SYSTEMATIX INSTITUTIONAL EQUITIES

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Institutional Equities

Surya Roshni

15 May 2024

The lighting segment partially offsets steel margin pressure; fresh capex announced

Surya Roshni (SYR) reported 4QFY24 revenue of Rs 20.8bn (-3%/+7% YoY/QoQ), 4% below our estimate due to lower realizations. EBITDA for the quarter was reported at Rs 1.7bn (-32%/+9% YoY/QoQ), 11% below estimate, majorly impacted by a) lower realisations, and b) a fall in API spiral pipes deliveries, partially offset by better margins at the lighting and consumer durables segment. The steel pipes and tubes segment recorded 4QFY24 sales of 236kt (+10%/+20% YoY/QoQ). EBITDA/t was reported at Rs 5,877/t, falling by 40% YoY and 5% QoQ impacted by lower steel prices and subdued sales of value-added products (VAP), especially the high margin API spiral pipes (32% YoY decline). The segment's current order book stands at Rs 8bn comprising oil & gas and water segment, and export deliveries. The lighting and consumer durables segment EBITDA was reported at Rs 0.5bn (+7%/+18% YoY/QoQ) with a +102bps/+134bps YoY/QoQ improvement in EBITDA margin at 10.8%. SYR repaid Rs 4bn debt in FY24 attaining a debt-free status with closing cash position of Rs 0.6bn. The company has announced a fresh capex plan towards a) steel pipe capacity expansion from 1.2mt to 2mt, and b) enhancing the professional and valueadded product portfolio in the lighting segment. The capex plan would span over two years at an estimated outlay of Rs 5bn.

SYR reported FY24 revenue of Rs 78.1bn (-2% YoY) and EBITDA of Rs 5.9bn (-5% YoY). FY24 steel segment volumes of 825kt (+5% YoY) fell short by 75kt versus 900kt guided by the company. The steel segment reported FY24 revenue of Rs 62bn, declining by 3% YoY. Higher volume deliveries partially offset the impact of lower steel prices during the year. In the lighting segment, the company reported revenue of Rs 16bn, a growth of 2% YoY, and an improvement in EBITDA margin to 8.05% vs 6.75% in FY23.

Valuation & View: We revise our FY25E EBITDA estimate lower by 13% based on lower steel segment margins partially offset by a higher margin assumption for the lighting division. We value SYR at 9.5x FY26EV/EBITDA to arrive at a revised target price of Rs 684/share (Rs 740 based on 8.8x FY26E EV/EBITDA earlier) implying an upside of 18% from CMP and upgrade the rating to BUY. **UPGRADE TO BUY.**

Key takeaways from the 4QFY24 earnings call

- Capacity expansion plans: SYR has announced a fresh expansion plan to expand steel capacities from 1.2mt to 2mt at an outlay of Rs 5bn. The company's ongoing capex of Rs 1bn includes investments at the Bahadurgarh plant (50,000t), to be operational by June this year, and the Gwalior plant (60,000t), expected to be operational by 3QFY25. A greenfield project in Maharashtra is underway, at an estimated outlay of Rs 2.5bn towards land and machinery. SYR is also working to develop new product categories in the professional lighting segment. Capital expenditure for the lighting segment is expected to be around Rs 1bn over the next three years.
- Focus on VAP: Around 70% of the planned capex would be allocated to high-margin VAP, enabling an increased share of VAP sales. SYR targets to achieve 50% of its sales from VAP (45% in FY24). API pipes generate around Rs 11,000-15,000/t margins in the value-added category, followed by galvanized iron pipes at Rs

RESULT UPDATE

Sector: Metals and Mining Rating: BUY
CMP: Rs 578 Target Price: Rs 684

Stock Info

- COOK IIII C	
Sensex/Nifty	72,987/22,200
Bloomberg	SYR IN
Equity shares (mn)	108
52-wk High/Low	842/364
Face value	Rs 5
M-Cap	Rs 63bn/USD 0.8bn

Financial Snapshot (Rs bn)

Y/E Mar	FY24	FY25E	FY26E
Sales	78.1	91.3	102.0
EBITDA	5.7	6.9	7.6
PAT	3.3	4.2	4.6
EPS (Rs)	30.3	38.4	42.1
PE (x)	19.0	15.1	13.7
EV/EBITDA (x)	10.6	8.9	8.0
RoE (%)	16.3	18.1	17.6
RoCE (%)	20.5	24.1	23.5
Dividend yield (%)	0.9	1.1	1.1

Shareholding pattern (%)

	Mar'24	Dec'23	Sep'23
Promoter	63.0	63.0	63.0
-Pledged	-	-	-
FII	5.0	5.3	5.1
DII	0.6	0.5	0.6
Others	31.5	31.3	31.4

Stock Performance (1-year)



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6,500-7,000/t, black pipes at Rs 4,500/t, hollow section pipes at Rs 2,000/t, and cold rolling strips at Rs 1,500/t.

- Volume: The company reported 825kt of volumes in FY24, recording a growth of 5% YoY but fell short of the company's guidance of 900kt due to electoral slowdown. The drop in EBITDA/t can be attributed to a 32% YoY fall in API spiral pipe deliveries and flat ERW pipe volumes during the year. The management expects steel segment volumes to grow by 15% YoY in FY25 led by demand revival and incremental volumes from expansions.
- **EBITDA** and **EBITDA/t** guidance: The management expects to achieve around Rs 6.9bn in FY25, out of which ~Rs 1.9bn is expected to be contributed by the lighting and consumer durables segment. EBITDA/t is expected to remain around the Rs 5,400-5,500/t range and can potentially improve to ~Rs 6,500-7,000/t after full commissioning of the proposed expansion plan.
- Lighting segment: The lighting segment displayed resilient performance during
 the year. Higher professional lighting sales, backward integration, and improving
 sales in the consumer durables segment helped majorly offset around a 30% price
 erosion during the year. Infrastructure and Industrial sectors were the major
 drivers for a 20% YoY growth in FY24 and this trajectory is expected to continue.

