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## **Dhirubhai Ambani University School of Law**

In partnership with International Law Institute (ILI) Washington DC & Economic Laws Practice (ELP) Mumbai presents

# **Senior Executive Development Programme on Global Trade Strategies - 2025**

On-site | Sofitel BKC | Mumbai, India | 12 – 14 November 2025

# Programme Leadership



## **Ambassador Shri T. S. Tirumurti, IFS (Retd.)**

Member, Board of Governors - Dhirubhai Ambani University

Former Secretary to the Government of India

Former Permanent Representative of India to the UN

Amb. T.S. Tirumurti was in the Indian Foreign Service with a diplomatic career spanning 37 years between 1985-2022. He served as Ambassador/ Permanent Representative of India to the United Nations in New York between 2020-2022. He was President of the UN Security Council for August 2021 and also Chair of three Committees of the Security Council. Earlier, he was Secretary in the Ministry of External Affairs dealing with the Arab world, Africa, development partnership and economic relations.

Ambassador Tirumurti has previously served in Cairo, Geneva, Gaza, Washington D.C., Jakarta and was also India's High Commissioner to Malaysia. He was India's first Representative to the Palestinian Authority in Gaza. He served in various capacities in Ministry of External Affairs, New Delhi including Head of the United Nations Division and Head of Division for four neighbouring countries - Bangladesh, Sri Lanka, Maldives and Myanmar. He was also a climate change negotiator for several years.

He is currently Distinguished Professor in Indian Institute of Technology Madras. He is in the Board of Governors of Dhirubhai Ambani University, Gandhinagar. He is the author of three books.

## **Prof. (Dr.) Avinash Dadhich**

Founding Director

Dhirubhai Ambani University School of Law



Prof. (Dr.) Avinash Dadhich is the founding director of the Dhirubhai Ambani University – School of Law (DA-SoL), and also serves as a Global Advisory Board Member for AMS Ethical AI, where his expertise in AI ethics is vital in guiding responsible integration of artificial intelligence in talent acquisition.

His mission at the DA-SoL is to cultivate a new era of legal education that intertwines with the evolving landscape of technology and law. In this pursuit, my competencies in AI law, data privacy law, and competition law serve as the bedrock for developing a forward-thinking curriculum and fostering scholarly excellence.

In his academic career, he has held senior roles, including Director at Manipal Law School, MAHE, Bengaluru, and Dean at IFIM Law School, Bengaluru. He was invited as a visiting research fellow at the Max Planck Institute of IP and Competition, Munich; the Institute of European Studies, Brussels; and King's College London.

In addition to being a legal scholar, Dr. Dadhich has also worked as an advocate in the Supreme Court of India and has consulted on legal matters at Deloitte and EY, Gide Loyrette Nouel, Paris, White & Case, Brussels, and the Competition Commission of India.



# Programme at a Glance

The Senior Executive Development Programme (EDP) on Global Trade Strategies is designed as a trade masterclass for senior professionals, industry leaders, and policymakers. Curated by Dhirubhai Ambani University School of Law (DAU SOL) in partnership with the International Law Institute (ILI), Washington D.C., and Economic Laws Practice (ELP), the programme translates live trade negotiations into practical insights that businesses and executives can act upon.

DAU SOL aims to create and train a community of business leaders, guided by the ideals of industry-academia collaboration and entrepreneurial spirit in a globalised Indian economy. We are a specialized law school positioned as a hub for capacity building, training, research and technical assistance & cooperation.

Over three intensive days, participants will engage with seasoned trade negotiators, government officials, leading lawyers, and industry experts on the most pressing issues shaping India's & global trade landscape. From multilateral and bilateral trade politics to digital trade, services mobility, market access, and non-tariff barriers, the sessions are curated to provide depth, diversity of perspectives, and actionable takeaways.

