

the stress				
indian	com	panies	vai	uations

Indian companies' valuations											
	Price		V/ DA (x)	P/B (x)							
	(INR)	FY23E	FY24E	FY23E	FY24E						
Steel											
Tata	913	4.5	4.0	0.9	0.8						
JSW	577	6.4	5.6	1.8	1.6						
JSP	351	4.3	3.0	0.9	0.8						
SAIL	73	4.5	2.2	0.5	0.5						
Non-ferro	ous										
Vedanta	229	4.5	4.4	1.3	1.3						
Hindalco	356	4.8	4.5	1.3	1.1						
Nalco	74	4.5	2.9	1.0	0.9						
Mining											
Coal	193	3.4	4.3	2.2	1.9						
HZL	271	5.6	5.4	3.5	3.7						
NMDC	109	5.3	4.5	0.9	0.8						

# Light at the end of the tunnel? Removal of export duty on cards

- Various media reports (<u>link1</u>, <u>link2</u>) suggest that the govt may reconsider its stance on export duty on steel, iron ore, and pellets. This resulted in a 1-3% rally in steel companies on 11<sup>th</sup> Jul'22. In the last one week, the BSE Metal index has risen by 5.4%.
- Domestic HRC prices continue to trade at a discount of ~INR1,600/t to landed imports from FTA countries, while the premium to exports stood ~INR8,600/t
  Coking coal prices have corrected by 14% in the last one week and by 60% from its peak of USD704/t on 15<sup>th</sup> Mar'22, indicating normalization of margins for steel companies in 3QFY23.
  - As per media reports (<u>link1</u>, <u>link2</u>) China is planning a stimulus of USD220b (RMB1.5t) to jump start its slowing economy by preponing bond sales due in Jan'23. This should help improve the sentiment for commodities.

### **Commodities/forex tracker**

		UoM	Spot	WoW (%)	MoM (%)
	India HRC (ex-Mum)	INR/t	59,800	-1	-6
	India TMT Prime (ex-Mum)	INR/t	58,800	0	-5
_	India TMT Secondary (ex-Mum)	INR/t	55,700	2	2
Steel	Korea HRC - FoB	USD/t	715	-2	-15
S	Dom. HRC (Prem/(Disc) vs FTA	INR/t	-755	629 INR	4,414 INR
	China HRC Dom.	USD/t	657	0	-10
	China HRC - FoB	USD/t	660	-2	-15
8	India Prem HCC CNF	USD/t	282	-14	-36
Coking coal	India 64 Mid Vols CNF	USD/t	248	-16	-39
ŏŏ	India Low Vols PCI CNF	USD/t	267	-12	-39
s	Iron Ore Fines (Odisha Index) Fe 62%	INR/t	3,500	9	-3
alic	Iron Ore Fines (China - CNF) Fe 62%	USD/t	115	-4	-22
Metalics	Europe Scrap HMS 1&2(80:20)	USD/t	465	9	2
2	C-DRI (ex-Raipur)	INR/t	35,400	4	11
la l	RB1 (6000 NAR) SA FoB	USD/t	367	1	10
Thermal Coal	RB2 (5500 NAR), SA FoB	USD/t	264	17	-1
Ę	Indonesia (4200 GAR) Futures	USD/t	84	-1	-5
	Copper	USD/t	7,790	-2	-19
	Aluminum	USD/t	2,400	1	-12
SUC	Zinc	USD/t	3,151	1	-16
Non-Ferrous	Lead	USD/t	1,948	2	-10
ц Ц	Nickel	USD/t	21,512	-1	-27
۶	Alumina	USD/t	348	-3	-1
	Ali UBC Scrap	USD/t	1,698	0	-10
	Ali UBC Scrap Spread	USD/t	702	2	-14
E	Gold	USD/Oz	1,744	-3	-6
Bullion	Silver	"	19.3	-2	-13
B					
	INR:USD	х	79.3	0	2
	USD:EUR	"	1.02	-2	-5
Ϋ́	USD:GBP	"	1.20	-1	-4
	CNY:USD	"	6.69	0	0
	JPY:USD	н	136	1	3

# Global companies' valuations

Company	M-cap	EV/EBIT	EBITDA (x) P/B (x)							
	USD b	CY22/ FY23	-	CY22/ FY23						
Steel										
AM	19	2.1	2.4	0.3						
SSAB	4	2.4	2.7	0.5						
Nucor	29	5.3	5.4	1.2						
POSCO	15	2.4	2.3	0.3						
JFE	7	5.8	6.1	0.4						
Aluminum										
Norsk Hydro	11	3.3	3.2	1.1						
Alcoa	8	2.5	2.4	1.1						
Zinc										
Teck	15	2.2	2.1	0.6						
Korea Zinc	7	4.8	4.6	1.0						
lron ore										
Vale	71	3.3	3.7	1.5						
FMG	35	4.0	4.8	1.9						
Diversified										
внр	130	3.9	4.7	2.6						
Rio	95	3.9	4.3	1.6						

Vishal Chandak – Research analyst (Vishal.Chandak @MotilalOswal.com)

# CONTENTS

Ferrous	3-11
Indian steel prices	
Domestic spreads	5
China prices/spreads	
Global prices	
Inventories	

Non-ferrous	12-17
Aluminum	12
Copper	14
Zinc	15
Lead	16
Nickel	17

# 

Global steel production	20-21
China macro data	22-24
Commodity heat map	25-27
Metals valuation matrix	28-29
Metals valuation charts	30-32
Performance of metals & mining shares	33-34

