

29 October 2025

India | Equity Research | Results Update

Adani Energy Solutions

Utilities

Positive current – a good set of numbers

Adani Energy Solutions (AESL) reported Q2FY26 revenue of INR 63bn (+2% YoY). EBITDA came in at INR 19.5bn (+14% YoY) and adjusted profit was INR 5.3bn (+20% YoY). However, the underlying operating revenue/EBITDA came in at INR 45bn/INR 18bn, up 8%/10% YoY, owing to additional revenue from new transmission assets and increase in installed base of smart meters. Distribution revenue was impacted by extended monsoons in Mumbai and divestment of Dahanu plant in Q2FY25. AESL's execution pipeline remains strong; transmission execution pipeline at INR 0.6trn (3.5x YoY). The transmission bidding pipeline is estimated at INR 1trn. This excludes the Khavda-Olpad HVDC project where AESL is L1 (estimated cost of INR 180–200bn). It has orders of 24.6mn smart meters with EBITDA potential of INR 25.5bn; it has installed 1.8mn meters in Q2 (installed base at 7.4mn). Retain **BUY** with an SoTP-based TP of **INR 1,127**.

Q2FY26 results – a good set

Reported revenue for the quarter grew 2% YoY (INR 63bn). However, operating revenue (adjusted for construction revenues booked under Service Concession Accounting) grew 8% YoY to INR 45bn. Transmission revenue grew 9% YoY due to contribution from new assets. Distribution revenue grew a mere 4% YoY due to – an extended monsoon limiting energy sales at Mumbai to +2% YoY and divestment from the Dahanu plant in Q2FY25. EBITDA in Q2FY26 was up 14% YoY (+20% YoY, if Dahanu is not accounted for in Q2FY25). Profits for the quarter were INR 5.3bn (+20% YoY after adjusting base quarter profit for deferred tax impact).

Execution – smart meter deployment remains strong

AESL deployed 1.8mn smart meters in Q2, taking the cumulative smart meter installation figure to 7.4mn; out of this, 6.7mn meters have already been commissioned. AESL is targeting to cross 10mn cumulative meter installation by Mar'26. The company also commissioned 190ckm of transmission projects. It plans to commission another 4 projects in FY26, including Mumbai HVDC, taking the overall capitalisation in FY26 to ~INR 150bn. AESL called out a capex of INR 170–180bn for FY26, leading to a revenue contribution of INR 31bn.

Pipeline – remains robust

AESL has a robust under-implementation pipeline of – 1) transmission: INR 0.6trn, and 2) smart meters: 24.6mn. We expect the transmission bidding activity to remain healthy over the next two years, while the bidding pipeline is estimated to be ~INR 1trn. Tamil Nadu bidding (30mn meters) is under technical evaluation.

Maintain BUY with TP of INR 1,127

We maintain **BUY** on AESL with an unchanged TP of **INR 1,127**.

Financial Summary

Y/E Mar-31 (INR mn)	FY25A	FY26E	FY27E	FY28E
Net Revenue	2,24,522	2,45,270	2,82,954	3,01,081
EBITDA	70,924	81,174	1,12,716	1,24,981
EBITDA Margin (%)	31.6	33.1	39.8	41.5
Net Profit	16,753	19,974	26,072	26,989
EPS (INR)	13.9	16.6	21.7	22.5
EPS % Chg YoY	35.7	19.2	30.5	3.5
P/E (x)	104.4	55.4	42.4	41.0
EV/EBITDA (x)	20.4	19.3	14.9	13.3
RoCE (%)	7.6	7.2	7.3	6.9
RoE (%)	9.1	7.8	8.2	7.5

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Market Data

Market Cap (INR)	1,107bn
Market Cap (USD)	12,537mn
Bloomberg Code	ADANIENS IN
Reuters Code	ADAI.BO
52-week Range (INR)	1,091 /588
Free Float (%)	29.0
ADTV-3M (mn) (USD)	22.9

Price Performance (%)	3m	6m	12m
Absolute	12.9	(0.4)	(2.0)
Relative to Sensex	8.3	(5.9)	(7.8)

ESG Score	2024	2025	Change
ESG score	70.8	74.2	3.4
Environment	64.6	67.1	2.5
Social	72.2	70.2	(2.0)
Governance	75.4	83.0	7.6

Note - Score ranges from 0 - 100 with a higher score indicating higher ESG disclosures.