Exhibit 1: Quarterly snapshot

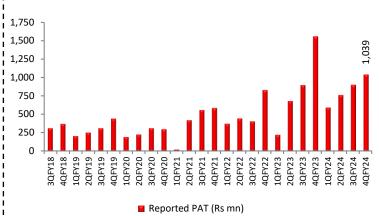
Particulars (Rs bn)	4QFY24	4QFY23	YoY (%)	3QFY24	QoQ (%)
Sales (Net)	20.8	21.5	-3.3%	19.4	7.4%
Other income	0.1	0.0	350.3%	0.0	83.2%
Total Income	20.9	21.5	-3.0%	19.4	7.5%
Expenditure:					
Cost of material	16.0	16.1	-0.6%	15.0	6.6%
Employees expenses	1.1	1.0	7.5%	1.1	1.7%
Other expenses	2.1	1.9	9.5%	1.8	17.4%
Total expenditure	19.1	19.0	0.8%	17.8	7.4%
EBITDA	1.7	2.5	-32.0%	1.6	9.1%
EBITDA (Excl. OI)	1.7	2.5	-34.3%	1.5	7.3%
Depreciation	0.3	0.3	2.0%	0.3	-2.2%
EBIT	1.4	2.3	-36.3%	1.3	11.7%
Finance Cost	0.0	0.1	-59.6%	0.1	-45.2%
Exceptional item	-	-		-	
EBT	1.4	2.2	-35.3%	1.2	15.1%
Tax	0	1	-40.7%	0	14.5%
Tax rate	25%	28%	0.0%	26%	0.0%
PAT	1.0	1.6	-33.2%	0.9	15.3%
PAT (adj)	1.0	1.6	-33.2%	0.9	15.3%
EPS (Rs.)	0.0	0.0	-33.7%	0.0	15.3%
EPS Diluted (Rs.)	0.0	0.0	-33.7%	0.0	15.3%
EBITDA margin	8.0%	11.7%	-376	8.0%	-1
PAT margin	5.0%	7.2%	-224	4.6%	35

Exhibit 2: EBITDA margin flat sequentially at 8%

3,000 2,500 2,000 1,500 1,500 1,000 1,

- EBITDA margin (RHS)

Exhibit 3: Quarterly PAT improves on lower costs

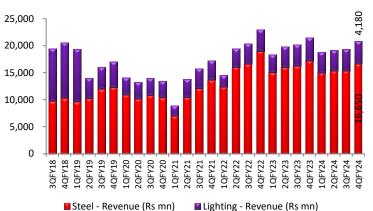


Source: Company, Systematix Institutional Research

EBITDA (Excl. OI) (Rs mn)

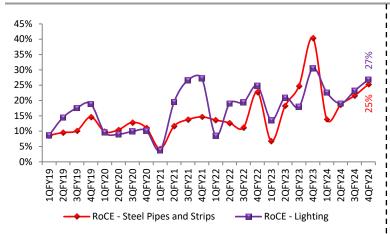
Source. Company, Systematix institutional nes

Exhibit 4: Segment-wise revenue



Source: Company, Systematix Institutional Research

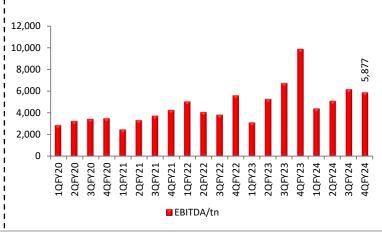
Exhibit 6: Segment-wise RoCE



Source: Company, Systematix Institutional Research

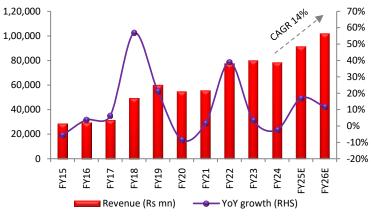
Exhibit 5: Steel segment EBITDA/ton

Source: Company, Systematix Institutional Research



Source: Company, Systematix Institutional Research

Exhibit 7: Revenue to trend higher on higher VAP sales and grow at 14% CAGR over FY24-FY26E



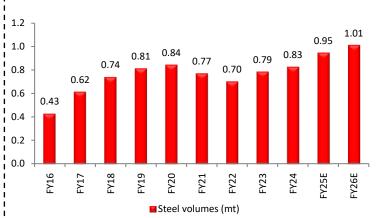
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Exhibit 8: Consolidated EBITDA

9,000 60% 8,000 50% 7,000 40% 6,000 30% 5,000 4,000 20% 3,000 10% 2,000 0% 1,000 -10% 0 FY25E FY19 FY22 FY24

YoY growth (RHS)

Exhibit 9: Stable growth in steel segment volumes



Source: Company, Systematix Institutional Research

Source: Company, Systematix Institutional Research

Exhibit 10: Steel segment growth in line with volume

EBITDA (Rs mn)



