

Titan Company (TTAN IN)

Rating: BUY | CMP: Rs3,416 | TP: Rs3,901

August 7, 2025

Q1FY26 Result Update

☑ Change in Estimates | ☑ Target | ■ Reco

Change in Estimates

	Cu	rrent	Pre	evious		
	FY26E	FY27E	FY26E	FY27E		
Rating	E	BUY	I	BUY		
Target Price	3	,901	3,830			
Sales (Rs. m)	6,49,903	7,53,775	6,48,798	7,52,493		
% Chng.	0.2	0.2				
EBITDA (Rs. m	72,463	84,846	71,248	83,896		
% Chng.	1.7	1.1				
EPS (Rs.)	50.2	60.7	50.0	60.7		
% Chng.	0.3	0.1				

Key Financials - Standalone

Y/e Mar	FY24	FY25	FY26E	FY27E
Sales (Rs. bn)	471	548	650	754
EBITDA (Rs. bn)	50	53	72	85
Margin (%)	10.7	9.6	11.1	11.3
PAT (Rs. bn)	35	33	45	54
EPS (Rs.)	39.8	37.5	50.2	60.7
Gr. (%)	4.6	(5.9)	34.0	21.0
DPS (Rs.)	10.0	11.0	13.0	16.0
Yield (%)	0.3	0.3	0.4	0.5
RoE (%)	26.8	21.3	24.6	25.1
RoCE (%)	22.7	17.8	19.6	20.2
EV/Sales (x)	6.6	5.8	4.9	4.2
EV/EBITDA (x)	61.5	59.7	43.9	37.4
PE (x)	85.8	91.2	68.0	56.3
P/BV (x)	21.0	18.1	15.6	12.9

Key Data TITN.BO | TTAN IN

52-W High / Low	Rs.3,867 / Rs.2,925
Sensex / Nifty	80,623 / 24,596
Market Cap	Rs.3,032bn/ \$ 34,575m
Shares Outstanding	888m
3M Avg. Daily Value	Rs.3203.38m

Shareholding Pattern (%)

Promoter's	52.90
Foreign	17.54
Domestic Institution	12.78
Public & Others	16.69
Promoter Pledge (Rs bn)	_

Stock Performance (%)

	1M	6M	12M
Absolute	(6.8)	(0.3)	2.7
Relative	(3.6)	(3.7)	1.2

Amnish Aggarwal

amnishaggarwal@plindia.com | 91-22-66322233

Vishwa Solanki

vishwasolanki@plindia.com | 91-22-66322244

Hasti Savla

hastisavla@plindia.com | 91-22-66322531

1Q buoyed by onetime gains, LT outlook intact

Quick Pointers:

- Q1 saw 400bps impact on EBIT margin of watch business amidst stock revaluation, while jewellery business saw 50bps impact due to MTM gains which will be reversed in 2Q/3Q
- Management sustained guidance of 11-11.5% EBIT margin with mid-teens EBIT margin guidance for watch business

TTAN reported a robust 1Q led by 400bps positive impact of revaluation in watch business EBIT margin and 50bps positive impact of MTM gain from hedging in jewellery business. However, we remain cautious in near term given 1) rising inventory costs due to higher gold prices (Rs75bn increase in FY25) will result in higher interest burden in coming quarters as store openings accelerate in an environment of rising gold prices. 2) Demand outlook remains hazy as gold prices remain at all time high levels and 3) recent tariff led geopolitical uncertainty can add to demand pressures.

TTAN's long term outlook remains positive given 1) sustained focus on improving product mix to enable maintain current margin levels and strong new buyer growth 2) change in focus on light weight jewellery (9k and 14k) to cater to sub Rs50,000 consumer which is likely to drive value growth and 3) Watch business to continue see strong momentum in medium to long term led by unique designs and innovations. We estimate 27.5% PAT CAGR over FY25-27. We assign an SOTP based target price of Rs3901 (Rs3830 earlier). Retain Buy

Standalone Revenues (ex of Bullion) grew by 20.8% YoY to Rs145bn (PLe: Rs143bn); with Jewelry/ Watches/ Eyewear growing by 19%/ 25%/ 14%. Gross margins increased by 40bps YoY to 21.3%. EBITDA grew by 1.2% YoY to Rs16.3bn Margins grew by 116bps YoY to 11.2% (PLe:10.3%). Adj. PAT at Rs10.3bn was higher than our estimates of Rs9.3bn due to higher margins in watches and Rs1bn one-time MTM gains in watch and jewellery, which will be reversed in 2Q/3Q.