Source: SteelMint, JPC, Bloomberg, Company and MOFSL estimates

# FERROUS: India – prices

### Exhibit 1: HRC - Mumbai (INR/t)



### Exhibit 2: TMT Primary – Mumbai (INR/t)



#### Exhibit 3: C-DRI (sponge iron), ExW-Raipur (INR/t)











#### Exhibit 6: Iron Ore Fines Odisha – Fe 62% (INR/t)







#### Exhibit 8: Premium HCC CNF Paradip (USD/t)



# **Domestic spreads**



#### Exhibit 10: Primary TMT v/s secondary TMT (INR/t)



### Exhibit 11: Secondary TMT v/s domestic scrap (INR/t)



11 July 2022

#### Exhibit 12: HRC v/s CRC (INR/t)







### Exhibit 14: HRC – color coated (INR/t)



#### Exhibit 15: DRI v/s NMDC lumps (INR/t)



### Exhibit 16: Secondary TMT v/s DRI (INR/t)







#### Exhibit 18: India HRC spread (1.6x IO and 0.85x HCC; 1.5 month lag in HCC)



# China prices/spreads



# Exhibit 20: China HRC domestic (USD/t)



### Exhibit 21: China domestic TMT (USD/t)











# **Global prices**

Exhibit 24: Northern Europe HRC domestic (USD/t)



#### Exhibit 25: North America HRC domestic (USD/short ton)



#### Exhibit 26: Korea HRC FOB (USD/t)



# Inventories

# Exhibit 27: India steel inventory (mt)



# Exhibit 28: China wire rod and TMT inventory (mt)



# Exhibit 29: China HRC inventory (mt)



# **NON-FERROUS: Aluminum**

### Exhibit 30: LME spot (USD/t)



#### Exhibit 31: Alumina FoB Australia (USD/t)



# Exhibit 32: Caustic soda (USD/t)







#### Exhibit 34: Ingot premiums (mt)



### Exhibit 35: Aluminum scrap spread (USD/t)



# Copper

# Exhibit 36: LME spot (USD/t)



# Exhibit 37: Total inventory (LME+SHFE, mt)



# Zinc

### Exhibit 38: LME spot (USD/t)



# Exhibit 39: Total inventory (LME+SHFE, mt)



# Lead

### Exhibit 40: LME spot (USD/t)



# Exhibit 41: Total inventory (LME+SHFE, mt)



# Nickel

# Exhibit 42: Nickel spot (USD/t)



# Exhibit 43: Total inventory (LME+SHFE, mt)



# India steel production, consumption, EXIM, and inventory

# Exhibit 44: Crude steel production (mt)

9.3 8.9 8.9	9.1 9.4	9.3 9.3	9.4	8.3		6.3	7.7	8.7	9.1	8.9	9.6	9.6	10.3	10.3	9.3	10.3	9.6	8.9	9.3	10.0	9.8	9.5	9.6	10.4	10.8	10.8	10.1	10.9	10.1	10.6	10.5
					3.3																										
- m -	Oct'19 Nov'19	Jan'20	Feb'20	Mar'20	Apr'20	May'20	Jun'20	Jul'20	Aug'20	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	Sep'21	Oct'21	Nov'21	Dec'21	Jan'22	Feb'22	Mar'22	Apr'22	May'22	Jun'22

# Exhibit 45: Finished steel production (mt)

8.6 8.4 8.0 8.7 8.7	8.6 8.6 8.6	1.0 5.5 6.9 8.1	8.6 8.5 9.1	9.0 9.9 7.6	9.0 9.8 9.3	8.3 8.7 8.9	9.0 9.1 9.5	9.9 10.2	9.1 9.1 10.6	9.5 9.9 9.7
Jul'19 Aug'19 Sep'19 Oct'19 Nov'19	Jan'20 Feb'20 Mar'20	Apr 20 May'20 Jun'20 Jul'20	Aug'20 Sep'20 Oct'20	Nov'20 Dec'20 Jan'21	Feb'21 Mar'21 Apr'21	May'21 Jun'21 Jul'21	Aug'21 Sep'21 Oct'21	Dec'21	Feb'22 Mar'22	Apr'22 May'22 Jun'22

# Exhibit 46: Imports including semis (kt)

662	835	887	587	650	449	464	508	432	407	418	568	276	304	171	375	383	373	550	626	481	518	379	408	420	425	408	419	390	325	407	468	424	367	343	397
Jun'19	Jul'19	- H	Sep'19	Oct'19	Nov'19	Dec'19	Jan'20	Feb'20	Mar'20	Apr'20	May'20	Jun'20	Jul'20	Aug'20	Sep'20	Oct'20	Nov'20	Dec'20	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	Jul'21	Aug'21	Sep'21	Oct'21	Nov'21	Dec'21	Jan'22	Feb'22	Mar'22	Apr'22	May'22

# Exhibit 47: Exports including semis (kt)



Exhibit 48: Net imports/(exports) of finished steel (kt)

6	
-294 -594 -699 -921 -716 -749 -749 -357 -353 -353 -1,703 -1,703 -1,703 -1,120 -604 -1,77 -1,735 -1,2	-878 -1,140 -602 -615 -615
	Jan'22 Feb'22 Mar'22 Apr'22 May'22

### Exhibit 49: Steel consumption (mt)

8.4 9.2 8.6 7.3 8.6 8.6	8.8 7.8 6.7 1.1 4.8 6.4 7.7 8.2	8.5 9.4 9.2 10.3 9.5 9.7	9.0 8.1 8.2 8.1 7.9 8.8 8.8	9.3 9.7 9.7 9.4 9.3 9.3
	Jan 20 Feb'20 Apr'20 Apr'20 Jun'20 Jun'20 Aug'20		Apr'21 May'21 Jun'21 Jul'21 Aug'21 Sep'21 Oct'21	<u><u><u></u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u><u></u></u>

