Buy



Blue Jet Healthcare

Estimate changes	↓
TP change	↓
Rating change	←

Bloomberg	BLUEJET IN
Equity Shares (m)	173
M.Cap.(INRb)/(USDb)	141.7 / 1.6
52-Week Range (INR)	1028 / 403
1, 6, 12 Rel. Per (%)	-6/29/83
12M Avg Val (INR M)	302

Financial Snapsh	(INR b)		
Y/E March	FY25	FY26E	FY27E
Sales	10.3	15.0	18.8
EBITDA	3.8	5.7	7.1
PAT	3.1	4.4	5.6
EPS (INR)	17.6	25.3	32.2
EPS Gr. (%)	78.5	43.6	27.2
BV/Sh.(INR)	65.3	88.9	118.8
Ratios			
Net D:E	-0.1	0.2	0.0
RoE (%)	30.9	32.8	31.0
RoCE (%)	30.7	29.1	26.5
Payout (%)	6.8	6.8	6.8
Valuations			
P/E (x)	46.3	32.3	25.3
P/BV (x)	12.5	9.2	6.9
EV/EBITDA (x)	37.1	25.4	19.9
Div. Yield (%)	0.1	0.2	0.3
FCF Yield (%)	-0.2	-2.7	1.0

Shareholding pattern (%)

C								
As On	Jun-25	Mar-25	Jun-24					
Promoter	86.0	86.0	86.0					
DII	0.9	1.3	2.2					
FII	2.0	2.3	2.0					
Others	11.1	10.4	9.8					

FII Includes depository receipts

Gross margin under pressure in 1Q, but recovery imminent EBITDA lower than the estimate

TP: INR1,100 (+35%)

- Blue Jet Healthcare (BLUEJET) reported an EBITDA of INR1.2b up 2.7x YoY (vs. our est. of INR1.5b), with a gross margin of 48.8% (vs. 54.9% in 1QFY25). EBITDA margin contracted to 34.1% from 41.1% in 1QFY25 (est. 41.6%). EBITDA missed our estimate due to a shift in product mix and reduced inventory levels, resulting in lower overhead absorption.
- The pharma intermediates & API segment sustained its robust momentum, with the cardiovascular intermediate continuing to scale under long-term contracts. We expect this trend to persist owing to the strong customer demand visibility and expected additional launches in the near term.
- Factoring in the 1QFY26 performance, we cut our FY26/FY27 earnings estimates by 6% each and value the stock at 35x FY27E EPS to arrive at our TP of INR1,100. **Reiterate BUY.**

Pharma intermediaries drive revenue growth

CMP: INR817

- The company reported a revenue of INR3.5b, up 2.2x YoY and 4% QoQ (in line). The revenue growth was fueled by growth in the 1) contrast media intermediaries, which rose 51% YoY to INR972m, and 2) pharma intermediaries, which surged 3.5x YoY to INR2.1b, while revenue from high-intensity sweeteners remained flat at INR349m.
- Gross margin stood at 48.4%, which contracted 620bp YoY/650bp QoQ primarily due to a shift in product mix and reduced inventory levels resulting in lower overhead absorption.
- EBITDA surged 2.7x YoY, while it declined 14% QoQ to INR1.2b (est. INR1.5b). EBITDA margin expanded 690bp YoY but contracted 700bp QoQ to 34.1% (est. 41.6%).
- Adj. PAT stood at INR912m (up 2.4x YoY, down 17% QoQ) in 1QFY26, below our estimate of INR1.2b.

Highlights from the management commentary

- Gross margin: The dip in gross margin to 48.4% in 1Q from 54.7% in 4QFY25 was mainly due to a shift in product mix and reduced inventory levels. This led to lower overhead absorption for the quarter. Going forward, management guides that the gross margin will be normalized in the range of 53%.
- Capacity addition: BLUEJET is focusing on amino acid derivatives and latestage intermediates and additionally plans to add 1,000 KL of capacity over the next 2–3 years through a newly acquired land parcel, which will be developed in three phases. This expansion will support a range of products, including APIs, with one of the key targets being the API for Bempedoic Acid.
- **R&D:** The company has committed to a capex of INR400m towards R&D capabilities and maintains a strong pipeline of 20 opportunities with high client interest, with ~30% (six opportunities) in the late phase 3 or commercial phase.

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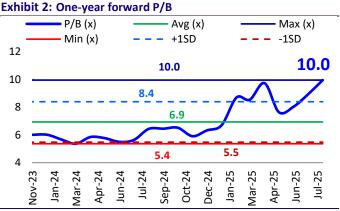


Valuation and view

- We anticipate the pharma intermediates and APIs to continue their robust growth momentum in FY26, supported by strong customer demand visibility and additional product launches.
- Further, contrast media molecules are likely to see growth driven by ramp-up in client offtake, while high-intensity sweeteners are expected to sustain the steady volume performance.
- We expect a revenue/EBITDA/ PAT CAGR of 35%/ 38%/ 35% during FY25-27, led by the structural tailwinds because of the de-risking of supply chains by global innovators and the increasing adoption of complex APIs and NCE intermediates.
- Factoring in the 1QFY26 performance, we cut our FY26/FY27 earnings estimates by 6% each and value the stock at 35x FY27E EPS to arrive at our TP of INR1,100. **Reiterate BUY.**

Standalone - Quarterly Snapshot												(INR m)
Y/E March		FY	25			FY	26		FY25	FY26E	FY26	Var.
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	(%)
Gross Sales	1,629	2,083	3,174	3,404	3,548	3,603	3,764	4,097	10,290	15,012	3,689	-4%
YoY Change (%)	-9.3	14.8	90.3	85.1	117.8	73.0	18.6	20.4	44.6	45.9	126.4	
Gross Margin (%)	54.7%	57.0%	54.5%	54.9%	48.4%	52.5%	53.8%	55.7%	55.2%	52.7%	54.9%	-6.4%
EBITDA	443	695	1,230	1,400	1,210	1,325	1,443	1,683	3,767	5,661	1,534	-21%
Margin (%)	27.2	33.4	38.8	41.1	34.1	36.8	38.3	41.1	36.6	37.7	41.6	-7.5
Depreciation	35	46	47	49	57	62	77	79	178	275	52	
Interest	0	0	0	0	7	10	15	15	1	47	1	
Other Income	87	121	132	122	83	123	133	180	463	519	132	
PBT before EO expense	495	769	1,315	1,472	1,229	1,377	1,483	1,769	4,051	5,858	1,613	-24%
Extra-Ord expense	0	0	0	0	0	0	0	0	0	0	0	
PBT	495	769	1,315	1,472	1,229	1,377	1,483	1,769	4,051	5,858	1,613	-24%
Tax	117	186	335	371	317	376	376	406	1,009	1,474	406	
Rate (%)	23.6	24.1	25.5	25.2	25.8	27.3	25.3	22.9	24.9	25.2	25.2	
Reported PAT	378	583	980	1,101	912	1,001	1,107	1,364	3,042	4,384	1,206	-24%
Adj. PAT	378	583	980	1,101	912	1,001	1,107	1,364	3,042	4,384	1,206	-24%
YoY Change (%)	-14.4	21.9	149.5	177.6	141.3	71.5	13.0	23.9	77.9	44.1	219.3	
Margin (%)	23.2	28.0	30.9	32.3	25.7	27.8	29.4	33.3	29.6	29.2	32.7	-7.0
Segment revenue (INR m)												
Contrast Media Intermediates	645	1,134	1,249	1,011	972	1,302	1,473	1,734	4,039	5,481	1,184	-18%
High intensity sweeteners	350	316	371	297	349	393	438	474	1,334	1,654	336	4%
Pharma Intermediaries	602	596	1,465	1,959	2,120	1,963	1,797	1,747	4,622	7,626	2,112	0%
Others	21	25	82	118	97	60	61	33	246	251	56	72%



