

NLU DELHI CERTIFICATE COURSE



THE PRACTICE SERIES

# Mergers & Acquisitions

## *Due Diligence and Deal Making*

A practice-oriented certificate course for law students, professionals & practitioners -  
taught by partners and senior practitioners from leading law firms.

15

LIVE SESSIONS

05

MODULES

Online

SAT-SUN, 10AM

Tier 1 Law Firms

FACULTY

# India's best law schools teach the law *brilliantly*. *Nobody was teaching the deal until now.*

Law firms have moved beyond foundational training. Clients no longer pay for learning curves. Day-one readiness is no longer aspirational - it is expected.



CERTIFIED BY

National Law University, Delhi

One of India's best national law schools [NIRF Rank #2]. Approves the curriculum, provides institutional oversight, supervises assessment standards, and awards the certificate to participant's who complete the Course.



DESIGNED & DELIVERED BY

Mentblue

India's practitioner-led legal education platform, founded and run by former Tier 1 law firm lawyers - designs the curriculum, convenes the faculty of practising lawyers from leading firms, and runs the course end to end.

*NLU Delhi and mentblue have partnered to launch **The Practice Series**: short, intensive certificate courses built to close the gap between classroom learning and the realities of professional practice*

# Where our course mentees *work today.*

Mentees of the past courses are placed across India’s leading law firms and corporates - from full-service Tier 1 firms to specialist boutiques and in-house teams.

20+

PRACTICE COURSES DELIVERED

2,000+

PARTICIPANTS TRAINED

90+

PRACTITIONER FACULTY


40+

HIRING FIRMS & CORPORATES

## LAW FIRMS - WHERE ALUMNI PRACTICE

 cyril amarchand mangaldas ahead of the curve	 Shardul Amarchand Mangaldas	 AZB & PARTNERS ADVOCATES & SOLICITORS	 jsa advocates & solicitors	 S&R ASSOCIATES ADVOCATES	 TRILEGAL
 CMS INDUSLAW	 SARAF AND PARTNERS LAW OFFICES	 DSK Legal True Value, True Values	 Nishith Desai Associates LEGAL AND TAX COUNSELING WORLDWIDE	 KHAITAN & CO ADVOCATES SINCE 1911	 TT&A Advocates and Solicitors

## CORPORATES & IN-HOUSE TEAMS

					
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## Centre for Regulatory Studies

NATIONAL LAW UNIVERSITY, DELHI

The academic home of the Practice Series at NLU Delhi.

ESTABLISHED

2019

LOCATION

NLU Delhi, Sector 14,  
Dwarka New Delhi

# About the Centre.

The Centre for Regulatory Studies (CRS) is the dedicated research and capacity-building wing of National Law University, Delhi focused on the law of regulated industries, financial markets and corporate practice.

### MANDATE

To bridge academia and regulatory practice through professional training and structured industry engagement.

### FOCUS AREAS

Corporate Law & Transactions; Securities Law, Technology & Data Law, Financial Regulations; Dispute Resolution; Contracts.

### ACTIVITIES

Practice-oriented certificate programmes, working papers, conferences, and policy engagement with regulators.

### WHY THIS COURSE

The natural academic home for an M&A & due diligence programme - pairing institutional rigour with transactional practice.

# About the Course

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*A 2 Month intensive certificate course that takes you through an M&A transaction the way it actually unfolds in a law firm.*

Across 15 live online sessions, partners and counsels from India's leading law firms walk participants through the full deal lifecycle - term sheet, due diligence, transaction documents, regulatory clearances and closing - using the same frameworks and documents they use in live mandates.

The programme is built for participants who want to move from *knowing the law to running the deal.*

## FORMAT

15 live online sessions · 5 modules

Saturday & Sunday · 10:00 am IST

## FACULTY

Partners from Top Law Firms

The practitioners on the deal.

## PEDAGOGY

Live deal walkthroughs & documents

SPAs, term sheets, DD reports - annotated and dissected.

## CERTIFICATION

NLU Delhi Certified

Issued by National Law University, Delhi

# What makes this course *one of its kind*.

01

## Practitioner-led faculty

Partners and senior practitioners from India's leading law firms - the lawyers who close M&A deals for a living, not just teach about them

02

## End-to-end deal view

From term sheet to post-merger integration - the entire transaction lifecycle, taught in the sequence a deal actually unfolds

03

## Live deal scenarios

Real Indian and cross-border transactions - annotated SPAs, redacted DD reports, term sheets - not sanitised case studies.