Jewellery revenues grew by 18.6% YoY to Rs128bn led by higher gold prices. EBIT grew by 27.7% YoY to Rs14.1bn; margins increased by 80bps YoY to 11.%. Bullion sales were 14.86bn 1Q. Studded ratio was at 29% down 1pc YoY. Tanishq added 3 stores, taking the total count to 504 stores. Jewellery sales increased by 15%, coins by 46% while studded sales increased 11%. The relatively higher growth in gold jewellery and gold coins had an impact on the product mix, impacting margins, however offsetting impact was seen with growth in ticket size improvement. Jewellery business has Rs500mn of MTM gain which will be revered in 2Q/3Q.

Watches and Wearables revenues grew by 24.7% YoY to Rs12.7bn driven by 28% robust growth in analog watches in both volume and pricing action; EBIT grew by 150% YoY to Rs2.9bn; margins expanded by 1128bps YoY to 22.5%. Notable Strength across key brands in the portfolio of Titan, Sonata and Fastrack. International brands through Helios continued their growth trajectory of 21% YoY, reflecting premium consumer preference. Titan world added 4 new stores and 5

August 7, 2025

new stores in Helios respectively. Watch business had onetime gains of Rs500mn, resulting in EBIT margins impact of 400bps. FY26 EBIT margins guidance is 15%.

Eyewear grew 13.9% YoY to Rs2.4bn; EBIT growth was flattish with Rs200mn; margins contracted by 120bps YoY to 8.4%. Closed 20 stores (net) in 1Q26, reached total count to 871 stores. Sunglasses growth significantly outpaced Frames and Lenses. International brands registered a strong growth of 25% YoY reflecting premium consumer preference.

Emerging business sales grew 35%; losses declined to Rs140mn: Fragrances grew by 56% YoY driven by strong volume expansion across SKINN and Fastrack Perfumes. Women handbags clocked 65% YoY reflecting brand building initiatives, TTAN opened 1 IRTH store. **Taneira** delivered a growth of 16% YoY, with volume growth in early double digits reflecting brand penetration.

Caratlane – sales grew by 39% while EBIT grew 78% to Rs680mn. Studded sales grew by 36% while premium solitaire sales increased 60%. Caratlane added 9 stores during the quarter, taking the total to 331.

TEAL profit nearly 7x YoY: Teal reported 56% growth in sales to Rs3.1bn, while EBIT increased from Rs110mn to Rs750mn. Automation solutions revenues grew 82% and this segment received fresh orders of Rs3.5mn taking the order book to Rs5.5bn.

Key Concall Highlights: 1) High gold prices and challenging market conditions led customers to shift towards gold jewellery and coins, as opposed to studded jewellery. 2) Rising gold prices have led sub-₹2 lakh consumers to opt for lighterweight jewellery, which is putting pressure on average making charges, especially in the sub-₹2 lakh segment. Meanwhile, consumer growth for jewellery priced above ₹2 lakh remains strong 3) Improvement in average ticket size has largely offset the impact of elevated gold prices on customer footfall during the quarter. 4) CaratLane's targeted gold coin promotion received an excellent consumer response, driving healthy customer acquisition. 5) The International Jewellery business reported healthy double-digit growth in both the UAE and North America. 6)Analog watches grew 28% YoY, driven by both volume growth and premiumization. This strong momentum resulted in significant operating leverage benefits and margin expansion for the business. 7) Management expects the momentum in the watches segment to continue in Q2, supported by a healthy festive season. 8)There was a one-off gain of 400 bps in watches amidst revaluation 50 bps in jewellery due to mark-to-market gains. However, these gains are expected to reverse (opposite impact) in the coming quarters. 9)TTAN sustained its jewellery market share in Q1. 10)TTAN plans to focus more on 9K and 14K studded jewellery to cater to consumers in the sub-Rs50,000 segment amidst rising gold prices across channels.11) TTAN has maintained its jewellery EBIT margin guidance at 11%-11.5% and for watches it has reiterated mid-teen margin guidance for FY26. 12) On the tariff front, the situation remains uncertain, but management expects stability in the near term.13) Studded share dropped by 100bps to 29% YoY as gold jewellery sold more compared to diamond jewellery amidst elevated gold prices

