

03 August 2023

India | Equity Research | Q1FY24 result review

## Gateway Distriparks

### Logistics

#### To continue focusing on growth, start 2 new terminals soon

Gateway Distriparks' (GDL) Q1FY24 EBITDA performance was broadly in line with estimates. Key points: 1) Volume was impacted by disruption in rail network and port operations owing to cyclone in Gujarat; 2) EBITDA/te improved to INR 5,302 (vs INR 5,109 in Q4FY23) due to favourable volume mix; 3) Kashipur ICD is ramping up well while Jaipur ICD is expected to commence operations by end-FY24; and 4) focus on growth continues with the aim to start at least two additional terminals soon. Going ahead, management has guided for rail EBITDA/te to reach INR 10,000 and volume growth to be the main revenue contributor. Factoring in growth prospects, we raise our EV/EBITDA multiple by 10% to 11x (earlier 10x). Our revised TP works out to INR 94 (earlier INR 85).

### In-line performance

GDL's Q1FY24 EBITDA of INR 954mn (up 9.2% YoY) was broadly in line with our estimates and consensus despite volume disruption owing to inclement weather. Key points: 1) Rail volume was up 5% YoY at 89.9kteu while CFS volume (ex-Conware CFS) was up 6.9% YoY at 89.9kteu; 2) management mentioned EBITDA/teu (including other income) for rail segment was ~INR 9,000 (Q4FY23: 9,400-9,500) mainly due to lower double stacking while for CFS, it was unchanged QoQ at INR 2,000; 3) 'net debt/ EBITDA' improved to 0.76x (Q4FY23: 0.86x); and 4) Board has recommended first interim dividend of INR 1.25/share. Going ahead, management expects both EXIM volume imbalance and double stacking to improve. Hence, management has retained volume growth guidance of 10% YoY (including Kashipur ICD) in FY24 and expects rail business EBITDA/teu to reach INR 10,000 in the near term.

### Key positives: Growth focus and market share retention

We find management's focus on growth to be unwavering. Cumulative capex through to FY25, expected at INR 3bn, may be spent in developing two new terminals, balance spend at Jaipur terminal and upgrade of existing terminals. Accordingly, management expects monthly volume at Kashipur ICD to stabilise at 3,000-3,500teus and ultimately reach 4,000teus. Also, Jaipur terminal is expected to contribute ~2-3kteus in next 2-3 years. In Q1FY24, GDL maintained its market share in NCR and Ludhiana at ~17% and ~30%, respectively, while market share in Kashipur has improved to ~38% from ~34% in Q4FY23. We expect volume growth to be the major revenue growth driver.

### Financial Summary

Y/E March (INR mn)	FY22A	FY23A	FY24E	FY25E
Net Revenue	13,737	14,209	16,090	17,848
EBITDA	3,685	3,685	4,199	4,649
EBITDA Margin (%)	26.8	25.9	26.1	26.0
Net Profit	2,238	2,419	2,037	2,520
EPS (Rs)	4.5	4.8	4.1	5.0
EPS % Chg YoY	136.1	6.2	(16.9)	24.5
P/E (x)	17.0	16.0	19.3	15.5
EV/EBITDA (x)	11.1	11.2	9.6	8.2
RoCE (%)	11.5	11.4	10.2	11.5
RoE (%)	15.1	14.8	11.4	13.0

#### Amit Dixit

amit.dixit@icicisecurities.com  
+91 22 6807 7289

#### Mohit Lohia

mohit.lohia@icicisecurities.com

#### Prithish Urumkar

Prithish.urumkar@icicisecurities.com

#### Market Data

Market Cap (INR)	38bn
Market Cap (USD)	459mn
Bloomberg Code	GRFL IN
Reuters Code	GATE BO
52-week Range (INR)	80 /59
Free Float (%)	68.0
ADTV-3M (mn) (USD)	1

Price Performance (%)	3m	6m	12m
Absolute	20.0	26.0	6.8
Relative to Sensex	8.0	10.8	14.6

ESG Disclosure	2021	2022	Change
ESG score	28.7	0.0	0.0
Environment	0.0	0.0	0.0
Social	3.6	0.0	0.0
Governance	82.4	0.0	0.0

Note - Score ranges from 0 - 100 with a higher score indicating higher ESG disclosures.

