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INTERNATIONAL BAR ASSOCIATION PROGRAMME 2025

A programme presented by the IBA Young Lawyers' Committee

# Next Gen Legal Summit: Oral advocacy and cross-examination

5 December 2025, Taj Mahal Hotel, New Delhi, Delhi, India

## TOPICS INCLUDE:

- Fundamentals of oral advocacy – finding your voice as an advocate
- Introduction to the IBA Young Lawyers' Committee: starting young at the IBA – opportunities and challenges
- Mastering cross-examination – uncovering the unsaid
- Making of an equity partner: how to win business and influence people!

## VISAS

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local embassy or consulate. We are unable to provide visa invitation letters to support your visa application.

BOOK BEFORE  
**14 NOVEMBER 2025**  
TO RECEIVE EARLY  
BOOKING DISCOUNTS

For more information and to book online visit [www.ibanet.org/conference-details/CONF2761](http://www.ibanet.org/conference-details/CONF2761)

# Programme

## Summit Co-Chairs

Arush Khanna *Numen Law Offices, New Delhi, Delhi; Membership Officer, IBA Young Lawyers' Committee*

Oindrila Mukherjee *Dentons Link Legal, Mumbai, Maharashtra*

Pranav Srivastava *Phoenix Legal, New Delhi, Delhi; Co-Vice Chair, IBA Young Lawyers' Committee*

## Friday 5 December

### 0900 – 1600 Registration

#### 0930 – 0935 Welcome remarks

Pranav Srivastava *Phoenix Legal, New Delhi, Delhi; Co-Vice Chair, IBA Young Lawyers' Committee*

#### 0935 – 0940 Opening address

Zeina Obeid *Obeid & Partners, Dubai; Co-Chair, IBA Young Lawyers' Committee*

#### 0940 – 0955 Address by the Guest of Honour

Justice Tejas Karia *Delhi High Court, New Delhi, Delhi*

#### 0955 – 1015 Keynote address

Jaime Carey *Carey, Santiago; IBA President*

### 1015 – 1030 Coffee/tea break

### 1030 – 1145 Session one

#### Fundamentals of oral advocacy – finding your voice as an advocate

This session will delve into the art and technique of oral advocacy, guiding young lawyers on how to build their presence in the courtroom and make their voice heard. Through practical insights shared by legal luminaries – including retired judges, senior advocates and leading dispute resolution professionals from top law firms – the panel will discuss key skills essential for oral advocacy, such as structuring arguments, crafting impactful opening and closing submissions, and more.

##### Moderator

Alipak Banerjee *Alipak Banerjee Law Chambers, New Delhi, Delhi; Treasurer, IBA Professional Ethics Committee*

##### Speakers

Agis Georgiades *Christos Georgiades & Associates, Nicosia*

Sneha Janakiraman *Khaitan & Co, New Delhi, Delhi*

Arno Janssens *arbitrateAD, Abu Dhabi*

### 1145 – 1200 Coffee/tea break

### 1200 – 1245 Session two

#### Introduction to the IBA Young Lawyers' Committee: starting young at the IBA – opportunities and challenges

This session will delve into the legacy and vision of the International Bar Association, providing a brief overview of the Young Lawyers' Committee and its role in supporting young legal professionals. The panellists will discuss the various opportunities that the Young Lawyers' Committee offers for career development, presenting a strategic roadmap for young lawyers to meaningfully leverage their IBA membership to accelerate their careers.

##### Moderator

Oindrila Mukherjee *Dentons Link Legal, Mumbai, Maharashtra*

##### Speakers

Arush Khanna *Numen Law Offices, New Delhi, Delhi;*

*Membership Officer, IBA Young Lawyers' Committee*

Zeina Obeid *Obeid & Partners, Dubai; Co-Chair, IBA Young Lawyers' Committee*

### 1245 – 1345 Lunch

## Conference networking luncheon sponsors



## 1345 – 1500 Session three

### Mastering cross-examination – uncovering the unsaid

Trials remain an important part of the Indian legal system, where the art of cross-examination can make or break a case. This session will explore its inherent risks and the balance that defines an effective 'Goldilocks' cross-examination. Guided by seasoned trial lawyers and arbitration practitioners, the panel will share techniques and insights through an engaging mock-trial format, offering participants practical tools to uncover what remains unsaid in pleadings.