August 7, 2025



Exhibit 1: Revenue grew by 20.8% YoY; EBIDTA margins expand 120bps on one-time gains in both watches and jewellery

Y/e March (Rs mn)	Q1FY26	Q1FY25	YoY gr. (%)	Q4FY25	FY26E	FY25	YoY gr. (%)
Net Sales	1,45,640	1,20,530	20.8	1,34,770	6,49,903	5,48,420	18.5
Gross Profit	31,090	25,250	23.1	29,220	1,39,955	1,11,000	26.1
% of NS	21.3	20.9	0.4	21.7	21.5	20.2	1.3
Advt & Sales Pro	2,630	2,020	30.2	2,470	11,259	9,790	15.0
% of NS	1.8	1.7	0.1	1.8	1.7	1.8	(O.1)
Total Expenses	1,29,320	1,08,420	19.3	1,20,390	5,77,441	4,95,520	16.5
% of NS	88.8	90.0	(1.2)	89.3	88.9	90.4	(1.5)
EBITDA	16,320	12,110	34.8	14,380	72,463	52,900	37.0
Margins %	11.2	10.0	1.2	10.7	11.1	9.6	1.5
Depreciation	1,430	1,260	13.5	1,440	5,853	5,370	9.0
Interest	2,160	1,820	18.7	2,040	10,944	7,670	42.7
Other Income	1,070.0	1,180.0	(9.3)	1,170.0	4,310.3	4,930.0	(12.6)
PBT	13,800	10,210	35.2	12,070	59,976	44,790	33.9
Tax	3,500	2,510	39	3,370	15,294	11,460	33
Tax rate %	25.4	24.6	0.8	27.9	25.5	25.6	(O.1)
Adjusted PAT	10,300	7,700	33.8	8,700	44,682	33,330	34.1

Source: Company, PL

Exhibit 2: Strong double digit across businesses, Jewelry and Watches continue with double-digit growth in retail

(Rs m)	1QFY24	2QFY24	3QFY24	4QFY24	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26
Total Sales	1,11,770	1,17,030	1,29,700	1,13,280	1,20,970	1,32,550	1,61,370	1,35,160	1,44,160
Watches	8,900	10,920	9,820	9,400	10,210	13,010	11,280	11,260	12,730
YoY Growth	13.4%	31.7%	21.1%	7.9%	14.7%	19.1%	14.9%	19.8%	24.7%
Jewelry	1,00,080	1,03,300	1,17,090	1,01,250	1,07,870	1,16,470	1,46,970	1,20,960	1,27,970
YoY Growth	25.8%	34.4%	19.1%	17.3%	7.8%	12.7%	25.5%	19.5%	18.6%
Eyewear	2030	1880	1670	1660	2090	2010	1940	1920	2380
YoY Growth	10.9%	12.6%	-4.0%	0.6%	3.0%	6.9%	16.2%	15.7%	13.9%
Others	760	930	1,120	970	800	1,060	1,180	1,020	1,080
YoY Growth	35.7%	27.4%	25.8%	26.0%	5.3%	14.0%	5.4%	5.2%	35.0%
Total EBIT	11,090	13,700	14,810	11,550	12,120	14,110	17,510	14,470	17,010
Watches	1,020	1,600	550	800	1,150	1,940	1,110	1,330	2,870
YoY Growth	-1.0%	30.1%	-38.2%	-18.4%	12.7%	21.3%	101.8%	66.3%	149.6%
EBIT Margin	11.5%	14.7%	5.6%	8.5%	11.3%	14.9%	9.8%	11.8%	22.5%
Jewelry	9,990	12,060	14,320	10,890	11,030	12,220	16,510	13,310	14,080
YoY Growth	-2.7%	9.3%	15.9%	9.2%	10.4%	1.3%	15.3%	22.2%	27.7%
EBIT Margin	10.0%	11.7%	12.2%	10.8%	10.2%	10.5%	11.2%	11.0%	11.0%
Eyewear	350	280	140	80	200	240	210	200	200
YoY Growth	-2.8%	0.0%	-56.3%	300.0%	-42.9%	-14.3%	50.0%	150.0%	0.0%
EBIT Margin	17.2%	14.9%	8.4%	4.8%	9.6%	11.9%	10.8%	10.4%	8.4%
Others	(270)	(240)	(200)	(220)	(260)	(290)	(320)	(370)	(140)

