



PL Capital
PRABHUDAS LILLADHER

Amber Enterprises India (AMBER IN)

Rating: BUY | CMP: Rs7,254 | TP: Rs9,782



Component led strategy to drive margin and scale

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Amber Enterprises India (AMBER IN)

Company Initiation

Rating: BUY | CMP: Rs7,254 | TP: Rs9,782

Component led strategy to drive margin and scale

Key Financials - Consolidated

Y/e Mar	FY25	FY26E	FY27E	FY28E
Sales (Rs. m)	99,730	1,22,914	1,50,370	1,80,198
EBITDA (Rs. m)	7,634	9,889	12,481	15,677
Margin (%)	7.7	8.0	8.3	8.7
PAT (Rs. m)	2,512	3,976	5,624	7,898
EPS (Rs.)	74.3	117.5	166.3	233.5
Gr. (%)	79.4	58.3	41.5	40.4
DPS (Rs.)	-	-	-	-
Yield (%)	-	-	-	-
RoE (%)	11.5	16.2	19.3	22.0
RoCE (%)	15.8	17.1	18.3	20.8
EV/Sales (x)	2.6	2.1	1.7	1.4
EV/EBITDA (x)	33.6	26.3	20.8	16.0
PE (x)	97.7	61.7	43.6	31.1
P/BV (x)	10.7	9.3	7.7	6.2

Key Data

AMBE.BO | AMBER IN

52-W High / Low	Rs. 8,177 / Rs. 4,266
Sensex / Nifty	80,081 / 24,501
Market Cap	Rs. 246 bn/ \$ 2,806 m
Shares Outstanding	34m
3M Avg. Daily Value	Rs. 2650.33m

Shareholding Pattern (%)

Promoter's	39.72
Foreign	28.56
Domestic Institution	19.11
Public & Others	12.60
Promoter Pledge (Rs bn)	-

Stock Performance (%)

	1M	6M	12M
Absolute	(2.8)	28.9	65.6
Relative	(1.8)	17.8	69.2

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We initiate coverage on AMBER with 'BUY' rating and SOTP-based TP of Rs9,782 valuing its Consumer Durables segment at 25x EV/EBITDA Sep-27E, which implies 24x EV/EBITDA Sep'27E and 50x Sep'27E earnings. We believe AMBER is poised for healthy long-term growth on the back of 1) diversification of the Consumer Durables segment beyond room air conditioners (RACs), 2) improved capacity utilization and broader product offerings across segments, 3) capacity expansion, entry into the fast-growing PCB market, and a strong order book of Rs50bn in the Electronics segment, 4) revival in the Mobility segment, backed by a robust Rs20bn order book, product diversification, and execution of delayed projects, and 5) market leadership in RAC contract manufacturing. We estimate revenue/EBITDA/PAT CAGR of 22.8%/27.9%/49.6% over FY25-27E with EBITDA margin expanding by ~65bps to reach 8.3% by FY27E. Despite a strong capex plan, robust financials are expected to help maintain RoCE/RoE at healthy levels, 18.3%/19.3% by FY27E. Initiate 'BUY'.

Well-diversified, expanding TAM: AMBER is strategically diversifying its Consumer Durables segment beyond RACs through both organic initiatives and acquisitions, including 50:50 JV with Resojet to enter fully automatic top and front load washing machines (WMs). This move will enhance capacity utilization, broaden product offerings, and increase non-RAC revenue share to 18.3% by FY27E. Further, AMBER is leveraging government incentives through ~Rs21bn capex (FY21-25), to expand its Consumer Durables facilities and reach 30-32% revenue contribution from components beyond RACs in the Consumer Durables segment. This segment is expected to deliver 17.1% revenue CAGR over FY25-27E with EBITDA margin expanding ~80bps.

Building full-stack EMS capabilities for long-term upside: AMBER is scaling its Electronics segment through backward integration, new product additions (HDI and semiconductor substrates), and diversified applications to drive long-term growth and margin expansion, supported by a strong Rs50bn order book. It is on track to become a full-stack electronics manufacturing services (EMS) provider, and the management expects Electronics margin to improve from ~7% in FY25 to 10-12% in the next 2-3 years. Further, AMBER has planned a capex of Rs6.5bn in Ascent Circuits and will invest Rs30bn over the next 5 years in the Electronics segment. We expect the Electronics segment to witness 41.2% revenue CAGR over FY25-27E, along with 125bps expansion in EBITDA margin, resulting in a robust 53.3% EBITDA CAGR.

Increased focus on Mobility segment to drive growth: AMBER's Mobility segment is poised 17.3% CAGR over FY25-27E, supported by a strong Rs20bn order book, product expansion, and revival of delayed projects like Metro and Vande Bharat. With targets to capture 28-30% of the BoM per railway coach and achieve 18% EBITDA margin, AMBER is scaling up through greenfield expansions, JVs with Yujin and Titagarh, deeper integration into high-value rail subsystems, and defense exports.

Company Overview

AMBER: Leader in RAC & integrated HVAC solutions

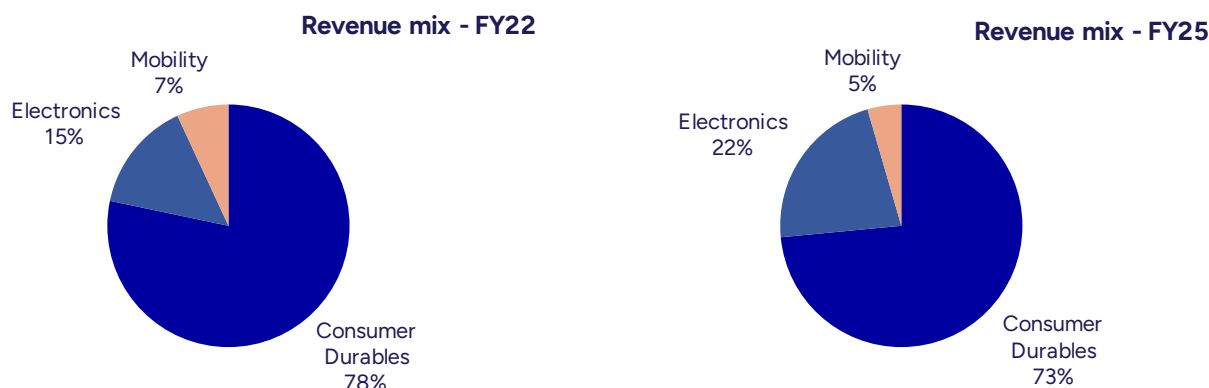
Established in 1990 and headquartered in Gurugram, Haryana, Amber Enterprises India Ltd is a prominent player in the Indian AC industry. The company specializes in manufacturing residential and commercial air conditioning systems, deep freezers, and industrial refrigeration products. AMBER is further diversifying its Electronics and Mobility segments through acquisitions and JVs.

- AMBER operates 31 manufacturing facilities (1 electronics and 2 mobility facilities is underway), which are strategically located close to customers, ensuring efficient delivery of high-quality products.
- In recent years, AMBER has expanded its product portfolio beyond RACs, venturing into automation, smart electronics, and home appliances.
- The company has also established a global presence, with footprint in the Middle East, Taiwan, USA, Sri Lanka and Nepal.
- In FY25, 73% of its revenue came from the Consumer Durables segment. AMBER leads in RACs with a wide product and component range, with 70% share in the inverter AC value chain. Further, it is expanding into ductable ACs and fully automatic WMs via a 50:50 JV with Resojet.
- Electronics segment has a robust Rs50bn order book, led by localization demand. The segment grew ~82% with ~7% margin in FY25, which is expected to reach 10–12% in the next 2 years. AMBER is planning to invest Rs30bn in an electronics manufacturing facility under the Electronics Component Manufacturing Scheme (ECMS) over the next 5 years.
- AMBER is expanding into mobility and defense through JVs with Titagarh Rail Systems and Yujin Machinery, thus enhancing its presence in rail subsystems like doors, gangways and pantographs. Its investment in Titagarh Firema, Italy, sets the stage for export-led growth in Europe. With an order book of Rs20bn in FY25, the management expect the Mobility segment to double its revenue in the next 2 years and expand its TAM.
- AMBER is planning to raise Rs 25bn to fund its growth capex, for which Board of Directors' approval has been obtained.
- We believe AMBER is well placed to benefit from the growing opportunities in all 3 segments led by a) a diverse product portfolio, b) a strong order book, c) strategic JVs and global tie-ups, and d) expanding TAM. Over FY22-25, overall revenue/EDITDA/PAT CAGR stood at 33.3%/40.5%/31.2%, with Consumer Durables/Electronics/Mobility revenue logging 30.9%/52.6%/15.9% CAGR.

Capacity building across business divisions has fuelled growth

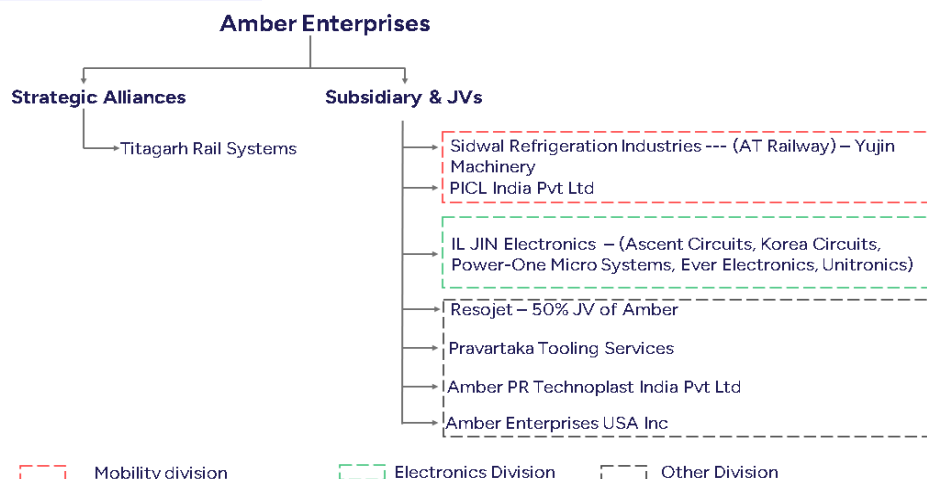
Consolidated Total Income Surpasses Rs100bn Milestone for FY25 (incl. OI)

Exhibit 1: Consumer Durables contribution declined to 73% in FY25 from 78% in FY22









Source: Company, PL

Exhibit 2: AMBER's inorganic investments



Source: Company, PL

Exhibit 3: Business overview

Segments	Consumer Durables (73%)	Electronics (22%)	Mobility (5%)
Business Verticals	RAC - FG & Component (84%)  Non-RAC Components(16%) 	PCB-A (85%)  Bare PCB (15%) 	Railways & Metro Defense Data Centre Bus  
Product Portfolio	IDU, ODU, Commercial AC, Window AC, Copper Tube, Sheet Metal, Injection Moulding, Motor, Tools, Heat Exchanger, CFF, Washing Machine	PCBA, Bare PCB	HVAC, Micro-Processor Controller, Pantry, Doors, Gangways, Couplers, Pantograph, Brakes Driving Gears.
No. of Facilities	24 Facilities	6 Facilities*	3 Facilities*
Entities	Resojet, Pravartaka, Amber PR, Amber ent USA	IL JIN, Ever, Ascent, South Korea, Power-one micro, Unitronics.	Sidwal
Revenue (Rs bn)	73	22	4.5
EBITDA margin (%)	7.7%	6.9%	18.4%
Order Book (Rs bn)	-	50	20

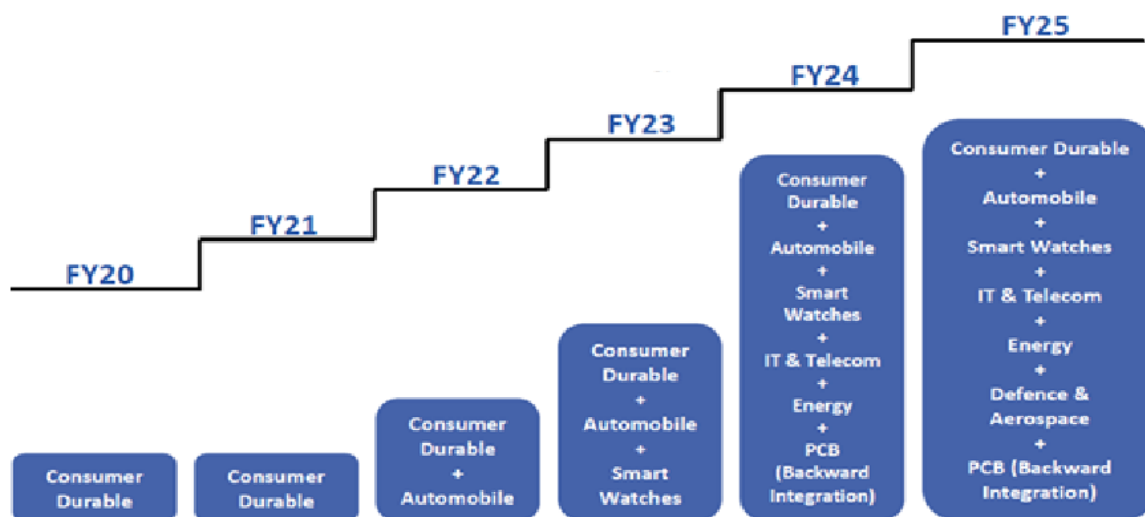
Source: Company, PL; FY25 financials, *Development of 1 electronics and 2 mobility facilities is underway

Exhibit 4: Segment-wise manufacturing facilities

Manufacturing facility	FY21	FY22	FY23	FY24	FY25
Consumer Durables	10	18	22	24	24
Electronics	2	3	3	5	6*
Mobility	3	2	2	1	3*
Total	15	23	27	30	31

Source: Company, PL; *Development of 1 electronics and 2 mobility facilities is underway

Exhibit 5: Amber's business diversification journey (FY20-25)



Source: Company, PL

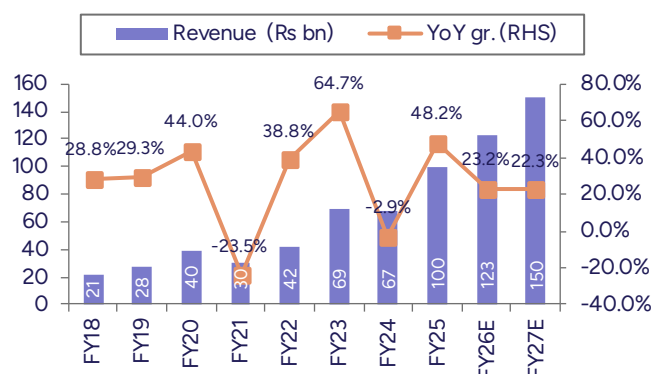
Exhibit 6: Amber's fundraising details

Fund raising Details	IPO details (FY18)	QIP (FY21)	Expected QIP (FY26) *
Date	Jan-18	Aug-21	FY25
Price (Rs)	859	1780	7,500
Eq Share (mn)	7.0	2.2	3.3
Issue size (Rs mn)	5,996	4,000	25,000
Equity dilution post QIP	17.6%	6.7%	9.0%
Promoter holding Post IPO/QIP	44.0%	40.3%	36.2%
Post eq share (mn)	31.4	33.7	37.2
MCap (Rs mn)	27,013	59,975	2,78,676
1yr Fwd PE (x)	29x	54x	50x