Exhibit 11: NSR likely to stabilize over FY24-FY26E



Source: Company, Systematix Institutional Research

Source: Company, Systematix Institutional Research

Exhibit 12: EBITDA margins likely to stay above Rs 5,000/t

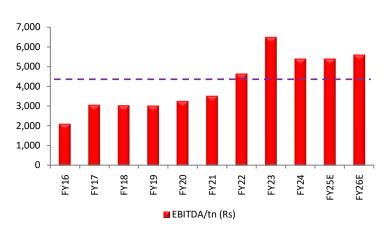
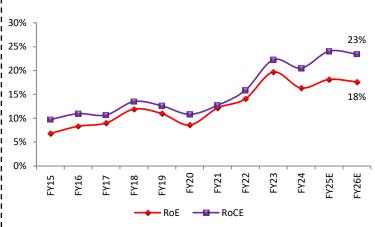


Exhibit 13: RoE and RoCE

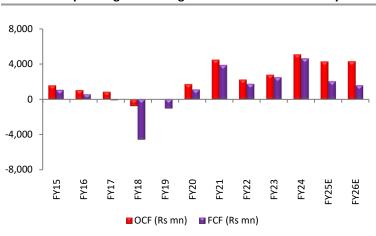


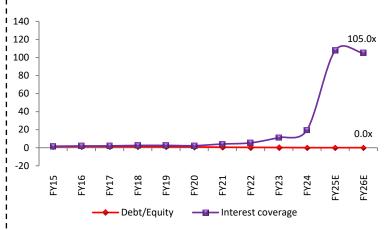
Source: Company, Systematix Institutional Research

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Exhibit 14: Operating cash flow generation to remain healthy

Exhibit 15: The company turned debt-free in FY24



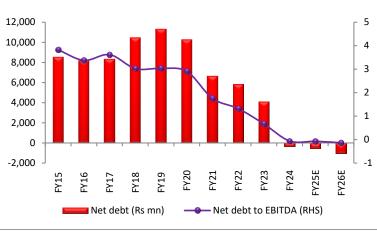


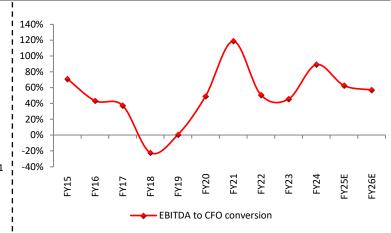
Source: Company, Systematix Institutional Research

Source: Company, Systematix Institutional Research

Exhibit 16: Net debt and Net debt/EBITDA

Exhibit 17: Cash conversion to remain high





Source: Company, Systematix Institutional Research

Source: Company, Systematix Institutional Research

Exhibit 18: SYR, EV/EBITDA Method, FY26E, Mar YE

	Discount (%)	EBITDA (Rs bn)	Multiple (x)	Enterprise Value (Rs bn)	Per Share (Rs)
EBITDA		7.7	9.5	74	678
Less: net debt				(0)	(4)
CWIP	0%			0	2
Equity value				74	684
Target price per share				684	

Source: Company, Systematix Institutional Research

Exhibit 19: Key assumptions

	FY22	FY23	FY24	FY25E	FY26E
Steel Volume: (mtpa)	0.70	0.79	0.83	0.95	1.01
EBITDA/t - Steel Products	4,648	6,496	5,401	5,400	5,600
EBITDA Margin - Lightning (%)	8.8%	6.7%	8.1%	10.6%	10.0%

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Exhibit 20: Revised estimates

(Rs bn)	Previous		Ne	% Change	
,	FY25E	FY26E	FY25E	FY26E	FY25E
Net sales	103.8	-	91.3	102.0	-12%
EBITDA	7.9	-	6.9	7.6	-13%
PAT	4.6	-	4.2	4.6	-9%
EBITDA/t (Rs)	6,200	-	5,400	5,600	-13%
Volume Sales - steel segment (mt)	1.0	-	0.9	1.0	-5%
Lighting segmnet EBITDA margin	10%	-	15%	15%	500 bps

FINANCIALS (CONSOLIDATED)

Profit & Loss Statement

YE: Mar (Rs bn)	FY22	FY23	FY24	FY25E	FY26E
Net Sales	77.3	80.0	78.1	91.3	102.0
Expenditure	72.9	73.8	72.4	84.5	94.5
EBITDA	4.4	6.1	5.7	6.9	7.6
Depreciation	1.1	1.2	1.2	1.3	1.5
EBIT	3.3	5.0	4.6	5.5	6.1
Interest and other income	0.6	0.4	0.2	0.1	0.1
Exceptionals	0.0	0.0	0.0	0.0	0.0
PBT	2.8	4.6	4.4	5.6	6.2
Taxes	0.7	1.2	1.2	1.5	1.6
Adj. PAT	2.1	3.4	3.3	4.2	4.6
No of shares	106.7	107.6	108.5	108.8	108.8
Adj. EPS	19.2	31.2	30.3	38.4	42.1

Source: Company, Systematix Institutional Research

Balance Sheet

YE: Mar (Rs bn)	FY22	FY23	FY24	FY25E	FY26E
Share capital	0.5	0.5	0.5	0.5	0.5
Reserves & Surplus	14.9	18.1	21.1	23.9	27.1
Networth	15.5	18.6	21.7	24.4	27.6
Minority interest	-	-	-	-	-
Total Debt	6.7	4.5	0.6	0.7	0.7
Def. tax liab. (net)	0.6	0.7	0.6	0.6	0.6
Capital employed	22.7	23.8	22.8	25.6	28.9
Net Fixed assets	10.0	9.2	8.5	11.4	12.5
Investments	-	-	-	-	-
Net Working capital	12.8	14.6	13.8	15.0	16.8
Cash and bank balance	0.0	0.0	0.5	0.6	1.1
Capital deployed	22.7	23.8	22.8	27.0	30.4
Net debt	6.7	4.5	0.1	0.0	-0.4
WC (days)	61	68	67	57	57
Book value (Rs/sh)	145	173	200	224	254

