

HDFC Bank BUY

NIMs stable QoQ; RoA to be maintained post-merger

Summary

HDFC Bank's Proforma merged deposits grew by 16% YoY (vs 19% standalone) as non-retail deposits declined. Further, Proforma merged advances grew by 13% YoY (vs 20% YoY standalone) as non-individual loans of HDFC Itd declined. NIMs remain stable at 4.3% QoQ and expected to decline post-merger due to lower yields on HDFC Itd book. Asset quality remain stable as GNPA stood at 1.17% vs 1.12% QoQ led by agri slippages. Restructured assets declined to 0.27% of advances vs 0.37% (QoQ) led by recoveries and writeoffs. NII grew by 1% QoQ while PPoP grew by 1% QoQ due to higher other income. Provisions increased by 6.5% QoQ resulted into credit cost at 0.70% vs 0.67%. Thus, PAT declined by 1% QoQ. We maintain BUY rating with the target price of Rs.2,050 valuing parent business at Rs.1,876 (2.7x P/ABV FY25) and rest for the subsidiaries.

Key Highlights and Investment Rationale

- Credit growth continues to slowdown: Standalone HDFCB reported further decline in credit growth to 16% YoY vs 17% YoY (FY23) led by slowdown in corporate book. Corporate and Wholesale book grew by 11% YoY vs 13% YoY (FY23) led by competitive nature. Commercial book grew by 29% YoY (30% YoY FY23) while retail book grew by 18% YoY (19% YoY FY23). However, Deposits growth remains strong at 19% YoY (21% YoY FY23): CASA deposits grew by 11% resulted CASA ratio at 42.5% vs 44.4% QoQ.
- Asset quality remains stable: Asset quality remains stable with GNPA at 1.17% vs 1.12% QoQ led by Agri slippages. Annualized slippage ratio stood at 1.44% vs 1.22% QoQ. During Q1FY24, recoveries and upgrades were Rs.26.5bn vs 33bn QoQ, while write-offs were Rs. 21bn vs 24bn QoQ. This resulted into higher credit cost at 0.70% vs 0.67% QoQ. Further, restructured assets continue to decline with better recoveries and stood at 0.27% vs 0.37% QoQ.

TP R	ks2,050	
CMP R	ks1,679	
Potential upside/downsid	e 22%	ó
Previous Rating	BUY	′

Price Performance (%)								
	-1m	-3m	-12m					
Absolute	4.8	0.7	23.1					
Rel to Sensex	(0.2)	(10.4)	(0.7)					

V/s Consensus		
EPS (Rs)	FY24E	FY25E
IDBI Capital	90.6	105.6
Consensus	89.0	106.5
% difference	1.8	(0.9)

Key Stock Data

Bloomberg / Reuters	HDFCB IN/HI	овк.во
Sector		Bank
Shares o/s (mn)		7,538
Market cap. (Rs mn)	12,6	57,087
3-m daily average val	ue (Rs mn)	467.8
52-week high / low	Rs1,759	9/1,338
Sensex / Nifty	66,590 /	19,711

Shareholding Pattern (%)			
Promoters	25.5		
FII	33.4		
DII	25.3		
Public	15.8		

Financial snapshot

(Rs mn)

Year	FY2021	FY2022	FY2023	FY2024E*	FY2025E*
NII	648,796	720,096	868,422	1,202,948	1,392,100
Net Profit	311,165	369,614	441,087	679,507	791,537
EPS (Rs)	56.4	66.7	79.1	90.6	105.6
ABV (Rs)	363.9	427.6	489.4	601.7	701.9
PER (x)	29.8	25.2	21.2	18.5	15.9
P/ABV (x)	4.6	3.9	3.4	2.8	2.4
ROE (%)	16.6	16.7	17.0	14.8	15.9
ROA (%)	1.9	1.9	1.9	1.9	2.0
GNPA (%)	1.0	0.8	1.2	1.4	1.4
NNPA (%)	0.3	0.2	0.4	0.4	0.3
CAR (%)	18.8	18.9	21.2	21.0	20.7