Source: Company, PL, *PL estimates on expected QIP

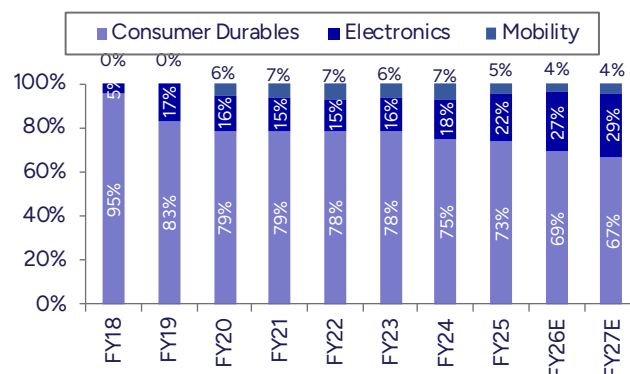
Story in Charts

Exhibit 7: Revenue to grow at ~23% CAGR over FY25-27E



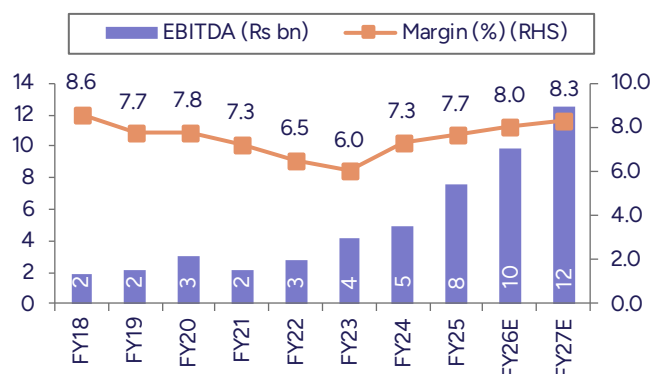
Source: Company, PL

Exhibit 8: Revenue diversified across segments



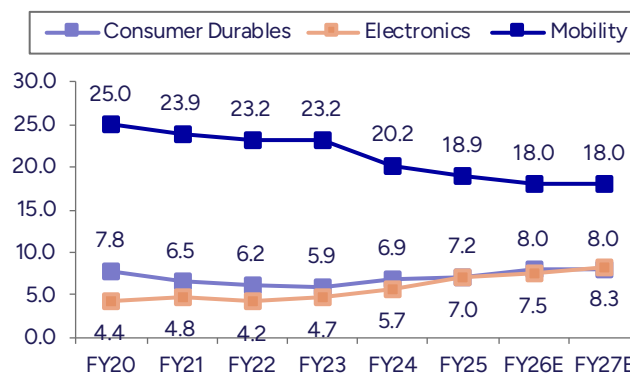
Source: Company, PL

Exhibit 9: EBITDA to improve by ~65bps over FY25-27E



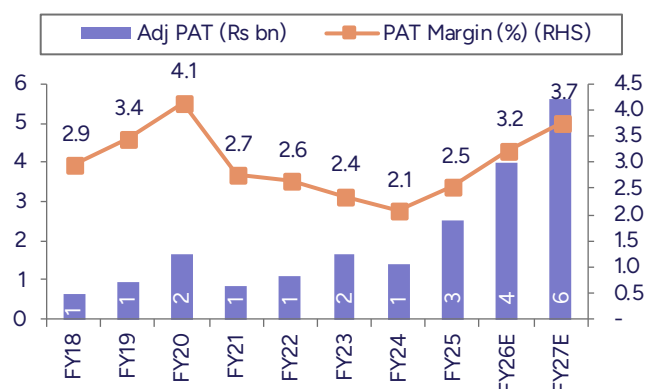
Source: Company, PL

Exhibit 10: Segment-wise margin (%)



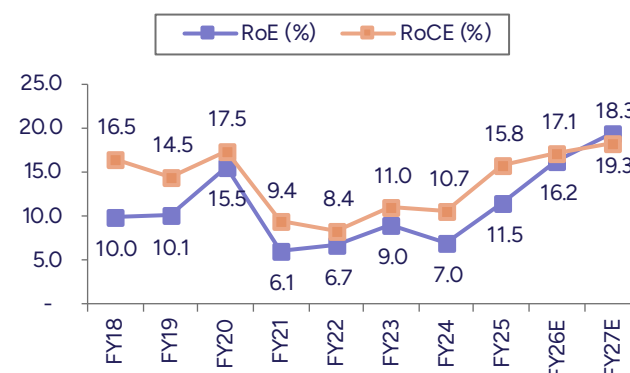
Source: Company, PL

Exhibit 11: Adj PAT to grow 49.6% CAGR over FY25-27E



Source: Company, PL

Exhibit 12: RoE/RoCE to remain stable at 19.3%/18.3% in FY27



Source: Company, PL

Investment Rationale

Consumer Durables Segment: Well-diversified, expanding TAM

Preferred contract manufacturer in Indian white goods

India's RAC industry set for 20% CAGR over CY24-28 to reach Rs640bn by CY28

India's white goods market has clocked 12% CAGR to reach Rs1,290bn over CY18-24, driven by better access to electricity, improved affordability due to rise in per capita incomes, easy financing schemes, rising urbanization and premiumization trends, deepening distribution reach of white goods in the country, and government support to the sector (e.g., production linked incentive (PLI), Electronics Manufacturing Clusters (EMC) Scheme, etc.).

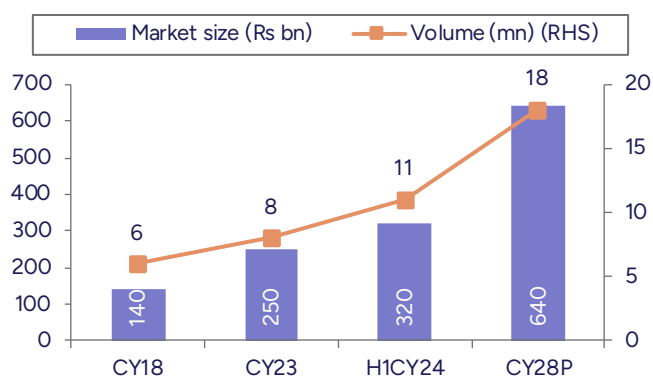
With low penetration, increasing disposable income and increasing temperature, India's RAC industry is poised for 20% CAGR from CY24-28 to reach Rs640bn. Also, Supported by PLI schemes, local value addition is expected to increase from 65–70% to 85–90% by CY28, accelerating domestic production of key RAC components. While OEMs are increasingly insourcing, ODM players like AMBER continue to benefit from strong, volume-driven demand for RAC components.

Exhibit 13: Industry tailwinds shaping AMBER growth, especially in RAC

Indian white goods industry	Market size (Rs bn) CY24	CAGR CY18-23	CAGR CY23-28E	Penetration	Replacement cycle (years)	Outlook	Remarks
WM	235	11%	9%	21%	10-12	Positive	Low penetration due to availability of cheap labor
RAC	320	13%	20%	12%	9-10	Highly Positive	Lowest penetration level; segment witnessing a shift toward inverter ACs; highly competitive segment due to presence of many players
Refrigerator	320	8%	13%	34%	13-15	Positive	Higher utility to consumers compared to WM/RAC; segment largely dominated by foreign players
TV	415	14%	13%	76%	6-7	Neutral	Highest penetration level; category witnessing upgradation to LCD/LED/OLED/QLED/UHD/smart TVs; sharp price erosion due to entry of Chinese players

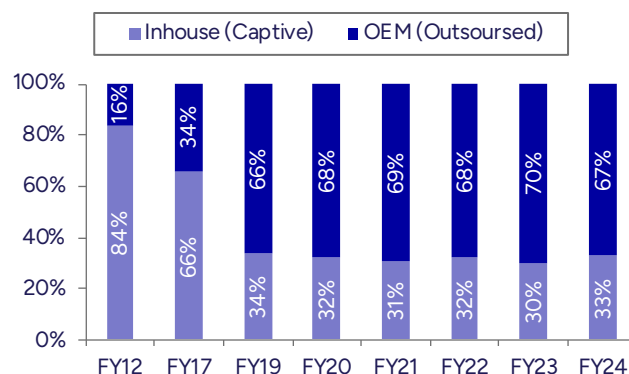
Source: Company, PL

Exhibit 14: Dom RAC industry set for healthy growth



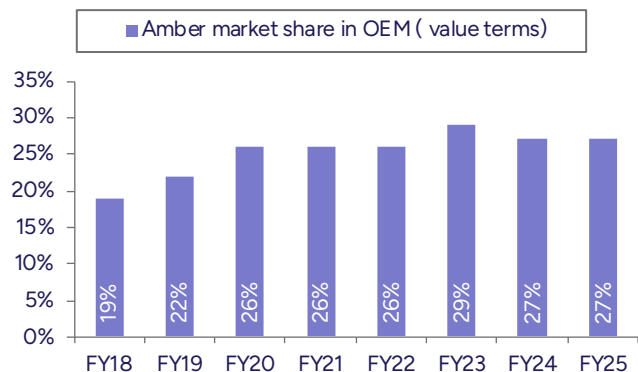
Source: Company, PL

Exhibit 15: RAC OEM shares rise to 67% in FY24



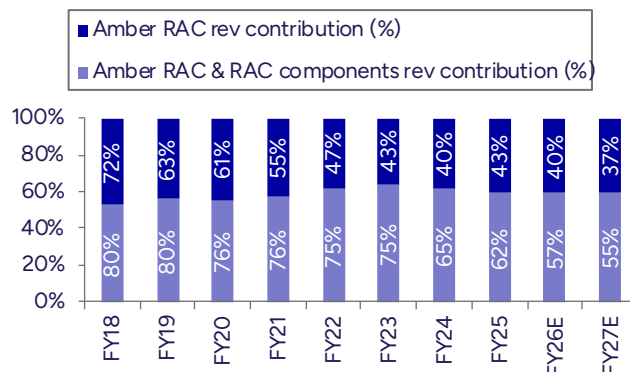
Source: Company, PL

Exhibit 16: OEM share at 27% in FY25



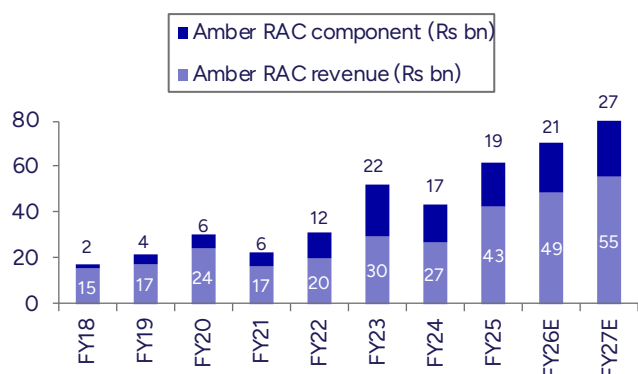
Source: Company, PL

Exhibit 17: RAC & its components major contributors to rev.



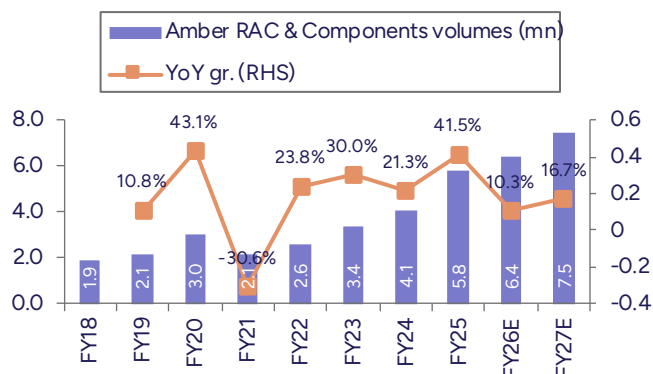
Source: Company, PL

Exhibit 18: RAC & RAC components to see 8.6% rev CAGR over FY25-27E



Source: Company, PL

Exhibit 19: RAC & RAC components to see 13.5% vol CAGR over FY25-27E



Source: Company, PL

Exhibit 20: Major clientele in India across industries



Source: Company, PL

Strategic shift beyond RACs with backward integration

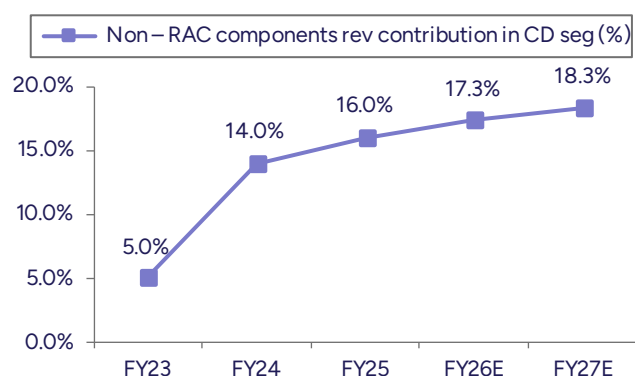
AMBER is simultaneously diversifying and strengthening its Consumer Durables segment through strategic acquisitions and JVs. Building on its presence in telecom, IT, and home appliance components, the company is expanding into fully automatic top and front load washing machines (WM) via 50:50 joint venture (JV) with Resojet. This initiative aims to broaden Amber's footprint beyond room air conditioners (RAC) and support future growth opportunities.

AMBER diversified into higher-margin component segments

These efforts are expected to bolster the Consumer Durables division, by enhancing its capabilities in manufacturing fully automatic WMs and WM components. By expanding beyond RACs, AMBER seeks to provide more comprehensive solutions to its customers. This strategic move will lead to better utilization of capacities during non-seasonal periods in the RAC segment and accelerate the overall growth trajectory.

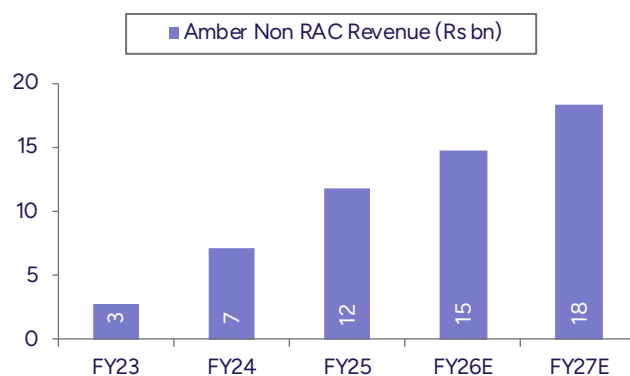
RAC and RAC components accounted for ~84% of Consumer Durables revenue in FY23, with the remaining coming from non-RAC components. We expect the share of non-RAC components to reach 18.3% by FY27E, led by the diversification efforts.