Source: Company, Systematix Institutional Research

Cash Flow

YE: Mar (Rs bn)	FY22	FY23	FY24	FY25E	FY26E
PAT	2	3	3	4	5
+ Non cash items	1	1	1	1	1
Cash profit	3	5	4	5	6
- Inc/(Dec) in WC	1	2	-1	1	2
Operating cash flow	2	3	5	4	4
- Capex	1	0	1	2	3
Free cash flow	2	2	5	2	2
- Dividend	0	1	1	1	1
+ Equity raised	-0	0	0	0	-
+ Debt raised	-1	-2	-4	0	0
- Investments	-	-	-	-	-
- Misc. items	0	-0	-0	1	0
Net cash flow	0	0	0	0	1
+ Opening cash	0	0	0	0	1
Closing cash	0	0	0	1	1

Source: Company, Systematix Institutional Research

Ratio Analysis

FY22	FY23	FY24	FY25E	FY26E
30.1	18.5	19.0	15.1	13.7
4.0	3.3	2.9	2.6	2.3
15.0	10.7	10.6	8.9	8.0
14.1	19.7	16.3	18.1	17.6
15.9	22.2	20.5	24.1	23.5
4.9	4.9	4.2	4.4	4.3
41	140	100	130	130
0.4	1.2	0.9	1.1	1.1
10.6	22.5	16.5	16.9	15.4
42	34	34	42	42
28	19	17	30	30
47	53	51	45	45
39.0	3.4	(2.3)	17.0	11.7
29.5	63.7	-1.9	26.9	9.7
16.9	38.0	-5.4	19.8	10.3
	30.1 4.0 15.0 14.1 15.9 4.9 41 0.4 10.6 42 28 47 39.0 29.5	30.1 18.5 4.0 3.3 15.0 10.7 14.1 19.7 15.9 22.2 4.9 4.9 41 140 0.4 1.2 10.6 22.5 42 34 28 19 47 53 39.0 3.4 29.5 63.7	30.1 18.5 19.0 4.0 3.3 2.9 15.0 10.7 10.6 14.1 19.7 16.3 15.9 22.2 20.5 4.9 4.2 4.9 41 140 100 0.4 1.2 0.9 10.6 22.5 16.5 42 34 34 28 19 17 47 53 51 39.0 3.4 (2.3) 29.5 63.7 -1.9	30.1 18.5 19.0 15.1 4.0 3.3 2.9 2.6 15.0 10.7 10.6 8.9 14.1 19.7 16.3 18.1 15.9 22.2 20.5 24.1 4.9 4.9 4.2 4.4 41 140 100 130 0.4 1.2 0.9 1.1 10.6 22.5 16.5 16.9 42 34 34 42 28 19 17 30 47 53 51 45 39.0 3.4 (2.3) 17.0 29.5 63.7 -1.9 26.9

