

CreditAccess Grameen

Estimate change	
TP change	1
Rating change	

Bloomberg	CREDAG IN
Equity Shares (m)	160
M.Cap.(INRb)/(USDb)	191.7 / 2.2
52-Week Range (INR)	1553 / 750
1, 6, 12 Rel. Per (%)	4/29/-27
12M Avg Val (INR M)	1130

Financials & Valuations (INR b)

Y/E March	FY25	FY26E	FY27E
NII	36.0	37.4	43.8
Total Income	38.1	40.1	47.1
РРоР	26.4	26.9	32.1
PAT	5.3	8.7	16.5
EPS (INR)	33	55	103
EPS Gr. (%)	-63	64	89
BV (INR)	436	490	594
Ratios (%)			
NIM	14.6	14.5	14.5
C/I ratio	30.7	32.8	31.8
Credit cost	7.5	5.6	3.2
RoA	1.9	3.0	4.9
RoE	7.9	11.8	19.1
Valuations			
P/E (x)	36.2	22.0	11.7
P/BV (x)	2.8	2.5	2.0

Shareholding pattern (%)

As On	Mar-25	Dec-24	Mar-24				
Promoter	66.4	66.5	66.6				
DII	12.7	14.2	15.8				
FII	11.4	9.8	11.7				
Others 9.5 9.6 6.0							
FII Includes depository receipts							

CMP: INR1,200 TP: INR1,425 (+19%)

Buy

Normalization in growth and credit costs expected in 2HFY26

CREDAG avoided a loss quarter; PAR accretion ex-KAR continues to moderate

- CreditAccess Grameen's (CREDAG) 4QFY25 PAT stood at INR472m (est. INR698m). FY25 PAT declined ~63% YoY to INR5.3b.
- 4Q NII was flat YoY at ~INR8.8b (in line). PPOP declined ~7% YoY to INR6.3b (~7% miss). Cost-income ratio rose ~50bp QoQ to ~31.8% (PY:~30% and PQ: ~31.3%).
- Reported yields rose ~20bp QoQ to ~20.4% (because of lower interest income reversals) and CoF was stable QoQ at 9.8%. Reported NIM expanded ~20bp QoQ to ~12.7%. We model NIMs of 14.5% in FY26/FY27 each (vs. ~14.6% in FY25).
- Disbursements dipped ~20% YoY but grew ~27% QoQ to ~INR65b. AUM grew ~4.6% QoQ but declined ~3% YoY to ~INR259b (PY: ~INR267b). The borrower base declined ~2% QoQ to ~4.7m (PQ: ~4.8m). It added four branches during the quarter to reach 2,063 branches.
- Management highlighted that new PAR accretion has declined across all states, except Karnataka. It also indicated that, apart from Karnataka, all other regions have returned to normalcy, reflecting in improved center meeting attendance. The company expects PAR accretion in Karnataka to stabilize by the end of 1QFY26.
- CREDAG also stated that it has not observed any impact on collection efficiencies in Tamil Nadu following the introduction of a Bill that seeks to curb coercive recovery by money lending entities. While this Bill (like the Karnataka ordinance) is not applicable to RBI-regulated entities/banks, we would have to closely monitor collections in TN to rule out any significant impact.
- We cut our FY26/FY27 PAT estimates by ~27%/10% to factor in higher credit costs and lower loan growth. We estimate a CAGR of 18%/76% in AUM/PAT over FY25-27E, leading to RoA/RoE of ~4.9%/19% in FY27.
- We do acknowledge that the residual stress from the Karnataka slippages, incremental stress from the implementation of MFIN guardrails 2.0 and collateral damage (if any) from the introduction of the TN Bill, will have to be provided for and it will keep credit costs elevated in 1HFY26.
- However, we believe that there is a trend reversal on the horizon in the microfinance sector, which will play itself out over the next couple of quarters and get the sector to *near-normalization in 2HFY26*. Having said that, we strongly believe that the next 3-6 months will give us an opportunity to "separate the Men from the Boys" and we will start seeing strong divergence in performance between high-quality franchises and the weak franchises in the MFI sector.
- CREDAG trades at 2.0x FY27E P/BV and its premium valuations over its MFI peers will sustain, given higher confidence in its ability to bounce back to normalcy, much ahead of its peers. Reiterate BUY with a revised TP of INR1,425 (based on 2.4x Mar'27E P/BV).