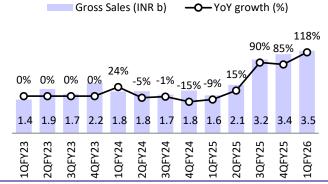


Source: Company, MOFSL



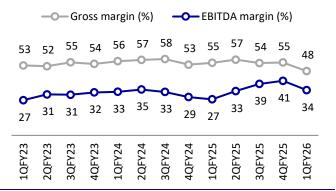
Story in charts: 1QFY26

Exhibit 3: Revenue surged 2.2x YoY



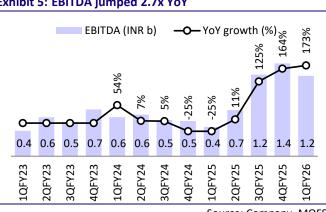
Source: Company, MOFSL

Exhibit 4: GM and EBITDAM contracted on a YoY basis



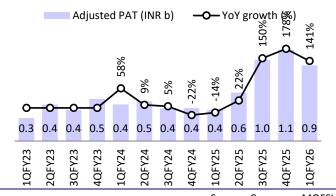
Source: Company, MOFSL

Exhibit 5: EBITDA jumped 2.7x YoY



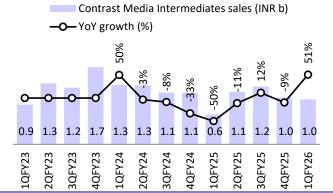
Source: Company, MOFSL

Exhibit 6: Quarterly PAT trend



Source: Company, MOFSL

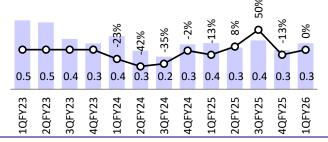
Exhibit 7: Revenue of CM grew 51% YoY



Source: Company, MOFSL

Exhibit 8: High Intensity Sweetener sales flat YoY

High intensity sweeteners sales (INR b) **—O**— YoY growth (%)



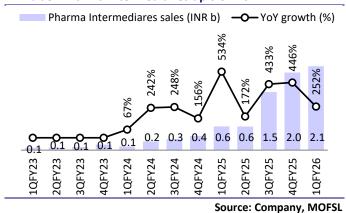
Source: Company, MOFSL

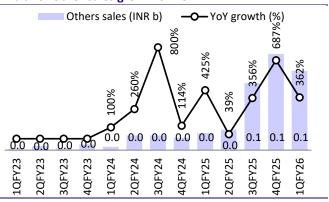
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Exhibit 9: Pharma Intermediaries up 3.5x YoY

Exhibit 10: Other sales grew 4.6x YoY





Source: Company, MOFSL

Exhibit 11: Segmental contribution to total revenue (%)

■ C	ontrast M	edia Intern	nediates		High inten	sity sweet	teners	■ Pha	arma Inter	mediares		Others
0	0	0	0	0	1	1	1	1	1	3	3	3
36	27	23	6 16	22	12 16	17 15	20 19	37	29 15	46	58	60
								22	12	12	9	10
60	70	73	77	72	71	67	61	40	55	39	30	27
1QFY23	2QFY23	3QFY23	4QFY23	1QFY24	2QFY24	3QFY24	4QFY24	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26

Source: Company, MOFSL





Key highlights from the management commentary

Operational performance

- Management remains confident on FY26 due to the structural tailwinds of derisking of supply chains by global innovators, increasing adoption of complex API and NCE intermediaries.
- Reduction in QoQ is primarily attributable to a drop in gross margin to 48.4% in Q1 FY26 from 54.7% in 4QFY25, driven by a shift in product mix and reduced inventory levels, resulting in lower overhead absorption during 1QFY26
- Overheads are absorbed in inventory valuation; this decline in inventory releases more overheads into the P&L, compressing the margin. Of the 6.5% reduction in gross margin, roughly more than 4.4% is attributable to this inventory adjustment, and 2.1% to the product mix specifically because of higher contribution by the PI-API segments and lower contribution by the Others segment.
- Management has guided to sustain the gross margin at ~53%.
- The company reported an asset turnover of 4x on its net block, while inventory days stood at 131.
- With current capacity utilization at 60%, the company is optimistic about leveraging the anticipated increase in demand going forward.
- The company has developed approximately 45 peptide fragments, which are ready for commercialization based on customer interest.

Capital allocation

- The company intends to expand capacity by 1,000 KL over the next 2–3 years in Phase 1, comprising four blocks: two for CMI, one for high-intensity sweeteners, and one MMP block.
- The company is developing a backward-integrated facility at Unit 3, Mahad, featuring a highly engineered continuous process to produce the key starting material required for its CMI segment.
- At Unit 3 in Mahad, the company expects the originally planned capex of INR2.5 b to increase to approximately INR3b. Of this, around INR1b has already been incurred, with the remaining INR2b to be spent by FY27.
- The company has committed to a capex of INR400m towards the R&D capabilities focused on amino acid derivatives and late state intermediates. R&D pipeline comprises around 20 new opportunities with strong client interest, of which approximately six are in late Phase 3 or the commercial stage.

Contrast media

- The company possesses strong product development and process optimization capabilities, supported by a robust in-house R&D infrastructure.
- It maintains a strategic focus on molecules with high customer interest, particularly targeting opportunities in outsourcing or alternate sourcing of nextstage advanced intermediates.
- Contrast media remains the company's flagship product, while the PI segment is also gaining traction, supported by the China+1 strategy. Additionally, the company is well-positioned in the high-intensity sweeteners business.



The new CDMO capacity catering to PI and SEQ CMI segment at Unit 2, Ambernath, is fully operational.

High intensity sweeteners

- The company has received the inspection report from the US Food and Drug Administration (USFDA).
- In the High-Intensity Sweeteners segment, the integrity of the value-added variant remains intact. Phase 2 of the expansion at Unit 2 has been completed and is now fully operational. Additionally, construction activities at Unit 3 in Mahad are progressing as scheduled, with commissioning anticipated in 2HFY26.
- Within the Pharma Intermediates segment, the PI-API business continues to exhibit strong momentum, primarily driven by cardiovascular (CVS) applications. The company intends to further scale operations in this area.

