

Engineers India (ENGR IN)

Rating: BUY | CMP: Rs191 | TP: Rs245

August 18, 2025

Q1FY26 Result Update

☑ Change in Estimates | ☑ Target | ☑ Reco

Change in Estimates

	Cur	rent	Pre	vious
	FY26E	FY27E	FY26E	FY27E
Rating	В	UY	ACCU	MULATE
Target Price	2	45	2	250
Sales (Rs. m)	39,107	47,864	40,230	48,094
% Chng.	(2.8)	(0.5)		
EBITDA (Rs. m)	5,455	7,012	5,733	7,142
% Chng.	(4.8)	(1.8)		
EPS (Rs.)	10.2	12.6	10.7	12.7
% Chng.	(4.4)	(1.4)		

Key Financials - Consolidated

Y/e Mar	FY24	FY25	FY26E	FY27E
Sales (Rs. m)	32,809	30,876	39,107	47,864
EBITDA (Rs. m)	2,971	4,297	5,455	7,012
Margin (%)	9.1	13.9	14.0	14.7
PAT (Rs. m)	4,034	4,972	5,750	7,062
EPS (Rs.)	7.2	8.8	10.2	12.6
Gr. (%)	16.5	23.3	15.6	22.8
DPS (Rs.)	3.0	3.0	4.0	5.7
Yield (%)	1.6	1.6	2.1	3.0
RoE (%)	19.1	20.2	20.5	22.8
RoCE (%)	12.3	15.7	17.8	20.9
EV/Sales (x)	2.9	3.1	2.4	1.9
EV/EBITDA (x)	31.7	22.0	17.2	13.2
PE (x)	26.7	21.6	18.7	15.2
P/BV (x)	4.8	4.0	3.7	3.3

Key Data	ENGI.BO ENGR IN
52-W High / Low	Rs.255 / Rs.142
Sensex / Nifty	81,274 / 24,877
Market Cap	Rs.108bn/ \$ 1,231m
Shares Outstanding	562m
3M Avg. Daily Value	Rs.1248.48m

Shareholding Pattern (%)

Promoter's	51.32
Foreign	7.13
Domestic Institution	14.30
Public & Others	27.25
Promoter Pledge (Rs bn)	_

Stock Performance (%)

	1M	6M	12M
Absolute	(18.7)	21.4	(11.1)
Relative	(18.2)	13.4	(12.0)

Amit Anwani

amitanwani@plindia.com | 91-22-66322250

Prathmesh Salunkhe

prathmeshsalunkhe@plindia.com | 91-22-66322324

Hitesh Agarwal

hiteshagarwal@plindia.com | 91-22-66322535

Strong rebound in Q1; order prospects intact

Quick Pointers:

- EIL has reaffirmed FY26 guidance of ~20% revenue growth with Consultancy/LSTK EBIT margins of ~22%/6% in FY26
- Q1FY26 order intake was Rs14.3bn with domestic consultancy/overseas consultancy/turnkey mix of 9%/33%/57%. YTD order intake stood at ~Rs27bn.

We cut our FY26/27E EPS estimates by -4.4%/-1.4%, factoring in temporary disruption from the Ramagundam Fertilizer shutdown. Engineers India (EIL) reported a strong quarter with 39.5% YoY growth in revenue and EBITDA margin remaining flattish YoY to 8.3% due to unfavorable revenue mix. Management reiterating FY26 revenue growth of ~20%, driven by its highmargin Consultancy business (~22% margins) and steady LSTK execution (~6% margins). Temporary Q1 drag from the Ramagundam Fertilizer maintenance shutdown has been resolved, with operations normalized at ~90% utilization and full-year profitability intact. Diversification momentum remains strong with non-O&G verticals scaling to 30-35% of the book and guided to 40-45% in future inflows, driven by key infra projects from data center and institutional infra etc. International consultancy traction is accelerating, with Rs9.6bn YTD intake and a visible Petrochem pipeline across Abu Dhabi, Saudi, UAE, and Kuwait. EIL's maiden ~Rs300mn MoU with NPCIL for the BSMR project marks a strategic entry into nuclear engineering, strengthening credentials and unlocking long-term opportunities in India's energy transition. The stock is trading at a P/E of 18.7x/15.2x on FY26/27E core EPS. We upgrade our rating from 'Accumulate' to 'Buy' given recent sharp correction in stock price and value the Consultancy/Turnkey segments at a PE of 22x/10x Mar'27E (same as earlier) arriving at a revised SoTP-derived TP of Rs245 (Rs250 earlier).

