

# **Vedanta**

**BSE SENSEX S&P CNX** 76,993 23,466



Bloomberg	VEDL IN
Equity Shares (m)	3717
M.Cap.(INRb)/(USDb)	1663.8 / 19.9
52-Week Range (INR)	507 / 208
1, 6, 12 Rel. Per (%)	-2/65/34
12M Avg Val (INR M)	4180
Free float (%)	38.1

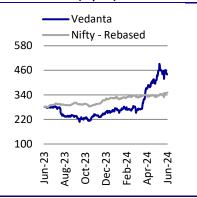
#### Financials & Valuations (INR b)

Y/E March	2024	2025E	<b>2026E</b>
Sales	1,390	1,524	1,604
EBITDA	304	422	474
EBITDA margin	21.9	27.7	29.5
APAT	49	135	163
Adj. EPS (INR)	13.3	36.4	43.9
EPS Gr (%)	-53.1	174.7	20.6
BV/Sh. (INR)	83	96	118
Ratios			
Net D:E	1.9	1.5	1.0
RoE (%)	14.1	40.7	41.0
RoCE (%)	18.9	26.6	28.1
Payout (%)	309.8	62.8	49.7
Valuations			
P/E (x)	34.0	12.4	10.2
P/BV	5.4	4.7	3.8
EV/EBITDA (x)	9.3	6.7	5.8
Div. Yield (%)	9.1	5.1	4.9
FCF Yield (%)	11.3	10.7	14.1

#### Shareholding pattern (%)

As On	Mar-24	Dec-23	Mar-23
Promoter	62.0	63.7	68.1
DII	13.2	11.3	10.3
FII	9.0	7.8	8.0
Others	15.9	17.2	13.6
FII Includes o	lepository re	ceipts	

#### **Stock Performance (1-year)**



CMP: INR448 TP: INR500 (+12%) Neutral

# Well positioned; focus on structural cost rationalization to drive earnings

- We visited Vedanta (VEDL)'s Jharsuguda plant in Odisha, Dariba (SK Mines), and Barmer block in Rajasthan to get a deeper understanding of its processes and operations.
- Jharsuguda is the world's largest single-location smelter, with a capacity of 1.8mtpa; it also has a 3.6 GW captive power plant. The Dariba Smelting Complex currently has a smelting capacity of 240ktpa for zinc, and 120ktpa for lead, with a 7mtpa ore mining capacity (overall reserve of ~190mt post-depletion). The Mangala Processing Terminal (Barmer) is the largest onshore discovery ever in India.
- All the facilities are highly automated with significant usage of technology and other equipment to control operations. VEDL is following strict safety measures and providing simulation-based training processes for optimum efficiency.
- VEDL is continuously striving to reduce costs across its businesses through backward integration, operational efficiencies, and captive power usage (including renewables). The capex plans are progressing well to drive the next level of growth. VEDL expects cash flows to be sufficient to manage the upcoming debt maturities in FY25 and is exploring refinancing options where feasible. The demerger is on track and is anticipated to be completed by the end of CY24. The company has obtained clearance from nearly all stakeholders. We reiterate our Neutral rating on VEDL with a revised SoTP-based TP of INR500.

## Jharsuguda – Aluminum facility

- The Jharsuguda plant is one of the most efficient and low-cost smelting plants, supported by: 1) proximity to coal mines and water resources; b) captive alumina supply; c) captive power access; and d) logistics support with access to ports.
- The plant is highly automated, with significant usage of technology and other equipment to control operations. It is following strict safety measures and providing training processes for optimum efficiency.
- VEDL expects to clock aluminum volumes of 3.1 MMT with EBITDA/t of USD1,350. The EBITDA/t improvement would be driven by cost rationalization efforts, which include coal block commissioning, higher captive linkage, and improved efficiency. Through automation and usage of latest technology, further cost reduction is aimed at every process level.
- The company expects LME Aluminum prices to remain strong in the near to medium term due to deficit market conditions.

#### Dariba – Zinc facility

- SK Mine Dariba is the world's largest underground Zinc mine and one of the largest zinc-lead producing assets globally. It is also the world's secondlargest silver-producing mine.
- The Dariba complex produces 7 MTPA of ore annually with 240 KTPA of Zinc and 120 KTPA of lead smelting capacity. HZL today is a fully-integrated zinclead-silver producer with the second highest zinc R&R base globally, and having an average grade of over 5% with 25+ years of mine life.

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 HZL commands 75% market share in India's primary zinc market. Its EBITDA margin is driven by technological advancements, cost optimization, and strong resource base. It sources 50% of energy requirements from renewables.

- Going forward, HZL will target 1.2 MT of Zinc production with USD1,000/t of CoP. It eventually plans to ramp up zinc production to 2 MT over the long term. In Silver, HZL targets 1,000 MT production with Fumer route and 1,500 MT with 2 MTPA metal.
- Value-added focus areas: The company is focused on the VAP portfolio, with commissioning of the alloy plant and steady progress of the fertilizer plant.
- The processes are highly automated with safety checks in place and high usage of technology. Specialized operations such as drilling etc. are also being controlled with the help of technology.

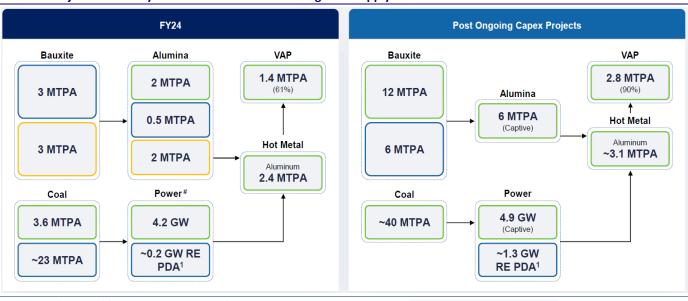
#### Valuation and view

- VEDL's site visit highlights that the company is operating with a technologically advanced asset base. VEDL is continuously striving to reduce costs across its businesses through backward integration, operational efficiencies, and captive power usage (including renewables). The capex plans are progressing well to drive the next level of growth for the company.
- VEDL currently trades at 5.8x FY26E EV/EBITDA. We raise our EBITDA estimates by 20%/23% for FY25/26, considering the various cost-reduction initiatives being undertaken by the management. We reiterate our Neutral rating on VEDL with a revised SoTP-based TP of INR500.

# **Story in charts**

# **Aluminum business**

Exhibit 1: Projects underway to achieve ~3.1 MTPA of integrated supply



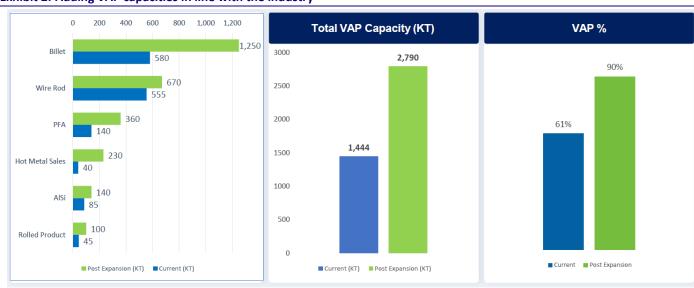
- 1. Contracted Renewable Energy Power Dispatch Capacity
- #-Excludes Power IPP 600MW in BALCO
- \*Excludes VGCB Port Business of 10 MMTPA capacity

Captive Domestic Import

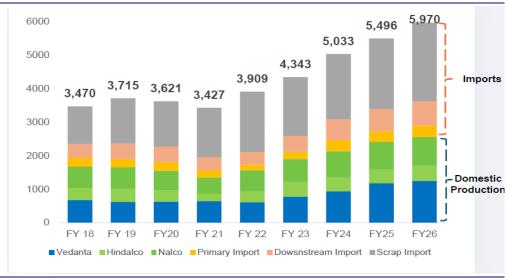
3rd Party Sources: MOFSL, Company

- In 4QFY24, VEDL commissioned Train-I Lanjigarh Alumina refinery of 1.5MTPA, taking the total capacity to 3.5MTPA.
- Another 1.5MTPA expansion of Train-II is under pipeline, taking the total refining capacity to 5MTPA. With debottlenecking, VEDL targets to reach the 6MTPA capacity.
- The company is expanding the BALCO smelter, which will increase the smelter capacity to 1MTPA by 3QFY25 from 0.6MTPA. With this expansion, VEDL's overall aluminum smelter capacity will reach 3.1MTPA. After expansion, the Aluminum VAP capacity will increase to 2.8MTPA, thereby raising the share of VAP to 90% vs. 61% with 1.4MTPA capacity earlier.

Exhibit 2: Adding VAP capacities in line with the industry



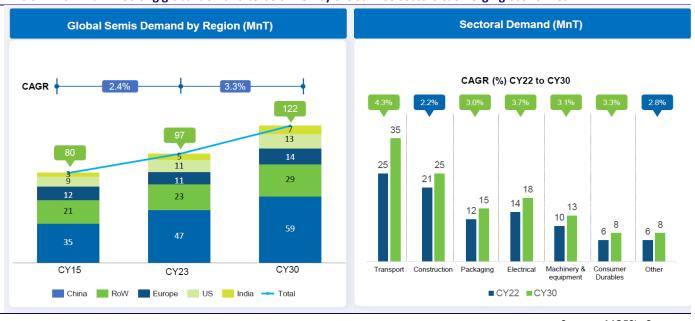
**Exhibit 3: Aluminum demand to remain robust** 



Sources: MOFSL, Company

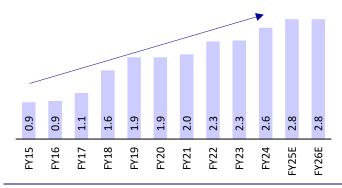
- Aluminum demand is expected to surpass India's GDP growth by at least 2x.
- Vedanta Aluminum is well placed to cater to the improvement in domestic demand and substitute the imports.
- The electrical segment is the largest domestic segment with 36% share, while the transport segment is the largest global segment (ex-China) with 33% share.

