

29 May 2024

India | Equity Research | Q4FY24 results review

3M India

Diversified

Strong increase in dividend payout ratio, EVA accretive

3M India has declared/paid total dividend per share (incl. special dividend) of INR 1,635/share over FY22-24, indicating dividend payout ratio of 141%. We see the change in dividend policy as a structural re-rating event. Prior to FY22, the company used to hold large cash which used to impact return ratios. We believe the change in dividend policy is EVA accretive. Other takeaways from Q4FY24 result: (1) EBITDA margin scaled to 21-quarter high of 19.6%, primarily due to lower input and staff costs. We believe operating leverage and cost-saving initiatives have also aided margin expansion. (2) Healthcare segment reported strong growth (+18.8% YoY) after a blip in Q3FY24. We believe strong growth momentum in transportation and electronics, healthcare segment may anchor growth in FY25E. We believe consumer segment is showing signs of revival. The trend may accelerate further in rest of FY25E led by improving consumer demand. We remain positive on 3M India led by established competitive advantages. Maintain **BUY** with a revised DCF-based target price of INR 39,500 (implying 62x FY26E EPS; earlier TP: INR 38,400).

Q4FY24 result review

3M India reported revenue, EBITDA and PAT growth of 4.6%, 10.3% and 27.4%, respectively, YoY. Gross margin expanded 121bps YoY on correction in input prices and change in revenue mix. EBITDA margin expanded 101bps YoY led by operating leverage and lower staff cost, in our view. Standalone revenue was up +4.7% YoY. 3M Electro reported revenue growth of 3.8% YoY.

Segment-wise performance

Segment-wise revenue growth rates (YoY): Healthcare: 18.8%, Consumer: 6.8%, Safety & Industrial: -1.6% and Transportation and Electronics: 3.6% YoY. EBIT margin of healthcare and safety & industrial segments expanded but that of transportation & electronics and consumer declined YoY.

Strong growth in healthcare revenue

We note healthcare segment, after YoY revenue decline in Q3FY24, has reported robust growth in Q4FY24 with strong EBIT margin expansion. Similarly, consumer segment has reported improvement in sequential performance over the past three quarters. We believe steady revival in consumer demand has started reflecting in segmental performance.

Increase in dividend payout

The company has announced total dividend per share of INR 685, including special dividend of INR 525/ share. We note there is material increase in dividend payout with total dividend payout ratio of 141% over FY22-24. The company will still have net cash of more than INR 10bn on its balance sheet even after paying special dividend announced in Q4FY24.

Financial Summary

Y/E March (INR mn)	FY23A	FY24A	FY25E	FY26E
Net Revenue	39,594	41,894	47,887	54,781
EBITDA	6,043	7,591	8,410	9,384
EBITDA Margin (%)	15.3	18.1	17.6	17.1
Net Profit	4,510	5,834	6,569	7,156
EPS (INR)	400.4	517.9	583.2	635.2
EPS % Chg YoY	65.8	29.4	12.6	8.9
P/E (x)	84.7	65.5	58.2	53.4
EV/EBITDA (x)	61.6	48.3	43.9	38.8
RoCE (%)	20.3	26.8	27.4	28.1
RoE (%)	23.4	30.4	31.4	31.4

Aniruddha Joshi

aniruddha.joshi@icicisecurities.com

+91 22 6807 7249

Karan Bhuwania

karan.bhuwania@icicisecurities.com

Nilesh Patil

nilesh.patil@icicisecurities.com

Market Data

Market Cap (INR)	382bn
Market Cap (USD)	4,596mn
Bloomberg Code	3M IN
Reuters Code	TMIN.BO
52-week Range (INR)	39,876 /23,805
Free Float (%)	25.0
ADTV-3M (mn) (USD)	2.1

Price Performance (%)	3m	6m	12m
Absolute	10.6	11.5	40.0
Relative to Sensex	6.6	(2.1)	19.8

Earnings Revisions (%)	FY25E	FY26E
Revenue	(0.6)	(0.6)
EBITDA	(3.6)	(1.5)
EPS	4.6	3.4