Source: IDBI Capital Research: Note: * Merged figures

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- NIMs remain stable at 4.3%: NIMs remain stable at 4.3% QoQ as rise in cost of funds was equivalent to increase in yields. Yields on assets improved by 20bps QoQ to 8.1% during the quarter as re-pricing of assets continues along with shift of portfolio towards high yielding retail assets. Cost of funds also increased by 30bps QoQ to 4.0% (among the lowest in the industry) led by rise in deposit rates. Going forward post-merger will have impact on margins. Management shared that EBLR linked loans of HDFC Ltd would shift to Repo Rate linked loans in HDFC Bank, while liability of around 6,36,000 Crs (including deposits) has moved from HDFC Ltd to the bank.
- Cost to income ratio to decline post-merger: Cost to income ratio has increased to 43% vs 42% QoQ (41% YoY) due to branch addition (39 in Q1FY24) along with increase in employee base (8,503 Q1FY24). Going forward branch addition to remain in similar lines of last 15-18 months. Thus, cost to income ratio to remain elevated in short to medium term; however post-merger ratio to decline below 40%.
- HDB financial services; subsidiary reported better performance: HDB loan book grew by 19% YoY (vs 14% YoY FY23) to Rs.735bn. NIMs declined by 20bps QoQ to 8.3% under rising interest rate scenario. Asset quality improved as GS3% stood at 2.48% vs 2.7% QoQ resulted in lower credit cost. PAT grew by 28.5% YoY to Rs.5.67bn resulted improved in RoA 3.2% vs 2.8% YoY (3.3% QoQ).
- Valuation & Outlook: Post merger, bank guided for stability of RoA in the range of 1.9% 2.0% led by lower credit cost and operating efficiency although margins to get impacted. Banks focus on liability to support the margin improvement and PSL requirements in specified time duration. We remain structurally positive on HDFCB given its superior credit underwriting, structurally better NIM and the ability to maintain stable RoA post merger.

	NII (In Bn) PPoP (In Bn) PAT (In Bn)	Gross Advances(In Bn)		s(In Bn) Deposits (In Bn)		RoA (%)				
	FY22	FY23	FY22	FY23	FY22	FY23	FY22	FY23	FY22	FY23	FY22	FY23
HDFC Bank	720	868	641	704	370	441	13,805	16,142	15,592	18,834	2.0	2.1



Conference Call Highlights

- On a pro forma basis, retail deposits were up by 20.6% YoY and constituted ~83% of the overall deposits.
- Domestic retail advances were up by 20% YoY (up by 4% QoQ) driven by strong growth in home loan and personal loan.
- Wholesale loan growth stood at ~10% YoY and de-growth of ~2% QoQ as the bank did not participate on certain loan which was outside the comfort level of the bank (in terms of pricing).
- Net Mark to Market income for the bank stood at around 552Crs during Q1FY24 (vs. loss of 38Crs in Q4FY23).
- Using decline in credit cost to invest into operations of the bank (adding branches) for capturing market opportunities.
- Slippages ratio stood at a~35bps (around 5,800Crs). Excl. argi the slippage cost stood at ~26bps (around 4,200Crs).
- Recoveries and upgrades stood at ~2,650Crs (around 16bps) while write offs stood ~2,100Crs (around 14bps).
- Restructured book stood at 27bps (around 4,265Crs) as on 30th June'23. Certain facilities for same borrower which were not restructured stood at ~5bps (~ 800Crs).
- Annualized Credit Cost for Q1FY24 stood at ~70bps (vs. 67bps in Q4FY23 and 91bps in Q1FY23).
- Integration cost relating to merger (such as stamp duty cost) is not expected to be significant and the management shall highlight the same once the cost incurs.
- EBLR linked loans of HDFC Ltd would shift to Repo Rate linked loans in HDFC Bank.
- Liability of around 6,36,000 Crs (including deposits) has moved from HDFC Ltd to the bank.
- Added around 2.4Mn new liability customers during Q1FY24 taking the total customer base to ~85Mn as on 30th June'23.



Exhibit 1: Quarterly Snapshot

(Rs mn)