Source: Bloomberg, I-sec research

#### Previous Reports

29-05-2023: [Q4FY23 results review](#)

25-01-2023: [Q3FY23 results review](#)

### Outlook: Adherence to growth

Taking cognisance of Q1FY24 performance and management's commentary on growth prospects, we have raised our valuation multiple by 10% to 11x (earlier 10x). Our revised target price works out to INR 94 (earlier: INR 85). Key risks to our thesis: 1) Sustained EXIM imbalance; 2) less volume growth than expected.

#### Exhibit 1: Gateway Distriparks Q1FY24 result review

(INR mn)	Q1FY24	Q1FY23	% Chg YoY	Q4FY23	% Chg QoQ	FY23	FY22	% Chg YoY
<b>Net Revenue</b>	<b>3,697</b>	<b>3,437</b>	7.5	<b>3,770</b>	(1.9)	<b>14,209</b>	<b>13,737</b>	3.4
Total Expense	2,743	2,564	7.0	2,836	(3.3)	10,525	10,051	4.7
<b>EBITDA</b>	<b>954</b>	<b>874</b>	9.2	<b>933</b>	2.2	<b>3,685</b>	<b>3,685</b>	(0.0)
Volume	1,79,897	1,78,659	0.7	1,82,707	-1.5	7,12,778	7,50,876	(5.1)
EBITDA/teu	5,302	4,891	8.4	5,109	3.8	5,169	4,908	5.3
EBITDA %	25.8%	25.4%		24.8%		25.9%	26.8%	
Depreciation	249	255	(2.4)	259	(3.9)	1,039	1,277	(18.6)
EBIT	705	619	13.9	674	4.5	2,645	2,409	9.8
Other Income	52	35	48.5	139	(62.8)	221	332	(33.4)
Interest	113	118	(4.4)	117	(4.0)	453	647	(30.0)
<b>PBT</b>	<b>644</b>	<b>536</b>	20.2	<b>696</b>	(7.4)	<b>2,413</b>	<b>2,093</b>	15.3
Exceptional items	-	-		-		-	-	
Tax	19.3	-41	(146.8)	26	(26.1)	43.8	44	0.0
<b>PAT</b>	<b>637</b>	<b>584</b>	9.0	<b>686</b>	(7.1)	<b>2,384</b>	<b>2,057</b>	15.9

Source: I-Sec research, Company data

#### Exhibit 2: Gateway Distriparks segmental Q1FY24 result review

(INR)	Q1FY24	Q1FY23	% Chg YoY	Q4FY23	% Chg QoQ	FY23	FY22	% Chg YoY
Rail (teu)	89,939	85,686	5.0	93,509	(3.8)	3,48,020	3,33,270	4.4
Rail realisation/teu	33,184	30,841	7.6	33,137	0.1	32,218	31,824	1.2
CFS (teu)	89,958	92,973	(3.2)	89,198	0.9	3,64,758	4,17,606	(12.7)
CFS realisation/teu	8,493	8,924	(4.8)	9,079	(6.5)	8,822	8,290	6.4