Source: Company, PL



Exhibit 3: Jewellery LTL growth at 11%, studded share at 29% down 1pc YoY

	1QFY24	2QFY24	3QFY24	4QFY24	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26
Jewelry		,							
Volume Gr %	4	6	-6	-2	-17	-5	-7	-10	-11
Studded Share %	26	33	24	33	30	30	23	30	29
Sales Gr %	25.8%	34.4%	19.1%	17.3%	23.7%	12.7%	25.5%	19.5%	18.6%
Tanishq									
Sales Gr %	22	27.0	16.0	19.0	8.0	21.0	28.0	20.0	19.3
LTL Growth %	22	22.0	10.0	14.0	3.0	15.0	22.0	15.0	11
Stores	433	445	466	479	490	502	497	519	526
Area (sq. Ft)	1,800,000	1880000	2010000	2080000	2160000	2250000	2350000	2400000	2440000
Caratlane									
Sales	6,400	6,480	8,930	7,480	7,540	8,290	11,170	8,830	10260
Sales Gr %	32.8	44.6	31.9	29.0	17.8	27.9	25.1	19.6	36.1
EBIT	350	260	820	520	380	580	1,310	700	680
EBIT Margin %	5.5	4.0	9.2	7.0	5.0	7.0	11.7	7.9	6.6
Stores	233	246	262	272	275	286	305	322	331
Area (Sq Ft)	293000	324000	349000	370000	375000	388000	411000	428000	441000

Source: Company, PL

Exhibit 4: Watches sales up 24.7%, strong growth witnessed in Analog and International Brands.

	1QFY24	2QFY24	3QFY24	4QFY24	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26
Watches									
Sales Growth %	13.4	22.0	22.0	9.0	12.0	19.0	14.0	19.8	24.7
Volume Growth %	NA								
World Of Titan									
Sales Growth %	8	8	7	12	13	15	31	18	20
LTL Sales growth %	2	2	3	7	9	11	25	14	15
Stores	636	646	655	665	670	688	700	720	724
Helios									
Sales Growth %	33	38	36	30	24	43	47	38	33
LTL Sales growth %	13	18	20	14	11	28	34	24	22
Stores	207	212	223	237	225	227	266	276	281
Fastrack									
Sales Growth %	-4	5	-5	6	15	14	27	20	19
LTL Sales growth %	-11	-7	-13	-4	5	5	14	12	12
Stores	188	193	198	218	242	256	228	239	239
LFS									
Sales Growth %	33	15	14	4	5	11	18	14	18
LTL Sales growth %	13	4	12	-8	-7	3	16	10	17
Source: Company Pl									

Source: Company, PL

Source: Company PL

Exhibit 5: Eyewear saw subdued sales growth of 6%

Eyewear	1QFY24	2QFY24	3QFY24	4QFY24	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26
Sales Gr %	13	12	0	4	3	5	11	10	6
LTL Growth % (Titan Eye+)	3	0	-6	0	7	3	9	0	0
Stores	908	913	905	902	901	904	901	891	871
Area (sq Ft)	5,64,600	5,72,500	5,70,000	5,54,000	5,75,000	5,79,000	5,82,000	5,82,000	5,75,000

August 7, 2025



Financials

Income Statement	(Rs m)
------------------	--------

Income Statement (Rs m)				
Y/e Mar	FY24	FY25	FY26E	FY27E
Net Revenues	4,71,140	5,48,420	6,49,903	7,53,775
YoY gr. (%)	22.9	16.4	18.5	16.0
Cost of Goods Sold	3,69,420	4,37,400	5,09,949	5,91,450
Gross Profit	1,01,720	1,11,020	1,39,955	1,62,325
Margin (%)	21.6	20.2	21.5	21.5
Employee Cost	15,030	17,170	19,810	22,788
Other Expenses	16,540	19,270	22,457	25,896
EBITDA	50,240	52,920	72,463	84,846
YoY gr. (%)	4.1	5.3	36.9	17.1
Margin (%)	10.7	9.6	11.1	11.3
Depreciation and Amortization	4,470	5,370	5,853	6,616
EBIT	45,770	47,550	66,610	78,230
Margin (%)	9.7	8.7	10.2	10.4
Net Interest	4,800	7,670	10,944	10,194
Other Income	5,100	4,930	4,310	4,505
Profit Before Tax	46,070	44,810	59,976	72,541
Margin (%)	9.8	8.2	9.2	9.6
Total Tax	10,630	11,460	15,294	18,498
Effective tax rate (%)	23.1	25.6	25.5	25.5
Profit after tax	35,440	33,350	44,682	54,043
Minority interest	-	-	-	-
Share Profit from Associate	-	-	-	-
Adjusted PAT	35,440	33,350	44,682	54,043
YoY gr. (%)	4.6	(5.9)	34.0	21.0
Margin (%)	7.5	6.1	6.9	7.2
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	35,440	33,350	44,682	54,043
YoY gr. (%)	4.6	(5.9)	34.0	21.0
Margin (%)	7.5	6.1	6.9	7.2
Other Comprehensive Income	(30)	(190)	-	-
Total Comprehensive Income	35,410	33,160	44,682	54,043
Equity Shares O/s (m)	890	890	890	890
EPS (Rs)	39.8	37.5	50.2	60.7