# **Global production trends**



#### Exhibit 50: World crude steel production and China's share

#### Exhibit 51: Crude steel production in China (mt)



#### Exhibit 52: Crude steel production in Japan (mt)



#### Exhibit 53: Crude steel production in the US (mt)



#### Exhibit 54: Crude steel production in Russia (mt)



### Exhibit 55: Dry bulk freight rates to China (USD/t)



# China steel and macro

# Exhibit 56: China's gross steel exports (mt)



# Exhibit 57: China's gross steel imports (mt)



# Exhibit 58: China's net steel exports/(imports) (mt)











# Exhibit 61: Automobile registration (m units)



### Exhibit 62: Floor space sold (m square meters)





Exhibit 64: Land sales (m square meters)







Exhibit 66: M2 money supply (CNY t)





# Commodity monthly heat map

Commodity	UoM	Aug'21	Sep'21	Oct'21	Nov'21	Dec'21	Jan'22	Feb'22	Mar'22	Apr'22	May'22	Jun'22	Jul'22	MoM
Oil and non-ferrous - prices														
Brent Crude	USD/bbl	70	75	84	81	74	86	96	116	106	112	120	113	-6
Copper	USD/t	9,357	9,324	9,779	9,765	9 <i>,</i> 553	9,772	9,941	10,238	10,192	9,384	9,071	7,828	-14
Aluminum	USD/t	2,614	2,840	2,955	2,641	2,709	2,994	3,261	3,538	3,255	2,836	2,576	2,394	-7
Zinc	USD/t	2,989	3,042	3,370	3,317	3,423	3,611	3,644	3,974	4,381	3,780	3,667	3,118	-15
Lead	USD/t	2,430	2,257	2,339	2,348	2,305	2,342	2,300	2,359	2,404	2,151	2,074	1,957	-6
Nickel	USD/t	19,137	19,377	19,362	19,933	20,026	22,285	24,016	37,649	33,134	28,229	25,877	21,925	-15
Alumina	USD/t	301	360	478	416	362	348	391	487	403	366	362	358	-1
Aluminum Ingot Premium (Asia - MJP)	USD/t	158	171	180	150	164	170	164	141	140	120	119	98	-17
Aluminum Ingot Premium (EU - Rotterdam)	USD/t	358	379	372	300	298	422	462	528	585	605	596	518	-13
Aluminum Ingot Premium (US midwest)	USD/t	737	759	731	593	557	557	661	859	857	822	740	665	-10
Aluminum scrap	USD/t	1,701	1,751	1,811	1,664	1,708	1,868	2,016	2,240	2,103	1,903	1,799	1,683	-6
Aluminum scrap spread	USD/t	913	1,089	1,144	977	1,001	1,126	1,245	1,298	1,152	933	777	711	-8
Silver	USD/t	846	821	825	850	794	817	830	891	866	771	758	685	-10
USD:INR (Bloomberg)	INR	74	74	75	74	75	74	75	76	76	77	78	79	1
Ferrous-International Prices														
China HRC domestic	RMB/t	5,727	5,786	5,743	4,902	4,792	4,822	4,978	5,176	5,235	4,957	4,645	4,396	-5
China HRC domestic	USD/t	884	896	895	767	752	759	785	816	814	740	694	656	-5
China TMT domestic	RMB/t	5,262	5,527	5,714	4,846	4,804	4,745	4,875	4,950	5,090	4,901	4,561	4,354	-5
China TMT domestic	USD/t	812	856	890	758	754	747	769	780	791	732	681	649	-5
China HRC FoB	USD/t	1,001	983	975	814	778	767	817	874	919	824	755	668	-12
Korea HRC FoB	USD/t	1,015	1,005	1,005	955	830	776	871	920	925	876	800	723	-10
North Europe HRC domestic	EUR/t	1,204	1,143	1,048	988	971	936	933	1,333	1,377	1,178	961	870	-9
North America HRC domestic (USD/short ton)	USD/st	1,859	1,951	1,944	1,870	1,717	1,519	1,185	1,185	1,453	1,459	1,198	980	-18
India HRC Export FoB (USD/t)	USD/t	906	879	872	852	778	734	850	864	1,006	878	718	653	-9
Australia Fe 62% iron ore CNF	USD/t	161	121	122	95	112	130	142	150	152	134	131	115	-13
Chinese steel futures														
TMT - Shanghai futures	RMB/t	5,247	5,531	5,092	4,063	4,391	4,574	4,602	4,810	4,999	4,662	4,508	4,226	-6
HRC - Shanghai futures	RMB/t	5,735	5,785	5,408	4,308	4,544	4,717	4,781	5,023	5,133	4,775	4,588	4,238	-8
Iron ore - Dalian Commodity Exchange	RMB/t	1,020	778	704	568	663	725	723	805	887	837	849	746	-12
Coking coal - Dalian Commodity Exchange	RMB/t	2,446	3,294	2,835	1,765	2,102	2,273	2,362	2,782	2,987	2,645	2,627	2,262	-14
China HRC FOB spread over RM (HRC - 1.7x iron ore85x HCC)	RMB/t	1,922	1,664	1,801	1,842	1,631	1,553	1,544	1,290	1,086	1,104	912	1,048	15