Long term view: We believe EIL's long-term growth prospects remain intact given 1) strong order book prospects in non-oil & gas and oil & gas projects 2) Strong traction in overseas consultancy business from Middel East, Africa region 3) opportunities in energy transition & infrastructure, and 4) lean balance sheet.

Strong turnkey revenue growth (+70.0% YoY to Rs4.5bn) boosted top line:

Consol. revenue increased by 39.5% YoY to Rs8.7bn (PLe: Rs8.4bn) driven by increase in Turnkey revenue (+70.0% YoY to Rs4.5bn) and Consultancy revenue (+17.1% YoY to Rs4.2bn). Gross margin contracted by 924bps YoY to 48.8% due to unfavorable mix of Turnkey business. EBITDA grew 41.3% YoY to Rs721mn (PLe: Rs925mn) with margin remained flattish at 8.3% (PLe: 11.0%) due to lower gross margin partially offset by lower employee costs (-1,000 bps YoY as % of sales). PAT (ex. JVs/associates) increased by 23.5% YoY to Rs728mn (PLe: Rs900mn). PAT (inc. JVs/associates) declined by 28.6% YoY to Rs654mn due to a loss of Rs74mn from JVs/associates (vs profit of Rs327mn in Q1FY25).

Healthy order book stands at Rs121.4bn: Q1FY26 order inflow came in at Rs14.3bn vs Rs23.8bn in Q1FY25. Order book at the end of Q1FY26 stood at Rs121.4bn (3.6x TTM revenue), with Consultancy Domestic/Consultancy Overseas/Turnkey mix of 45%/11%/44%.



Exhibit 1: Gross margin declined by 924bps YoY due to unfavorable revenue mix

Y/e March (Rs mn)	Q1FY26	Q1FY25	YoY gr.	Q1FY26E	% Var.	Q4FY25	QoQ gr.	FY26E	FY25	YoY gr.
Revenue	8,704	6,238	39.5%	8,413	3.5%	10,102	-13.8%	39,107	30,876	26.7%
Gross Profit	4,248	3,621	17.3%	4,333	-1.9%	5,868	-27.6%	20,492	17,721	15.6%
Margin (%)	48.8	58.0	(924)	51.5	(269)	58.1	(928)	52.4	57.4	(499)
Employee Cost	2,506	2,420	3.6%	2,549	-1.7%	2,756	-9.1%	10,755	10,239	5.0%
as % of sales	28.8	38.8	(1,000)	30.3	(151)	27.3	151	27.5	33.2	(566)
Other expenditure	1,022	691	47.8%	858	19.1%	928	10.1%	4,282	3,185	34.4%
as % of sales	11.7	11.1	66	10.2	154	9.2	255	11.0	10.3	63
EBITDA	721	510	41.3%	925	-22.1%	2,184	-67.0%	5,455	4,297	27.0%
Margin (%)	8.3	8.2	10	11.0	(272)	21.6	(1,334)	14.0	13.9	3
Depreciation	106	98	7.2%	96	9.9%	107	-1.2%	430	396	8.6%
EBIT	615	412	49.5%	829	-25.8%	2,077	-70.4%	5,026	3,902	28.8%
Margin (%)	<i>7</i> .1	6.6	47	9.9	(279)	20.6	(1,349)	12.9	12.6	21
Other Income	364	389	-6.4%	385	-5.5%	364	0.0%	1,643	1,603	2.5%
Interest	6	8	-20.3%	6	3.2%	5	23.1%	23	27	-11.8%
PBT (ex. Extra-ordinaries)	973	793	22.7%	1,208	-19.5%	2,436	-60.1%	6,645	5,478	21.3%
Margin (%)	11.2	12.7	(153)	14.4	(319)	24.1	(1,293)	17.0	17.7	(75)
Extraordinary Items	-	-	-	-	-	-	-	-	-	-
PBT	973	793	22.7%	1,208	-19.5%	2,436	-60.1%	6,645	5,478	21.3%
Total Tax	245	203	20.6%	308	-20.4%	838	-70.8%	1,694	1,584	7.0%
Effective Tax Rate (%)	25.2	25.6	(44)	25.5	(30)	34.4	(921)	25.5	28.9	(342)
PAT before JVs/Assoc.	728	589	23.5%	900	-19.2%	1,598	-54.5%	4,950	3,894	27.1%
Adj. PAT before JVs/Assoc.	728	589	23.5%	900	-19.2%	1,598	-54.5%	4,950	3,894	27.1%
Profit from JVs/Assoc.	(74)	327	-122.6%	200	-	375	-119.6%	800	1,079	-25.8%
Reported PAT	654	916	-28.6%	1,100	-40.6%	1,973	-66.8%	5,750	4,972	15.6%
Adj. PAT	654	916	-28.6%	1,100	-40.6%	1,973	-66.8%	5,750	4,972	15.6%
Adj. EPS	1.3	1.0	23.5%	1.6	-19.2%	2.8	-54.5%	10.2	8.8	15.6%
Source: Company Pl										