Source: I-Sec research, Company data

### Key takeaways: Q1FY24 concall

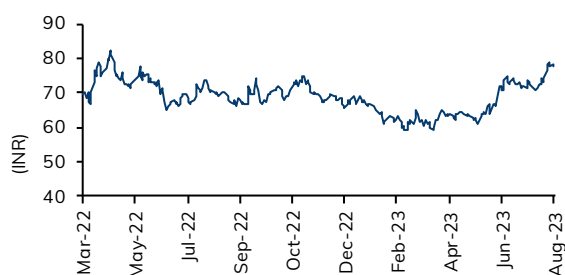
- **FY24 volume growth guidance** retained at 10% YoY, including incremental volume from Kashipur ICD.
- In Q1FY24, ~35% of overall volume was carried as double stacking (vs 40% in Q4FY23 and 42% in Q1FY23) due to temporary disruption in rail network and ports (particularly in Jun'23) owing to cyclone in Gujarat. Management mentioned that the endeavour is to increase double stacking to 50%. Currently, all the restrictions on double stacking and movement, imposed during the cyclone have been removed; however, maximum speed is restricted to 75kmph.
- The temporary disruption on rail movement resulted in a decline of 5-6kteu volume in Q1FY24; however, management expressed confidence that the deficit would be made up in subsequent quarters.
- Double stacking has already commenced at Dadri Management mentioned that double stacking at Faridabad will start in next 2-3 months. Currently, double stacking is happening only via Gurugram terminal. Increased double stacking is likely to improve margins further.
- **Profitability:** As per the management, Q1FY24 EBITDA/teu (including other income) for rail and CFS business was INR 9,000 and INR 2,000, respectively. In next two years, management expects rail business EBITDA/teu to improve to INR 10,000.
- **EXIM imbalances.** The EXIM ratio has improved from 60:40 (import: export) in the last quarter to 57:43 now. Management mentioned export growth may rise in Jul'23 and therefore, Q2FY24 earnings are expected to be slightly better.
- **Kashipur Terminal.** Management mentioned Kashipur ICD is ramping up well with monthly volume of 3,000teu being achieved. In Jul'23, volume of 3,500teu was also achieved. Hence, management expressed confidence that volume of 4,000teu/month may also be achieved in the near term, given the sales pipeline and customer projections. At Kashipur, 100% of rail share is with the company. Market share has improved to 38% in Q1FY24 from 34-35% in Q4FY23.
- **Progress on new terminals.** Jaipur ICD is likely to be operational by end-FY24. However, volume build up may take some time. Management expects proper volume/EBITDA contribution from Jaipur ICD to happen from FY26. The company has already incurred capex of ~INR 400mn till now in Jaipur ICD (INR 300mn in land and remaining into construction). By end-FY24, another INR 500mn of capex would be spent on this terminal.
- **Capex guidance:** Management mentioned planned capex (cumulative) for FY24 and FY25 is ~Rs3bn and will be spent on the following areas: 1) Development of 2 new terminals; 2) upgrade of existing terminals; 3) replacement of vehicles and 4) completion of Jaipur ICD. In Q1FY24, the company incurred growth capex of INR 100mn and spent another INR 105mn to increase stake by 1.5% in Snowman Logistics. Management mentioned that post land purchase, it takes 12 months to construct and 12 months to ramp up the new terminal.
- **Pricing action by competition.** Concor has provided discounts only in areas where GDL is absent. Management does not see any major impact on the company's realisation. Other operators have also given some discounts.
- **Rakes.** Currently, GDL operates 31 rakes and plans to add ~3 rakes annually for next 2-3 years. Rake are currently available at 6 months' notice.

- **Market share:** The company has maintained market share in NCR of ~17% and Ludhiana of ~30%. Market share in Kashipur has improved from ~34% to 38% in Q1FY24.
- During Q1FY24, the company acquired additional stake of 1.50% in Snowman Logistics, post which its stake has increased to 41.75%. Currently, the management is not looking at any stake sale in Snowman Logistics.
- **DFC progress:** Management mentioned 70% of total construction work has been done. Recently, the 127km stretch between Dadri and Rewari became operational. The company is running its own trains via DFC from Pipavav and Mundra now.
- **Tax Rate.** The C=company is currently paying tax at ~17.47%; however, due to deferred tax adjustments, overall tax is low. MAT is likely to be exhausted by FY31-32.

**Exhibit 3: Shareholding pattern**

%	Dec'22	Mar'23	Jun'23
Promoters	32.1	32.3	32.3
Institutional investors	53.7	53.9	54.1
MFs and other	35.0	36.2	37.5
Insurance Cos.	3.3	3.3	2.6
FIs	15.4	14.4	14.0
Others	14.2	13.8	13.6

Source: Bloomberg, I-Sec research

**Exhibit 4: Price chart**

Source: Bloomberg, I-Sec research

## Financial Summary

### Exhibit 5: Profit & Loss

(INR mn, year ending March)

	FY22A	FY23A	FY24E	FY25E
Net Sales	13,737	14,209	16,090	17,848
<b>Operating Expenses</b>	<b>10,051</b>	<b>10,525</b>	<b>11,890</b>	<b>13,199</b>
EBITDA	3,685	3,685	4,199	4,649
<b>EBITDA Margin (%)</b>	<b>26.8</b>	<b>25.9</b>	<b>26.1</b>	<b>26.0</b>
Depreciation & Amortization	1,277	1,039	1,582	1,642
EBIT	2,409	2,645	2,617	3,007
Interest expenditure	-	-	-	-
Other Non-operating Income	332	221	56	122
Recurring PBT	2,093	2,413	2,187	2,723
<b>Profit / (Loss) from Associates</b>	<b>8</b>	<b>50</b>	<b>69</b>	<b>69</b>
<b>Less: Taxes</b>	<b>(137)</b>	<b>44</b>	<b>219</b>	<b>272</b>
PAT	2,230	2,369	1,968	2,451
Less: Minority Interest	-	-	-	-
Extraordinaries (Net)	-	-	-	-
Net Income (Reported)	2,238	2,419	2,037	2,520
<b>Net Income (Adjusted)</b>	<b>2,238</b>	<b>2,419</b>	<b>2,037</b>	<b>2,520</b>