z



Commodity	UoM	Aug'21	Sep'21	Oct'21	Nov'21	Dec'21	Jan'22	Feb'22	Mar'22	Apr'22	May'22	Jun'22	Jul'22	MoM
India steel and metallics prices														
India HRC ex-Mumbai 5-10mm	INR/t	66,540	65,450	69,620	70,875	65,950	63,840	66,325	72,775	76,725	70,600	62,400	60,000	-4
Dom HRC prem to India export FoB price	INR/t	-647	782	4,251	7,427	7,304	9,226	2,621	6,939	93	2,759	6,360	8,335	31
Domestic CRC ex-Mumbai - 0.9mm	INR/t	78,020	74,150	75 <i>,</i> 080	75 <i>,</i> 900	70,925	67,220	70,625	79,875	86,825	80,500	70,875	68,250	-4
Galvanized plain - 120 GSM	INR/t	82,450	80,625	86 <i>,</i> 050	84,763	77,375	73,220	77,200	86,500	91,500	84,740	72,300	71,000	-2
Color coated /PPGI ex-Mumbai 90GSM	INR/t	91,250	90,875	94,210	93,575	88,400	82,960	84,400	92,625	98,375	93,360	81,750	79,200	-3
Wire rod - Primary Producers	INR/t	51,150	52,200	56 <i>,</i> 083	58,875	54,000	53 <i>,</i> 500	57,750	67,500	70,300	67,000	59,338	58,800	-1
TMT primary - Mumbai	INR/t	51,200	51,875	57,600	60,688	55,500	55,250	62,000	71,250	73,225	68,500	60,413	58,800	-3
TMT secondary - Mumbai	INR/t	49,481	46,452	52,471	50,400	49,492	52,384	56,746	68,417	64,931	59,573	53,681	54,988	2
Domestic scrap-HMS(80:20) - Mumbai	INR/t	34,296	34,504	37,571	34,517	34,654	37,336	39,588	43,576	43,219	41,769	37,213	40,625	9
Sponge iron (DRI)	INR/t	30,435	29,425	33,252	29,254	27,931	31,722	34,015	39,752	35,825	32,838	30,488	32,806	8
Domestic pellet prices- Barbil - 63% Fe	INR/t	13,710	10,700	11,955	11,163	8,731	9,870	11,406	12,594	11,444	9,683	7,044	7,300	4
Pellet Export Prices - FoB 64%Fe	USD/t	165	121	140	130	129	145	160	159	159	138	NA	NA	NA
Domestic ferrous spreads														
Primary HRC v/s primary TMT	INR/t	15,340	13,575	12,020	10,188	10,450	8,590	4,325	1,525	3,500	2,100	1,988	1,200	-40
Primary TMT v/s secondary TMT	INR/t	1,719	5 <i>,</i> 423	5,129	10,288	6,008	2,866	5,254	2,833	8,294	8,927	6,732	3,813	-43
Secondary TMT v/s domestic Scrap	INR/t	15,185	11,948	14,900	15,883	14,838	15,048	17,158	24,841	21,712	17,804	16,467	14,363	-13
Hot rolled v/s cold rolled	INR/t	11,480	8 <i>,</i> 700	5,460	5,025	4,975	3,380	4,300	7,100	10,100	9,900	8,475	8,250	-3
Hot rolled - galvanized Plan	INR/t	15,910	15,175	16,430	13,888	11,425	9,380	10,875	13,725	14,775	14,140	9,900	11,000	11
Hot rolled - color coated	INR/t	24,710	25,425	24,590	22,700	22,450	19,120	18,075	19,850	21,650	22,760	19,350	19,200	-1
Sponge iron -NMDC lumps spread	INR/t	18,280	18,970	23,137	19,777	19,601	22,882	24,495	29,552	25,455	23,488	23,008	25,326	10
Coking coal														
India premium HCC CNF	USD/t	254	370	427	377	361	426	467	617	505	535	404	310	-23
India 64 mid vols coking coal CNF	USD/t	226	323	364	319	313	379	420	583	468	498	369	276	-25
NMDC iron ore - Chhattisgarh														
64% Bailadila fines	INR/t	6,160	5,160	4,760	4,660	4,060	4,260	4,560	4,960	5,160	4,410	3,310	3,310	0
Iron ore lump	INR/t	7,150	6,150	5,950	5,575	4,900	5,200	5,600	6,000	6,100	5,500	4,400	4,400	0
Manganese ore														
Manganese ore, Balaghat Mn 37%, Fe 7.5%	INR/t	15,334	15,334	15,334	15,717	15,717	14,931	14,931	16,424	18,066	18,066	15,447	16,219	5
Manganese ore, import India, Mn 37.5%	USD/dmtu	5	5	5	5	5	5	5	6	5	5	5	5	-2
Domestic ferro alloys														
Silico manganese	INR/t	95,846	94,154	1,28,498	1,02,759	93,453	1,00,222	98,875	1,18,776	1,05,406	88,984	81,968	83,508	2
Ferro manganese	INR/t	99,179	1,01,495	1,30,600	1,15,146	1,00,796	99,938	97,790	1,15,480	1,09,385	94,692	87,147	87,383	0
Ferro chrome	INR/t	34,296	34,504	37,571	34,517	34,654	37,336	39,588	43,576	43,219	41,769	37,213	40,625	9
Freight rates														
Baltic Dry index	Points	3,743	4,288	4,820	2,780	2,698	1,783	1,835	2,464	2,212	2,919	2,412	2,109	-13
China steel exports (mt)														