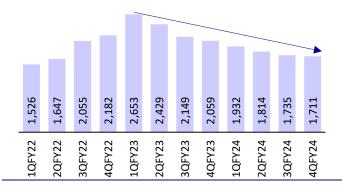
Exhibit 4: Aluminum - Strong global demand to be driven by the sunrise sectors & emerging economies



### **Exhibit 5: Aluminum production (in KT)**

### Exhibit 6: Aluminum - reported CoP (USD/t)





Sources: MOFSL, Company

Sources: MOFSL, Company

## Aluminum Park - Jharsuguda

- Vedanta Aluminum Park is a joint venture between Vedanta Aluminum and the Odisha Industrial Infrastructure Development Corporation (IDCO), to promote setting up of downstream industries.
- The ~250 acres land area is being identified, ensuring seamless supply of Hot Metal from Vedanta plant premise (within ~2-6km distance).
- This will provide direct access to 300KTPA of Aluminum Hot Metal.
- The common amenities and utilities, such as power and water, are aligned with the ease of doing business by the Single Window Clearance System.
- It has a dedicated six lane two-way road from State Highway to Aluminum Park.

Exhibit 7: 100% vertical integration from mines to metals

Coal Mines	Mineable Resource (Mnt)	Capacity (Mtpa)	Status
Jamkhani	120	3	Mine under operation
Kuraloi	150	8	Under environmental clearance
Ghogharpalli	600	20	Letter of allocation received
Radhikapur	130	6	Received forest clearance - I
Barra*	Under Exploration	6	
Total	~950	~40	
Bauxite Mines	Mineable Resource (Mnt)	Capacity (Mtpa)	
Sijimali	300	12	Mine plan approved
OMC/Others	70	3-6	
Total	~370	15-18	

- In FY24, the Jhamkani coal block produced ~2.1mt and management guided a production of ~2.6mt in FY25.
- The Radhikapur coal block is likely to start operations in 4QFY25. The company had secured forest clearance I and another forest clearance is underway.
- For the Kuraloi coal mine block, environmental clearance has been secured and forest clearance stage 1 is under progress. Management foresees the mine to be operational by 4QFY25.
- The Ghograpalli mine received the letter of allocation and it will be operational in FY26.
- The OMC Bauxite mine plan got approved and the contracts are in place. Management is seeking environment clearance, which is due.

10% 6% 20% 25% **RE Mix** 1,640kt 480 MW 285 MW 930 MW 2,500 MW 30% 910 kt 1,400 MW 600 kt Green 310 kt **Aluminium** 180 kt FY 25 FY 27-29 **FY 26 FY 30** 

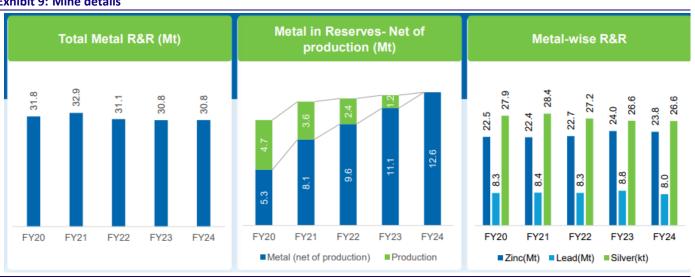
Exhibit 8: Increasing share of renewable energy to 25% and green aluminum production to 30% by FY30

Sources: MOFSL, Company

# Zinc Business (Hindustan Zinc – HZL)

HZL is the world's second-largest integrated zinc and third-largest silver producer, with a fully-integrated operation in India over five decades. It is involved in producing zinc-lead-silver as well as mining and smelting. Currently, the company operates ~913ktpa of zinc smelting capacity, 210ktpa of lead smelting capacity, and 0.8ktpa of silver refining capacity.

HZL's current ore production capacity stands at  $\sim$ 16.5mt with 456.30mt of zinc R&R base, which is the second highest globally. The average grade of the mine is over 5% with 25+ years of mine life. The company holds 75% share in India's primary zinc market, and targets to source  $\sim$ 50% of power through renewables by 2026 to lower the cost curve.



**Exhibit 9: Mine details** 

Capacity expansion: The 160kt roaster at Debari is progressing as per timelines and is expected to be commissioned by 3QFY25. Once the roaster is operational, it will help HZL achieve a refined metal capacity of 1.2mt. HZL has undertaken the technocommercial study to double production capacity to 2mtpa and target to reach silver capacity of 1kt.

Exhibit 10: Metal mine and production (in KT)

Sources: MOFSL, Company

**Exhibit 11: Silver Production (in KT)** 



Sources: MOFSL, Company

Exhibit 12: Rising share of value added product

Sources: MOFSL, Company

Exhibit 13: HZL's reported COP of Zinc (USD/t) ex-royalty



Sources: MOFSL, Company

**Zinc demand outlook:** Global zinc demand is expected to recover, while the domestic demand is likely to remain strong owing to the infrastructure push, with rising manufacturing output and robust automobile sales. The finished steel consumption is forecasted to grow across all major economies, except China, which is likely to see a marginal dip. On a global level, steel demand is expected to be up by 1.2% in FY25, whereas India would grow at 8.2% in FY25.

Exhibit 14: Zinc consumption in India (kt)



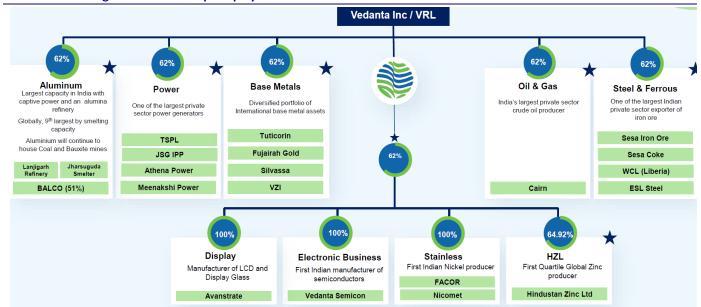


Exhibit 15: Demerger - Streamlined pure-play "Asset Owner" model

Sources: MOFSL, Company

- VEDL announced a demerger plan in Oct'23 across its existing business verticals. It plans to demerge six independent 'pure play' companies with an aim to simplify the corporate structure and unlock stakeholder value.
- Management guided that it has submitted the scheme to SE and the proposal is on track. After receiving necessary approvals from SE, the scheme will be filled with NCLT.
- Management guided USD1.9b of growth capex for FY25 to be split as follows: USD0.4b for Oil & Gas business, USD0.4 b for Zinc expansion projects, USD0.8b for aluminum and power, and the rest for others.
- In 4QFY24, the company commissioned 1.5MTPA of Lanjigarh alumina refinery, taking the total to 3.5MTPA; it also operationalized the Bicholim mine in Goa (with a capacity of 3MTPA). Going forward, the company plans robust growth capex outlay of USD8b, which will generate an incremental USD3-4b of annual EBITDA (total USD10b).

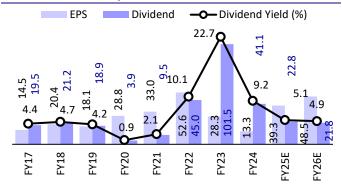
## Following expansions are underway:

- Lanjigarh train-II expansion and debottlenecking drives total refining capacity to 6MTPA
- ▶ BALCO Smelting capacity taking overall smelting capacity to 3.1MTPA from 2.4MTPA.
- Gamsberg Phase 2 will reach 500 KTPA from 250 KTPA
- Zinc capacity to reach 1.2MTPA vs. 1.1MTPA; and Silver capacity to reach 800TPA
- The company plans to ramp up the mining capacity; IOK, Goa, and WCL cumulatively will reach 30 MTPA vs. 13 MTPA earlier.
- FACOR expansion to raise the stainless capacity from 145 KTPA to 450 KTPA
- Merchant Power: Athena & Meenakshi to increase from 2.9 GW to 5.0 GW

## **Exhibit 16: RoE and RoCE likely to improve**

#### **—O—** RoE (%) 40.7 41.0 0 30.7 28.1 18.3 21.0 21.5 12.4 14.5 26.6 16.2 18.9 12.2 10.7 9.2 9.3 FY18 FY21

Exhibit 17: Dividend per share



Sources: MOFSL, Company Sources: MOFSL, Company

Exhibit 18: Entity-wise debt and cash movements (INR b)

Entity wise Debt	<b>2QFY22</b>	3QFY22	4QFY22	<b>1QFY23</b>	<b>2QFY23</b>	<b>3QFY23</b>	4QFY23	1QFY24	2QFY24	3QFY24	4QFY24
Gross Debt											
Vedanta Limited	305	338	367	452	453	452	420	443	425	441	422
Cairn India Holdings Ltd	28	28	16	16	10	9	27	26	26	18	18
Zinc India	46	100	28	28	21	51	118	93	113	101	85
Zinc International	1	3	0	-	-	-	-	-	-	2	4
BALCO	20	36	11	10	10	11	11	11	15	19	21
TSPL	73	74	70	70	69	69	64	64	64	62	61
ESL	-	-	27	26	25	24	23	23	21	21	19
Vedanta Star	-	-	-	-	-	-	-	-	-	-	-
Others	38	44	11	10	-2	-1	-1	75	81	88	88
<b>Consolidated Vedanta</b>	510	624	531	611	586	616	662	735	745	752	718
Net Debt											
Vedanta Limited	288	308	296	403	413	419	347	429	405	431	398
Cairn India Holdings Ltd	7	17	2	-13	-10	-6	11	13	8	10	6
Zinc India	-191	-110	-180	-214	-157	-114	18	-4	-1	4	-17
Zinc International	-3	-1	-6	-8	-13	-11	-7	-8	-4	-2	1
BALCO	3	29	4	7	6	7	7	6	10	17	17
TSPL	69	73	69	69	67	69	63	64	63	61	58
ESL	-	-	27	23	21	22	20	21	19	19	15
Vedanta Star	-	-	-9	-	-	-	-	-	-	-	-
Others	31	38	5	2	-7	-6	-5	72	78	86	84
Consol. VEDL (INR b)	204	354	210	268	321	381	453	592	578	625	563
Consol. VEDL (Ex HZL) (INR b)	395	464	389	482	478	495	435	596	578	621	581