*Moderator*

**Shashwat Bajpai** *DRSB Law Chambers, New Delhi, Delhi*

*Speakers*

**Justice Michael Black KC** *DIFC Courts Court of Appeal, Dubai*

**Montek Mayal** *Osborne Partners, Dubai*

**Mehak Oberoi** *Legal Head (Hydro – APAC), GE Vernova, New Delhi, Delhi*

**Rana Sebaly** *White & Case, Dubai*

1500 – 1515 **Coffee/tea break**

## 1515 – 1615 Session four

### Making of an equity partner: how to win business and influence people!

What does it really take to move from associate to equity partner? This session will discuss the art and science of business generation, the nuances of building relationships (short-term gains vs long-term consistency), managing your profile and visibility in an interconnected world, and balancing practice with profession. We will hear directly from leading law firm partners as they share what it truly took to reach the top.

*Moderator*

**Gaurav Arora** *JSA Advocates & Solicitors, New Delhi, Delhi; Website Officer, IBA Media Law Committee*

*Speakers*

**Waseem Pangarkar** *MZM Legal, Mumbai, Maharashtra*

**Carlo Portatadino** *Tombari D'Angelo e Associati, Milan; Co-Chair, IBA Litigation Committee*

**Gouri Puri** *Shardul Amarchand Mangaldas & Co, New Delhi, Delhi; Membership Officer, Asia Pacific, IBA Taxes Committee*

**Pranav Srivastava** *Phoenix Legal, New Delhi, Delhi; Co-Vice Chair, IBA Young Lawyers' Committee*

1615 – 1630 **Closing remarks**

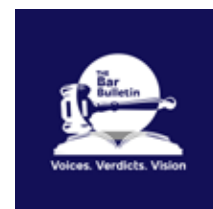
**Arush Khanna** *Numen Law Offices, New Delhi, Delhi; Membership Officer, IBA Young Lawyers' Committee*

1630 – 1730 **Closing drinks reception**

This event is open to all registered delegates.

The IBA, its officers and staff accept no responsibility for any views expressed, presentations or materials produced by delegates or speakers at the Conference.

Kindly supported by



# Information

## Date

5 December 2025

## Venue

Taj Mahal New Delhi  
Number One Mansingh Road, New Delhi, Delhi 110011, India  
Tel: +91 11 6656 6162  
Email: [mahal.delhi@tajhotels.com](mailto:mahal.delhi@tajhotels.com)  
Website: [www.tajhotels.com/en-in/hotels/taj-mahal-new-delhi](http://www.tajhotels.com/en-in/hotels/taj-mahal-new-delhi)

## Language

All working sessions and Conference materials will be in English.

Interpreters are not authorised to book for the conference or attend the conference working sessions without the prior written permission of the Asia Office Director.

## How to book

Online by **26 November 2025** at [www.ibanet.org/conference-details/CONF2761](http://www.ibanet.org/conference-details/CONF2761) and make payment by credit card to avail of the online booking discount or complete the attached booking form and return it to Sohyun Kwon at the IBA together with your proof of bank transfer payment. You should receive an email confirmation of your booking within five days; if you do not, please contact [sohyun.kwon@int-bar.org](mailto:sohyun.kwon@int-bar.org).

## Fees

Online bookings received:

|              | on or before<br>14 November | until<br>26 November |
|--------------|-----------------------------|----------------------|
| Delegate fee | £40                         | £60                  |

After **26 November** bookings must be received in hard copy at the IBA office.

Hard copy forms and fees received:

|              | on or before<br>14 November | after<br>14 November |
|--------------|-----------------------------|----------------------|
| Delegate fee | £60                         | £80                  |

**Full payment must be received to obtain your Conference documentation.**

### Fees include:

- Attendance at all working sessions
- Access to the Conference materials from the IBA website ([www.ibanet.org](http://www.ibanet.org)), including any available speakers' papers submitted to the IBA before 26 November
- Access to live delegate search
- Lunch on Friday
- Tea and coffee during breaks
- Closing drinks reception on Friday
- Any applicable local taxes

Delegate / speaker conference bookings allow for individual entry and attendance to the conference. Delegates / speakers are not permitted to invite guests to attend any working sessions, workshops, or conference social functions.