Source Company data, I-Sec research

### Exhibit 6: Balance sheet

(INR mn, year ending March)

	FY22A	FY23A	FY24E	FY25E
Total Current Assets	3,211	2,224	1,613	3,135
of which cash & cash eqv.	1,903	760	130	1,500
Total Current Liabilities & Provisions	1,109	1,230	1,309	1,438
<b>Net Current Assets</b>	<b>2,102</b>	<b>994</b>	<b>305</b>	<b>1,697</b>
Investments	1,403	1,410	1,410	1,410
Net Fixed Assets	13,467	14,307	14,825	14,283
ROU Assets	-	-	-	-
Capital Work-in-Progress	101	148	148	148
Total Intangible Assets	4,431	4,659	4,659	4,659
Other assets	1,392	1,731	1,731	1,731
Deferred Tax assests	-	-	-	-
<b>Total Assets</b>	<b>23,185</b>	<b>23,767</b>	<b>23,595</b>	<b>24,446</b>
<b>Liabilities</b>				
<b>Borrowings</b>	<b>6,277</b>	<b>5,403</b>	<b>3,913</b>	<b>2,963</b>
<b>Deferred Tax Liability</b>	<b>70</b>	<b>74</b>	<b>74</b>	<b>74</b>
provisions	13	13	13	13
other Liabilities	359	391	391	391
Equity Share Capital	4,996	4,996	4,996	4,996
Reserves & Surplus	11,371	12,770	14,088	15,889
<b>Total Net Worth</b>	<b>16,368</b>	<b>17,766</b>	<b>19,084</b>	<b>20,886</b>
Minority Interest	98	119	119	119
<b>Total Liabilities</b>	<b>23,185</b>	<b>23,767</b>	<b>23,595</b>	<b>24,446</b>

Source Company data, I-Sec research

### Exhibit 7: Quarterly trend

(INR mn, year ending March)

	Sep-22	Dec-22	Mar-23	Jun-23
Net Sales	3,591	3,411	3,770	3,697
% growth (YOY)	7.0	(2.3)	5.0	7.5
EBITDA	959	909	933	954
Margin %	27	27	25	26
Other Income	28	29	139	52
Extraordinaries	-	-	-	-
Adjusted Net Profit	595	553	686	637

Source Company data, I-Sec research

### Exhibit 8: Cashflow statement

(INR mn, year ending March)

	FY22A	FY23A	FY24E	FY25E
<b>Operating Cashflow</b>	<b>3,634</b>	<b>8,208</b>	<b>3,952</b>	<b>4,331</b>
Working Capital Changes	227	3,725	60	(23)
Capital Commitments	(593)	(2,158)	(2,100)	(1,100)
<b>Free Cashflow</b>	<b>3,040</b>	<b>6,050</b>	<b>1,852</b>	<b>3,231</b>
<b>Other investing cashflow</b>	<b>186</b>	<b>55</b>	<b>145</b>	<b>145</b>
Cashflow from Investing Activities	(408)	(2,103)	(1,955)	(955)
Issue of Share Capital	-	-	-	-
Interest Cost	(528)	(355)	(487)	(407)
Inc (Dec) in Borrowings	(465)	(523)	(1,490)	(950)
Dividend paid	(625)	(999)	(650)	(650)
Others	-	-	-	-
Cash flow from Financing Activities	(1,618)	(1,878)	(2,626)	(2,006)
<b>Chg. in Cash &amp; Bank balance</b>	<b>1,608</b>	<b>4,228</b>	<b>(629)</b>	<b>1,370</b>
Closing cash & balance	2,738	5,965	130	1,500

Source Company data, I-Sec research

### Exhibit 9: Key ratios

(Year ending March)