Sources: MOFSL, Company

**Exhibit 19: SoTP valuation** 

(IND b)	EBITDA	EV	EV	Per
(INR b)	FY26E	EBITDA (x)	FY26E	Share
VEDL (ex HZL)				
Copper	0.1	5.0	0	0
Aluminium	182.5	6.0	1,095	294
Iron ore	13.1	6.0	78	21
Steel	5.4	6.0	32	9
Power	12.7	6.0	76	21
Zinc-Int	7.8	6.0	47	13
Oil & Gas	37.4	6.0	225	60
Sub. Tot.	259.0	6.0	1,554	418
Less: Net Debt			545	146
Equity Value			1,009	271
Hind. Zinc				
HZL	221	6.5	1,436	386
Add: Net Cash			184	50
Equity Value			1,620	435
INR/share (HZL)			380	
VEDL			INR b	INR/sh
HZL@64.9% (15% Hold Co. discount)			894	240
VEDL (ex HZL)			1,009	271
Equity value			1,903	
Shares outstanding (b)			3.7	
Target price (INR/sh)			500	11%

Source: MOFSL

Sources: MOFSL, Company

Exhibit 20: P/B ratio

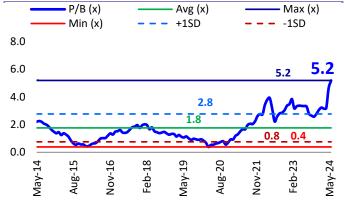
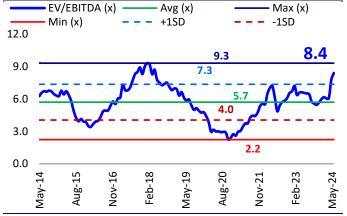