04

## NLU Delhi certification

Course supervised by the Centre for Regulatory Studies and certified by National Law University, Delhi.

## A Day-1 ready toolkit

Leave with a working command of every transaction document an M&A associate is expected to draft, mark up or negotiate in their first year of practice

## A network that opens doors

Every cohort is small. Partners stay engaged. Alumni have leveraged the Course to deepen their expertise and secure positions at top law firms.

# Who this course is *for*?

The Course is designed for 2 distinct audiences. Each gets different set of tools out of the same 15 Live sessions.

## I. Students

INTEREST IN CORPORATE PRACTICE

LL.B and LLM students specialising in corporate or commercial law, and those preparing for M&A internships and recruitment.

### YOU WILL LEAVE WITH

A working vocabulary, a transaction map, and a portfolio of annotated documents you can speak to in interviews and put to work in your first internship.

## II. Professionals

LAWYERS, BANKERS, FINANCE, CA / CS

- Junior associates and fresh graduates aiming to get into good M&A teams.
- CA / CS professionals advising on restructuring
- Bankers, Strategy & corporate development professionals

### YOU WILL LEAVE WITH

A partner-level view of the deal flow your team is running, and the frameworks to participate in it actively, not merely observe from the sidelines.

# Eligibility criteria.

The programme welcomes participants from law, finance, accountancy and corporate strategy backgrounds. The eligibility bar is set by qualification and intent, not by years.

## ATTENDANCE REQUIREMENT

75% minimum attendance across the live sessions for certification.

## DRAFTING ASSIGNMENTS

Completing drafting exercises and practice oriented assignments.

## LAW STUDENTS

Currently pursuing a 3-year LLB, 5-year integrated law programme, or LLM at any recognised university in India or abroad.

## LAWYERS/ LAW FIRMS

Advocates and law graduates with at least an LLB / equivalent qualification from a recognised university.

## FINANCE & ACCOUNTANCY

CA, CS, CMA, CFA candidates and qualified professionals - at any career stage. Investment bankers and analysts welcome.

## CORPORATE & IN-HOUSE

Graduates with corporate, strategy or transactional experience. Open to in-house counsel and corporate development teams.

## MINIMUM QUALIFICATION

A bachelor's degree (or equivalent) from a recognised university, OR current enrolment in a recognised undergraduate / postgraduate programme.

# Your faculty



**Manish Gupta**  
Senior Partner · Shardul  
Amarchand Mangaldas



**Sarthak Sarin**  
Partner ·  
Khaitan & Co



**Rishabh Gupta**  
Partner, JSA Advocates  
& Solicitors



**Saurabh Sharma**  
Partner, JSA Advocates  
& Solicitors



**Romit Dey**  
Partner, AP & Partners



**Sreetama Sen**  
Partner, Cyril Amarchand  
Mangaldas



**Akshay Pathak**  
Counsel, Khaitan & Co.

FACULTY POOL DRAWS FROM *Shardul Amarchand Mangaldas - Cyril Amarchand Mangaldas - JSA Advocates & Solicitors - Khaitan & Co. - AP & Partners*

# Curriculum overview.

M-01

## M&A Foundations & Due Diligence

- Session 1: Life Cycle of an M&A Deal
- Session 2: Due Diligence - Introduction & Framework
- Session 3: Due Diligence – Document Review & Practical Insights

3 SESSIONS

M-02

## Legal Framework & Primary Transaction Documents

- Session 4: Key Provisions under the Companies Act, 2013
- Session 5: Share Purchase Agreement & Share Subscription Agreement

2 SESSIONS

M-03

## Deal Structuring & Investor Agreements

- Session 7: Shareholders' Agreement
- Session 8: PE/VC Deals – Specific Clauses & How M&A Differs from PE/VC
- Session 9: Key Provisions for Listed Companies – Takeover Code & Insider Trading

3 SESSIONS

M-04

## Regulatory, Tax & Negotiation

- Session 10: Tax Aspects of M&A Deals
- Session 11: Negotiation of Transaction Documents

2 SESSIONS

M-05

## Alternative Structures & Cross-Border Transactions

- Session 12: Business Transfer Agreement & Asset Transfer Agreement
- Session 13: Scheme of Arrangement
- Session 14: FEMA Regime for Cross-Border M&A

3 SESSIONS

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## Assignment Workshops

- Session 6: Mid-Course Assignment Workshop (Assignment 1)
- Session 15: Final Assignment Workshop + Career, AI & Roadmap