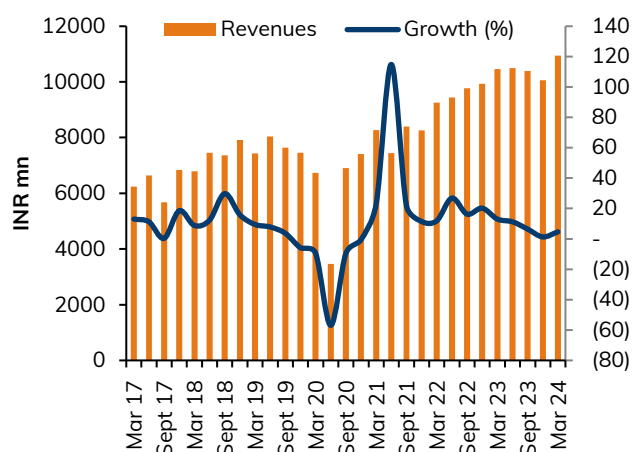
Previous Reports

09-02-2024: [Q3FY24 results review](#)13-11-2023: [Q2FY24 results review](#)

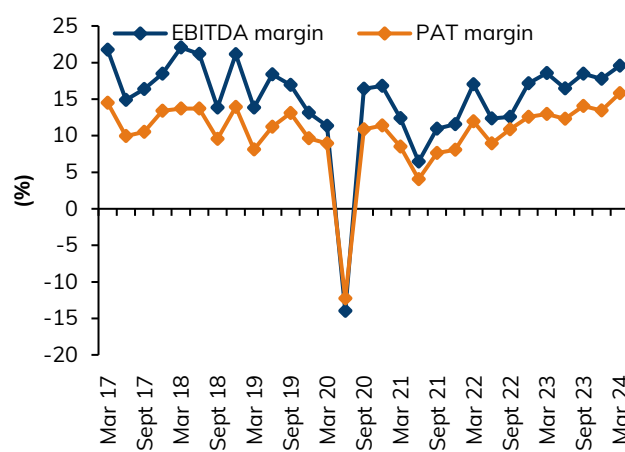
Exhibit 1: Q4FY24 financial performance

Y/e March (INR mn)	Q4FY24	Q4FY23	YoY gr.	Q3FY24	QoQ gr.	FY24	FY23	YoY gr.
Revenue	10,945	10,460	4.6	10,056	8.8	41,894	39,594	5.8
Expenditure								
Raw materials	6,519	6,356	2.6	5,956	9.4	25,072	24,603	1.9
% of revenue	59.6	60.8		59.2		59.8	62.1	
Employee cost	922	974	(5.3)	958	(3.7)	3,918	4,003	(2.1)
% of revenue	8.4	9.3		9.5		9.4	10.1	
Other expenditure	1,361	1,187	14.6	1,356	0.3	5,312	4,944	7.4
% of revenue	12.4	11.3		13.5		12.7	12.5	
Total expenditure	8,802	8,517	3.3	8,271	6.4	34,303	33,551	2.2
EBITDA	2,144	1,943	10.3	1,786	20.0	7,591	6,043	25.6
EBITDA margin (%)	19.6	18.6		17.8		18.1	15.3	
Other income	302	99	205.9	165	82.5	783	681	15.0
PBDIT	2,446	2,042	19.8	1,951	25.3	8,374	6,724	24.5
Depreciation	130	141	(7.9)	131	(1.0)	529	577	(8.2)
PBIT	2,316	1,901	21.8	1,820	27.2	7,844	6,147	27.6
Interest	7	58	(87.1)	8	(2.9)	32	73	(55.8)
PBT	2,308	1,843	25.2	1,812	27.4	7,812	6,074	28.6
Prov for tax	580	486	19.3	460	26.0	1,978	1,564	26.5
% of PBT	25.1	26.4		25.4		25.3	25.8	
PAT before MI/Share of associates	1,729	1,357	27.4	1,352	27.8	5,834	4,510	29.4
Minority interest/share of associates	-	-		-		-	-	
Adjusted PAT	1,729	1,357	27.4	1,352	27.8	5,834	4,510	29.4
Extra ordinary items	10	11	(13.2)	(25)	-	(13)	4	-
Reported PAT	1,738	1,368	27.0	1,327	31.0	5,821	4,514	28.9