Pharma intermediates

- Management indicated a strong visibility of customer demand in the PI-API segment and anticipates additional product launches during 2HFY26.
- The company outlined a dedicated capacity of 120KL for the production of cardiovascular intermediates.

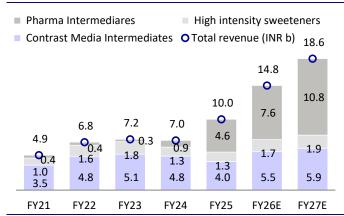
Exhibit 12: Changes to our estimates

Particulars		Revised		Previous			Change (%)		
(INR m)	FY25	FY26E	FY27E	FY25	FY26E	FY27E	FY25	FY26E	FY27E
Revenue (INR m)	10,300	15,012	18,813	10,300	15,133	18,945	0%	-1%	-1%
EBITDA (INR m)	3,777	5,661	7,150	3,777	5,964	7,546	0%	-5%	-5%
PAT (INR m)	3,052	4,384	5,578	3,052	4,668	5,946	0%	-6%	-6%
EPS (INR)	17.6	25.3	32.2	17.6	26.9	34.3	0%	-6%	-6%



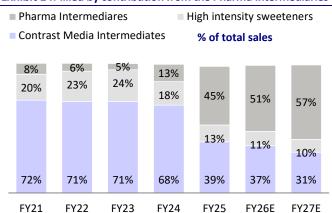
Financial story in charts

Exhibit 13: Expect 35% revenue CAGR over FY25-27...



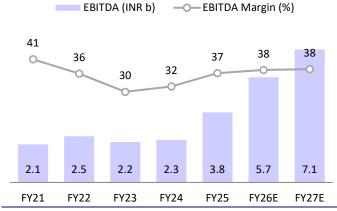
Source: Company, MOFSL

Exhibit 14: ...led by contribution from the Pharma Intermediaries



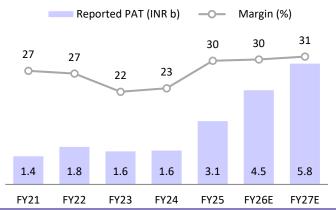
Source: Company, MOFSL

Exhibit 15: We expect an EBITDA CAGR of 38%...