Source: Company, PL

Exhibit 2: Turnkey revenue grew by 70% YoY while EBIT margin declined by 245 bps YoY

Segment Performance	Q1FY26	Q1FY25	YoY gr.	Q1FY26E	% Var.	Q4FY25	QoQ gr.	FY26E	FY25	YoY gr.
Revenue (Rs mn)										
Consultancy & Engineering Projects	4,213	3,597	17.1%	4,408	-4.4%	5,616	-25.0%	21,172	17,380	21.8%
Turnkey Projects	4,490	2,641	70.0%	4,005	12.1%	4,487	0.1%	17,936	13,496	32.9%
Total	8,704	6,238	39.5%	8,413	3.5%	10,102	-13.8%	39,107	30,876	26.7%
EBIT (Rs mn)										
Consultancy & Engineering Projects	713	522	36.8%	970	-26.4%	2,037	-65.0%	5,081	4,534	12.1%
Turnkey Projects	250	212	18.0%	228	9.4%	488	-48.8%	1,166	1,054	10.6%
Total	963	733	31.4%	1,198	-19.6%	2,524	-61.8%	6,247	5,588	11.8%
EBIT Margin (%)										
Consultancy & Engineering Projects	16.9	14.5	244	22.0	-507	36.3	-1,933	24.0	26.1	-209
Turnkey Projects	5.6	8.0	-245	5.7	-14	10.9	-531	6.5	7.8	-131
Total	11.1	11.8	-69	14.2	-317	25.0	-1,392	16.0	18.1	-212

Source: Company, PL

245



Exhibit 3: SoTP Valuation - Valuing core Consultancy/Turnkey businesses at 22x/10x on Mar'27 EPS

	FY25	FY26E	FY27E	Mar'27 EPS	Multiple (x)	Basis (x)	Value Per Share
EIL Consol PAT (ex-JVs/Associates)	3,894	4,950	6,262				
Less: Post-Tax Dividend Income from Numaligarh	338	456	524				
EIL Core PAT	3,556	4,495	5,738	10.2			-
Core PAT - Consultancy	2,885	3,656	4,715	8.4	22	PE	185
Core PAT - LSTK	671	839	1,023	1.8	10	PE	18
Equity Investments							
Numaligarh Refinery			9,186		2.0	PB	33
Ramagundam Fertilizer Project			3,517		1.5	PB	9