z

MOTILAL OSWAL

				0.104		-		- 1 100		1 100				
Commodity	UoM	Aug'21	Sep'21	Oct'21	Nov'21	Dec'21	Jan'22	Feb'22	Mar'22	Apr'22	May'22	Jun'22	Jul'22	MoM
China steel exports (mt)	mt	5	5	4	4	5	NA	4	5	5	ND	ND	ND	NA
Ferrous - inventory														
China HRC	mt	3	3	3	3	2	2	3	3	3	3	3	3	4
China wire rod	mt	3	3	2	2	2	2	3	4	3	3	3	3	-3
China TMT	mt	7	7	6	5	4	4	7	9	9	8	8	8	-3
Total steel inventory	mt	13	13	11	10	8	8	13	16	15	14	14	13	-2
Non-ferrous - inventory														
Aluminum														
LME	kt	1,331	1,307	1,127	967	940	881	823	732	603	526	415	359	-13
SHFE	kt	741	775	921	1,017	906	744	1,021	1,090	1,038	977	801	729	-9
Total	kt	2,072	2,083	2,048	1,984	1,846	1,625	1,844	1,822	1,641	1,503	1,215	1,088	-10
Zinc														
LME	kt	240	226	197	181	186	179	150	143	116	89	82	83	1
SHFE	kt	9	10	14	15	26	44	96	122	126	116	100	69	-31
Total	kt	250	236	211	196	212	223	246	265	242	205	183	152	-16
Lead														
LME	kt	57	52	52	56	55	54	49	40	39	38	39	39	1
SHFE	kt	185	202	189	158	112	84	84	98	90	87	83	80	-4
Total	kt	243	255	241	214	168	138	133	138	130	125	122	119	-2
Copper														
LME	kt	243	236	182	101	85	90	77	77	118	168	124	134	8
SHFE	kt	37	18	11	13	8	10	59	62	36	18	13	15	16
Total	kt	281	254	193	114	92	100	136	139	154	186	137	149	9
Nickel														
LME	kt	202	174	147	128	107	97	84	75	73	73	69	66	-5
SHFE	kt	6	7	6	8	6	4	4	7	8	4	3	2	-33
Total	kt	208	181	153	136	113	101	89	81	81	77	72	68	-6

z

# Metals valuation matrix

### Exhibit 67: Indian companies valuation

	Rating	СМР	ТР	M-cap	EPS	(INR)	P/E	: (x)	EV/EBI	TDA (x)	P/E	3 (x)
		(INR)	(INR)	(INR b)	FY23E	FY24E	FY23E	FY24E	FY23E	FY24E	FY23E	FY24E
Steel												
Tata	Neutral	913	975	1,115	157.7	169.1	5.8	5.4	4.5	4.0	0.9	0.8
JSW	Neutral	577	525	1,395	57.2	68.1	10.1	8.5	6.4	5.6	1.8	1.6
JSP	Buy	351	415	355	46.6	64.1	7.5	5.5	4.3	3.0	0.9	0.8
SAIL	Buy	73	81	299	8.2	20.2	8.8	3.6	4.5	2.2	0.5	0.5
Non-ferrous												
Vedanta	Neutral	229	225	854	38.3	39.6	6.0	5.8	4.5	4.4	1.3	1.3
Hindalco	Buy	356	475	791	44.8	50.4	8.0	7.1	4.8	4.5	1.3	1.1
Nalco	Buy	74	80	135	8.2	14.4	9.0	5.1	4.5	2.9	1.0	0.9
Mining												
Coal	Buy	193	230	1,192	36.2	28.3	5.3	6.8	3.4	4.3	2.2	1.9
HZL	Neutral	271	290	1,147	25.5	26.5	10.6	10.3	5.6	5.4	3.5	3.7
NMDC	Netural	109	122	319	14.6	17.7	7.5	6.2	5.3	4.5	0.9	0.8

Source: MOSL, Company, Bloomberg(\*) denotes MOFSL estimates

# Exhibit 68: Global steel comparative valuation

	M-cap		P/E (x)		E۷	/EBITDA	(x)		P/B (x)			RoE (%)	
C		CY21/	CY22/	CY23/									
Company	USD m	FY22	FY23	FY24									
India													
Tata*	14,040	2.8	5.8	5.4	2.6	4.5	4.0	1.0	0.9	0.8	44.6	16.6	16.1
JSW*	17,564	6.5	10.1	8.5	5.0	6.4	5.6	2.1	1.8	1.6	37.9	19.3	20.0
JSP*	4,506	4.1	7.5	5.5	2.9	4.3	3.0	1.0	0.9	0.8	25.9	12.4	15.0
SAIL*	3,769	2.2	8.8	3.6	2.2	4.5	2.2	0.6	0.5	0.5	27.7	6.2	14.6
Japan													
JFE	6,626	3.2	4.9	6.0	4.7	5.8	6.1	0.5	0.4	0.4	15.5	8.6	7.0
Nippon Steel	13,510	3.5	5.0	5.5	4.5	5.5	5.7	0.6	0.5	0.5	18.1	11.1	8.7
Kobe Steel	1,789	4.4	4.4	4.8	5.2	5.5	5.3	0.3	0.3	0.3	7.2	6.8	5.3
Korea													
POSCO	15,337	3.7	4.0	4.1	2.5	2.4	2.3	0.3	0.3	0.3	10.0	8.5	7.9
Hyundai Steel	3,281	2.7	3.2	3.3	3.4	3.3	3.0	0.2	0.2	0.2	8.6	6.7	6.1
US													
Nucor	28,997	4.1	8.8	10.3	2.8	5.3	5.4	1.5	1.2	1.1	44.3	15.9	12.1
US Steel	4,592	1.8	5.4	6.9	1.1	2.1	2.2	0.4	0.4	0.4	28.6	7.3	5.3
Steel Dynamics	12,484	3.3	6.4	8.7	2.2	3.4	4.1	1.3	1.1	0.9	48.5	20.4	13.2
Europe													
AM	19,009	1.7	3.6	3.8	1.3	2.1	2.4	0.3	0.3	0.3	21.6	9.3	7.4
SSAB	4,228	2.4	6.0	8.3	1.1	2.4	2.7	0.5	0.5	0.5	23.9	8.9	6.0
ТКА	3,336	2.5	4.7	4.6	0.0	NA	NA	0.3	0.3	0.2	10.1	4.6	5.2
VOE	3,698	3.4	4.2	5.9	2.8	2.6	2.8	0.6	0.5	0.5	16.7	11.5	8.6
China													
Baosteel	20,073	6.3	6.2	5.5	3.5	3.4	2.7	0.7	0.6	0.6	11.0	10.8	10.7