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Asset quality deteriorates; credit costs to remain elevated in 1HFY26

- GNPA/NNPA deteriorated by ~80bp/45bp QoQ to ~4.8%/~1.8%. PCR declined ~4pp QoQ to ~65%. Annualized credit costs declined to ~9.3% (PQ: ~12.3%).
 FY25 credit costs stood at ~7.5% (vs. FY24: ~2%).
- Total write-offs in 4Q stood at INR5.2b (including INR4.8b of accelerated write-offs, resulting in an additional credit cost of ~INR1.5b). CREDAG will continue to take accelerated write-offs in 1HFY26 and expects normalization in asset quality by Sep'26.
- Collection efficiency, including arrears, declined to 92.2% in 4Q (PQ: 94.1%).
 However, it stood at 93.0% in Mar'25. Collection efficiency, excluding arrears, declined to 91.9% (PQ: 93.3%). However, it stood at 92.4% in Mar'25.
- Credit costs would remain elevated in 1HFY26, driven by residual write-offs of slippages in Karnataka and any additional stress from the implementation of MFIN guardrails 2.0. CREDAG has guided for credit costs of ~5.5-6% in FY26 and expects it to normalize to 3.0-3.5% from FY27 onward. We model credit costs of ~5.6%/3.2% (as % of loan assets) in FY26/FY27.

Highlights from the management commentary

- Management indicated that the deviation in credit costs from its revised guidance was primarily attributable to the issues faced in Karnataka.
- In Apr'25, the PAR 15+ accretion rate witnessed a temporary increase due to holidays and festivities. However, PAR 0+ accretion (excluding Karnataka) showed improvement in May'25 (which stood at 0.12% as of 11th May'25).
- CREDAG and other MFIs continue to use voter ID as a primary KYC document in compliance with regulatory requirements. The voter ID is validated through the designated portal before disbursing any MFI loans.

Valuation and view

- Any semblance of normalization in the MFI sector is still at least two-three quarters far in the future. For that matter, credit costs in 1HFY26 will remain elevated for the entire MFI sector and players can start trudging toward early signs of normalization from early 2HFY26. CREDAG, in our view, is in a position to navigate the headwinds that have plagued the industry for the last one year, and come out stronger with all its learnings from this credit cycle.
- CREDAG trades at 2x FY27 P/BV. With a strong capital position (Tier-1 of ~24%), it will embark on a healthy loan growth trajectory once there are signs of further normalization of the delinquency trend. Reiterate BUY with a revised TP of INR1,425 (based on 2.4x Mar'27E P/BV).

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CREDAG: Quarterly Performance