Total Value per ShareSource: Company, PL

Conference Call Highlights

- Guidance: Management has guided a ~15-20% YoY revenue growth with Consultancy/LSTK margins of ~25%/6%. Management mentioned that consultancy segment is expected to grow by ~12-15% YoY.
- During the quarter, Ramagundam Fertilizer project was impacted this quarter due to a planned shutdown for 45 out of 90 days, resulting in temporary losses. With operations now resumed at healthy capacity levels, management expects a strong recovery and profitable performance for the full year.
- Non -O&G business: The non-oil & gas business is primarily driven by the infrastructure segment, catering to both government and select private clients through specialized, negotiated contracts. Key projects include educational institutions (IITs, IIMs, Jaipur institutes), data centers, and cultural assignments such as the Ram Janmabhoomi project with a two-year execution timeline. Non-O&G orders, spanning sectors like chemicals, power, and clean energy, currently account for 30–35% of the order book, with management expecting this share to increase to 40–45% in future inflows.
- Overseas consultancy segment is witnessing strong traction from Abu Dhabi, Kuwait, UAE, and Saudi Arabia. YTD order intake stood at Rs9.6bn, of which Rs4.8bn was secured in Q1FY26, while the balance relates to the Abu Dhabi project under execution along with a few projects in Kuwait. Management also highlighted a healthy pipeline, with upcoming opportunities in the petrochemical sector across Saudi Arabia, UAE, and Kuwait.
- EIL signed an MoU with NPCIL to provide engineering services for the Bharat Small Modular Reactor (BSMR), marking its first assignment (~Rs30cr) with NPCIL. Seen as a testimony project, it is expected to open further opportunities as government and private players in oil and power invest in this technology.
- In Q1FY26, the revenue mix between Consultancy and Turnkey stood at 48% and 52%, respectively. However, management expects the mix to shift going forward, with Consultancy contributing around 55% and Turnkey about 45%.



Financials

Income Stateme	ent (Rs	m)
----------------	-------	----	----

Income Statement (Rs m)				
Y/e Mar	FY24	FY25	FY26E	FY27E
Net Revenues	32,809	30,876	39,107	47,864
YoY gr. (%)	(1.5)	(5.9)	26.7	22.4
Cost of Goods Sold	16,963	13,155	18,615	23,023
Gross Profit	15,845	17,721	20,492	24,842
Margin (%)	48.3	57.4	52.4	51.9
Employee Cost	9,854	10,239	10,755	12,684
Other Expenses	3,020	3,185	4,282	5,145
EBITDA	2,971	4,297	5,455	7,012
YoY gr. (%)	(3.6)	44.7	27.0	28.5
Margin (%)	9.1	13.9	14.0	14.7
Depreciation and Amortization	350	396	430	483
EBIT	2,621	3,902	5,026	6,529
Margin (%)	8.0	12.6	12.9	13.6
Net Interest	30	27	23	24
Other Income	1,636	1,603	1,643	1,867
Profit Before Tax	4,782	5,478	6,645	8,372
Margin (%)	14.6	17.7	17.0	17.5
Total Tax	1,180	1,584	1,694	2,110
Effective tax rate (%)	24.7	28.9	25.5	25.2
Profit after tax	3,602	3,894	4,950	6,262
Minority interest	-	-	-	-
Share Profit from Associate	851	1,079	800	800
Adjusted PAT	4,034	4,972	5,750	7,062
YoY gr. (%)	16.5	23.3	15.6	22.8
Margin (%)	12.3	16.1	14.7	14.8
Extra Ord. Income / (Exp)	419	-	-	-
Reported PAT	4,453	4,972	5,750	7,062
YoY gr. (%)	28.6	11.7	15.6	22.8
Margin (%)	13.6	16.1	14.7	14.8
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	4,453	4,972	5,750	7,062
Equity Shares O/s (m)	562	562	562	562
EPS (Rs)	7.2	8.8	10.2	12.6