Exhibit 21: EV/EBITDA above the LTA



Source: MOFSL

# **Financials and valuations**

Income Statement (Consolidated) Y/E March	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E
Net Sales	722	919	920	844	880	1,327	1,473	1,390	1,524	1,604
Total Expenses	509	667	689	638	607	879	1,129	1.085	1,103	1,130
EBITDA	213	252	231	207	273	448	344	304	422	1,130 <b>474</b>
DDA	63	63	82	91	76	89	106	107	110	115
EBIT	150	189	149	116	197	359	239	197	311	359
Finance cost	59	58	57	50	52	48	62	95	95	92
Other income	46	36	40	25	34	26	29	26	26	27
PBT	138	167	132	91	179	337	205	128	243	293
Тах	38	57	39	-35	22	93	58	128	68	82
Rate (%)	27.4	34.4	29.2	-38.5	12.2	27.4	28.2	100.2	28.0	28.0
PAT (before EO)	100	109	94	126	157	245	147	0	175	20.0 211
	-1	8		-170	-7	-8	-2	76		0
EO expense /Income PAT before MI and Asso.	99	118	9 <b>7</b>	-170 - <b>43</b>	150	237	145	76 <b>75</b>	0 <b>175</b>	211
	44	34	26	19	34	49	39	33	40	48
Minority interests Share in Asso.	0	0	0	0	0	49	0	0	0	48
PAT after MI and Asso.	55	84	71	- <b>62</b>	116	188	106	42	135	163
	54	76	67	107	123	196	105	42	135	163
Attrib. PAT (after MI & Asso.) Change (YoY %)	-74.9	40.4	-11.0	59.0	14.5	59.4	-46.2	-53.1	174.7	20.6
Balance Sheet (Consolidated)										INR b
	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24	FY25E	
Balance Sheet (Consolidated)	FY17 4	<b>FY18</b> 4	<b>FY19</b> 4	<b>FY20</b> 4	<b>FY21</b>	<b>FY22</b> 4	<b>FY23</b>	<b>FY24</b> 4	<b>FY25E</b> 4	FY26E
Balance Sheet (Consolidated) Y/E March										<b>FY26E</b> 4
Balance Sheet (Consolidated) Y/E March Share Capital	4	4	4	4	4	4	4	4	4	<b>FY26E</b> 4 436
Balance Sheet (Consolidated) Y/E March Share Capital Reserves	4 601	4 631	4 619	4 543	4 619	4 650	4 391	4 304	4 354	<b>FY26E</b> 4 436 <b>440</b>
Balance Sheet (Consolidated) Y/E March Share Capital Reserves Net Worth	4 601 <b>605</b>	4 631 <b>635</b>	4 619 <b>623</b>	4 543 <b>546</b>	4 619 <b>623</b>	4 650 <b>654</b>	4 391 <b>394</b>	4 304 <b>307</b>	4 354 <b>358</b>	<b>FY26E</b> 4 436 <b>440</b> 717
Balance Sheet (Consolidated) Y/E March Share Capital Reserves Net Worth Total Loans	4 601 <b>605</b> 906	4 631 <b>635</b> 725	4 619 <b>623</b> 835	4 543 <b>546</b> 757	4 619 <b>623</b> 686	4 650 <b>654</b> 534	4 391 <b>394</b> 665	4 304 <b>307</b> 722	4 354 <b>358</b> 732	<b>FY26E</b> 4 436 <b>440</b> 717 75
Balance Sheet (Consolidated) Y/E March Share Capital Reserves Net Worth Total Loans Deferred Tax Liability	4 601 <b>605</b> 906 -54	4 631 <b>635</b> 725 -9	4 619 <b>623</b> 835 10	4 543 <b>546</b> 757 -40	4 619 <b>623</b> 686 -36	4 650 <b>654</b> 534 -7	4 391 <b>394</b> 665 -26	4 304 <b>307</b> 722 75	4 354 <b>358</b> 732 75	<b>FY26E</b> 4 436 <b>440</b> 717 75 <b>1,433</b>
Balance Sheet (Consolidated) Y/E March Share Capital Reserves Net Worth Total Loans Deferred Tax Liability Capital Employed	4 601 <b>605</b> 906 -54 <b>1,597</b>	4 631 <b>635</b> 725 -9 <b>1,511</b>	4 619 <b>623</b> 835 10 <b>1,621</b>	4 543 <b>546</b> 757 -40 <b>1,435</b>	4 619 <b>623</b> 686 -36 <b>1,423</b>	4 650 <b>654</b> 534 -7 <b>1,355</b>	4 391 <b>394</b> 665 -26 <b>1,133</b>	4 304 <b>307</b> 722 75 <b>1,218</b>	4 354 <b>358</b> 732 75 <b>1,318</b>	<b>FY26E</b> 4 436 <b>440</b> 717 75 <b>1,433</b> 3,075
Balance Sheet (Consolidated) Y/E March Share Capital Reserves Net Worth Total Loans Deferred Tax Liability Capital Employed Gross Block	4 601 <b>605</b> 906 -54 <b>1,597</b> 1,641	4 631 <b>635</b> 725 -9 <b>1,511</b> 1,810	4 619 <b>623</b> 835 10 <b>1,621</b> 2,176	4 543 <b>546</b> 757 -40 <b>1,435</b> 2,182	4 619 <b>623</b> 686 -36 <b>1,423</b> 2,411	4 650 <b>654</b> 534 -7 <b>1,355</b> 2,542	4 391 <b>394</b> 665 -26 <b>1,133</b> 2,744	4 304 <b>307</b> 722 75 <b>1,218</b> 2,888	4 354 <b>358</b> 732 75 <b>1,318</b> 2,983	<b>FY26E</b> 4 436 <b>440</b> 717 75 <b>1,433</b> 3,075 2,098
Balance Sheet (Consolidated) Y/E March Share Capital Reserves Net Worth Total Loans Deferred Tax Liability Capital Employed Gross Block Less: Accumulated Depreciation	4 601 <b>605</b> 906 -54 <b>1,597</b> 1,641 775	4 631 635 725 -9 1,511 1,810 848	4 619 <b>623</b> 835 10 <b>1,621</b> 2,176 1,185	4 543 <b>546</b> 757 -40 <b>1,435</b> 2,182 1,276	4 619 <b>623</b> 686 -36 <b>1,423</b> 2,411 1,482	4 650 <b>654</b> 534 -7 <b>1,355</b> 2,542 1,591	4 391 <b>394</b> 665 -26 <b>1,133</b> 2,744 1,766	4 304 <b>307</b> 722 75 <b>1,218</b> 2,888 1,873	4 354 358 732 75 1,318 2,983 1,983	<b>FY26E</b> 4 436 <b>440</b> 717 75 <b>1,433</b> 3,075
Balance Sheet (Consolidated) Y/E March Share Capital Reserves Net Worth Total Loans Deferred Tax Liability Capital Employed Gross Block Less: Accumulated Depreciation Net Fixed Assets	4 601 <b>605</b> 906 -54 <b>1,597</b> 1,641 775 <b>866</b>	4 631 635 725 -9 1,511 1,810 848 962	4 619 <b>623</b> 835 10 <b>1,621</b> 2,176 1,185 <b>991</b>	4 543 <b>546</b> 757 -40 <b>1,435</b> 2,182 1,276 <b>907</b>	4 619 <b>623</b> 686 -36 <b>1,423</b> 2,411 1,482 <b>929</b>	4 650 <b>654</b> 534 -7 <b>1,355</b> 2,542 1,591 <b>951</b>	4 391 394 665 -26 1,133 2,744 1,766 978	4 304 307 722 75 1,218 2,888 1,873 1,015	4 354 358 732 75 1,318 2,983 1,983 999	FY26E 4 436 440 717 75 1,433 3,075 2,098 976
Balance Sheet (Consolidated) Y/E March Share Capital Reserves Net Worth Total Loans Deferred Tax Liability Capital Employed Gross Block Less: Accumulated Depreciation Net Fixed Assets Capital WIP	4 601 605 906 -54 1,597 1,641 775 866 177	4 631 635 725 -9 1,511 1,810 848 962 161	4 619 <b>623</b> 835 10 <b>1,621</b> 2,176 1,185 <b>991</b> 222	4 543 <b>546</b> 757 -40 <b>1,435</b> 2,182 1,276 <b>907</b> 168	4 619 <b>623</b> 686 -36 <b>1,423</b> 2,411 1,482 <b>929</b> 139	4 650 <b>654</b> 534 -7 <b>1,355</b> 2,542 1,591 <b>951</b>	4 391 394 665 -26 1,133 2,744 1,766 978 174	4 304 307 722 75 1,218 2,888 1,873 1,015 203	4 354 358 732 75 1,318 2,983 1,983 999 257	FY26E  4  436  440  717  75  1,433  3,075  2,098  976  322
Balance Sheet (Consolidated) Y/E March Share Capital Reserves Net Worth Total Loans Deferred Tax Liability Capital Employed Gross Block Less: Accumulated Depreciation Net Fixed Assets Capital WIP Investments	4 601 <b>605</b> 906 -54 <b>1,597</b> 1,641 775 <b>866</b> 177	4 631 635 725 -9 1,511 1,810 848 962 161	4 619 <b>623</b> 835 10 <b>1,621</b> 2,176 1,185 <b>991</b> 222 49	4 543 <b>546</b> 757 -40 <b>1,435</b> 2,182 1,276 <b>907</b> 168	4 619 <b>623</b> 686 -36 <b>1,423</b> 2,411 1,482 <b>929</b> 139	4 650 <b>654</b> 534 -7 <b>1,355</b> 2,542 1,591 <b>951</b> 142	4 391 394 665 -26 1,133 2,744 1,766 978 174	4 304 307 722 75 1,218 2,888 1,873 1,015 203 10	4 354 358 732 75 1,318 2,983 1,983 999 257	FY26E  4  436  440  717  75  1,433  3,075  2,098  976  322  10