Source: Company Data, PL Research

Balance Sheet Abstract (Rs m)

Y/e Mar	FY24	FY25	FY26E	FY27E
Non-Current Assets				
Gross Block	24,340	27,210	30,419	34,003
Tangibles	21,980	24,360	27,033	29,973
Intangibles	2,360	2,850	3,386	4,029
Acc: Dep / Amortization	9,680	11,510	13,538	15,770
Tangibles	8,170	9,610	11,203	12,969
Intangibles	1,510	1,900	2,335	2,801
Net fixed assets	14,660	15,700	16,881	18,232
Tangibles	13,810	14,750	15,830	17,004
Intangibles	850	950	1,051	1,228
Capital Work In Progress	870	940	1,005	1,074
Goodwill	_	_	_	_
Non-Current Investments	69,110	71,840	72,638	73,516
Net Deferred tax assets	(29,860)	(2,950)	1,624	1,883
Other Non-Current Assets	15,520	16,580	18,917	21,494
Current Assets				
Investments	16,350	13,370	15,922	20,188
Inventories	1,68,740	2,45,170	2,89,611	3,25,787
Trade receivables	9,370	9,840	11,567	13,415
Cash & Bank Balance	8,050	11,320	13,289	16,104
Other Current Assets	12,900	16,250	18,197	21,106
Total Assets	3,28,620	4,10,750	4,70,698	5,25,613
Equity				
Equity Share Capital	890	890	890	890
Other Equity	1,43,680	1,67,220	1,94,540	2,34,344
Total Networth	1,44,570	1,68,110	1,95,430	2,35,234
Non-Current Liabilities				
Long Term borrowings	-	-	-	-
Provisions	2,380	2,560	3,053	3,465
Other non current liabilities	16,660	19,430	20,392	23,026
Current Liabilities				
ST Debt / Current of LT Debt	76,080	1,45,260	1,72,412	1,73,400
Trade payables	9,430	14,720	14,788	17,579
Other current liabilities	48,110	56,470	64,623	72,909
Total Equity & Liabilities	3,28,620	4,10,750	4,70,698	5,25,613

Source: Company Data, PL Research



Cash Flow (Rs m)						
Y/e Mar	FY24	FY25	FY26E	FY27E		
PBT	46,070	44,810	59,976	72,541		
Add. Depreciation	4,470	5,370	5,853	6,616		
Add. Interest	2,400	4,800	7,670	10,944		
Less Financial Other Income	5,100	4,930	4,310	4,505		
Add. Other	(510)	1,520	(2,054)	(668)		
Op. profit before WC changes	52,430	56,500	71,445	89,434		
Net Changes-WC	(16,330)	(39,540)	(41,022)	(20,200)		
Direct tax	(10,630)	(11,460)	(15,294)	(18,498)		
Net cash from Op. activities	25,470	5,500	15,129	50,736		
Capital expenditures	(7,700)	(6,480)	(7,099)	(8,036)		
Interest / Dividend Income	-	-	-	-		
Others	(50,620)	(2,080)	-	-		
Net Cash from Invt. activities	(58,320)	(8,560)	(7,099)	(8,036)		
Issue of share cap. / premium	(1,910)	(20)	(5,792)	-		
Debt changes	46,190	20,940	18,970	(14,700)		
Dividend paid	(8,900)	(9,790)	(11,570)	(14,240)		
Interest paid	(2,400)	(4,800)	(7,670)	(10,944)		
Others	-	-	-	-		
Net cash from Fin. activities	32,980	6,330	(6,062)	(39,884)		
Net change in cash	130	3,270	1,969	2,815		
Free Cash Flow	17,770	(980)	8,031	42,699		