• •					
Year-end: March	Q1FY24	Q1FY23	Q4FY23	YoY (%)	QoQ (%)
Interest Income	485,868	351,720	451,194	38.1	7.7
Interest Expenses	249,877	156,906	217,675	<i>59.3</i>	14.8
Net Interest Income	235,991	194,814	233,518	21.1	1.1
NIM Calc.(%)	4.30	4.20	4.30	10 bps	0 bps
Non-Interest Income	92,299	63,882	87,312	44.5	5.7
Operating Income	328,289	258,697	320,830	26.9	2.3
Staff Cost	47,821	35,002	43,621	36.6	9.6
Other Op Exp	92,748	70,016	91,001	32.5	1.9
Total Operating Expenses	140,569	105,018	134,621	33.9	4.4
Cost to Income (%)	42.8	40.6	41.96	222 bps	86 bps
Operating Profit	187,720	153,678	186,209	22.2	0.8
Provisions	28,600	31,877	26,854	-10.3	6.5
PBT	159,120	121,801	159,355	30.6	-0.1
Tax	39,602	29,841	38,881	32.7	1.9
-effective tax rate	24.9	24.5	24.4	39 bps	49 bps
PAT	119,518	91,960	120,475	30.0	-0.8
EPS (Rs)	21.4	16.6	21.6	29.1	-1.0
BV (Rs)	525.4	450.6	502.2	16.6	4.6
Deposits	19,130,958	16,047,600	18,833,947	19.2	1.6
Advances	16,156,720	13,950,677	16,005,859	15.8	0.9



Exhibit 2: One-year forward P/ABV (FY14-19)

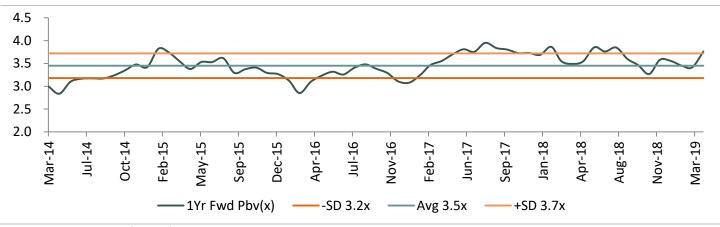


Exhibit 3: One-year forward P/ABV (FY14-24)

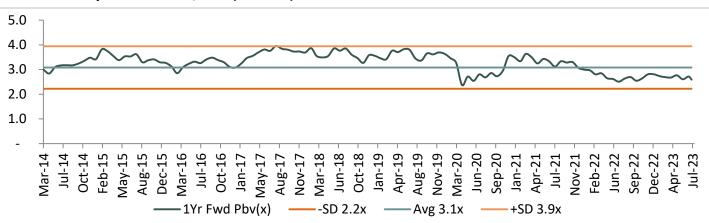




Exhibit 4: Advances growth continued to moderate during the qtr (on a YoY basis)

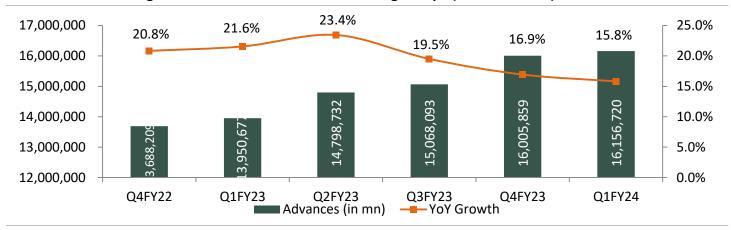


Exhibit 5: Slippage ratio inched up QoQ (seasonal impact in agri segment)

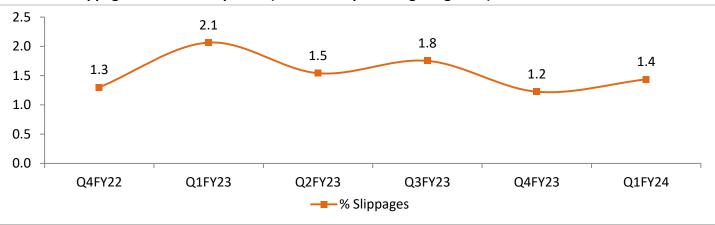




Exhibit 6: Net Interest margins remained stable sequentially

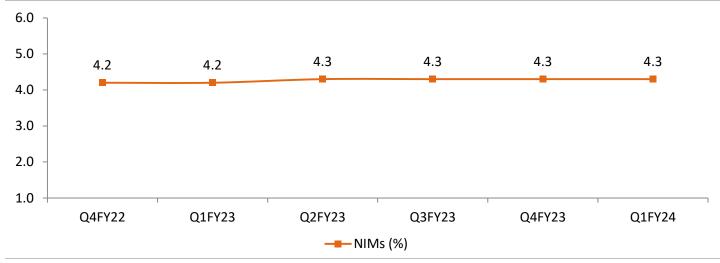
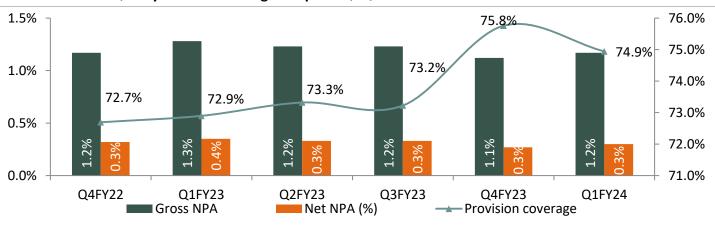