CREDAG: Quarterly Performance	æ		24				25					(INR M)
Y/E March			24				25		FY24	FY25	4Q	v/s Est.
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q			FY25E	
Interest Income		11,874	12,444	13,632	14,372	14,177	13,376	13,543		55,468	14,059	-4
Interest Expenses	3,849	4,239	4,415	4,822	5,103	4,846	4,749	4,778	17,324		4,974	-4
Net Interest Income	7,203	7,635	8,029	8,810	9,268	9,331	8,628	8,765	31,677	35,992	9,085	-4
YoY Growth (%)	57.8	53.3	48.5	42.3	28.7	22.2	7.5	-0.5	49.8	13.6	3.1	
Other Income	656	602	509	959	754	362	443	535	2,725	2,094	610	-12
Total Income	7,858	8,237	8,537	9,770	10,023	9,693	9,071	9,299	34,402	38,086	9,694	-4
YoY Growth (%)	63.8	52.1	43.6	35.6	27.5	17.7	6.2	-4.8	47.1	10.7	-0.8	
Operating Expenses	2,420	2,611	2,520	2,942	2,929	2,972	2,841	2,959	10,493	11,702	2,909	2
Operating Profit	5,438	5,626	6,018	6,828	7,093	6,721	6,229	6,340	23,910	26,384	6,786	-7
YoY Growth (%)	88	68	59	36	30	19	4	-7	59	10	-1	
Provisions & Loan Losses	764	959	1,262	1,533	1,746	4,202	7,519	5,829	4,518	19,295	5,934	-2
Profit before Tax	4,674	4,668	4,756	5,295	5,347	2,520	-1,289	511	19,392	7,089	852	-40
Tax Provisions	1,189	1,197	1,222	1,324	1,371	659	-294	39	4,933	1,775	154	-75
Net Profit	3,485	3,470	3,533	3,971	3,977	1,861	-995	472	14,459	5,314	698	-32
YoY Growth (%)	151.3	96.6	63.7	33.9	14.1	-46.4	-128.2	-88.1	75.0	-63.2	-82.4	
AUM Growth (%)	39.7	36.0	31.5	27.0	20.6	11.8	6.1	-2.9	31.8	(3.3)	(2.9)	
NIM (%)	13.4	13.8	14.0	14.1	14.0	14.5	13.8	13.8	14.4	14.6	14.3	
Cost to Income Ratio (%)	30.8	31.7	29.5	30.1	29.2	30.7	31.3	31.8	30.5	30.7	30.0	
Tax Rate (%)	25.4	25.7	25.7	25.0	25.6	26.2	22.8	7.6	25.4	25.0	18.0	
Key Parameters (%)												
Yield on loans	20.7	21.1	21.0	21.0	21.0	21.1	20.2	20.4				
Cost of funds	9.6	9.8	9.8	9.8	9.8	9.8	9.8	9.8				
Spread	11.1	11.3	11.2	11.2	11.2	11.3	10.4	10.6				
NIM	13.0	13.1	13.1	13.1	13.0	13.5	12.5	12.7				
Credit cost	1.4	1.7	2.2	2.4	2.6	6.7	12.3	9.3				
Cost to Income Ratio (%)	30.8	31.7	29.5	30.1	29.2	30.7	31.3	31.8				
Tax Rate (%)	25.4	25.7	25.7	25.0	25.6	26.2	22.8	7.6				
Performance ratios (%)		2017	2017	2010	2010	2012						
GLP/Branch (INR m)	119	120	123	136	133	124	120	126				
GLP/Loan Officer (INR m)	18.1	16.9	17.9	20.3	19.6	18.8	19.3	18.4				
Borrowers/Branch	2,422	2,452	2,478	2,500	2,522	2,429	2,334	2,275				
Borrowers/Loan Officer	367	345	360	373	372	369	374	333				
Balance Sheet Parameters	307	545	500	575	572	303	574	333				
	210.1	224.0	222.0	267.1	262.0	251.2	240.1	250.5				
Gross loan portfolio (INR B)	218.1	224.9	233.8		263.0	251.3	248.1	259.5				
Change YoY (%)	39.7	36.0	31.5	27.0	20.6	11.8	6.1	-2.9				
Disbursements (INR B)	47.7	49.7	53.4	80.5	44.8	44.0	50.9	64.7				
Change YoY (%)	97.5	13.5	10.3	12.3	-6.2	-11.3	-4.8	-19.6				
Borrowings (INR B)	168.2	177.6	190.7	219.5	203.9	192.7	202.3	204.5				
Change YoY (%)	41.6	44.3	40.5	33.7	21.2	8.6	6.0	-6.8				
Borrowings/Loans (%)	84.9	85.0	86.3	87.4	82.7	81.9	87.7	84.2				
Debt/Equity (x)	3.1	3.1	3.1	3.3	2.9	2.8	2.9	2.9				
Asset Quality (%)												
GS 3 (INR M)	1,817	1,657	2,197	3,037	3,710	6,002	9,780	12,291				
G3 %	0.9	0.8	1.0	1.2	1.5	2.4	4.0	4.8				
NS 3 (INR M)	552	509	650	888	1,144	1,832	3,061	4,326				
NS3 %	0.3	0.2	0.3	0.4	0.5	0.8	1.3	1.8				
PCR (%)	69.6	69.3	70.4	70.8	69.2	69.5	68.7	64.8				
ECL (%)	1.6	1.6	1.8	2.0	2.3	3.5	5.1	5.1				
Return Ratios - YTD (%)												
ROA (Rep)	5.8	5.6	5.5	5.7	5.4	2.7	-1.4	0.7				
ROE (Rep)	26.4	24.7	23.6	24.9	23.5	10.7	-5.7	2.7				