Source: MOSL, Company, Bloomberg(\*) denotes MOFSL estimates

# Exhibit 69: Iron ore mining global comparative valuation

	M-cap		P/E (x)		E۷	/EBITDA	(x)		P/B (x)			RoE (%)	
Compony	USD m	CY21/	CY22/	CY23/									
Company	030 111	FY22	FY23	FY24									
NMDC*	4,020	3.3	7.5	6.2	2.2	5.3	4.5	0.9	0.9	0.8	30.2	12.0	13.8
Vale	70,895	3.8	4.5	4.9	2.7	3.3	3.7	1.6	1.5	1.4	46.4	33.6	26.9
FMG	35,128	5.6	6.5	8.8	3.5	4.0	4.8	2.0	1.9	1.9	36.5	33.1	22.4

Source: MOSL, Company, Bloomberg(\*) denotes MOFSL estimates

# Exhibit 70: Diversified miners global comparative valuation

	M-cap		P/E (x)		E۱	/EBITDA	(x)		P/B (x)			RoE (%)	
Company	USD m	CY21/ FY22	CY22/ FY23	CY23/ FY24									
Vedanta*	10,735	4.9	6.0	5.8	3.1	4.5	4.4	1.3	1.3	1.3	27.2	21.7	22.0
внр	1,30,253	5.9	7.3	9.9	3.3	3.9	4.7	2.5	2.6	2.5	42.5	36.2	26.4
Rio	95,464	5.3	6.8	7.9	3.2	3.9	4.3	1.7	1.6	1.5	32.0	22.9	18.1
Glencore	66,416	3.6	5.4	7.0	2.5	3.1	3.6	1.4	1.3	1.3	41.1	25.6	20.2
Anglo	39,559	5.1	6.1	7.0	2.8	3.2	3.5	1.3	1.1	1.0	26.1	18.8	14.6
South 32	11,376	4.4	4.5	5.7	2.4	2.4	2.8	1.1	1.0	0.9	26.7	23.6	17.1

Source: MOSL, Company, Bloomberg(\*) denotes MOFSL estimates

# Exhibit 71: Zinc global comparative valuation

	М-сар		P/E (x)		EV	/EBITDA	(x)		P/B (x)			RoE (%)	
Company	USD m	CY21/	CY22/	CY23/									
company	030 11	FY22	FY23	FY24									
HZL*	14,433	11.7	10.6	10.3	6.0	5.6	5.4	3.3	3.5	3.7	29.3	32.3	35.4
Korea Zinc	6,690	10.2	10.1	10.0	4.9	4.8	4.6	1.1	1.0	0.9	10.8	10.2	9.6
Teck	14,827	3.3	5.1	6.0	2.0	2.2	2.1	0.7	0.6	0.6	23.4	12.7	7.7

Source: MOSL, Company, Bloomberg(\*) denotes MOFSL estimates

# Exhibit 72: Coal global comparative valuation

	M-cap		P/E (x)		EV	/EBITDA	(x)		P/B (x)			RoE (%)	
Company	USD m	CY21/ FY22	CY22/ FY23	CY23/ FY24									
Coal*	14,997	6.9	5.3	6.8	3.0	3.4	4.3	2.8	2.2	1.9	40.3	41.1	27.7
China Shenhua	80,656	5.6	6.2	6.2	4.0	4.3	4.2	0.9	0.9	0.9	16.2	14.8	14.3
Banpu	2,410	3.3	5.2	6.3	2.8	2.8	2.5	1.0	0.9	0.9	30.8	18.3	14.3
Bukit Asam	2,975	3.9	4.3	5.1	2.2	2.7	3.2	1.4	1.4	1.3	43.4	31.9	22.4
Adaro Energy	6,041	3.3	5.1	6.7	1.5	2.3	2.7	1.1	1.0	1.0	36.9	21.7	15.1

Source: MOSL, Company, Bloomberg(\*) denotes MOFSL estimates

### Exhibit 73: Aluminum global comparative valuation

	М-сар		P/E (x)		EV	/EBITDA	(x)		P/B (x)			RoE (%)	
Company	USD m	CY21/ FY22	CY22/ FY23	CY23/ FY24									
Hindalco*	10,075	5.8	8.0	7.1	4.2	4.8	4.5	1.5	1.3	1.1	28.0	17.1	16.8
Nalco*	1,703	4.6	9.0	5.1	2.2	4.5	2.9	1.1	1.0	0.9	25.4	11.6	19.0
Alcoa	8,269	4.7	5.1	5.2	2.7	2.5	2.4	1.4	1.1	0.9	31.2	21.2	17.7
Norsk Hydro	11,182	5.2	6.2	6.3	3.0	3.3	3.2	1.2	1.1	1.1	22.5	16.2	15.4
CHALCO	10,449	5.8	5.7	6.3	6.6	5.6	6.4	0.7	0.6	0.5	13.1	11.0	6.5
RUSAL	6,581	2.2	2.2	NA	2.3	NA	NA	0.6	0.5	NA	24.9	24.3	NA
Alumina	2,888	8.7	9.5	9.5	8.3	9.1	9.4	1.7	1.5	1.5	19.6	16.8	16.3