Exhibit 7: Asset Quality witnessed marginal uptick QoQ



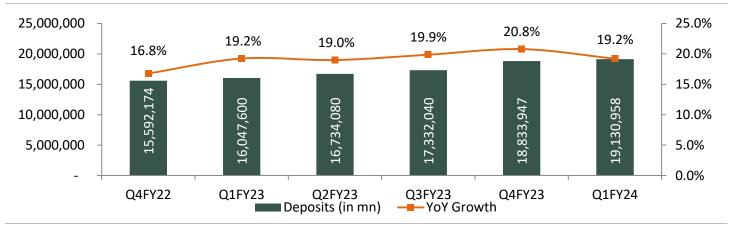


2,408

2,413

Source: Company; IDBI Capital Research

Exhibit 8: Deposits growth continued to witness strong growth trajectory



Source: Company; IDBI Capital Research

Exhibit 9: CASA per branch (In Mn) expected to Exhibit 10: Deposit per branch (In Mn) expected to improve going forward improve going forward 1,200 2,600 2,550 1,150 2,500 1,100 2,450 1,050 2,400 1,034 1,184 1,152 1,169 1,062 1,069 2,516 2,459 2,575 1,000 2,350 950 2,300 Q4FY22 Q1FY23 Q2FY23 Q3FY23 Q4FY23 Q1FY24 Q4FY22 Q1FY23 Q2FY23 Q3FY23 Q4FY23 Q1FY24



Exhibit 11: On track to adding 1,500 branches per year

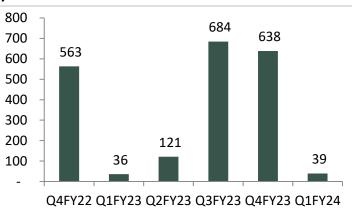
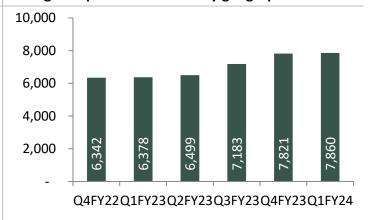
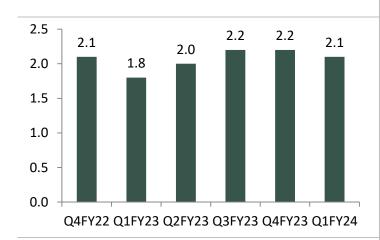


Exhibit 12: Aggressive Branch addition to further strengthen presence across key geographies



Source: Company; IDBI Capital Research

Exhibit 13: RoA to remain in the range of 1.9-2.1%



Source: Company; IDBI Capital Research

Exhibit 14: Cost to Income Ratio inched up due to employee addition during the qtr

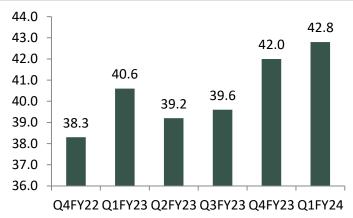




Exhibit 15: Cost of Funds witnessed sharp uptick QoQ

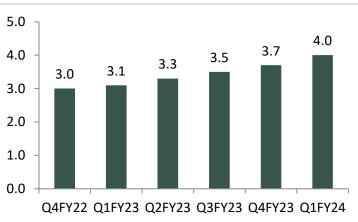
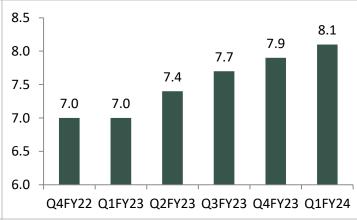
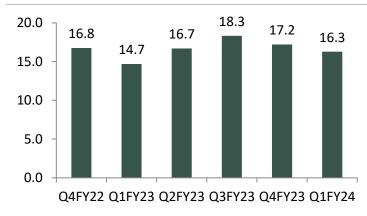


Exhibit 16: Yield on Advance continued to improve sequentially



Source: Company; IDBI Capital Research

Exhibit 17: Return on Equity moderated during the qtr due to higher opex



Source: Company; IDBI Capital Research

Exhibit 18: Credit Cost remained stable QoQ (Annualized)