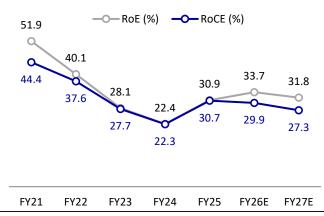
Source: Company, MOFSL

Exhibit 16: ...and a PAT CAGR of 35% during FY25-27



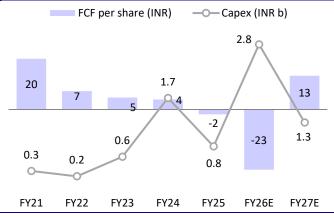
Source: Company, MOFSL

Exhibit 17: Return profile during FY25-27E



Source: Company, MOFSL

Exhibit 18: Capex trend and FCF generation during FY25-27E



Source: Company, MOFSL



Financials and valuations

V E March F 20 F 21 F 22 F 23 F 24 F 25 F 26 F 27 F 26 F 27 Total Income from Operations 5,382 4,389 6,3835 7,210 7,116 10,300 11,512 18,813 Change (%) 2,376.8 -7.3 3.70 5.5 -1.3 4.4 4.612 7,095 9,023 5mployees Cost 239 230 419 330 532 510 7,22 830 Chter Expenses 902 945 1,137 1,200 1,148 1,300 1,534 1,811 Total Expenditure 3,246 2,029 4,431 4,390 4,824 6,523 9,311 1,664 Gross Margin (%) 60.9 66.0 5.79 53.4 55.8 55.2 52.7 52.0 EITTOA 2,136 2,661 2,404 2,280 2,292 3,777 5,661 7,150 Margin (%) 39.7 41.3 35.2 31.6 32.2 3.77 5,661 7,150 Margin (%) 39.7 41.3 35.2 31.6 32.2 3.77 5,661 7,150 Margin (%) 39.7 41.3 35.2 31.6 32.2 3.67 37.7 38.0 31.1 4.2 4	Standalone - Financial Snapshot								(INR m)
Change (%) 2,376.8 -7.3 37.0 5.5 -1.3 44.7 45.8 25.3 Rew Materials 2,105 1,695 2,875 3,360 3,144 4,612 7,955 9,035 Employees Cost 239 200 419 330 532 610 722 830 Other Expenses 902 245 1,137 1,240 1,148 1,300 1,311 Total Expenditure 3,246 6,292 4,311 1,240 1,148 1,300 1,351 1,616 ESITDA 6,00 66.0 5.7.9 53.4 55.8 55.2 52.7 52.0 EBITDA 6,00 66.0 2,7.9 53.4 55.8 55.2 52.7 52.0 Deprecatation 180 197 221 31.6 32.2 36.7 37.7 38.0 Openedation 1.9.1 1,955 1,864 2,183 2,02 2.011 3.59 3.86 6.823	Y/E March	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Raw Materials 2,106 1,595 2,875 3,300 3.144 4,512 7,095 9,023 Employees Cost 239 290 419 330 532 610 722 830 Other Expenses 902 945 1,137 1,240 1,148 1,300 1,534 1,813 Total Expenditure 3,246 2,292 4,431 4,930 4,824 9,377 5,661 7,150 BEITOA 2,136 2,061 2,404 2,280 2,292 3,777 3,661 7,150 Margin (%) 39,7 41,3 35.2 316 32.2 3,677 33,77 38,00 Depreciation 180 197 221 251 281 178 2,75 32,77 38,0 Depreciation 180 197 221 251 281 1,87 4,81 4,92 4,81 4,92 4,81 4,92 4,81 4,92 4,81 4,81 4,82 4,81 <td>Total Income from Operations</td> <td>5,382</td> <td>4,989</td> <td>6,835</td> <td>7,210</td> <td>7,116</td> <td>10,300</td> <td>15,012</td> <td>18,813</td>	Total Income from Operations	5,382	4,989	6,835	7,210	7,116	10,300	15,012	18,813
Employees Cost 239 290 419 330 532 610 722 830 Other Expenses 902 345 1,137 1,240 1,148 1,303 1,518 1,181	Change (%)	2,376.8	-7.3	37.0	5.5	-1.3	44.7	45.8	25.3
Other Expenses 902 945 1,137 1,200 1,148 1,300 1,534 1,811 Otal Expenditure 3,246 2,929 4,431 4,930 4,824 6,523 9,351 11,664 Gross Margin (%) 60.9 66.0 57.9 33.4 55.8 55.2 52.2 52.7 7,150 Bertra 2,136 2,061 2,040 2,280 2,272 3,77 3,60 Depreciation 180 197 221 251 281 178 275 33.7 ERIT 1,955 1,864 2,183 3.0 2,029 2,011 3,59 6,62 31.9 4,02 1 4 4 4 2.83 1,172 1,40 4 4 4 2.83 1,41 2 1 4 4 2.83 1 4 4 2 2 1 4 4 2 2 1 4 4 2 2 1	Raw Materials	2,106	1,695	2,875	3,360	3,144	4,612	7,095	9,023
Total Expenditure 3,246 2,929 4,431 4,930 4,824 6,523 9,531 11,664 Gross Margin (%) 60,9 66,0 57,9 53,4 55,8 55,2 52,7 52,0 EBITTOA 2,156 2,061 2,044 2,280 2,279 3,777 5,661 7,150 Depreciation 130 137 21,21 251 221 36,7 37,7 38,0 EBIT 1,955 1,864 2,183 2,029 2,011 3,599 5,386 6,823 Int. and Finance Charges 74 53 33 114 2 1 47 46 Other Income 57 89 194 20 289 463 519 677 PBT Def. EO Exp. 1,939 1,900 2,344 2,255 2,298 4,061 5,858 7,454 Total Tax 439 4,84 6,66 56 56 53 1,00 1,474 1,375	Employees Cost	239	290	419	330	532	610	722	830
Gross Morgin (%) 60,9 66,0 75,9 53,4 55,8 55,2 52,0 20,20 BBTDA 2,136 2,061 2,040 2,280 2,292 3,777 5,661 7,130 Depredation 180 197 221 251 281 178 275 33.0 BEIT 1,955 1,864 2,183 2,029 2,011 3,95 3,586 6,823 Int. and Finance Charges 74 53 33 14 2 1 47 46 Other Income 57 89 194 240 29 406 5,858 7,454 E0 Items 0 53 0 0 97 0	Other Expenses	902	945	1,137	1,240	1,148	1,300	1,534	1,811
EBITOA 2,136 2,061 2,404 2,280 2,292 3,777 5,661 7,150 Margin (%) 39.7 41.3 35.2 31.6 32.2 36.7 38.7 38.0 Depredation 19.55 1,864 2,183 2,029 2,011 3,599 5,866 6,823 Int. and Finance Charges 74 453 33 31 42 2 147 46 Other Income 57 89 194 240 289 463 519 677 PBT bef. EO Exp. 1,939 1,939 1,817 2,344 2,255 2,298 463 519 677 PBT after EO Exp. 1,939 1,827 2,344 2,555 2,298 4,061 5,858 7,454 Total Tax 492 26.48 6.63 50.00 1,479 1,475 1,487 1,417 1,452 1,417 1,452 1,417 1,452 1,417 1,452 1,417 1,452 <	Total Expenditure	3,246	2,929	4,431	4,930	4,824	6,523	9,351	11,664
Margin (%) 39,7 41,3 35,2 31,6 32,2 36,7 37,7 38,0 Depreciation 180 197 221 251 251 281 178 275 327 EBIT 1,955 1,864 2,183 2,029 2,011 3,599 5,386 6,823 Int. and Finance Charges 74 53 33 14 2 1 47 46 Other Income 57 89 194 240 289 463 519 677 PBT beft. EO Exp. 1,939 1,900 2,344 2,255 2,298 4,061 5,858 7,454 EO Items 0 -53 0 0 97 0 0 0 PBT affer EO Exp. 1,939 1,847 2,344 2,255 2,201 4,061 5,858 7,454 Total Tax 492 488 616 566 563 1,009 1,474 1,876 Tox Rate (%) 25,4 26,4 26,3 25,1 25,6 24,8 25,2 25,2 Reported PAT 1,447 1,358 1,727 1,689 1,638 3,052 4,384 5,578 Adjusted PAT 1,447 1,359 1,727 1,689 1,638 3,052 4,384 5,578 Adjusted PAT 1,447 1,359 1,727 1,689 1,638 3,052 4,384 5,578 Adjusted PAT 1,447 1,359 1,727 1,689 1,638 3,052 4,384 5,578 Adjusted PAT 1,447 1,359 1,727 1,689 1,638 3,052 4,384 5,578 Adjusted PAT 1,447 1,359 1,727 1,689 1,638 3,052 4,384 5,578 Adjusted PAT 1,447 1,359 1,727 1,689 1,638 3,052 4,384 5,578 Adjusted PAT 1,447 1,359 1,727 1,689 1,438 1,438 5,578 Adjusted PAT 1,447 1,359 1,727 1,689 1,438 1,438 5,578 Adjusted PAT 1,447 1,359 1,727 1,689 1,438 1,438 5,578 Adjusted PAT 1,447 1,359 1,727 1,859 1,438 1,438 5,578 Adjusted PAT 1,447 1,359 1,727 1,859 1,438 1,438 5,578 Adjusted PAT 1,447 1,359 1,727 1,859 1,438 1,438 5,578 Adjusted PAT 1,447 1,359 1,727 1,438	Gross Margin (%)	60.9	66.0	57.9	53.4	55.8	55.2	52.7	52.0