Source: MOSL, Company, Bloomberg(\*) denotes MOFSL estimates

# Exhibit 74: Stainless steel global comparative valuation

	M-cap		P/E (x)		EV	/EBITDA	(x)		P/B (x)			RoE (%)	
Company	USD m	CY21/ FY22	CY22/ FY23	CY23/ FY24									
JSL	690	3.4	4.3	3.1	2.5	3.0	1.7	1.1	0.8	0.7	32.8	20.4	21.9
JSHL	644	NA	3.9	4.4	NA	NA	NA	NA	0.9	0.7	NA	21.8	16.9
Acerinox	2,315	2.9	5.2	5.8	2.0	2.6	2.5	0.8	0.8	0.7	31.6	14.4	11.6
Outokumpu	1,688	2.2	4.5	5.3	1.3	1.8	1.6	0.4	0.4	0.4	22.2	9.6	7.7
Aperam	2,102	2.7	4.7	4.7	2.1	2.8	2.3	0.6	0.5	0.5	23.1	12.4	11.3

Source: MOSL, Company, Bloomberg(\*) denotes MOFSL estimates

# Metals valuation charts























# Performance of metal and mining shares

#### Absolute performance (%) **Relative performance to Sensex (%)** Period 1D **1W 1M 3M 6M 12M** 1D **1W 1M 3M 6M 12M** Steel Tata 3 7 -11 -33 -21 -26 3 5 -11 -25 -12 -30 JSW 2 5 1 -24 -14 -15 2 2 1 -15 -5 -19 JSP 2 -5 -5 6 -4 -38 -14 -11 2 4 -29 -15 SAIL 1 5 -1 -35 1 3 -1 -26 -35 -42 -26 -46 **Non-ferrous** 2 -24 -32 3 -24 Vedanta 6 -47 -15 4 -38 -23 -19 Hindalco 0 5 -8 -39 -28 -9 0 2 -8 -30 -19 -13 Nalco -1 5 -19 -42 -33 -14 -1 3 -19 -33 -24 -18 Mining 2 -3 2 -3 Coal 6 -1 23 32 4 8 32 28 Hind. Zinc 3 10 -6 -20 -18 -18 3 7 -6 -11 -10 -22 0 -9 -12 NMDC 0 -37 -21 -35 0 -2 -9 -29 -39 SENSEX 0 2 0 -8 -9 4 ------NIFTY 0 2 -9 0 -9 3 \_ \_ \_ \_ -**BSE Metals index** 2 5 -8 -31 -18 -15 \_ \_ ----

#### Exhibit 93: Performance of our Metals coverage on an absolute and relative basis (%)

### Exhibit 94: Performance of global Metal stocks on an absolute basis (%)

			Absolute per	formance (%)		
Period	1D	1W	1M	3M	6M	12M
Steel						
India						
Tata	3	7	-11	-33	-21	-26
JSW	2	5	1	-24	-14	-15
JSP	2	6	-4	-38	-14	-11
SAIL	1	5	-1	-35	-35	-42
Japan						
JFE	1	3	-9	-9	-8	18
Nippon Steel	1	2	-9	-5	-3	9
Kobe Steel	0	1	-12	11	3	-11
Korea						
POSCO	0	0	-18	-19	-25	-32
Hyundai Steel	-2	0	-21	-20	-28	-38
US						
Nucor	0	3	-9	-28	-5	12
US Steel	0	-2	-20	-51	-31	-28
Steel Dynamics	0	0	-11	-20	6	8
Europe						
ArcelorMittal	-2	-2	-21	-24	-30	-18
SSAB A	-2	2	-18	-26	-16	5
thyssenkrupp	-2	-1	-36	-23	-48	-41
voestalpine	-3	-2	-25	-17	-40	-42
China						
Baosteel	-2	-2	-9	-17	-21	-21

# Exhibit 95: Performance of global Metal stocks on an absolute basis (%)

Period	Absolute performance (%)					
	1D	1W	1M	3M	6M	12M
Iron ore mining						
NMDC	0	0	-9	-37	-21	-35
Vale	0	1	-11	-21	-10	-34
FMG	-3	-1	-21	-23	-17	-29
Diversified miners						
Vedanta	2	6	-24	-47	-32	-15
ВНР	-3	-5	-18	-18	-2	-14
Rio	-1	-1	-16	-22	-8	-22
Glencore	-2	-2	-16	-20	7	33
Anglo	-4	-5	-25	-35	-17	-10
South 32	-3	-7	-24	-28	-7	24
Zinc						
Hind. Zinc	3	10	-6	-20	-18	-18
Korea Zinc	0	-4	-17	-26	-10	9
Teck	0	-7	-35	-33	-9	17
Coal						
Coal	2	6	-3	-1	23	32
China Shenhua	-2	-3	-20	-15	19	46
Banpu	2	6	-1	16	15	16
Bukit Asam	-2	5	-1	8	39	82
Adaro Energy	0	2	-17	-10	16	126
Aluminum						
Hindalco	0	5	-8	-39	-28	-9
Nalco	-1	5	-19	-42	-33	-14
Alcoa	0	0	-15	-47	-28	20
Norsk Hydro	0	0	-17	-37	-22	-2
CHALCO	-2	-2	-16	-37	-33	-37
RUSAL	-4	4	-7	-25	-55	-33
Alumina	-4	-1	-7	-25	-22	-7
Stainless steel						
JSL	1	4	-8	-49	-47	-14
JSHL	4	7	-4	-44	-41	-2
Acerinox	-2	-2	-25	-10	-30	-20
Outokumpu	-3	-6	-29	-19	-38	-32
Aperam	-3	-2	-26	-28	-48	-44