Balance Sheet (Consolidated) Y/E March Share Capital Reserves Net Worth Total Loans Deferred Tax Liability Capital Employed Gross Block Less: Accumulated Depreciation Net Fixed Assets Capital WIP Investments WC. Assets Inventory Account Receivables	4 601 605 906 -54 1,597 1,641 775 866 177 1 872 96	4 631 635 725 -9 1,511 1,810 848 962 161 2 674 120 53	4 619 623 835 10 1,621 2,176 1,185 991 222 49 723 132	4 543 546 757 -40 1,435 2,182 1,276 907 168 1 691 113 58	4 619 623 686 -36 1,423 2,411 1,482 929 139 2 729 99 66	4 650 <b>654</b> 534 -7 <b>1,355</b> 2,542 1,591 <b>951</b> 142 2 <b>840</b> 143	4 391 394 665 -26 1,133 2,744 1,766 978 174 5 721 150 65	4 304 307 722 75 1,218 2,888 1,873 1,015 203 10 653 130 60	4 354 358 732 75 1,318 2,983 1,983 999 257 10 721 155 68	FY26E  4  436  440  717  75  1,433  3,075  2,098  976  322  10  808  164  71
Balance Sheet (Consolidated) Y/E March Share Capital Reserves Net Worth Total Loans Deferred Tax Liability Capital Employed Gross Block Less: Accumulated Depreciation Net Fixed Assets Capital WIP Investments WC. Assets Inventory	4 601 605 906 -54 1,597 1,641 775 866 177 1	4 631 635 725 -9 1,511 1,810 848 962 161 2 674	4 619 623 835 10 1,621 2,176 1,185 991 222 49 723 132	4 543 546 757 -40 1,435 2,182 1,276 907 168 1 691	4 619 <b>623</b> 686 -36 <b>1,423</b> 2,411 1,482 <b>929</b> 139 2 <b>729</b> 99	4 650 <b>654</b> 534 -7 <b>1,355</b> 2,542 1,591 <b>951</b> 142 2 <b>840</b> 143	4 391 394 665 -26 1,133 2,744 1,766 978 174 5 721	4 304 307 722 75 1,218 2,888 1,873 1,015 203 10 653 130	4 354 358 732 75 1,318 2,983 1,983 999 257 10 721	FY26E  4  436  440  717  75  1,433  3,075  2,098  976  322  10  808  164  71
Balance Sheet (Consolidated) Y/E March Share Capital Reserves Net Worth Total Loans Deferred Tax Liability Capital Employed Gross Block Less: Accumulated Depreciation Net Fixed Assets Capital WIP Investments WC. Assets Inventory Account Receivables	4 601 605 906 -54 1,597 1,641 775 866 177 1 872 96	4 631 635 725 -9 1,511 1,810 848 962 161 2 674 120 53	4 619 623 835 10 1,621 2,176 1,185 991 222 49 723 132	4 543 546 757 -40 1,435 2,182 1,276 907 168 1 691 113 58	4 619 623 686 -36 1,423 2,411 1,482 929 139 2 729 99 66	4 650 <b>654</b> 534 -7 <b>1,355</b> 2,542 1,591 <b>951</b> 142 2 <b>840</b> 143	4 391 394 665 -26 1,133 2,744 1,766 978 174 5 721 150 65	4 304 307 722 75 1,218 2,888 1,873 1,015 203 10 653 130 60	4 354 358 732 75 1,318 2,983 1,983 999 257 10 721 155 68	FY26E  4  436  440  717  75  1,433  3,075  2,098  976  322  10  808  164  71  262
Balance Sheet (Consolidated) Y/E March Share Capital Reserves Net Worth Total Loans Deferred Tax Liability Capital Employed Gross Block Less: Accumulated Depreciation Net Fixed Assets Capital WIP Investments WC. Assets Inventory Account Receivables Cash and Bank Balance	4 601 605 906 -54 1,597 1,641 775 866 177 1 872 96 34 610	4 631 635 725 -9 1,511 1,810 848 962 161 2 674 120 53	4 619 623 835 10 1,621 2,176 1,185 991 222 49 723 132 77	4 543 546 757 -40 1,435 2,182 1,276 907 168 1 691 113 58 372	4 619 623 686 -36 1,423 2,411 1,482 929 139 2 729 99 66	4 650 <b>654</b> 534 -7 <b>1,355</b> 2,542 1,591 <b>951</b> 142 2 <b>840</b> 143 82 327	4 391 394 665 -26 1,133 2,744 1,766 978 174 5 721 150 65 219	4 304 307 722 75 1,218 2,888 1,873 1,015 203 10 653 130 60 152	4 354 358 732 75 1,318 2,983 1,983 999 257 10 721 155 68 188	FY26E  4  436  440  717  75  1,433  3,075  2,098  976  322  10  808  164  71  262  311
Balance Sheet (Consolidated) Y/E March Share Capital Reserves Net Worth Total Loans Deferred Tax Liability Capital Employed Gross Block Less: Accumulated Depreciation Net Fixed Assets Capital WIP Investments WC. Assets Inventory Account Receivables Cash and Bank Balance Loans and advances	4 601 605 906 -54 1,597 1,641 775 866 177 1 872 96 34 610 131	4 631 635 725 -9 1,511 1,810 848 962 161 2 674 120 53 338 163	4 619 623 835 10 1,621 2,176 1,185 991 222 49 723 132 77 365 149	4 543 546 757 -40 1,435 2,182 1,276 907 168 1 691 113 58 372 148	4 619 623 686 -36 1,423 2,411 1,482 929 139 2 729 99 66 331 232	4 650 654 534 -7 1,355 2,542 1,591 951 142 2 840 143 82 327 288	4 391 394 665 -26 1,133 2,744 1,766 978 174 5 721 150 65 219 286	4 304 307 722 75 1,218 2,888 1,873 1,015 203 10 653 130 60 152 311	4 354 358 732 75 1,318 2,983 1,983 999 257 10 721 155 68 188 311	FY26E  4  436  440  717  75  1,433  3,075  2,098  976  322  10  808  164  71  262  311  683
Balance Sheet (Consolidated) Y/E March Share Capital Reserves Net Worth Total Loans Deferred Tax Liability Capital Employed Gross Block Less: Accumulated Depreciation Net Fixed Assets Capital WIP Investments WC. Assets Inventory Account Receivables Cash and Bank Balance Loans and advances WC. Liability & Prov.	4 601 605 906 -54 1,597 1,641 775 866 177 1 872 96 34 610 131 319	4 631 635 725 -9 1,511 1,810 848 962 161 2 674 120 53 338 163 287 84	4 619 623 835 10 1,621 2,176 1,185 991 222 49 723 132 77 365 149 365	4 543 546 757 -40 1,435 2,182 1,276 907 168 1 691 113 58 372 148 333	4 619 623 686 -36 1,423 2,411 1,482 929 139 2 729 99 66 331 232 375	4 650 <b>654</b> 534 -7 <b>1,355</b> 2,542 1,591 <b>951</b> 142 2 <b>840</b> 143 82 327 288 <b>580</b>	4 391 394 665 -26 1,133 2,744 1,766 978 174 5 721 150 65 219 286 745	4 304 307 722 75 1,218 2,888 1,873 1,015 203 10 653 130 60 152 311 664	4 354 358 732 75 1,318 2,983 1,983 999 257 10 721 155 68 188 311 669	FY26E  4 436 440 717 75 1,433 3,075 2,098 976 322 10 808 164 71 262 311 683 269
Balance Sheet (Consolidated) Y/E March Share Capital Reserves Net Worth Total Loans Deferred Tax Liability Capital Employed Gross Block Less: Accumulated Depreciation Net Fixed Assets Capital WIP Investments WC. Assets Inventory Account Receivables Cash and Bank Balance Loans and advances WC. Liability & Prov. Trade payables	4 601 605 906 -54 1,597 1,641 775 866 177 1 872 96 34 610 131 319	4 631 635 725 -9 1,511 1,810 848 962 161 2 674 120 53 338 163 287 84	4 619 623 835 10 1,621 2,176 1,185 991 222 49 723 132 77 365 149 365 92	4 543 546 757 -40 1,435 2,182 1,276 907 168 1 691 113 58 372 148 333 80	4 619 623 686 -36 1,423 2,411 1,482 929 139 2 729 99 66 331 232 375	4 650 <b>654</b> 534 -7 <b>1,355</b> 2,542 1,591 <b>951</b> 142 2 <b>840</b> 143 82 327 288 <b>580</b> 215	4 391 394 665 -26 1,133 2,744 1,766 978 174 5 721 150 65 219 286 745	4 304 307 722 75 1,218 2,888 1,873 1,015 203 10 653 130 60 152 311 664 250	4 354 358 732 75 1,318 2,983 1,983 999 257 10 721 155 68 188 311 669 256	FY26E  4  436  440  717  75  1,433  3,075  2,098  976  322  10  808  164