Exhibit 21: Non-RAC components' rev shares to reach at ~18%



Source: Company, PL

Exhibit 22: Non-RAC components est to clock 25% rev CAGR over FY25-27E



Source: Company, PL

Policy push driving electronics output with target of 75–80% indigenization by CY27, AMBER well-positioned to capitalize on the trend

Government incentives & schemes boosting growth

With the support from government initiatives like Phased Manufacturing Program, National Policy on Electronics, 2019, Scheme for Promotion of Manufacturing of Electronic Components and Semiconductors (SPECS), and PLI schemes, domestic production of electronic goods has increased 5x from Rs1.9trn (USD30bn) in FY15 to Rs9.52trn (USD115bn) in FY24 at a CAGR of ~17%.

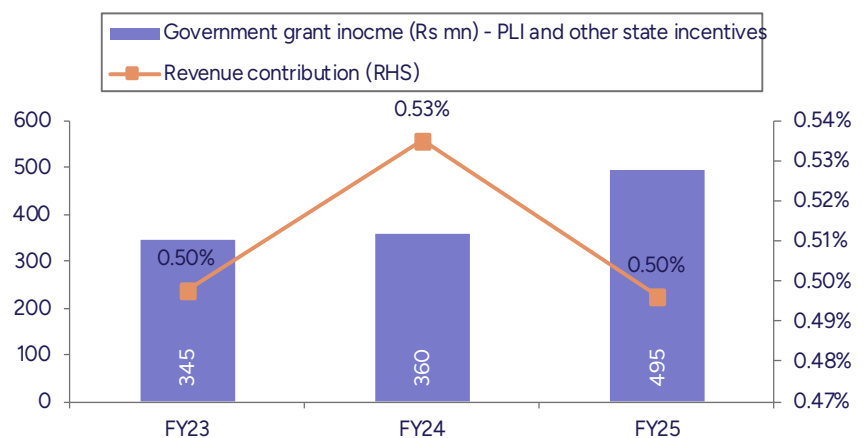
The PLI scheme for white goods (ACs and LED lights), with an outlay of Rs62.38bn to be implemented over FY22-29, aims to reduce imports and enhance industry margins through backward integration. The scheme has helped increase local value addition in RAC manufacturing from 25% in CY21 to over 50% in CY24, significantly reducing import dependence and promoting backward integration. The industry is witnessing a structural shift toward local manufacturing of low-value components, with a goal to achieve 75-80% indigenization by CY27. Capitalizing on this trend, AMBER has planned a capex of ~Rs21.0bn on capacity expansion and maintenance for FY21-25 across segments. Further, AMBER has increased its Consumer Durables facilities from 10 to 22 in FY25, with ~70% BoM catering capability, and is aiming for 30-32% revenue contribution from components by expanding beyond RACs in the Consumer Durables segment.

Exhibit 23: Eligibility threshold criteria: AC components (Rs bn)

	Year	PLI	Min cumulative incremental investment (large)	Min incremental sales (large)	Min PLI (large)	Min cumulative incremental investment (normal)	Min incremental sales (normal)	Min PLI (normal)
			Large investment			Normal investment		
AC components	2021-22		1.5			0.5		
	2022-23	6%	3.0	7.5		1.0	2.5	
	2023-24	6%	4.0	15.0	0.45	1.5	5.0	0.15
	2024-25	5%	5.0	20.0	0.90	2.3	7.5	0.30
	2025-26	5%	6.0	25.0	1.00	3.0	11.3	0.38
	2026-27	4%		30.0	1.25		15.0	0.56
	2027-28				1.20			0.60
	Total		6.0	97.5	4.80	3.0	41.3	1.99
High-value intermediate s of ACs	2021-22		0.5			0.5		
	2022-23	6%	1.3	2.5		1.0	2.5	
	2023-24	6%	2.0	6.3	0.15	1.5	5.0	0.15
	2024-25	5%	3.0	10.0	0.38	2.0	7.5	0.30
	2025-26	5%	4.0	15.0	0.50	2.5	10.0	0.38
	2026-27	4%		20.0	0.75		12.5	0.50
	2027-28				0.80			0.50
	Total		4.0	53.8	2.58	2.5	37.5	1.83
Low-value intermediate s of ACs	2021-22		0.2			0.1		
	2022-23	6%	0.4	1.0		0.2	0.5	
	2023-24	6%	0.6	2.0	0.06	0.3	1.0	0.03
	2024-25	5%	0.8	3.0	0.12	0.4	1.5	0.06
	2025-26	5%	1.0	4.0	0.15	0.5	2.0	0.08
	2026-27	4%		5.0	0.20		2.5	0.10
	2027-28				0.20			0.10
	Total		1.0	15.0	0.73	0.5	7.5	0.37

Source: Company, PL

Exhibit 24: Grants received under PLI scheme for ACs and AC components

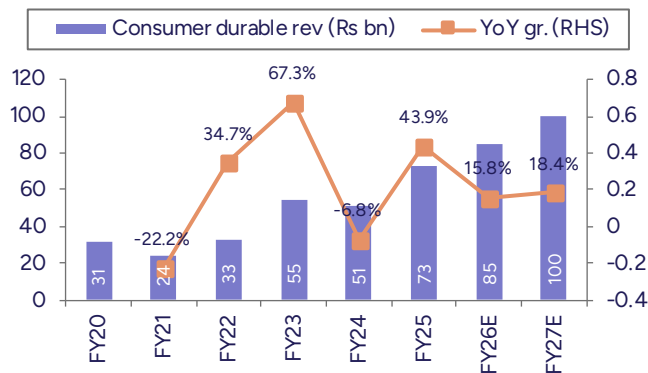


Source: Company, PL

AMBER maintains a leadership position with 26-27% market share in OEMs

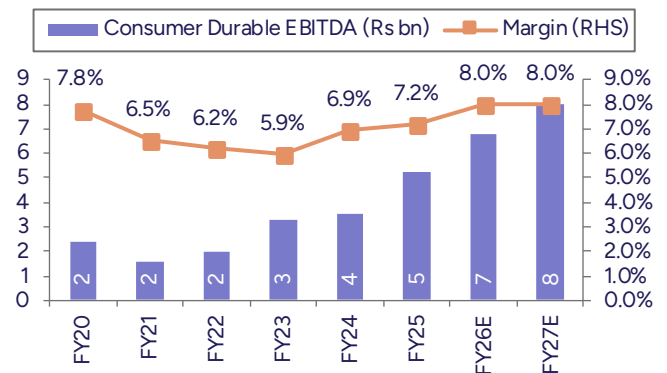
We expect AMBER's RAC/RAC components/non-RAC components businesses to clock 13.5%/19.9%/25.0% CAGR over FY25-27E. Overall, the Consumer Durables segment is expected to log 17.1% CAGR, with EBITDA margin maintained at 8%, led by diversification into the margin-accretive components space. Revenue growth will be driven by a) positive industry demand for RACs, b) OEMs continuing to dominate the RAC market and AMBER maintaining a leadership position with 26-27% market share in OEMs, c) AMBER gaining market share in the RAC segment by converting large MNC customers from gas charging services to comprehensive OEM solutions, d) strong order book from light commercial AC players and onboarding of new customers, and e) addition of a new vertical in the non-RAC components category.