E: MOSL Estimates





Highlights from the management commentary

FY26 Guidance

- GLP growth of 14-18% (MFI growth of 8-12% and the balance will come from Retail Finance).
- NIM of 12.6%-12.8%.
- Cost-income ratio stood at ~32-34%: Strict control on operating costs while factoring in the continued efforts on PAR bucket collections and investment in new branch infrastructure for future growth.
- Credit costs of 5.5%-6.0%; credit costs to remain elevated in 1H and normalize in 2HFY26.
- RoA of 2.9%-3.4% and RoE of 11.8%-13.3%; Lower RoA/RoE in 1H and steady state RoA/RoE of 4.5%/18% in 2HFY26.
- MFI on a steady state basis should grow 14-15% and overall GLP should grow 18-20% from FY27 onward.
- Guided for credit costs to normalize to 3.0-3.5% from FY27 onward. Districtbased pricing will enable it to not have any negative impact on the yields. CREDAG has risk-based pricing and it will adjust itself to high credit costs in particular districts.

Asset quality

- New PAR accretion rate has declined in all states except Karnataka. It expects that the PAR accretion in Karnataka will stabilize by end of 1QFY26.
- Accelerated write-offs were initiated in 3Q and continued in 4QFY25. It has advanced the clean-up of the portfolio and accelerated write-offs of loans, which were 180+ dpd.
- Credit costs stood at INR10.3b (7.5%) in FY25. Deviation in credit costs compared to its revised guidance was primarily because of the Karnataka issue.
- Lower PCR coverage on Stage 3: For borrowers who are paying more than 50% of the EMI, CREDAG has taken slightly lower provisions this is in line with the approach that it had taken during earlier times. PAR in Karnataka has gone up and KAR has lower-risk districts. New Par accretion has come down from Oct'24 onwards.
- Except KAR, other geographies have retained near normalcy. Centre meeting attendance has improved.
- Borrowers with > 3 lenders account for ~41% of overall PAR 15+; In addition to overleveraging, there are various other reasons that have played out and led to higher delinquencies over the last one year.
- In Apr'25, the PAR 15+ accretion rate saw a temporary increase due to holidays and festivities. Overall PAR 0+ accretion (ex. Karnataka) has improved in May'25 (0.12% up to 11th May). Near to normalized PAR accretion (ex of Karnataka).

X-bucket CE

- X-bucket CE stood at 99.2% (ex-Karnataka it stood at ~99.5%) in Mar'25
- It would drop for 6-7% of customers who have more than three loans.
- X-bucket collections need to be >99.5% for normalcy. Except Karnataka, Xbucket CE in all other states is around 99.5%-99.7%.
- Not all customers with more than three loans are bad or delinquent.



Karnataka and Tamil Nadu: Status of MFI

- Important to highlight the role of MFIN in voicing the role of MFIs and its engagement with the government of Karnataka and the RBI during the disruptions in Karnataka.
- No impact in TN; CREDAG is proactive to engage with customers. No impact being seen on the collection efficiencies as yet.
- There was heightened media situation in KAR and subsequently the KAR state government came out with an ordinance. However, in TN, there were no such problems but the TN government itself introduced the TN bill where it excluded the RE and banks.
- In TN, higher delinquencies happened in Dec'24, which slipped in the subsequent months and into PAR 90 by Mar'25.

Customer Leverage

 GLP of borrowers with more than three loans declined from 25.3% in Aug'24 to 14.7% in Mar'25.

Management transition

 Mr. Udaya Hebbar will be retiring from his role as the MD of the company and will be appointed to the Board as a non-executive Director.