	FY22A	FY23A	FY24E	FY25E
<b>Per Share Data (INR)</b>				
Reported EPS	4.5	4.7	3.9	4.9
Adjusted EPS (Diluted)	4.5	4.8	4.1	5.0
Cash EPS	7.0	6.9	7.2	8.3
Dividend per share (DPS)	1.3	1.3	1.3	1.3
Book Value per share (BV)	32.8	35.6	38.2	41.8
Dividend Payout (%)	28.0	27.4	33.0	26.5
<b>Growth (%)</b>				
Net Sales	16.5	3.4	13.2	10.9
EBITDA	17.7	0.0	14.0	10.7
EPS (INR)	136.1	6.2	(16.9)	24.5
<b>Valuation Ratios (x)</b>				
P/E	17.0	16.0	19.3	15.5
P/CEPS	10.8	11.0	10.5	9.1
P/BV	2.3	2.1	2.0	1.8
EV / EBITDA	11.1	11.2	9.6	8.2
Dividend Yield (%)	1.6	1.7	1.7	1.7
<b>Operating Ratios</b>				
Gross Profit Margins (%)	38.6	37.7	38.2	38.8
EBITDA Margins (%)	26.8	25.9	26.1	26.0
Effective Tax Rate (%)	(6.5)	1.8	10.0	10.0
Net Profit Margins (%)	16.2	16.7	12.2	13.7
Net Debt / Equity (x)	0.2	0.2	0.1	0.0
Net Debt / EBITDA (x)	0.8	0.9	0.6	0.0
Total Asset Turnover (x)	0.6	0.6	0.7	0.7
Inventory Turnover Days	-	-	-	-
Receivables Days	34	38	35	35
Payables Days	27	29	28	28
<b>Profitability Ratios</b>				
RoE (%)	15.1	14.8	11.4	13.0
RoCE (%)	11.5	11.4	10.2	11.5
RoIC (%)	12.7	13.0	11.4	12.7

Source Company data, I-Sec research

This report may be distributed in Singapore by ICICI Securities, Inc. (Singapore branch). Any recipients of this report in Singapore should contact ICICI Securities, Inc. (Singapore branch) in respect of any matters arising from, or in connection with, this report. The contact details of ICICI Securities, Inc. (Singapore branch) are as follows: Address: 10 Collyer Quay, #40-92 Ocean Financial Tower, Singapore - 049315, Tel: +65 6232 2451 and email: navneet\_babbar@icicisecuritiesinc.com, Rishi\_agrawal@icicisecuritiesinc.com.

"In case of eligible investors based in Japan, charges for brokerage services on execution of transactions do not in substance constitute charge for research reports and no charges are levied for providing research reports to such investors."

New I-Sec investment ratings (all ratings based on absolute return; All ratings and target price refers to 12-month performance horizon, unless mentioned otherwise)  
**BUY: >15% return; ADD: 5% to 15% return; HOLD: Negative 5% to Positive 5% return; REDUCE: Negative 5% to Negative 15% return; SELL: < negative 15% return**

#### ANALYST CERTIFICATION

I/We, Amit Dixit, PGDM, B.Tech; Mohit Lohia, CA; Pritish Urumkar, MBATech (Finance); authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report. Analysts are not registered as research analysts by FINRA and are not associated persons of the ICICI Securities Inc. It is also confirmed that above mentioned Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months and do not serve as an officer, director or employee of the companies mentioned in the report.

#### Terms & conditions and other disclosures:

ICICI Securities Limited (ICICI Securities) is a full-service, integrated investment banking and is, inter alia, engaged in the business of stock brokering and distribution of financial products. Registered Office Address: ICICI Venture House, Appasaheb Marathe Marg, Prabhadevi, Mumbai - 400 025. CIN: L67120MH1995PLC086241, Tel: (91 22) 6807 7100. ICICI Securities is Sebi registered stock broker, merchant banker, investment adviser, portfolio manager, Research Analyst and Alternative Investment Fund. ICICI Securities is registered with Insurance Regulatory Development Authority of India Limited (IRDAI) as a composite corporate agent and with PFRDA as a Point of Presence. ICICI Securities Limited Research Analyst SEBI Registration Number – INH000000990. ICICI Securities Limited SEBI Registration is INZ000183631 for stock broker. ICICI Securities AIF Trust's SEBI Registration number is IN/AIF3/23-24/1292 ICICI Securities is a subsidiary of ICICI Bank which is India's largest private sector bank and has its various subsidiaries engaged in businesses of housing finance, asset management, life insurance, general insurance, venture capital fund management, etc. ("associates"), the details in respect of which are available on [www.icicibank.com](http://www.icicibank.com).