Tailored for CEOs, senior managers, trade association leaders, exporters, supply chain & production heads, the EDP will help participants:

- 01 Understand how India's evolving trade strategy impacts business decisions.
- 02 Anticipate global regulatory and tariff shifts in key markets.
- 03 Build strategies to manage risks from digital, sustainability, and supply-chain rules.
- 04 Network with policymakers, negotiators, and industry peers in an interactive forum.

This is not an academic conference but a hands-on training programme that bridges the gap between negotiation rooms in Washington DC, London, Brussels, Geneva, Dubai, Beijing, Tokyo, and Singapore, and the boardrooms of Indian and global companies. The training will bring together Board Members, Industry Leaders, Diplomats, CEOs, supply chain & production heads and global businesses, offering a rare opportunity to engage directly with the decision-makers shaping the future of international trade and business strategy.



# Programme Curators



## **Sanjay Notani**

Senior Partner & Head of International Trade & Customs Practice,  
Economic Laws Practice (ELP)  
Senior Non-Resident Fellow – International Trade & Customs,  
Dhirubhai Ambani University School of Law

Sanjay Notani is a Senior Partner at ELP and heads the International Trade & Customs practice. He is a member of the Supreme Court Bar of India (SCBA) and Maharashtra & Goa Bar Council. His advisory work includes, appellate litigation to obtain trade remedial reliefs from unfairly traded imports in anti-dumping, countervailing and safeguard duty proceedings (Trade Remedial Actions) pertaining to inbound and outbound levy of duties, and disputes arising from Free Trade Agreements (FTAs)/Regional Trade Agreements (RTAs) including disputes at the World Trade Organization (WTO) representing India. With over two and a half decades of experience, Sanjay consistently ranks among India's leading international trade experts.



## **Robert Sargin**

Deputy Executive Director  
International Law Institute (ILI) Washington DC

Robert Sargin has over 16 years of experience working directly with senior levels of governments, multilateral development organizations, global legal institutions, and private sector stakeholders. Mr. Sargin represents ILI in specialized programs developed for the U.S. Department of State and the World Bank (MIGA and IFC) programs. He also administers many of ILI's East and South Asian relations and initiatives. Mr. Sargin has over 30 years of experience as a senior executive managing and advising large, multinational corporations, international offices, and developing and maintaining international supply chains. Mr. Sargin serves as a board member of the Friends of the U.S. Law Library of Congress, and is Senior Advisor and Global Program Coordinator for the International Lawyers Practice Course, China.



## **Dr. Manuj Bhardwaj**

Founding Faculty Member & Head - Executive Education  
Head - International Trade Vertical  
Dhirubhai Ambani University School of Law

Dr. Manuj Bhardwaj is a former international civil servant, lawyer, strategic advisor, and policy expert with nearly a decade of experience at the nexus of international trade, law, and sustainability. His expertise centers on global trade and regulatory frameworks, particularly in areas such as international trade law, carbon border adjustment mechanisms, energy transition, sustainable corporate governance, supply chain due diligence, and the evolving legal and policy dimensions of climate and carbon finance. He has worked with a range of intergovernmental and international institutions, including the World Trade Organization (WTO), Commonwealth Secretariat, British Parliament, World Bank Group, UNFCCC, International Law Institute, and the Embassy of India in Washington, D.C. Dr. Bhardwaj has advised sovereign governments, multilateral agencies, and corporations across diverse jurisdictions on trade competitiveness. He has advised the Ministry of Commerce and Industry, Govt. of India on preparing a roadmap to increase services exports to USD 1 trillion by 2030.



# Key Topics

## Day 1: Setting the Global Trade Context

*Laying the foundation for all participants, irrespective of sector.*

### Session 1: Multilateral Trade System in Flux WTO challenges: stalled negotiations, dispute settlement paralysis.

- How India positions itself in the multilateral system.
- Impact of unilateral tariffs and mega-regionals (RCEP, CPTPP, IPEF).