 $Motilal\ Oswal$ 

# **Financials and valuations**

Basic (INR)	Ratios										
FPS	Y/E March	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E
Cash PFS   31.4   37.3   40.2   53.3   53.5   76.5   56.7   42.1   66.1   17   DPS   19.5   21.2   18.9   3.9   9.5   45.0   101.5   41.1   22.8   2.7   DPS   19.5   21.2   18.9   3.9   9.5   45.0   101.5   41.1   22.8   2.7   PSP   27.0   104.1   104.0   13.5   28.8   85.0   358.9   309.8   62.8   Valuation (x)   P/E   31.0   22.1   24.8   15.6   13.6   8.6   15.9   34.0   12.4   1.0   Cash P/E   14.3   12.1   11.2   8.4   8.4   5.9   7.9   10.7   6.8   P/BV (incl-goodwill)   2.8   2.6   2.7   3.1   2.7   2.6   4.2   5.4   4.7   P/BV (incl-goodwill)   2.8   2.3   2.4   2.5   2.4   15.5   1.4   1.6   1.5   EV/Sales   2.8   2.3   2.4   2.5   5.3   7.6   9.3   6.7   EV/Sales   2.8   2.3   2.4   2.5   5.3   7.6   9.3   6.7   EV/Sales   2.8   2.3   2.4   2.5   2.4   15.5   1.4   1.6   1.5   EV/Sales   2.8   2.3   2.4   2.5   2.4   15.5   1.4   1.6   1.5   EV/Sales   2.8   2.3   2.4   2.5   2.4   15.5   1.4   1.6   1.5   EV/Sales   2.8   2.3   2.4   2.5   2.4   1.5   1.4   1.6   1.5   EV/Sales   2.8   2.3   2.4   2.5   2.4   1.5   1.4   1.6   1.5   EV/Sales   2.8   2.3   2.4   2.5   2.4   1.5   1.4   1.6   1.5   EV/Sales   2.8   2.3   2.4   2.5   2.4   1.5   1.4   1.6   1.5   EV/Sales   2.8   2.3   2.4   2.5   2.4   1.5   1.4   1.5   1.5   ERUTIDA Margins   2.9   2.7   2.5   2.4   3.1   3.3   2.2   2.7   2.5   5.1   ERUTIDA Margins   2.9   2.7   2.5   2.4   3.1   3.3   2.2   2.7   2.5   2.7   2.5   EROC (pre-tax)   12.4   14.5   12.1   9.2   16.2   2.7   2.1   1.9   2.6   6.1   2.4   EROC (pre-tax)   12.4   14.5   12.1   9.2   16.2   2.7   2.1   1.9   2.6   6.1   2.4   EROC (pre-tax)   12.4   14.5   12.1   9.2   16.2   2.7   2.1   1.9   1.4   1.5   1.5   ERCENSABLE (Days)   17   21   3.0   2.5   2.8   2.2   1.6   1.6   1.6   1.6   Inventory (Days)   1.7   2.1   3.0   2.5   2.8   2.2   1.6   1.6   1.6   1.6   Inventory (Days)   3.4   3.9   3.3   2.8   4.4   8.0   4.3   2.4   3.6   EVERNOR Statement   1.7   1.7   1.7   1.7   1.7   1.7   1.7   1.7   1.7   EVERNOR Statement   1.8   4.7   2.1   9.9   3.0   4.8   4.8   3.	Basic (INR)										
By/Share   162,7   170,7   167,5   146,9   167,4   175,8   106,0   82,6   96,1   120,0   195   1	EPS	14.5	20.4		28.8	33.0	<b>52.6</b>	28.3	13.3	36.4	43.9
DPS		31.4	37.3	40.2	53.3	53.5	76.5	56.7	42.1	66.1	74.8
Payout (%)	BV/Share	162.7	170.7	167.5	146.9	167.4	175.8	106.0	82.6	96.1	118.2
Valuation (s)   P E	DPS	19.5	21.2	18.9	3.9	9.5	45.0	101.5	41.1	22.8	21.8
P E	Payout (%)	134.0	104.1	104.0	13.5	28.8	85.5	358.9	309.8	62.8	49.7
Cash P/E P/BW (Incl. goodwill)	Valuation (x)										
P/BV (Inclgoodwill) 28	P/E	31.0	22.1	24.8	15.6	13.6	8.6	15.9	34.0	12.4	10.2
EV/Sales 2.8 2.3 2.4 2.5 2.4 1.5 1.4 1.6 1.5 EV/SBITDA 11.7 10.5 11.7 12.4 9.5 5.3 7.6 9.3 6.7 Dividend Vield (%) 4.3 4.7 4.2 0.9 2.1 10.0 22.6 9.1 5.1 EVELTING Margins 2.95 27.4 25.1 24.5 31.0 33.8 23.4 21.9 27.7 2 Net Profit Margins 7.5 8.3 7.3 12.7 14.0 14.7 7.1 3.5 8.9 1.8 EVELTIDA Margins 7.5 8.3 7.3 12.7 14.0 14.7 7.1 3.5 8.9 1.8 Roc 9.3 12.2 10.7 18.3 21.0 30.7 20.1 14.1 40.7 4 RocE (pre-tax) 12.4 14.5 12.1 9.2 16.2 27.7 21.5 18.9 26.6 2.8 Rol (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 RocE (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 Roce (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 Roce (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 Roce (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 Roce (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 Roce (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 Roce (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 Roce (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 Roce (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 Roce (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 Roce (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 Roce (pre-tax) 15.2 18.9 2.2 16.2 27.7 21.5 18.9 26.6 2.2 16.2 27.7 21.5 18.9 26.6 2.2 16.2 27.7 21.5 18.9 26.6 2.2 16.2 27.7 21.5 18.9 26.6 2.2 16.2 27.7 21.5 18.9 26.6 2.2 16.2 27.7 21.5 18.9 26.6 2.2 16.2 27.7 21.5 18.9 26.6 2.2 16.2 27.7 21.5 18.9 26.6 2.2 16.2 27.7 21.5 18.9 26.6 2.2 16.2 27.7 21.5 18.9 26.6 2.2 16.2 27.7 21.5 18.9 21.5 21.5 21.5 21.5 21.5 21.5 21.5 21.5	Cash P/E	14.3	12.1	11.2	8.4	8.4	5.9	7.9	10.7	6.8	6.0
EV/EBITDA 11.7 10.5 11.7 12.4 9.5 5.3 7.6 9.3 6.7   Dividend Vield (%) 4.3 4.7 4.2 0.9 2.1 10.0 22.6 9.1 5.1   EBITDA Margins 29.5 27.4 25.1 24.5 31.0 33.8 23.4 21.9 27.7 25.1	· · · · · · · · · · · · · · · · · · ·	2.8	2.6	2.7	3.1	2.7	2.6	4.2	5.4	4.7	3.8
Dividend Yield (%)   4.3   4.7   4.2   0.9   2.1   10.0   22.6   9.1   5.1	EV/Sales	2.8	2.3	2.4	2.5	2.4	1.5	1.4	1.6	1.5	1.4
Return Ratios (%)  EBITDA Margins  29.5  27.4  25.1  24.5  31.0  33.8  23.4  21.9  27.7  25.8  3 7.3  12.7  14.0  14.7  7.1  3.5  8.9  18.0  ROE (pre-tax)  12.4  14.5  12.1  19.2  16.6  27.7  21.0  21.0  27.7  21.0  21.1  21.0	EV/EBITDA	11.7	10.5	11.7		9.5	5.3	7.6	9.3	6.7	5.8
EBITDA Margins	Dividend Yield (%)	4.3	4.7	4.2	0.9	2.1	10.0	22.6	9.1	5.1	4.9
Net Profit Margins 7.5 8.3 7.3 12.7 14.0 14.7 7.1 3.5 8.9 1 RoE 9.3 12.2 10.7 18.3 21.0 30.7 20.1 14.1 40.7 4 RoCE (pre-tax) 12.4 14.5 12.1 9.2 16.2 27.7 21.5 18.9 26.6 2.6 RoIC (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 20.0 RoIC (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 20.0 RoIC (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 20.0 RoIC (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 20.0 RoIC (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 20.0 RoIC (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 20.0 RoIC (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 20.0 RoIC (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 20.0 RoIC (pre-tax) 15.2 18.9 24.5 12.5 12.0 12.0 12.0 12.0 14.1 15.5 14	Return Ratios (%)										
RoE (pre-tax) 12.4 14.5 12.1 9.2 16.2 27.7 21.5 18.9 26.6 2 RoCE (pre-tax) 15.2 17.5 12.3 10.0 18.3 33.9 24.6 19.9 28.4 3 Working Capital Ratios Fixed Asset Turnover (x) 0.9 1.0 0.9 9.1.0 1.4 1.5 1.4 1.5 Receivable (Days) 17 21 30 25 28 22 16 16 16 16 Inventory (Days) 49 48 52 49 41 39 37 37 37 37 37 37 37 37 37 38 33 39 96 1 61 61 Leverage Ratio (x)  Current Ratio 1.2 2.3 2.0 2.1 1.9 1.4 1.0 1.0 1.1 Interest Cover Ratio 3.4 3.9 3.3 2.8 4.4 8.0 4.3 2.4 3.6 Net Debt/EBITDA 1.4 1.5 2.0 1.9 1.3 0.5 1.3 1.9 1.3 Net Debt/Equity 0.5 0.6 0.8 0.7 0.6 0.3 1.1 1.9 1.5  Cash Flow Statement  TYE March FY17 FY18 FY19 FY20 FY21 FY22 FY23 FY24 FY25E FY2 RBITDA 213 252 231 207 273 448 344 304 422 4.  RBITDA 213 252 231 207 273 448 344 304 422 4.  RBITDA 213 252 231 207 273 448 344 304 422 4.  RBITDA 213 252 231 207 273 448 344 304 422 4.  RBITDA 213 252 231 207 273 448 344 304 422 4.  RBITDA 213 252 231 207 273 448 344 304 422 4.  RBITDA 213 252 231 207 273 448 344 304 422 4.  RBITDA 214 238 193 240 350 331 357 366 36 36 36 36 36 36 36 36 36 36 36 36	EBITDA Margins	29.5	27.4	25.1	24.5	31.0	33.8	23.4	21.9	27.7	29.5
RoCE (pre-tax)	Net Profit Margins	7.5	8.3	7.3	12.7	14.0	14.7	7.1	3.5	8.9	10.2
RolC (pre-tax)    15.2   17.5   12.3   10.0   18.3   33.9   24.6   19.9   28.4   34	RoE	9.3	12.2	10.7	18.3	21.0	30.7	20.1	14.1	40.7	41.0
Working Capital Ratios   Fixed Asset Turnover (x)   0.9   1.0   0.9   0.9   1.0   1.4   1.5   1.4   1.5   1.6   1.1   1.6   1.5   1.6   1.6   1.1   1.5   1.5   1.6   1.5   1.6   1.5   1.6   1.5   1.6   1.5   1.6   1.5   1.6   1.5   1.6   1.5   1.6   1.5   1.6   1.5   1.6   1.5   1.6   1.5   1.6   1.5   1.6   1.5   1.6   1.5		12.4	14.5	12.1		16.2	27.7	21.5	18.9	26.6	28.1
Fixed Asset Turnover (x)   0.9   1.0   0.9   0.9   1.0   1.4   1.5   1.4   1.5   1.6   1.5   1.6   1.5   1.3   1.5   1.3   1.5   1.3   1.5   1.3   1.5   1.3   1.5   1.3   1.5   1.3   1.5   1.3   1.5   1.3   1.5   1.5   1.3   1.5   1.3   1.5   1.3   1.5   1.3   1.5   1.3   1.5   1.3   1.5   1.3   1.5   1.3   1.5   1.3   1.5   1	RoIC (pre-tax)	15.2	17.5	12.3	10.0	18.3	33.9	24.6	19.9	28.4	31.2
Receivable (Days)	Working Capital Ratios										
Inventory (Days)	Fixed Asset Turnover (x)	0.9	1.0	0.9	0.9	1.0	1.4	1.5	1.4	1.5	1.6
Trade payable (Days)         36         33         37         35         33         59         61         61         61           Leverage Ratio (x)         Current Ratio         2.7         2.3         2.0         2.1         1.9         1.4         1.0         1.0         1.1           Interest Cover Ratio         3.4         3.9         3.3         2.8         4.4         8.0         4.3         2.4         3.6           Net Debt/EgitTDA         1.4         1.5         2.0         1.9         1.3         0.5         1.3         1.9         1.3           Net Debt/Equity         0.5         0.6         0.8         0.7         0.6         0.3         1.1         1.9         1.5           Net Debt/Equity         0.5         0.6         0.8         0.7         0.6         0.3         1.1         1.9         1.3           Net Debt/Equity         0.5         0.6         0.8         0.7         0.6         0.3         1.1         1.9         1.3         1.9         1.3         1.9         1.3         1.9         1.3         1.1         1.9         1.3         4.4         4.4         4.4         4.2         4.2         4.2	Receivable (Days)	17	21	30	25	28	22	16	16	16	16
Leverage Ratio (x)   Current Ratio   2.7   2.3   2.0   2.1   1.9   1.4   1.0   1.0   1.1   Interest Cover Ratio   3.4   3.9   3.3   2.8   4.4   8.0   4.3   2.4   3.6   Net Debt/EBITDA   1.4   1.5   2.0   1.9   1.3   0.5   1.3   1.9   1.3   Net Debt/Equity   0.5   0.6   0.8   0.7   0.6   0.3   1.1   1.9   1.5	Inventory (Days)	49	48	52	49	41	39	37	37	37	37
Current Ratio 2.7 2.3 2.0 2.1 1.9 1.4 1.0 1.0 1.1 Interest Cover Ratio 3.4 3.9 3.3 2.8 4.4 8.0 4.3 2.4 3.6 Net Debt/EBITDA 1.4 1.5 2.0 1.9 1.3 0.5 1.3 1.9 1.3 Net Debt/Equity 0.5 0.6 0.8 0.7 0.6 0.3 1.1 1.9 1.5   Cash Flow Statement	Trade payable (Days)	36	33	37	35	33	59	61	61	61	61
Interest Cover Ratio   3.4   3.9   3.3   2.8   4.4   8.0   4.3   2.4   3.6   Net Debt/EBITDA   1.4   1.5   2.0   1.9   1.3   0.5   1.3   1.9   1.3   Net Debt/Equity   0.5   0.6   0.8   0.7   0.6   0.3   1.1   1.9   1.5   Net Debt/Equity   0.5   0.6   0.8   0.7   0.6   0.3   1.1   1.9   1.5   Net Debt/Equity   0.5   0.6   0.8   0.7   0.6   0.3   1.1   1.9   1.5   Net Debt/Equity   0.5   0.6   0.8   0.7   0.6   0.3   1.1   1.9   1.5   Net Debt/Equity   0.5   0.6   0.8   0.7   0.6   0.3   1.1   1.9   1.5   Net Debt/Equity   0.5   0.6   0.8   0.7   0.6   0.3   1.1   1.9   1.5   Net Debt/Equity   0.5   0.6   0.8   0.7   0.6   0.3   1.1   1.9   1.5   Net Debt/Equity   0.5   0.6   0.8   0.7   0.6   0.3   0.5   1.1   1.9   1.5   Net Debt/Equity   0.5   0.6   0.8   0.7   0.6   0.3   0.5	Leverage Ratio (x)										
Net Debt/EBITDA   1.4   1.5   2.0   1.9   1.3   0.5   1.3   1.9   1.3   Net Debt/Equity   0.5   0.6   0.8   0.7   0.6   0.3   1.1   1.9   1.5   Net Debt/Equity   0.5   0.6   0.8   0.7   0.6   0.3   1.1   1.9   1.5   Net Debt/Equity   0.5   0.6   0.8   0.7   0.6   0.3   1.1   1.9   1.5   Net Debt/Equity   0.5   0.6   0.8   0.7   0.6   0.3   1.1   1.9   1.5   Net Debt/Equity   0.5   0.6   0.8   0.7   0.6   0.3   1.1   1.9   1.5   Net Debt/Equity   0.5   0.6   0.8   0.7   0.6   0.3   1.1   1.9   1.5   Net Debt/Equity   0.5   0.8   0.7   0.6   0.3   1.1   1.9   1.5   Net Debt/Equity   0.5   0.5   0.8   0.7   0.6   0.3   1.1   1.9   1.5   Net Debt/Equity   0.5	Current Ratio	2.7	2.3	2.0	2.1	1.9	1.4	1.0	1.0	1.1	1.2
Net Debt/Equity   0.5   0.6   0.8   0.7   0.6   0.3   1.1   1.9   1.5	Interest Cover Ratio	3.4	3.9	3.3	2.8	4.4	8.0	4.3	2.4	3.6	4.2
Cash Flow Statement   FY17	Net Debt/EBITDA	1.4	1.5	2.0	1.9	1.3	0.5	1.3	1.9	1.3	1.0