**Please note that bookings are not transferable.**

## List of participants

For your name to appear in the list of participants, your booking form must be received by **26 November** at the latest.

## Online delegate search

Delegates can use the online delegate search via the IBA website, to use this function delegates will need to be logged into their MyIBA. This will allow search access to up-to-date attendance lists.

## Booking confirmation

Upon receipt of your payment for the Conference a confirmation email will be sent to you which contains information regarding your attendance at the Conference. You will also be able to view and download your payment information and manage your booking via your My IBA profile on the IBA website.

## Book with confidence

- If the IBA needs to reschedule the event, your booking will be automatically transferred to the new date and no additional fees will be charged. If this date is not convenient for a delegate, a refund of the cost of the conference place will be available on request to the IBA.
- If the IBA is unable to reschedule the conference within 12 months of the original scheduled date, a full refund of the cost of the conference place will automatically be made to all delegates.
- Please note that the IBA will not provide refunds for any costs incurred including any travel costs.

Please note, these terms are subject to any more restrictive or different local requirements and may be altered and amended from time to time to reflect any changes to restrictions or government requirements.

## Unauthorised accommodation agents

It has been brought to our attention that there are multiple companies contacting past attendees, claiming to represent the IBA, offering 'assistance' with conference and hotel bookings.

They are operating by cold-calling and spamming companies whose names have appeared on previous List of Participants, Programmes and Sponsorship recognition. Please ignore any communication that does not come directly from the IBA.

## Disabled access

Taj Mahal New Delhi is wheelchair accessible. Please notify us if you require special assistance.

## Continuing Professional Development / Continuing Legal Education

For Conference delegates from jurisdictions where CPD/CLE is mandatory, the IBA will provide a Certificate of Attendance for the Conference. Subject to CPD/CLE requirements, Conference delegates can use this to obtain the relevant number of hours' accreditation. The number of CPD/CLE hours available may vary depending on the rules applied by the members' bar association/law society on time recording criteria.

A Certificate of Attendance is available to Conference delegates on request. Please ask at the IBA Conference registration desk for information on how to obtain the certificate.

## Terms and Conditions

All conference delegates must provide full and accurate information regarding their identity and contact information. Failure to do so will result in their conference booking being cancelled.

Full payment must be received to obtain your Conference documentation.

## Cancellation of conference or social functions

If cancellation is received by email to [Sohyun.kwon@int-bar.org](mailto:Sohyun.kwon@int-bar.org) on or before the early-registration deadline date, fees will be refunded less a 15 per cent administration charge.

Cancellations received after the early-registration deadline date and up to 14 days prior to the first day of the Conference, will be refunded less a 25 per cent administration charge. Refunds will be made minus any monies owed to the IBA. Monies cannot be kept on IBA member accounts or transferred to future IBA conferences.

We regret that no refunds can be made after this time. Conference or social function bookings received after this time will not be eligible for any refund of fees. Should you have difficulties in obtaining your visa and are not able to attend the Conference this cancellation policy will still apply.

## Payment

When booking the Conference, full payment of the booking fee is required at the time we accept your booking.

VAT will be added to delegate fees as appropriate. Our prices may change at any time, but any price change will not affect bookings that we have confirmed with you. Booking fees for the Conference can only be paid in the booking fee currency listed above.

Credit card payments: The IBA accepts these payment methods: American Express, Diners, Discover, JCB, Maestro, Mastercard, UnionPay, and Visa. Payments from local or affiliate services linked to these providers can also be made through the IBA website.

It is the responsibility of the cardholder to ensure that the card's security details are ready and to check that there is a sufficient balance on the card for the payment to complete.

All fees payable to us by you in relation to the Conference shall be paid free and clear of all deductions or withholdings whatsoever.

If any deductions or withholdings are required by law to such fees, you shall pay such sum as will, after the deduction or withholding has been made, leave us with the same amount as we would have been entitled to receive in the absence of any such requirement to make a deduction or withholding.