### Session 2: India's FTA Strategy – Balancing Integration & Autonomy

- India's evolving FTA template (UK, EU, EFTA, UAE).
- Tariff policy vs. industrial strategy (PLI, Atmanirbhar Bharat).
- Case studies: India-UK CEPA and India-EU talks.

### Session 3: Strategic Trade Issues & Geopolitics

- Reciprocal tariffs and retaliatory measures.
- Supply chain "friend-shoring" in minerals, semiconductors, renewables.
- Trade and national security linkages (tech, energy, data).

## Day 2: Services, Digital Trade & Mobility

*Focusing on India's comparative advantage in services and digital economy.*

### Session 4: Digital Trade & Data Sovereignty

- Cross-border data flows vs. localisation requirements.
- WTO moratorium on e-commerce: renewal or lapse?
- India's DPDP Act and coherence with FTA obligations.

### Session 5: Digital Taxation & the Future of the Moratorium

- Revenue vs. growth trade-off for India's digital ecosystem.
- What happens if duties on digital transmissions are introduced?
- Lessons from global practices (OECD, EU, ASEAN).

## Session 6: Services Trade & Professional Mobility

- Recognition of qualifications and MRAs in FTAs.
- Barriers abroad: visa quotas, licensing, labour safeguards.
- Opportunities for IT, healthcare, and education exports.



## Day 3: Manufacturing, Market Access & Trade Barriers

*Zooming into India's sensitive sectors and practical trade challenges for exporters.*

### Session 7: Market Access vs. Sensitive Sectors

- Negotiation tightrope: autos, dairy, agriculture, textiles.
- Practical tools: tariff staging, TRQs, safeguards.
- How to protect industry without derailing FTAs.

### Session 8: Rules of Origin, SPS & Supply Chain Integrity

- Preventing third-country trans-shipment.
- Building resilient supply chains in electronics, pharma, renewables.
- SPS/TBT compliance: testing, certification, and food security.

## Session 9: Winds of Change – High Level Roundtable

- Opportunities in adversity
- Geopolitical alignments
- Negotiations and Dispute Settlement
- Conflicts and Supply Chain Disruption

# Programme Expert Trainers



## Gary Horlick

International Trade Lawyer (Washington, DC) and Professor at Yale Law School  
Former International Trade Counsel of the U.S. Senate Finance Committee  
Former Head of Import Administration of the U.S. Department of Commerce

Mr. Horlick is the highest-ranked International Trade Lawyer in the world in two rankings, Euromoney/Institutional Investor and Who's Who Legal, and is in the top tier of Chambers (which does not list individual rankings). Mr. Horlick has worked in senior positions in the U.S. Congress (International Trade Counsel, U.S. Senate Finance Committee) and the Executive Branch (Head of Import Administration, U.S. Department of Commerce), where he was responsible for all U.S. antidumping and countervailing duty cases, foreign trade zones, special import programs, and the negotiation of the U.S.-EU Steel Agreement. He has been Chairman of WTO and Mercosur panels, and has litigated in U.S. courts and administrative agencies; GATT and WTO tribunals; NAFTA Chapters 19 and 20 tribunals; and anti-dumping cases in 12 countries. He has worked on issues involving climate change, textile quotas and monitoring, generalised system of preferences, non-market economy status, customs and tariff classification and valuation, export controls, CFIUS and investor-state disputes. Mr. Horlick has served as Counsel to businesses in the U.S. (IBM, Bowater, Arch Chemicals and others) and other countries (Pemex, Noranda, Barilla and others); the U.S. Government and other governments (UK, Canada, Mexico, Chile, South Africa and others); and trade associations. He has written numerous articles and delivered speeches on international trade and investment. He has served as first Chairman of the WTO Permanent Group of Experts on Subsidies; Chairman of the International Section of the DC Bar; Vice Chairman of the Trade Committee of the International Bar Association; and is a member of the Council of Foreign Relations. He teaches international trade law at Yale, Georgetown, and Berne Universities.