ICICI Securities is one of the leading merchant bankers/ underwriters of securities and participate in virtually all securities trading markets in India. We and our associates might have investment banking and other business relationship with a significant percentage of companies covered by our Investment Research Department. ICICI Securities and its analysts, persons reporting to analysts and their relatives are generally prohibited from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover.

Recommendation in reports based on technical and derivative analysis centre on studying charts of a stock's price movement, outstanding positions, trading volume etc as opposed to focusing on a company's fundamentals and, as such, may not match with the recommendation in fundamental reports. Investors may visit [icidirect.com](http://icidirect.com) to view the Fundamental and Technical Research Reports.

Our proprietary trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein.

ICICI Securities Limited has two independent equity research groups: Institutional Research and Retail Research. This report has been prepared by the Institutional Research. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the Retail Research.

The information and opinions in this report have been prepared by ICICI Securities and are subject to change without any notice. The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of ICICI Securities. While we would endeavour to update the information herein on a reasonable basis, ICICI Securities is under no obligation to update or keep the information current. Also, there may be regulatory, compliance or other reasons that may prevent ICICI Securities from doing so. Non-rated securities indicate that rating on a particular security has been suspended temporarily and such suspension is in compliance with applicable regulations and/or ICICI Securities policies, in circumstances where ICICI Securities might be acting in an advisory capacity to this company, or in certain other circumstances. This report is based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed. This report and information herein is solely for informational purpose and shall not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. ICICI Securities will not treat recipients as customers by virtue of their receiving this report. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. The recipient should independently evaluate the investment risks. The value and return on investment may vary because of changes in interest rates, foreign exchange rates or any other reason. ICICI Securities accepts no liabilities whatsoever for any loss or damage of any kind arising out of the use of this report. Past performance is not necessarily a guide to future performance. Investors are advised to see Risk Disclosure Document to understand the risks associated before investing in the securities markets. Actual results may differ materially from those set forth in projections. Forward-looking statements are not predictions and may be subject to change without notice.

ICICI Securities or its associates might have managed or co-managed public offering of securities for the subject company or might have been mandated by the subject company for any other assignment in the past twelve months.

ICICI Securities or its associates might have received any compensation from the companies mentioned in the report during the period preceding twelve months from the date of this report for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory service in a merger or specific transaction.

ICICI Securities or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the companies mentioned in the report in the past twelve months.

ICICI Securities encourages independence in research report preparation and strives to minimize conflict in preparation of research report. ICICI Securities or its associates or its analysts did not receive any compensation or other benefits from the companies mentioned in the report or third party in connection with preparation of the research report. Accordingly, neither ICICI Securities nor Research Analysts and their relatives have any material conflict of interest at the time of publication of this report.

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

ICICI Securities or its subsidiaries collectively or Research Analysts or their relatives do not own 1% or more of the equity securities of the Company mentioned in the report as of the last day of the month preceding the publication of the research report.

Since associates of ICICI Securities and ICICI Securities as an entity are engaged in various financial service businesses, they might have financial interests or actual/ beneficial ownership of one percent or more or other material conflict of interest in various companies including the subject company/companies mentioned in this report.

ICICI Securities may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report.

Neither the Research Analysts nor ICICI Securities have been engaged in market making activity for the companies mentioned in the report.

We submit that no material disciplinary action has been taken on ICICI Securities by any Regulatory Authority impacting Equity Research Analysis activities.

This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject ICICI Securities and affiliates to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction.

This report has not been prepared by ICICI Securities, Inc. However, ICICI Securities, Inc. has reviewed the report and, in so far as it includes current or historical information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed.

---

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors. None of the research recommendations promise or guarantee any assured, minimum or risk free return to the investors.

Name of the Compliance officer (Research Analyst): Mr. Atul Agrawal, Contact number: 022-40701000, **E-mail Address** : [complianceofficer@icicisecurities.com](mailto:complianceofficer@icicisecurities.com)

For any queries or grievances: [Mr. Prabodh Avadhoot](mailto:Mr.Prabodh.Avadhoot) Email address: [headservicequality@icicidirect.com](mailto:headservicequality@icicidirect.com) Contact Number: 18601231122

---