Depreciation 180 197 221 251 281 178 275 326 6,823 EBIT 1,955 1,864 2,183 2,029 2,011 3,599 5,386 6,823 Int. and Finance Charges 74 53 33 14 2 1 47 46 Other Income 57 89 194 240 299 463 519 67 BC Items 0 -53 0 0 97 0 0 0 PBT after EO Exp. 1,939 1,847 2,344 2,255 2,201 4,061 5,858 7,454 Total Tax 492 248 616 566 566 24.8 25.2<	EBITDA	2,136	2,061	2,404	2,280	2,292	3,777	5,661	7,150
EBIT 1,955 1,864 2,183 2,029 2,011 3,599 5,386 6,823 Int. and Finance Charges 74 53 33 14 2 1 47 46 519 677 PBT bef. 60 Exp. 1,939 1,900 2,344 2,255 2,288 4,061 5,858 7,454 EO Items 0 -53 0 0 -97 0 0 0 0 D D D 0 <	Margin (%)	39.7	41.3	35.2	31.6	32.2	36.7	37.7	38.0
Int. and Finance Charges	Depreciation	180	197	221	251	281	178	275	327
Other Income 57 89 194 240 289 463 519 677 PBT bef. EO Exp. 1,939 1,900 2,344 2,255 2,298 4,061 5,858 7,454 EO Items 0 -53 0 0 97 0 0 0 PBT after EO Exp. 1,939 1,847 2,344 2,255 2,201 4,061 5,858 7,454 Total Tax 492 488 616 566 563 1,009 1,474 1,875 Tox Rote (%) 2.54 2.64 2.63 2.51 25.6 2.8.8 2,578 Adjusted PAT 1,447 1,337 1,727 1,689 1,538 3,052 4,384 5,578 Adjusted PAT 1,447 1,337 1,727 1,689 1,538 3,052 4,384 5,578 Adjusted PAT 1,447 1,337 1,727 1,689 1,638 3,052 4,384 5,578 Adjusted	EBIT	1,955	1,864	2,183	2,029	2,011	3,599	5,386	6,823
PBT bef. EO Exp. 1,939 1,900 2,344 2,255 2,298 4,061 5,858 7,454 EO Items 0 -53 0 0 7 0 0 0 PBT after EO Exp. 1,939 1,847 2,344 2,255 2,201 4,061 5,888 7,454 Tox fate (%) 254 26.4 26.3 25.1 25.6 24.8 25.2 25.2 Reported PAT 1,447 1,358 1,727 1,689 1,510 3,052 4,384 5,578 Adjusted PAT 1,447 1,337 1,727 1,689 1,710 3,052 4,384 5,578 Adjusted PAT 1,447 1,337 1,727 1,689 1,710 3,052 4,384 5,578 Adjusted PAT 1,447 1,337 1,727 1,689 1,510 3,052 4,384 5,578 Adjusted PAT 1,447 1,337 1,727 1,689 1,424 1,323 3,43 3<	Int. and Finance Charges	74	53	33	14	2	1	47	46
EO Lems D S S D D S D D D D	Other Income	57	89	194	240	289	463	519	677
PBT after EO Exp. 1,939 1,847 2,344 2,255 2,201 4,061 5,858 7,454 101a Tax 492 488 616 566 556 556 1,009 1,474 1,876 70x Rate (%) 254 26,4 26,3 25.1 2,56 24.8 25.2 25.2 Reported PAT 1,447 1,358 1,727 1,689 1,638 3,052 4,384 5,578 4,364 4,578 4,364 4,578 4,364 4,578 4,364 4,578 4,364 4,578 4,364 4,578 4,364 4,364 5,788 4,364 4,364 4,364 5,788 4,364 4,364 5,788 4,364 4,364 5,788 4,364 4,364 5,788 4,364 4,364 5,788 4,364 4,364 4,364 5,788 4,364 4,364 5,788 4,364 4,364 5,788 4,364 4,364 5,788 4,364 4,364 5,788 4,364 4,364 4,364 5,788 4,364 4,364 5,788 4,364 4	PBT bef. EO Exp.	1,939	1,900	2,344	2,255	2,298	4,061	5,858	7,454
Total Tax	EO Items	0	-53	0	0	-97	0	0	0
Tax Rate (%) 25.4 26.4 26.3 25.1 25.6 24.8 25.2 25.2 Reported PAT	PBT after EO Exp.	1,939	1,847	2,344	2,255	2,201	4,061	5,858	7,454
Reported PAT 1,447 1,358 1,727 1,689 1,638 3,052 4,384 5,788 Adjusted PAT 1,447 1,397 1,727 1,689 1,710 3,052 4,384 5,778 Adjusted PAT 1,447 1,397 1,272 1,689 1,710 3,052 4,384 5,778 Adjusted PAT 1,689 28.0 25.3 23.4 22.0 29.5 29.2 29.6 Standalone - Balance Sheet Y/E March FY20 FY21 FY22 FY23 FY24 FY25 FY26E FY27E Equity Share Capital 6 99 347 <td>Total Tax</td> <td>492</td> <td>488</td> <td>616</td> <td>566</td> <td>563</td> <td>1,009</td> <td>1,474</td> <td>1,876</td>	Total Tax	492	488	616	566	563	1,009	1,474	1,876
Adjusted PAT 1,447 1,397 1,727 1,689 1,710 3,052 4,384 5,578 Change (%) LP -3.4 23.6 -2.2 1.2 78.5 43.6 27.2 Margin (%) 26.9 28.0 25.3 23.4 24.0 29.6 29.2 29.6 Standalone - Balance Sheet Y/E March FY20 FY21 FY23 FY24 FY25 FY26E FY27E Equity Share Capital 6 99 34.7 347	Tax Rate (%)	25.4	26.4	26.3	25.1	25.6	24.8	25.2	25.2
Change (%) LP -3.4 23.6 -2.2 1.2 78.5 43.6 27.2 Margin (%) 26.9 28.0 25.3 23.4 24.0 29.6 29.2 29.6 Standalone - Balance Sheet FY20 FY21 FY22 FY23 FY24 FY25 FY26E FY27E Equity Share Capital 6 99 347	Reported PAT	1,447	1,358	1,727	1,689	1,638	3,052	4,384	5,578
Standalone - Balance Sheet Y/E March FY20 FY21 FY22 FY23 FY24 FY25 FY26 FY26 FY27 FY26 FY27 FY26 FY27 FY26 FY27 FY26 FY27 FY26 FY27 FY26 FY26 FY27 A347 347 347 347 347 347 347 347 347 347 347 347 347 347 347 347 348 4,663 4,663 2,625 1,828<	Adjusted PAT	1,447	1,397	1,727	1,689	1,710	3,052	4,384	5,578
Standalone - Balance Sheet Y/E March FY20 FY21 FY22 FY23 FY24 FY25 FY26E FY27E Equity Share Capital 6 99 347	Change (%)	LP	-3.4	23.6	-2.2	1.2	78.5	43.6	27.2
YE March FY20 FY21 FY22 FY23 FY24 FY25 FY26E FY27E Equity Share Capital 6 99 347 3	Margin (%)	26.9	28.0	25.3	23.4	24.0	29.6	29.2	29.6
YE March FY20 FY21 FY22 FY23 FY24 FY25 FY26E FY27E Equity Share Capital 6 99 347 3									
Equity Share Capital 6 99 347 347 347 347 347 Total Reserves 1,976 3,299 4,868 6,468 8,105 10,984 15,069 20,266 Net Worth 1,982 3,398 5,215 6,815 8,452 11,331 15,416 20,613 Total Loans 513 516 173 34 0 0 3,500 2,625 Deferred Tax Liabilities 42 14 3 10 32 73	Standalone - Balance Sheet								
Total Reserves 1,976 3,299 4,868 6,468 8,105 10,984 15,069 20,266 Net Worth 1,982 3,398 5,215 6,815 8,452 11,331 15,416 20,613 Total Loans 513 516 173 34 0 0 3,500 2,625 Deferred Tax Liabilities 42 14 3 10 32 73 73 73 Capital Employed 2,537 3,928 5,391 6,859 8,484 11,404 18,989 23,311 Gross Block 1,291 1,636 1,855 2,431 2,921 4,382 6,632 7,882 Less: Accum. Deprn. 252 448 670 920 1,201 1,379 1,655 1,981 Net Fixed Assets 1,039 1,188 1,185 1,510 1,719 3,003 4,978 5,901 Goodwill on Consolidation 0 201 36 34 305 1,471 892	Y/E March	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Net Worth 1,982 3,398 5,215 6,815 8,452 11,311 15,416 20,613 Total Loans 513 516 173 34 0 0 3,500 2,625 Deferred Tax Liabilities 42 14 3 10 32 73 73 73 Capital Employed 2,537 3,928 5,391 6,859 8,484 11,404 18,989 23,313 Gross Block 1,291 1,636 1,855 2,481 2,921 4,382 6,632 7,882 Less: Accum. Deprn. 252 448 670 920 1,201 1,379 1,655 1,981 Net Fixed Assets 1,039 1,188 1,185 1,510 1,171 3,003 4,978 5,901 Goodwill on Consolidation 0 201 380 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Equity Share Capital	6	99	347	347	347	347	347	347