2 SESSIONS

# Session schedule.

DATE	SESSION	DATE	SESSION
Sat · 20 Jun	<b>S1</b> · Life Cycle of an M&A Deal	Sat · 18 Jul	<b>S9</b> · Key Provisions for Listed Companies -Takeover Code & Insider Trading
Sun · 21 Jun	<b>S2</b> · Due Diligence – Introduction & Framework	Sun · 19 Jul	<b>S10</b> · Tax Aspects of M&A Deals
Sat · 27 Jun	<b>S3</b> · Due Diligence – Document Review & Practical Insights	Sat · 25 Jul	<b>S11</b> · Negotiation of Transaction Documents
Sun · 28 Jun	<b>S4</b> · Key Provisions under the Companies Act, 2013	Sun · 26 Jul	<b>S12</b> · Business Transfer Agreement and Asset Transfer Agreement
Sat · 04 Jul	<b>S5</b> · Share Purchase Agreement & Share Subscription Agreement	Sat · 1 Aug	<b>S13</b> · Scheme of Arrangement
Sun · 05 Jul	<b>S6</b> · Mid-Course Assignment Workshop	Sun · 2 Aug	<b>S14</b> · FEMA Regime for Cross-Border M&A
Sat · 11 Jul	<b>S7</b> · Shareholders' Agreement	Sat · 8 Aug	<b>S15</b> · Final Assignment Workshop + Career, AI & Roadmap
Sun · 12 Jul	<b>S8</b> · PE/VC Deals - Specific Clauses & How M&A Differs from PE/VC		

MODE

Online · Live

DAYS

Saturdays &amp; Sundays

TIME

10:00 am IST onwards

RECORDINGS

Access for 6 months

# Dr. Raghav Pandey

## *Course Director*

Assistant Professor at National Law University, Delhi and Director of the Centre for Regulatory Studies. Dr. Raghav works at the point where law meets business, regulation, and policy - areas that shape how companies operate and how markets are governed.

<p><b>AFFILIATION</b> National Law University, Delhi</p>	<p><b>CENTRE</b> Centre for Regulatory Studies</p>
<p><b>AREAS</b> Corporate &amp; commercial law, regulation, jurisprudence</p>	<p><b>ROLE</b> Academic supervision &amp; programme curation</p>

He is a regular writer and speaker on Indian corporate and regulatory law, and brings that practical clarity into the classroom. Through the Practice Series, he designs programmes that go beyond textbook law - built around how legal problems actually arise and how practitioners solve them.



COURSE DIRECTOR · NLU DELHI

# Mentblue team

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Day-to-day delivery of the programme - admissions, faculty coordination, participant support - is led by the Mentblue team.



CO-FOUNDER · MENTBLUE

## Prafful Goyal

*Co-founder, Mentblue*

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Co-founded Mentblue to bring practitioner-led education to law students and early-career professionals. Leads programme design and faculty engagement across the Practice Series.

- Graduate, NUJS Kolkata
- Former Principal Associate, Cyril Amarchand Mangaldas



CO-FOUNDER · MENTBLUE

## Ashutosh Singh

*Co-founder, Mentblue*

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Co-founded Mentblue to make legal practice accessible - converting deal experience into structured curricula. Leads programme operations and participant experience.

- Graduate, NLU Delhi
- Former Senior Associate, Cyril Amarchand Mangaldas

# What our mentees say!

“

The course was structured in a way that focused on the practical aspects of the subject, not just the theory like many other courses. We were also guided on how to prepare ourselves for internships or even a job in the M&A space

---

**Vedika Mishra**

KC LAW COLLEGE, MUMBAI

“

This was the best experience I had in terms of learning a course which is taught both theoretically and practically. Taught by professionals, it ensures that one is not just ready for an exam but for their legal journey too.

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**Aadarsh Gautam**

NATIONAL LAW UNIVERSITY, DELHI

“

Very insightful and seamless course. It did open my eyes to the domain of Mergers and Acquisitions, coming from experienced lawyers. The course was well-structured- well paced and detailed oriented and a prompt team and I enjoyed learning every bit of it!

---

**Prakriti Ganguly**

SYMBOISIS LAW SCHOOL, PUNE

“

Insightful and truly enlightening series of lectures by experienced professionals on such a critical area of law.