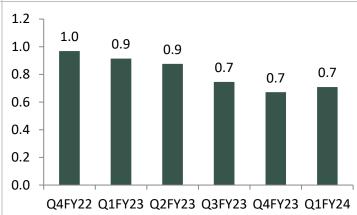




Exhibit 19: Cost to Assets inched up marginally QoQ

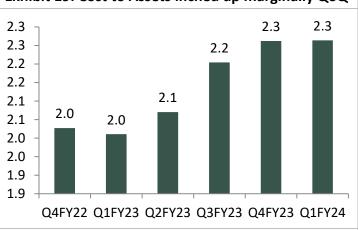
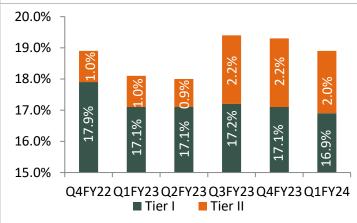


Exhibit 20: CAR continues to remain strong



Source: Company; IDBI Capital Research

Exhibit 21: Composition of Gross Advances (Product Wise)

Product Wise Advances (In Mn)	Q1FY24	Q1FY23	Q4FY23	YoY (%)	QoQ (%)
Retail Asset	6,578,000	5,578,810	6,345,780	17.9	3.7
Personal Loans	1,767,340	1,479,280	1,716,760	19.5	2.9
Auto Loans	1,217,320	1,040,030	1,174,290	17.0	3.7
Home Loans	1,084,730	882,490	1,020,670	22.9	6.3
Payment Products	904,360	801,420	861,040	12.8	5.0
Loan Against Property	788,690	651,160	767,730	21.1	2.7
Two Wheelers	103,670	91,950	99,330	12.7	4.4
Gold Loans	116,910	88,080	108,420	32.7	7.8
Other Retail Loans	594,980	544,400	597,540	9.3	(0.4)
Commercial & Rural Banking	5,631,910	4,364,850	5,474,330	29.0	2.9
Agriculture	796,370	615,790	817,190	29.3	(2.5)
Corporate & Other Wholesale	3,293,250	3,522,300	3,504,990	(6.5)	(6.0)
Total Advances	16,299,530	14,081,750	16,142,290	15.7	1.0



Exhibit 22: Changes in Product Mix (Advances)

Product Wise Advances Mix(In %)	Q1FY24	Q1FY23	Q4FY23	YoY (%)	QoQ (%)
Retail Asset	40.4	39.6	39.3	74 bps	105 bps
Personal Loans	10.8	10.5	10.6	34 bps	21 bps
Auto Loans	7.5	7.4	7.3	8 bps	19 bps
Home Loans	6.7	6.3	6.3	39 bps	33 bps
Payment Products	5.5	5.7	5.3	-14 bps	21 bps
Loan Against Property	4.8	4.6	4.8	21 bps	8 bps
Two Wheelers	0.6	0.7	0.6	-2 bps	2 bps
Gold Loans	0.7	0.6	0.7	9 bps	5 bps
Other Retail Loans	3.7	3.9	3.7	-22 bps	-5 bps
Commercial & Rural Banking	34.6	31.0	33.9	356 bps	64 bps
Agriculture	4.9	4.4	5.1	51 bps	-18 bps
Corporate & Other Wholesale	20.2	25.0	21.7	-481 bps	-151 bps
Total Advances	100	100	100		



(Rs mn)

Financial Summary

Profit & Loss Account

Year-end: March	FY20	FY21	FY22	FY23	FY24E*	FY25E*
Net interest income	561,862	648,796	720,096	868,422	1,202,948	1,392,100
Change (yoy, %)	16%	15%	11%	21%	39%	16%
Fees	213,006	212,894	271,566	238,440	356,193	413,432
Other Income	19,602	39,154	23,533	73,708	86,001	98,404
Net Revenue	794,470	900,844	1,015,195	1,180,570	1,645,141	1,903,936
Operating expenses	306,975	327,226	374,422	476,521	638,298	715,526
Employee expenses	95,257	103,648	120,317	155,124	187,121	191,846
Other expenses	211,718	223,578	254,105	321,397	451,178	523,681
Pre-Provision Profit	487,495	573,618	640,773	704,050	1,006,843	1,188,409
Change (yoy, %)	23%	18%	12%	10%	43%	18%
Provision	121,424	157,028	150,618	119,197	110,751	144,578
PBT	366,071	416,590	490,155	584,853	896,092	1,043,831
Taxes	103,498	105,425	120,541	143,766	216,586	252,294
Effective tax rate (%)	28%	25%	25%	25%	24%	24%
Net profit	262,573	311,165	369,614	441,087	679,507	791,537
Change (yoy, %)	25%	19%	19%	19%	54%	16%
EPS	47.9	56.4	66.7	79.1	90.6	105.6
ROE	16.4	16.6	16.7	17.0	14.8	15.9
ROA	1.9	1.9	1.9	1.9	1.9	2.0