Total Loans 513 516 173 34 0 0 3,500 2,625 Deferred Tax Liabilities 42 14 3 10 32 73 73 73 Capital Employed 2,537 3,928 5,391 6,859 8,484 11,404 18,989 23,311 Gross Block 1,291 1,656 1,855 2,431 2,921 4,382 6,632 7,882 Less: Accum. Deprn. 252 448 670 920 1,201 1,379 1,655 1,981 Net Fixed Assets 1,039 1,188 1,185 1,510 1,719 3,003 4,978 5,901 Goodwill on Consolidation 0 201 380 0	Total Reserves	1,976	3,299	4,868	6,468	8,105	10,984	15,069	20,266
Deferred Tax Liabilities 42 14 3 10 32 73 73 73 Capital Employed 2,537 3,928 5,391 6,859 8,484 11,404 18,989 23,311 Gross Block 1,291 1,636 1,855 2,431 2,921 4,382 6,632 7,882 Less: Accum. Deprn. 252 448 670 920 1,201 1,379 1,655 1,981 Net Fixed Assets 1,039 1,188 1,185 1,510 1,719 3,003 4,978 5,901 Goodwill on Consolidation 0 201 380 0 <t< td=""><td>Net Worth</td><td>1,982</td><td>3,398</td><td>5,215</td><td>6,815</td><td>8,452</td><td>11,331</td><td>15,416</td><td>20,613</td></t<>	Net Worth	1,982	3,398	5,215	6,815	8,452	11,331	15,416	20,613
Capital Employed 2,537 3,928 5,391 6,859 8,484 11,404 18,989 23,311 Gross Block 1,291 1,636 1,855 2,431 2,921 4,382 6,632 7,882 Less: Accum. Deprn. 252 448 670 920 1,201 1,379 1,655 1,981 Net Fixed Assets 1,039 1,188 1,185 1,510 1,719 3,003 4,978 5,901 Goodwill on Consolidation 0 201 380 0 0 0 0 0 0 Capital WIP 20 26 34 305 1,471 892 892 892 Total Investments 39 368 938 1,893 2,505 1,867 1,86	Total Loans	513	516	173	34	0	0	3,500	2,625
Gross Block 1,291 1,636 1,855 2,431 2,921 4,382 6,632 7,882 Less: Accum. Deprn. 252 448 670 920 1,201 1,379 1,655 1,981 Net Fixed Assets 1,039 1,188 1,185 1,510 1,719 3,003 4,978 5,901 Goodwill on Consolidation 0 201 380 0<	Deferred Tax Liabilities	42	14	3	10	32	73	73	73
Less: Accum. Deprn. 252 448 670 920 1,201 1,379 1,655 1,981 Net Fixed Assets 1,039 1,188 1,185 1,510 1,719 3,003 4,978 5,901 Goodwill on Consolidation 0 201 380 0 0 0 0 0 Capital WIP 20 26 34 305 1,471 892 892 892 Total Investments 39 368 938 1,893 2,505 1,867 1,867 1,867 Curr. Assets, Loans&Adv. 2,544 3,579 4,595 4,913 4,894 8,413 14,774 19,065 Inventory 690 1,177 1,050 1,257 1,298 2,639 3,847 4,821 Account Receivables 253 1,440 2,774 2,394 1,769 3,495 5,095 6,384 Cash 100 611 754 654 410 330 227 1,054 <td>Capital Employed</td> <td>2,537</td> <td>3,928</td> <td>5,391</td> <td>6,859</td> <td>8,484</td> <td>11,404</td> <td>18,989</td> <td>23,311</td>	Capital Employed	2,537	3,928	5,391	6,859	8,484	11,404	18,989	23,311
Net Fixed Assets 1,039 1,188 1,185 1,510 1,719 3,003 4,978 5,901 Goodwill on Consolidation 0 201 380 0 0 0 0 0 Capital WIP 20 26 34 305 1,471 892 892 892 Total Investments 39 368 938 1,893 2,505 1,867 1,867 1,867 Curr. Assets, Loans&Adv. 2,544 3,579 4,595 4,913 4,894 8,413 14,774 19,065 Inventory 690 1,177 1,050 1,257 1,298 2,639 3,847 4,821 Account Receivables 253 1,440 2,274 2,394 1,769 3,495 5,095 6,384 Cash and Bank Balance 152 705 877 656 847 1,198 1,095 1,922 Bank Balance 52 93 123 2 438 868 868 <t< td=""><td>Gross Block</td><td>1,291</td><td>1,636</td><td>1,855</td><td>2,431</td><td>2,921</td><td>4,382</td><td>6,632</td><td>7,882</td></t<>	Gross Block	1,291	1,636	1,855	2,431	2,921	4,382	6,632	7,882
Goodwill on Consolidation 0 201 380 0 0 0 0 0 Capital WIP 20 26 34 305 1,471 892 892 892 Total Investments 39 368 938 1,893 2,505 1,867 1,867 1,867 Curr. Assets, Loans&Adv. 2,544 3,579 4,595 4,913 4,894 8,413 14,774 19,065 Inventory 690 1,177 1,050 1,257 1,298 2,639 3,847 4,821 Account Receivables 253 1,440 2,274 2,394 1,769 3,495 5,095 6,384 Cash and Bank Balance 152 705 877 656 847 1,198 1,095 1,922 Cash 100 611 754 654 410 330 227 1,054 Bank Balance 52 93 123 2 438 868 868 868	Less: Accum. Deprn.	252	448	670	920	1,201	1,379	1,655	1,981
Capital WIP 20 26 34 305 1,471 892 892 892 Total Investments 39 368 938 1,893 2,505 1,867 1,867 1,867 Curr. Assets, Loans&Adv. 2,544 3,579 4,595 4,913 4,894 8,413 14,774 19,065 Inventory 690 1,177 1,050 1,257 1,298 2,639 3,847 4,821 Account Receivables 253 1,440 2,274 2,394 1,769 3,495 5,095 6,384 Cash and Bank Balance 152 705 877 656 847 1,198 1,095 1,922 Cash 100 611 754 654 410 330 227 1,054 Bank Balance 52 93 123 2 438 868 868 868 Loans and Advances 1,448 258 393 606 979 1,081 4,738 5,937 <td>Net Fixed Assets</td> <td>1,039</td> <td>1,188</td> <td>1,185</td> <td>1,510</td> <td>1,719</td> <td>3,003</td> <td>4,978</td> <td>5,901</td>	Net Fixed Assets	1,039	1,188	1,185	1,510	1,719	3,003	4,978	5,901
Total Investments 39 368 938 1,893 2,505 1,867 1,867 1,867 Curr. Assets, Loans&Adv. 2,544 3,579 4,595 4,913 4,894 8,413 14,774 19,065 Inventory 690 1,177 1,050 1,257 1,298 2,639 3,847 4,821 Account Receivables 253 1,440 2,274 2,394 1,769 3,495 5,095 6,384 Cash and Bank Balance 152 705 877 656 847 1,198 1,095 1,922 Cash 100 611 754 654 410 330 227 1,054 Bank Balance 52 93 123 2 438 868 868 868 Loans and Advances 1,448 258 393 606 979 1,081 4,738 5,937 Curr. Liability & Prov. 1,106 1,435 1,741 1,761 2,104 2,771 3,522	Goodwill on Consolidation	0	201	380	0	0	0	0	0