Y/E March         FY17         FY18         FY19         FY20         FY21         FY22         FY23         FY24         FY25E         FY2           EBITDA         213         252         231         207         273         448         344         304         422         4           Non cash exp. (income)         2         7         11         7         18         6         4         64         0           (Inc)/Dec in Working. Cap.         18         -47         21         -9         -30         -48         46         16         -27         -68           Tax paid         -20         -32         -26         -11         -21         -57         -64         -27         -68           CF from Op. Activity         180         174         238         193         240         350         331         357         326         3           (Inc)/Dec in FA + CWIP         -55         -74         -89         -77         -69         -105         -138         -168         -148            Free Cash Flow         125         100         149         116         171         245         193         189         179         - </td <td>Net Debt/Equity</td> <td>0.5</td> <td>0.6</td> <td>0.8</td> <td>0.7</td> <td>0.6</td> <td>0.3</td> <td>1.1</td> <td>1.9</td> <td>1.5</td> <td>1.0</td>	Net Debt/Equity	0.5	0.6	0.8	0.7	0.6	0.3	1.1	1.9	1.5	1.0
Y/E March         FY17         FY18         FY19         FY20         FY21         FY22         FY23         FY24         FY25E         FY2           EBITDA         213         252         231         207         273         448         344         304         422         4           Non cash exp. (income)         2         7         11         7         18         6         4         64         0           (Inc)/Dec in Working. Cap.         18         -47         21         -9         -30         -48         46         16         -27         -68           Tax paid         -20         -32         -26         -11         -21         -57         -64         -27         -68           CF from Op. Activity         180         174         238         193         240         350         331         357         326         3           (Inc)/Dec in FA + CWIP         -55         -74         -89         -77         -69         -105         -138         -168         -148            Free Cash Flow         125         100         149         116         171         245         193         189         179         - </td <td></td>											
EBITDA 213 252 231 207 273 448 344 304 422 40 10(Inc)/Dec in Working. Cap. 18 -47 21 -9 -30 -48 46 16 -27 168 173 174 238 193 240 350 331 357 326 174 18 18 19 19 19 19 19 19 19 19 19 19 19 19 19	Cash Flow Statement										INR b
Non cash exp. (income)   2											FY26E
(Inc)/Dec in Working. Cap.         18         -47         21         -9         -30         -48         46         16         -27           Tax paid         -20         -32         -26         -11         -21         -57         -64         -27         -68           CF from Op. Activity         180         174         238         193         240         350         331         357         326         3           (Inc)/Dec in FA + CWIP         -55         -74         -89         -77         -69         -105         -138         -168         -148        7           Free Cash Flow         125         100         149         116         171         245         193         189         179         26           Pree Cash Flow         125         100         149         116         171         245         193         189         179         2           (Pur)/Sale of Investments         27         14         42         42         9         47         92         15         0           Interest & Dividend Income         11         14         9         8         20         19         17         17         26           Othe											474
Tax paid         -20         -32         -26         -11         -21         -57         -64         -27         -68           CF from Op. Activity         180         174         238         193         240         350         331         357         326         3           (Inc)/Dec in FA + CWIP         -55         -74         -89         -77         -69         -105         -138         -168         -148	· · · · · · · · · · · · · · · · · · ·							4	64	0	0
CF from Op. Activity         180         174         238         193         240         350         331         357         326         327         44         42         42         42         9         47         92         15         0         11         14         9         8         20         19         17         17         26         17         11         26         12         12         9         8         20         19         17         17         26         17         17         26         18         12         19         17         17         26         18         12         19         14         12         12         12         12         12         12         12         12         12         12         12	- · · · · · · · · · · · · · · · · · · ·		-47								2
(Inc)/Dec in FA + CWIP         -55         -74         -89         -77         -69         -105         -138         -168         -148        78           Free Cash Flow         125         100         149         116         171         245         193         189         179         7           (Pur)/Sale of Investments         27         14         42         42         9         47         92         15         0           Interest & Dividend Income         11         14         9         8         20         19         17         17         26           Investment in subsidiaries         -30         -9         -69         -5         0         0         -3         -4         0           Others         74         209         1         -28         -28         16         24         3         0           CF from Inv. Activity         27         154         -105         -59         -68         -23         -7         -137         -121         -2           Equity raised/(repaid)         -1         -2         -1         -1         0         0         0         -2         0           Dibit raised/(repaid)         66											-82
Free Cash Flow         125         100         149         116         171         245         193         189         179         189         179         189         179         189         179         180         179         180         189         179         180         189         179         180         189         179         180         190         180         170         180											393
(Pur)/Sale of Investments         27         14         42         42         9         47         92         15         0           Interest & Dividend Income         11         14         9         8         20         19         17         17         26           Investment in subsidiaries         -30         -9         -69         -5         0         0         -3         -4         0           Others         74         209         1         -28         -28         16         24         3         0           CF from Inv. Activity         27         154         -105         -59         -68         -23         -7         -137         -121         -2           Equity raised/(repaid)         -1         -2         -1         -1         0         0         0         -2         0           Debt raised/(repaid)         66         -173         77         -87         -96         -27         149         47         10           Dividend (incl. tax)         -129         -168         -118         -14         -91         -193         -411         -205         -85           Interest paid         -62         -57         -60 <td></td> <td>-157</td>											-157
Interest & Dividend Income         11         14         9         8         20         19         17         17         26           Investment in subsidiaries         -30         -9         -69         -5         0         0         -3         -4         0           Others         74         209         1         -28         -28         16         24         3         0           CF from Inv. Activity         27         154         -105         -59         -68         -23         -7         -137         -121         -1           Equity raised/(repaid)         -1         -2         -1         -1         0         0         0         -2         0           Debt raised/(repaid)         66         -173         77         -87         -96         -27         149         47         10           Dividend (incl. tax)         -129         -168         -118         -14         -91         -193         -411         -205         -85           Interest paid         -62         -57         -60         -53         -53         -53         -55         -98         -95           Others         3         7         0 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>179</td><td>237</td></td<>										179	237
Investment in subsidiaries					42						0
Others         74         209         1         -28         -28         16         24         3         0           CF from Inv. Activity         27         154         -105         -59         -68         -23         -7         -137         -121         -2           Equity raised/(repaid)         -1         -2         -1         -1         0         0         0         -2         0           Debt raised/(repaid)         66         -173         77         -87         -96         -27         149         47         10           Dividend (incl. tax)         -129         -168         -118         -14         -91         -193         -411         -205         -85           Interest paid         -62         -57         -60         -53         -53         -53         -55         -98         -95           Others         3         7         0         0         65         -16         -24         -3         0           CF from Fin. Activity         -123         -393         -102         -155         -176         -289         -341         -261         -170         -27           Forex Adj.         0         1						20	19			26	27
CF from Inv. Activity         27         154         -105         -59         -68         -23         -7         -137         -121         -2           Equity raised/(repaid)         -1         -2         -1         -1         0         0         0         -2         0           Debt raised/(repaid)         66         -173         77         -87         -96         -27         149         47         10           Dividend (incl. tax)         -129         -168         -118         -14         -91         -193         -411         -205         -85           Interest paid         -62         -57         -60         -53         -53         -53         -55         -98         -95           Others         3         7         0         0         65         -16         -24         -3         0           CF from Fin. Activity         -123         -393         -102         -155         -176         -289         -341         -261         -170         -2           Forex Adj.         0         1         -1         0         1         0         0         0         0         0           (Inc.)/Dec in Cash         83		-30	-9	-69	-5	0	0	-3	-4	0	0
Equity raised/(repaid)         -1         -2         -1         -1         0         0         0         -2         0           Debt raised/(repaid)         66         -173         77         -87         -96         -27         149         47         10           Dividend (incl. tax)         -129         -168         -118         -14         -91         -193         -411         -205         -85           Interest paid         -62         -57         -60         -53         -53         -53         -55         -98         -95           Others         3         7         0         0         65         -16         -24         -3         0           CF from Fin. Activity         -123         -393         -102         -155         -176         -289         -341         -261         -170         -7           Forex Adj.         0         1         -1         0         1         0         0         0         0           (Inc)/Dec in Cash         83         -64         29         -22         -3         38         -17         -41         36           Add: Opening cash balance         25         109         45         <					-28	-28	16	24	3		0