## Prof. (Dr.) Zhao Hong

Professor of Law, Faculty, Law School of Peking University (Beijing)  
Former Member (2016-2020) and Chairperson of the Appellate Body,  
World Trade Organization (WTO)



Dr. Zhao Hong, Professor of Law, faculty at the Law School of Peking University, a former Member (2016-2020) and Chairperson of the Appellate Body of the World Trade Organization (WTO). She held various senior positions at the PRC Ministry of Commerce (MOFCOM), including the Commissioner of the Department of WTO Affairs, Assistant Representative of the Office of Trade Negotiations, and Deputy Director-General of the Bureau of Anti-Monopoly. She chaired the WTO's TRIMS Committee when working at the China's Permanent Mission to the WTO as Minister Counsellor. After leaving MOFCOM, she served as a Deputy President of the China Academy of International Trade and Economic Cooperation. She was educated in Peking University Law School with LLB, LLM and PhD degrees. Currently, she is in the indicative list of panelists of WTO dispute settlement, an arbitrator at CIETAC, Shenzhen Court of International Arbitration and Shanghai Arbitration Commission. She is also an arbitrator on the panel of International Investment Dispute at Beijing Arbitration Commission. Her expertise is in areas of WTO law, international investment law, international trade law, competition and anti-monopoly, IPR and technology transfer and has profound interest in philosophy and history of law etc. [Know More.](#)



# Programme Expert Trainers



## **Dr. Arthur E. Appleton**

Partner, Appleton Luff International Lawyers (Geneva)  
Senior Adjunct Professor at Johns Hopkins University (SAIS-Europe)  
Member, Advisory Board of the World Trade Institute (WTI – University of Bern)

Dr. Arthur E. Appleton, JD, PhD divides his practice between international trade and investment law and international arbitration. He has more than 35 years of experience in the international trade field (GATT/WTO) dating back to the late 1980s when he advised a prominent Asian country during the Uruguay Round trade negotiations. Dr. Appleton has appeared as lead counsel before the Appellate Body of the World Trade Organization and has represented and advised sovereign states in trade law disputes. He has worked extensively in Asia, Africa, the Middle East and Latin America with businesses, governments, international organizations, and non-governmental organizations on international trade issues. Dr. Appleton focuses on trade questions concerning investment (BITs and the TRIMs agreement), dispute settlement, technical regulations and standards as well as questions concerning regional trade agreements. He has consulted for most major international organizations (including the World Bank, IMF, WTO, UNCTAD, ITC, UNEP, ADB, and the IDB) and served for several years as a Senior Consultant to the World Bank on Trade and Investment issues, and as a consultant to the Commercial Law Development Program. [Know More](#)

## **Dr. Harsha Vardhana Singh**

Chairman, IKDHVAJ Advisers LLP  
Former Deputy Director General, World Trade Organization  
Former Executive Director, Brookings India



Dr. Harsha Vardhana Singh has extensive international and national experience on trade and investment matters. He has worked for over three decades on international trade policy, development, infrastructure regulation, and global governance. Dr. Singh worked in WTO for over 20 years, including eight years as Deputy Director General (DDG). As the DDG, he supervised the divisions in the WTO on Agriculture, Sanitary and Phytosanitary Measures, Technical Barriers to Trade, Environment, and Services (including investment). He has been with national and international Think Tanks, Universities (Columbia, Fletcher School of Law and Diplomacy, in the US and Nankai University in China), and member of national and international High Level Advisory/Expert Committees on trade, investment, competitiveness, regulatory issues and overlap between trade policy and internet policy. [Know More](#)



## **Shri Rajeev Kher, IAS (Retd.)**

Distinguished Fellow,  
Research and Information System for Developing Countries (RIS)  
Former Commerce Secretary of India