Exhibit 25: CD rev to clock 17.1% CAGR over FY25-27E



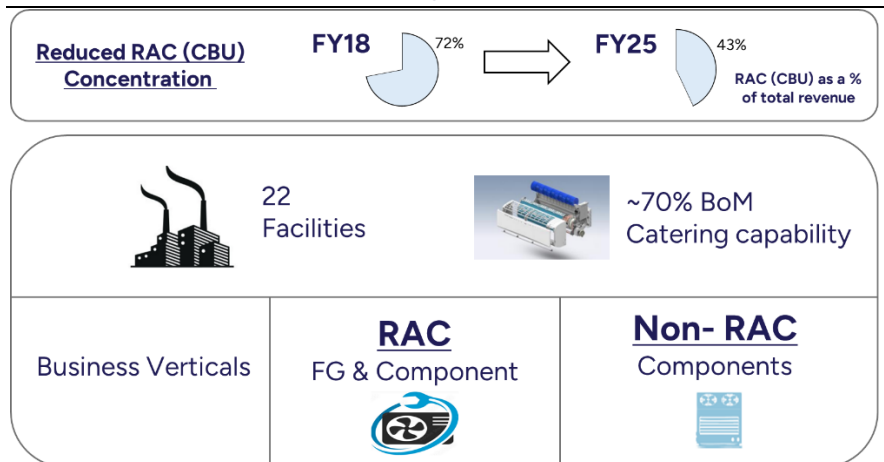
Source: Company, PL

Exhibit 26: CD EBITDA to clock 23.5% CAGR in FY25-27E



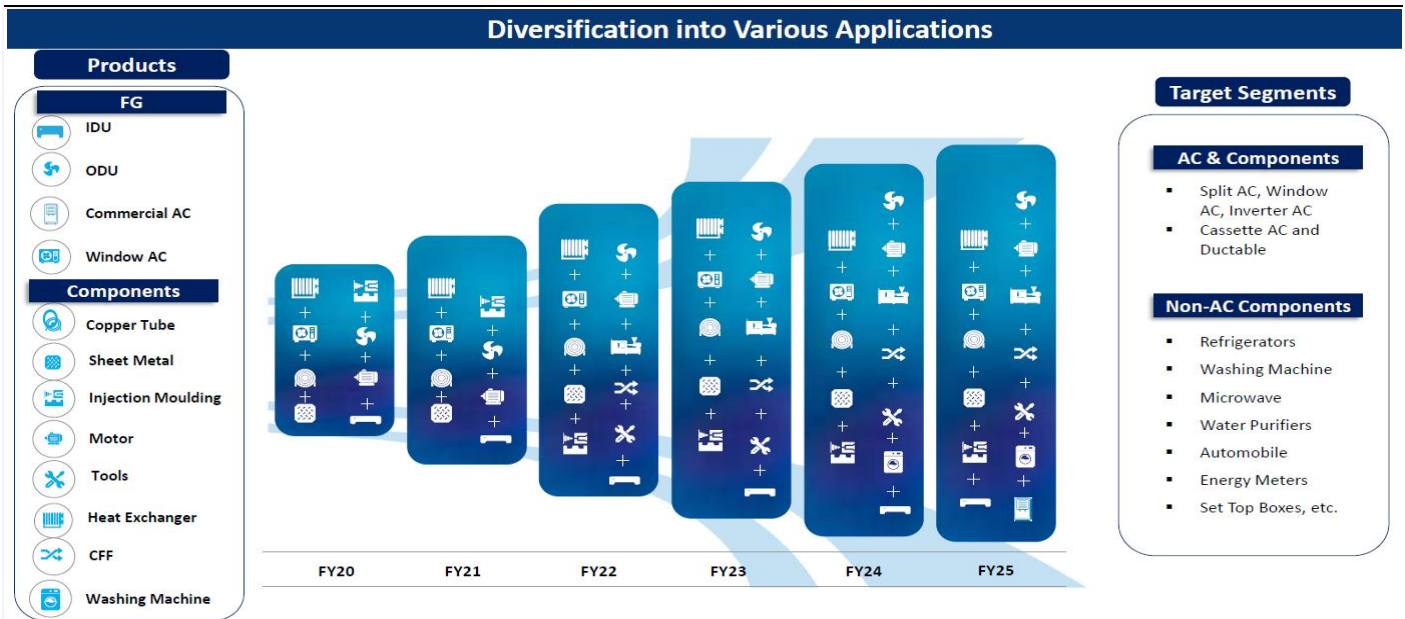
Source: Company, PL

Exhibit 27: Consumer Durable (CD) segment – Overview



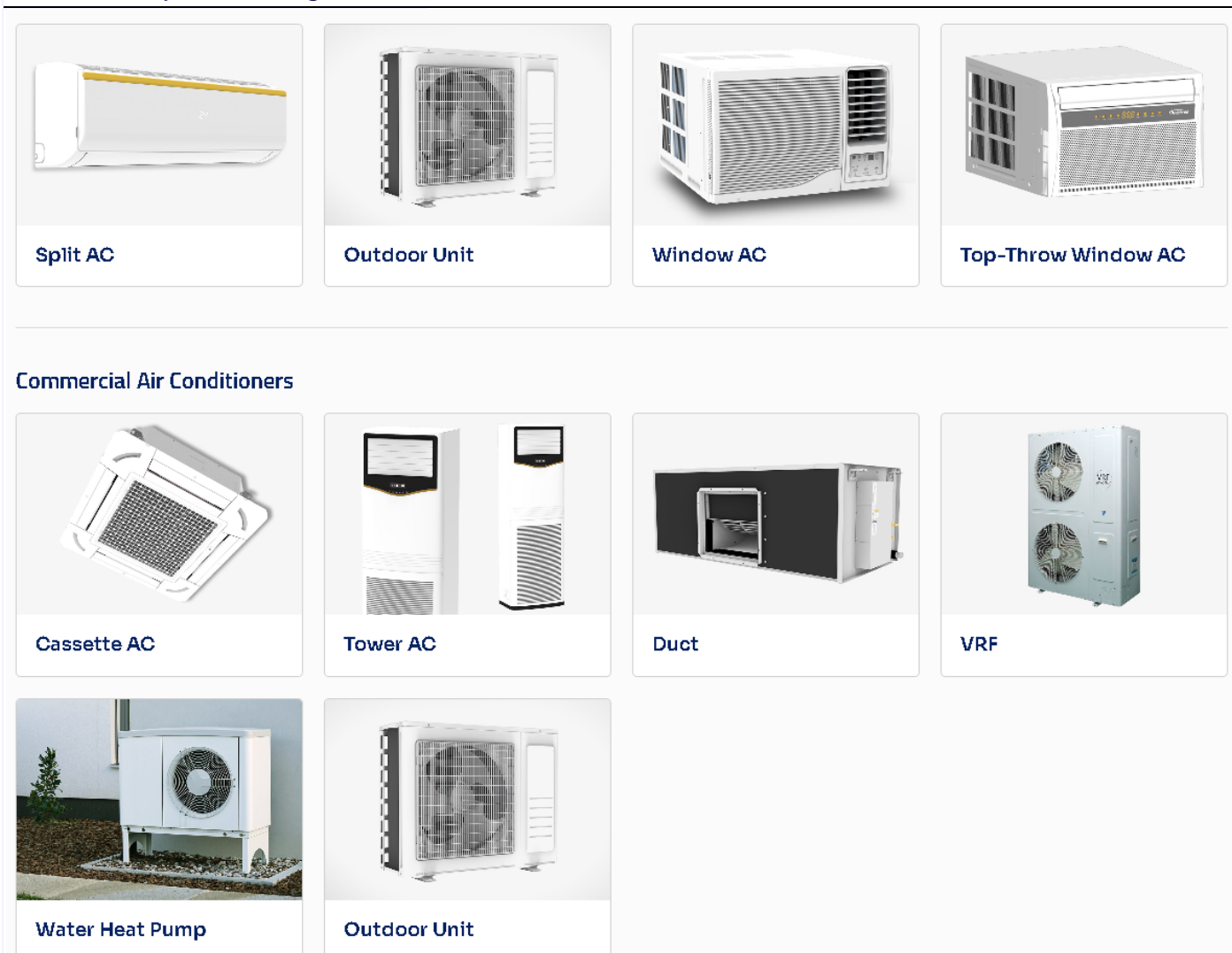
Source: Company, PL

Exhibit 28: Consumer Durable (CD) – Product portfolio



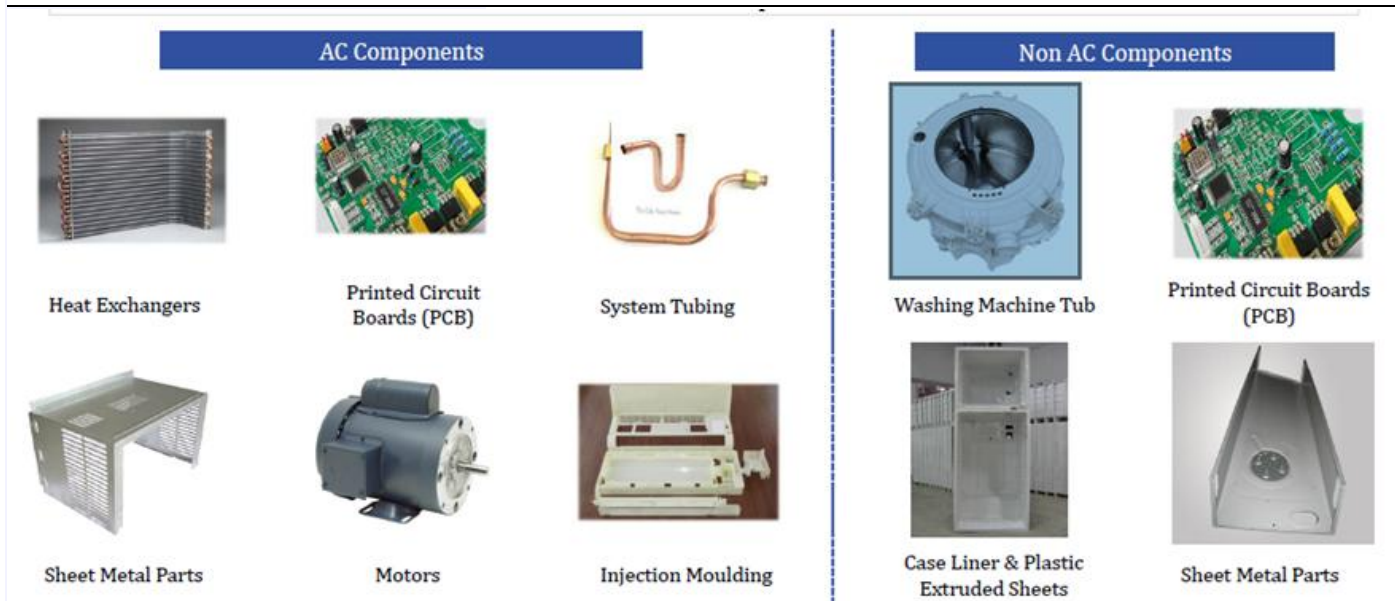
Source: Company, PL

Exhibit 29: Comprehensive range of residential & commercial ACs



Source: Company, PL

Exhibit 30: Diverse component portfolio – AC & non-AC applications



Source: Company, PL

AMBER with strong order book of Rs 50bn in Electronics segment, aims to reach 10-12% EBITDA margin by FY27

Electronics segment: Building full-stack EMS capabilities for long-term upside

AMBER is strategically scaling its Electronics segment to drive margin expansion and long-term growth. Its products cater to diversified applications—including ACs, smart meters, wearables/hearables, automotive electronics, defense, and telecom. AMBER has also established in-house PCB manufacturing (single-to48-layer, RF PCBs), enabling backward integration. The company now plans to add HDI and semiconductor substrate manufacturing over the next 2 years, targeting high-growth segments like aerospace, defense, industrial and energy, backed by a strong order book of Rs50bn executable over the next 2 years. The management expects EBITDA margin of the Electronics division to expand from ~7% in FY25 to 10-12% in the next 2-3 years. We estimate EBITDA margin to reach 8.3% by FY27E, thereby improving overall profitability and positioning AMBER as a full-stack EMS provider.

AMBER to gain from India's electronics and EMS boom

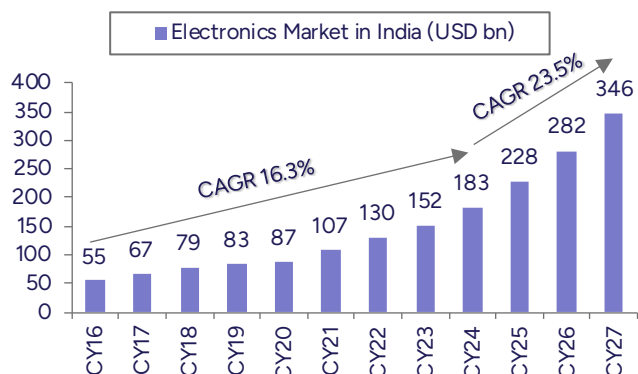
India's electronics sector is on a strong growth trajectory, supported by structural shifts in technology and rising domestic demand. Expanding use of surveillance and safety technologies, adoption of next-generation innovations like AI and electric mobility, and a nationwide push for infrastructure upgrades are reshaping the landscape. At the same time, increasing disposable incomes and under-penetration of electronic devices in households are unlocking new market opportunities.

India's electronics consumption to hit USD345.7bn by CY27E; EMS to play a pivotal role in driving this growth

- The Government of India is actively building a sustainable semiconductor and electronics ecosystem through initiatives like PLI, SPECS, and EMC 2.0 to support its Atmanirbhar Bharat vision. ECMS, launched by the Ministry of Electronics and Information Technology with an outlay of Rs229.19bn, aims to create a robust component ecosystem in the country. With only 15% of PCBs manufactured domestically, the government is focused on reducing import dependence and promoting local PCB production.

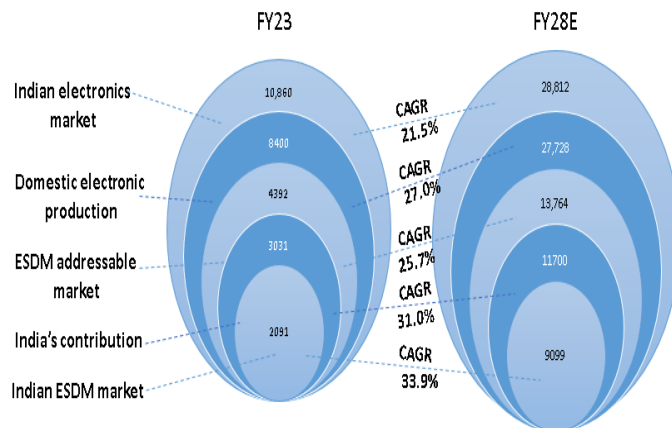
- India's electronics consumption is set to reach USD345.7bn by CY27E, with EMS playing a key role in driving growth through increased OEM outsourcing and domestic ecosystem development. EMS market is projected to grow to USD80bn at a CAGR of 32% over CY21-26—outpacing global trends and offering strong investment opportunities.

Exhibit 31: Electronics market in India to clock 23.5% CAGR in CY24-27E



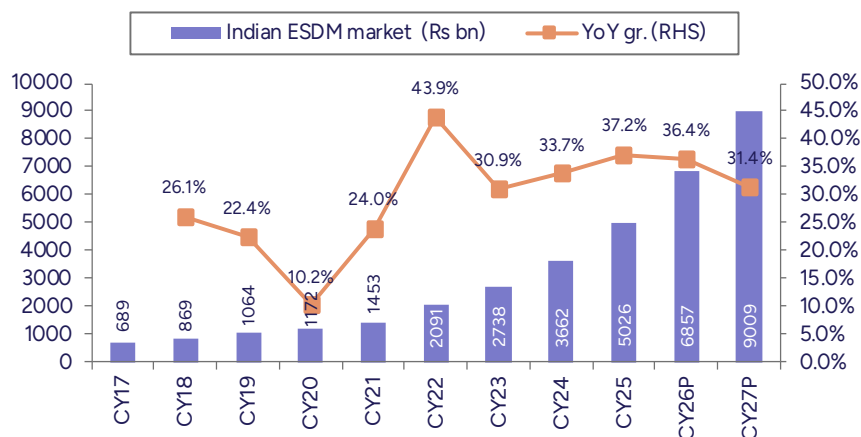
Source: Company, PL

Exhibit 32: Indian electronics vs ESDM market (Rs bn)



Source: Company, PL

Exhibit 33: Indian ESDM market on a strong growth trajectory



Source: Company, PL

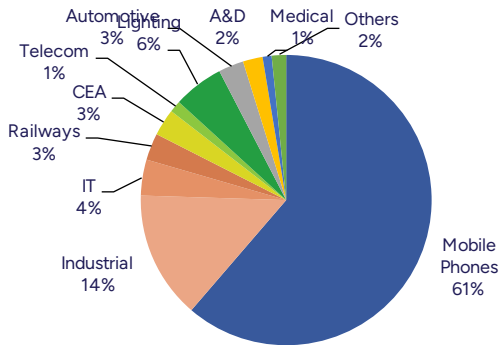
Diversifying toward high-margin sectors

EMS industry is benefiting from this transformation, with both Indian and global players scaling up operations. Order flows are increasingly being driven by high-value sectors including aerospace, automotive, industrials, and mission-critical infrastructure—segments that offer greater visibility, higher margins, and deeper integration into product development cycles.

AMBER's electronics mix shifts from 100% Consumer Durables in FY20 to 55% by FY25, led by growth in auto, wearables & telecom

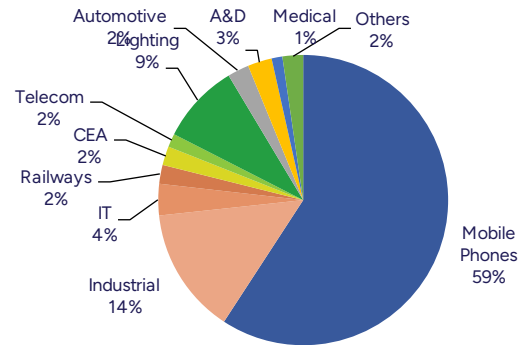
AMBER has seen a sharp shift in mix of electronics segment — from 100% Consumer Durables in FY20 to 55% in FY25, which is further expected to reduce to 40% by FY27E. This transition is led by strong growth in new verticals like automobile, hearables/wearables, and IT & telecom, positioning the company as a diversified and higher-margin EMS player.

Exhibit 34: Indian ESDM market by end-user seg – CY24



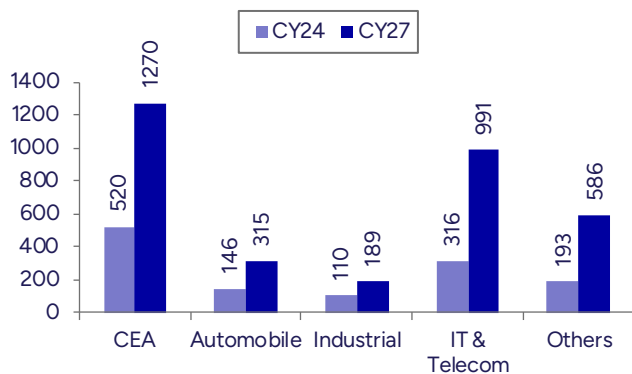
Source: Company, PL

Exhibit 35: Indian ESDM market by end-user seg – CY27P



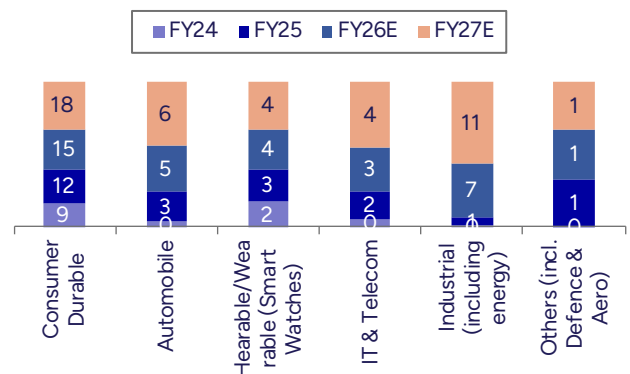
Source: Company, PL

Exhibit 36: AMBER's opportunity in ESDM market (Rs bn)



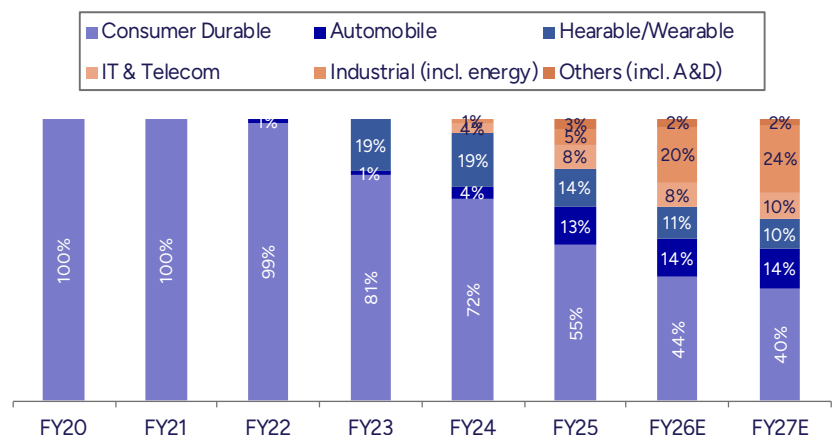
Source: Company, PL

Exhibit 37: Electronics seg rev from various sectors



Source: Company, PL

Exhibit 38: Electronics segment revenue well-diversified across sectors



Source: Company, PL

Strategic acquisitions of ILJIN & Ever enabled AMBER to expand PCBA offerings beyond RACs into high-growth EMS segments

Evolving through strategic acquisitions

Acquisition of ILJIN Electronics and Ever Electronics in FY17-18 is a strategic move to broaden AMBER's capabilities and align with evolving trends in the EMS sector. Over the years, the company has expanded its PCBA solutions beyond RACs to cater to a wide range of downstream applications, including home appliances, consumer electronics, hearables and wearables, telecom, smart meters, and automobiles. The company is expanding through strategic acquisitions, exploring new sectors, and developing capabilities to enhance its market presence and growth prospects.