Source: SES ESG, I-sec research

Earnings Revisions (%)	FY26E	FY27E	FY28E
Revenue	(4)	(4)	(6)
EBITDA	3	2	(3)
EPS	26	25	1

Previous Reports

27-07-2025: [Q1FY26 results review](#)

26-04-2025: [Q4FY25 results review](#)

Q2FY26 conference call highlights

Transmission

- Orders and commissioning
 - AESL was declared L1 in one project in Q2FY26 (Khavda Olpad) worth INR 180-200bn.
 - AESL has commissioned three projects worth INR 23bn in Q1FY26 – Khavda II-A, Khavda Pooling Station 1, Sangod transmission
 - Mumbai HVDC project: The project is on track. Expect project COD in FY26
 - Apart from Mumbai HVDC, AESL expects to commission three additional transmission projects in FY26 – North Karanpura, WR SR and Khavda III-A.
- Operating performance
 - Strong transmission system availability of 99.6% in the quarter at the portfolio level; incentive was INR 300mn for Q2FY26
 - AEML – energy sales were slightly lower in Q2FY26 in the Mumbai circle (+2% YoY) due to continued monsoons. Distribution losses reduced to 4.4% in Q2FY26 vs 4.9% YoY. MUL – energy sales increased by 50% in Q2FY26 led by industrial demand growth
- Financials
 - Transmission revenue grew 9% YoY to INR 1.3bn due to additional revenue from new projects

Smart meters

- AESL was the lowest bidder in the cancelled smart metering tender of 8.2mn meters in Tamil Nadu. The company has participated in the re-bidding. Tender is currently under technical evaluation
- Smart meter deployment: Have installed meters at average run-rate of 20,175 meters per day in Q2FY26. Cumulative meters installed stand at 7.4mn, as of Q2FY26 – 1.8mn smart meters installed in Q2FY26
- AESL is targeting cumulative smart meter installations to reach 10mn+ by Mar'26

Capex

- Capitalisation of INR 170-180bn is expected in FY26
 - INR 115bn for transmission projects
 - INR 40bn for smart meters
 - INR 16bn for distribution
- Capitalisation of INR150-160bn per year is expected in transmission over the next 3-4 years
- Capitalisation of INR 170-180bn is expected to bring an EBITDA of INR 31bn.

Pipeline

- Transmission pipeline of INR 1trn (excluding Khavda-Olpad)
- Khavda-Olpad HVDC – AESL declared L1
- Intra-state transmission activity is also picking up, led by Maharashtra, Rajasthan and Karnataka

- AESL plans to bid for privatisation of two discoms in Uttar Pradesh
- AESL has also applied for parallel licence in Maharashtra (Navi Mumbai), UP and Gujarat (Mundra extension) – for Maharashtra, MERC held the hearing last week; the other two might take some time
- AESL expects strong smart meter pipeline largely from major states – Tamil Nadu, Karnataka, Telangana and Madhya Pradesh. The company expects to maintain its market share of 22% in smart meters.

New businesses

- C&I power business – AESL to offer single point bundled solution to industrial customers; focus on green power with high reliability and lower cost to help fulfil customers' ESG targets. Currently, AESL's C&I load is 717MW; it plans to expand this to 7,000MW over the next five years
- District cooling – developing 88,000 tonnes of cooling capacity

Exhibit 1: Consolidated quarterly highlights

P&L (INR mn)	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26	QoQ (%)	YoY (%)
Net sales	47,835	61,123	53,656	60,429	63,134	62,611	(0.8)	2.4
EBITDA	16,493	17,154	16,606	19,191	18,087	19,543	8.0	13.9
OPM (%)	34%	28%	31%	32%	29%	31%	256	315
Other inc.	1,114	1,761	1,701	2,218	2,062	1,713	(16.9)	(2.7)
Interest	8,109	8,129	8,091	8,262	8,940	8,717	(2.5)	7.2
Depreciation	4,979	4,841	4,624	4,617	4,648	5,094	9.6	5.2
PAT	2,762	4,934	4,403	5,657	5,389	5,571	3.4	12.9
Reported PAT	-8,239	6,750	5,618	6,471	5,125	5,340	4.2	(20.9)
EPS (INR)	2.48	4.42	3.95	5.1	4.8	5.0	3.4	12.9

Source: I-Sec research, Company data

Outlook and valuation

AESL is the second-largest transmission player in the country in bids. It is also a leading player in smart meter bids. Note that both the segments are seeing favorable tailwinds. As a result, we estimate EBITDA is set to rise from INR 69bn in FY25 to INR 127bn in FY27. The strong increase is on the back of: 1) new transmission project commissioning; 2) incremental smart meter installations; and 3) capex in distribution areas leading to increase in regulated equity.