Note: * Merged figures



Balance Sheet (Rs mn)

Year-end: March	FY20	FY21	FY22	FY23	FY24E*	FY25E*
Capital	5,483	5,513	5,546	5,580	7,499	7,499
Reserves	1,704,377	2,031,696	2,395,384	2,796,411	4,579,840	5,335,453
Networth	1,709,860	2,037,209	2,400,929	2,801,990	4,587,339	5,342,952
Deposits	11,475,023	13,350,602	15,592,174	18,833,947	22,147,368	26,465,861
Current deposits	1,742,479	2,121,821	2,393,106	2,734,960	3,322,105	3,969,879
Saving deposits	3,103,771	4,035,001	5,117,385	5,624,930	6,644,211	7,939,758
Term deposit	6,628,773	7,193,780	8,081,683	10,474,057	12,181,053	14,556,224
Borrowings	1,446,286	1,354,873	1,848,172	2,067,656	8,512,820	9,020,532
Other liabilities	673,944	726,021	844,075	957,223	1,339,783	1,252,861
Total Liab. & Equity	15,305,113	17,468,705	20,685,351	24,660,815	36,587,311	42,082,206
Cash	866,187	1,194,705	1,523,269	1,937,651	2,266,777	2,379,820
Advances	9,937,029	11,328,366	13,688,209	16,005,859	25,402,901	29,721,394
Investments	3,918,267	4,437,282	4,555,357	5,170,014	7,083,670	8,055,331
Fixed Assets	44,319	49,093	60,837	80,166	105,629	110,911
Other Assets	539,311	459,259	857,678	1,467,125	1,728,334	1,814,751
Total assets	15,305,113	17,468,705	20,685,351	24,660,815	36,587,311	42,082,206

Note: * Merged figures



Financial Ratios (%)

						,
Year-end: March	FY20	FY21	FY22	FY23	FY24E*	FY25E*
Growth						
Deposits	24.3	16.3	16.8	20.8	17.6	19.5
Advances	21.3	14.0	20.8	16.9	58.7	17.0
NII	16.5	15.5	11.0	20.6	38.5	15.7
Pre-Provision Profit	22.6	17.7	11.7	9.9	43.0	18.0
Net Profit	24.6	18.5	18.8	19.3	54.1	16.5
Spreads						
Yield on Assets	9.0	8.1	7.3	7.8	9.5	8.4
Cost of Funds	5.0	4.1	3.5	3.9	5.6	5.0
NIM	4.4	4.0	3.8	3.9	3.8	3.8
CASA	42.2	46.1	48.2	44.4	45.0	45.0
Operating Efficiency						
Cost-to-Income	38.6	36.3	36.9	40.4	38.8	37.6
Cost-to-Assets	2.2	2.0	2.0	2.1	1.7	1.8
Asset Quality						
GNPA	1.6	1.0	0.8	1.2	1.4	1.4
NNPA	0.4	0.3	0.2	0.4	0.4	0.3
Provision Coverage	78.2	72.7	72.7	68.3	79.0	82.8
Credit Cost	1.0	0.8	0.6	0.5	0.4	0.5
Capital Adequacy						
CAR	17.2	17.6	17.9	19.0	18.9	18.8
Tier I	18.5	18.8	18.9	21.2	21.0	20.7
Valuation						
EPS	47.9	56.4	66.7	79.1	90.6	105.6
ABV	308.0	363.9	427.6	489.4	601.7	701.9
P/E	35.1	29.8	25.2	21.2	18.5	15.9
P/ABV	5.5	4.6	3.9	3.4	2.8	2.4
ROE	16.4	16.6	16.7	17.0	14.8	15.9
ROA	1.9	1.9	1.9	1.9	1.9	2.0
RORWA	2.7	2.8	2.7	2.1	2.8	2.8

Source: Company; IDBI Capital Research; Note: * Merged figures





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