### Explanation of Investment Rating

Explanation of infood for infood for the data		
Investment Rating	Expected return (over 12-month)	
BUY	>=15%	
SELL	<- 10%	
NEUTRAL	< - 10 % to 15%	
UNDER REVIEW	Rating may undergo a change	
NOT RATED	TED We have forward looking estimates for the stock but we refrain from assigning recommendation	

\*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

#### Disclosures

The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Investment Advisory Services, Depository participant services & distribution of various financial products. MOFSL is a subsidiary company of Passionate Investment Management Pvt. Ltd.. (PIMPL). MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL (erstwhile Motilal Oswal Securities Limited -MOSL) is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL), NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products. Details of associate entities of Motilal Oswal Financial Services Limited are available on the website at http://onli norts motilalos wal.com/Dormant ments/List%20of% ate%20c

MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may; (a) from time to time, have a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report

MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report. Compensation of Research Analysts is not based on any specific merchant banking, investment banking or brokerage transactions. Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available the website service on at axy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to Subject Company for which Research Team have expressed their views.

#### Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

#### For Hong Kong:

This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Securities (SEBI Reg No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

For U.S.

Motilal Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the"1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts), and under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

#### For Singapore

In Singapore, this report is being distributed by Motilal Oswal Capital Markets Singapore Pte Ltd ("MOCMSPL") (Co.Reg. NO. 201129401Z) which is a holder of a capital markets services license and an exempt financial adviser in Singapore. As per the approved agreement under Paragraph 9 of Third Schedule of Securities and Futures Act (CAP 289) and Paragraph 11 of First Schedule of Financial Advisors Act (CAP 110) provided to MOCMSPL by Monetary Authority of Singapore. Persons in Singapore should contact MOCMSPL in respect of any matter arising from, or in connection with this report/publication/communication. This report is distributed solely to persons who qualify as "Institutional Investors", of which some of whom may consist of "accredited" institutional investors as defined in section 4A(1) of the Securities and Futures Act, Chapter 289 of Singapore ("the SFA"). Accordingly, if a Singapore person is not or ceases to be such an institutional investor, such Singapore Person must immediately discontinue any use of this Report and inform MOCMSPL

#### Specific Disclosures

- MOFSL, Research Analyst and/or his relatives does not have financial interest in the subject company, as they do not have equity holdings in the subject company.
- MOFSL, Research Analyst and/or his relatives do not have actual/beneficial ownership of 1% or more securities in the subject company 2
- 3 MOFSL, Research Analyst and/or his relatives have not received compensation/other benefits from the subject company in the past 12 months
- MOFSL, Research Analyst and/or his relatives do not have material conflict of interest in the subject company at the time of publication of research report 4
- Research Analyst has not served as director/officer/employee in the subject company 5
- MOFSL has not acted as a manager or co-manager of public offering of securities of the subject company in past 12 months 6
- MOFSL has not received compensation for investment banking/ merchant banking/brokerage services from the subject company in the past 12 months
- 8 MOFSL has not received compensation for other than investment banking/merchant banking/brokerage services from the subject company in the past 12 months
- MOFSL has not received any compensation or other benefits from third party in connection with the research report 9
- 10 MOFSL has not engaged in market making activity for the subject company

#### The associates of MOFSL may have:

- financial interest in the subject company
- actual/beneficial ownership of 1% or more securities in the subject company
- received compensation/other benefits from the subject company in the past 12 months
- other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.
- acted as a manager or co-manager of public offering of securities of the subject company in past 12 months
- be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies)

received compensation from the subject company in the past 12 months for investment banking / merchant banking / brokerage services or from other than said services

The associates of MOFSL has not received any compensation or other benefits from third party in connection with the research report Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, It does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures.



#### Analyst Certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

#### Terms & Conditions:

This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.

#### Disclaimer:

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alternations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, not its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any rest and the second sec

Registered Office Address: Motial Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 /1934200/ 022-/1934263; Website www.motilaloswal.com.CIN no.: L67190MH2005PLC153397.Correspondence Office Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad(West), Mumbai- 400 064. Tel No: 022 7188 1000.

Registration Nos.: Motilal Oswal Financial Services Limited (MOFSL)\*: INZ000158836(BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412. AMFI: ARN - 146822; Investment Adviser: INA00007100; Insurance Corporate Agent: CA0579; PMS:INP000006712. Motilal Oswal Asset Management Company Ltd. (MOAMC): PMS (Registration No.: INP00000670); PMS and Mutual Funds are offered through MOAMC which is group company of MOFSL. Motilal Oswal Wealth Management Ltd. (MOWML): PMS (Registration No.: INP000004409) is offered through MOVML, which is a group company of MOFSL. Motilal Oswal Financial Services Limited is a distributor of Mutual Funds, PMS, Fixed Deposit, Bond, NCDs,Insurance Products and IPOS, Real Estate is offered through Motilal Oswal Real Estate Investment Advisors Pvt. Ltd. which is a group company of MOFSL. Research & Advisory services is backed by proper research. Please read the Risk Disclosure Document prescribed by the Stock Exchanges carefully before investing. There is no assurance or guarantee of the returns. Investment is subject to market is subject to market risk, read all the related documents carefully before investing. Details of Compliance Officer: Name: Neeraj Agarwal, Email ID: na@motilaloswal.com, Contact No:022-71881085.

\* MOSL has been amalgamated with Motilal Oswal Financial Services Limited (MOFSL) w.e.f August 21, 2018 pursuant to order dated July 30, 2018 issued by Hon'ble National Company Law Tribunal, Mumbai Bench.