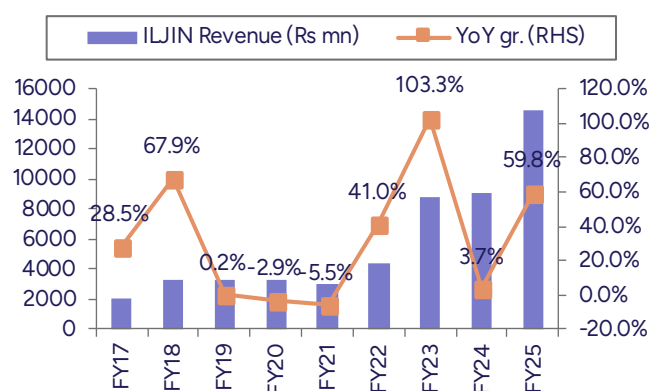
- In Feb'24, AMBER acquired 60% stake in Ascent Circuits for manufacturing PCBs (single-sided, double-sided, multilayer and RF), for a consideration of Rs3.1bn. Ascent Circuits has an annual manufacturing capacity of 727,200sqm (i.e. 60,600sqm per month) with 90% utilization. AMBER's Rs6.5bn capex (35% funded by government) to develop a new facility in Hosur to reach total annual capacity to 840,000sqm in two phases, is on track and commercial production will start in Q4FY26.
- In Apr'25, AMBER's subsidiary ILJIN formed a JV company with Korea Circuit Co, i.e. Ascent-K Circuit Pvt Ltd, manufacturing HDI, flex and semiconductor substrate PCBs. AMBER plans to invest Rs25bn over the next 5 years in Ascent-K Circuit, with Phase I involving Rs10bn capex (65% government-funded) expected to be operational by Q4FY27. AMBER expects an asset turnover of 1.5x for single/double-layer PCBs and 0.9x for HDI PCBs, with segment margins at 18–20%.
- In Jun'25, ILJIN entered into definitive agreements for taking majority stake with Power-One Micro Systems Pvt. Ltd, a Bengaluru-based company operating in the clean energy and power electronics space and offering a wide spectrum of products such as battery energy storage systems, EV chargers, UPS and solar inverters. It caters to marquee clients such as HAL, NTPC, BHEL, L&T, Tata Group, and Aditya Birla Group, across key segments like industrial, residential, data centers, defense, and infrastructure. This strategic investment aligns with AMBER's long-term goal of participating in India's renewable energy growth, supporting the National Solar Mission and the country's broader sustainability objectives.
- In Jul'25, ILJIN entered into definitive agreements for taking controlling stake in Unitronics Ltd., an Israel-based company operating in the industrial automation and control systems space and offering a wide spectrum of products such as PLCs, HMIs, PLCs with integrated HMIs, VFDs, Servo Drives, and Industrial IoT solutions. This strategic investment aligns with AMBER's Electronic Division strategy to expand its product portfolio in industrial applications, leveraging Industry 4.0 solutions and real-time data technologies while gaining access to global markets and enhancing competitiveness through localized manufacturing. ILJIN Electronics has acquired 40.24% equity stake in Unitronics for a consideration of Rs 4.03bn.

Exhibit 39: Inorganic expansion brings growth for Amber's Electronics segment

	Company	AMBER stake	Acquisition amount (Rs mn)	Equity value (Rs mn)	Revenue at the time of acquisition (Rs mn)	Revenue in FY25/CY24 (Rs mn)	CAGR
FY17	ILJIN Electronics (India)	90%	3,977	7,208	3,340	14,600	23.5%
FY18	Ever Electronics	90%	896	3,394	2,249	4,772	11.3%
FY24	Ascent Circuits	60%	3,110	5,301	2,632	3,252	23.5%
FY25	Ascent-K Circuit Pvt Ltd (JV)	70%	-	-	-	-	-
FY25	Power-one Electronics	60%	2,620	4,367	2,250	2,250	-
FY25	Unitronics Ltd	40%	4,030	10,015	4,876	4,876	-

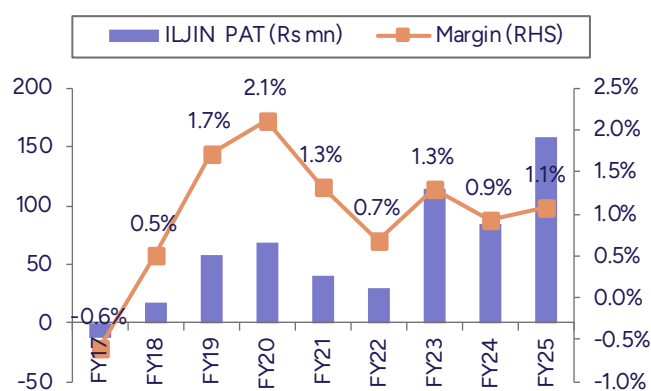
Source: Company, PL: Considered: 1 USD = Rs 85.6, Revenue for Unitronics is for CY24.

Exhibit 40: ILJIN clocks 28.3% rev CAGR over FY17-25



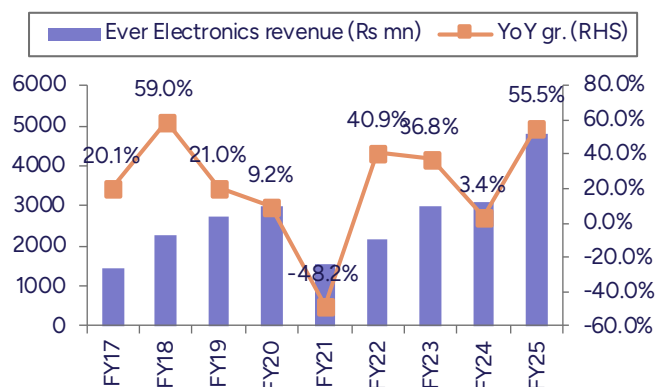
Source: Company, PL

Exhibit 41: ILJIN's PAT margin to improve



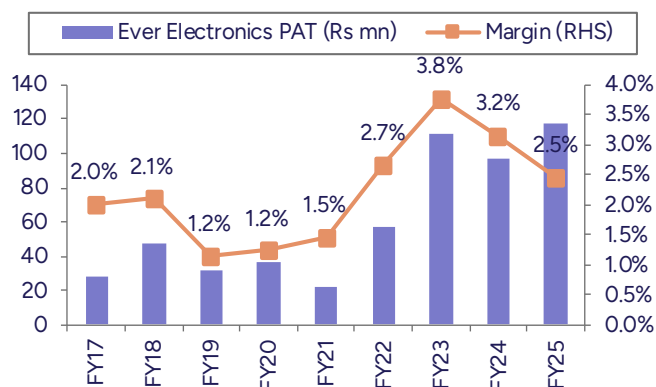
Source: Company, PL

Exhibit 42: Ever clocks 11.3% rev CAGR in FY18-25



Source: Company, PL

Exhibit 43: Ever clocks ~14% PAT CAGR in FY18-25



Source: Company, PL

Building self-reliance: AMBER expands into high-tech PCB production

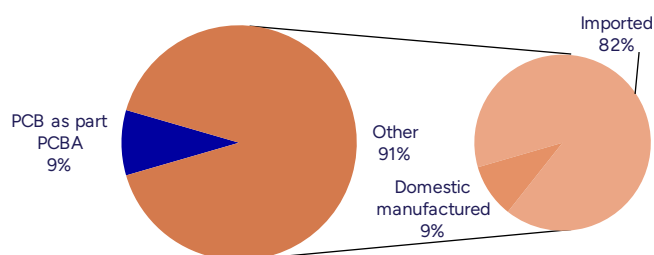
Driven by rising demand and digitalization, Indian PCB market is expected to grow at ~16% CAGR (CY24-30) to reach ~USD10bn by CY30. In CY24, 82% of India's PCB demand was met through imports. With rising domestic demand and 30% anti-dumping duty on Chinese PCBs, significant import substitution opportunities are emerging for local manufacturers.

AMBER enters bare PCB manufacturing to boost supply chain control and drive self-reliance

To strengthen supply chain control and move toward self-reliance, AMBER has initiated backward integration by entering bare PCB manufacturing. The acquisition of Ascent Circuits—a manufacturer of single-, double- and multi-layer, and RF PCBs—is a significant step toward creating a domestic electronic components ecosystem. Further, AMBER's MoU with Korea Circuit, a leading South Korean player with marquee clients like Samsung and Micron, enhances its R&D depth and brings in advanced PCB technologies, including flex, HDI and semiconductor substrates.

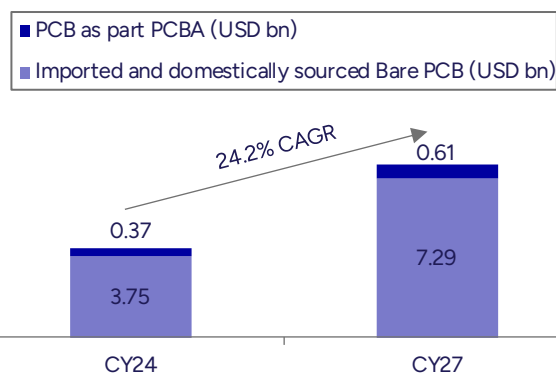
These acquisitions position AMBER to cater to high-growth and high-margin end-use segments like medical devices, aerospace, defense, EVs, IT and telecom, while reducing import dependency. With substantial investments in capacity building and government incentives aiding project economics, the Electronics division is poised to become a key driver of long-term profitable growth.

Exhibit 44: Bare PCB demand in India at USD4.1bn (CY24)



Source: Company, PL

Exhibit 45: Dom. Bare PCB demand est. 24.2% CAGR CY24-27E



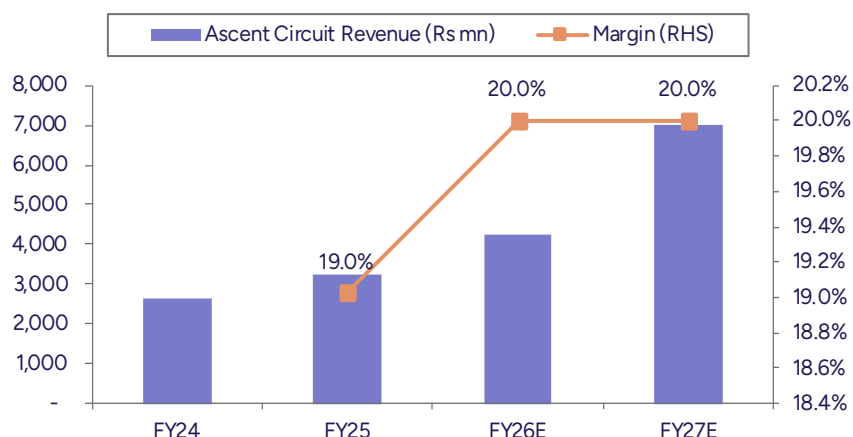
Source: Company, PL

Exhibit 46: Bare PCB manufacturing and expansion plan

Ascent Facility Expansion: Construction in progress for new facility at Hosur		
Facility Expansion Investment of Rs 6.5bn for new facility at Hosur	Capacity Expansion Upto 8,40,000 Sqm annual capacity in two phases	Timeline Commercial Production start by Q4 FY26
Joint Venture: Korea Circuit		
JV 70% IL JIN Electronics 30% Korea Circuits	Products HDI, Flex and Semi-Conductor Substrates	Target Customer Mobile, IT, module and semiconductor industry etc.
JV strengthened the bare PCB offering as comprehensive full stack EMS player		

Source: Company, PL

Exhibit 47: Ascent Circuits to see 46.9% rev CAGR in FY25-27E



Source: Company, PL

Strategic investments and diversification point to high-growth outlook

AMBER has also planned a long-term capex of Rs30bn for the Electronics segment spread over 5 years and Rs6.5bn for Ascent Circuits till FY26

Electronics segment was in a gestation phase during FY21–22, which were primarily investment-led years. The required capex was undertaken during this period, exceeding the initially planned outlay. FY23 marks the first year when ILJIN's electronics segment began contributing meaningfully to the sales mix (reached 12.7% AMBER's consolidated revenue). Further, sector and application diversification to cater to diverse customer segments and bare board PCB vertical, has driven the revenue in FY25. Looking ahead, AMBER is strategically adding margin-accretive applications, such as industrials, auto, aerospace and defense with an aim to reach 10%-12% margin for Electronics division over the next 2-3 years.

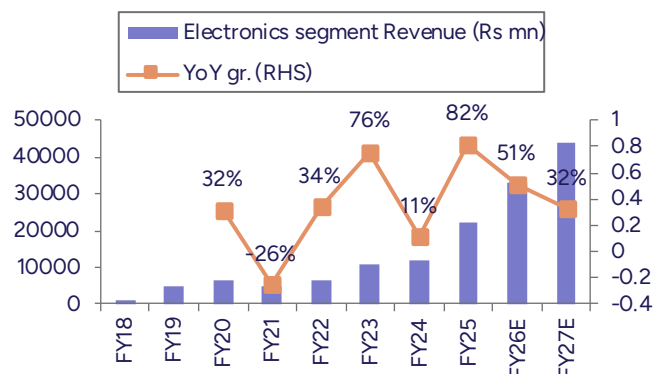
Expansion into bare PCB manufacturing through the acquisition of Ascent Circuits and JV with Korea Circuit, is expected to drive growth in coming years. From FY27-28, both Ascent Circuits and Korea Circuit are expected to contribute meaningfully to AMBER's topline growth. With new capacity additions and high-value product segments like HDI and semiconductor substrates coming online, these initiatives will strengthen AMBER's position in the electronics value chain and drive revenue momentum.

Electronics segment to deliver 41.2% revenue CAGR over FY25–27E

AMBER will retain 90.2% stake post ILJIN and Ever amalgamation, for operational synergies, regulatory simplification, enhanced competitiveness, and efficient capital deployment for growth.

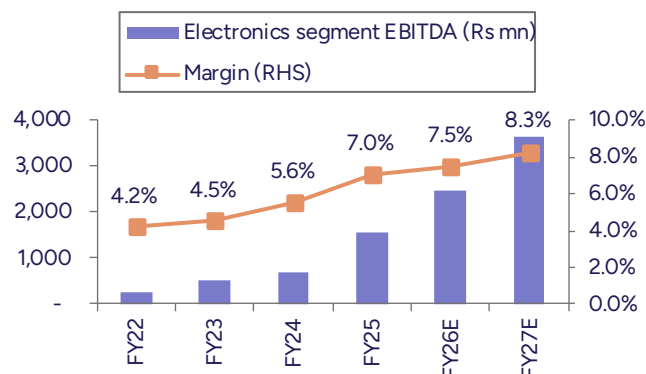
We expect the Electronics segment to deliver 41.2% revenue CAGR over FY25–27E, along with 125bps expansion in EBITDA margin, resulting in a robust 53.3% EBITDA CAGR.