## Travel arrangements and visas

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local embassy or consulate. **We are unable to provide visa invitation letters to support your visa application.**

**Please apply for your visa in good time.**

## Carbon efficient travel

With IBA conferences taking place in major business centres all over the world, travel is an unavoidable reality for our delegates. The IBA encourages its members and delegates to be responsible and conscious of the impact travel has on the environment and to take measures to reduce the carbon impact of their travel.

Some suggested steps that delegates can take include:

- Travel by train instead of flying if possible.
- Book direct flights instead of connecting flights, if available, as limiting the number of stops needed will reduce your carbon footprint.
- Consider the impact of the travel class that you book – business class travel equates to 3 times the carbon footprint of economy class.

Relying on the local public transport is the more carbon friendly option, but this is not always a realistic option. Where reliance on taxis/cars is needed use electric vehicles over petrol or diesel and share vehicle usage with other delegates and colleagues.

## Badges

For security reasons, name badges are required to be worn visibly at all times during the Conference and at any IBA organised social function linked to the Conference. Proof of identity is required to collect your badge and for a replacement badge to be issued. Checks will be in place and staff will challenge delegates not wearing a valid conference badge. Anyone not wearing a badge must get a replacement badge from IBA staff or will be required to leave the venue immediately. Anyone found wearing a badge that they are not entitled to wear will have the badge removed and will be required to leave the Conference.

All conference bookings are non-transferable and cannot be resold, transferred or passed on to another person, whether for commercial gain or otherwise.

Name badges can only be used by the booked attendee to access the event or social function; name badges cannot be shared or borrowed by any other person, whether registered for the event or otherwise.

Any breach of these terms will result in the booked attendee being required to leave the event / social function with immediate effect and the cancellation of their booking without reimbursement or refund of any previously paid fees.

## Photography and filming

Certain sessions and social functions at an IBA Event may be photographed or filmed and some of this content may be used for future IBA marketing materials, member communications, products or services. Should you have any concerns about this, or if you do not wish to be featured in any of these materials, please contact the IBA Marketing Department at [ibamarketing@int-bar.org](mailto:ibamarketing@int-bar.org).

No participant, attending in any capacity, is authorised to record or film the conference working sessions, workshops or social function without the prior written permission of the Conferences Director.

## Illness

You will not attend the Conference if you are displaying symptoms of a communicable disease. Should you develop symptoms during your attendance, you will inform a member of IBA staff by email ([Sohyun.kwon@int-bar.org](mailto:Sohyun.kwon@int-bar.org)) and you agree not to attend any further sessions or related events and to comply with all local and national restrictions.

You agree that, if asked by the relevant local or national authorities, the IBA has permission to pass on your personal information and contact details to those authorities should contact tracing be required.

## Promotional literature

No individual or organisation may display or distribute publicity material or other printed matter during an IBA Event, unless by prior arrangement with the IBA. Organisations and companies wishing to discuss promotional opportunities should contact the IBA Sponsorship Department at [sponsorship@int-bar.org](mailto:sponsorship@int-bar.org).

## Conference sell-outs

The IBA hosts conferences in venues of a suitable size for each event; however, there are times when a conference may sell out and the IBA cannot guarantee places will be available. Should this happen, prospective delegates will be informed, and a waiting list will operate. The waiting list will function on a 'first come, first served' basis, subject to receiving booked delegate cancellations. The waiting list for the Conference will close once the waiting list has reached ten per cent of the venue capacity, as it is very unlikely a place will become available. IBA will not be liable for any expenses or costs incurred by you (including travel and accommodation costs) in relation to attendance at the Conference, including if you travel to the Conference without a confirmed place).

## Harassment

Conferences provide unrivalled professional development and network-building opportunities for international legal practitioners and their professional associates. The IBA values the participation of every delegate and member of the IBA and wants all attendees to have an enjoyable and fulfilling experience. Accordingly, all Conference attendees are expected to show respect and courtesy to other attendees, IBA staff and those involved with hosting the events throughout the Conference and at all events, receptions, and parties, whether officially organised by the IBA or others. All delegates, guests, attendees, speakers, exhibitors, staff and volunteers at the Conference are required to conform to the IBA Harassment Policy. See [www.ibanet.org/iba-harassment-policy](http://www.ibanet.org/iba-harassment-policy).