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Equity Sales & Trading Name Vipul Sanghvi Jignesh Desai Sidharth Agrawal Shreya Chaudhary Rahul Khandelwal Chintan Shah	Co Head of Equities & Head of Sales Sales Sales Sales Sales Sales Sales Director and Head - Sales Trading	Desk-Phone +91-22-6704 8062 +91-22-6704 8068 +91-22-6704 8090 +91-22-6704 8033 +91-22-6704 8003	E-mail vipulsanghvi@systematixgroup.in jigneshdesai@systematixgroup.in sidharthagrawal@systematixgroup.in shreyachaudhary@systematixgroup.in rahul@systematixgroup.in chintanshah@systematixgroup.in pawansharma@systematixgroup.in
Equity Sales & Trading Name Vipul Sanghvi Jignesh Desai Sidharth Agrawal Shreya Chaudhary Rahul Khandelwal Chintan Shah Pawan Sharma Mukesh Chaturvedi	Co Head of Equities & Head of Sales Sales Sales Sales Sales Sales Sales Sales	Desk-Phone +91-22-6704 8062 +91-22-6704 8068 +91-22-6704 8090 +91-22-6704 8033 +91-22-6704 8061 +91-22-6704 8067 +91-22-6704 8074	E-mail vipulsanghvi@systematixgroup.in jigneshdesai@systematixgroup.in sidharthagrawal@systematixgroup.in shreyachaudhary@systematixgroup.in rahul@systematixgroup.in chintanshah@systematixgroup.in pawansharma@systematixgroup.in mukeshchaturvedi@systematixgroup.in
Equity Sales & Trading Name Vipul Sanghvi Jignesh Desai Sidharth Agrawal Shreya Chaudhary Rahul Khandelwal Chintan Shah Pawan Sharma Mukesh Chaturvedi	Co Head of Equities & Head of Sales Sales Sales Sales Sales Sales Sales Director and Head - Sales Trading	Pesk-Phone +91-22-6704 8062 +91-22-6704 8068 +91-22-6704 8090 +91-22-6704 8003 +91-22-6704 8061 +91-22-6704 8067	E-mail vipulsanghvi@systematixgroup.in jigneshdesai@systematixgroup.in sidharthagrawal@systematixgroup.in shreyachaudhary@systematixgroup.in rahul@systematixgroup.in chintanshah@systematixgroup.in pawansharma@systematixgroup.in
Equity Sales & Trading Name Vipul Sanghvi Jignesh Desai Sidharth Agrawal Shreya Chaudhary Rahul Khandelwal Chintan Shah Pawan Sharma Mukesh Chaturvedi Vinod Bhuwad	Co Head of Equities & Head of Sales Sales Sales Sales Sales Sales Director and Head - Sales Trading Vice President and Co Head - Sales Trading	Desk-Phone +91-22-6704 8062 +91-22-6704 8068 +91-22-6704 8090 +91-22-6704 8033 +91-22-6704 8061 +91-22-6704 8067 +91-22-6704 8074	E-mail vipulsanghvi@systematixgroup.in jigneshdesai@systematixgroup.in sidharthagrawal@systematixgroup.in shreyachaudhary@systematixgroup.in rahul@systematixgroup.in chintanshah@systematixgroup.in pawansharma@systematixgroup.in mukeshchaturvedi@systematixgroup.in
Equity Sales & Trading Name Vipul Sanghvi Jignesh Desai Sidharth Agrawal Shreya Chaudhary Rahul Khandelwal Chintan Shah Pawan Sharma Mukesh Chaturvedi Vinod Bhuwad Rashmi Solanki	Co Head of Equities & Head of Sales Sales Sales Sales Sales Sales Director and Head - Sales Trading Vice President and Co Head - Sales Trading Sales Trading	Desk-Phone +91-22-6704 8062 +91-22-6704 8068 +91-22-6704 8090 +91-22-6704 8033 +91-22-6704 8061 +91-22-6704 8067 +91-22-6704 8074 +91-22-6704 8051	E-mail vipulsanghvi@systematixgroup.in jigneshdesai@systematixgroup.in sidharthagrawal@systematixgroup.in shreyachaudhary@systematixgroup.in rahul@systematixgroup.in chintanshah@systematixgroup.in pawansharma@systematixgroup.in mukeshchaturvedi@systematixgroup.in vinodbhuwad@systematixgroup.in
Equity Sales & Trading Name Vipul Sanghvi Jignesh Desai Sidharth Agrawal Shreya Chaudhary Rahul Khandelwal Chintan Shah Pawan Sharma Mukesh Chaturvedi Vinod Bhuwad Rashmi Solanki Karan Damani	Co Head of Equities & Head of Sales Sales Sales Sales Sales Sales Director and Head - Sales Trading Vice President and Co Head - Sales Trading Sales Trading Sales Trading	Desk-Phone +91-22-6704 8062 +91-22-6704 8068 +91-22-6704 8090 +91-22-6704 8033 +91-22-6704 8061 +91-22-6704 8067 +91-22-6704 8074 +91-22-6704 8051 +91-22-6704 8097	E-mail vipulsanghvi@systematixgroup.in jigneshdesai@systematixgroup.in sidharthagrawal@systematixgroup.in shreyachaudhary@systematixgroup.in rahul@systematixgroup.in chintanshah@systematixgroup.in pawansharma@systematixgroup.in mukeshchaturvedi@systematixgroup.in vinodbhuwad@systematixgroup.in rashmisolanki@systematixgroup.in
Equity Sales & Trading Name Vipul Sanghvi Jignesh Desai Sidharth Agrawal Shreya Chaudhary Rahul Khandelwal Chintan Shah Pawan Sharma Mukesh Chaturvedi Vinod Bhuwad Rashmi Solanki Karan Damani Vipul Chheda	Co Head of Equities & Head of Sales Sales Sales Sales Sales Sales Director and Head - Sales Trading Vice President and Co Head - Sales Trading Sales Trading Sales Trading Sales Trading Sales Trading	Desk-Phone +91-22-6704 8062 +91-22-6704 8068 +91-22-6704 8090 +91-22-6704 8003 +91-22-6704 8061 +91-22-6704 8067 +91-22-6704 8074 +91-22-6704 8097 +91-22-6704 8053	E-mail vipulsanghvi@systematixgroup.in jigneshdesai@systematixgroup.in sidharthagrawal@systematixgroup.in shreyachaudhary@systematixgroup.in rahul@systematixgroup.in chintanshah@systematixgroup.in pawansharma@systematixgroup.in mukeshchaturvedi@systematixgroup.in vinodbhuwad@systematixgroup.in rashmisolanki@systematixgroup.in karandamani@systematixgroup.in