Retail Finance

- Unsecured retail loans have ATS of INR170k. This book has PAR 30 of 1.97% and is offered in 730 branches.
- Secured loans' ATS stood at INR580k (PAR 30: 0.89%).
- Home loans' ATS is INR680k (PAR 30: NIL PAR). Total size of the Home Loan book stood at INR1b.
- CREDAG Retail Finance model evolves with the customer.
- Unsecured AUM of INR11.1b and Secured AUM of INR3.5b. Total Secured loans of INR3.5b (of which Secured stood at INR2.4b and HL stood at INR1.1b).
- It will take the partnership route in Home Loans when it has a decent traction.
- Targets Retail Finance to be 12-14% in the GLP mix. Secured and Unsecured mix in Retail Finance will settle around 50:50. Despite Home Loans, it does not see any significant impact on its NIM.

Liabilities

 Marginal CoB (9.6%) is still lower than the portfolio CoB (9.8%). One large borrowing, which it did during the quarter at a higher rate, resulted in slightly higher marginal CoB during the quarter.

Borrower identification KYC

- CREDAG and other MFIs still use the voter ID as the KYC ID because of the regulatory requirement. Voted ID is being validated in the portal before giving MFI loans.
- Earlier, banks used to share data with bureaus once in a month. Now even that has been addressed with banks sharing data with bureaus fortnightly.



Others

- CREDAG added 100 branches during the year.
- Accelerated write-offs impacted FY25 profits, but it will safeguard the profits going ahead.
- CRAR of 25.5%
- Bihar had a manpower shortage, has now been corrected.
- Guardrails are made by the MFI industry participants. CREDAG expanded its audit team to audit its branches every 45 days.
- In TN, CREDAG had higher attrition and the other geographies have exhibited normalized attrition.



Key exhibits

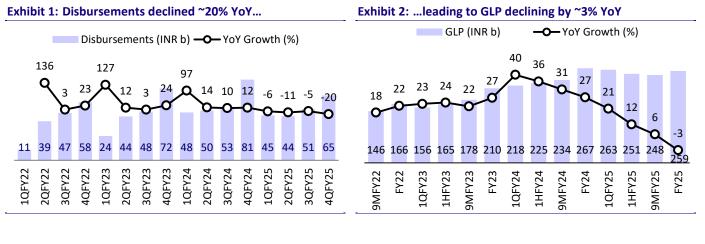


Exhibit 3: Share of Karnataka in total AUM mix declined sequentially (%)

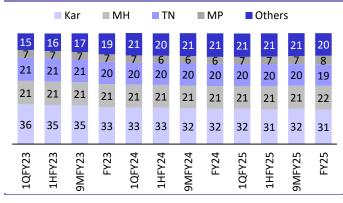


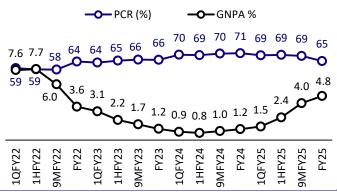
Exhibit 4: Proportion of bank borrowings declines QoQ (%)

		Bank	s	F	PIs		FI	0	thers		
12 15 8	11 12 8	10 16 16	17 9 13	16 9 19	18 11 18	15 13 22	14 11 18	15 11 19	14 9 20	12 8 18	12 9 20
64	69	58	62	56	53	50	57	56	57	62	59
1QFY23	1HFY23	9MFY23	FY23	1QFY24	1HFY24	9MFY24	FY24	1QFY25	1HFY25	9MFY25	FY25

Exhibit 5: Reported NIM rose 20bp QoQ (%) Exhibit 6: C/I ratio increased ~50bp QoQ to ~32% NIM on AUM (%) CIR (%) -O-Opex/GLP ratio (%) ^{5.1} 5.0 5.1 4.8 4.6 4.6 4.7 4.7 Δ 4.7 4.7 4.5 4.3 O 4.4 33.8 30.8 29.5 29.2 36.3 30.1 38.2 30.2 31.7 31.3 42.5 39.7 36. 30. 37. 31 12.0 11.9 12.2 13.0 13.1 13.1 13.1 13.0 13.5 12.5 12.7 11.1 4QFY23 LQFY23 2QFY23 3QFY23 1QFY24 2QFY24 3QFY24 LQFY25 2QFY25 2QFY22 **3QFY22** tQFY22 **1QFY24 3QFY25** QFY22 4QFY25 1QFY23 1QFY25 3QFY25 4QFY25 2QFY23 3QFY23 4QFY23 1QFY24 2QFY24 3QFY24 4QFY24 2QFY25



