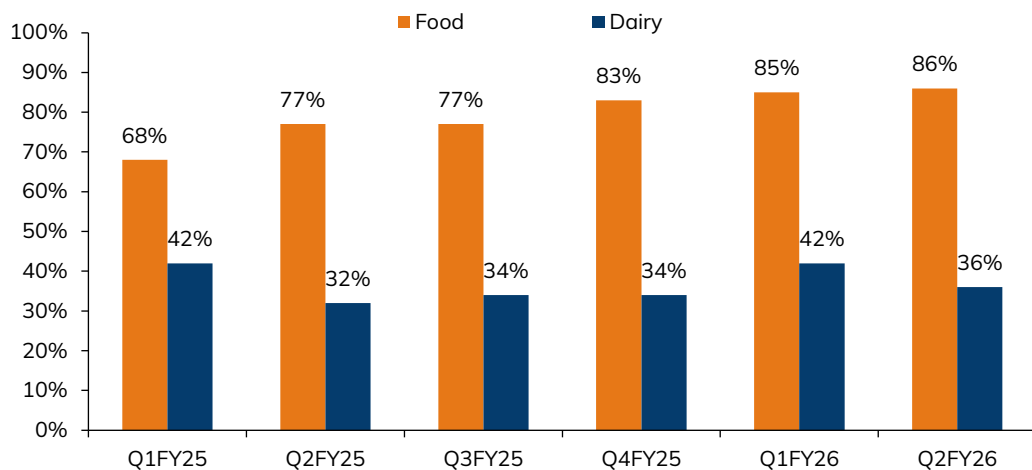


Source: I-Sec research, Company data

Exhibit 39: Godrej food business – a sharp decline in QoQ revenue and EBIT in Q2FY26

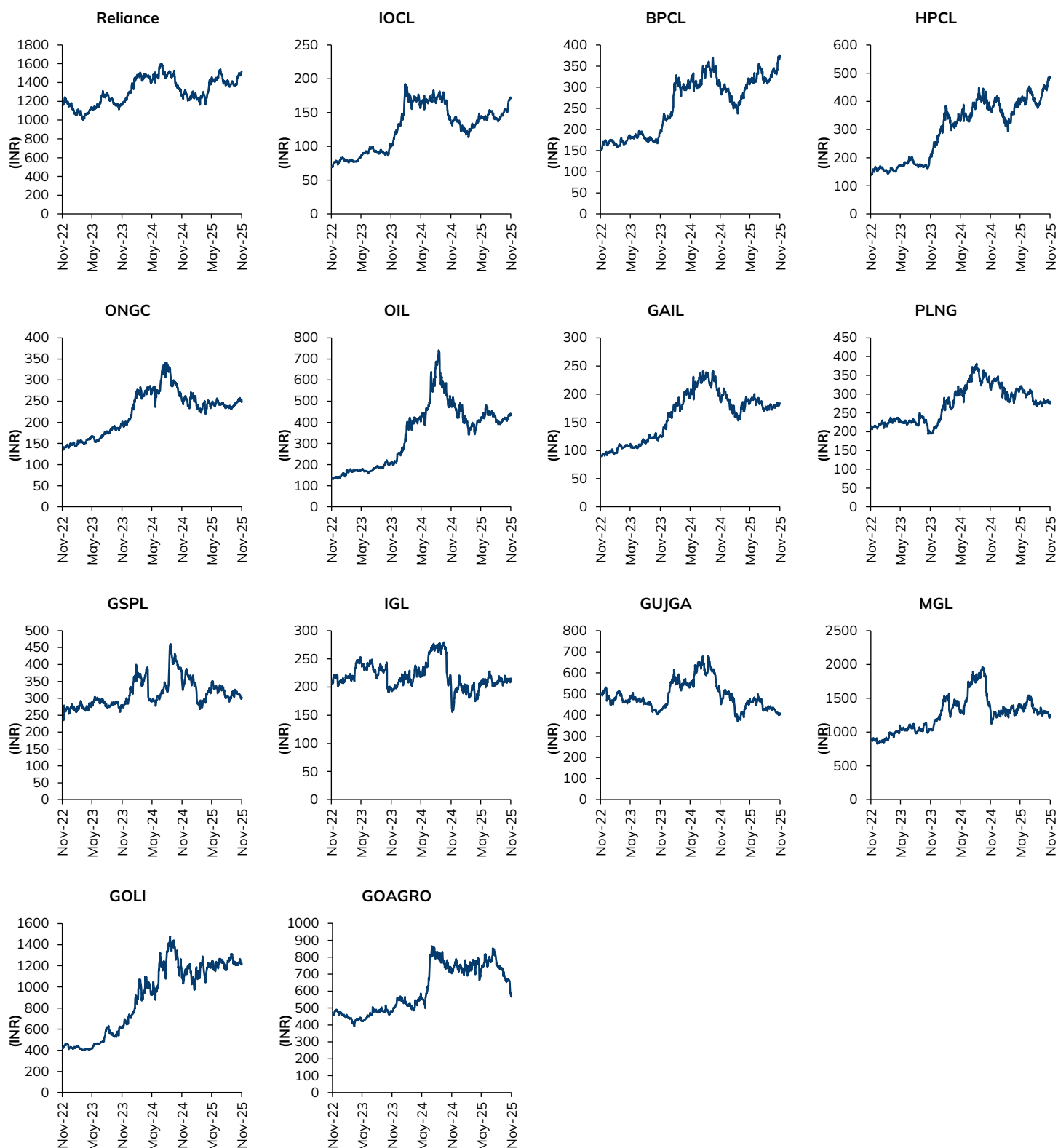


Source: I-Sec research, Company data

Exhibit 40: Increase in branded share in food and dairy segments YoY

Source: I-Sec research, Company data

Price charts



Source: Bloomberg

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