Exhibit 48: Electronics rev to clock 41.2% CAGR in FY25-27E



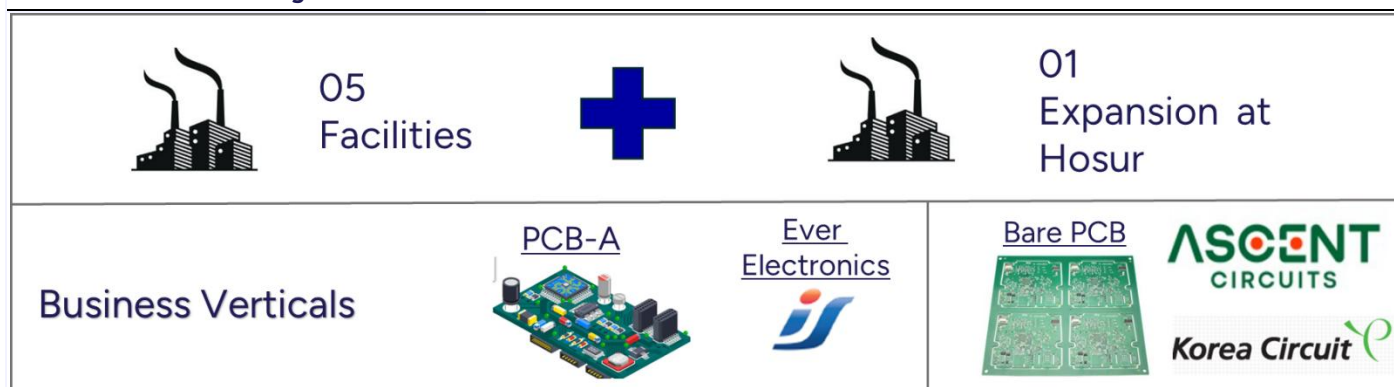
Source: Company, PL

Exhibit 49: Electronics EBITDAM to expand 125bps FY25-27E



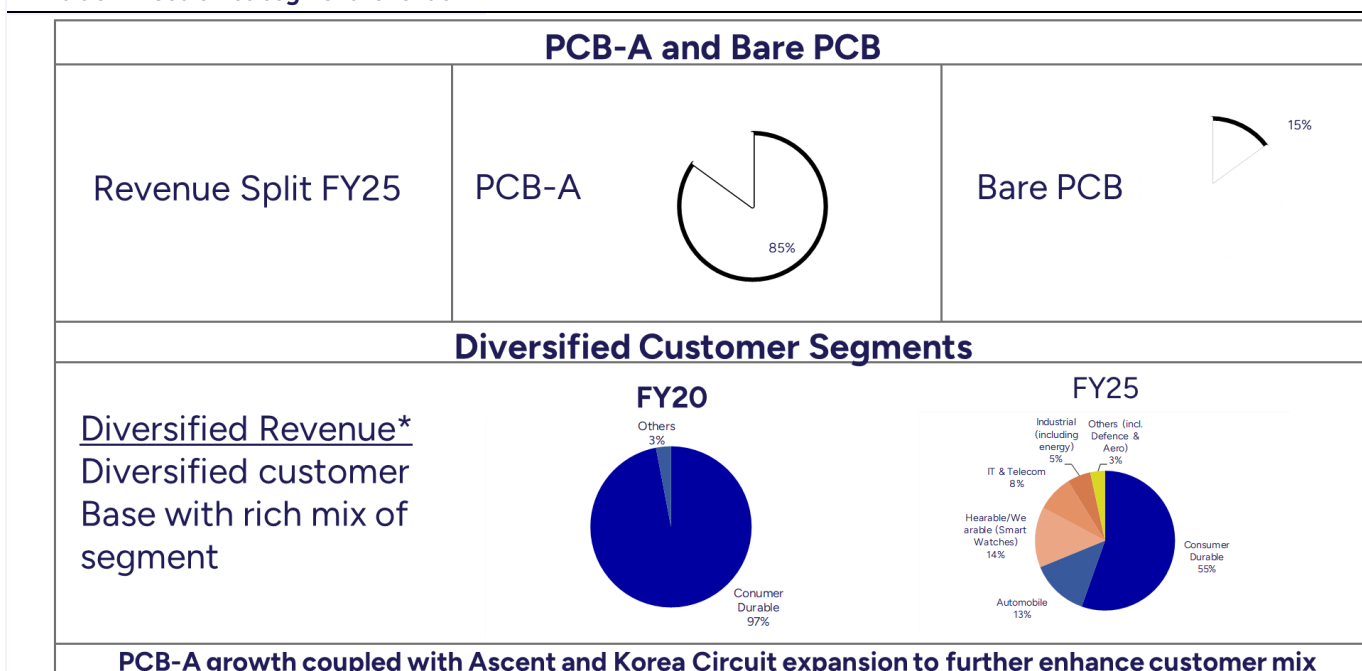
Source: Company, PL

Exhibit 50: Electronics segment overview



Source: Company, PL

Exhibit 51: Electronics segment revenue mix



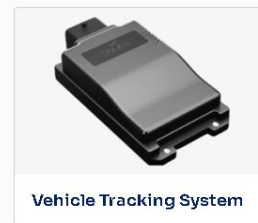
*Revenue split is for Electronic Division including ILJIN Electronics, EVER Electronics & Ascent Circuits; and prior to elimination for sales within group

Source: Company, PL

Exhibit 52: Electronics segment offerings

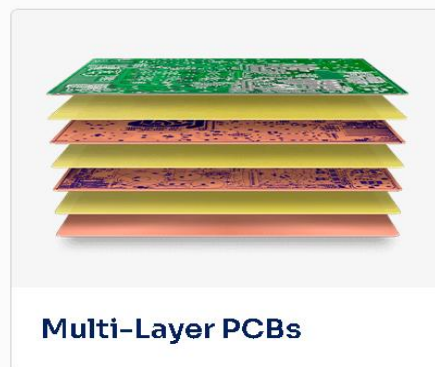


Box Build



Source: Company, PL

Exhibit 53: Electronics segment - Expanding bare PCB manufacturing



Source: Company, PL

Increased focus on Mobility segment to drive growth

AMBER entered mobility business through the acquisition of Sidwal Refrigeration Industries in 2019. Established in 1974, Sidwal is a key player in the mobile AC segment, holding 50% market share in Indian Railways/metros and 80% in defense.

Targets ~30% BoM in railways via new products & capacity expansion

Sidwal is expanding into high-value subsystems such as gangways, pantographs, couplers, driving gears, and brakes, leveraging technology tie-ups for automatic doors to position itself for upcoming Vande Bharat and metro projects. The company previously contributed only ~4% of BoM for railway passenger cars, primarily for AC and its parts. Now, with product expansion to include pantries, doors, gangways, couplers, brakes, and gears, AMBER has increased its per-passenger car contribution to Rs17.5mn and aims to capture 28-30% of BoM.

Additionally, AMBER is expanding its manufacturing footprint with 2 new facilities: one for railway doors and gangways (to be operational by Q3FY26) through technology transfer, and a JV with Yujin Machinery to produce couplers, pantographs, gears and brakes, with the facility likely to start product trials from Q2/Q3FY26.

AMBER-Titagarh JV targets 25–30% wallet share per coach

AMBER also has a 50:50 JV with Titagarh Rail Systems, called Shivalik; under this, each will invest Rs1.2bn to establish a new facility for manufacturing components for railway and metro coaches. Shivalik will also invest EUR20mn in Italy-based Titagarh Firema SPA. This collaboration will support Firema's growth and improve cost competitiveness by producing critical components in India, targeting a 25-30% wallet share per coach.

Rail & defense set for 17.3% CAGR on order book, execution revival key

AMBER's Mobility segment reported revenue of Rs4.5bn in FY25, down 6.3%. The subdued performance can be attributed to delays in product offtake, primarily from the Metro project and Vande Bharat Express projects. Nonetheless, supported by a strong order book (Rs20bn) and ongoing product portfolio expansion, the division's revenue is projected to double over the next 2 years.

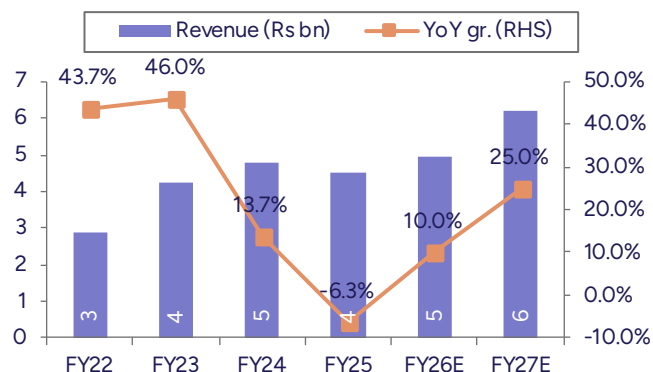
Order for 200 Vande Bharat Express trains was delayed due to a structural shift in the number of coaches—from 16 to 24—necessitating redesigns. Recent updates indicate that the original plans of 16 coaches have been cleared, pushing the execution timeline by a year, with the trains expected to commence from 2HFY26.

We expect the Mobility segment to log 17.3% CAGR over FY25-27E, with EBITDA margin maintained at 18%. Revenue growth will be driven by a) implementation of delayed Metro and Vande Bharat Express projects, b) ongoing product portfolio expansion, aiming to capture 28-30% of the BoM in passenger coaches, c) greenfield expansion for manufacturing railway doors and gangways (expected to be operational by Q3FY26), d) Yujin JV production facility likely start product trials from Q2/Q3FY26, e) large HVAC order for metro rail project received in FY25, and f) defense projects seeing robust traction with strong export avenues.

AMBER expanding its BoM contribution for railway passenger cars from 4% to 30% through products addition

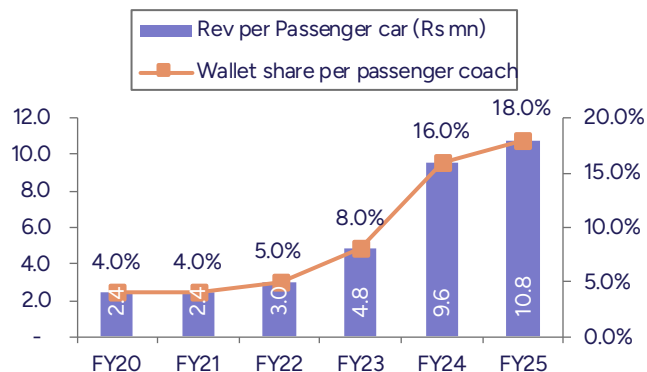
Strong order book of Rs 20bn to drive growth in AMBER's Mobility segment