Source: Company data, I-Sec research

Key performance highlights**Exhibit 2: Revenue and revenue growth**

Source: Company data, I-Sec research

Exhibit 3: Profitability margin

Source: Company data, I-Sec research

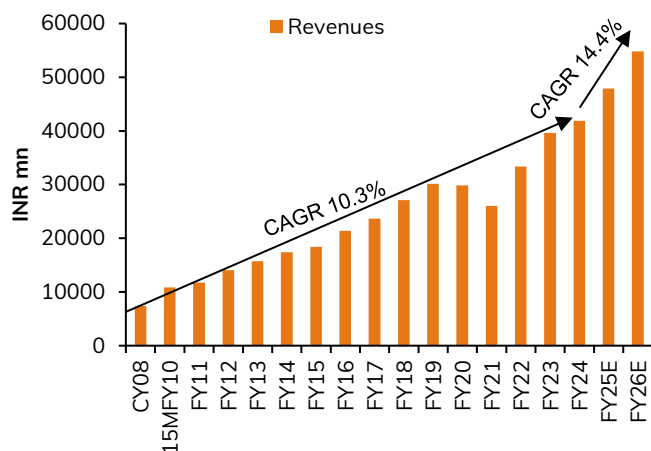
Exhibit 4: Segment-wise performance

INR mn	Sept 22	Dec 22	Mar 23	June 23	Sept 23	Dec 23	Mar 24
Segments - Revenues							
Safety & Industrial	3,219	3,295	3,387	3,289	3,320	3,390	3,334
Transportation & Electronics	3,734	3,938	4,354	4,130	3,908	3,946	4,509
Healthcare	1,622	1,630	1,732	1,991	1,947	1,613	2,058
Consumer	1,120	1,008	955	1,053	1,152	1,055	1,020
Others	73	58	32	33	68	52	24
Total	9,767	9,930	10,460	10,497	10,395	10,056	10,945
Growth (%)							
Safety & Industrial	10.1%	16.1%	2.7%	5.7%	3.2%	2.9%	-1.6%
Transportation & Electronics	27.9%	31.0%	26.6%	12.7%	4.7%	0.2%	3.6%
Healthcare	16.8%	20.5%	17.2%	27.3%	20.0%	-1.0%	18.8%
Consumer	4.7%	-0.1%	-3.3%	3.9%	2.8%	4.6%	6.8%
Others	-26.8%	4.2%	-38.4%	-59.4%	-5.8%	-10.8%	-25.9%
Total	16.3%	20.2%	13.0%	11.2%	6.4%	1.3%	4.6%
As % of Total							
Safety & Industrial	33.0%	33.2%	32.4%	31.3%	31.9%	33.7%	30.5%
Transportation & Electronics	38.2%	39.7%	41.6%	39.3%	37.6%	39.2%	41.2%
Healthcare	16.6%	16.4%	16.6%	19.0%	18.7%	16.0%	18.8%
Consumer	11.5%	10.2%	9.1%	10.0%	11.1%	10.5%	9.3%
Others	0.7%	0.6%	0.3%	0.3%	0.7%	0.5%	0.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
EBIT							
Safety & Industrial	201	487	451	322	448	469	535
Transportation & Electronics	422	603	996	874	876	887	1,027
Healthcare	188	242	172	191	207	65	262
Consumer	232	219	171	196	220	217	176
Others	40	8	12	7	41	15	13
Total	1,083	1,559	1,802	1,591	1,792	1,655	2,014
As % of Total							
Safety & Industrial	18.6%	31.2%	25.0%	20.2%	25.0%	28.4%	26.6%
Transportation & Electronics	39.0%	38.7%	55.2%	54.9%	48.9%	53.6%	51.0%
Healthcare	17.3%	15.5%	9.6%	12.0%	11.5%	3.9%	13.0%
Consumer	21.4%	14.0%	9.5%	12.4%	12.3%	13.1%	8.7%
Others	3.7%	0.5%	0.7%	0.4%	2.3%	0.9%	0.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
EBIT margin							
Safety & Industrial	6.3%	14.8%	13.3%	9.8%	13.5%	13.9%	16.1%
Transportation & Electronics	11.3%	15.3%	22.9%	21.2%	22.4%	22.5%	22.8%
Healthcare	11.6%	14.8%	9.9%	9.6%	10.6%	4.0%	12.7%
Consumer	20.7%	21.7%	17.9%	18.7%	19.1%	20.6%	17.3%
Others	55.8%	14.2%	38.5%	20.5%	60.2%	29.7%	53.4%
Total	11.1%	15.7%	17.2%	15.2%	17.2%	16.5%	18.4%