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**Dhruv Saxena**

RAJIV GANDHI NATIONAL UNIVERSITY OF LAW

# Programme fee.

## WHAT'S INCLUDED

15 live online sessions with full Q&A access

Session recordings, replay access for 6 months

Curated reading materials - statutes, case briefs, articles

Document library - annotated SPAs, term sheets, DD reports

NLU Delhi Certificate of Completion

Practice Series alumni network + early-bird access to future cohorts

## PAYMENT

Payment via secure link. EMI Options available.

### STUDENTS

₹ 12,000

Inclusive of all taxes

For currently enrolled students at any recognised university.

### PROFESSIONALS

₹ 15,000

Inclusive of all taxes

For working professionals, in-house counsel, lawyers and finance professionals.

Group nominations from law firms, corporates & in-house teams accepted on request.

Write to [support@mentblue.com](mailto:support@mentblue.com).



**National Law University  
Delhi**  
CENTRE FOR REGULATORY  
STUDIES

*in collaboration with*



THE PRACTICE SERIES 2026

THIS IS TO CERTIFY THAT

*[ Recipient Name ]*

has successfully completed the certificate course on

**Mergers & Acquisitions: Due Diligence and Deal-Making**

*conducted by the Centre for Regulatory Studies, NLU Delhi, in academic collaboration with mentblue, from June – August 2026*

*Mentors for the Course were:*

*DEF, Partner, Cyril Amarchand Mangaldas*

*ABC, Partner, Cyril Amarchand Mangaldas*

*BCD, Partner, Cyril Amarchand Mangaldas*

*GHI, Partner, Cyril Amarchand Mangaldas*

*JKL, Partner, Cyril Amarchand Mangaldas*



***Dr. Raghav Pandey***

COURSE DIRECTOR  
CENTRE FOR REGULATORY STUDIES · NLU DELHI

CERTIFICATE NO.  
2026 · MA · 0000

***Prafful Goyal***

COURSE COORDINATOR  
CO-FOUNDER · MENTBLUE

ISSUED BY NLU DELHI · CRS · IN COLLABORATION WITH MENTBLUE

# More than a *certificate*.

Two opportunities reserved for the Course's strongest performers — **earned on merit**. A direct route into practice, and 1:1 career mentoring with the lawyers on the other side of the deal.

## 01

FOR THE TOP PERFORMER

### Internship with *AP & Partners*

The single top performer of the Course is offered an internship with AP & Partners — working alongside the firm's M&A practice on live mandates. A direct bridge from the classroom into the room where deals are done.

AP & PARTNERS  
ADVOCATES

**AP & Partners**

*M&A & Corporate Practice*

## 02

FOR THE TOP 2 PERFORMERS

### CV review & *1:1 career guidance*

The top two performers receive a complimentary CV review and a personalised 1:1 career guidance session / mock interview and direct feedback with Mr. Akshay Pathak, Counsel, Khaitan & Co.



**Akshay Pathak**

*Counsel, Khaitan & Co.*

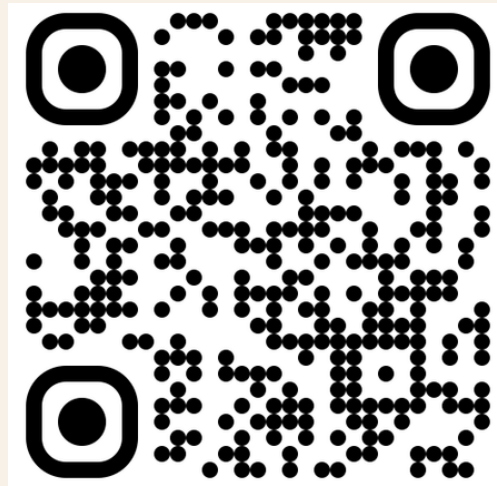
HOW PERKS ARE AWARDED

Assessed on merit across attendance and Course Assignments.

ENROL NOW

# Reserve your *seat*.

Cohorts are kept small to preserve faculty attention and discussion quality. Apply early - seats fill on a first-come basis.



REGISTER AT

<https://rzp.io/rzp/M7MtxxI>

EMAIL

[support@mentblue.com](mailto:support@mentblue.com)

PHONE

+91 92896 57727; 9625619518

## PROGRAMME PARTNERS



National Law University, Delhi  
Centre for Regulatory Studies (CRS)



Mentblue  
Legal education platform

## PROGRAMME LEADERSHIP

**Course Director** - Dr. Raghav Pandey, NLU Delhi

**Course Coordinators** - Mentblue Team

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