Mr. Kher has been a Distinguished Fellow of the RIS since 2017. He spent 37 years in the Indian Administrative Service of which 10 were spent in the Department of Commerce and Industry and 8 in the Ministry of Environment and Forests, and TERI. He has been actively engaged in subject areas of International Trade, Industrial Policy, Sustainable Development and other related subjects. He led the preparation of the first elaborate Foreign Trade Policy (2015-2020-2023) for India and also led the team which prepared the first National Environment Policy. Mr. Kher has extensive and intensive experience of Trade Negotiations, Trade Policy, Industrial Policy, Environmental Policy and areas pertaining to Sustainable Development, Decentralized governance, etc. He has led negotiating teams for several trade agreements with leading trade partners on behalf of the Government of India over a period of 9 years.

# Programme Expert Trainers



## **Ambassador Shri J.S. Deepak, IAS (Retd.)**

Former Ambassador of India to the World Trade Organization (WTO)

Former Secretary Telecom & IT, Government of India

Amb. J.S. Deepak is a retired Indian Administrative Service (IAS) officer, he has many decades of experience working for Government of India, especially in economic Ministries including as Secretary Telecom & IT, and Ambassador of India to the World Trade Organization (WTO) at Geneva. He has served as a Secretary and Joint Secretary, Telecom, Government of India, wherein he was responsible for the formulation of telecom policy and reforms in the sector. He spearheaded various initiatives for improving telecom regulation and led the team that designed and conducted the first spectrum auction in India in 2010. He also pioneered harmonization, sharing and trading of spectrum in the country. As Secretary, Department of Electronics & Information Technology (DeitY), Deepak led India's efforts in Internet Governance and anchored the Digital India Programme and facilitation of IT/ITeS sector. He served as a member of the Board of Indian Institute of Foreign Trade (IIFT), a trade focused business school, as well as India Trade Promotion Organization (ITPO). He was also Chairman & Managing Director of the State Trading Corporation of India from 2012 to 2013. He was India's Chief Negotiator at the WTO, for the RCEP agreement and the India-EU Free Trade Agreement and led trade negotiations in agriculture, manufactured products, services, rules, tariffs and subsidies and articulated the Indian position on e-commerce and investment. As Joint and Additional Secretary Commerce, Government of India (GOI), he dealt with trade policy, export promotion of electronics, pharmaceuticals, tea, coffee, spices, agriculture products and services.



**Disclaimer:** The sequence in which the above distinguished experts are presented in this brochure is purely for informational purposes and does not imply any hierarchy, seniority, or comparative importance.



# Programme Details

## Fees, Scholarship & Refund Policy

**Dates:** 12<sup>th</sup> - 14<sup>th</sup> November 2025

**Duration:** 03 Days (On-site, Mumbai)

**No. of Seats:** 40

**Eligibility:** Minimum seven years of experience



**APPLY NOW**



### Fees



- **For Indian Citizens:** ₹1,25,000 (Inclusive of taxes)
- **For Foreign Citizens:** USD \$2000 (Inclusive of taxes)



### Scholarships

**Upto 10%**

### Refund Policy



- **100% Refund:** If a refund request is made at least 20 days before the commencement of the programme, a full refund will be issued.
- **50% Refund:** If a refund request is made at least 15 days before the commencement of the programme, 50% of the fee will be refunded.
- **No Refund:** If the refund request is made in less than 15 days before the commencement of the programme, no refund will be provided.
- A **standard deduction of ₹15,000** as administrative charges will apply to all refunds.
- All **refund requests** must be submitted in **writing via email**. Processing time for approved refunds is up to 15 business days.



# Programme Highlights & Value Offering



**Joint Certification** from the Dhirubhai Ambani University School of Law (DAU SOL), the International Law Institute (ILI), Washington D.C., and Economic Laws Practice (ELP), underscoring both national and international credibility.



**Direct Access to Global Experts** – seasoned trade negotiators, senior government officials, leading lawyers, and industry leaders who bring first-hand insights into the latest trade issues.