Exhibit 7: GNPA stood at ~4.8% as of Mar'25 (%)



Sources: MOFSL, Company

Exhibit 9: Reported PAT stood at INR472m in 4QFY25

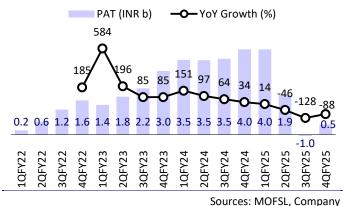


Exhibit 11: ~14.7% (Dec'24: 18.8%) of borrowers have loans from CREDAG +>=3 lenders as of Mar'25

Lender Overlap % (Basis Portfolio GLP)

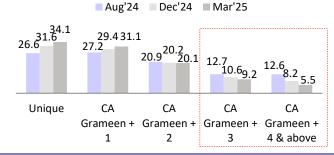


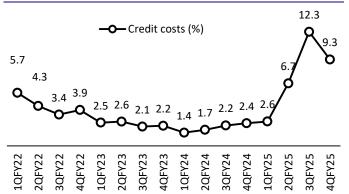


Exhibit 13: Trends in PAR rates (%)



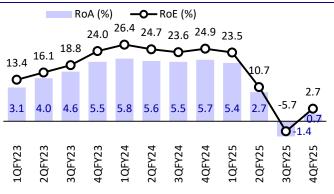
Source: MOFSL, Company





Sources: MOFSL, Company

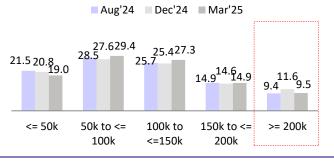
Exhibit 10: RoA/RoE stood at 0.7%/2.7% in 4QFY25



Sources: MOFSL, Company

Exhibit 12: ~9.5% (Dec'24: 11.6%) of borrowers have total MFI indebtedness of more than INR200k as of Mar'25

Borrowers % (based on total MFI Indebtness)



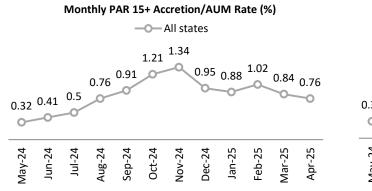
Sources: MOFSL, Company



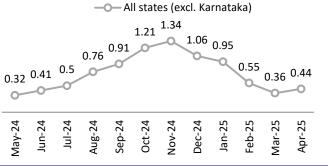
Exhibit 14: Monthly PAR 15+ accretion/AUM rate for all states (incl. Karnataka)

Exhibit 15: Monthly PAR 15+ accretion/AUM rate for all states (ex-Karnataka)

Monthly PAR 15+ Accretion/AUM Rate (%)



Sources: MOFSL, Company

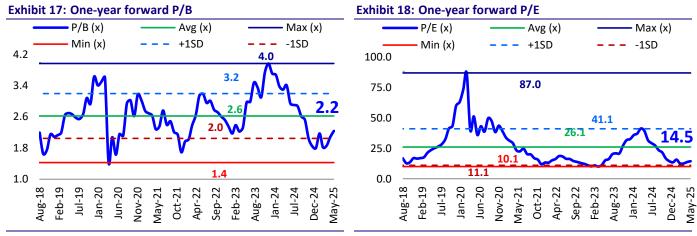


Sources: MOFSL, Company

Exhibit 16: We cut our FY26/FY27E EPS by ~27%/10% to factor in higher credit costs and lower loan growth