## Cancellation by the IBA

We may at any time, with or without giving notice, in our absolute discretion and without giving any reason, cancel or postpone the Conference, change its venue or any of the other published particulars, or withdraw any invitation to attend. In any case, we will not be liable for any loss, liability, damage or expense suffered or incurred by any person, nor will we return any money paid to us in connection with the Conference unless we are satisfied not only that the money in question remains under our control but also that the person who paid it has been unfairly prejudiced (as to which, decision shall be in their sole and unfettered discretion and, when announced, final and conclusive).

The IBA shall have no liability to you, for a refund or otherwise, where the IBA is forced to cancel or reschedule part or all of the Conference due to reasons beyond our reasonable control. However, refunds may be paid at IBA's discretion. IBA will be entitled to change the venue and make minor changes to the timing and content of the Conference.

Full **Conference and Events Terms and Conditions** apply.



# International Bar Association

## the global voice of the legal profession



### About the IBA

The International Bar Association (IBA), established in 1947, is the world's leading organisation of international legal practitioners, bar associations, law firms and law societies.

The IBA influences the development of international law reform and shapes the future of the legal profession throughout the world. It has a membership of more than 80,000 individual lawyers and more than 190 bar associations and law societies spanning over 170 countries.

Inspired by the vision of the United Nations, the IBA was founded in the same spirit, just before the Universal Declaration of Human Rights was proclaimed in 1948.

The IBA covers all practice areas and professional interests, providing members with access to leading experts and up-to date information, enabling them to better represent their clients' interests.

Through its various committees, fora, and task forces, the IBA facilitates the exchange of information and views among its members as to laws, practices and professional responsibilities relating to the practice of law around the globe.

### IBA Young Lawyers' Committee

The Young Lawyers' Committee (YLC) aims to help young lawyers enhance their skills and networks through IBA programmes, conferences, and projects, while offering fresh ideas to the IBA. The Committee's activities promote the IBA among young lawyers globally and highlight membership benefits.

Key initiatives include the Young Lawyer Training Courses, which connect young lawyers with senior professionals, and encouraging involvement in various IBA divisions. The YLC also fosters communication through newsletters and e-bulletins, reporting on activities and sharing articles from young lawyers worldwide on relevant legal topics. Our goal is to actively engage young lawyers in global discussions and IBA activities.

For more information please visit the **IBA Young Lawyers' Committee home page**.

#### International Bar Association Asia Office

Trade Tower, Suite 4306,  
511 Yeongdong-daero (Samseong-dong)  
Gangnam-gu, Seoul, South Korea 06164  
Tel: +82-2-6279-8100 Fax: +82-2-6279 8101  
Email: [asia.office@int-bar.org](mailto:asia.office@int-bar.org)  
Web: [www.ibanet.org](http://www.ibanet.org)

#### International Bar Association

Chancery House, 53-64 Chancery Lane  
London WC2A 1QS, United Kingdom  
Tel: +44 (0)20 7842 0090  
Email: [member@int-bar.org](mailto:member@int-bar.org)  
Web: [www.ibanet.org](http://www.ibanet.org)



# Booking form



## Next Gen Legal Summit: Oral advocacy and cross-examination

5 December 2025, Taj Mahal Hotel, New Delhi, Delhi, India

Please read the 'Information' section before completing this form and return it together with your proof of bank transfer to Sohyun Kwon at the address below.