Source: Company data, I-Sec research

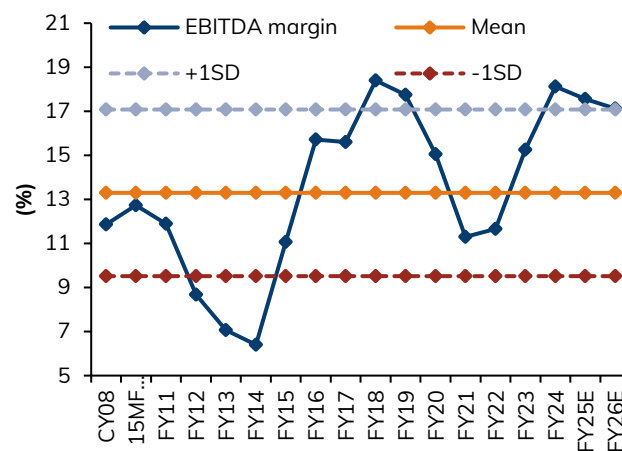
Key charts – annual

Exhibit 5: Revenue and revenue growth



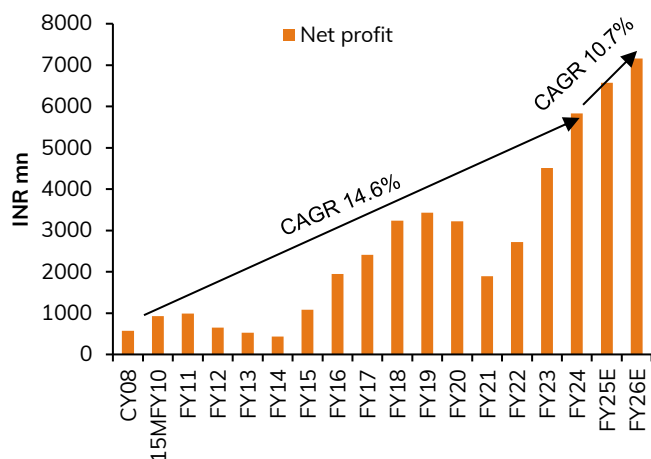
Source: Company data, I-Sec research

Exhibit 6: EBITDA margin



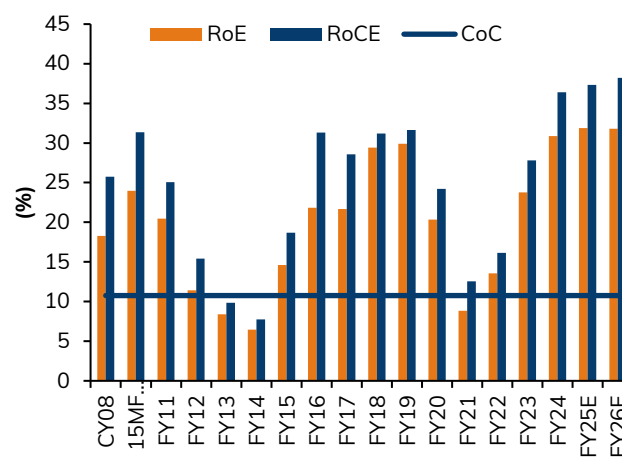
Source: Company data, I-Sec research

Exhibit 7: PAT and PAT growth



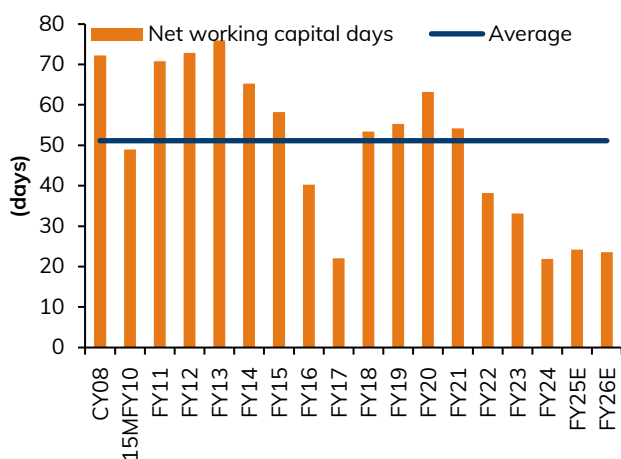
Source: Company data, I-Sec research

Exhibit 8: RoE and RoCE



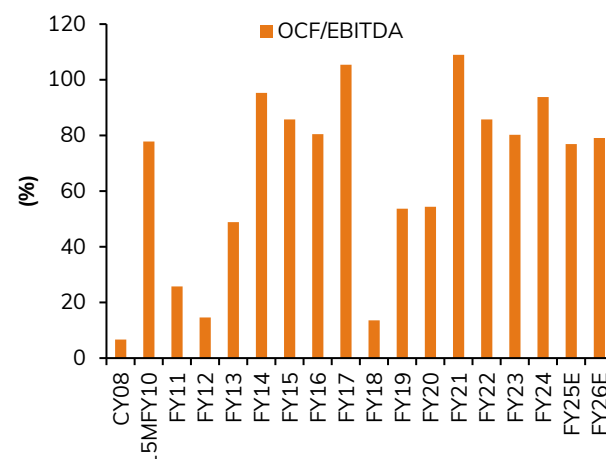
Source: Company data, I-Sec research; CoC: Cost of capital

Exhibit 9: Net working capital days



Source: Company data, I-Sec research

Exhibit 10: OCF/ EBITDA



Source: Company data, I-Sec research

Valuation and risks

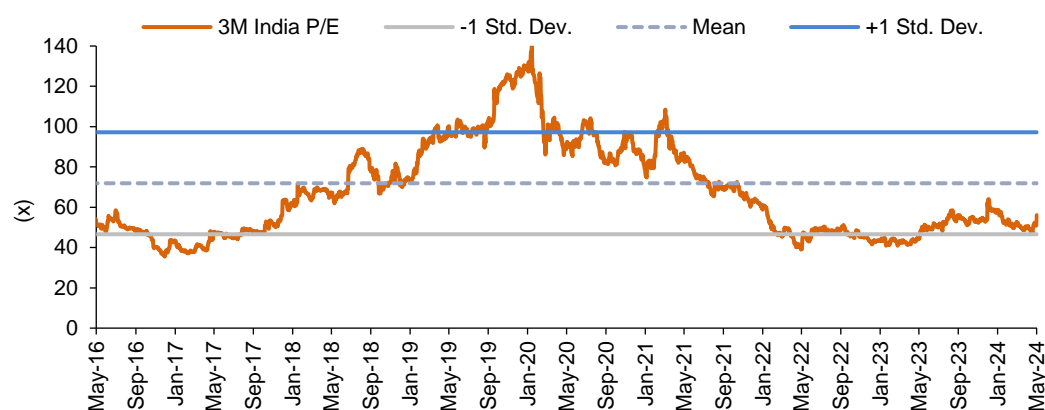
We model 3M India to report revenue and PAT CAGRs of 14.4% and 10.7% over FY24-FY26E and return ratios of >25% during the same timeframe. At our revised DCF-based target price of INR 39,500 (earlier TP: INR 38,400), implied P/E works out to 62x FY26E EPS. Maintain **BUY**.

Exhibit 11: DCF-based valuation

Particulars	
Cost of Equity (%)	10.8%
Terminal growth rate (%)	5.0%
Discounted interim cash flows (INR mn)	1,62,068
Discounted terminal value (INR mn)	2,82,904
Total equity value (INR mn)	4,44,971
Value per share (INR)	39,500

Source: Company data

Exhibit 12: Mean PE (x) and standard deviations



Source: I-Sec research, Bloomberg

Risks

Sharp increase in input prices and competitive pressures

Major increase in input prices and/or increase in competitive pressures may result in downside to our estimates.

Delays in launch of new products

Any delays in launch of new products may result in lower earnings than estimated.