**Immersive Masterclass Sessions** translating live trade negotiations and policy developments into actionable business strategies.



**Comprehensive Learning Materials** – curated policy briefs, case studies, and reference resources to apply learning beyond the programme.



**Strategic Networking Opportunities** with policymakers, negotiators, and senior industry peers from multiple jurisdictions.



**Hands-on Experience & Peer Learning Opportunities** – practical exercises and collaborative forums to solve real-world trade challenges alongside other senior participants.



**Business Enhancement Opportunities** – exposure to manufacturers, exporters, and industry leaders from different countries to build partnerships, explore markets, and expand commercial networks.



**Exclusive Alumni Network Access** for continued engagement and collaboration after the programme.



**On-site Hospitality** – lunch and refreshments served twice daily during all three days of in-person sessions.



## SUCCESSFULLY COMPLETED EDPs

### Executive Leadership Development Program on International Aviation Management & Laws | Toulouse, France | June 2025

Organised in collaboration with **Université Toulouse Capitole & Spaviatech Law**, in **Toulouse**, this programme featured compliance experts from Airbus and Safran. Participants engaged in immersive sessions on international aviation law, safety, and compliance, complemented by visits to the Aeroscopia Museum and Airbus assembly lines. Delegates included representatives from leading law firms, heliport operations, and Reliance Industries – Aviation Projects.



### Senior Executive Programme in Arbitration, Mediation & Legal Leadership | London & Cambridge, UK | July 2025

In association with **Queen Mary University of London** and **Gatehouse Chambers, London**, this program focused on the evolving architecture of cross-border dispute resolution and high-impact legal leadership. Participants of this programme included **law firm partners, in-house counsels, arbitrators** and **practitioners** from Supreme Court of India and various High Courts.



### Senior Executive Leadership Programme On Tax Law & Regulatory Strategy for the Board Room | Mumbai, India | August 2025

This two-day executive program at **IMC Chamber of Commerce & Industry**, jointly organized by **Dhirubhai Ambani University - School of Law** and **International Law Institute, Washington D.C.** was designed for senior boardroom leaders. The Programme witnessed guest speakers from the **Big 4s** namely **Deloitte, KPMG, PwC & EY**, as well as senior leadership from firms including **Dhruva Advisors, Katalyst Advisors & D-Serve Legal**. The topics addressed were **Income Tax, International Tax, Transfer Pricing, GST, Litigation Avoidance**, and **Boardroom Strategies**.



## UPCOMING EDPs



### EDP in Aviation Laws & Management in Partnership with Université Toulouse Capitole & Spaviatech Law | On-site | Pullman, Aerocity, New Delhi | 20<sup>th</sup> - 21<sup>st</sup> November 2025

The aviation industry is evolving rapidly, with new regulations, technological advancements, and global challenges redefining the way it operates. This programme brings together renowned legal and industry experts to provide participants with a global perspective on aviation law, compliance, and management.



### Senior Executive Leadership Programme on Tax Law & Regulatory Strategy for the Boardroom in Partnership with International Law Institute, Washington DC - 2<sup>nd</sup> Edition On-site | Le Meridien, Delhi | 12<sup>th</sup> - 13<sup>th</sup> December 2025

A strategic boardroom-focused program decoding tax frameworks, fiscal regulation, and legal risk navigation for corporate decision-makers and advisors.

## ONGOING EDPs



**Data Protection, Artificial Intelligence: Law, Policy & Practice In partnership with the Indian National Association of Legal Professionals (INALP) | September 20 – December 14, 2025**



**Construction Law, Contracts and Arbitration In partnership with Society of Construction Law, India | September 20 - December 14, 2025**



**ESG, Carbon Markets & Sustainability In partnership with Axis Max Life Insurance, Varaha and Dhir & Dhir Associates | September 20 – December 14, 2025**





# Visual Footprints: Building the Future Together



**For further queries & enrolments, please contact:**

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