Curr. Assets, Loans&Adv. 2,544 3,579 4,595 4,913 4,894 8,413 14,774 19,065 Inventory 690 1,177 1,050 1,257 1,298 2,639 3,847 4,821 Account Receivables 253 1,440 2,274 2,394 1,769 3,495 5,095 6,384 Cash and Bank Balance 152 705 877 656 847 1,198 1,095 1,922 Cash 100 611 754 654 410 330 227 1,054 Bank Balance 52 93 123 2 438 868 868 868 Loans and Advances 1,448 258 393 606 979 1,081 4,738 5,937 Curr. Liability & Prov. 1,106 1,435 1,741 1,761 2,104 2,771 3,522 4,413 Account Payables 520 595 565 538 303 891 432 <t< td=""><td>Capital WIP</td><td>20</td><td>26</td><td>34</td><td>305</td><td>1,471</td><td>892</td><td>892</td><td>892</td></t<>	Capital WIP	20	26	34	305	1,471	892	892	892
Inventory 690 1,177 1,050 1,257 1,298 2,639 3,847 4,821 Account Receivables 253 1,440 2,274 2,394 1,769 3,495 5,095 6,384 Cash and Bank Balance 152 705 877 656 847 1,198 1,095 1,922 Cash 100 611 754 654 410 330 227 1,054 Bank Balance 52 93 123 2 438 868 868 868 Loans and Advances 1,448 258 393 606 979 1,081 4,738 5,937 Curr. Liability & Prov. 1,106 1,435 1,741 1,761 2,104 2,771 3,522 4,413 Account Payables 520 595 565 538 303 891 432 541 Other Current Liabilities 555 802 1,132 1,177 1,749 1,820 3,002 3,763	Total Investments	39	368	938	1,893	2,505	1,867	1,867	1,867
Account Receivables 253 1,440 2,274 2,394 1,769 3,495 5,095 6,384 Cash and Bank Balance 152 705 877 656 847 1,198 1,095 1,922 Cash 100 611 754 654 410 330 227 1,054 Bank Balance 52 93 123 2 438 868 868 868 Loans and Advances 1,448 258 393 606 979 1,081 4,738 5,937 Curr. Liability & Prov. 1,106 1,435 1,741 1,761 2,104 2,771 3,522 4,413 Account Payables 520 595 565 538 303 891 432 541 Other Current Liabilities 555 802 1,132 1,177 1,749 1,820 3,002 3,763 Provisions 30 37 43 46 52 60 88 110	Curr. Assets, Loans&Adv.	2,544	3,579	4,595	4,913	4,894	8,413	14,774	19,065
Cash and Bank Balance 152 705 877 656 847 1,198 1,095 1,922 Cash 100 611 754 654 410 330 227 1,054 Bank Balance 52 93 123 2 438 868 868 868 Loans and Advances 1,448 258 393 606 979 1,081 4,738 5,937 Curr. Liability & Prov. 1,106 1,435 1,741 1,761 2,104 2,771 3,522 4,413 Account Payables 520 595 565 538 303 891 432 541 Other Current Liabilities 555 802 1,132 1,177 1,749 1,820 3,002 3,763 Provisions 30 37 43 46 52 60 88 110 Net Current Assets 1,438 2,145 2,854 3,151 2,789 5,642 11,253 14,651	Inventory	690	1,177	1,050	1,257	1,298	2,639	3,847	4,821
Cash 100 611 754 654 410 330 227 1,054 Bank Balance 52 93 123 2 438 868 868 868 Loans and Advances 1,448 258 393 606 979 1,081 4,738 5,937 Curr. Liability & Prov. 1,106 1,435 1,741 1,761 2,104 2,771 3,522 4,413 Account Payables 520 595 565 538 303 891 432 541 Other Current Liabilities 555 802 1,132 1,177 1,749 1,820 3,002 3,763 Provisions 30 37 43 46 52 60 88 110 Net Current Assets 1,438 2,145 2,854 3,151 2,789 5,642 11,253 14,651 Misc Expenditure 0 0 0 0 0 0 0 0 0	Account Receivables	253	1,440	2,274	2,394	1,769	3,495	5,095	6,384
Bank Balance 52 93 123 2 438 868 868 868 Loans and Advances 1,448 258 393 606 979 1,081 4,738 5,937 Curr. Liability & Prov. 1,106 1,435 1,741 1,761 2,104 2,771 3,522 4,413 Account Payables 520 595 565 538 303 891 432 541 Other Current Liabilities 555 802 1,132 1,177 1,749 1,820 3,002 3,763 Provisions 30 37 43 46 52 60 88 110 Net Current Assets 1,438 2,145 2,854 3,151 2,789 5,642 11,253 14,651 Misc Expenditure 0 0 0 0 0 0 0 0 0 0	Cash and Bank Balance	152	705	877	656	847	1,198	1,095	1,922
Loans and Advances 1,448 258 393 606 979 1,081 4,738 5,937 Curr. Liability & Prov. 1,106 1,435 1,741 1,761 2,104 2,771 3,522 4,413 Account Payables 520 595 565 538 303 891 432 541 Other Current Liabilities 555 802 1,132 1,177 1,749 1,820 3,002 3,763 Provisions 30 37 43 46 52 60 88 110 Net Current Assets 1,438 2,145 2,854 3,151 2,789 5,642 11,253 14,651 Misc Expenditure 0 0 0 0 0 0 0 0	Cash	100	611	754	654	410	330	227	1,054
Curr. Liability & Prov. 1,106 1,435 1,741 1,761 2,104 2,771 3,522 4,413 Account Payables 520 595 565 538 303 891 432 541 Other Current Liabilities 555 802 1,132 1,177 1,749 1,820 3,002 3,763 Provisions 30 37 43 46 52 60 88 110 Net Current Assets 1,438 2,145 2,854 3,151 2,789 5,642 11,253 14,651 Misc Expenditure 0 0 0 0 0 0 0 0	Bank Balance	52	93	123	2	438	868	868	868
Curr. Liability & Prov. 1,106 1,435 1,741 1,761 2,104 2,771 3,522 4,413 Account Payables 520 595 565 538 303 891 432 541 Other Current Liabilities 555 802 1,132 1,177 1,749 1,820 3,002 3,763 Provisions 30 37 43 46 52 60 88 110 Net Current Assets 1,438 2,145 2,854 3,151 2,789 5,642 11,253 14,651 Misc Expenditure 0 0 0 0 0 0 0 0	Loans and Advances	1,448	258	393	606	979	1,081	4,738	5,937
Account Payables 520 595 565 538 303 891 432 541 Other Current Liabilities 555 802 1,132 1,177 1,749 1,820 3,002 3,763 Provisions 30 37 43 46 52 60 88 110 Net Current Assets 1,438 2,145 2,854 3,151 2,789 5,642 11,253 14,651 Misc Expenditure 0 0 0 0 0 0 0 0	Curr. Liability & Prov.	1,106	1,435	1,741	1,761	2,104	2,771	3,522	
Other Current Liabilities 555 802 1,132 1,177 1,749 1,820 3,002 3,763 Provisions 30 37 43 46 52 60 88 110 Net Current Assets 1,438 2,145 2,854 3,151 2,789 5,642 11,253 14,651 Misc Expenditure 0 0 0 0 0 0 0 0	Account Payables								
Provisions 30 37 43 46 52 60 88 110 Net Current Assets 1,438 2,145 2,854 3,151 2,789 5,642 11,253 14,651 Misc Expenditure 0 0 0 0 0 0 0 0	Other Current Liabilities	555	802	1,132	1,177	1,749	1,820	3,002	
Misc Expenditure 0 0 0 0 0 0 0 0 0	Provisions	30			46				
Misc Expenditure 0 0 0 0 0 0 0 0 0	Net Current Assets	1,438	2,145	2,854	3,151	2,789	5,642	11,253	14,651
Appl. of Funds 2,537 3,928 5,391 6,859 8,484 11,404 18,989 23,311	Misc Expenditure	0					0		
	Appl. of Funds	2,537	3,928	5,391	6,859	8,484	11,404	18,989	23,311