Exhibit 13: Shareholding pattern

%	Sep'23	Dec'23	Mar'24
Promoters	75.0	75.0	75.0
Institutional investors	12.1	12.1	12.1
MFs and others	7.3	7.4	7.2
FIs/Banks	0.9	0.9	0.9
FIIIs	3.9	3.8	3.9
Others	13.0	12.9	12.9

Source: Bloomberg

Exhibit 14: Price chart



Source: Bloomberg

Financial Summary

Exhibit 15: Profit & Loss

(INR mn, year ending March)

	FY23A	FY24A	FY25E	FY26E
Net Sales	39,594	41,894	47,887	54,781
Operating Expenses	33,551	34,303	39,477	45,398
EBITDA	6,043	7,591	8,410	9,384
EBITDA Margin (%)	15.3	18.1	17.6	17.1
Depreciation & Amortization	577	529	562	629
EBIT	5,466	7,061	7,848	8,755
Interest expenditure	73	32	29	29
Other Non-operating Income	681	783	999	879
Recurring PBT	6,074	7,812	8,818	9,605
Profit / (Loss) from Associates	-	-	-	-
Less: Taxes	1,564	1,978	2,249	2,449
PAT	4,510	5,834	6,569	7,156
Less: Minority Interest	-	-	-	-
Extraordinaries (Net)	4	(13)	-	-
Net Income (Reported)	4,514	5,821	6,569	7,156
Net Income (Adjusted)	4,510	5,834	6,569	7,156

Source Company data, I-Sec research

Exhibit 16: Balance sheet

(INR mn, year ending March)

	FY23A	FY24A	FY25E	FY26E
Total Current Assets	21,274	26,685	24,726	29,181
of which cash & cash eqv.	8,007	13,578	9,583	11,949
Total Current Liabilities & Provisions	9,672	10,595	11,972	13,695
Net Current Assets	11,603	16,090	12,754	15,485
Investments	2,263	2,072	4,072	6,072
Net Fixed Assets	3,088	3,325	3,636	3,808
ROU Assets	-	-	-	-
Capital Work-in-Progress	246	123	-	-
Total Intangible Assets	-	-	-	-
Other assets	-	-	-	-
Deferred Tax Assets	-	-	-	-
Total Assets	17,200	21,609	20,462	25,364
Liabilities				
Borrowings	698	418	418	418
Deferred Tax Liability	(273)	(278)	(278)	(278)
provisions	-	-	-	-
other Liabilities	-	-	-	-
Equity Share Capital	113	113	113	113
Reserves & Surplus	16,662	21,356	20,209	25,112
Total Net Worth	16,775	21,469	20,322	25,224
Minority Interest	-	-	-	-
Total Liabilities	17,200	21,609	20,462	25,364

Source Company data, I-Sec research

Exhibit 17: Quarterly trend

(INR mn, year ending March)

	Jun-23	Sep-23	Dec-23	Mar-24
Net Sales	10,497	10,395	10,056	10,945
% growth (YOY)	11.2	6.4	1.3	4.6
EBITDA	1,730	1,921	1,786	2,144
Margin %	16.5	18.5	17.8	19.6
Other Income	152	174	165	302
Extra-ordinaries	1	1	(25)	10
Adjusted Net Profit	1,292	1,461	1,357	1,729

Source Company data, I-Sec research

Exhibit 18: Cashflow statement

(INR mn, year ending March)

	FY23A	FY24A	FY25E	FY26E
Operating Cashflow	4,851	7,123	6,471	7,420
Working Capital Changes	67	813	(660)	(365)
Capital Commitments	(602)	(314)	(750)	(800)
Free Cashflow	4,248	6,809	5,721	6,620
Other investing cashflow	6	(3,072)	(2,000)	(2,000)
Cashflow from Investing Activities	(596)	(3,386)	(2,750)	(2,800)
Issue of Share Capital	-	-	-	-
Interest Cost	-	-	-	-
Inc (Dec) in Borrowings	-	(149)	-	-
Dividend paid	(9,551)	(1,127)	(7,717)	(2,253)
Others	-	-	-	-
Cash flow from Financing Activities	(9,551)	(1,276)	(7,717)	(2,253)
Chg. in Cash & Bank balance	(5,297)	2,461	(3,996)	2,366
Closing cash & balance	7,982	10,443	9,583	11,949

Source Company data, I-Sec research

Exhibit 19: Key ratios

(Year ending March)