Equity Sales & Trading Name Vipul Sanghvi Jignesh Desai Sidharth Agrawal Shreya Chaudhary Rahul Khandelwal Chintan Shah Pawan Sharma Mukesh Chaturvedi Vinod Bhuwad Rashmi Solanki Karan Damani Vipul Chheda Paras Shah	Co Head of Equities & Head of Sales Sales Sales Sales Sales Sales Director and Head - Sales Trading Vice President and Co Head - Sales Trading Sales Trading Sales Trading Sales Trading Sales Trading Sales Trading Dealer	Desk-Phone +91-22-6704 8062 +91-22-6704 8068 +91-22-6704 8090 +91-22-6704 8033 +91-22-6704 8061 +91-22-6704 8067 +91-22-6704 8051 +91-22-6704 8051 +91-22-6704 8053 +91-22-6704 8053	E-mail vipulsanghvi@systematixgroup.in jigneshdesai@systematixgroup.in sidharthagrawal@systematixgroup.in shreyachaudhary@systematixgroup.in rahul@systematixgroup.in chintanshah@systematixgroup.in pawansharma@systematixgroup.in mukeshchaturvedi@systematixgroup.in vinodbhuwad@systematixgroup.in rashmisolanki@systematixgroup.in karandamani@systematixgroup.in vipulchheda@systematixgroup.in
Equity Sales & Trading Name Vipul Sanghvi Jignesh Desai Sidharth Agrawal Shreya Chaudhary Rahul Khandelwal Chintan Shah Pawan Sharma Mukesh Chaturvedi Vinod Bhuwad Rashmi Solanki Karan Damani Vipul Chheda Paras Shah Rahul Singh	Co Head of Equities & Head of Sales Sales Sales Sales Sales Sales Sales Director and Head - Sales Trading Vice President and Co Head - Sales Trading Sales Trading Sales Trading Sales Trading Sales Trading Dealer Dealer	Desk-Phone +91-22-6704 8062 +91-22-6704 8068 +91-22-6704 8090 +91-22-6704 8003 +91-22-6704 8061 +91-22-6704 8067 +91-22-6704 8051 +91-22-6704 8051 +91-22-6704 8053 +91-22-6704 8053 +91-22-6704 8087 +91-22-6704 8087	E-mail vipulsanghvi@systematixgroup.in jigneshdesai@systematixgroup.in sidharthagrawal@systematixgroup.in shreyachaudhary@systematixgroup.in rahul@systematixgroup.in chintanshah@systematixgroup.in pawansharma@systematixgroup.in mukeshchaturvedi@systematixgroup.in vinodbhuwad@systematixgroup.in rashmisolanki@systematixgroup.in karandamani@systematixgroup.in vipulchheda@systematixgroup.in parasshah@systematixgroup.in
Equity Sales & Trading Name Vipul Sanghvi Jignesh Desai Sidharth Agrawal Shreya Chaudhary Rahul Khandelwal Chintan Shah Pawan Sharma Mukesh Chaturvedi Vinod Bhuwad Rashmi Solanki Karan Damani Vipul Chheda Paras Shah Rahul Singh Niraj Singh	Co Head of Equities & Head of Sales Sales Sales Sales Sales Sales Director and Head - Sales Trading Vice President and Co Head - Sales Trading Sales Trading Sales Trading Sales Trading Sales Trading Dealer Dealer	Desk-Phone +91-22-6704 8062 +91-22-6704 8068 +91-22-6704 8090 +91-22-6704 8033 +91-22-6704 8061 +91-22-6704 8067 +91-22-6704 8051 +91-22-6704 8051 +91-22-6704 8053 +91-22-6704 8053 +91-22-6704 8087 +91-22-6704 8047 +91-22-6704 8047	E-mail vipulsanghvi@systematixgroup.in jigneshdesai@systematixgroup.in sidharthagrawal@systematixgroup.in shreyachaudhary@systematixgroup.in rahul@systematixgroup.in chintanshah@systematixgroup.in pawansharma@systematixgroup.in mukeshchaturvedi@systematixgroup.in vinodbhuwad@systematixgroup.in rashmisolanki@systematixgroup.in karandamani@systematixgroup.in vipulchheda@systematixgroup.in parasshah@systematixgroup.in rahulsingh@systematixgroup.in
Equity Sales & Trading Name Vipul Sanghvi Jignesh Desai Sidharth Agrawal Shreya Chaudhary Rahul Khandelwal Chintan Shah Pawan Sharma Mukesh Chaturvedi Vinod Bhuwad Rashmi Solanki Karan Damani Vipul Chheda Paras Shah Rahul Singh Niraj Singh Corporate Access	Co Head of Equities & Head of Sales Sales Sales Sales Sales Sales Director and Head - Sales Trading Vice President and Co Head - Sales Trading Sales Trading Sales Trading Sales Trading Sales Trading Dealer Dealer	Desk-Phone +91-22-6704 8062 +91-22-6704 8068 +91-22-6704 8090 +91-22-6704 8033 +91-22-6704 8061 +91-22-6704 8067 +91-22-6704 8051 +91-22-6704 8051 +91-22-6704 8053 +91-22-6704 8053 +91-22-6704 8087 +91-22-6704 8047 +91-22-6704 8047	E-mail vipulsanghvi@systematixgroup.in jigneshdesai@systematixgroup.in sidharthagrawal@systematixgroup.in shreyachaudhary@systematixgroup.in rahul@systematixgroup.in chintanshah@systematixgroup.in pawansharma@systematixgroup.in mukeshchaturvedi@systematixgroup.in vinodbhuwad@systematixgroup.in rashmisolanki@systematixgroup.in karandamani@systematixgroup.in vipulchheda@systematixgroup.in parasshah@systematixgroup.in rahulsingh@systematixgroup.in