The company has robust pipelines for transmission and smart metering projects. Its transmission pipeline is worth ~INR 0.6trn; it won Bhadla-Fatehpur HVDC project worth INR 250bn in FY25. Smart meter pipeline is 24.6mn; it has participated in the rebidding for smart meters in Tamil Nadu (earlier tender was cancelled for 30mn smart meters, which was won by AESL). Execution of the under-construction transmission projects and smart meter deployment remain monitorable. On account of slower trajectory of execution compared to earlier estimates and subdued smart meter bidding activity, we have revised our estimates downwards.

Earnings increased on account of new assets and revenue was cut due to expectations of lower depreciation in older cost-plus assets. We maintain **BUY** while valuing the businesses on an SoTP-basis and arrive at a target price of **INR 1,127** (unchanged).

Key risks: 1) Delays in commissioning of under-implementation transmission projects; and 2) Slower-than-estimated deployment of smart meters.

Exhibit 2: SoTP-based valuation – TP of INR 1,127

Transmission	Metrics (INR bn)	Valuation	Value (INR)
Regulated	Regulated equity	Multiple of regulated equity	
Operating	37	3x	111
Under construction	21	3x	63
Sub - total			174
Bid based	EBITDA	EV to EBITDA Multiples	
Operating	23	14x	328
Under construction	71	14x	994
Debt			-564
Sub - total			758
Distribution	Regulated equity	Multiple of regulated equity	
Mumbai DISCOM	62	3x	137
Mundra Utilities	3	3x	9
Sub - total			146
Smart meter	EBITDA	EV to EBITDA Multiples	
Existing	25	10x	250
Debt			-84
Sub-Total			156
Value			1,243
Cash			120
Total Value			1,363
Number of shares (mn)			1,201
Total Value			1,127

Source: I-Sec research, Company data

Exhibit 3: Earnings revision (INR mn)

Particulars	FY26E			FY27E			FY28E		
	New	Old	Change (%)	New	Old	Change (%)	New	Old	Change (%)
Revenue	2,45,270	2,55,231	-4%	2,82,954	2,94,625	-4%	3,01,081	3,20,082	-6%
EBITDA	81,174	78,837	3%	1,12,716	1,10,215	2%	1,24,981	1,29,177	-3%
PAT	19,974	15,879	26%	26,072	20,796	25%	26,989	26,771	1%

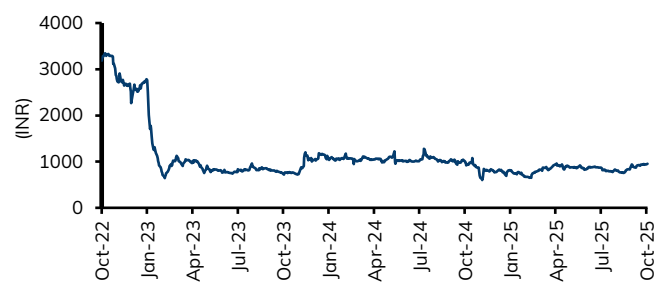
Source: I-Sec research

Exhibit 4: Shareholding pattern

%	Mar'25	Jun'25	Sep'25
Promoters	69.9	71.2	71.2
Institutional investors	24.0	22.8	23.1
MFs and others	2.5	3.2	6.3
FIs/Banks	0.0	0.0	0.0
Insurance	3.6	3.6	3.6
FIIIs	17.9	16.0	13.2
Others	6.1	6.0	5.7

Source: Bloomberg, I-Sec research

Exhibit 5: Price chart



Source: Bloomberg, I-Sec research

Financial Summary

Exhibit 6: Profit & Loss

(INR mn, year ending Mar-31)

	FY25A	FY26E	FY27E	FY28E
Net Sales	2,24,522	2,45,270	2,82,954	3,01,081
Operating Expenses	-	-	-	-
EBITDA	70,924	81,174	1,12,716	1,24,981
EBITDA Margin (%)	31.6	33.1	39.8	41.5
Depreciation & Amortization	19,060	23,677	33,816	37,591
EBIT	51,864	57,497	78,900	87,390
Interest expenditure	32,592	38,354	50,763	55,762
Other Non-operating Income	6,795	7,530	7,318	6,625
Recurring PBT	26,067	26,674	35,455	38,253
Profit / (Loss) from Associates	-	-	-	-
Less: Taxes	6,781	5,275	7,742	9,002
PAT	19,286	21,399	27,712	29,251
Less: Minority Interest	2,533	1,425	1,640	2,263
Extraordinaries (Net)	(6,153)	-	-	-
Net Income (Reported)	10,600	19,974	26,072	26,989
Net Income (Adjusted)	16,753	19,974	26,072	26,989

Source Company data, I-Sec research

Exhibit 7: Balance sheet

(INR mn, year ending Mar-31)