Source: Company Data, PL Research

Quarterly Financials (Rs m)

Y/e Mar	Q2FY25	Q3FY25	Q4FY25	Q1FY26
Net Revenue	1,32,150	1,60,970	1,34,770	1,45,640
YoY gr. (%)	13.3	23.3	19.7	20.8
Raw Material Expenses	1,06,500	1,30,070	1,05,550	1,14,550
Gross Profit	25,650	30,900	29,220	31,090
Margin (%)	19.4	19.2	21.7	21.3
EBITDA	11,330	15,100	14,380	16,320
YoY gr. (%)	(16.4)	3.6	29.7	34.8
Margin (%)	8.6	9.4	10.7	11.2
Depreciation / Depletion	1,320	1,350	1,440	1,430
EBIT	10,010	13,750	12,940	14,890
Margin (%)	7.6	8.5	9.6	10.2
Net Interest	1,950	1,860	2,040	2,160
Other Income	1,270	1,310	1,170	1,070
Profit before Tax	9,330	13,200	12,070	13,800
Margin (%)	7.1	8.2	9.0	9.5
Total Tax	2,280	3,300	3,370	3,500
Effective tax rate (%)	24.4	25.0	27.9	25.4
Profit after Tax	7,050	9,900	8,700	10,300
Minority interest	-	-	-	-
Share Profit from Associates	-	-	-	-
Adjusted PAT	7,050	9,900	8,700	10,300
YoY gr. (%)	(25.0)	(4.8)	10.7	33.8
Margin (%)	5.3	6.2	6.5	7.1
Extra Ord. Income / (Exp)	-	(1,898)	-	-
Reported PAT	7,050	8,002	8,700	10,300
YoY gr. (%)	(25.0)	(23.1)	10.7	33.8
Margin (%)	5.3	5.0	6.5	7.1
Other Comprehensive Income	80	30	(290)	(20)
Total Comprehensive Income	7,130	8,032	8,410	10,280
Avg. Shares O/s (m)	890	890	890	890
EPS (Rs)	7.9	11.1	9.8	11.6

Source: Company Data, PL Research

	Key	Financ	ial M	letrics
--	-----	---------------	-------	---------

Rey Financial Metrics				
Y/e Mar	FY24	FY25	FY26E	FY27E
Per Share(Rs)				
EPS	39.8	37.5	50.2	60.7
CEPS	44.8	43.5	56.8	68.2
BVPS	162.4	188.9	219.6	264.3
FCF	20.0	(1.1)	9.0	48.0
DPS	10.0	11.0	13.0	16.0
Return Ratio(%)				
RoCE	22.7	17.8	19.6	20.2
ROIC	15.0	12.3	15.1	16.0
RoE	26.8	21.3	24.6	25.1
Balance Sheet				
Net Debt : Equity (x)	0.4	0.7	0.7	0.6
Net Working Capital (Days)	131	160	161	156
Valuation(x)				
PER	85.8	91.2	68.0	56.3
P/B	21.0	18.1	15.6	12.9
P/CEPS	76.2	78.5	60.2	50.1
EV/EBITDA	61.5	59.7	43.9	37.4
EV/Sales	6.6	5.8	4.9	4.2
Dividend Yield (%)	0.3	0.3	0.4	0.5

Source: Company Data, PL Research





Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	Asian Paints	Reduce	2,248	2,402
2	Avenue Supermarts	Hold	3,994	4,281
3	Britannia Industries	BUY	6,223	5,403
4	Colgate Palmolive	Hold	2,453	2,376
5	Dabur India	Hold	524	529
6	Emami	Accumulate	683	601
7	Hindustan Unilever	Accumulate	2,686	2,521
8	ITC	BUY	530	416
9	Jubilant FoodWorks	Hold	689	688
10	Kansai Nerolac Paints	Accumulate	277	244
11	Marico	Accumulate	743	723
12	Metro Brands	Hold	1,195	1,167
13	Mold-tek Packaging	Accumulate	805	761
14	Nestle India	Hold	2,392	2,322
15	Pidilite Industries	BUY	3,428	3,060
16	Restaurant Brands Asia	Accumulate	87	81
17	Titan Company	BUY	3,830	3,451
18	Westlife Foodworld	Hold	745	772

PL's Recommendation Nomenclature (Absolute Performance)