	FY23A	FY24A	FY25E	FY26E
Per Share Data (INR)				
Reported EPS	400.4	517.9	583.2	635.2
Adjusted EPS (Diluted)	400.4	517.9	583.2	635.2
Cash EPS	451.6	564.9	633.0	691.0
Dividend per share (DPS)	847.8	100.0	685.0	200.0
Book Value per share (BV)	1,489.1	1,905.8	1,804.0	2,239.2
Dividend Payout (%)	211.8	19.3	117.5	31.5
Growth (%)				
Net Sales	18.7	5.8	14.3	14.4
EBITDA	55.2	25.6	10.8	11.6
EPS (INR)	65.8	29.4	12.6	8.9
Valuation Ratios (x)				
P/E	84.7	65.5	58.2	53.4
P/CEPS	75.1	60.0	53.6	49.1
P/BV	22.8	17.8	18.8	15.1
EV / EBITDA	61.6	48.3	43.9	38.8
P / Sales	9.6	9.1	8.0	7.0
Dividend Yield (%)	2.5	0.3	2.0	0.6
Operating Ratios				
Gross Profit Margins (%)	37.9	40.2	42.0	41.9
EBITDA Margins (%)	15.3	18.1	17.6	17.1
Effective Tax Rate (%)	25.8	25.3	25.5	25.5
Net Profit Margins (%)	11.4	13.9	13.7	13.1
NWC / Total Assets (%)	20.9	11.6	15.5	13.9
Net Debt / Equity (x)	(0.6)	(0.7)	(0.7)	(0.7)
Net Debt / EBITDA (x)	(1.6)	(2.0)	(1.6)	(1.9)
Profitability Ratios				
RoCE (%)	20.3	26.8	27.4	28.1
RoE (%)	23.4	30.4	31.4	31.4
RoIC (%)	56.7	78.5	87.8	88.7
Fixed Asset Turnover (x)	7.0	6.8	6.8	7.0
Inventory Turnover Days	61	48	51	51
Receivables Days	64	63	66	66
Payables Days	91	88	90	90

Source Company data, I-Sec research

This report may be distributed in Singapore by ICICI Securities, Inc. (Singapore branch). Any recipients of this report in Singapore should contact ICICI Securities, Inc. (Singapore branch) in respect of any matters arising from, or in connection with, this report. The contact details of ICICI Securities, Inc. (Singapore branch) are as follows: Address: 10 Collyer Quay, #40-92 Ocean Financial Tower, Singapore - 049315, Tel: +65 6232 2451 and email: navneet_babbar@icicisecuritiesinc.com, Rishi_agrawal@icicisecuritiesinc.com.

"In case of eligible investors based in Japan, charges for brokerage services on execution of transactions do not in substance constitute charge for research reports and no charges are levied for providing research reports to such investors."

New I-Sec investment ratings (all ratings based on absolute return; All ratings and target price refers to 12-month performance horizon, unless mentioned otherwise)
BUY: >15% return; ADD: 5% to 15% return; HOLD: Negative 5% to Positive 5% return; REDUCE: Negative 5% to Negative 15% return; SELL: < negative 15% return

ANALYST CERTIFICATION

I/We, Aniruddha Joshi, CA; Karan Bhuwania, MBA; Nilesh Patil, MBA; authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report. Analysts are not registered as research analysts by FINRA and are not associated persons of the ICICI Securities Inc. It is also confirmed that above mentioned Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months and do not serve as an officer, director or employee of the companies mentioned in the report.

Terms & conditions and other disclosures:

ICICI Securities Limited (ICICI Securities) is a full-service, integrated investment banking and is, inter alia, engaged in the business of stock brokering and distribution of financial products. Registered Office Address: ICICI Venture House, Appasaheb Marathe Marg, Prabhadevi, Mumbai - 400 025. CIN: L67120MH1995PLC086241, Tel: (91 22) 6807 7100. ICICI Securities is Sebi registered stock broker, merchant banker, investment adviser, portfolio manager, Research Analyst and Alternative Investment Fund. ICICI Securities is registered with Insurance Regulatory Development Authority of India Limited (IRDAI) as a composite corporate agent and with PFRDA as a Point of Presence. ICICI Securities Limited Research Analyst SEBI Registration Number – INH000000990. ICICI Securities Limited SEBI Registration is INZ000183631 for stock broker. ICICI Securities AIF Trust's SEBI Registration number is IN/AIF3/23-24/1292 ICICI Securities is a subsidiary of ICICI Bank which is India's largest private sector bank and has its various subsidiaries engaged in businesses of housing finance, asset management, life insurance, general insurance, venture capital fund management, etc. ("associates"), the details in respect of which are available on www.icicibank.com.