Exhibit 54: Mobility rev to log 17.3% CAGR in FY25-27E



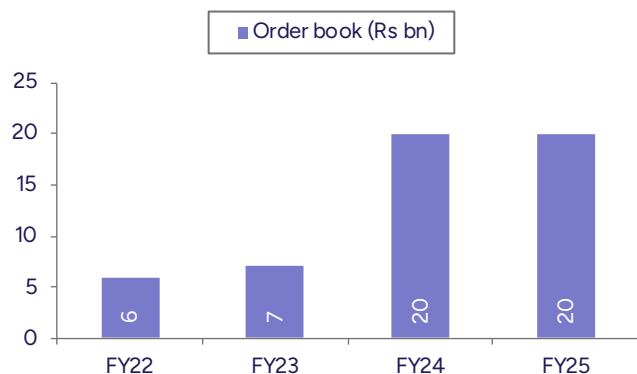
Source: Company, PL

Exhibit 55: Mobility – Expanding wallet/passenger coach



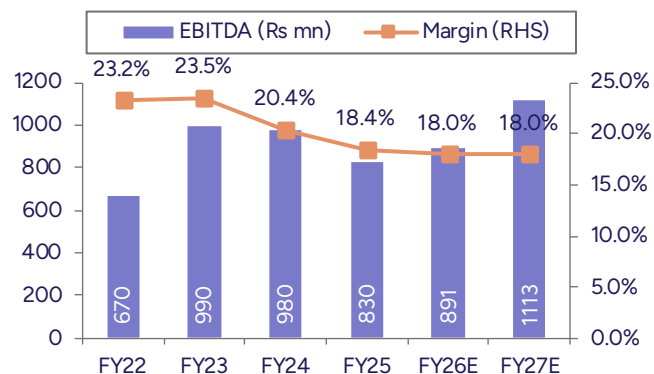
Source: Company, PL

Exhibit 56: Mobility segment – Strong order book



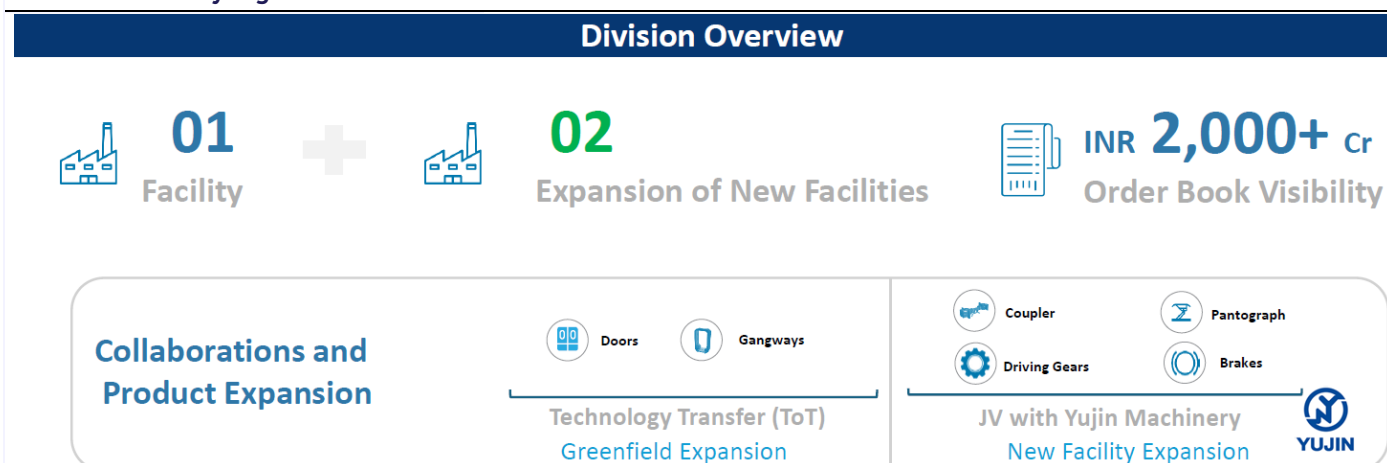
Source: Company, PL

Exhibit 57: Mobility EBITDA to clock 15.8% CAGR in FY25-27E



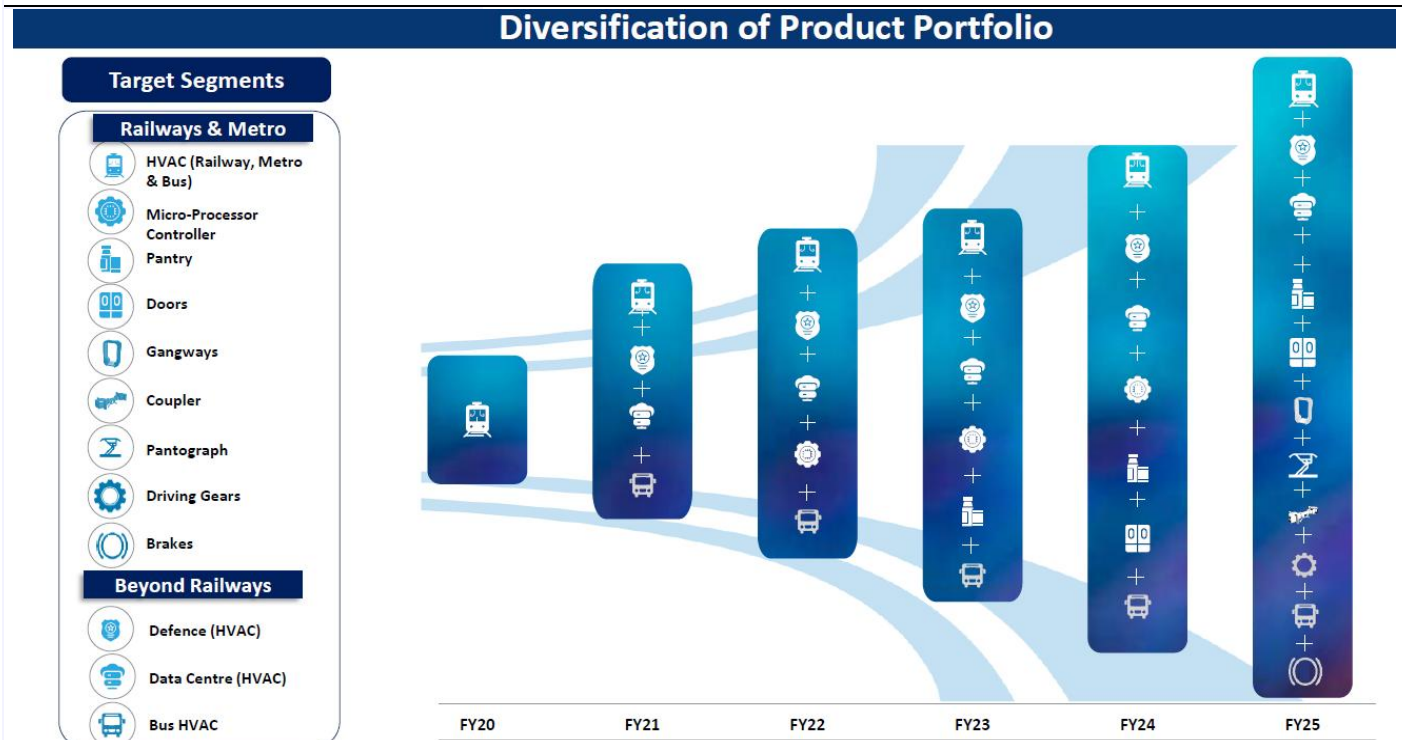
Source: Company, PL

Exhibit 58: Mobility segment overview



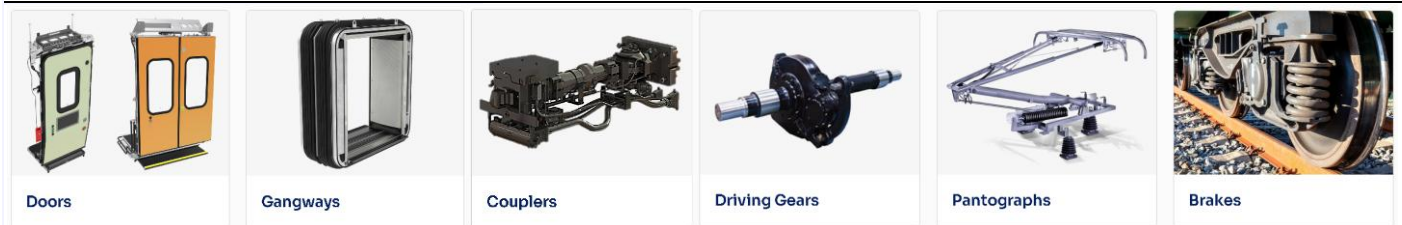
Source: Company, PL

Exhibit 59: Mobility segment – Product portfolio



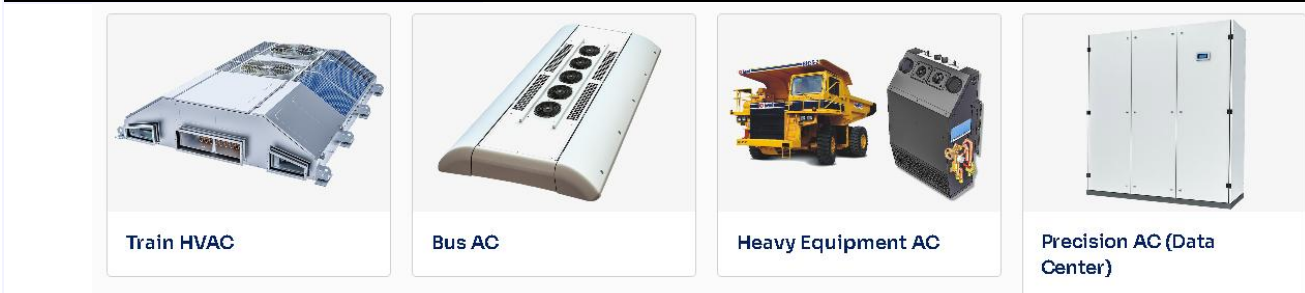
Source: Company, PL

Exhibit 60: Broadening product portfolio through JVs & technology transfer



Source: Company, PL

Exhibit 61: HVAC applications



Source: Company, PL

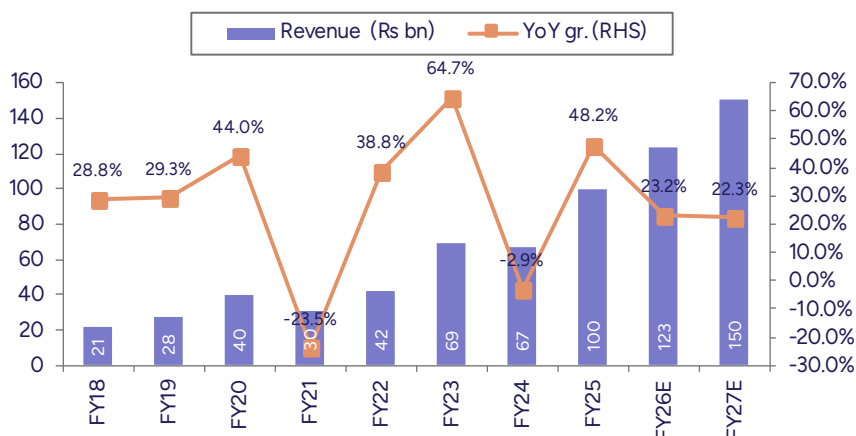
Financial Analysis

Revenue to grow at 22.8% CAGR over FY25-27E

AMBER's revenue grew 48.2% in FY25 driven by Consumer Durables (contributed ~73%) and Electronics (~82% growth YoY). Mobility segment was a laggard, it declined by ~7% YoY due to delays in orders from Mumbai Metro and Vande Bharat Express projects. However, with revival of orders, the company is expecting to double Mobility revenue over the next 2 years.

We expect consolidated revenue to grow at 22.8% CAGR over FY25-27E, with Consumer Durables/Electronics/Mobility clocking 17.1%/41.2%/17.3% CAGR. Electronics segment will continue to be a strong contributor to growth, while Consumer Durables and Mobility are likely to pick up in coming years.

Exhibit 62: Consol revenue to grow at 22.8% CAGR over FY25-27E

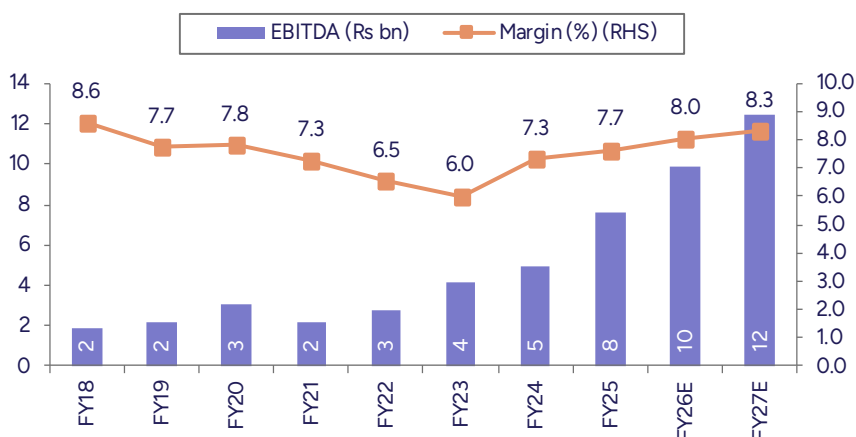


Source: Company, PL

EBITDA margin to improve to 8.3% by FY27E

We expect AMBER's EBITDA margin to expand by ~65bps over FY25-27E on the back of 1) improving profitability across segments, 2) diversification into margin-accretive segments, and 3) foray into high-margin segments like single/double-layer and HDI PCBs.

Exhibit 63: EBITDA to clock 27.9% CAGR over FY25-27E



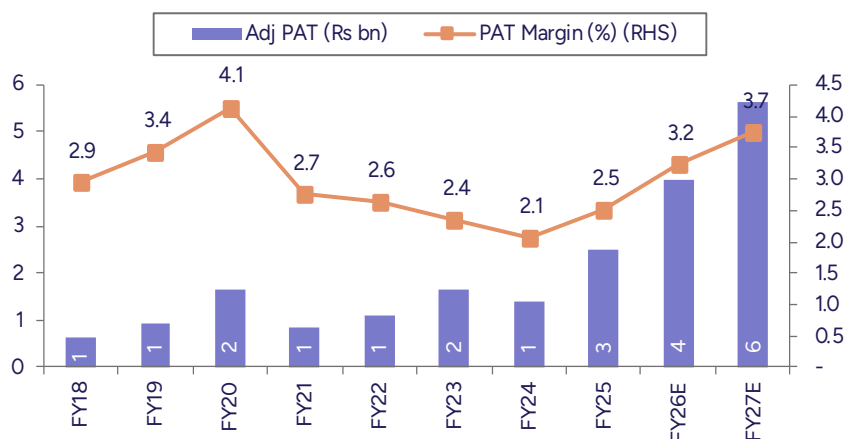
Source: Company, PL

Expected revenue CAGR of 22.8% over FY25-27E

Adj PAT to grow at 49.6% CAGR over FY25-27E

We estimate AMBER's consolidated PAT to grow at 49.6% CAGR over FY25-27E aided by double-digit revenue growth and improvement in margins across segments.

Exhibit 64: PAT margin is expected to reach 3.7% in FY27



Source: Company, PL

Exhibit 65: Consolidated P&L statement

(Rs mn)	FY22	FY23	FY24	FY25	FY26E	FY27E
Revenue	42064	69271	67293	99730	122914	150370
Growth (%)	38.8%	64.7%	-2.9%	48.2%	23.2%	22.3%
Consumer Durable	32680	54663	50928	73290	84840	100417
Growth (%)	34.7%	67.3%	-6.8%	43.9%	15.8%	18.4%
Electronics division	6170	10867	12070	21940	33125	43767
Growth (%)	33.8%	76.1%	11.1%	81.8%	51.0%	32.1%
Mobility subsystem	2890	4268	4847	4499	4949	6186
Growth (%)	43.8%	47.7%	13.6%	-7.2%	10.0%	25.0%
Gross Profit	6,767	10,593	12,293	17,875	22,493	27,818
Gross margins (%)	16.1%	15.3%	18.3%	17.9%	18.3%	18.5%
Operational Cost	4,013	6,414	7,375	10,240	12,604	15,338
% of sales	9.5%	9.3%	11.0%	10.3%	10.3%	10.2%
EBITDA	2,754	4,179	4,919	7,634	9,889	12,481
Margins (%)	6.5%	6.0%	7.3%	7.7%	8.0%	8.3%
Other Income	332	527	553	736	864	1024
Depreciation	1079	1391	1865	2283	2659	3220
Interest	464	1118	1670	2087	2374	2502
PBT	1543	2197	1937	3999	5720	7783
Tax	429	559	519	1188	1544	1959
PAT	1113	1638	1395	2512	3976	5624
EPS (Rs)	34.6	47.5	40.8	74.4	117.5	166.3

Source: Company, PL

Exhibit 66: Capex of Rs19bn for FY25-27 with RoE/RoCE of 19.3%/18% by FY27E

Particulars (Rs mn)	FY22	FY23	FY24	FY25	FY26E	FY27E
Capex	4306	7070	4408	3807	8250	6375
Debt	10318	13437	14332	19400	26005	28005
Cash & Investments	5626	5594	6913	7268	9882	12646
Net WCAP	3406	3877	707	916	2405	5285
RoE	6.7%	9.0%	7.0%	11.5%	16.2%	19.3%
RoCE	8.4%	11.0%	10.7%	15.8%	17.1%	18.3%

Source: Company, PL

Outlook & Valuation

We estimate sales CAGR of 22.8% over FY25–27, driven by: (1) favorable industry trends, (2) diversification of the Consumer Durables segment beyond RACs, (3) improved capacity utilization and broader product offerings, (4) capacity expansion, entry into the fast-growing PCB market, and a strong order book of Rs50bn in the Electronics segment, and (5) revival in the Mobility segment, backed by a robust Rs20bn order book, product diversification, and execution of delayed projects like Metro and Vande Bharat.

Based on these factors, we estimate revenue/EBITDA/PAT CAGR of 22.8%/27.9%/49.6% over FY25–27E with EBITDA margin expanding by ~65bps to reach 8.3%. Despite a strong capex plan, the company's robust financials are expected to help maintain its RoCE/RoE at healthy levels, reaching 18.3%/19.3% by FY27E.