Source: Company Data, PL Research

Balance Sheet Abstract (Rs m)

Balance Sheet Abstract (Rs n	1)			
Y/e Mar	FY24	FY25	FY26E	FY27E
Non-Current Assets				
Gross Block	4,213	4,555	5,055	5,555
Tangibles	4,213	4,555	5,055	5,555
Intangibles	-	-	-	-
Acc: Dep / Amortization	1,593	1,988	2,418	2,901
Tangibles	1,593	1,988	2,418	2,901
Intangibles	-	-	-	-
Net fixed assets	2,621	2,567	2,637	2,654
Tangibles	2,621	2,567	2,637	2,654
Intangibles	-	-	-	-
Capital Work In Progress	408	525	525	525
Goodwill	-	-	-	-
Non-Current Investments	13,651	15,411	16,150	16,735
Net Deferred tax assets	3,491	3,258	3,258	3,258
Other Non-Current Assets	297	484	626	862
Current Assets				
Investments	1,526	58	353	1,071
Inventories	6	7	11	13
Trade receivables	3,356	4,444	4,821	5,901
Cash & Bank Balance	12,187	13,269	13,456	14,075
Other Current Assets	3,671	4,248	5,084	5,648
Total Assets	43,927	49,396	53,636	58,253
Equity				
Equity Share Capital	2,810	2,810	2,810	2,810
Other Equity	19,743	23,883	26,605	29,689
Total Networth	22,553	26,693	29,416	32,500
Non-Current Liabilities				
Long Term borrowings	330	221	221	221
Provisions	-	-	-	-
Other non current liabilities	-	-	-	-
Current Liabilities				
ST Debt / Current of LT Debt	-	-	-	-
Trade payables	4,437	4,759	5,357	6,294
Other current liabilities	20,099	20,981	21,900	22,496
Total Equity & Liabilities	43,927	49,396	53,636	58,253

Source: Company Data, PL Research



Cash Flow (Rs m)				
Y/e Mar	FY24	FY25	FY26E	FY27E
PBT	4,782	6,303	6,645	8,372
Add. Depreciation	350	396	430	483
Add. Interest	30	27	23	24
Less Financial Other Income	1,636	1,603	1,643	1,867
Add. Other	(2,132)	(2,478)	-	-
Op. profit before WC changes	3,031	4,247	7,098	8,879
Net Changes-WC	(255)	(1,830)	(1,670)	(1,230)
Direct tax	(556)	(1,325)	(1,694)	(2,110)
Net cash from Op. activities	2,220	1,092	3,733	5,539
Capital expenditures	(339)	(410)	(500)	(500)
Interest / Dividend Income	1,377	825	-	-
Others	413	(776)	(795)	(1,217)
Net Cash from Invt. activities	1,450	(361)	(1,295)	(1,717)
Issue of share cap. / premium	-	-	-	-
Debt changes	-	-	-	-
Dividend paid	(1,686)	(1,686)	(2,228)	(3,178)
Interest paid	-	-	(23)	(24)
Others	(112)	(165)	-	-
Net cash from Fin. activities	(1,798)	(1,852)	(2,251)	(3,202)
Net change in cash	1,872	(1,120)	187	620
Free Cash Flow	2,220	1,092	3,733	5,539

Source: Company Data, PL Research

Quarterly Financials (Rs m)