Debt raised/(repaid)         66         -173         77         -87         -96         -27         149         47         10           Dividend (incl. tax)         -129         -168         -118         -14         -91         -193         -411         -205         -85           Interest paid         -62         -57         -60         -53         -53         -53         -55         -98         -95           Others         3         7         0         0         65         -16         -24         -3         0           CF from Fin. Activity         -123         -393         -102         -155         -176         -289         -341         -261         -170         -1           Forex Adj.         0         1         -1         0         1         0         0         0         0         0           (Inc)/Dec in Cash         83         -64         29         -22         -3         38         -17         -41         36           Add: Opening cash balance         25         109         45         73         51         49         87         69         28           adjustments if any         0         0			209								
Dividend (incl. tax)         -129         -168         -118         -14         -91         -193         -411         -205         -85           Interest paid         -62         -57         -60         -53         -53         -53         -55         -98         -95           Others         3         7         0         0         65         -16         -24         -3         0           CF from Fin. Activity         -123         -393         -102         -155         -176         -289         -341         -261         -170         -2           Forex Adj.         0         1         -1         0         1         0         0         0         0         0           (Inc)/Dec in Cash         83         -64         29         -22         -3         38         -17         -41         36           Add: Opening cash balance         25         109         45         73         51         49         87         69         28           adjustments if any         0         0         -1         0         0         0         0         0           Closing cash balance         109         45         73         51	CF from Inv. Activity				-59				-137	-121	-130
Interest paid         -62         -57         -60         -53         -53         -53         -55         -98         -95           Others         3         7         0         0         65         -16         -24         -3         0           CF from Fin. Activity         -123         -393         -102         -155         -176         -289         -341         -261         -170         -2           Forex Adj.         0         1         -1         0         1         0         0         0         0         0           (Inc)/Dec in Cash         83         -64         29         -22         -3         38         -17         -41         36           Add: Opening cash balance         25         109         45         73         51         49         87         69         28           adjustments if any         0         0         -1         0         0         0         0         0         0           closing cash balance         109         45         73         51         49         87         69         28         64         3           Bank Balance         501         293         293	CF from Inv. Activity Equity raised/(repaid)	27	154	-105	-59	-68	-23	-7		0	- <b>130</b>
Others         3         7         0         0         65         -16         -24         -3         0           CF from Fin. Activity         -123         -393         -102         -155         -176         -289         -341         -261         -170         -2           Forex Adj.         0         1         -1         0         1         0         0         0         0           (Inc)/Dec in Cash         83         -64         29         -22         -3         38         -17         -41         36           Add: Opening cash balance         25         109         45         73         51         49         87         69         28           adjustments if any         0         0         -1         0         0         0         0         0         0           closing cash balance         109         45         73         51         49         87         69         28         64         3           Bank Balance         501         293         293         320         283         241         150         124         124	CF from Inv. Activity Equity raised/(repaid) Debt raised/(repaid)	<b>27</b> -1 66	-2 -173	- <b>105</b> -1 77	- <b>59</b> -1 -87	- <b>68</b> 0 -96	- <b>23</b> 0 -27	- <b>7</b> 0 149	-2 47	0 10	0 -15
CF from Fin. Activity         -123         -393         -102         -155         -176         -289         -341         -261         -170         -7           Forex Adj.         0         1         -1         0         1         0	CF from Inv. Activity Equity raised/(repaid) Debt raised/(repaid) Dividend (incl. tax)	-1 66 -129	-2 -173 -168	-105 -1 77 -118	- <b>59</b> -1 -87 -14	- <b>68</b> 0 -96 -91	-23 0 -27 -193	- <b>7</b> 0 149 -411	-2 47 -205	0 10 -85	0 -15 -81
Forex Adj.         0         1         -1         0         1         0         0         0         0           (Inc)/Dec in Cash         83         -64         29         -22         -3         38         -17         -41         36           Add: Opening cash balance         25         109         45         73         51         49         87         69         28           adjustments if any         0         0         -1         0         0         0         0         0         0           closing cash balance         109         45         73         51         49         87         69         28         64         :           Bank Balance         501         293         293         320         283         241         150         124         124         :	CF from Inv. Activity Equity raised/(repaid) Debt raised/(repaid) Dividend (incl. tax) Interest paid	27 -1 66 -129 -62	-154 -2 -173 -168 -57	-105 -1 77 -118 -60	-59 -1 -87 -14 -53	- <b>68</b> 0 -96 -91 -53	-23 0 -27 -193 -53	- <b>7</b> 0 149 -411 -55	-2 47 -205 -98	0 10 -85 -95	0 -15 -81 -92
(Inc)/Dec in Cash     83     -64     29     -22     -3     38     -17     -41     36       Add: Opening cash balance     25     109     45     73     51     49     87     69     28       adjustments if any     0     0     -1     0     0     0     0     0     0       closing cash balance     109     45     73     51     49     87     69     28     64     :       Bank Balance     501     293     293     320     283     241     150     124     124     :	CF from Inv. Activity Equity raised/(repaid) Debt raised/(repaid) Dividend (incl. tax) Interest paid Others	-1 66 -129 -62	-2 -173 -168 -57	-105 -1 77 -118 -60 0	- <b>59</b> -1 -87 -14 -53 0	-68 0 -96 -91 -53 65	-23 0 -27 -193 -53 -16	- <b>7</b> 0 149 -411 -55	-2 47 -205 -98	0 10 -85 -95	0 -15 -81 -92 0
Add: Opening cash balance       25       109       45       73       51       49       87       69       28         adjustments if any       0       0       -1       0       0       0       0       0       0       0         closing cash balance       109       45       73       51       49       87       69       28       64       3         Bank Balance       501       293       293       320       283       241       150       124       124       3	CF from Inv. Activity Equity raised/(repaid) Debt raised/(repaid) Dividend (incl. tax) Interest paid Others	-1 66 -129 -62	-2 -173 -168 -57	-105 -1 77 -118 -60 0	- <b>59</b> -1 -87 -14 -53 0	-68 0 -96 -91 -53 65	-23 0 -27 -193 -53 -16	-7 0 149 -411 -55 -24	-2 47 -205 -98 -3	0 10 -85 -95 0	0 -15 -81 -92
adjustments if any       0       0       -1       0       0       0       0       0       0       0         closing cash balance       109       45       73       51       49       87       69       28       64       32         Bank Balance       501       293       293       320       283       241       150       124       124       124	CF from Inv. Activity Equity raised/(repaid) Debt raised/(repaid) Dividend (incl. tax) Interest paid Others CF from Fin. Activity Forex Adj.	27 -1 66 -129 -62 3 -123	154 -2 -173 -168 -57 7 -393 1	-105 -1 77 -118 -60 0 -102	-59 -1 -87 -14 -53 0 -155	-68 0 -96 -91 -53 65 -176	-23 0 -27 -193 -53 -16 -289	-7 0 149 -411 -55 -24 -341	-2 47 -205 -98 -3 -261	0 10 -85 -95 0 -170	0 -15 -81 -92 0
closing cash balance         109         45         73         51         49         87         69         28         64         3           Bank Balance         501         293         293         320         283         241         150         124         124         124         124	CF from Inv. Activity Equity raised/(repaid) Debt raised/(repaid) Dividend (incl. tax) Interest paid Others CF from Fin. Activity Forex Adj.	27 -1 -66 -129 -62 -3 -123 -0 83	154 -2 -173 -168 -57 7 -393 1	-105 -1 77 -118 -60 0 -102	-59 -1 -87 -14 -53 0 -155	-68 0 -96 -91 -53 65 -176	-23 0 -27 -193 -53 -16 -289	-7 0 149 -411 -55 -24 -341	-2 47 -205 -98 -3 <b>-261</b>	0 10 -85 -95 0 -170	0 -15 -81 -92 0 -189
Bank Balance 501 293 293 320 283 241 150 124 124 1	CF from Inv. Activity Equity raised/(repaid) Debt raised/(repaid) Dividend (incl. tax) Interest paid Others CF from Fin. Activity Forex Adj. (Inc)/Dec in Cash	27 -1 -66 -129 -62 -3 -123 -0 83	154 -2 -173 -168 -57 7 -393 1 -64	-105 -1 77 -118 -60 0 -102 -1 29	-59 -1 -87 -14 -53 0 -155 0 -22	-68 0 -96 -91 -53 65 -176 1	-23 0 -27 -193 -53 -16 -289 0 38	-7 0 149 -411 -55 -24 -341 0 -17	-2 47 -205 -98 -3 -261 0	0 10 -85 -95 0 -170 0 36	0 -15 -81 -92 0 <b>-189</b>
	CF from Inv. Activity Equity raised/(repaid) Debt raised/(repaid) Dividend (incl. tax) Interest paid Others CF from Fin. Activity Forex Adj. (Inc)/Dec in Cash Add: Opening cash balance	27 -1 66 -129 -62 3 -123 0 83 25	154 -2 -173 -168 -57 7 -393 1 -64 109	-105 -1 77 -118 -60 0 -102 -1 29 45	-59 -1 -87 -14 -53 0 -155 0 -22 73	-68 0 -96 -91 -53 65 -176 1 -3 51	-23 0 -27 -193 -53 -16 -289 0 38 49	-7 0 149 -411 -55 -24 -341 0 -17	-2 47 -205 -98 -3 <b>-261</b> 0 -41	0 10 -85 -95 0 -170 0 36 28	0 -15 -81 -92 0 -189 0 75
Closing Ralance (incl hank halance) 610 338 365 377 221 227 210 157 190	CF from Inv. Activity Equity raised/(repaid) Debt raised/(repaid) Dividend (incl. tax) Interest paid Others CF from Fin. Activity Forex Adj. (Inc)/Dec in Cash Add: Opening cash balance adjustments if any	27 -1 66 -129 -62 3 -123 0 83 25	154 -2 -173 -168 -57 7 -393 1 -64 109 0	-105 -1 77 -118 -60 0 -102 -1 29 45 -1	-59 -1 -87 -14 -53 0 -155 0 -22 73	-68 0 -96 -91 -53 65 -176 1 -3 51	-23 0 -27 -193 -53 -16 -289 0 38 49	-7 0 149 -411 -55 -24 -341 0 -17 87	-2 47 -205 -98 -3 <b>-261</b> 0 -41 69	0 10 -85 -95 0 -170 0 36 28	0 -15 -81 -92 0 -189 0 75 64
Closing Palatice (incl Matrix Matarice) 010 300 300 312 331 321 213 132 100 1	CF from Inv. Activity Equity raised/(repaid) Debt raised/(repaid) Dividend (incl. tax) Interest paid Others CF from Fin. Activity Forex Adj. (Inc)/Dec in Cash Add: Opening cash balance adjustments if any closing cash balance Bank Balance	27 -1 -66 -129 -62 -3 -123 -0 83 -25 -0 109 501	154 -2 -173 -168 -57 7 -393 1 -64 109 0 45 293	-105 -1 77 -118 -60 0 -102 -1 29 45 -1 73 293	-59 -1 -87 -14 -53 0 -155 0 -22 73 0 51	-68 0 -96 -91 -53 65 -176 1 -3 51 0 49	-23 0 -27 -193 -53 -16 -289 0 38 49 0 87 241	-7 0 149 -411 -55 -24 -341 0 -17 87 0 69	-2 47 -205 -98 -3 -261 0 -41 69 0	0 10 -85 -95 0 -170 0 36 28 0	0 -15 -81 -92 0 -189 0 75 64

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SELL	<-10%
NEUTRAL	< - 10 % to 15%
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NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

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