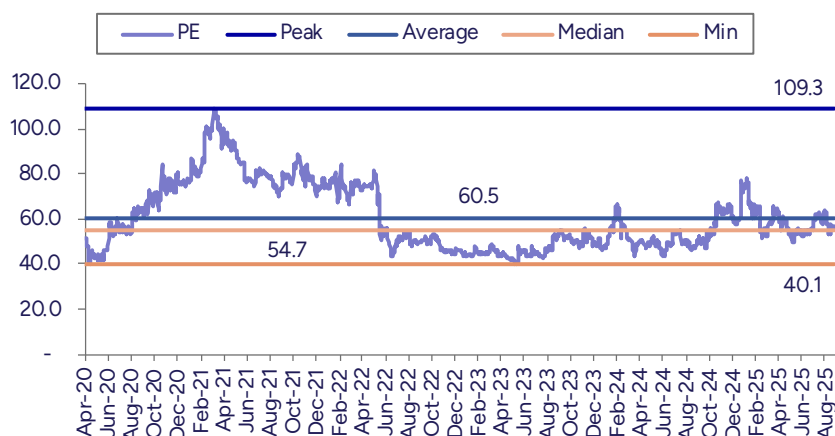
We initiate coverage on AMBER with 'BUY' rating and SOTP-based TP of Rs9,782 valuing its Consumer Durables segment at 25x EV/EBITDA Sep'27E, which implies 24x EV/EBITDA Sep'27E and 50x Sep'27E earnings.

Exhibit 67: SOTP valuation – Consumer Durables accounts for 63% of EV

Sep'27	EBITDA (Rs mn)	Target EV/EBITDA (x)	EV (Rs mn)
Consumer Durables	8,689	25x	2,17,214
Electronics	4,225	25x	1,05,623
Mobility	1,308	15x	19,624
EV			3,42,461
Gross debt			28,455
Cash & bank balance			16,853
Less: Net debt			11,602
Equity value			3,30,859
No. of o/s shares			33.8
TP (Rs)			9,782

Source: Company, PL

Exhibit 68: AMBER trading at PE of 44x/31x for FY26E/FY27E



Source: Company, PL

Exhibit 69: Valuation matrix

	CMP (Rs)	TP (Rs)	MCap (Rs bn)	EPS (Rs)				PE (x)				RoE (%)				RoCE (%)			
				FY24	FY25	FY26E	FY27E	FY24	FY25	FY26E	FY27E	FY24	FY25	FY26E	FY27E	FY24	FY25	FY26E	FY27E
Amber Enterprises India	7,229	9,782	245	40.8	74.4	117.5	166.3	175x	97x	61x	43x	7.0	11.5	16.2	19.3	10.7	15.8	17.1	18.3
Avalon Technologies	841	943	55	4.3	9.6	14.0	20.8	197x	88x	60x	40x	5.2	10.9	14.1	17.8	7.0	14.1	17.6	22.3
Cyient DLM	428	540	34	7.7	8.6	11.7	17.7	56x	50x	37x	24x	11.1	7.3	9.1	12.2	15.0	11.6	13.1	17.0
Kaynes Technology India	6,180	6,367	396	28.7	45.8	67.5	105.5	216x	135x	92x	59x	10.6	11.0	11.8	13.6	14.7	14.5	16.1	18.3
Syrma SGS Technology	725	652	140	6.0	9.5	12.0	16.1	120x	76x	60x	45x	6.8	10.1	9.8	10.0	10.2	13.0	12.5	12.7
Dixon Technologies (India)*	16,717	-	1,010	62.7	128.7	190.6	272.1	244x	119x	88x	61x	25.2	32.8	31.3	32.6	33.7	49.3	-	-
PG Electroplast Ltd*	552	-	156	5.2	10.6	10.0	15.7	30x	90x	55x	35x	18.8	14.9	10.2	13.9	16.4	16.8	-	-
Epac Durables Ltd*	381	-	37	3.7	5.8	7.6	11.7	41x	65x	50x	33x	5.9	6.0	7.2	10.3	9.5	11.0	-	-

Source: Company, PL: *Bloomberg

Key Risks

- RAC industry, AMBER's core business segment, is witnessing slower-than-expected growth. This could directly impact the company's revenue trajectory and capacity utilization levels.
- Top players in the RAC industry have started in-house manufacturing, which could impact AMBER's revenue, given that ~43% of its revenue is derived from the RAC segment.
- Disruptions in the global supply chain, particularly delays or constraints in the import of critical components like compressors, may lead to production bottlenecks and increase cost pressures.
- Volatility in commodity prices (like copper, aluminum and steel) and foreign exchange fluctuations could affect raw material costs.
- Delay in ramp-up of acquired companies in the Electronics segment could impact AMBER's diversification plans and delay revenue contributions from new segments.
- Railway segment witnessed a slowdown in FY25 due to delays in government orders; similar disruptions may occur in the future as well.

Annexure:

Board of Directors & KMP

Exhibit 70: Board of Directors

Name	Designation
Mr. Jasbir Singh	Executive Chairman, CEO & Whole-time Director
Mr. Daljit Singh	Managing Director
Mr. Kartar Singh	Chairman Emeritus
Mr. Sachin Gupta	Whole-time Director
Mr. Sudhir Goyal	CFO
Dr. Girish Kumar Ahuja	Independent Director
Ms. Sudha Pillai	Independent Director
Mr. Arvind Uppal	Independent Director
Mr. Satwinder Singh	Independent Director
Mr. Manoj Kumar Sehwat	Nominee Director

Source: Company, PL

Exhibit 71: Leadership team

Name	Designation
Mr. Udaiveer Singh	Managing Director of Sidwal Industries
Mr. Sanjay Kumar Arora	Whole-time Director of ILJIN Electronics
Ms. Konica Yadav	Company Secretary and Compliance Officer

Source: Company, PL

Exhibit 72: Auditors

Name	Designation
M/s S.R. Batliboi & Co. LLP	Statutory Auditors
M/s Deepak Gulati & Associates	Internal Auditors
M/s K.G. Goyal & Associates	Cost Auditors
M/s BlueLotus Management Consultants LLP	Secretarial Auditor

Source: Company, PL

Financials

Income Statement (Rs m)

Y/e Mar	FY25	FY26E	FY27E	FY28E
Net Revenues	99,730	1,22,914	1,50,370	1,80,198
YoY gr. (%)	48.2	23.2	22.3	19.8
Cost of Goods Sold	81,856	1,00,421	1,22,552	1,46,861
Gross Profit	17,875	22,493	27,818	33,337
Margin (%)	17.9	18.3	18.5	18.5
Employee Cost	3,246	4,001	4,812	5,406
Other Expenses	6,995	8,604	10,526	12,253
EBITDA	7,634	9,889	12,481	15,677
YoY gr. (%)	55.2	29.5	26.2	25.6
Margin (%)	7.7	8.0	8.3	8.7
Depreciation and Amortization	2,283	2,659	3,220	3,466
EBIT	5,351	7,230	9,261	12,212
Margin (%)	5.4	5.9	6.2	6.8
Net Interest	2,087	2,374	2,502	2,559
Other Income	736	864	1,024	1,169
Profit Before Tax	3,999	5,720	7,783	10,822
Margin (%)	4.0	4.7	5.2	6.0
Total Tax	1,188	1,544	1,959	2,724
Effective tax rate (%)	29.7	27.0	25.2	25.2
Profit after tax	2,811	4,176	5,824	8,098
Minority interest	300	200	200	200
Share Profit from Associate	-	-	-	-
Adjusted PAT	2,512	3,976	5,624	7,898
YoY gr. (%)	80.1	58.3	41.5	40.4
Margin (%)	2.5	3.2	3.7	4.4
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	2,512	3,976	5,624	7,898
YoY gr. (%)	80.1	58.3	41.5	40.4
Margin (%)	2.5	3.2	3.7	4.4
Other Comprehensive Income	6	-	-	-
Total Comprehensive Income	2,518	3,976	5,624	7,898
Equity Shares O/s (m)	34	34	34	34
EPS (Rs)	74.3	117.5	166.3	233.5

Source: Company Data, PL Research

Balance Sheet Abstract (Rs m)

Y/e Mar	FY25	FY26E	FY27E	FY28E
Non-Current Assets				
Gross Block	34,678	44,478	52,688	55,807
Tangibles	28,012	36,262	42,637	43,762
Intangibles	6,666	8,215	10,051	12,044
Acc: Dep / Amortization	9,746	12,149	15,056	18,183
Tangibles	7,030	8,880	11,108	13,415
Intangibles	2,716	3,269	3,947	4,768
Net fixed assets	24,932	32,329	37,632	37,623
Tangibles	20,982	27,382	31,529	30,347
Intangibles	3,950	4,947	6,103	7,276
Capital Work In Progress	3,835	4,284	4,799	5,397
Goodwill	3,609	3,609	3,609	3,609
Non-Current Investments	3,825	3,901	3,991	4,089
Net Deferred tax assets	(1,749)	(1,749)	(1,749)	(1,749)
Other Non-Current Assets	1,586	1,586	1,586	1,586
Current Assets				
Investments	1,170	1,170	1,170	1,170
Inventories	16,551	20,205	24,718	29,622
Trade receivables	17,501	21,889	26,778	32,090
Cash & Bank Balance	7,268	9,882	12,646	21,996
Other Current Assets	1,449	1,786	2,185	2,618
Total Assets	84,281	1,03,203	1,21,685	1,42,378
Equity				
Equity Share Capital	338	338	338	338
Other Equity	22,520	25,948	31,572	39,470
Total Networth	22,858	26,286	31,910	39,808
Non-Current Liabilities				
Long Term borrowings	9,592	14,592	16,592	17,592
Provisions	235	290	354	425
Other non current liabilities	26	26	26	26
Current Liabilities				
ST Debt / Current of LT Debt	9,809	11,414	11,414	11,414
Trade payables	31,703	38,726	47,377	56,775
Other current liabilities	4,051	4,934	5,977	7,109
Total Equity & Liabilities	84,281	1,03,203	1,21,685	1,42,378

Source: Company Data, PL Research

Cash Flow (Rs m)

Y/e Mar	FY25	FY26E	FY27E	FY28E
PBT	3,700	5,920	7,983	11,022
Add. Depreciation	2,283	2,659	3,220	3,466
Add. Interest	2,087	2,374	2,502	2,559
Less Financial Other Income	736	864	1,024	1,169
Add. Other	(523)	(864)	(1,024)	(1,169)
Op. profit before WC changes	7,547	10,089	12,681	15,877
Net Changes-WC	272	(490)	(126)	(137)
Direct tax	(710)	(1,544)	(1,959)	(2,724)
Net cash from Op. activities	7,109	8,054	10,596	13,017
Capital expenditures	(5,748)	(10,505)	(9,039)	(4,054)
Interest / Dividend Income	307	864	1,024	1,169
Others	(4,088)	0	-	-
Net Cash from Invt. activities	(9,529)	(9,641)	(8,015)	(2,885)
Issue of share cap. / premium	-	-	-	-
Debt changes	-	-	-	-
Dividend paid	-	-	-	-
Interest paid	(1,970)	(2,374)	(2,502)	(2,559)
Others	4,847	6,357	1,704	678
Net cash from Fin. activities	2,876	3,983	(797)	(1,881)
Net change in cash	456	2,396	1,784	8,251
Free Cash Flow	1,361	(2,451)	1,557	8,963

Source: Company Data, PL Research

Key Financial Metrics

Y/e Mar	FY25	FY26E	FY27E	FY28E
Per Share(Rs)				
EPS	74.3	117.5	166.3	233.5
CEPS	141.8	196.2	261.5	336.0
BVPS	675.8	777.1	943.4	1,176.9
FCF	40.2	(72.5)	46.0	265.0
DPS	-	-	-	-
Return Ratio(%)				
RoCE	15.8	17.1	18.3	20.8
ROIC	12.5	14.6	16.4	22.2
RoE	11.5	16.2	19.3	22.0
Balance Sheet				
Net Debt : Equity (x)	0.5	0.6	0.4	0.1
Net Working Capital (Days)	9	10	10	10
Valuation(x)				
PER	97.7	61.7	43.6	31.1
P/B	10.7	9.3	7.7	6.2
P/CEPS	51.2	37.0	27.7	21.6
EV/EBITDA	33.6	26.3	20.8	16.0
EV/Sales	2.6	2.1	1.7	1.4
Dividend Yield (%)	-	-	-	-

Source: Company Data, PL Research

Quarterly Financials (Rs m)

Y/e Mar	Q2FY25	Q3FY25	Q4FY25	Q1FY26
Net Revenue	16,847	21,333	37,537	34,491
YoY gr. (%)	81.7	64.8	33.8	43.6
Raw Material Expenses	13,457	17,340	31,312	29,072
Gross Profit	3,390	3,993	6,225	5,419
Margin (%)	20.1	18.7	16.6	15.7
EBITDA	1,137	1,587	2,948	2,567
YoY gr. (%)	90.9	102.2	32.8	30.9
Margin (%)	6.8	7.4	7.9	7.4
Depreciation / Depletion	566	588	580	618
EBIT	571	1,000	2,368	1,949
Margin (%)	3.4	4.7	6.3	5.7
Net Interest	486	537	546	634
Other Income	178	160	191	297
Profit before Tax	263	623	2,013	1,612
Margin (%)	1.6	2.9	5.4	4.7
Total Tax	26	162	702	484
Effective tax rate (%)	10.1	26.1	34.9	30.0
Profit after Tax	236	461	1,311	1,129
Minority interest	-	-	-	-
Share Profit from Associates	(27)	(90)	(127)	(69)
Adjusted PAT	210	370	1,184	1,060
YoY gr. (%)	(470.9)	(7,285.0)	19.6	41.8
Margin (%)	1.2	1.7	3.2	3.1
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	210	370	1,184	1,060
YoY gr. (%)	(470.9)	(7,285.0)	19.6	41.8
Margin (%)	1.2	1.7	3.2	3.1
Other Comprehensive Income	-	(19)	(39)	3
Total Comprehensive Income	210	351	1,146	1,063
Avg. Shares O/s (m)	34	34	34	34
EPS (Rs)	6.2	11.0	35.0	31.3

Source: Company Data, PL Research

Notes

Price Chart

Recommendation History



No. Date Rating TP (Rs.) Share Price (Rs.)

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	Astral Ltd.	BUY	1,503	1,269
2	Avalon Technologies	Accumulate	943	878
3	Bajaj Electricals	Accumulate	656	615
4	Cello World	BUY	678	563
5	Century Plyboard (I)	Hold	702	738
6	Cera Sanitaryware	Accumulate	7,178	6,244
7	Crompton Greaves Consumer Electricals	BUY	430	319
8	Cyient DLM	Accumulate	540	480
9	Finolex Industries	Accumulate	228	203
10	Greenpanel Industries	BUY	374	280
11	Havells India	Accumulate	1,645	1,532
12	Kajaria Ceramics	Hold	1,192	1,242
13	Kaynes Technology India	Hold	6,367	6,326
14	KEI Industries	BUY	4,527	3,970
15	Polycab India	BUY	8,091	6,926
16	R R Kabel	Accumulate	1,516	1,337
17	Supreme Industries	Hold	4,346	4,243
18	Syrma SGS Technology	Hold	705	706
19	Voltas	Hold	1,268	1,305

PL's Recommendation Nomenclature

Buy : >15%
Accumulate : 5% to 15%
Hold : +5% to -5%
Reduce : -5% to -15%
Sell : < -15%
Not Rated (NR) : No specific call on the stock
Under Review (UR) : Rating likely to change shortly

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