BOOK ONLINE AT **WWW.IBANET.ORG/CONFERENCE-DETAILS/CONF2761** TO MAKE IMMEDIATE AND SECURE PAYMENT BY CREDIT CARD AND OBTAIN A DISCOUNT ON THE FEES BELOW

### PERSONAL DETAILS *(Please attach your business card or write in block capitals)*

Title \_\_\_\_\_ Given name \_\_\_\_\_ Family name \_\_\_\_\_

Name and country to be shown on badge *(if different from above)* \_\_\_\_\_

IBA Membership number *(if applicable)* \_\_\_\_\_ Date of birth \_\_\_\_\_

Firm/company/organisation \_\_\_\_\_

Address \_\_\_\_\_

Country \_\_\_\_\_

Tel \_\_\_\_\_ Email \_\_\_\_\_

TO OBTAIN A DISCOUNT ON THE FEES BELOW, PLEASE BOOK BY **26 NOVEMBER** ONLINE AT  
**WWW.IBANET.ORG/CONFERENCE-DETAILS/CONF2761**  
PLEASE SEE 'INFORMATION' FOR FURTHER ONLINE BOOKING DETAILS.

| FORMS AND FEES RECEIVED: | on or before 14 November | after 14 November | amount payable |
|--------------------------|--------------------------|-------------------|----------------|
|--------------------------|--------------------------|-------------------|----------------|

|              |     |     |   |
|--------------|-----|-----|---|
| Delegate fee | £60 | £80 | £ |
|--------------|-----|-----|---|

| SOCIAL PROGRAMME | Price | Number of places | amount payable |
|------------------|-------|------------------|----------------|
|------------------|-------|------------------|----------------|

|                                                                                                  |     |                      |     |
|--------------------------------------------------------------------------------------------------|-----|----------------------|-----|
| Friday – Closing drinks reception<br><i>One social function place per delegate is permitted.</i> | NIL | <input type="text"/> | NIL |
|--------------------------------------------------------------------------------------------------|-----|----------------------|-----|

**TOTAL AMOUNT PAYABLE £**

Are you or your business resident outside of India? ☐ Yes ☐ No

Do you have a valid GSTIN? ☐ Yes ☐ No

Enter GSTIN registration number (GSTIN will be displayed on invoice) \_\_\_\_\_

FULL PAYMENT MUST BE RECEIVED IN ORDER TO PROCESS YOUR BOOKING.  
**PLEASE NOTE THAT BOOKINGS ARE NOT TRANSFERABLE.**

### METHODS OF PAYMENT

#### By credit card

Book online at **www.ibanet.org/conference-details/CONF2761** and make immediate and secure payment by credit card

**Note:** please do not send your credit card details on the booking form or within an email or fax.

#### By bank transfer or BACs payment

**Booking forms received without proof of payment will NOT be processed until proof of payment has been received.**

**Pounds sterling:** by bank transfer or BACS payment to the IBA account number: 13270222 (Sort Code 56-00-03) at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom.

SWIFT address NWBKGB2L, IBAN GB05NWBK56000313270222



**WHERE DID YOU FIRST HEAR ABOUT THIS CONFERENCE?**

- |                                         |                                           |                                         |                                   |                                        |
|-----------------------------------------|-------------------------------------------|-----------------------------------------|-----------------------------------|----------------------------------------|
| <input type="checkbox"/> IBA CONFERENCE | <input type="checkbox"/> OTHER CONFERENCE | <input type="checkbox"/> DIRECT MAIL    | <input type="checkbox"/> INTERNET | <input type="checkbox"/> ADVERTISEMENT |
| <input type="checkbox"/> EMAIL          | <input type="checkbox"/> EDITORIAL        | <input type="checkbox"/> RECOMMENDATION | <input type="checkbox"/> OTHER    |                                        |

*Please provide further details, quoting code (if applicable)*

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The International Bar Association would like to keep in touch with you about relevant news, events, publications and membership. You can opt out of receiving information at any time by emailing **[member@int-bar.org](mailto:member@int-bar.org)** or by logging into My IBA and updating your preferences. Your details will be included in the list of participants. If you do not want your details to be included in the list, please email **[Sohyun.kwon@int-bar.org](mailto:Sohyun.kwon@int-bar.org)**.

For further details on how your data is used and stored: **[www.ibanet.org/privacy-policy](http://www.ibanet.org/privacy-policy)**

**PLEASE SEND THE COMPLETED FORM TO:**

**International Bar Association Asia Office**

Trade Tower, Suite 4306, 511 Yeongdong-daero, Gangnam-gu, Seoul, South Korea 06164

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