ICICI Securities is one of the leading merchant bankers/ underwriters of securities and participate in virtually all securities trading markets in India. We and our associates might have investment banking and other business relationship with a significant percentage of companies covered by our Investment Research Department. ICICI Securities and its analysts, persons reporting to analysts and their relatives are generally prohibited from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover.

Recommendation in reports based on technical and derivative analysis centre on studying charts of a stock's price movement, outstanding positions, trading volume etc as opposed to focusing on a company's fundamentals and, as such, may not match with the recommendation in fundamental reports. Investors may visit icidirect.com to view the Fundamental and Technical Research Reports.

Our proprietary trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein.

ICICI Securities Limited has two independent equity research groups: Institutional Research and Retail Research. This report has been prepared by the Institutional Research. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the Retail Research.

The information and opinions in this report have been prepared by ICICI Securities and are subject to change without any notice. The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of ICICI Securities. While we would endeavour to update the information herein on a reasonable basis, ICICI Securities is under no obligation to update or keep the information current. Also, there may be regulatory, compliance or other reasons that may prevent ICICI Securities from doing so. Non-rated securities indicate that rating on a particular security has been suspended temporarily and such suspension is in compliance with applicable regulations and/or ICICI Securities policies, in circumstances where ICICI Securities might be acting in an advisory capacity to this company, or in certain other circumstances. This report is based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed. This report and information herein is solely for informational purpose and shall not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. ICICI Securities will not treat recipients as customers by virtue of their receiving this report. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. The recipient should independently evaluate the investment risks. The value and return on investment may vary because of changes in interest rates, foreign exchange rates or any other reason. ICICI Securities accepts no liabilities whatsoever for any loss or damage of any kind arising out of the use of this report. Past performance is not necessarily a guide to future performance. Investors are advised to see Risk Disclosure Document to understand the risks associated before investing in the securities markets. Actual results may differ materially from those set forth in projections. Forward-looking statements are not predictions and may be subject to change without notice.

ICICI Securities or its associates might have managed or co-managed public offering of securities for the subject company or might have been mandated by the subject company for any other assignment in the past twelve months.

ICICI Securities or its associates might have received any compensation from the companies mentioned in the report during the period preceding twelve months from the date of this report for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory service in a merger or specific transaction.

ICICI Securities or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the companies mentioned in the report in the past twelve months.

ICICI Securities encourages independence in research report preparation and strives to minimize conflict in preparation of research report. ICICI Securities or its associates or its analysts did not receive any compensation or other benefits from the companies mentioned in the report or third party in connection with preparation of the research report. Accordingly, neither ICICI Securities nor Research Analysts and their relatives have any material conflict of interest at the time of publication of this report.

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

ICICI Securities or its subsidiaries collectively or Research Analysts or their relatives do not own 1% or more of the equity securities of the Company mentioned in the report as of the last day of the month preceding the publication of the research report.

Since associates of ICICI Securities and ICICI Securities as a entity are engaged in various financial service businesses, they might have financial interests or actual/ beneficial ownership of one percent or more or other material conflict of interest in various companies including the subject company/companies mentioned in this report.

ICICI Securities may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report.

Neither the Research Analysts nor ICICI Securities have been engaged in market making activity for the companies mentioned in the report.

We submit that no material disciplinary action has been taken on ICICI Securities by any Regulatory Authority impacting Equity Research Analysis activities.

This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject ICICI Securities and affiliates to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction.

This report has not been prepared by ICICI Securities, Inc. However, ICICI Securities, Inc. has reviewed the report and, in so far as it includes current or historical information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors. None of the research recommendations promise or guarantee any assured, minimum or risk free return to the investors.

Name of the Compliance officer (Research Analyst): Mr. Atul Agrawal, Contact number: 022-40701000, **E-mail Address** : complianceofficer@icicisecurities.com

For any queries or grievances: [Mr. Prabodh Avadhoot](#) Email address: headservicequality@icicidirect.com Contact Number: 18601231122