Y/e Mar	Q2FY25	Q3FY25	Q4FY25	Q1FY26
Net Revenue	6,889	7,646	10,102	8,704
YoY gr. (%)	(12.8)	(11.9)	25.5	39.5
Raw Material Expenses	2,904	3,399	4,234	4,455
Gross Profit	3,985	4,246	5,868	4,248
Margin (%)	57.8	55.5	58.1	48.8
EBITDA	624	979	2,184	721
YoY gr. (%)	(36.7)	95.5	182.0	41.3
Margin (%)	9.1	12.8	21.6	8.3
Depreciation / Depletion	95	95	107	106
EBIT	528	884	2,077	615
Margin (%)	7.7	11.6	20.6	7.1
Net Interest	7	6	5	6
Other Income	470	381	364	364
Profit before Tax	991	1,258	2,992	973
Margin (%)	14.4	16.5	29.6	11.2
Total Tax	222	321	838	245
Effective tax rate (%)	22.4	25.5	28.0	25.2
Profit after Tax	769	938	2,154	728
Minority interest	-	-	-	-
Share Profit from Associates	-	150	375	(74)
Adjusted PAT	769	1,087	2,129	654
YoY gr. (%)	(24.2)	106.2	84.2	(28.6)
Margin (%)	11.2	14.2	21.1	7.5
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	769	1,087	2,129	654
YoY gr. (%)	(24.2)	106.2	84.2	(28.6)
Margin (%)	11.2	14.2	21.1	7.5
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	769	1,087	2,129	654
Avg. Shares O/s (m)	562	562	562	562
EPS (Rs)	1.4	1.9	3.8	1.2

Source: Company Data, PL Research

Ke۱	/ Fina	ncıal	Me'	trics

Rey Financial Metrics				
Y/e Mar	FY24	FY25	FY26E	FY27E
Per Share(Rs)				
EPS	7.2	8.8	10.2	12.6
CEPS	7.8	9.6	11.0	13.4
BVPS	40.1	47.5	52.3	57.8
FCF	3.9	1.9	6.6	9.9
DPS	3.0	3.0	4.0	5.7
Return Ratio(%)				
RoCE	12.3	15.7	17.8	20.9
ROIC	25.9	24.0	25.9	30.5
RoE	19.1	20.2	20.5	22.8
Balance Sheet				
Net Debt : Equity (x)	(0.6)	(0.5)	(0.5)	(0.5)
Net Working Capital (Days)	(12)	(4)	(5)	(3)
Valuation(x)				
PER	26.7	21.6	18.7	15.2
P/B	4.8	4.0	3.7	3.3
P/CEPS	24.5	20.0	17.4	14.3
EV/EBITDA	31.7	22.0	17.2	13.2
EV/Sales	2.9	3.1	2.4	1.9
Dividend Yield (%)	1.6	1.6	2.1	3.0

Source: Company Data, PL Research

August 18, 2025 5





Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	ABB India	Accumulate	5,600	5,093
2	Apar Industries	Hold	9,540	9,682
3	BEML	Hold	4,142	4,079
4	Bharat Electronics	Hold	374	387
5	BHEL	Hold	215	228
6	Carborundum Universal	Hold	835	841
7	Cummins India	Hold	3,895	3,807
8	Elgi Equipments	Accumulate	559	500
9	Engineers India	Accumulate	250	242
10	GE Vernova T&D India	Accumulate	2,706	2,473
11	Grindwell Norton	Hold	1,739	1,635
12	Harsha Engineers International	Hold	402	423
13	Hindustan Aeronautics	BUY	5,500	4,409
14	Ingersoll-Rand (India)	BUY	4,335	3,602
15	Kalpataru Projects International	Accumulate	1,366	1,184
16	KEC International	Accumulate	911	860
17	Kirloskar Pneumatic Company	BUY	1,636	1,316
18	Larsen & Toubro	BUY	4,144	3,496
19	Praj Industries	Hold	393	414
20	Siemens	Accumulate	3,431	3,115
21	Thermax	Hold	3,633	3,779
22	Triveni Turbine	BUY	650	533
23	Voltamp Transformers	BUY	10,285	8,892

PL's Recommendation Nomenclature (Absolute Performance)

 Buy
 : > 15%

 Accumulate
 : 5% to 15%

 Hold
 : +5% to -5%

 Reduce
 : -5% to -15%

 Sell
 : < -15%</td>

Not Rated (NR) : No specific call on the stock
Under Review (UR) : Rating likely to change shortly

August 18, 2025 6

7



ANALYST CERTIFICATION

(Indian Clients)

We/l, Mr. Amit Anwani- MBA (Finance), Mr. Prathmesh Salunkhe- MBA Finance, Mr. Hitesh Agarwal- MBA Finance Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

(US Clients)

The research analysts, with respect to each issuer and its securities covered by them in this research report, certify that: All of the views expressed in this research report accurately reflect his or her or their personal views about all of the issuers and their securities; and No part of his or her or their compensation was, is or will be directly related to the specific recommendation or views expressed in this research report.