INR B	Old	Est.	New	/ Est.	% change	
INK D	FY26	FY27	FY26	FY27	FY26	FY27
NII	38.7	46.0	37.4	43.8	-3.3	-4.7
Other Income	2.6	2.8	2.7	3.2	2.9	14.1
Total Income	41.3	48.8	40.1	47.1	-2.9	-3.6
Operating Expenses	13.1	15.3	13.2	15.0	0.2	-2.2
Operating Profits	28.1	33.5	26.9	32.1	-4.3	-4.3
Provisions	12.0	9.1	15.3	10.1	27.1	11.1
РВТ	16.1	24.4	11.7	22.0	-27.7	-10.0
Тах	4.1	6.2	2.9	5.5	-28.6	-11.1
РАТ	12.0	18.3	8.7	16.5	-27.5	-9.7
AUM	309	378	300	360		
Borrowings	237	284	228	269		
RoA	4.0	5.1	3.0	4.9		
RoE	15.9	20.1	11.8	19.1		

Sources: MOFSL, Company



Source: MOFSL, Company

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Financials and valuations

CreditAccess	Gramoon
CreditAccess	Grameen

Income Statement									(INR M)
Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Interest Income	12,183	16,334	22,900	25,673	33,271	49,001	55,468	56,775	65,684
Interest Expended	4,168	5,783	9,287	9,841	12,129	17,324	19,476	19,356	21,866
Net Interest Income	8,016	10,551	13,613	15,832	21,143	31,677	35,992	37,419	43,818
Change (%)	58.4	31.6	29.0	16.3	33.5	49.8	13.6	4.0	17.1
Other Income	650	721	1,760	1,825	2,237	2,725	2,094	2,673	3,248
Net Income	8,666	11,271	15,373	17,657	23,379	34,402	38,086	40,092	47,066
Change (%)	67.3	30.1	36.4	14.9	32.4	47.1	10.7	5.3	17.4
Operating Expenses	2,940	4,283	5,856	6,885	8,315	10,493	11,702	13,163	14,977
Operating Income	5,726	6,989	9,517	10,772	15 ,0 64	23,910	26,384	26,929	32,090
Change (%)	81.9	22.1	36.2	13.2	39.8	58.7	10.3	2.1	19.2
Provisions and W/Offs	749	2,373	7,714	5,968	4,010	4,518	19,295	15,275	10,092
РВТ	4,977	4,616	1,803	4,805	11,054	19,392	7,089	11,654	21,998
Тах	1,760	1,261	490	1,237	2,794	4,933	1,775	2,914	5,499
Tax Rate (%)	35.4	27.3	27.2	25.7	25.3	25.4	25.0	25.0	25.0
РАТ	3,218	3,355	1,313	3,568	8,261	14,459	5,314	8,741	16,498
Change (%)	51.4	4.3	-60.9	171.7	131.5	75.0	-63.2	64.5	88.8
Proposed Dividend (Incl Tax)	0	0	0	0	0	1,594	0	0	0

Balance Sheet									(INR M)
Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Equity Share Capital	1,436	1,440	1,556	1,559	1,589	1,594	1,597	1,597	1,597
Reserves & Surplus	22,215	25,902	35,360	38,218	49,481	64,106	67,963	76,703	93,202
Net Worth	23,651	27,342	36,916	39,777	51,070	65,700	69 ,560	78,300	94,799
Borrowings	48,666	95,397	1,09,413	1,29,207	1,63,123	2,18,410	2,04,458	2,28,088	2,68,874
Change (%)	34.3	96.0	14.7	18.1	26.2	33.9	-6.4	11.6	17.9
Other liabilities	1,257	3,163	4,264	4,964	4,389	4,352	4,007	4,237	4,481
Total Liabilities	73,574	1,25,902	1,50,592	1,73,948	2,18,581	2,88,462	2,78,025	3,10,625	3,68,154
Cash and bank balances	6,156	7,176	24,844	17,614	14,364	13,139	14,430	13,234	14,032
Loans and Advances	66,028	1,10,989	1,17,205	1,47,653	1,90,433	2,51,050	2,42,745	2,75,136	3,30,312
Change (%)	34.9	68.1	5.6	26.0	29.0	31.8	-3.3	13.3	20.1
Fixed Assets	187	5,793	5,734	5,739	968	1,214	1,307	1,438	1,653
Investments	2	456	5	5	4,545	14,389	8,930	9,377	9,845
Intangible Assets		0	0	4,673	5,061	4,923	4,764	4,764	4,764
Other Assets	1,200	1,488	2,804	2,937	3,208	3,747	5,850	6,677	7,547
Total Assets	73,572	1,25,447	1,50,587	1,73,942	2,18,581	2,88,462	2,78,025	3,10,625	3,68,154
F. MOTCL Fatimentas									