Equity Sales & Trading Name Vipul Sanghvi Jignesh Desai Sidharth Agrawal Shreya Chaudhary Rahul Khandelwal Chintan Shah Pawan Sharma Mukesh Chaturvedi Vinod Bhuwad Rashmi Solanki Karan Damani Vipul Chheda Paras Shah Rahul Singh Niraj Singh Corporate Access Mrunal Pawar	Co Head of Equities & Head of Sales Sales Sales Sales Sales Sales Director and Head - Sales Trading Vice President and Co Head - Sales Trading Sales Trading Sales Trading Sales Trading Dealer Dealer Dealer Dealer	Desk-Phone +91-22-6704 8062 +91-22-6704 8068 +91-22-6704 8090 +91-22-6704 8003 +91-22-6704 8061 +91-22-6704 8067 +91-22-6704 8074 +91-22-6704 8051 +91-22-6704 8053 +91-22-6704 8087 +91-22-6704 8047 +91-22-6704 8047 +91-22-6704 8054 +91-22-6704 8096	E-mail vipulsanghvi@systematixgroup.in jigneshdesai@systematixgroup.in sidharthagrawal@systematixgroup.in shreyachaudhary@systematixgroup.in rahul@systematixgroup.in chintanshah@systematixgroup.in pawansharma@systematixgroup.in mukeshchaturvedi@systematixgroup.in vinodbhuwad@systematixgroup.in rashmisolanki@systematixgroup.in karandamani@systematixgroup.in vipulchheda@systematixgroup.in parasshah@systematixgroup.in rahulsingh@systematixgroup.in nirajsingh@systematixgroup.in mrunalpawar@systematixgroup.in
Equity Sales & Trading Name Vipul Sanghvi Jignesh Desai Sidharth Agrawal Shreya Chaudhary Rahul Khandelwal Chintan Shah Pawan Sharma Mukesh Chaturvedi Vinod Bhuwad Rashmi Solanki Karan Damani Vipul Chheda Paras Shah Rahul Singh Niraj Singh Corporate Access Mrunal Pawar Darsha Hiwrale	Co Head of Equities & Head of Sales Sales Sales Sales Sales Sales Director and Head - Sales Trading Vice President and Co Head - Sales Trading Sales Trading Sales Trading Sales Trading Dealer Dealer Dealer Dealer Dealer Dealer Dealer Dealer	Desk-Phone +91-22-6704 8062 +91-22-6704 8068 +91-22-6704 8090 +91-22-6704 8003 +91-22-6704 8061 +91-22-6704 8067 +91-22-6704 8074 +91-22-6704 8051 +91-22-6704 8053 +91-22-6704 8087 +91-22-6704 8047 +91-22-6704 8047 +91-22-6704 8054 +91-22-6704 8096	E-mail vipulsanghvi@systematixgroup.in jigneshdesai@systematixgroup.in sidharthagrawal@systematixgroup.in shreyachaudhary@systematixgroup.in rahul@systematixgroup.in chintanshah@systematixgroup.in pawansharma@systematixgroup.in mukeshchaturvedi@systematixgroup.in vinodbhuwad@systematixgroup.in rashmisolanki@systematixgroup.in karandamani@systematixgroup.in vipulchheda@systematixgroup.in parasshah@systematixgroup.in rahulsingh@systematixgroup.in nirajsingh@systematixgroup.in
Equity Sales & Trading Name Vipul Sanghvi Jignesh Desai Sidharth Agrawal Shreya Chaudhary Rahul Khandelwal Chintan Shah Pawan Sharma Mukesh Chaturvedi Vinod Bhuwad Rashmi Solanki Karan Damani Vipul Chheda Paras Shah Rahul Singh Niraj Singh Corporate Access Mrunal Pawar Darsha Hiwrale Production	Co Head of Equities & Head of Sales Sales Sales Sales Sales Sales Director and Head - Sales Trading Vice President and Co Head - Sales Trading Sales Trading Sales Trading Sales Trading Dealer Desoler Desoler Desoler Desoler Desoler Desoler Desoler	Desk-Phone +91-22-6704 8062 +91-22-6704 8068 +91-22-6704 8090 +91-22-6704 8003 +91-22-6704 8061 +91-22-6704 8067 +91-22-6704 8074 +91-22-6704 8051 +91-22-6704 8053 +91-22-6704 8087 +91-22-6704 8047 +91-22-6704 8054 +91-22-6704 8058 +91-22-6704 8088 +91-22-6704 8088 +91-22-6704 8088	E-mail vipulsanghvi@systematixgroup.in jigneshdesai@systematixgroup.in sidharthagrawal@systematixgroup.in shreyachaudhary@systematixgroup.in rahul@systematixgroup.in chintanshah@systematixgroup.in pawansharma@systematixgroup.in mukeshchaturvedi@systematixgroup.in vinodbhuwad@systematixgroup.in rashmisolanki@systematixgroup.in karandamani@systematixgroup.in vipulchheda@systematixgroup.in parasshah@systematixgroup.in rahulsingh@systematixgroup.in nirajsingh@systematixgroup.in mrunalpawar@systematixgroup.in darshahiwrale@systematixgroup.in
Equity Sales & Trading Name Vipul Sanghvi Jignesh Desai Sidharth Agrawal Shreya Chaudhary Rahul Khandelwal Chintan Shah Pawan Sharma Mukesh Chaturvedi Vinod Bhuwad Rashmi Solanki Karan Damani Vipul Chheda Paras Shah Rahul Singh Niraj Singh Corporate Access Mrunal Pawar Darsha Hiwrale Production Madhu Narayanan	Co Head of Equities & Head of Sales Sales Sales Sales Sales Director and Head - Sales Trading Vice President and Co Head - Sales Trading Sales Trading Sales Trading Sales Trading Sales Trading Dealer	Desk-Phone +91-22-6704 8062 +91-22-6704 8068 +91-22-6704 8090 +91-22-6704 8033 +91-22-6704 8061 +91-22-6704 8067 +91-22-6704 8074 +91-22-6704 8051 +91-22-6704 8053 +91-22-6704 8087 +91-22-6704 8047 +91-22-6704 8047 +91-22-6704 8054 +91-22-6704 8088 +91-22-6704 8088	E-mail vipulsanghvi@systematixgroup.in jigneshdesai@systematixgroup.in sidharthagrawal@systematixgroup.in shreyachaudhary@systematixgroup.in rahul@systematixgroup.in chintanshah@systematixgroup.in pawansharma@systematixgroup.in mukeshchaturvedi@systematixgroup.in vinodbhuwad@systematixgroup.in rashmisolanki@systematixgroup.in karandamani@systematixgroup.in vipulchheda@systematixgroup.in parasshah@systematixgroup.in rahulsingh@systematixgroup.in nirajsingh@systematixgroup.in mrunalpawar@systematixgroup.in darshahiwrale@systematixgroup.in madhunarayanan@systematixgroup.in