DISCLAIMER

Indian Clients

Prabhudas Lilladher Pvt. Ltd, Mumbai, India (hereinafter referred to as "PL") is engaged in the business of Stock Broking, Portfolio Manager, Depository Participant and distribution for third party financial products. PL is a subsidiary of Prabhudas Lilladher Advisory Services Pvt Ltd. which has its various subsidiaries engaged in business of commodity broking, investment banking, financial services (margin funding) and distribution of third party financial/other products, details in respect of which are available at www.plindia.com.

This document has been prepared by the Research Division of PL and is meant for use by the recipient only as information and is not for circulation. This document is not to be reported or copied or made available to others without prior permission of PL. It should not be considered or taken as an offer to sell or a solicitation to buy or sell any security.

The information contained in this report has been obtained from sources that are considered to be reliable. However, PL has not independently verified the accuracy or completeness of the same. Neither PL nor any of its affiliates, its directors or its employees accepts any responsibility of whatsoever nature for the information, statements and opinion given, made available or expressed herein or for any omission therein.

Recipients of this report should be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The suitability or otherwise of any investments will depend upon the recipient's particular circumstances and, in case of doubt, advice should be sought from an independent expert/advisor.

Either PL or its affiliates or its directors or its employees or its representatives or its clients or their relatives may have position(s), make market, act as principal or engage in transactions of securities of companies referred to in this report and they may have used the research material prior to publication.

PL may from time to time solicit or perform investment banking or other services for any company mentioned in this document

PL is a registered with SEBI under the SEBI (Research Analysts) Regulation, 2014 and having registration number INH000000271.

PL submits that no material disciplinary action has been taken on us by any Regulatory Authority impacting Equity Research Analysis activities.

PL or its research analysts or its associates or his relatives do not have any financial interest in the subject company.

PL or its research analysts or its associates or his relatives do not have actual/beneficial ownership of one per cent or more securities of the subject company at the end of the month immediately preceding the date of publication of the research report.

PL or its research analysts or its associates or his relatives do not have any material conflict of interest at the time of publication of the research report.

PL or its associates might have received compensation from the subject company in the past twelve months.

PL or its associates might have managed or co-managed public offering of securities for the subject company in the past twelve months or mandated by the subject company for any other assignment in the past twelve months.

PL or its associates might have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months.

PL or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months

PL or its associates might have received any compensation or other benefits from the subject company or third party in connection with the research report.

PL encourages independence in research report preparation and strives to minimize conflict in preparation of research report. PL or its analysts did not receive any compensation or other benefits from the subject Company or third party in connection with the preparation of the research report. PL or its Research Analysts do not have any material conflict of interest at the time of publication of this report.

It is confirmed that Mr. Amit Anwani- MBA (Finance), Mr. Prathmesh Salunkhe- MBA Finance, Mr. Hitesh Agarwal- MBA Finance Research Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

The Research analysts for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

The research analysts for this report has not served as an officer, director or employee of the subject company PL or its research analysts have not engaged in market making activity for the subject company

Our sales people, traders, and other professionals or affiliates may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest.

PL and its associates, their directors and employees may (a) from time to time, have a long or short position in, and buy or sell the securities of the subject company or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company or act as an advisor or lender/borrower to the subject company or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.

US Clients

This research report is a product of Prabhudas Lilladher Pvt. Ltd., which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by Prabhudas Lilladher Pvt. Ltd. only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Prabhudas Lilladher Pvt. Ltd. has entered into an agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

Prabhudas Lilladher Pvt. Ltd.

3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai-400 018, India | Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209 www.plindia.com