	FY25A	FY26E	FY27E	FY28E
Total Current Assets	1,75,406	1,88,356	2,30,155	2,72,990
of which cash & cash eqv.	62,571	71,046	1,04,717	1,47,076
Total Current Liabilities & Provisions	58,271	69,925	69,925	69,925
Net Current Assets	1,17,135	1,18,431	1,60,230	2,03,065
Investments	-	-	-	-
Net Fixed Assets	3,95,616	5,75,032	7,43,177	7,36,930
ROU Assets	-	-	-	-
Capital Work-in-Progress	56,954	57,954	62,254	66,984
Total Intangible Assets	-	-	-	-
Other assets	63,161	63,161	63,161	63,161
Deferred Tax Assets	-	-	-	-
Total Assets	6,32,865	8,14,577	10,28,822	10,70,140
Liabilities				
Borrowings	4,02,753	5,31,221	6,78,474	7,01,450
Deferred Tax Liability	-	-	-	-
provisions	-	-	-	-
other Liabilities	0	0	0	0
Equity Share Capital	12,013	12,013	12,013	12,013
Reserves & Surplus	2,08,669	2,60,488	3,25,839	3,41,918
Total Net Worth	2,20,682	2,72,501	3,37,852	3,53,931
Minority Interest	9,431	10,855	12,496	14,758
Total Liabilities	6,32,865	8,14,577	10,28,822	10,70,140

Source Company data, I-Sec research

Exhibit 8: Cashflow statement

(INR mn, year ending Mar-31)

	FY25A	FY26E	FY27E	FY28E
Operating Cashflow	6,124	50,830	51,760	64,104
Working Capital Changes	(23,535)	7,179	(8,129)	(475)
Capital Commitments	(52,405)	(2,04,093)	(2,06,261)	(36,074)
Free Cashflow	58,529	2,54,923	2,58,021	1,00,179
Other investing cashflow	-	-	-	-
Cashflow from Investing Activities	(52,405)	(2,04,093)	(2,06,261)	(36,074)
Issue of Share Capital	82,482	33,269	40,919	(8,646)
Interest Cost	-	-	-	-
Inc (Dec) in Borrowings	32,056	1,28,469	1,47,253	22,976
Dividend paid	-	-	-	-
Others	(35,632)	-	-	-
Cash flow from Financing Activities	78,906	1,61,738	1,88,172	14,329
Chg. in Cash & Bank balance	32,625	8,475	33,671	42,360
Closing cash & balance	62,571	71,046	1,04,717	1,47,076

Source Company data, I-Sec research

Exhibit 9: Key ratios

(Year ending Mar-31)

	FY25A	FY26E	FY27E	FY28E
Per Share Data (INR)				
Reported EPS	8.8	16.6	21.7	22.5
Adjusted EPS (Diluted)	13.9	16.6	21.7	22.5
Cash EPS	29.8	36.3	49.9	53.8
Dividend per share (DPS)	-	-	-	-
Book Value per share (BV)	183.7	226.8	281.2	294.6
Dividend Payout (%)	-	-	-	-
Growth (%)				
Net Sales	39.0	9.2	15.4	6.4
EBITDA	24.1	14.5	38.9	10.9
EPS (INR)	35.7	19.2	30.5	3.5
Valuation Ratios (x)				
P/E	104.4	55.4	42.4	41.0
P/CEPS	30.9	25.4	18.5	17.1
P/BV	5.0	4.1	3.3	3.1
EV / EBITDA	20.4	19.3	14.9	13.3
P / Sales	4.9	4.5	3.9	3.7
Dividend Yield (%)	-	-	-	-
Operating Ratios				
Gross Profit Margins (%)	31.6	33.1	39.8	41.5
EBITDA Margins (%)	31.6	33.1	39.8	41.5
Effective Tax Rate (%)	26.0	19.8	21.8	23.5
Net Profit Margins (%)	8.6	8.7	9.8	9.7
NWC / Total Assets (%)	8.6	5.8	5.4	5.2
Net Debt / Equity (x)	1.5	1.7	1.7	1.6
Net Debt / EBITDA (x)	4.8	5.7	5.1	4.4
Profitability Ratios				
RoCE (%)	7.6	7.2	7.3	6.9
RoE (%)	9.1	7.8	8.2	7.5
RoIC (%)	7.6	7.2	7.3	6.9
Fixed Asset Turnover (x)	0.6	0.5	0.4	0.4
Inventory Turnover Days	12	11	11	6
Receivables Days	80	72	73	71
Payables Days	56	55	49	44

Source Company data, I-Sec research

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