E: MOFSL Estimates



Financials and valuations

Ratios									(%)
AUM and Disbursements (INR m)	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
AUM	71,590	1,19,960	1,35,870	1,65,990	2,10,320	2,67,140	2,59,480	2,99,735	3,60,234
YoY growth (%)	43.9	67.6	13.3	22.2	26.7	27.0	-2.9	15.5	20.2
Disbursements	82,212	1,08,040	1,10,104	1,54,670	1,88,090	2,31,340	2,04,370	2,45,244	2,94,293
YoY growth (%)	35.2	31.4	1.9	40.5	21.6	23.0	-11.7	20.0	20.0
Ratios									(%)
Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Spreads Analysis (%)									
Yield on Portfolio	20.1	18.1	19.8	19.2	19.4	21.8	22.0	21.4	21.2
Cost of Borrowings	9.8	8.0	9.1	8.2	8.3	9.1	9.2	9.0	8.8
Interest Spread	10.3	10.1	10.7	11.0	11.1	12.7	12.8	12.5	12.4
Net Interest Margin	13.9	11.9	11.9	12.0	12.5	14.4	14.6	14.5	14.5
Profitability Ratios (%)									
RoE	16.9	13.2	4.1	9.3	18.2	24.8	7.9	11.8	19.1
RoA (on balance sheet)	5.2	3.4	0.9	2.2	4.2	5.7	1.9	3.0	4.9
Debt: Equity (x)	2.1	3.5	3.0	3.2	3.2	3.3	2.9	2.9	2.8
Leverage (x)	3.3	3.9	4.3	4.2	4.3	4.4	4.0	4.0	3.9
Efficiency Ratios (%)									
Int. Expended/Int.Earned	34.2	35.4	40.6	38.3	36.5	35.4	35.1	34.1	33.3
Op. Exps./Net Income	33.9	38.0	38.1	39.0	35.6	30.5	30.7	32.8	31.8
Empl. Cost/Op. Exps.	63.3	61.2	64.9	63.6	62.0	63.8	62.4	62.1	62.3
Other Income/Net Income	7.5	6.4	11.5	10.3	9.6	7.9	5.5	6.7	6.9
Asset quality									
GNPA	385	1,738	5,487	5,587	2,364	3,026	12,291	10,759	9,190
NNPA	109	458	1,686	1,974	808	877	4,326	3,550	2,941
GNPA %	0.6	1.5	4.5	3.7	1.2	1.2	4.8	3.7	2.7
NNPA %	0.2	0.4	1.4	1.3	0.4	0.3	1.8	1.3	0.9
PCR %	71.7	73.6	69.3	64.7	65.8	71.0	64.8	67.0	68.0
Valuation	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Book Value (INR)	165	190	237	255	321	412	436	490	594
BV Growth (%)	47.2	15.3	25.0	7.5	25.9	28.3	5.6	12.6	21.1
Price-BV (x)	<u> </u>	6.3	5.1	4.7	3.7	2.9	2.8	2.5	2.0
EPS (INR)	22.4	23.3	8.4	22.9	52.0	90.7	33.3	54.7	103.3
EPS Growth (%)	35.5	3.9	-63.8	171.2	127.1	74.5	-63.3	64.5	88.8
Price-Earnings (x)		51.7	142.8	52.6	23.2	13.3	36.2	22.0	11.7
Dividend per share		0.0	0.0	0.0	0.0	10.0	0.0	0.0	0.0
Dividend Yield (%)		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

E: MOFSL Estimates

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NOTES

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SELL	< - 10%
NEUTRAL	> - 10 % to 15%
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