 Buy
 : > 15%

 Accumulate
 : 5% to 15%

 Hold
 : +5% to -5%

 Reduce
 : -5% to -15%

 Sell
 : < -15%</td>

Not Rated (NR) : No specific call on the stock
Under Review (UR) : Rating likely to change shortly

8



ANALYST CERTIFICATION

(Indian Clients)

We/l, Mr. Amnish Aggarwal- MBA, CFA, Mr. Vishwa Solanki- PGDM - Finance, Ms. Hasti Savla- CA Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

(US Clients)

The research analysts, with respect to each issuer and its securities covered by them in this research report, certify that: All of the views expressed in this research report accurately reflect his or her or their personal views about all of the issuers and their securities; and No part of his or her or their compensation was, is or will be directly related to the specific recommendation or views expressed in this research report.

DISCLAIMER

Indian Clients

Prabhudas Lilladher Pvt. Ltd, Mumbai, India (hereinafter referred to as "PL") is engaged in the business of Stock Broking, Portfolio Manager, Depository Participant and distribution for third party financial products. PL is a subsidiary of Prabhudas Lilladher Advisory Services Pvt Ltd. which has its various subsidiaries engaged in business of commodity broking, investment banking, financial services (margin funding) and distribution of third party financial/other products, details in respect of which are available at www.plindia.com.

This document has been prepared by the Research Division of PL and is meant for use by the recipient only as information and is not for circulation. This document is not to be reported or copied or made available to others without prior permission of PL. It should not be considered or taken as an offer to sell or a solicitation to buy or sell any security.

The information contained in this report has been obtained from sources that are considered to be reliable. However, PL has not independently verified the accuracy or completeness of the same. Neither PL nor any of its affiliates, its directors or its employees accepts any responsibility of whatsoever nature for the information, statements and opinion given, made available or expressed herein or for any omission therein.

Recipients of this report should be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The suitability or otherwise of any investments will depend upon the recipient's particular circumstances and, in case of doubt, advice should be sought from an independent expert/advisor.

Either PL or its affiliates or its directors or its employees or its representatives or its clients or their relatives may have position(s), make market, act as principal or engage in transactions of securities of companies referred to in this report and they may have used the research material prior to publication.

PL may from time to time solicit or perform investment banking or other services for any company mentioned in this document

PL is a registered with SEBI under the SEBI (Research Analysts) Regulation, 2014 and having registration number INH000000271.

PL submits that no material disciplinary action has been taken on us by any Regulatory Authority impacting Equity Research Analysis activities.

PL or its research analysts or its associates or his relatives do not have any financial interest in the subject company.

PL or its research analysts or its associates or his relatives do not have actual/beneficial ownership of one per cent or more securities of the subject company at the end of the month immediately preceding the date of publication of the research report.

PL or its research analysts or its associates or his relatives do not have any material conflict of interest at the time of publication of the research report.

PL or its associates might have received compensation from the subject company in the past twelve months.

PL or its associates might have managed or co-managed public offering of securities for the subject company in the past twelve months or mandated by the subject company for any other assignment in the past twelve months.

PL or its associates might have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months.

PL or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months

PL or its associates might have received any compensation or other benefits from the subject company or third party in connection with the research report.

PL encourages independence in research report preparation and strives to minimize conflict in preparation of research report. PL or its analysts did not receive any compensation or other benefits from the subject Company or third party in connection with the preparation of the research report. PL or its Research Analysts do not have any material conflict of interest at the time of publication of this report.

It is confirmed that Mr. Amnish Aggarwal- MBA, CFA, Mr. Vishwa Solanki- PGDM - Finance, Ms. Hasti Savla- CA Research Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

The Research analysts for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

The research analysts for this report has not served as an officer, director or employee of the subject company PL or its research analysts have not engaged in market making activity for the subject company

Our sales people, traders, and other professionals or affiliates may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest.

PL and its associates, their directors and employees may (a) from time to time, have a long or short position in, and buy or sell the securities of the subject company or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company or act as an advisor or lender/borrower to the subject company or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.

US Clients

This research report is a product of Prabhudas Lilladher Pvt. Ltd., which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by Prabhudas Lilladher Pvt. Ltd. only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Prabhudas Lilladher Pvt. Ltd. has entered into an agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

Prabhudas Lilladher Pvt. Ltd.

3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai-400 018, India | Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209 www.plindia.com