Equity Sales & Trading Name Vipul Sanghvi Jignesh Desai Sidharth Agrawal Shreya Chaudhary Rahul Khandelwal Chintan Shah Pawan Sharma Mukesh Chaturvedi Vinod Bhuwad Rashmi Solanki Karan Damani Vipul Chheda Paras Shah Rahul Singh Niraj Singh Corporate Access Mrunal Pawar Darsha Hiwrale Production Madhu Narayanan Mrunali Pagdhare	Co Head of Equities & Head of Sales Sales Sales Sales Sales Director and Head - Sales Trading Vice President and Co Head - Sales Trading Sales Trading Sales Trading Sales Trading Dealer	Desk-Phone +91-22-6704 8062 +91-22-6704 8068 +91-22-6704 8090 +91-22-6704 8003 +91-22-6704 8061 +91-22-6704 8067 +91-22-6704 8074 +91-22-6704 8051 +91-22-6704 8053 +91-22-6704 8053 +91-22-6704 8047 +91-22-6704 8047 +91-22-6704 8054 +91-22-6704 8088 +91-22-6704 8088 +91-22-6704 8083	E-mail vipulsanghvi@systematixgroup.in jigneshdesai@systematixgroup.in sidharthagrawal@systematixgroup.in shreyachaudhary@systematixgroup.in rahul@systematixgroup.in chintanshah@systematixgroup.in pawansharma@systematixgroup.in mukeshchaturvedi@systematixgroup.in vinodbhuwad@systematixgroup.in rashmisolanki@systematixgroup.in karandamani@systematixgroup.in vipulchheda@systematixgroup.in parasshah@systematixgroup.in rahulsingh@systematixgroup.in nirajsingh@systematixgroup.in mrunalpawar@systematixgroup.in darshahiwrale@systematixgroup.in madhunarayanan@systematixgroup.in mrunalip@systematixgroup.in
Equity Sales & Trading Name Vipul Sanghvi Jignesh Desai Sidharth Agrawal Shreya Chaudhary Rahul Khandelwal Chintan Shah Pawan Sharma Mukesh Chaturvedi Vinod Bhuwad Rashmi Solanki Karan Damani Vipul Chheda Paras Shah Rahul Singh Niraj Singh Corporate Access Mrunal Pawar Darsha Hiwrale Production Madhu Narayanan Mrunali Pagdhare	Co Head of Equities & Head of Sales Sales Sales Sales Sales Director and Head - Sales Trading Vice President and Co Head - Sales Trading Sales Trading Sales Trading Sales Trading Sales Trading Dealer	Desk-Phone +91-22-6704 8062 +91-22-6704 8068 +91-22-6704 8090 +91-22-6704 8033 +91-22-6704 8061 +91-22-6704 8067 +91-22-6704 8074 +91-22-6704 8051 +91-22-6704 8053 +91-22-6704 8087 +91-22-6704 8047 +91-22-6704 8047 +91-22-6704 8054 +91-22-6704 8088 +91-22-6704 8088	E-mail vipulsanghvi@systematixgroup.in jigneshdesai@systematixgroup.in sidharthagrawal@systematixgroup.in shreyachaudhary@systematixgroup.in rahul@systematixgroup.in chintanshah@systematixgroup.in pawansharma@systematixgroup.in mukeshchaturvedi@systematixgroup.in vinodbhuwad@systematixgroup.in rashmisolanki@systematixgroup.in karandamani@systematixgroup.in vipulchheda@systematixgroup.in parasshah@systematixgroup.in rahulsingh@systematixgroup.in nirajsingh@systematixgroup.in mrunalpawar@systematixgroup.in darshahiwrale@systematixgroup.in madhunarayanan@systematixgroup.in mrunalip@systematixgroup.in
Requity Sales & Trading Name Vipul Sanghvi Jignesh Desai Sidharth Agrawal Shreya Chaudhary Rahul Khandelwal Chintan Shah Pawan Sharma Mukesh Chaturvedi Vinod Bhuwad Rashmi Solanki Karan Damani Vipul Chheda Paras Shah Rahul Singh Niraj Singh Corporate Access Mrunal Pawar Darsha Hiwrale Production Madhu Narayanan Mrunali Pagdhare Vijayendra Achrekar	Co Head of Equities & Head of Sales Sales Sales Sales Sales Director and Head - Sales Trading Vice President and Co Head - Sales Trading Sales Trading Sales Trading Sales Trading Dealer	Desk-Phone +91-22-6704 8062 +91-22-6704 8068 +91-22-6704 8090 +91-22-6704 8003 +91-22-6704 8061 +91-22-6704 8067 +91-22-6704 8074 +91-22-6704 8051 +91-22-6704 8053 +91-22-6704 8053 +91-22-6704 8047 +91-22-6704 8047 +91-22-6704 8054 +91-22-6704 8088 +91-22-6704 8088 +91-22-6704 8083	E-mail vipulsanghvi@systematixgroup.in jigneshdesai@systematixgroup.in sidharthagrawal@systematixgroup.in shreyachaudhary@systematixgroup.in rahul@systematixgroup.in chintanshah@systematixgroup.in pawansharma@systematixgroup.in mukeshchaturvedi@systematixgroup.in vinodbhuwad@systematixgroup.in rashmisolanki@systematixgroup.in karandamani@systematixgroup.in vipulchheda@systematixgroup.in parasshah@systematixgroup.in rahulsingh@systematixgroup.in mirajsingh@systematixgroup.in mrunalpawar@systematixgroup.in darshahiwrale@systematixgroup.in madhunarayanan@systematixgroup.in mrunalip@systematixgroup.in mrunalip@systematixgroup.in
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