Financials and valuations

Ratios								
Y/E March	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Basic (INR)								
EPS	29.2	28.2	10.0	9.7	9.9	17.6	25.3	32.2
EPS Growth (%)	LP	-3.4	-64.7	-2.2	1.2	78.5	43.6	27.2
Cash EPS	32.8	32.2	11.2	11.2	11.5	18.6	26.9	34.0
BV/Share	40.0	68.6	30.1	39.3	48.7	65.3	88.9	118.8
DPS	0.0	0.0	0.0	0.0	1.0	1.2	1.7	2.2
Payout (%)	0.0	0.0	0.0	0.0	10.6	6.8	6.8	6.8
Valuation (x)								
P/E	27.9	28.9	81.8	83.7	82.7	46.3	32.3	25.3
Cash P/E	24.8	25.3	72.5	72.9	71.0	43.8	30.3	23.9
P/BV	20.4	11.9	27.1	20.7	16.7	12.5	9.2	6.9
EV/Sales	7.6	8.1	20.6	19.5	19.7	13.6	9.6	7.6
EV/EBITDA	19.1	19.5	58.5	61.7	61.3	37.1	25.4	19.9
Dividend Yield (%)	0.0	0.0	0.0	0.0	0.1	0.1	0.2	0.3
FCF per share	21.5	19.6	7.2	4.7	4.0	-1.9	-21.8	8.4
Return Ratios (%)	21.5	15.0	7.2	71.7	7.0	1.5	21.0	0.4
RoE	115.0	51.9	40.1	28.1	22.4	30.9	32.8	31.0
RoCE	72.1	44.4	37.6	27.7	22.4	30.7	29.1	26.5
RoiC	77.1	53.2	50.5	40.3	39.0	48.7	35.7	30.2
Working Capital Ratios	77.1	33.2	30.3	70.5	33.0	40.7	33.7	30.2
Fixed Asset Turnover (x)	5.1	4.5	5.8	5.4	4.4	4.4	3.8	3.5
Asset Turnover (x)	2.1	1.3	1.3	1.1	0.8	0.9	0.8	0.8
Inventory (Days)	47	86	56	64	67	94	94	94
Debtor (Days)	17	105	121	121	91	124	124	124
Creditor (Days)	35	44	30	27	16	32	10	10
Leverage Ratio (x)	33	44	30	21	10	32	10	10
Current Ratio	2.3	2.5	2.6	2.8	2.3	3.0	4.2	4.3
Interest Cover Ratio	26.5	35.1	66.1	149.3	1,249.3	3,672.9	114.8	148.5
Net Debt/Equity	0.2	-0.1	-0.1	-0.1	-0.1	-0.1	0.2	0.0
Net Debt/ Equity	0.2	-0.1	-0.1	-0.1	-0.1	-0.1	0.2	0.0
Standalone - Cash Flow Statement								
Y/E March	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
OP/(Loss) before Tax	1,939	1,847	2,432	2,166	2,201	4,061	5,858	7,454
Depreciation	180	197	221	251	281	178	275	327
Interest Expenses	0	0	0	0	2	1	47	46
Others	207	-21	-154	-73	-91	-264	-519	-677
Direct Taxes Paid	-486	-2	-276	-600	-111	-890	-1,474	-1,876
(Inc)/Dec in WC	-616	-727	-759	-329	132	-2,628	-5,713	-2,572
CF from Operations	1,224	1,293	1,464	1,415	2,413	458	-1,526	2,702
Others								
CF from Operating incl EO								
(Inc)/Dec in FA	-160	-321	-218	-593	-1,722	-795	-2,250	-1,250
Free Cash Flow	1,064	972	1,247	823	691	-337	-3,776	1,452
Change in Investments	-294	27	15	4	-906	391	0	0
Others	1	-213	-557	-884	-10	52	519	677
CF from Investments	-452	-507	-760	-1,473	-2,638	-352	-1,731	-573
Issue of Shares	0	0	0	0	0	0	0	0
Inc/(Dec) in Debt	-651	-222	-526	0	0	0	3,500	-875
Interest Paid	-74	-53	-32	0	-2	-1	-47	-46
Dividend Paid	0	0	0	0	0	-173	-299	-380
Others	52	94	119	-40	419	857	0	0
CF from Fin. Activity	-673	-182	-439	-40	418	683	3,154	-1,301
Inc/Dec of Cash	99	604	266	-98	193	789	-103	827
Opening Balance	54	100	611	754	654	410	1,198	1,095
Closing Balance	153	705	877	656	848	1,198	1,095	1,922
Closing Dalance	133	705	0//	030	040	1,130	1,055	1,322

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NOTES



Explanation of Investment Rating								
Investment Rating	Expected return (over 12-month)							
BUY	>=15%							
SELL	<-10%							
NEUTRAL	< - 10 % to 15%							
UNDER REVIEW	Rating may undergo a change							
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation							

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